# Overdose Prevention Program Vital Strategies



Vital Strategies' Overdose Prevention Program

# **BACKGROUND**



# Achieve an equitable and sustainable reduction in overdose deaths

- Initiative focus in states with high overdose mortality KY, MI, NC, NJ, NM, PA, WI
- Implementation approach
  - Partner with governments and communities
  - Identify and support opportunities for technical assistance and implementation support
  - Scale and model policies and programs
  - Promote tools for best practices and performance metrics



# Offer flexible and strategic support

#### **Vital Strategies**

- Embedded staff in government agencies
- Expert technical assistance to scale and strengthen interventions
- Direct services funding for innovative models
- Media campaigns, coalition-building, and community mobilization

#### **Johns Hopkins University**

- Data integration and analytics support
- Rapid cycle needs assessment
- Project evaluation

#### The Pew Charitable Trusts

Behavioral healthcare financing models

#### **CDC** Foundation

Develop policy technical package and performance metrics toolkit



## Prioritize interventions for impact

#### MAKE MEDICATIONS ACCESSIBLE

- Maximize naloxone distribution
- Make medications for opioid use disorder (MOUD) easy to access
- Offer MOUD in settings where vulnerability is heightened, including jails, prisons, hospital EDs

#### **ENGAGE COMMUNITIES**

- Support mobilization in marginalized communities
- Change the narratives through paid and earned media campaigns
- Expand and strengthen responsive harm reduction services

#### SUPPORT, DON'T PUNISH

- Prevent the criminalization of people who use drugs
- Eliminate punitive sanctions for drug use and strengthen a supportive response in social programs
- Strengthen a supportive response in healthcare, including SUD treatment.
- Establish integrated civilian/community crisis response for behavioral health emergencies



## **Examples of implementation approach**

#### MAKE MEDICATIONS ACCESSIBLE

- State-managed portal for naloxone delivery to community groups
- EMS leave behind naloxone on overdose calls
- Hospital ED learning collaborative for MOUD implementation
- Prison-based MOUD implementation and scaling

#### SUPPORT, DON'T PUNISH

- Probation models for health-based response to drug use
- Reentry care coordination and support
- Home-based maternal care coordination and MOUD services

#### **ENGAGE COMMUNITIES**

- Syringe services program expansion
- Community mobilization for BIPOC-led organizations
- Media campaign for harm reduction services









# Today we're going to chat about

- Social media
- Connecting with media
- Useful tools to use
- Questions



## Question

Does your organization have a social media presence?



# Media can be overwhelming and confusing





Start with

# SOCIAL MEDIA



## **Social Media benefits**

- See how people feel about your work/topic
- See who is talking about your topic
- Tell people about your work
- Connect with media

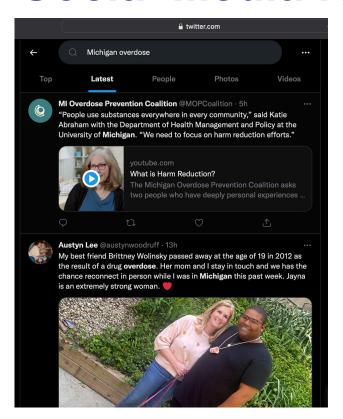


## Social Media for research

- Twitter and LinkedIn Find and connect with media
- Hashtags #'s on Social Media to see how people are talking about your issue



### Social Media for research



You can use social media platforms like LinkedIn and Twitter like search engines. To connect with others and learn more.



## Question

# Who wants to connect with media?



Connecting with

# **MEDIA AND JOURNALIST**





- Research
- Understand the ask
- Asking questions of the reporter
- Develop your message

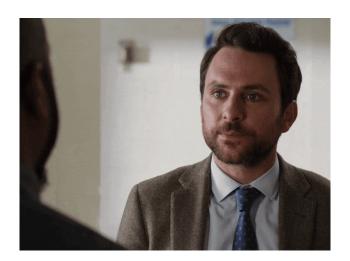


#### Research

- Go to the outlets website and read their about section
- Go to their social media and see how they talk and describe themselves.
- Check out the journalist's social media profiles
- Ask your community members if they've worked with this person before.



- Understand the ask
  - What are you asking them (if you're doing the outreach) or what are they asking you for?





## Ask all the questions

- Don't be afraid to ask questions of them before and during your interview
  - Why did they reach out to you
  - If it's a panel, who else will be on the panel
  - How long will the interview take
  - What is the timeline for the piece to be published



## **Develop your talking points**

- Talking points are what you want them to takeaway from the conversation
  - Have 4, max, ready for when you talk about your topic/organization
- They should be short, clear, and free of jargon

Example: Harm reduction saves lives by providing people with accurate and compassionate information and services.

Places to start looking for inspiration: your organization's mission statement, the names or purpose of your programs or brochures.



Resources

# **TOOLS TO USE**



## Helpful tools for comms

- Canva for great graphics
- <u>Later.com</u> for scheduling posts
- Help a Reporter Out [HARO] for being a source for journalist
- Cision, Meltwater, Prowly for journalist lists and emails
- The Op-Ed Project for op-ed tips including pitching reporters.



General tips

ALWAYS ASSUME THAT EVERYTHING IS 'ON THE RECORD'

Practice your talking points - out loud

Keep it simple and direct





## Resources we've created with partners

- Prosecution, Drug Use & Public Health, a prosecutor's guide for strategies to advance drug policy grounded in principles of harm reduction, public health, and racial justice
- Medication treatment for opioid use disorder in jails and prisons:
- <u>Drug use legal policy data surveillance</u>
   <u>system</u>, maintaining a database of state
   laws on substance use and harm reduction.
- Harm Reduction is Healthcare: Sustainable
   Funding for Harm Reduction Programs, a
   free e-course for harm reduction programs
   about healthcare financing and funding
   sources, co-developed by the National Harm
   Reduction Coalition

- <u>COVID harm reduction toolkit</u>, including fact sheets, tips and guidance for people who use drugs, engage in sex work, those who are unhoused, and the stakeholders who work with these communities.
- <u>Using Drugs Alone</u>, a guide for people who use drugs to stay safer while using drugs alone, by Project SAFE
- Survival Strategies for People Who Use Drugs, a provider guide by Project SAFE
- <u>Expanding First Response</u>, a guide to develop, implement, and financially sustain community first responder programs in efforts to reduce justice system involvement for people who use drugs.



## **Questions?**



### **Connect with us**

Vital Strategies' <u>Overdose Prevention</u>
 <u>Program</u>

Tony – <u>Tnewman@VitalStrategies.org</u>

Gloria – <u>Gmalone@VitalStrategies.org</u>



State Campaign

## **CHANGE: AT YOUR OWN PACE**



## **Change: at your own pace**

- Purpose
  - Elevate and expand harm reduction as a practice to end overdose
  - Connect people to harm reduction resources

- Partners
  - MDHHS
  - CommunityOrganizations
  - Harm Reduction advocates



#### Develop message Develop messenger Develop call to action

Harm Reduction
People who provide harm
reduction services
Secondary Dept of Health
Access harm reduction services











Storytelling Campaign

# LOVE & DIGNITY. STORIES FROM THE FRONT LINES OF THE OVERDOSE CRISIS.



# Love & Dignity. Stories from the front lines of the overdose crisis.

- Purpose
  - Elevate the diversity of harm reduction expertise
  - Expand the definition of what harm reduction can look like in practice

- Partners
  - CommunityOrganizations
  - Graham MacIndoe and Susan Stellin



#### Develop message Develop messenger Develop call to action

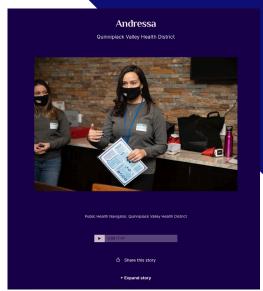
Harm Reduction is already in practice

People who provide harm reduction services

Learn about harm reduction as a practice







**Love & Dignity** 

Peers Lead the Way

Dignity Overcomes Stigma

Unconditional Support

Harm Reduction is Essential

The Drug War Must End



**National Campaign** 

# SUPPORT HARM REDUCTION



Support for harm reduction services is vital to healing the crisis of drug overdoses faced by people who use drugs, their families, and their communities.

### Response

By properly allocating support, resources, and attention around harm reduction services you can do something today to improve the health, stability of your community.



### Message testing

Zebra Strategies completed a series of focus groups (FGs), In-Depth one-on-one Interviews (IDIs), and mini-groups (MGs) with respondents from diverse ethnicities, political affiliations, education levels, and occupations. These respondents were shown six ad concepts and three taglines, then asked to rate the concepts, and choose a favorite concept and tagline.

- 9 focus groups
- 6 in-depth-interviews
- 3 mini-groups
- 74 individuals in total

#### 6 images

#### 3 tag lines

"Invest in Community"

"Invest in Healing"

"Harm Reduction is Essential Work"

## Harm Reduction Description



#### Harm Reduction Explainer







#### Expert



#### Urgency







#### The New York Times



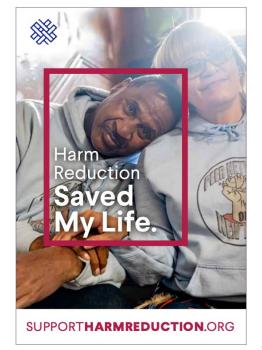






#### Launch February 2022

New York Times and digital marketing





### **Website**



#### **Overdose Memorial**



**OVERDOSE MEMORIAL** 





# Supporting our state-based partners with comms TA

- Press releases
- Social media graphics
- Press Advisory
- Establishing relationships with local reporters

- Blog posts
- Media Trainings
- Toolkits

