



## Mott Community College

### Postsecondary Credit Agreement/Articulation Agreement

This Postsecondary Credit Agreement/Articulation Agreement is made and entered into as of **November 1, 2023** by the Michigan Department of Education (MDE) and Mott Community College. The agreement is for state-approved secondary career technical education (CTE) programs. Separate agreements should be submitted for each state-approved CTE secondary CIP Code number.

#### Purpose of this Agreement:

- 1) Expand educational opportunities for high school students allowing them to earn postsecondary credits.
- 2) Eliminate unnecessary duplication of course materials and instruction.
- 3) Maximize the use of resources for students to complete programs as efficiently as possible.
- 4) Support postsecondary enrollment, retention, and completion.

#### Aligned Postsecondary/Articulated Programs and Courses:

| Category  | Name/CIP Code   |
|---|---|
| State-Approved CTE Secondary Program Name               | Specialized Merchandising, Sales, and Marketing Operations, Other                               |
| State-Approved CTE Secondary CIP Code Number            | 52.1999   |
| Perkins Approved at Postsecondary Level (if applicable) | Yes X      No   |
| Postsecondary CIP Code Number (if applicable)           | 11.0101   |
| Postsecondary CIP Code Name (if applicable)             | Marketing   |
| Web Link for Postsecondary Program of Study             | <a href="https://www.mcc.edu/business/index.shtml">https://www.mcc.edu/business/index.shtml</a> |

#### General Conditions & Requirements:

1. Students must enroll at MCC and apply for articulated credit within three years of high school graduation.
2. Students must enroll in a related program of study for credits to apply to an associate degree or certificate.
3. Articulated credit will be posted on the student transcript upon completion of the above requirements and successful completion (3.0 or better) in the high school CTE course.
4. A minimum of 15 credits of satisfactory work must be earned at MCC to be eligible for graduation with an associate degree or a certificate of achievement.

Expiration date (Recommended for three years): 11/1/2026

For questions regarding this agreement, please email: [ctecoordinator@mcc.edu](mailto:ctecoordinator@mcc.edu)



**Aligned Postsecondary/Articulated Courses:**

Credit for students is approved for the following course(s) based upon the passage of the relevant CTE course/program or corresponding credentialing exams. All conditions and requirements must be fulfilled.

| High School Course or Industry Credential                         | Postsecondary Course Name | Postsecondary Course Number | Credits |
|---|---------------------------|-----------------------------|---------|
| Specialized Merchandising, Sales, and Marketing Operations, Other | Intro to Business         | BUSN 104                    | 3       |
| Specialized Merchandising, Sales, and Marketing Operations, Other | Business Sales            | MKTG 108                    | 3       |

**Participating Partners:**

Mott Community College is pleased to be able to provide statewide postsecondary/articulated credit agreements to benefit Michigan high school students by partnering with the Michigan Department of Education, Office of Career and Technical Education, and state-approved secondary career and technical education programs.

**Expiration date (Recommended for three years): 11/1/2026**

**For questions regarding this agreement, please email: [ctecoordinator@mcc.edu](mailto:ctecoordinator@mcc.edu)**



**Approval Signatures:**

Michigan Department of Education  
608 West W. Allegan Street  
P.O. Box 30712  
Lansing, MI 48909

Mott Community College  
1401 E. Court Street  
Flint, MI 48503

Dr. Brian Pyles  
State Director

Name: Rebecca Myszenski  
Title: ASVP-CTE

Office of Career and Technical Education

Signature:

A handwritten signature in black ink, appearing to be "B. Pyles", with a horizontal line extending to the right.

Date: 7-2-24

Signature: *Rebecca Myszenski*  
Rebecca Myszenski (Jun 21, 2024 17:13 EDT)

Name: Stephen Shubert  
Title: Dean, Business Division

Signature: *Stephen J. Shubert*  
Stephen J. Shubert (Jun 21, 2024 18:18 EDT)

Name: Lisa Novak  
Title: Faculty Coordinator, Marketing

Signature: *LN*  
Lisa Novak (Jun 22, 2024 15:50 EDT)

**Expiration date (Recommended for three years): 11/1/2026**

**For questions regarding this agreement, please email: [ctecoordinator@mcc.edu](mailto:ctecoordinator@mcc.edu)**