

**COMPARISON OF SERVICES PROVIDED BY EACH CONSORTIUM FOR SCHOOL YEAR 2023-2024**

	<b>SPARC</b>	<b>GLC</b>	<b>MOR</b>
<b>Delivery Fee-USDA Brown Box</b>	\$2.60 per case	\$2.75 per case	\$2.75 per case
<b>Delivery Fee-USDA Processed Foods</b>	\$2.25 per case	Net-off-Invoice (NOI) pricing and Closed Sku NOI already include any delivery fees.	\$2.50 per case
<b>Delivery Fee-DoD/Fresh Produce</b>	\$2.60 per case	\$2.75 per case (2.95 per case of UFV Pilot items)	\$2.75 per case
<b>Weekly Delivery by Distributors</b>	Yes - \$350 delivery minimum (15 case minimum)	Yes - \$500 minimum for delivery (12 case minimum)	Yes - \$400 minimum
<b>USDA Foods/Commercial same truck</b>	Yes	Yes	Yes
<b>Membership Fee</b>	No fee 1st year of membership or if a district receives less than \$1,000 in entitlement / \$100 fee if less than \$2000 in entitlement / \$250 fee if school receives more than \$2,000 in entitlement.	Fees offset by Volume Discount. Majority of Members pay no fee, remainder pay on average \$180. Commodity Entitlement Amount Determines Annual Fee: 0-\$10,000=\$155; \$10,001-\$25,000= \$370; \$25,001-\$50,000=\$475; \$50,001-\$100,000=\$580; > \$100,000=\$750.	\$250 per year
<b>Third Party Administrative Fees</b>	No Fees - GPO partnership with CSM Cost Solutions at no additional charge. All rebate money paid semi-annually directly to your program. Rebates earned are not used to offset administrative fees.	Commercial Bid (Optional) - Annual HPS dues range between \$760 (min) and \$3275 (max). Dues calculated based on annual sales multiplied by \$0.0095	Fees for program administration are \$0.16/case.
<b>Rebates</b>	<ul style="list-style-type: none"> <li>Rebates on all purchases when 80% purchased from SYSCO. Also based on enrollment: 15,000+ students 2%; 5,000-14,999 1.5%; 1-4,999 1%</li> <li>1% rebate on all purchases if invoices are paid within 14 days.</li> </ul>	<ul style="list-style-type: none"> <li>Commercial Purchases - 1.25% rebate on all food purchases if school commits to GFS/HPS</li> <li>1% credit on invoice if paid within 10 days</li> <li>Commodity Purchases - Additional 0.25% rebate if committed to commodity purchases from GFS/HPS</li> </ul>	<ul style="list-style-type: none"> <li>Schools can earn rebates based on product usage from processors, plus 1.8% rebate on commercial purchases if 90% purchased thru VE and an additional .10% from Coop.</li> <li>Drop-size discounts</li> <li>1% rebate on all purchases if invoices are paid within 10 days.</li> </ul>
<b>Volume Discounts</b>	100% of volume discounts	100% of volume discounts passed on to membership. Largest Volume Discount in the State of Michigan	100% of volume discounts
<b>Contracted Distributor</b>	SYSCO FOOD SERVICE	GORDON FOOD SERVICE (GFS)	VAN EERDEN FOOD SERVICE
<b>Storage Fees on USDA Foods</b>	No Storage Fees	No Storage Fees	No Storage Fees
<b>WBSCM Preordering of USDA Food</b>	By SPARC Administrator as part of membership fee	By GLC Administrator	By ISD Consultants
<b>Processing Bids for USDA Foods</b>	By SPARC Administrator as part of membership fee	GLC Board/GLC Administrator	By ISD Consultants
<b>Commercial Food Bids</b>	By CSM and SPARC Administrator, including milk and bread bids for member districts.	Commercial bidding varies by member (Options include HPS, Self-Op, or Food Service Management Company)	By ISD Consultants
<b>Service Area of the Consortium</b>	Entire State with SYSCO	Entire State with Gordon Food Service (GFS)	Entire State with Van Eerden Food Service
<b>Contact Info for each Consortia:</b>	Sara Gasiorowski, MBA, SNS Consultant sara@proteamadvisors.com Toll-Free: 1-844-662-3767, Ext. 123	Nancy LaFave, Escanaba Schools Sherry Grear, HPS Nancy Ph: 906-789-5597 Sherry Ph: 800-632-4572 glc_administrator@hpsgpo.com	Chuck Wolford 734-740-2915 Wolford@macservcorp.com Lori Adkins, Oakland Schools 248-209-2102 Lori.Adkins@oakland.k12.mi.us
<b>Additional Information:</b>	<ul style="list-style-type: none"> <li>Free monthly webinars designed to meet Professional Development</li> <li>6-cent compliant cycle menus with production records, recipes, documents for Administrative Review</li> <li>Fifth year of successful one-bank system</li> <li>Weekly tracking via weekly velocity reports. Interactive Website with Nutritional Information</li> <li>Free 2-day Annual Conference &amp; Food Show with 6 hours of Prof. Development for all staff and scholarship opportunities</li> <li>SPARC is governed by a board of FSDs who advise and work collaboratively with Sysco and CSM to find clean labeled, locally sourced, and sustainable solutions for school nutrition programs.</li> </ul>	<ul style="list-style-type: none"> <li>For more information view the GLC Informational video at: <a href="http://glc.hpsusdafoods.org">http://glc.hpsusdafoods.org</a></li> <li>Single Bank for processed and brown box Items - The GLC offers largest selection of brown box items.</li> <li>Multiple educational conferences &amp; food shows throughout the state of Michigan</li> <li>On demand reporting capabilities for all members. <a href="http://www.hpscat.com">www.hpscat.com</a>. <a href="http://www.gfs.com">www.gfs.com</a></li> <li>Free online, menu planner software for HPS members, including 6-cent compliance, nutritional information, production records and allergen information</li> <li>GLC is governed by a Board of FSD. Decisions are made by 3 committees: Processed, Non-Processed and Marketing. If interested in serving on a committee, please contact <a href="mailto:glc_administrator@hpsgpo.com">glc_administrator@hpsgpo.com</a></li> <li>Commodity Tracking System &amp; Inventory Support</li> </ul>	<ul style="list-style-type: none"> <li>Annual Back-to-School Workshop &amp; Food Show w/prof development hours</li> <li>Cycle Menu Program with food costs. Manufacturer nutritional data loaded online.</li> <li>Largest list of commodity processors with 300+ items from 30 processors to help you spend your dollars</li> <li>True single bank system for Processed, Brown Box and DOD. No Limits spend your dollars where you want.</li> <li>Financial Assessment Service and Program Technical Support</li> <li>Current Manufacturer nutritional data available on VE's ordering website. One website for ordering, PAL report, and nutritional data. New online ordering as of SY18-19</li> <li>Full commercial bid available at no cost</li> </ul>

\*\* If your school district is offered services or discounts not listed on this comparison form, please report it to Food Distribution Unit at MDE-FMFD@michigan.gov