Comparison of Services Provided by Each Consortium for School Year 2026-2027

	SPARC	GLC	MOR
Delivery Fee-USDA Brown Box	$3.00 per case	$2.99 per case	$3.00 per case
Delivery Fee-USDA Processed Foods	$3.00 per case	Net-off-Invoice (NOI) pricing and Closed Sku NOI already included any delivery fees.	$3.00 per case
Delivery Fee-DoD/Fresh Produce	$3.00 per case	$2.99 per case (2.99 per case of UFV Pilot items)	$3.00 per case
Weekly Delivery by Distributors	Yes - 15 case minimum	minimum)	Yes - 20 case minimum
USDA Foods & Commercial same truck?	Yes	Yes	Yes
Membership Fee	$250 per year	Fees offset by Volume Discount. Commodity Entitlement Amount Determines Annual Fee: 0-$10,000=$160; $10,001-$25,000= $370; $25,001-$50,000=$475; $50,001-$100,000=$580; >$100,000=$750.	$250 per year
Third Party Administrative Fees	No Fees - GPO partnership with CSM Cost Solutions at no additional charge. All rebate money pain semi-annually directly to your	Commercial Bid (Optional) - Annual HPS dues range between $760 (min) and $3275 (max). Dues calculated based on annual sales multiplied	Fees for program administration are $0.50/case.
Rebates	Rebates earned ar not used to offset administrative fees.	Commercial Purchases - 1.25% rebate on all food purchases if school commits to GFS/HPS	Schools earn rebates based on product usage from processors, plus 1.8% rebate on commercial purchases if 90% purchased thru VE and additional .10% from Coop.
	CSM Rebates paid semi-annually	1% credit on invoice if paid within 10 days	Drop-size discounts
	1% rebate on all purchases if invoices are paid within 14 days.	Commodity Purchases - Additional 0.25% rebate if committed to commodity purchases from GFS/HPS	1% rebate on all purchaes if invoices are paid within 10 days
Volume Discounts	100% of volume discounts	100% of volume discounts passed on to membership. Largest Volume Discount in the State of Michigan.	100% of volume discounts
Contracted Distributor	SYSCO FOOD SERVICE	GORDON FOOD SERVICE (GFS)	VAN EERDEN FOOD SERVICE
Storage Fees on USDA Foods	No Storage Fees	No Storage Fees	No Storage Fees
WBSCM Preordering of USDA Food	By SPARC Administrator	By GLC Administrator	By ISD Consultants
Processing Bids for USDA Foods	By SPARC Administrator	By GLC Board/GLC Administrator	By ISD Consultants
Commerical Food Bids	By CSM and SPARC Administrator, including milk bids formember districts.	The GLC cpnducts a bid for commercial and commodity services via HPS	By ISD Consultants
Service Area of the Consortium	Entire State with SYSCO	Entire State with Gordon Food Service (GFS)	Entire State with Van Eerden Food Service
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Additional Information	Weekly tracking via weekly velocity reports. Interactive Website with Nutritional	For more information, view the GLC Informational video at: http://glc.hpsusdafoods.org	Annual Back-to-School Workshop & Food Show w/prof development hours
	Full commercial bid available at no cost	Single Bank for processed and brown box items - The GLC offers largest selection of brown box	Cycle Menu Program with food costs. Manufacturer nutritional data loaded online.
	Free webinars designed to meet Professional Development	Multiple educational conferences & food shows throughout Michigan	Largest list of commodity processors with 300+ items from 30 processors to help you spend your
	Annual Conference & Food Show with Prof. Development for all staff and scholarships	On depand reporting capabilities for all members. www.hpscat.com www.gfs.com	True single bank system for Processed, Brown Box, and DoD. No limits on where you spend
	SPARC is govererned by a board of FSDs who advise and work collaboratively with SYSCO and CSM to find clean, labeled, locally	Free online, menu planner software for HPS members, including 6-cent compliance, nutritional information, production records and allergen	Current Manufacturer nutritional data available on VE's ordering website. One website for ordering, Pal report, and nutritional data.
		GLC is governed by a Board of FSD. Decisions are made by committees.	Financial Assessment Services and Program Technical Support
	Successful one-bank system	Commodity Tracking System & Inventory Support	Full commercial bid available at no cost

*If your school district is offered services or discounts not listed on this comparison form, please report it to Food Distribution Unit at MDE-FMFD@michigan.gov

MICHIGAN Department of Education