

COMPARISON OF SERVICES PROVIDED BY EACH CONSORTIUM FOR SCHOOL YEAR 2022-2023

	SPARC	GLC	MOR
Delivery Fee-USDA Brown Box	\$2.60 per case	\$2.75 per case	\$2.75 per case
Delivery Fee-USDA Processed Foods	\$2.25 per case	\$2.50 per case for Fee-for-Service items. Net-off-Invoice (NOI) pricing already includes any delivery fees.	\$2.50 per case
Delivery Fee-DoD/Fresh Produce	\$2.60 per case	\$2.75 per case (2.95 per case of UFV Pilot items)	\$2.75 per case
Weekly Delivery by Distributors	Yes - \$350 delivery minimum (15 case minimum)	Yes - \$500 minimum for delivery (12 case minimum)	Yes - \$350 minimum
USDA Foods/Commercial same truck	Yes	Yes	Yes
Membership Fee	No fee 1st year of membership or if a district receives less than \$1,000 in entitlement / \$100 fee if less than \$2000 in entitlement / \$250 fee if school receives more than \$2,000 in entitlement.	Fees offset by Volume Discount. Majority of Members pay no fee, remainder pay on average \$180. Commodity Entitlement Amount Determines Annual Fee: 0-\$10,000=\$155; \$10,001-\$25,000= \$370; \$25,001-\$50,000=\$475; \$50,001-\$100,000=\$580; >\$100,000=\$750.	\$250 per year
Third Party Administrative Fees	No Fees - GPO partnership with CSM Cost Solutions at no additional charge. All rebate money paid semi-annually directly to your program. Rebates earned are not used to offset administrative fees.	Commercial Bid (Optional) - Annual HPS dues range between \$760 (min) and \$3275 (max). Dues calculated based on annual sales multiplied by \$0.0095	Fees for program administration are \$0.16/case.
Rebates	<ul style="list-style-type: none"> • Rebates on all purchases when 80% purchased from SYSCO. Also based on enrollment: 15,000+ students 2%; 5,000-14,999 1.5%; 1-4,999 1% • 1% rebate on all purchases if invoices are paid within 14 days. 	<ul style="list-style-type: none"> • Commercial Purchases - 1.25% rebate on all food purchases if school commits to GFS/HPS • 1% credit on invoice if paid within 10 days • Commodity Purchases - Additional 0.25% rebate if committed to commodity purchases from GFS/HPS 	<ul style="list-style-type: none"> • Schools can earn rebates based on product usage from processors, plus 1.8% rebate on commercial purchases if 90% purchased thru VE and an additional .10% from Coop. • Drop-size discounts • 1% rebate on all purchases if invoices are paid within 10 days.
Volume Discounts	100% of volume discounts	100% of volume discounts passed on to membership. Largest Volume Discount in the State of Michigan	100% of volume discounts
Contracted Distributor	SYSCO FOOD SERVICE	GORDON FOOD SERVICE (GFS)	VAN EERDEN FOOD SERVICE
Storage Fees on USDA Foods	No Storage Fees	No Storage Fees	No Storage Fees
WBSCM Preordering of USDA Food	By SPARC Administrator as part of membership fee	By GLC Administrator	By ISD Consultants
Processing Bids for USDA Foods	By SPARC Administrator as part of membership fee	GLC Board/GLC Administrator	By ISD Consultants
Commercial Food Bids	By CSM and SPARC Administrator, including milk and bread bids for member districts.	Commercial bidding varies by member (Options include HPS, Self-Op, or Food Service Management Company)	By ISD Consultants
Service Area of the Consortium	Entire State with SYSCO	Entire State with Gordon Food Service (GFS)	Entire State with Van Eerden Food Service
Contact Info for each Consortia:	Janelle Peterson, M.Ed, SNS Senior Consultant janelle@proteamadvisors.com Toll-Free: 1-844-662-3767, Ext. 120	Nancy LaFave, Escanaba Schools Sherry Gear, HPS Nancy Ph: 906-789-5597 Sherry Ph: 800-632-4572 glc_administrator@hpsgpo.com	Chuck Wolford 734-740-2915 Wolford@macservcorp.com Lori Adkins, Oakland Schools 248-209-2102 Lori.Adkins@oakland.k12.mi.us
Additional Information:	<ul style="list-style-type: none"> • Free monthly webinars designed to meet Professional Development • 6-cent compliant cycle menus with production records, recipes, documents for Administrative Review • Fifth year of successful one-bank system • Weekly tracking via weekly velocity reports. Interactive Website with Nutritional Information • Free 2-day Annual Conference & Food Show with 6 hours of Prof. Development for all staff and scholarship opportunities • SPARC is governed by a board of FSDs who advise and work collaboratively with Sysco and CSM to find clean labeled, locally sourced, and sustainable solutions for school nutrition programs. 	<ul style="list-style-type: none"> • For more information view the GLC Informational video at: http://glc.hpsusdafoods.org • Single Bank for processed and brown box Items - The GLC offers largest selection of brown box items. • Multiple educational conferences & food shows throughout the state of Michigan • On demand reporting capabilities for all members. www.hpscat.com. www.gfs.com • Free online, menu planner software for HPS members, including 6-cent compliance, nutritional information, production records and allergen information • GLC is governed by a Board of FSD. Decisions are made by 3 committees: Processed, Non-Processed and Marketing. If interested in serving on a committee, please contact glc_administrator@hpsgpo.com • Commodity Tracking System & Inventory Support 	<ul style="list-style-type: none"> • Annual Back-to-School Workshop & Food Show w/prof development hours • Cycle Menu Program with food costs. Manufacturer nutritional data loaded online. • Largest list of commodity processors with 300+ items from 30 processors to help you spend your dollars • True single bank system for Processed, Brown Box and DOD. No Limits spend your dollars where you want. • Financial Assesment Service and Program Technical Support • Current Manufacturer nutritional data available on VE's ordering website. One website for ordering, PAL report, and nutritional data. New online ordering as of SY18-19 • Full commercial bid available at no cost

** If your school district is offered services or discounts not listed on this comparison form, please report it to Food Distribution Unit at MDE-FMFD@michigan.gov