

**COMPARISON OF SERVICES PROVIDED BY EACH CONSORTIUM FOR SCHOOL YEAR 2025-2026**

|  | SPARC  | GLC   | MOR  |
|--|--|---|--|
| <b>Delivery Fee-USDA Brown Box</b>             | \$3.00 per case  | \$2.75 per case   | \$3.00 per case  |
| <b>Delivery Fee-USDA Processed Foods</b>       | \$3.00 per case  | Net-off-Invoice (NOI) pricing and Closed Sku NOI already included any delivery fees.  | \$2.75 per case  |
| <b>Delivery Fee-DoD/Fresh Produce</b>          | \$3.00 per case  | \$2.95 per case (2.95 per case of UFV Pilot items)  | \$3.00 per case  |
| <b>Weekly Delivery by Distributors</b>         | Yes - 15 case minimum - No \$ amount minimum   | Yes - \$500 minimum for delivery (12 case minimum)  | Yes - 30 case minimum  |
| <b>USDA Foods &amp; Commercial same truck?</b> | Yes  | Yes   | Yes  |
| <b>Membership Fee</b>                          | \$250 per year   | Fees offset by Volume Discount. Commodity Entitlement Amount Determines Annual Fee: 0-\$10,000=\$155; \$10,001-\$25,000=\$370; \$25,001-\$50,000=\$475; \$50,001-\$100,000=\$580; >\$100,000=\$750.   | \$250 per year   |
| <b>Third Party Administrative Fees</b>         | No Fees - GPO partnership with CSM Cost Solutions at no additional charge. All rebate money paid semi-annually directly to your program.   | Commercial Bid (Optional) - Annual HPS dues range between \$760 (min) and \$3275 (max). Dues calculated based on annual sales multiplied by \$0.0095.   | Fees for program administration are \$0.32/case.   |
| <b>Rebates</b>                                 | 1% Rebates on all purchases when 80% purchased from Sysco. Rebates earned or not used to offset administrative fees.<br>CSM Rebates paid semi-annually<br>1% rebate on all purchases if invoices are paid within 14 days.  | Commercial Purchases - 1.25% rebate on all food purchases if school commits to GFS/HPS<br>1% credit on invoice if paid within 10 days<br>Commodity Purchases - Additional 0.25% rebate if committed to commodity purchases from GFS/HPS   | School earn rebates based on product usage from processors, plus 1.8% rebate on commercial purchases if 90% purchased thru VE and additional .10% from Coop.<br>Drop-size discounts<br>1% rebate on all purchases if invoices are paid within 10 days  |
| <b>Volume Discounts</b>                        | 100% of volume discounts   | 100% of volume discounts passed on to membership. Largest Volume Discount in the State of Michigan.   | 100% of volume discounts   |
| <b>Contracted Distributor</b>                  | SYSCO FOOD SERVICE   | GORDON FOOD SERVICE (GFS)   | VAN EERDEN FOOD SERVICE  |
| <b>Storage Fees on USDA Foods</b>              | No Storage Fees  | No Storage Fees   | No Storage Fees  |
| <b>WBSCM Preordering of USDA Food</b>          | By SPARC Administrator   | By GLC Administrator  | By ISD Consultants   |
| <b>Processing Bids for USDA Foods</b>          | By SPARC Administrator   | By GLC Board/GLC Administrator  | By ISD Consultants   |
| <b>Commercial Food Bids</b>                    | By CSM and SPARC Administrator, including milk and bread bids for member districts.  | Commercial bidding varies by member (Options include HPS, Self-Op, or Food Service Management Company)  | By ISD Consultants   |
| <b>Service Area of the Consortium</b>          | Entire State with SYSCO  | Entire State with Gordon Food Service (GFS)   | Entire State with Van Eerden Food Service  |
| <b>Contact Info for each Consortia</b>         | Sara Gasioowski, MBA, SNS, Consultant<br><a href="mailto:sara@proteamadvisors.com">sara@proteamadvisors.com</a><br>Toll-Free: 1-844-662-3767, Ext 123  | Nancy LaFave, Escanaba Schools<br>Karen Watson, HPS<br>Nancy Ph: 906-789-5597 / Karen Ph: 800-632-4572<br><a href="mailto:glc_administrator@hpseno.com">glc_administrator@hpseno.com</a>  | Chuck Wolford, 734-740-2915<br><a href="mailto:Wolford@macservcorp.com">Wolford@macservcorp.com</a><br>Lori Adkins, Oakland Schools 248-209-2102<br><a href="mailto:Lori.Adkins@oakland.k12.mi.us">Lori.Adkins@oakland.k12.mi.us</a>   |
| <b>Additional Information</b>                  | Weekly tracking via weekly velocity reports. Interactive Website with Nutritional Information<br>Full commercial bid available at no cost<br>Free webinars designed to meet Professional Development<br>Annual Conference & Food Show with Prof. Development for all staff and scholarships<br>SPARC is governed by a board of FSDs who advise and work collaboratively with SYSCO and CSM to find clean, labeled, locally sourced, and sustainable solutions for school nutrition programs.<br>Successful one-bank system | For more information, view the GLC Informational video at: <a href="http://glc.hpsusdafoods.org">http://glc.hpsusdafoods.org</a><br>Single Bank for processed and brown box items - The GLC offers largest selection of brown box items.<br>Multiple educational conferences & food shows throughout the state of Michigan<br>On demand reporting capabilities for all members. <a href="http://www.hpscat.com">www.hpscat.com</a> <a href="http://www.gfs.com">www.gfs.com</a><br>Free online, menu planner software for HPS members, including 6-cent compliance, nutritional information, production records and allergen information<br>GLC is governed by a Board of FSD. Decisions are made by committees.<br>Commodity Tracking System & Inventory Support | Annual Back-to-School Workshop & Food Show w/prof development hours<br>Cycle Menu Program with food costs. Manufacturer nutritional data loaded online.<br>Largest list of commodity processors with 300+ items from 30 processors to help you spend your dollars<br>True single bank system for Processed, Brown Box, and DoD. No limits on where you spend entitlement<br>Current Manufacturer nutritional data available on VE's ordering website. One website for ordering, Pal report, and nutritional data. New online ordering as of SY18-19<br>Financial Assessment Services and Program Technical Support<br>Full commercial bid available at no cost |



\*If your school district is offered services or discounts not listed on this comparison form, please report it to Food Distribution Unit at [MDE-FMFD@michigan.gov](mailto:MDE-FMFD@michigan.gov)