



Career and Technical Education (CTE) Middle School Competencies

Career Cluster:

M52-Management & Entrepreneurship

May 2026



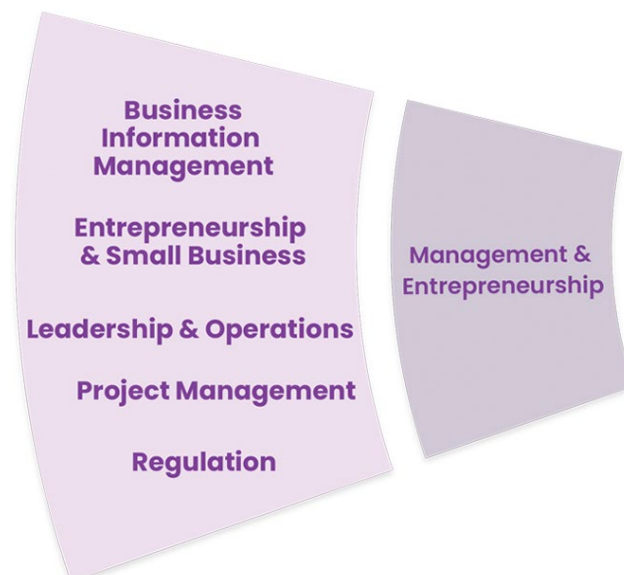
M52-Management & Entrepreneurship: Driving Business Success Across All Industries

Cluster Definition: The Management & Entrepreneurship Career Cluster involves skills and occupations that are essential across all industries, focusing on business administration, operations optimization, strategic planning, workforce management, and entrepreneurship. It merges key areas such as data management and analysis, human resources, general operations, administrative support, project management, and organizational leadership. This Cluster ensures that businesses across all industries efficiently meet their goals, adapt to market changes, and maintain competitive advantage. By emphasizing entrepreneurship, this Cluster supports the creation of new ventures, driving economic growth and innovation and making it a cornerstone of modern economies.

Sub-Clusters:

- Business Information Management
- Entrepreneurship & Small Business
- Leadership & Operations
- Project Management
- Regulation

More details can be found at [Management & Entrepreneurship - Advance CTE](#)



Middle School Competencies

The MS Instructional Design form will be used to communicate the delivery model of the program, which will also be entered into the Career and Technical Education Information System (CTEIS).

Competency Code	M52 Management & Entrepreneurship Middle School Competency Statements
M1	Evaluate industry safety protocols by identifying common organizational risks (e.g., workplace hazards, data-privacy breaches, and vendor/contractor liabilities) and implementing safe behaviors such as clear SOPs, incident reporting, and secure information handling across business operations.
M2	Explain the roles and responsibilities of professionals across Management & Entrepreneurship sub-clusters—like business information managers, project managers, HR/operations leaders, regulatory/compliance specialists, and small-business entrepreneurs—during planning, execution, and continuous improvement cycles.
M3	Analyze sustainable business practices by comparing process-optimization methods, ethical governance, and resource-efficient strategies that balance cost, stakeholder impact, and long-term competitiveness.
M4	Apply basic planning and measurement techniques to interpret simple project charters, timelines, and budgets—calculating task durations, resource needs, and success metrics to support reliable deliverables.
M5	Differentiate between management tools and technologies—including spreadsheets and dashboards, project-management platforms, HR/info systems, and compliance trackers—and describe routine maintenance or update practices that keep decisions data-driven and secure.
M6	Create small-scale business projects—such as a classroom microenterprise plan, a prototype marketing brief, or a mock project schedule—using safe procedures, teamwork, and clear documentation to simulate real organizational workflows.
M7	Assess regulatory and policy requirements—covering fair employment practices, financial controls, and operational compliance—to understand how adherence ensures legal, safe, and transparent business outcomes.
M8	Explore careers in the Management & Entrepreneurship Career Cluster and connect these opportunities to personal interests, strengths, and future goals.

Advance CTE Career Ready Practices

Career Ready Practices, built on a meta-analysis of over 30 different listings of general professional skills developed by industry and educational institutions, represent the skills needed to succeed in the modern workplace. These practices should be embedded across the pre-kindergarten to workforce continuum. Refer to the [Advance CTE Career Ready Practices](#) document for more detailed information.

Competency Code	Career Ready Practices
CRP 01	Lead as a contributing and professional employee
CRP 02	Communicate clearly, effectively, and with reason
CRP 03	Think critically to make sense of problems and persevere in solving them
CRP 04	Collaborate productively while using cultural and global competencies
CRP 05	Use digital skills and technologies to enhance productivity and make data-informed decisions
CRP 06	Remain resilient in a changing workplace and world of work
CRP 07	Manage time and space effectively
CRP 08	Demonstrate a creative and innovative mindset
CRP 09	Act as a good steward of organizational and personal finances and resources
CRP 10	Navigate an education and career path aligned to strengths, work style, interests, and goals
CRP 11	Consider the environmental and social impacts of decisions
CRP 12	Apply appropriate academic and technical skills