

Average Labor Rate by Work Classification Calculation Worksheet

Independent Cost Estimates:

To ensure compliance with 23 CFR 172.7(a)(1)(v)(B), prior to receipt or review of the most highly qualified consultant's priced proposal, MDOT is required to prepare a detailed independent estimate containing the appropriate breakdown of the following elements, as related to the defined scope of work:

- Labor or work hours
- Types of classifications of labor required
- Other direct costs
- Consultants fixed fee

MDOT Average Labor Rate Calculation Worksheet:

To comply with federal requirements and assist MDOT Project Managers when preparing independent estimates, MDOT is requiring all consultants seeking financial prequalification to complete and return the [MDOT Average Labor Rate Calculation Worksheet](#).

This worksheet will collect each consultant's average labor rates for common labor classifications and must be submitted annually within each consultant's annual financial prequalification information. MDOT will leverage the data collected to identify industry wide rate averages for these common labor classifications. Only the calculated industry wide rate averages will be provided to and utilized by MDOT Project Managers for use during the preparation of their independent cost estimates.

Worksheet Submittals:

- FYE 2021 Submittals:
 - **Annual Financial Prequalification has already been submitted to CSD?**
Convert the completed worksheet to PDF and submit electronically to [MDOT e-Proposal Website](#) by July 31, 2022.
 - **Annual Financial Prequalification Information has not yet been submitted to CSD?**
Convert the completed worksheet to PDF and supply within the consultant's annual financial prequalification submittal.
- FYE 2022 and Future Submittals:
 - Worksheet to be converted to PDF and submitted within each consultant's annual financial prequalification submittal.