Protect Michigan Commission

April 23, 2021





Welcome

Kerry Ebersole Singh | Special Advisor, Protect Michigan Commission

Opening Remarks

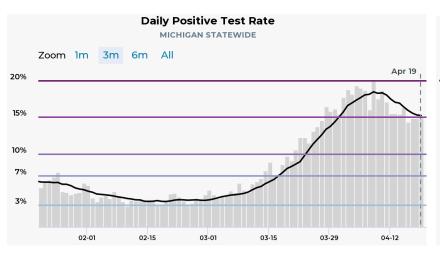
Lt. Governor Garlin Gilchrist II

Update on the Numbers & Vaccines

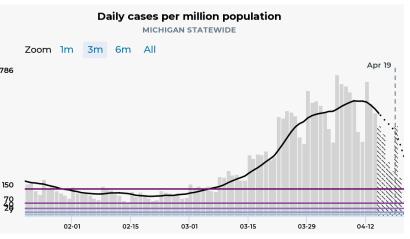
Dr. Joneigh Khaldun, M.D. | Chief Medical Executive and MDHHS Chief Deputy for Health

Data: Michigan COVID-19 Trends

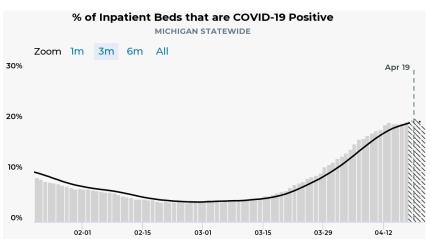
Decreasing Avg. Percent Positivity



Decreasing Cases Per Million



Increasing Avg. Hospitalization



15.3% positivity, 11-day decline

Seven MERC regions >15% (Risk Level D)

Remains up 338% since Feb 19 low Remains above Dec 4 peak (14.4%)

596.9 cases/million, 8-day decline

Seven MERC regions > 450 cases/mil (3x Risk Level E)

Remains 447% higher than Feb 19 low 80% of Nov 14 peak (738 cases/mil)

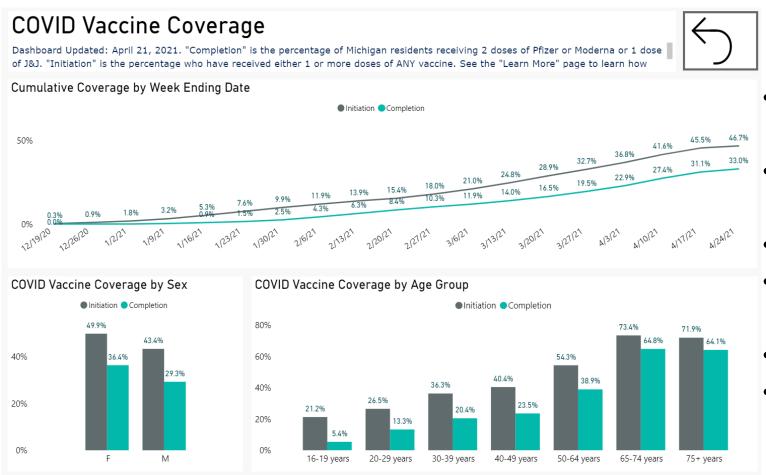
19.7% beds for COVID-19, 6+ week increase

Three regions > 20% (Risk Level C)

Up 405% since Feb low

Surpassed Dec 4 peak (19.6%) on 4/19

Vaccinations



- 6,280,313 doses administered to date
- 3,811,403 first doses
- 46.7% over age 15 have first dose
- 72.8% over age 65 have first dose
- 33.0% population fully vaccinated
- 64.5% over age 65 are fully vaccinated

Recommendation to Pause Use of Johnson & Johnson's Janssen COVID-19 Vaccine

Updated Apr. 16, 2021

Languages *

Print

On April 13, 2021, CDC and FDA recommended a pause in the use of Johnson & Johnson's Janssen COVID-19 Vaccine. Of the nearly 7 million doses administered so far in the United States, a small number of reports of a rare and severe type of blood clot have been reported in people after receiving the J&J/Janssen COVID-19 Vaccine. All reports occurred among women between the ages of 18 and 48, and symptoms occurred six to 13 days after vaccination. As of April 13, 2021, of the more than 180 million doses administered so far of the Pfizer-BioNTech or Moderna vaccines, no reports matching those associated with the J&J/Janssen vaccine have been received.

Get answers to your questions

J&J/Janssen COVID-19 Vaccine Update, April 13, 2021

The use of this vaccine is 'paused' for now. This is because the safety systems that make sure vaccines are safe received a small number of reports of a rare and severe type of blood clot happening in people who got this vaccine.

We do not know enough yet to say if the vaccine is related to or caused this health issue. To be extra careful, CDC and FDA recommend that the vaccine not be given until we learn more.

Research Update

Kerry Ebersole Singh | Special Advisor, Protect Michigan Commission

KEY MESSAGES ON COVID VACCINE

Encouraging Persuadable Michiganders to Get Vaccinated

1

The vaccine helps protect you and your family.

- The vaccine is the most effective way to protect you and your family from the virus.
- It is our best shot to be free from this pandemic, and the quickest way to getting our country back to normal, so that we can all hug our families, get back to work, go to restaurants, send our kids to school, play sports, and get together again.

The COVID-19 vaccine: tested for safety and trusted by doctors. From smallpox, to polio, and now COVID, vaccines have a long history of hope and healing. The COVID-19 vaccine is our best shot to being free from this pandemic, and the quickest way for our lives to return to normal is for everyone to get vaccinated.

2

The vaccine helps others.

- It protects medical workers, first responders, and other essential workers who put their lives on the line for the rest of us every day.
- The vaccine is essential for helping our economy recover and saving small businesses that are barely hanging on.

The vaccine is safe.

- The vaccine was a team effort and has proven to be our best offense to be victorious over the virus.
- More than 78 million Americans and 2.3 million Michiganders have been safely vaccinated.
- Vaccine trial participants received the vaccine over 12 months ago and still show no significant side effects.
- It went through the same rigorous testing as other vaccines like smallpox and polio with no steps skipped.

WHO ARE THE PERSUADABLES?

- Age: 45% are under age 35. Race: 69% white, 15% Black, 7% Hispanic.
- Educated: 61% have at least one year of college; 33% have a degree/advanced.
- Where: highest density: 16% Wayne, 14% Oakland, 7%Macomb, 6% Ottawa, 5% Kent.
- More critical of government. Less trusting of vaccine sources: government, religious, political. Most trusted source is "your own family physician."

WHY ARE THEY RELUCTANT?

- Safety is the #1 reason (64%) for not getting the vaccine as soon as it is available.
- Side effects (60%). Long-term performance (60%). Feeling like a test subject (55%) and effectiveness (51%).

HOW DO WE OVERCOME PERSUADABLES' OBJECTIONS?

- Assert effectiveness: only 66% are aware vaccines are highly effective vs. total sample.
- Assure sufficient supply for all: some are waiting because they don't want to take supplies that are needed for vulnerable residents.
- Lean in to science, history: they respond most favorably to messages that speak to the science and history of vaccination.
- Avoid possibility of death: talk about how it "would nearly eliminate the possibility you could die from COVID."
- Side effects: they need to know side effects are manageable.

POSITIVE REPORTS ON EFFECTIVENESS OF VACCINES MOTIVATE

• Do positive reports about the effectiveness of COVID-19 vaccines make you...



More likely to get_vaccine? 50% Trust vaccine more

TRUST
Make you trust a vaccine more?

34% sec. Get visionated sooner

Get a vaccine sooner than yo might have?

76% OF MICHIGANDERS HAVE STARTED THE VACCINATION PROCESS OR ARE LEANING TOWARD RECEIVING IT.

NOT SURE
VERY UNLIKELY
SOMEWHAT UNLIKELY
SOMEWHAT LIKELY
VERY LIKELY

Nov. 2020 8% 15% 11% 23% 43%

March 2021 4% 13% 7% 11% 12% 53%

HAVE RECEIVED, SCHEDULED OR TRIED TO SCHEDULE VACCINE APPOINTMENT.

63% HAVE ALREADY INITIATED THE VACCINE PROCESS OR WOULD GET VACCINATED

"AS SOON AS IT IS AVAILABLE."

COMPARED TO 35% IN NOVEMBER

NOT LIKELY TO VACCINE
ONLY IF REQUIRED BY
LAW OR EMPLOYER
WAIT SOME TIME
AS SOON AS POSSIBLE

 Nov. 2020
 16%
 10%
 40%
 34%

 March 2021
 15%
 8%
 14%
 10%
 53%

 HAVE RECEIVED, SCHEDULED OR TRIED TO SCHEDULE VACCINE APPOINTMENT.
 SCHEDULE VACCINE APPOINTMENT.

MEN (70%) ARE MORE LIKELY THAN WOMEN (59%) TO GET THE VACCINE.

 Men
 3%
 10%
 8%
 9%
 16%
 54%

 Women
 6%
 16%
 7%
 12%
 8%
 51%

STRIKING DIFFERENCES IN VACCINE ADOPTION BY RACE.

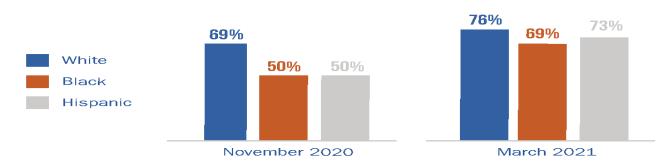
77% of white Michiganders have started the vaccine process or are very likely to get vaccinated v. 55% Black and 53% Hispanic.



OVERALL, VACCINE LIKELIHOOD HAS

IMPROVED AMONG ETHNIC/RACIAL GROUPS.

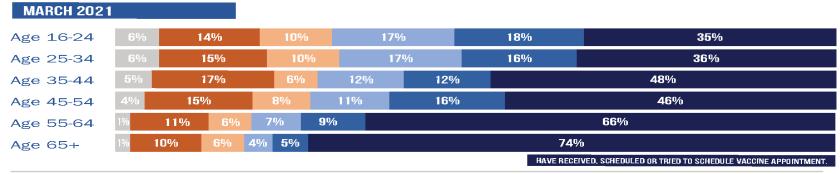
Percentage of those who have started the vaccine process or are at least "somewhat likely" to get vaccinated.



AGE CONTINUES TO BE A KEY FACTOR IN VACCINE LIKELIHOOD, THOUGH ALL AGE GROUPS HAVE SHOWN POSITIVE MOVEMENT TOWARD VACCINATION SINCE NOVEMBER.



NOV. 2020 Age 18-24 21% 32% 26% 21% 21% 38% Age 25-34 18% 27% Age 35-44 39% 19% Age 45-54 15% 41% 22% 49% Age 55-64 13% 18% 62% Age 65+



Stakeholder Workgroups Report

Eli Isaguirre | Stakeholder Engagement Coordinator, Protect Michigan Commission

Month in Review



Veterans Workgroup – Lunch and Learn Town Hall, and Saint Clair veterans only vaccine clinic April 26

Faith Workgroup – Door-to-door for mobile units at churches in Detroit

Regional Press Conferences in northern Michigan and the UP

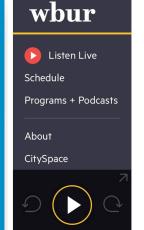
Student Ambassadors launched

Tribal Nations – Clinics and communications help



In the News





Listen Live: Morning



April 07, 2021



More states are expanding vaccine eligibility including Michigan, which opened to those 16 and older on Monday. Michigan is a hot spot: Data from Johns Hopkins University shows a 105% increase in cases over the past two weeks.



Lansing opening COVID-19 vaccine clinic for Native residents this Saturday



(Ana Medina)

By Jake Draugelis

Published: Apr. 16, 2021 at 4:52 PM EDT

Annie Urasky

Staff Manager, Disability Workgroup



Dondre Young

Chair, Youth Workgroup



A Look Ahead



In the works

- Local Government Workgroup
 — Webinar to update municipal leaders
- Town halls Young people, parents, migrant workers
- APA and LatinX Workgroup Neighborhood vaccination days
- Disability Workgroup Disability specific town hall
- Women and Children Workgroup Listening sessions
- Train the messenger training

Discussion

Moderated by Kerry Ebersole Singh

Communications Update

Darice Darling |Acting Director, MDHHS External Affairs & Communications

April Earned Media



Pilot program helps more than 43k vulnerable Michiganders get COVID-19	
<u>vaccine</u>	Fox 17 News
More than 43,000 of Michigan's most vulnerable vaccinated as part of vaccine	
pilot program	WZZM 13
Sermons, seminars and late-night clinics help vaccination efforts in Michigan's	
Muslim and Arab communities	MLive
Veronica McNally ~ WJR Late Mornings	WJR Radio
Lansing opening COVID-19 vaccine clinic for Native residents this Saturday	WILX Channel 10
WLNS 6 News at Noon - Vaccine Pilot Program	WLNS Channel 6
WLNS 6 News at 5 - Vaccine Pilot Program	WLNS Channel 6
WLNS 6 News at 11 - LTBB Vaccine Clinic	WLNS Channel 6
Vaccine pilot program targets 43,000 in underserved populations	Crain's Detroit Business
Normal in sight for Cristo Rey patients	Lansing State Journal
Cristo Rey Community Center expanding COVID vaccine clinic beyond state	WILX Channel 10
pilot	Gud provided full coverage summary on 3/26/21 via email.

Upcoming Outreach Plans



- Increasing Community Access
- Promoting Mobile Units
- Door to Door canvassing in high SVI areas to help people get signed up
- Promoting new media campaign
- Statewide text messaging program to help people find vaccines, schedule transportation or get more information
- Digital campaign geotargeted to people showing them nearest vaccine location

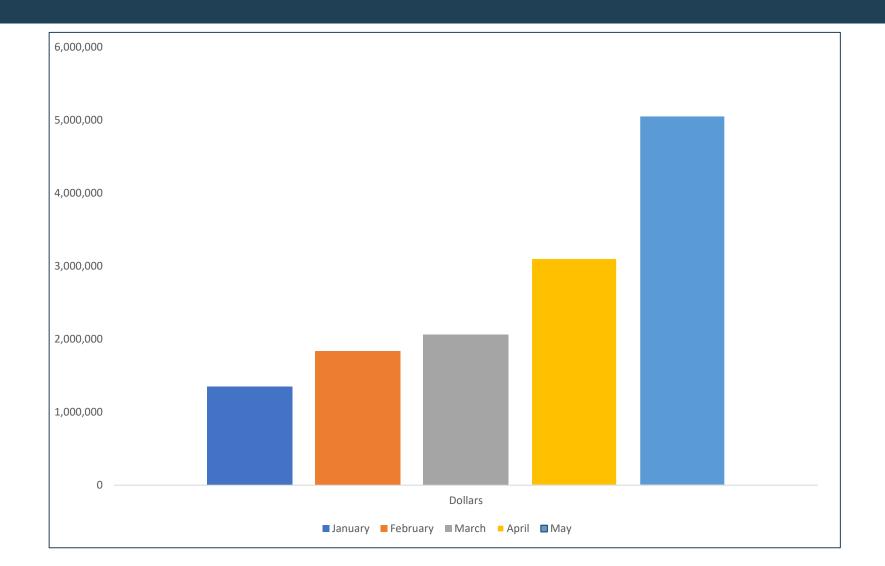
Media Channels and Timing



COVID Vaccine		APR				MAY			
	29	5	12	19	26	3	10	17	24
MAB TV/Radio									
MCTA									
Television									
Cable									
Radio									
Connected TV									
Hulu									
YouTube									
Twitch									
Vevo									
Audio Streaming									
Podcasting									
Digital Video and Display									
Minority Digital									
Native Display									
Text Messaging									
Gas Station TV									
Doctor Office Video									
Outdoor									
Barber Shop/Salons									
Transit/Bus Shelters									
Paid Search									
Paid Social									
Reddit									
TikTok									
Minority Print									

Advertising Spend by Month





Discussion

Moderated by Kerry Ebersole Singh

Next Steps