DEPARTMENT OF HEALTH AND HUMAN SERVICES HEALTHCARE FINANCING ADMINISTRATION		FORM APPROVED OMB NO. 0938-0193		
TRANSMITTAL AND NOTICE OF APPROVAL OF	1. TRANSMITTAL NUMBER:	2. STATE:		
	= 20 - 0007	Michigan		
STATE PLAN MATERIAL FOR: HEALTH CARE FINANCING ADMINISTRATION	3. PROGRAM IDENTIFICATION: TITLE XIX			
FOR: HEALTH CARE FINANCING ADMINISTRATION	SECURITY ACT (MEDICAID) TITLE XIX OF THE SOCIAL SECURITY	ACT (MEDICAID)		
TO: REGIONAL ADMINISTRATOR	4. PROPOSED EFFECTIVE DATE			
HEALTH FINANCING ADMINISTRATION DEPARTMENT OF HUMAN SERVICES	July 31, 2020			
5. TYPE OF PLAN MATERIAL (Check One):				
NEW STATE PLAN	O BE CONSIDERED AS NEW PLAN	AMENDMENT		
COMPLETE BLOCKS 6 THRU 10 IF THIS IS AN A	MENDMENT (Separate Transmittal for each amer	ndment)		
6. FEDERAL STATUTE/REGULATION CITATION:	7. FEDERAL BUDGET IMPACT:			
Sections 1902 and 1903 of the Social Security Act	b. FFY 2021 \$0	a. FFY 2020 \$0 b. FFY 2021 \$0		
8. PAGE NUMBER OF THE PLAN SECTION OR ATTACHMENT:	9. PAGE NUMBER OF THE SUPERSEDED PLAN SECTION OR ATTACHMENT (If Applicable):			
Supplement to Attachment 3.1-A Page 24.1	Supplement to Attachment 3.1-A Page 24			
10. SUBJECT OF AMENDMENT:				
The purpose of this SPA is to update the contract template us	ed by MDHHS to enter into outcomes-based	contract		
arrangements with drug manufacturers.				
11. GOVERNOR'S REVIEW (Check One):				
GOVERNOR'S OFFICE REPORTED NO COMMENT				
COMMENTS OF GOVERNOR'S OFFICE ENCLOSED NO REPLY RECEIVED WITHIN 45 DAYS OF SUBMITT.	Kate Massey, Director Medical Services Administratic	n		
12. SIGNATUE OF STATE AGENCY OFFICIAL:	16. RETURN TO:			
13. LYPED NAME:	Medical Services Administration	edical Services Administration		
Kate Massev	Actuarial Division - Federal Liaison			
14. TITLE:	400 South Pine	apitol Commons Center - 7 th Floor)0 South Pine		
	Lansing, Michigan 48933	ansing, Michigan 48933		
15. DATE SUBMITTED: September 3, 2020	Attn: Erin Black			
FOR REGIONAL OFFICE USE ONLY				
	18 DATE APPROVED:			
PLAN APPROVED – ONE COPY ATTACHED				
19. EFFECTIVE DATE OF APPROVED MATERIAL:	20. SIGNATURE OF REGIONAL OFFICIAL:			
21. TYPE NAME:	22. TITLE:			
23. REMARKS:				

STATE PLAN UNDER TITLE XIX OF THE SOCIAL SECURITY ACT State of <u>MICHIGAN</u>

Amount, Duration and Scope of Medical and Remedial Care Services Provided to the Categorically and Medically Needy

- Drug Products, Dentures, Prosthetic and Orthotic Devices, Eyeglasses (continued)
 a. Drug Products (continued)
 - 7. A drug use review program, including prospective and retrospective drug utilization review, has been implemented in compliance with federal law.
 - 8. Claims management is electronic, in compliance with federal law.
 - 9. The State is in compliance with Section 1927 of the Social Security Act Based on the requirements for Section 1927 of the Act, the state has the following policies for the supplemental rebate program for the Medicaid population:
 - (A)
- (I) CMS has authorized the State of Michigan to enter into the Michigan multistate pooling agreement (MMSPA) also referred to as the National Medicaid Pooling Initiative (NMPI) for drugs provided to Medicaid beneficiaries. The NMPI Supplemental Rebate Agreement (SRA) and the Amendment to the SRA submitted to CMS on February 1, 2008, have been authorized for pharmaceutical manufacturers' existing agreements through their current expiration dates. The updated NMPI SRA submitted to CMS on September 25, 2013, has been authorized for renewal and new agreements with pharmaceutical manufacturers for drugs provided to Medicaid beneficiaries.
- (II) CMS has authorized the State of Michigan to enter into outcomes-based contract arrangements with drug manufacturers for drugs provided to Medicaid beneficiaries. These contracts will be executed on the contract template titled "Outcomes-Based Supplemental Rebate Agreement" submitted to CMS and authorized for use beginning September 30, 2018 JULY 31, 2020.
- (B) New contracts will be submitted to CMS for prior approval.
- (C) Supplemental rebates received by the State in excess of those required under the national drug rebate agreement will be shared with the Federal government on the same percentage basis as applied under the national drug rebate agreement.
- (D) All drugs covered by the program, irrespective of a prior authorization requirement, will comply with provisions of the national drug rebate agreement.
- 10. Coverage of selected active pharmaceutical ingredients (APIs) and excipients that are essential to the health of the beneficiary when billed as part of a compounded drug claim.
- b. Dentures

Dentures are a covered benefit for recipients under the EPSDT program if determined necessary by a licensed dentist (Item 10 of this attachment) to correct masticatory deficiencies likely to impair general health. Prior authorization is required. If the client has an existing denture, replacement is permissible only if the existing denture cannot be relined or rebased, whether or not the existing denture was obtained through the Michigan Medical Assistance Program.

Reimbursement for complete or partial dentures includes the costs of any necessary adjustments within six months of insertion. Dentures will be replaced when medically necessary. Prior authorization is required.

c. Prosthetic and Orthotic Devices

Such devices are provided under the following conditions only:

- 1. when provided to a hospital inpatient, upon a physician's order indicating that the device is essential to the client's medical treatment plan; or,
- 2. when prior authorized as medically necessary and provided on an outpatient basis or for a recipient in a long-term care facility.

TN NO.: 20-0007

OUTCOME-BASED SUPPLEMENTAL REBATE AGREEMENT

This Outcome-Based Supplemental Rebate Agreement ("Agreement") by and between the Michigan Department of Health and Human Services ("State") and ______ ("Manufacturer") sets forth the terms and conditions of this Agreement.

RECITALS

WHEREAS, State and Manufacturer both participate in the Medicaid Drug Rebate Program ("MDRP"), which requires Manufacturer to pay a rebate to State on covered outpatient drugs pursuant to a statutory formula;

WHEREAS, MDRP allows for supplemental rebates and there is an existing supplemental rebate arrangement between State and Manufacturer;

WHEREAS, State and Manufacturer desire to enter into an outcome-based supplemental rebate arrangement for the payment of rebates in excess of the MDRP statutory rebate and the existing supplemental rebate;

WHEREAS, State and Manufacturer desire that the outcome-based supplemental rebate arrangement include the payment of a base administrative fee by the Manufacturer to the State to cover the administrative costs related to this Agreement; and

WHEREAS, State and Manufacturer would like the outcome-based supplemental rebate arrangement to encompass drugs purchased in a fee-for-service ("FFS") structure, drugs purchased in a managed care organization ("MCO") structure or both

NOW THEREFORE, in consideration of the foregoing and of the representations, warranties and covenants set forth below, the Parties, intending to be legally bound, agree as follows:

- 1. **Definitions.** As used herein, the following terms shall have the meanings set forth below:
 - 1.1. "Average Manufacturer Price or AMP" shall mean the Average Manufacturer Price as defined in Section 1927(k)(1) of the Social Security Act, 42 U.S.C. Section 1396r-8(k)(1), and final regulations promulgated by the Centers for Medicare and Medicaid Services ("CMS"), as such statute or regulations may be amended from time to time. The AMP shall exclude rebates paid under this Agreement.
 - 1.2. "Base Administrative Fee" shall mean the amount paid by the Manufacturer to the State to cover the administrative costs related to performance of this Agreement. The fee may be in the form of a one-time fee, a per claim fee, a percentage-based fee, or some other arrangement as determined by the Parties and described in Appendix B.
 - 1.3. "Best Price" shall mean the Best Price as defined in Section 1927(c)(1)(C) of the Social Security Act, 42 U.S.C. Section 1396r-8(c)(1)(C), and final regulations promulgated by CMS, as such statute or regulations may be amended from time to time. The Best Price shall exclude rebates paid under this Agreement.

- 1.4. "Confidential Information" means any nonpublic confidential or proprietary information of a party, including but not limited to trade secrets, rebate pricing data, and terms of Manufacturer agreements.
- 1.5. "Covered Product" shall mean the pharmaceutical product or products identified in Appendix A and subject to evaluation and a supplemental rebate under this Agreement.
- 1.6. "Covered Product Status" shall mean the status of Covered Product granted by the State. At a minimum, State will ensure access to Covered Product and will not disadvantage Covered Product to competitive drugs in Product Class.
- 1.7. "Data Aggregator" shall mean a State entity or contractor (such as a consulting company, research institution, State designee or other organization under contract with the State) that tracks Covered Product's utilization, evaluates its performance and calculates the Outcome-Based Supplemental Rebates owed by Manufacturer, if any. The Data Aggregator is identified or otherwise described in Appendix A.
- 1.8. "Evaluation Methodology" shall mean the methodology described in Appendix A for evaluating the performance of the Covered Product based on the Outcome-Based Benchmarks agreed upon by the Parties.
- 1.9. "National Drug Code" or "NDC" shall mean a unique eleven-digit, three-segment number for identifying a pharmaceutical based on the drug's labeler, its product strength and dosage form and its packaging. The Covered Product will be identified at the NDC-9 digit level to ensure that all package sizes are captured under this Agreement, unless the terms of Appendix A specify that the Covered Product will be identified at the NDC-11 digit level.
- 1.10. "Outcome-Based Benchmarks" shall mean the measurable benchmarks, thresholds and/or outcomes described in Appendix A used to evaluate the Covered Product's performance for purposes of calculating a supplemental rebate consistent with this Agreement.
- 1.11. "Outcome-Based Supplemental Rebate" shall mean the amount paid by Manufacturer in excess of the MDRP-mandated rebate and any other state supplemental rebate based on the process described in Section 2 and Appendix A.
- 1.12. "Outcome-Based Supplemental Unit Rebate Amount" shall mean the amount Manufacturer agrees to pay State under this Agreement at the unit level.
- 1.13. "Party" or "Parties" small mean State and/or Manufacturer.
- 1.14. "Performance Data" shall mean the data generated by the Data Aggregator by applying the Outcome-Based Benchmarks and Evaluation Methodology to the Utilization Data.
- 1.15. "Preferred Status" shall mean advantages the State may grant to Covered Product using a preferred drug list ("PDL"), prior authorization procedures, step-edit therapy or other means as described in Appendix A to manage Product Class. The Covered Product in this Agreement may or may not be part of the PDL and subject to PDL edits.

- 1.16. "Product Class" shall mean a group of pharmaceutical products that are used to treat the same condition or disease state as Covered Product.
- 1.17. "Rebate Calculation Methodology" shall mean the methodology for calculating the Outcome-Based Supplemental Rebate described in Appendix A.
- 1.18. "Settle-Up Period" shall mean the period in which the Parties and Data Aggregator evaluate the Performance Data and calculate the Outcome-Based Supplemental Rebates owed by Manufacturer. The length of the Settle-Up Period is specified in Appendix B.
- 1.19. "Unit" shall mean the drug unit is the lowest identifiable amount on which the Outcome-Based Supplemental Rebate is calculated (e.g., tablet or capsule for solid dosage forms, milliliter for liquid forms, gram for ointments or creams) and shall be the same unit as specified by the Manufacturer as part of its submission of data under the MDRP.
- 1.20. "Utilization" shall mean the total number of units of the Covered Product reimbursed by State during the Utilization Period and included in the assessment of Covered Product's performance according to the Evaluation Methodology.
- 1.21. "Utilization Data" shall mean the data collected by the Data Aggregator necessary to evaluate the Covered Product's performance and to calculate the Outcome-Based Supplemental Rebates owed by Manufacturer for the applicable Utilization Period.
- 1.22. "Utilization Period" shall mean the period in which Utilization Data is collected. The length of the Utilization Period is specified in Appendix A.
- 1.23. "Utilization Population" shall mean the group of patients whose use of Covered Product during the Utilization Period generates the Utilization Data that is evaluated by the Data Aggregator for purposes of assessing the performance of Covered Product and calculating the Outcome-Based Supplemental Rebates. The Utilization Population is described in Appendix A and may be a subset of the total Medicaid population using Covered Product during the Utilization Period.

2. Evaluation and Settle-Up Process

- 2.1. <u>Utilization</u>. Utilization Data will be collected during the Utilization Period by the State and forwarded to the Data Aggregator.
- 2.2. <u>Evaluation</u>. The Data Aggregator shall generate Performance Data by using the Outcome-Based Benchmarks and Evaluation Methodology to evaluate the Utilization Data. The Performance Data will be compiled and summarized prior to the beginning of the Settle-Up Period.
- 2.3. <u>Data-Sharing</u>. State and Data Aggregator will share with Manufacturer periodic reports during the Utilization Period. Any protected health information ("PHI") contained in the reports provided to Manufacturer shall be the minimum amount of information necessary to fulfill the terms of the agreement, and shall be provided in accordance with the Health Insurance Portability and Accountability Act ("HIPAA") and any other applicable laws and regulations. As directed by the State,

Manufacturer will enter into a Data Use Agreement prior to the receipt of any data pursuant to this Agreement. The reports provided to Manufacturer shall provide data on:

- 2.3.1. Application of the Outcome-Based Benchmarks and Evaluation Methodology to the Utilization Data;
- 2.3.2. The quality and integrity of the Performance Data; and
- 2.3.3. Preliminary calculation of the Outcome-Based Supplemental Rebates owed by Manufacturer, if any, based on application of the Rebate Calculation Methodology to the Performance Data.
- 2.4. <u>Settle-Up</u>. During the Settle-Up Period, the State and Data Aggregator shall calculate all Outcome-Based Supplemental Rebates owed using the Rebate Calculation Methodology in Appendix B. A report of these calculations and the Outcome-Based Supplemental Rebates shall be shared with the Manufacturer within [specify time period] of the Settle-Up period commencing. In no case may the Outcome-Based Supplemental Rebate amount be a negative amount such that State would be obligated to pay Manufacturer any amount under the Agreement, except with respect to overpayments by Manufacturer described in Section 6.5 below. If the Parties cannot agree on the amount owed or any other aspect of the utilization, evaluation and settle-up procedures described above, they will use the dispute resolution process described in Section 6 to address their disagreement.
- 2.5. <u>CMS Approval and Best Price Contingency</u>. The effectiveness of this Agreement shall be contingent on receipt of approval by CMS. It shall also be contingent on Manufacturer's Best Price and AMP not being affected by the Medicaid Outcome-Based Supplemental Rebate.
- 2.6. <u>Effect of Subsequent Changes to MDRP or State Supplemental Rebates</u>. Any changes to any rebates required under the MDRP or any other state supplemental rebates (other than the Outcome-Based Supplemental Rebate) shall not invalidate or otherwise affect the calculation of Outcome-Based Supplemental Rebate or the Base Administrative Fee unless intended otherwise by the Parties as reflected in writing in Appendix B.

3. State Obligations

- 3.1. <u>Covered Product Status</u>. At a minimum, State shall ensure access to Covered Product and not disadvantage Covered Product to competitive drugs in Product Class.
 - 3.1.1. Details about Covered Product Status in the FFS setting are described in Appendix A.
 - 3.1.2. With respect to covered outpatient drugs reimbursed by MCOs, State will work with MCOs to ensure that Covered Product has Covered Product Status. If relevant, details about Covered Product Status in the MCO setting are described in Appendix A.
- 3.2. <u>Preferred Status</u>. State may also arrange for Preferred Status for Covered Product.

- 3.2.1. With respect to covered outpatient drugs reimbursed on an FFS basis, Covered Product may have Preferred Status. If relevant, details about Covered Product's Preferred Status in the FFS setting are described in Appendix A.
- 3.2.2. With respect to covered outpatient drugs reimbursed by MCOs, State will work with MCOs to ensure that Covered Product has Preferred Status. If relevant, details about Covered Product's Preferred Status in the MCO setting are described in AppendixA.
- 3.2.3. State may subject Covered Product to prior authorization, step-edit therapy and other management tools that it applies to other drugs within the Product Class.
- 3.3. <u>Data Aggregator</u>. State shall contract with or otherwise arrange for a Data Aggregator to track Covered Product's utilization, evaluate its performance and calculate the Outcome-Based Supplemental Rebates owed by Manufacturer, if any. The contract between State and a third-party Data Aggregator shall comply with the requirements of state and federal anti-kickback laws, including the federal Anti-Kickback Statute at Section 1128B of the Social Security Act, 42 U.S.C. Section 1320a-7b, to the extent those laws are applicable. Nothing in this provision shall prevent the State from serving as the Data Aggregator. Data Aggregator shall perform the following tasks:
 - 3.3.1. Gather and tabulate Utilization Data relating to the use of the Covered Product during the Utilization Period;
 - 3.3.2. Generate Performance Data by applying the Outcome-Based Benchmarks and Evaluation Methodology to the Utilization Data;
 - 3.3.3. Meet with and provide interim reports to the Parties regarding the collection and evaluation of the Utilization Data;
 - 3.3.4. Make any adjustments to the collection of Utilization Data and/or Performance Data requested by the State;
 - 3.3.5. Calculate the Outcome-Based Supplemental Rebates owed by Manufacturer, if any, by applying the Rebate Calculation Methodology to the Performance Data.
- 3.4. <u>Patient Privacy</u>. If the Data Aggregator is a third-party entity, State shall, in accordance with HIPAA, enter into a Business Associate Agreement ("BAA") with Data Aggregator and abide by all patient privacy requirements under HIPAA.
- 3.5. <u>Cooperation</u>. State will provide necessary information or otherwise cooperate with Data Aggregator so that Data Aggregator can perform its duties under Section 3.3.
- 3.6. <u>Invoicing</u>. If applicable, State or its designee will invoice Manufacturer for the Outcome-Based Supplemental Rebates within ninety (90) days after the end of the Settle-Up Period. State or its designee shall invoice Manufacturer for Outcome-Based Supplemental Rebates separately from the MDRP statutory rebate or any other state supplemental rebate, using the format set forth by CMS. State or its designee shall submit the Outcome-Based Supplemental Rebates invoice to the Manufacturer invoice contact, as identified by the Manufacturer to CMS.

4. Manufacturer Obligations

- 4.1. <u>Cooperation</u>. Manufacturer will provide necessary information or otherwise cooperate with State and Data Aggregator so they can perform their respective duties described in Section 3.
- 4.2. <u>Remittance</u>. If applicable, Manufacturer will remit payment of the Outcome-Based Supplemental Rebates within thirty-eight (38) days of postmark on the invoice from State. Interest will accrue until the postmark date of Manufacturer's payment consistent with Manufacturer's rebate agreement with CMS under the MDRP. Nothing in this Agreement shall be construed to relieve Manufacturer from its obligation to pay any other rebates, including any rebates under the MDRP or a separate supplemental rebate agreement.
- 5. Federal Financial Participation. State will remit the appropriate share of the Outcome-Based Supplemental Rebates received from Manufacturer to CMS as required under its approved State Plan or a federal waiver.

6. Dispute Resolution

- 6.1. In the event that in any quarter a discrepancy in the Utilization Data is questioned by Manufacturer, the Parties, in good faith, shall attempt to reconcile all differences through discussion and negotiation; if that attempt fails, the Parties will resolve their dispute in accordance with State hearing procedures as followed by the State or CMS in disputes concerning State Medicaid rebates.
- 6.2. If Manufacturer, in good faith, believes the Utilization Data is erroneous, the Manufacturer shall pay State that portion of the Outcome-Based Supplemental Rebates claimed, that is not in dispute by the required date. The balance in dispute, including applicable interest, if any, will be paid by Manufacturer to State by the due date of the next quarterly payment after resolution of the dispute.
- 6.3. State and Manufacturer will use their best efforts to resolve the discrepancy within sixty (60) days of receipt of written notification. Should additional information be required to resolve disputes, State will cooperate with Manufacturer in obtaining the additional information.
- 6.4. In the event that State and the Manufacturer are not able to resolve a discrepancy regarding Utilization Data, Manufacturer may request a reconsideration of State's determination within thirty (30) days after the end of the 60-day period identified in Section 6.3. Manufacturer shall submit with its written request its argument in writing, along with any other materials, supporting its position to State. State shall review the written argument and materials and issue a decision in the matter.
- 6.5. Any overpayment or underpayment will be refunded to the other party within thirty (30) calendar days of either the Parties' agreement of the over/underpayment amount or the State's decision of Manufacturer's written request for reconsideration.

7. Discretion to Market. Nothing in this Agreement shall be construed to prohibit Manufacturer from discontinuing production, marketing or distribution of any Covered Product or from transferring or licensing any Covered Product to a third party. It is understood that Manufacturer is liable for the payment of Outcome-Based Supplemental Rebates only for Covered Products dispensed or administered to Medicaid recipients. If Manufacturer elects to discontinue production, marketing or distribution of any Covered Product or to transfer or license any Covered Product to a third party, Manufacturer shall make every reasonable effort to notify State prior to such actions.

8. Confidentiality Provisions

- 8.1. <u>Confidentiality</u>. Confidential Information will not be disclosed to any third person or entity not a party to this Agreement or used except in order to implement this Agreement or as may be required by law or judicial order. The term "Confidential Information" does not include information that (a) is or becomes generally available to the public other than as a result of a wrongful disclosure by the receiving party or its employees, officers, directors, agents, advisors, volunteers, contractors, or representatives (collectively, "Agents"), (b) was actually known by the receiving party prior to disclosure hereunder as evidenced by the receiving party's tangible records; (c) is developed or discovered by the receiving party independently and solely without the use of any Confidential Information disclosed hereunder; or (d) is required to be disclosed by law or other legal requirement. Each party shall maintain the confidentiality of all the terms and conditions of this Agreement throughout the term hereof.
- 8.2. <u>Patient Information</u>. Except as provided in Section 2.3, State, its agents, employees and contractors shall not provide to Manufacturer any individually identifiable health information, PHI, or any other information prohibited or regulated by laws or regulations governing confidentiality of medical or other information.
- 8.3. Ongoing Manufacturer Duty. Subject to Section 8.4 hereof, and consistent with the Data Use Agreement referenced in Section 2.3, the Manufacturer will hold Utilization Data, Performance Data and any reports provided by State or Data Aggregator to Manufacturer as confidential. If the Manufacturer audits this information or receives further information on such data from State, that information shall also be held confidential. Failure of Manufacturer to comply with this provision is a material breach of this Agreement, subject to immediate termination of this Agreement by the State.
- 8.4. <u>Third Parties</u>. Pursuant to 42 U.S.C. Section 1396r-8(b)(3)(D), and other applicable state or federal laws, the Parties agree that this Agreement and all information provided pursuant to this Agreement will not be disclosed and that the Parties will not duplicate or use the information, except in connection with this Agreement, the Data Use Agreement referenced in Section 2.3, or as may be required by law or judicial order. The Parties further agree that any information provided by Manufacturer to State or Data Aggregator pursuant to this Agreement and this Agreement itself constitute trade secrets and/or confidential or proprietary commercial and financial information not subject to public disclosure. If the services of a third party are used to administer any portion of this Agreement, Sections 8.1 through 8.60f this Agreement shall apply to the third party.
- 8.5. <u>State Data</u>. All data provided to Manufacturer by or on behalf of the State, including data provided by the Data Aggregator, and all data and information derived therefrom, is the

exclusive property of the State. Stata Data is further restricted pursuant to the Data Use Agreement referenced in Section 2.3.

8.6. <u>Survival</u>. Notwithstanding the non-renewal or termination of this Agreement for any reason by any party, these confidentiality provisions will remain in full force and effect as to all Parties.

9. Term and Termination

- 9.1. <u>Term</u>. The term of this Agreement shall begin on the _____day of ______, 20 (the "Effective Date") and shall end on ______, 20 _____with options to renew for five (5) additional one-year periods. Renewal shall be by mutual agreement of both parties within 30 days of the termination date.
- 9.2. <u>Breach</u>. If either party commits a material breach of this Agreement, the non-breaching party shall deliver written notice of the alleged breach to the breaching party, with an opportunity for the breaching party to cure the breach during the thirty (30) day period following the delivery. Failure to cure shall give the non-breaching party the right to cancel this Agreement at the end of the thirty (30) day period. The non-breaching party shall give the breaching party final written notice of the cancellation of this Agreement.
- 9.3. <u>Accrued Obligations/Remedies</u>. The expiration or termination of this Agreement shall not affect any rights or obligations of the parties that have accrued prior to the effective date of such termination. The fact that either party exercises any right of termination it may have under this Agreement shall not prevent such party from pursuing any other remedy it may be entitled to in law or equity. Any remedy provided herein shall not be deemed an exclusive remedy unless expressly provided for as such.

10. General Provisions

- 10.1. <u>Record Keeping and Audit</u>. Unless a longer period is required by law, during the term of this Agreement and for a period of seven (7) years thereafter, both parties to the Agreement shall use reasonable efforts at all times to ensure that they maintain accurate books, files and records relevant to this Agreement. At State's written request, Manufacturer or its agent shall make such information relevant to this agreement available for inspection by State representatives or its designated auditors during regular business hours.
- 10.2. <u>Indemnification</u>. Manufacturer shall indemnify, defend and hold harmless State and its officers, employees and agents from any claims, actions, suits, demands, costs, damages or liabilities (including reasonable attorney's fees and court costs) arising out of or connected with (1) any negligent act or omission of Manufacturer or its employees, agents or contractors, (2) any defect in the Manufacturer's Covered Product, (3) any breach of this Agreement, or (4) any violation of any law or regulation by Manufacturer or Manufacturer's employees, agents or contractors.
- 10.3. <u>Notices</u>. All written notices, requests and communications, unless specifically required to be given by a specific method, may be: (i) delivered in person, obtaining a signature indicating

successful delivery; (ii) sent by a recognized overnight delivery service, obtaining a signature indicating successful delivery; (iii) sent by certified mail, obtaining a signature indicating successful delivery; or (iv) sent by electronic mail, requesting confirmation of receipt and addressed as follows:

If to Manufacturer: [NAME] [ADDRESS] [EMAIL]

If to State: [NAME] [ADDRESS] [EMAIL]

- 10.4. <u>Force Majeure</u>. Noncompliance with any obligations hereunder due to a force majeure event, including but not limited to acts of God, laws or regulations of any government, war, terrorism, destruction of production facilities and materials, fire, earthquake or storm, labor disturbances, shortage of materials, failure of public utilities or common carriers, and any other causes beyond the reasonable control of the parties, shall not constitute breach of contract, and a party's performance shall be excused during such force majeure event.
- 10.5. <u>Assignment</u>. Neither party shall have the right to assign this Agreement to a third party without the prior written consent of the other party. Any permitted assignee shall assume all obligations of its assignor under this Agreement. No assignment shall relieve any party of responsibility for the performance of any obligations that have accrued prior to such assignment.
- 10.6. <u>No Waiver of Rights</u>. The failure of either party to insist upon the strict observation or performance of any provision of this Agreement or to exercise any right or remedy shall not impair or waive any such right or remedy in the future. Every right and remedy given by this Agreement to the parties may be exercised from time to time as often as appropriate.
- 10.7. <u>Entire Agreement</u>. This Agreement contains the entire agreement and understanding of the parties. This Agreement may not be amended except upon the written agreement of both parties.
- 10.8. <u>Governing Law and Venue</u>. This Agreement shall be interpreted under and governed by the laws of the State of Michigan, without regard to its conflict of laws principles. In the event of a lawsuit involving this Agreement, venue shall be in any court of competent jurisdiction in Michigan.
- 10.9. <u>Survival</u>. The provisions of this Agreement that by their nature are intended to continue in their effect following expiration or termination of this Agreement shall survive any such expiration or termination, including, but not limited to, Sections 2, 6, 8, 10.1., 10.2, and 10.8.
- 10.10. <u>Effect of Future Laws</u>. In the event of the occurrence of a Future Law, each Party shall have the right to enter into good faith negotiations with the other in order to seek to agree on

reasonable terms for maintaining the intent of the Agreement. Agreement on any such terms shall be at the sole discretion of each Party. If the Parties do not agree within sixty (60) days of a Party's written request for negotiations, either Party may terminate this Agreement with respect to the affected Covered Products upon expiration of the sixty (60) day period, with immediate effect. For purposes of this section "Future Laws" means any statutory enactment or rule promulgation, and any final legal or administrative determinations made by a court or tribunal of competent jurisdiction that materially impairs any Party's ability or obligation to carry out its obligations or receive consideration due under this Agreement. "Future laws" shall not invalidate or otherwise affect the calculation of the Outcome-Based Supplemental Rebate or the Base Administrative Fee except in accordance with Section 2.6.

- 10.11. <u>Compliance with Law</u>. In connection with its respective obligations under this Agreement, each Party shall comply with all applicable federal, state and local laws and regulations, including without limitation any disclosure or consent requirements.
- 10.12. <u>Authority</u>. State and Manufacturer each represent and warrant to the other that the person signing below has all requisite legal power and authority to execute this Agreement on behalf of each party and each party shall thereby be bound.

IN WITNESS WHEREOF, this Agreement has been executed by the parties set forth below:

Manufacturer	Michigan Department of Health and Human Services	
Name	Name	
Title:	Title:	
Date:	Date:	

Appendix A

Covered Product – The Covered Product subject to this Agreement is specified below. The Covered Product is identified by its NDC-9 number to ensure that all package sizes are captured under this Agreement, unless otherwise specified in the chart below. In the event the Agreement covers multiple products with different NDCs and/or labeler names, the information pertaining to each product is also specified below:

MANUFACTURER/LABELER NAME	NDC	Drug Name

Utilization Period – The Utilization Period shall encompass [______] calendar quarters. It shall commence on [DATE], the first day of the first calendar quarter, and conclude on the last day of the last quarter.

Outcome-Based Benchmarks – The Parties agree to the following Outcome-Based Benchmarks for evaluating the Utilization Data:

[To be filled in or marked as not applicable.]

Utilization Population – The Parties agree to define the Utilization Population on which the Outcome-Based Benchmarks shall be measured as follows:

[To be filled in or marked as not applicable.]

Evaluation Methodology – The Parties agree to the following Evaluation Methodology for evaluating the performance of the Covered Product during the Utilization Period:

[To be filled in or marked as not applicable.]

Data Aggregator – The Data Aggregator is authorized by State to track Covered Product's utilization, to evaluate its performance and to calculate the Outcome-Based Supplemental Rebates. The Data Aggregator selected by the State for purposes of this Agreement is identified and described below:

[To be filled in or marked as not applicable.]

In the event State desires to change or replace the Data Aggregator, it shall give Manufacturer [30 days] written notice prior to implementation. Nothing in this Agreement prevents the State from serving as the Data Aggregator and performing the tasks described in Section 3.3.

Covered Product Status – The Parties agree that Covered Product will not be disadvantaged to competing products within its Product Class. The Covered Product Status in the FFS and/or MCO setting is described below:

- Covered Product Status in FFS Setting <u>[To be filled in or marked as not applicable.]</u>
- Covered Product Status in MCO Setting [To be filled in or marked as not applicable.]

Preferred Status – State may arrange for Preferred Status for Covered Product using a PDL, prior authorization procedures, step-edit therapy or other means to manage Product Class. The Preferred Status for Covered Product in the FFS and/or MCO setting is described below, if applicable:

- Preferred Status in FFS Setting [To be filled in or marked as not applicable.]
- Preferred Status in MCO Setting [To be filled in or marked as notapplicable.]

Appendix B

Base Administrative Fee – The amount paid by the Manufacturer to cover the administrative costs related to this Agreement.

[To be filled in or marked as not applicable.]

Payment for Outcome-Based Benchmarks – The amount paid by the Manufacturer based on the Outcome-Based Benchmarks calculated as per Appendix A:

[To be filled in or marked as not applicable.]

Outcome-Based Supplemental Unit Rebate Amount – For each Unit of the Covered Product identified and evaluated by Data Aggregator for the Utilization Population during Utilization Period in question, Manufacturer agrees to pay an Outcome-Based Supplemental Rebate beyond the rebate owed under the MDRP and the state supplemental rebate. The Outcome-Based Supplemental Unit Rebate Amount will vary as a result of the Outcome-Based Benchmarks and/or Evaluation Methodology described in Appendix A. The different amounts will be determined as follows:

LABEL NAME	NDC	CALCULATION TYPE	DISCOUNT PER UNIT	Outcome measure
PRODUCT A	99999-9999	{Specify WAC, GNUP, AMP other}	%, \$, other	Note 1 below
PRODUCT A	99999-9999	{Specify WAC, GNUP, AMP other}	%, \$, other	Note 2 below
PRODUCT A	99999-9999	{Specify WAC, GNUP, AMP other}	%, \$, other	Note 3 below

Calculation Type is [customize one of the options below and/or insert new description]

- [a percentage discount of WAC, based on the WAC as shown in pricing compendia for the last day of the Utilization Period.]
- [is WAC based GNUP where Supplemental Rebate amount per Unit = [WAC minus Federal RPU minus Discount Per Unit].
- [insert other description as applicable]

Outcome measure note 1: [above target] Outcome measure note 2: [target] Outcome measure note 3: [below target]

Rebate Calculation Methodology – The Outcome-Based Supplemental Rebates shall be calculated by multiplying the Outcome-Based Supplemental Unit Rebate Amount by the Covered Product's Utilization during the Utilization Period.

Settle-Up Period – The Settle-Up Period shall commence after the close of the Utilization Period and shall terminate [SPECIFY NUMBER] days thereafter. The Settle-Up Period can be extended by written agreement of the Parties.



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