



STATE OF MICHIGAN
CENTRAL PROCUREMENT SERVICES
 Department of Technology, Management, and Budget
 320 S. WALNUT ST., LANSING, MICHIGAN 48933
 P.O. BOX 30026 LANSING, MICHIGAN 48909

CONTRACT CHANGE NOTICE

Change Notice Number 2
 to
 Contract Number 21000000609

CONTRACTOR	Coach & Equipment Bus Sales
	1 Keuka Business Park
	Pen Yan, NY 14527
	Scott Reston
	(315) 694-7154
	jadams@shepardbrosinc.com
	VS022650

STATE	Program Manager	Jeff Turner	MDOT
		(517) 335-3282	
	Turnerj3@michigan.gov		
	Contract Administrator	Yvon Dufour	DTMB
(517) 249-0455			
dufoury@michigan.gov			

CONTRACT SUMMARY				
SMALL CLASS OF NON-LIFT AND LIFT TRANSIT BUSES				
INITIAL EFFECTIVE DATE	INITIAL EXPIRATION DATE	INITIAL AVAILABLE OPTIONS	EXPIRATION DATE BEFORE	
April 1, 2021	March 31, 2023	2 - 1 Year	March 31, 2023	
PAYMENT TERMS		DELIVERY TIMEFRAME		
ALTERNATE PAYMENT OPTIONS			EXTENDED PURCHASING	
<input type="checkbox"/> P-Card <input type="checkbox"/> PRC <input type="checkbox"/> Other			<input type="checkbox"/> Yes <input checked="" type="checkbox"/> No	
MINIMUM DELIVERY REQUIREMENTS				
DESCRIPTION OF CHANGE NOTICE				
OPTION	LENGTH OF OPTION	EXTENSION	LENGTH OF EXTENSION	REVISED EXP. DATE
<input type="checkbox"/>		<input type="checkbox"/>		March 31, 2023
CURRENT VALUE	VALUE OF CHANGE NOTICE	ESTIMATED AGGREGATE CONTRACT VALUE		
\$2,400,000.00	\$0.00	\$2,400,000.00		
DESCRIPTION				
Effective 8/17/2022 pricing on this contract is hereby updated, per revised Schedule G - Pricing (attached). All other terms, conditions, specifications and pricing remain the same. Per contractor request, and DTMB Procurement approval.				

FOR THE CONTRACTOR:

Coach & Equipment Bus Sales

Company Name

Authorized Agent Signature

Authorized Agent (Print or Type)

Date

FOR THE STATE:

Signature

Name and Title

DTMB Central Procurement Services

Agency

Date

STATE OF MICHIGAN

Request For Proposal No. 007117B0009215

Small Class of Non-Lift and Lift Transit Buses

SCHEDULE G PRICING

1. The Contractor must provide a pricing schedule for the proposed Contract Activities using Cost Models below. The pricing schedule should be submitted in Microsoft Excel; however, you may also submit an additional pricing schedule in a non-modifiable format (e.g., PDF). Failure to complete the pricing schedule as requested may result in disqualification of your proposal.

2. Price proposals must include all costs, including but not limited to, any one-time or set-up charges, fees, and potential costs that Contractor may charge the State (e.g., shipping and handling, per piece pricing, and palletizing).

3. The Contractor is encouraged to offer quick payment terms. The number of days must not include processing time for payment to be received by the Contractor's financial institution.

Quick payment terms: 0.00 % discount off invoice if paid within N/A days after receipt of invoice.

4. By submitting its proposal, the Contractor certifies that the prices were arrived at independently, and without consultation, communication, or agreement with any other Contractor.

COST MODEL/EVALUATION FORM

MICHIGAN SMALL CLASS OF BUSES SPECIFICATION

Class 1 - Minimum 5 Years/150,000 Miles

Class 2 - Minimum 7 Years/200,000 Miles

Body Manufacturer:	Coach & Equipment Manufacturing Corporation	
Bidder Company Name:	Coach & Equipment Manufacturing Corporation	
Bidder Address:	130 Horizon Park Drive Penn Yann, NY 14527	
Preparer's Name:	John Robb	
Inspection Facility:	Coach & Equipment Manufacturing Corporation	
Address of Inspection Facility:	130 Horizon Park Drive Penn Yann, NY 14527	
I	Instructions: Complete each section of the following cost model document. <u>Failure to complete this document and return with your bid package shall result in a bid disqualification.</u>	
II	COST MODEL	
	Description	Unit Price
	Base Bus Floor Plans – Class One	
	138" (min) Wheelbase Bus – Vinyl Seat Covers	
A.	10 passenger without lift	NB
B.	4 + 2 passenger with lift	NB

C.	11 passenger without lift	\$100,000.00
D.	5 + 2 passenger with lift	\$115,000.00
138" (min) Wheelbase Bus – Fabric Seat Covers		
E.	10 passenger without lift	NB
F.	4 + 2 passenger with lift	NB
G.	11 passenger without lift	\$100,903.41
H.	5 + 2 passenger with lift	\$115,903.41
Base Bus Floor Plans – Class Two		
158" (min) Wheelbase Bus – Vinyl Seat Covers		
I.	18 passenger without lift	\$109,000.00
J.	10 + 1 passenger with lift	\$120,000.00
K.	8 + 2 passenger with lift	\$121,000.00
L.	4 + 2 passenger with lift	\$125,000.00
158" (min) Wheelbase Bus – Fabric Seat Covers		
M.	18 passenger without lift	\$110,478.30
N.	10 + 1 passenger with lift	\$121,149.79
O.	8 + 2 passenger with lift	\$121,985.53
P.	4 + 2 passenger with lift	\$126,314.04
158" (min) Wheelbase Bus – Vinyl Seat Covers		
Q.	22 passenger without lift	\$114,000.00
R.	6 + 2 passenger with lift	\$126,000.00
S.	10 + 2 passenger with lift	\$123,000.00
T.	4 + 2 passenger with lift	\$130,000.00
158" (min) Wheelbase Bus – Fabric Seat Covers		
U.	22 passenger without lift	\$115,806.81
V.	6 + 2 passenger with lift	\$127,314.04
W.	10 + 2 passenger with lift	\$124,149.78
X.	4 + 2 passenger with lift	\$131,478.29
AA.	Equipment Options	
1	Air Conditioning – Split System	\$6,110.00
2	Air Conditioning - Rooftop System	NB
3	Auxiliary Coolant Heater	NB
4	Auxiliary Air Heater	NB
5	Destination Sign – Roller Curtain	\$3,409.00
6	Destination Sign – LED	\$6,442.59
7	Donation box (in lieu of standard farebox – deduct)	(\$966.00)
8	Driver Side Running Board/Steps/Grab Handle	\$578.81
9	Farebox Electrical Prep Only (less standard farebox- deduct)	(\$994.09)
10	Limited Slip Differential	\$297.68
11	Rear Emergency Exit Window	(\$226.38)
12	Paint - One stripe	\$977.92
13	Paint - Roof second color	\$1,653.75
14	Paint - Different Full body	\$6,722.50
15	Reflective Vinyl Belt Stripe	\$330.75
16	Lift – Type I (in lieu of standard lift - deduct)	(\$585.06)

17	Lift – Type II – Powered outer barrier (in lieu of standard lift)	(\$361.62)
18	Lift - Folding Platform (in lieu of standard lift)	(\$361.62)
19	Alternate Standard Lift Manufacturer	\$371.21
20	Wheelchair Single Point Securement System (in lieu of one standard L-Track position)	\$334.43
21	Additional Wheelchair Position – L Track System	\$1,059.50
22	Additional Wheelchair Position – Single Point System	\$1,329.62
23	Portable Oxygen Tank Holder	\$543.20
24	Assistive Blue Loop Straps	\$8.82
25	Two-way radio prep package	\$577.71
26	Radio - AM/FM stereo system w/ four speakers	\$296.57
27	Public Address (PA) System Only w/ two speakers	\$612.99
28	Radio – AM/FM/PA System w/ four speakers	\$796.00
29	Radio – Speaker only (additional)	\$110.25
30	Raised Flooring (No Wheel Wells)	\$1,212.75
31	Entrance Stepwell Heater	\$288.00
32	Manual Entrance Door	(\$444.08)
33	Seating – Forward Facing Standard Double Seat – Vinyl	\$797.11
34	Seating – Forward Facing Standard Double Seat – Fabric	\$951.46
35	Seating – Forward Facing Standard Double Seat – Vinyl (Deduct)	(\$531.41)
36	Seating – Forward Facing Standard Double Seat – Fabric (Deduct)	(\$634.31)
37	Seating – Forward Facing Double Fold-A-Way – Vinyl	\$1,272.29
38	Seating – Forward Facing Double Fold-A-Way – Fabric	\$1,426.64
39	Seating – Forward Facing Double Fold-A-Way – Vinyl (Deduct)	(\$848.19)
40	Seating – Forward Facing Double Fold-A-Way – Fabric (Deduct)	(\$951.09)
41	Seating – Single Flip-up – Vinyl	\$707.81
42	Seating – Single Flip-up – Fabric	\$784.98
43	Seating – Double Flip-up – Vinyl	\$985.64
44	Seating – Double Flip-up – Fabric	\$1,139.99
45	Seating – Double w/Single Integrated Child Seat (ICS) - Vinyl	\$1,219.37
46	Seating – Double w/Single Integrated Child Seat (ICS) – Fabric	\$1,373.72
47	Seating – Double w/Single Integrated Child Seat (ICS) – Vinyl (Deduct)	(\$812.91)
48	Seating – Double w/Single Integrated Child Seat (ICS) – Fabric (Deduct)	(\$915.81)
49	Seating – Double w/Double Integrated Child Seat (ICS) - Vinyl	\$1,666.98
50	Seating – Double w/Double Integrated Child Seat (ICS) - Fabric	\$1,821.33
51	Power Seat Base (Driver)	\$523.69
52	Alternate Engine - CNG Class II - Dedicated	\$27,683.78
53	Alternate Engine LPG 40 GGE Class I - Dedicated	\$24,598.98
54	Alternate Engine LPG 40 GGE Class II - Dedicated	\$26,238.40
55	Alternate Engine LPG 64 GGE Class II - Dedicated	\$29,188.69
56	Alternate Engine LPG 24 GGE Class I - Bi-fuel	\$18,825.19
57	Alternate Engine LPG 24 GGE Class II - Bi-fuel	\$18,825.19
58	Stop Request System	\$981.23
59	Back-up Sensor System	\$751.91
60	Back-up Camera System	\$601.97

61	Video Surveillance – Two Camera System	\$2,126.12
62	Video Surveillance - Four Camera System	\$2,509.42
63	Video Surveillance - Six Camera System	\$3,000.82
64	Video Surveillance - DVR System Upgrade	\$827.19
65	Video Surveillance – Extra Interior Cameras	\$414.41
66	Video Surveillance – Extra Exterior Cameras	\$452.09
67	Video Surveillance Prep Package	\$729.86
68	Rear Suspension Assist System	\$2,381.40
69	Spare Tire - Steer Axle	\$412.78
70	Spare Tire - Drive Asle	\$412.78
71	Entry Door Grab Handles	\$173.09
72	Interior Mirror	\$86.00
73	Ceiling Handrails	\$317.52
74	Wheelchair Lift Plexiglass Barriers	\$485.10
75	Slide-out Battery Tray	\$223.81
76	Bike Rack	\$1,956.39
77	Yellow Seatback Grab Handles	\$38.59
78	OEM Chassis Cruise Control	\$264.60
79	Alternate Flooring Manufacturer	\$1,300.32
80	Seating – Rear five place passenger – Vinyl	\$726.00
81	Seating – Rear five place passenger - Fabric	\$846.00

Refer to “Standard Contract Terms”, section 7, regarding administration fee.