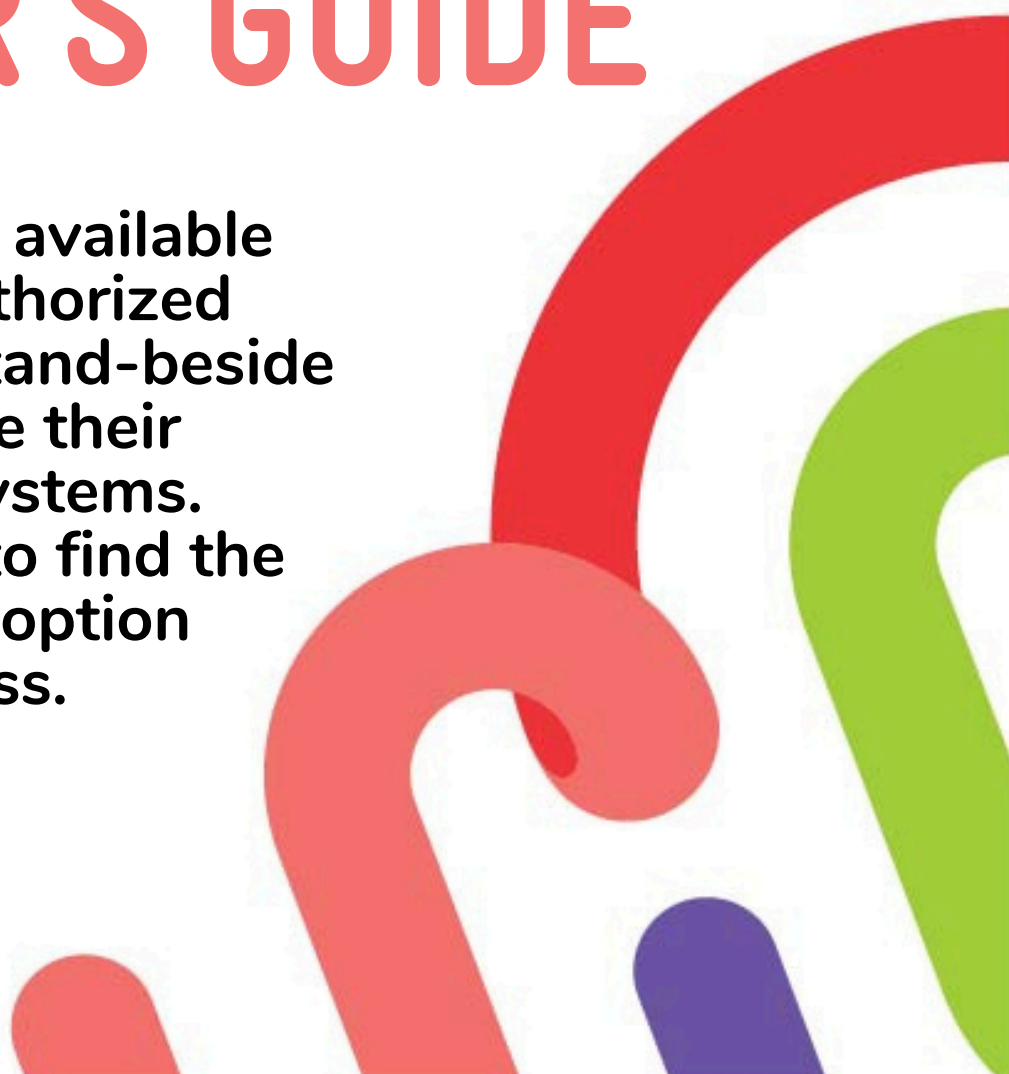




VENDOR POINT-OF-SALE BUYER'S GUIDE

State funds are available to help WIC authorized vendors with stand-beside devices upgrade their point-of-sale systems. See this guide to find the right WIC-EBT option for your business.



BENEFITS TO UPGRADING

Save Time at Checkout

- E-WIC systems can reliably and quickly sell WIC foods.
- WIC can be done seamlessly with other sales.

Better WIC, Better Sales Overall

- WIC customers can make purchases with multiple forms of tender easily, encouraging more sales.

Work Smarter, Not Harder

- No need to update prices on multiple machines.
- See what works and what doesn't with report features.

Happier WIC Customers, Happier Staff

- Solutions are designed to prevent frustrations.
- Avoid stigma for customers that no longer have to separate WIC items.

Reliable Solutions

- All POS providers listed in this guide have been certified by Michigan WIC per federal regulations.
- This ensures all systems meet the WIC EBT requirements outlined in the [Operating Rules](#) and [Technical Implementation Guide](#).

FUNDING ASSISTANCE: HOW DOES IT WORK?

1. Get a quote from a POS provider

- All POS providers listed in this guide have been certified by Michigan WIC.
- Use the contact information provided to request a quote.

2. Apply to Michigan WIC for funding

- Complete the online POS funding application, making sure to include your quote.

3. Receive funding approval

- Michigan WIC will respond with your approved funding amount.
- Each store will be eligible for up to \$3,000 in financial support.

4. Purchase POS equipment and services

- Keep your receipts and invoices.
- Send them to Michigan WIC at MDHHS-WICVendor@michigan.gov.

5. Get reimbursed

- Michigan WIC will reimburse you for improving your business!

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Why bmc?

Since 1958 we have helped independent businesses become more efficient, profitable, and competitive using our technology solutions.

We have a deep history with the Michigan WIC program. Having certified 4 different POS systems with the State of Michigan and their partners.

We help businesses with weekly revenues ranging from \$12,000 to well over \$1,000,000. Tailoring our systems, and training to the unique needs of your business.

Bring your own processor or utilize our cost-effective processing solutions.

Dedicated, local support staff from Metro Detroit to the Keweenaw Peninsula.

What can you expect from your investment?

WIC integration will simplify your operations by allowing:

- Price changes and promotional price management in one system. Saving at least 2 labor hours weekly.
- Accurate produce item sales information.
- Shelf tag solutions that show if an item is WIC-able.
- Simplified check out experience for your customers.

Additional benefits of a modern scanning POS system:

- If not currently scanning, you can expect to see an increase of ~5% to your bottom line.
- Integrated credit card processing will lead to less mistakes and ~.5% increase to your bottom line.
- Increased Security to eliminate "friends and family" discounting.
- Integrated loyalty solutions.
- E-Commerce Solutions.

How can I learn more?

- Check out our website at <https://bmc-pos.com/>
- Or contact our dedicated WIC sales representative Bobby Bauer to learn more:
 - o e. sales@bmc-pos.com
 - o d. 517-512-6660

We look forward to the opportunity to serve you and your business!

WE PROVIDE INNOVATIVE SOLUTIONS

TO GROW YOUR BUSINESS

Helping you to capitalize on the current trends to improve customer service, and operate more efficiently and profitably.



OUR SERVICES



SELF CHECKOUT

Create a more personalized and customer-focused self-service experience.



ONLINE SHOPPING

Integrate popular e-commerce solutions with your POS system.



ELECTRONIC SHELF LABELS

Take the pain out of changing manual paper labels, freeing associates' time so they focus on higher-value-added tasks such as customer service.



MI LIQUOR MANAGEMENT

Automatic download of complete liquor file from state liquor control plus more.

eWIC & SMART WIC INTERFACES



Eliminate the extra time and effort to accept eWIC payments.

MORE INFO

(248) 356-4100 | WWW.GLDS.NET

UNLOCKING THE FUTURE OF COMMERCE

Technology can transform your business and help you thrive in this digital age.

PYXIS

Pyxis transforms store information seamlessly and securely into valuable aggregated data. Customer data, transaction history, and sales data are directly inserted into the POS. Pyxis simplifies business operations, improves efficiency, and monitors transactions.

Hardware Solutions



Hardware solutions from leading manufacturers.

Software Solutions



Supporting world-class software solutions.

Support and Managed Services Solutions



Providing best-in-class support and managed IT services.

North Country is one of the largest providers of POS solutions in the U.S. Our specialties include grocery, hospitality, managed services, and payment processing.



We are committed to excellence at North Country, not just because it's our job but also because it's ingrained in our DNA. Every solution we provide for our clients is crafted with dedication, expertise, and pride.



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NORTH COUNTRY



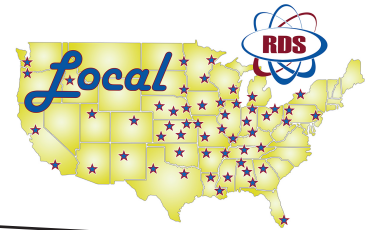
"WE DO THAT"

SALES • SERVICES • SUPPORT • SOLUTIONS

RETAIL DATA SYSTEMS

Labor Savings Technology

Retail Data Systems is the largest provider of Point of Sale Hardware and Software in North America. Founded in 1950, RDS now operates over 30 offices serving customers across the nation providing complete Point Of Sale technology. Our team of over 500 professionals assure our customers of the best 24/7/365 service available. Our list of industry leading POS hardware and software products provide a variety of solutions for companies large and small.



Key Benefits:

- 24/7 local service and support.
- Over 30 offices nationwide.
- 70+ years experience.
- Proven premium products that deliver labor savings through technology.



◀ NCR FastLane SelfServ™ Checkout:

- Make checkout frictionless whether your customers buy one item or 50+ items.
- Give your customers a choice between self-serve and assisted thanks to a fully flexible service model.
- NCR SelfServ Checkout allows customers to scan, bag and pay for items on their own, while an associate monitors from a station nearby to help ensure a positive experience.
- Paired with S4Vision, you can measure and react to SCO utilization to maximize your return on investment.



◀ Ishida Automatic Meat Wrappers

Ishida's versatile, PC-based WM-Ai automatic wrapper delivers space-saving efficiency and high-speed performance while weighing, wrapping and labeling up to 35 packages per minute.

Electronic Shelf Labels from SES Imagotag▶

Electronic shelf labels enhance in-store efficiency and reduce labor costs generated by the effects of inflation and other pricing demands. Staff can then focus on higher-value-added tasks such as on-shelf availability, replenishment and customer services.



Retail POS Integrations:▶

- Leading eCommerce offerings and Integrations.
- Produce Incentives – S4 Double Up Food Bucks.
- RDS Back Office offerings – S4, BRData, ABO.
- Digital Receipts.
- Michigan eWic



Datalogic Mobility Solutions:▼

- Datalogic Android Memor 10 and Skorpion X5.
- Application access control with SureLock and SureFox.
- Works with RDS Back Office mobile offerings.



◀ S4Vision Grocery Store Operations Assistant:

- Examine how your product mix is performing with easy to see trends and metrics.
- View a list of cashiers that are currently exposing you to unnecessary risks.
- Newly expanded trend analysis to compare current year to available prior years.
- Item level lookup to help with shelf resets, competitive markets and vendor buying.
- Advanced self-checkout metrics help manage yourfrontend to maximize labor costs.

Contact: Chuck Korenic

269.353.8105 | ckorenic@rdspos.com



WWW.RDSPOS.COM



RETAIL TECHNOLOGY BUSINESS

ABOUT STCR

For over **58 years**, STCR has been a trusted leader in retail technology, delivering tailored solutions to supermarkets across the **U.S., Canada and the Caribbean**.

With a team of **140 skilled professionals** specializing in Sales, Implementation, Technical Services, Help Desk, and Administration, we ensure your operations run smoothly and efficiently.

WHAT SETS US APART:



A proven implementation process and cutting-edge systems designed to maximize your ROI.



24/7/365 Help Desk Support available via phone, email, text, or portal.



Comprehensive **on-site service** to support your business whenever and wherever you need it.



607-757-0181



HELP DESK SUPPORT 24/7/365

**CATERS TO SUPERMARKETS ACROSS
THE U.S., CANADA & THE
CARIBBEAN**

WHY CHOOSE STCR?

STCR specializes in **point-of-sale (POS) solutions** tailored to **support Michigan WIC processing while enhancing your retail operations**. We proudly partner with **LOC Software**, utilizing the flexible **ThriVersA** platform to provide customizable features that streamline processes, improve data sharing, and deliver modern in-store and digital customer experiences.

We offer everything you need to run your store successfully: back-office servers, POS software, peripherals (scanners, scales, pin pads), and expert on-site project management. Our comprehensive training and 24/7 support ensure your team can maximize efficiency and provide exceptional service.

With STCR, you gain more than a technology provider—you gain a trusted partner dedicated to the success of your business.



For More Information
stcr.com



The people behind smarter retail tech.

SALES@STCR.COM

TotilPay Register:

The most feature rich POS software
for one low monthly

TotilPay Register Features

Cash/Check Support
EBT SNAP Processing
Credit/Debit - EMV Compliant
Loyalty
eWIC Online
Product Management
Product Image Support
Split Tender Support
Mixed Basked Support
WIC Coupon Support
iOS - iPad
Web Portal
Camera - Barcode Support
Multiple APL File Support



AFFORDABLE, FLAT-RATE PRICING

Month-to-month license

- ⊗ No long-term contracts
- ⊗ No early termination fees
- ⊗ No transaction fees
- ⊗ No setup fees
- ⊗ No ACH fees

Sign up today and simplify your
POS. TotilPay.com/totilpay-register

ONLY 479.40

with an annual subscription



Includes Minimum
Hardware Required
(iPhone/iPad not included)



BBPOS Chipper
Bluetooth Card Reader



Bluetooth Receipt
Printer

Accept all EBT payments with one POS solution

- ✓ Products can be added directly through the mobile app with image support.
- ✓ Categorization of products.
- ✓ Real-time product updates.
- ✓ Identify products as being SNAP or WIC eligible.
- ✓ Apply product discounts quickly.

TotilPay is the only system that eliminates multiple terminals while supporting debit, credit, SNAP, WIC and loyalty cards.

Sign up today and simplify your POS.

Call 1-888-312-2511 or visit TotilPay.com/totilpay-register/



Software for the Future of Grocery Retail

ThriVersA, LOC's next-generation software unifies the front-of-store, back office, and headquarters, enabling seamless data sharing for easier management. Hardware-agnostic LOC's Software Suite also allows you to use our software on any device to create robust mobile point of sale (POS), customer-friendly self-service, and efficient checkout solutions.

Digitally Transform Your Operations, Your Way

LOC's ThriVersA suite of software modules allows you to create the tech stack with the features you need to enhance customer experiences, build loyalty, and increase operational efficiency.



Payments

Payment is the final touchpoint in a shopping journey. Give your customers retail payment options, including contactless payments, mobile wallets, multiple tenders, EBT, WIC, gift cards, and loyalty rewards points.



Mobile

Empower staff with line-busting capabilities to provide on-the-spot service. ThriVersA Mobile also allows you to streamline inventory management, ordering and DSD receiving, and label printing.



Self-Service

Save time for deli or prepared foods staff with a solution that communicates orders directly to kitchen prep areas. Kiosks can also manage loyalty program sign-ups.

Solutions for Every Part of Your Operation

Our certified Business Partners provide personalized, local support nationwide. With their expertise, you get seamless implementation, tailored guidance, and ongoing support—ensuring your business thrives with LOC's powerful solutions. To get in touch with a LOC Certified Business Partner contact us today.



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1(450)663-6327
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NRS



Website: nrsplus.com

Phone Number: (708) 501-5700

For the purpose of this project, NRS did not provide a 1 pager. The above contact information is provided by the Michigan WIC Program.