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Issued: April 1, 2004

Subject: Transition of the MDCH Volume Purchase Contract for Select Incontinence Supplies to J & B Medical

Effective: June 1, 2004

Programs Affected: Fee for Service (FFS) Medicaid, FFS Children's Special Health Care Services (CSHCS) or Basic Health Plans, and Adult Benefit Waiver (ABW) Program

Volume Purchase Agreement

Through a competitive bid process, the State of Michigan has awarded the MDCH Volume Purchase Contract for select incontinence supplies to J & B Medical for FFS Medicaid, FFS Children's Special Health Care Services or Basic Health Plans, and the ABW Program. Effective for dates of service on and after June 1 2004, beneficiaries enrolled with these programs must obtain the selected incontinence supplies as detailed in the Medical Suppliers Chapter from:

J & B Medical

4305 Pineview Dr., Ste. 100

Commerce Township, MI 48390

(800) 980-0045 737-0045 TTY (800) 737-0084

FAX (800) 737-0012

Beneficiaries Exempt from the MDCH Volume Purchase Contract

Based on dual eligibility, specific beneficiaries may be exempt from obtaining services from the MDCH Volume Purchase Contractor as described below:

- **Beneficiaries dually enrolled in Medicaid and Medicare** - Medicaid/Medicare beneficiaries are not required to obtain products from the Contractor but may choose to obtain products from the contractor or any other medical supplier enrolled in Medicaid.
- **Beneficiaries enrolled in a Medicaid Health Plan (MHP) or CSHCS Special Health Plan (SHP)** - Medicaid beneficiaries enrolled with one of the MHPs, or CSHCS beneficiaries enrolled with one of the SHPs, will receive coverage of these products through the medical supplier contracted by the health plan.
- **Beneficiaries enrolled in either a commercial "fee for service" or HMO if the plan's coverage includes incontinence supplies** - Beneficiaries enrolled with either a commercial "fee for service" or HMO are expected to follow the primary payer's rules first. If these products are not covered by the plan, the beneficiary must obtain these items through the MDCH Volume Purchase Contractor.

Notification of Transition for Beneficiaries

Beneficiaries will be notified in writing of this transition and will be given telephone contacts to obtain additional clarification if needed. A subsequent written notification will be given to the beneficiary with the last medical supply order received from the previous MDCH contractor.

Brand Change of Product

Due to the transition of the contract, new product brands will now be available for beneficiary use. J & B Medical has agreed to allow beneficiaries to sample other products if the new product on the contract is inappropriate due to medical needs. To sample additional products, refer the beneficiary to J & B Medical at their toll-free number: (800) ~~980-0045~~ 737-0045.

MANUAL MAINTENANCE

Retain this bulletin for future reference.

QUESTIONS

A "Frequently Asked Questions" document is attached to further clarify this transition. Any additional questions regarding this bulletin should be directed to Provider Support, Department of Community Health, P.O. Box 30731, Lansing, Michigan 48909-8231 or e-mail ProviderSupport@michigan.gov. When you submit an e-mail, be sure to include your name, affiliation, and phone number so you may be contacted if necessary. Providers may telephone toll free 1-800-292-2550.

APPROVAL



Paul Reinhart, Director
Medical Services Administration

Frequently Asked Questions

Diaper Incontinence Supplies Program Transition From Binson Hospital Supplies to J & B Medical

Effective June 1, 2004, J & B Medical will replace Binson Hospital Supplies as the Diaper Incontinence Supplies (DIS) Program provider.

WHAT IS THE DIS PROGRAM?

The DIS Program is a volume purchase and mail order program for incontinence supplies, including catheters, diapers, blue pads, leg bags, etc.

WHO IS AFFECTED BY THIS CHANGE?

Beneficiaries who are eligible for the fee for service Medicaid Program and the CSHCS Program must use J & B Medical for their incontinence supplies.

WHO IS NOT AFFECTED BY THIS CHANGE?

Beneficiaries are exempt from the contract if they have the following coverages:

- Dually enrolled in Medicaid and Medicare
- Enrolled in a Medicaid Health Plan, or CSHCS Special Health Plan
- Enrolled in either a commercial "fee-for-service" or HMO

WILL THE BENEFICIARY NEED TO CONTACT J & B MEDICAL TO CONTINUE THE SERVICE?

No. If the beneficiary is presently receiving products, they will continue to receive them without needing to call J & B Medical.

WHEN WILL J & B MEDICAL BEGIN SHIPPING SUPPLIES?

J & B Medical will begin shipping supplies on June 1, 2004. Beneficiaries will receive supplies 30 days from the date they received them in May.

WILL BENEFICIARIES CONTINUE TO RECEIVE THEIR PRODUCTS AT THE SAME ADDRESS?

Yes. J & B Medical will ship the products to the address to which products are presently being shipped.

WILL BENEFICIARIES RECEIVE THE SAME PRODUCTS AS THEY RECEIVE NOW?

Beneficiaries will receive the same products but some will receive a different brand. J & B Medical will provide beneficiaries with a brand that provides the same or better quality.

WILL THERE BE A CHANGE IN CARRIER?

Yes. J & B Medical will use Fed Ex rather than UPS.

WILL THE BENEFICIARY NEED TO GET A NEW PRESCRIPTION?

Only those prescriptions that expire on June 1, 2004 or later must be renewed. J & B Medical will be responsible for contacting physicians for renewal of prescriptions with end dates June 1, 2004 and later.

WHO SHOULD THE BENEFICIARY CALL IF THEY HAVE CONCERNS OR QUESTIONS REGARDING THE APRIL AND MAY SHIPMENTS?

Beneficiaries should call Binson Hospital Supplies at 1-800-566-6117 if they have questions or concerns regarding their April and May supplies.

IF THE BENEFICIARY HAS CSHCS ONLY, WILL J & B MEDICAL BE ADDED AS A PROVIDER?

Yes. This will be done internally within MDCH.

WHEN CAN BENEFICIARIES CONTACT J & B MEDICAL FOR QUESTIONS ABOUT THEIR JUNE SUPPLIES?

J & B Medical will be available to ask questions or assist beneficiaries with the transition on April 1, 2004. Their telephone number is 1-800-737-0045.

WHAT IF THE BENEFICIARY DOES NOT LIKE THE PRODUCTS THAT THEY RECEIVE IN JUNE FROM J & B MEDICAL?

The beneficiary should call J & B Medical at 1-800-737-0045.