



MEAP RFP Pre-Proposal Conference

Fiscal Year 2020



August 2, 2019



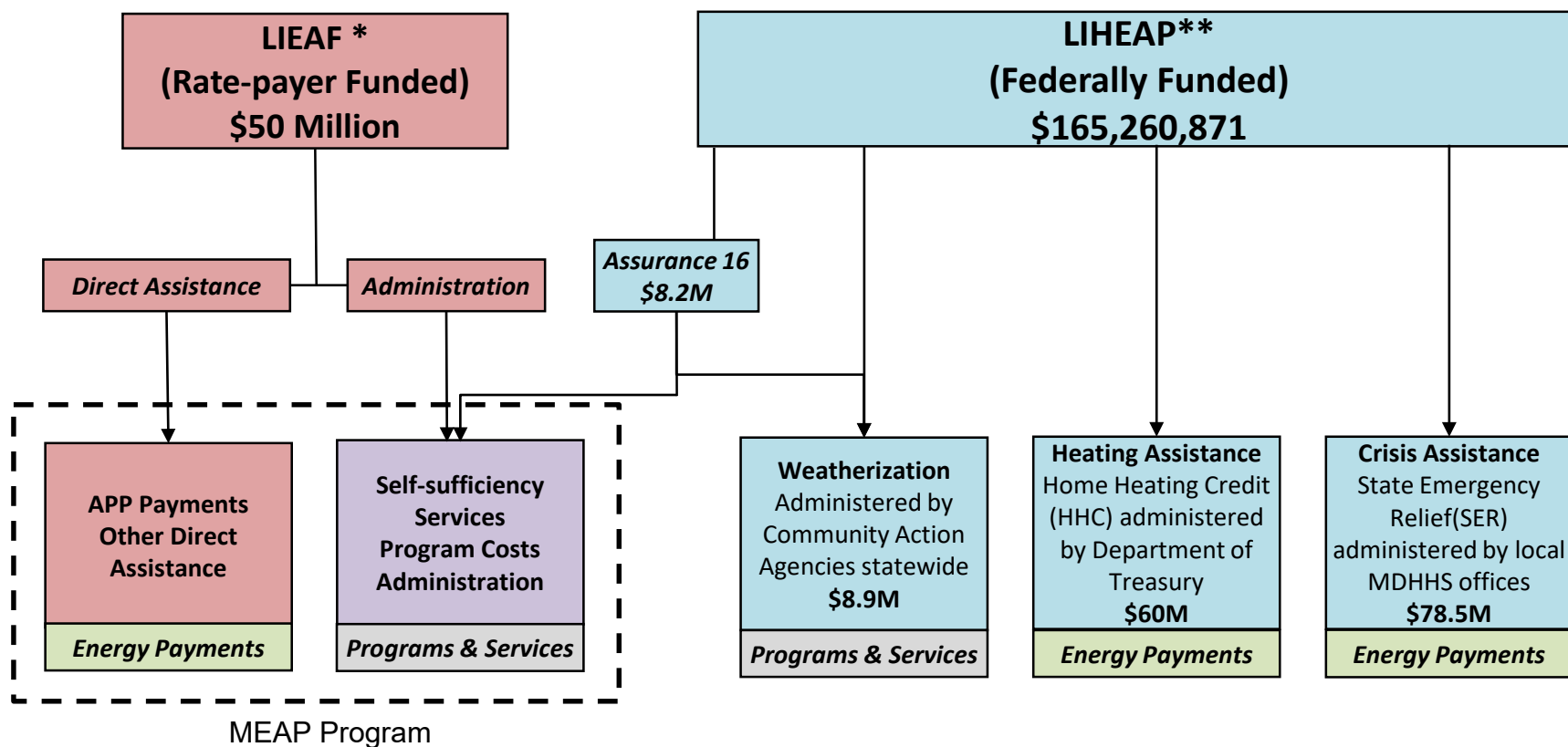


Agenda

- Overview
- General Grant Information
- Questions



Funding Distribution



*Low-Income Energy Assistance Fund

**Low-Income Home Energy Assistance Program



GENERAL GRANT INFORMATION

Part I



Proposal Format Requirements

- Use the Response Template
 - Provide responses for each section within the parameters laid out for each
- Calibri 11 point font
- Ensure all attachments are submitted
- Must have scanned signature or e-signature
- Must be submitted electronically (cannot exceed 15 MB)
- Submit to MPSC-Grants2@Michigan.gov, can include curtisj14@Michigan.gov as well





General Grant Information

- Proposals due August 19th at noon
- Ensure all necessary attachments are included
- Two-year grant program
- Grant term
 - Anticipated October 1, 2019—September 30, 2021
 - Funds scheduled to be available October 1
- Anticipated grant funds available
 - LIEAF rate-payer funds - \$50M each year
 - LIHEAP Assurance 16 funds – Amount TBD, up to \$7M each year





Two-Year Program

- Budget each year separately
- For Work Plan, do not reiterate same information in Year Two, just indicate “No Change.”
- Year Two allocations





Heating Season Requirements

- Not more than 30% of the funds received for the program shall be spent outside of the crisis season (November 1 through May 31)





GENERAL PROVISIONS

Part II



State Data Security

- Any act, error or omission, negligence, misconduct, or breach that compromises or is suspected to compromise the security, confidentiality, or integrity of State Data or the physical, technical, administrative, or organizational safeguards put in place by Grantee that relate to the protection of the security, confidentiality, or integrity of State Data, Grantee must:
 - Notify the State (Michigan Public Service Commission) as soon as practical but no later than 24 hours of becoming aware of such occurrence
- Section 2.4.1 in the MEAP Policy Manual





WORK STATEMENT

Part III



Objectives and Tasks

- Customer Satisfaction Surveys
- MDHHS training





Objectives and Tasks, *continued*

- Self-sufficiency services
- Direct Assistance
 - “One-time” direct assistance
 - Affordable Payment Plans





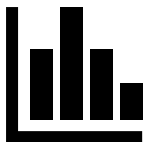
PROJECT CONTROL & REPORTS

Part IV



Project Control and Reports

- Monthly Financial Status Reports
- Monthly Households Served Data and Documentation
- Timeline and Progress Reports
- Interim Project Status Reports
- Final Project Report
- LIHEAP Assurance 16 Reporting





INFORMATION REQUIRED FROM APPLICANT

Part V



Information Required from Applicant

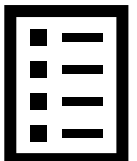
- General/Work Plan
- MI Bridges
- Affordable Payment Plans
 - Program Details
 - Eligibility Determination/re-validation
 - Projections/Budget
 - Caps
 - Default





Work Plan

- High Energy Consumption
- No commodity cap
- Incentive payments
- Two-year work plan
- Two-year budget





MI Bridges

- MDHHS Navigation and Referral Partners
 - Training
 - Scope of Navigation Role
 - 2-1-1 Profile/Database Listing
 - Referrals
 - ISD Navigation Partner Roles





ISD Navigation Partner Role

Role	Description
Navigation Partner	<p>Organizations which provide assistance in using MI Bridges to help residents identify and connect to resources, apply for benefits, and manage their ongoing cases. Clients can consent to allowing these partners to view their benefit information and speak with caseworkers on their behalf.</p> <p>In MI Bridges, Navigation Partners have access to a client directory and can message directly with clients.</p>
Referral Partner (New!)	<p>Organizations which provide one or more services within communities can receive electronic referrals through MI Bridges. These organizations must also be registered with Michigan 2-1-1.</p> <p>In MI Bridges, Referral Partners can track the requests they receive, and provide feedback on whether or not they were able to assist the client.</p>
Access Partner	<p>Organizations which provide access to MI Bridges by making computers or similar devices available to residents.</p>



Affordable Payment Plans – Program Details

Alignment

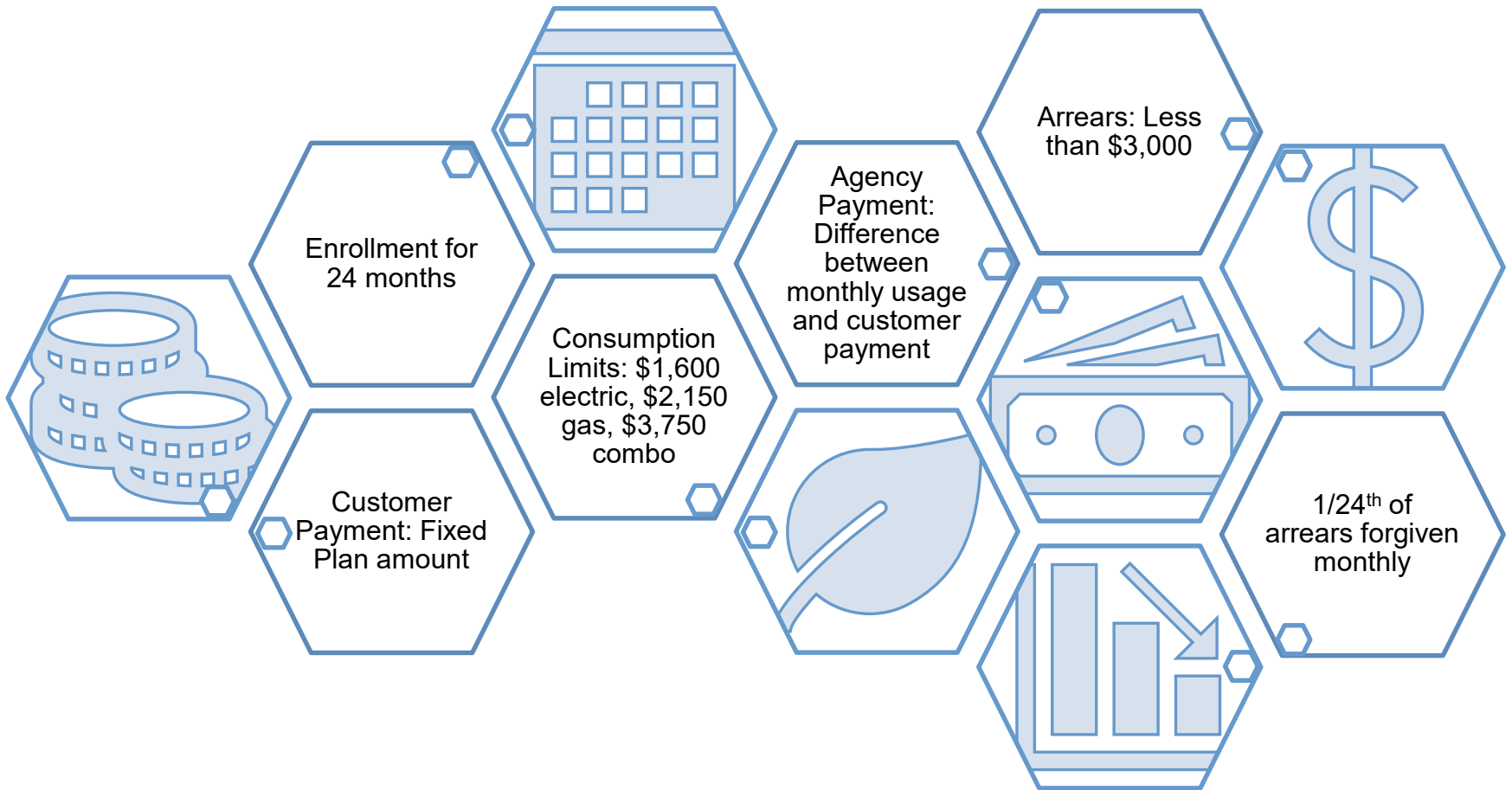
- Work with grantee for enrollment
- FPL Tiers: 20-75%, 76-110%, 111-150%
- Allow exceptions for households <20% FPL

Variation

- Consumption limits
- Arrearage cap
- Length of enrollment
- Arrears forgiveness
- Customer payment
- Agency/gap payment
- Customer default

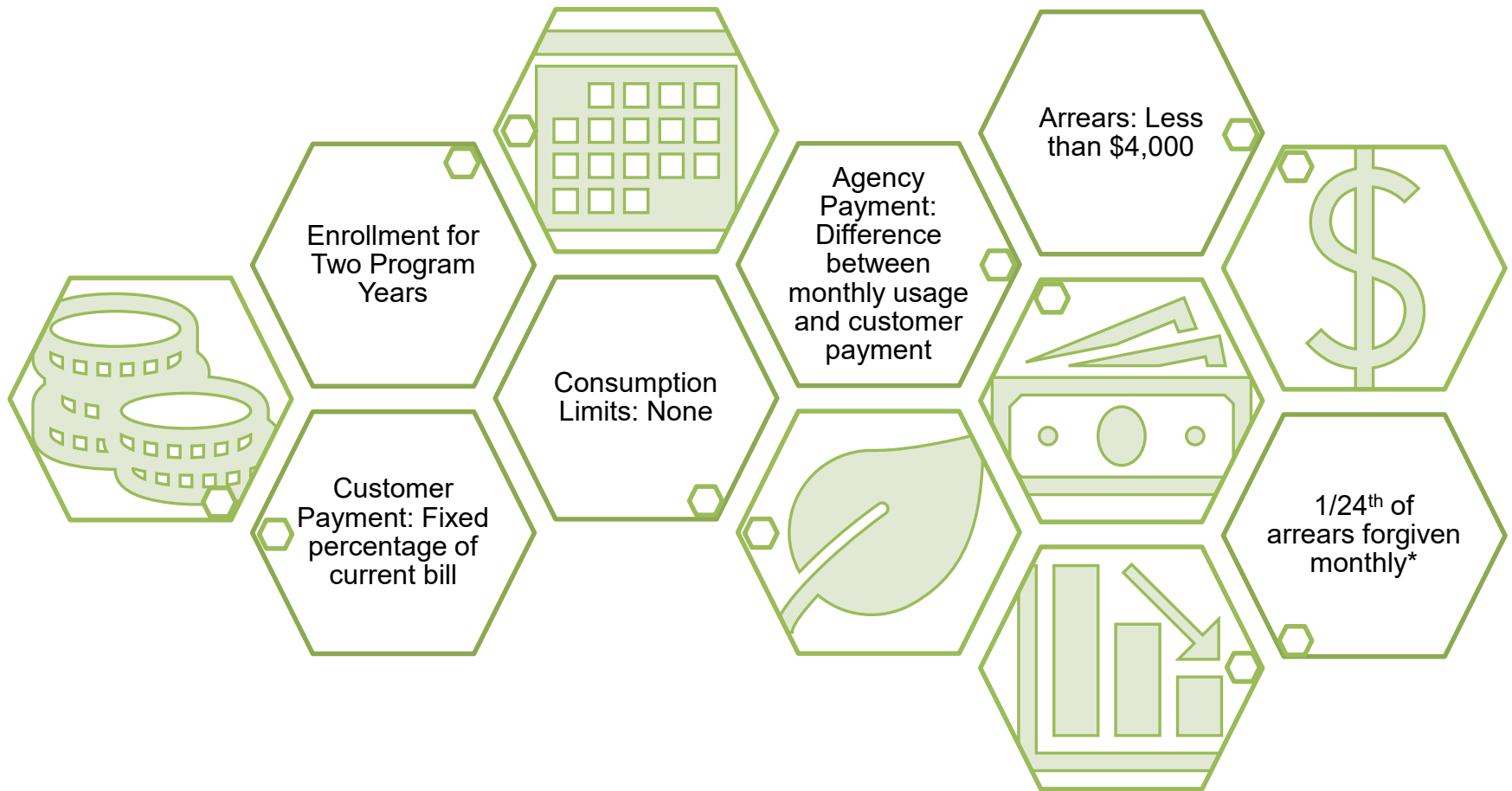


DTE Energy – APP Program Details





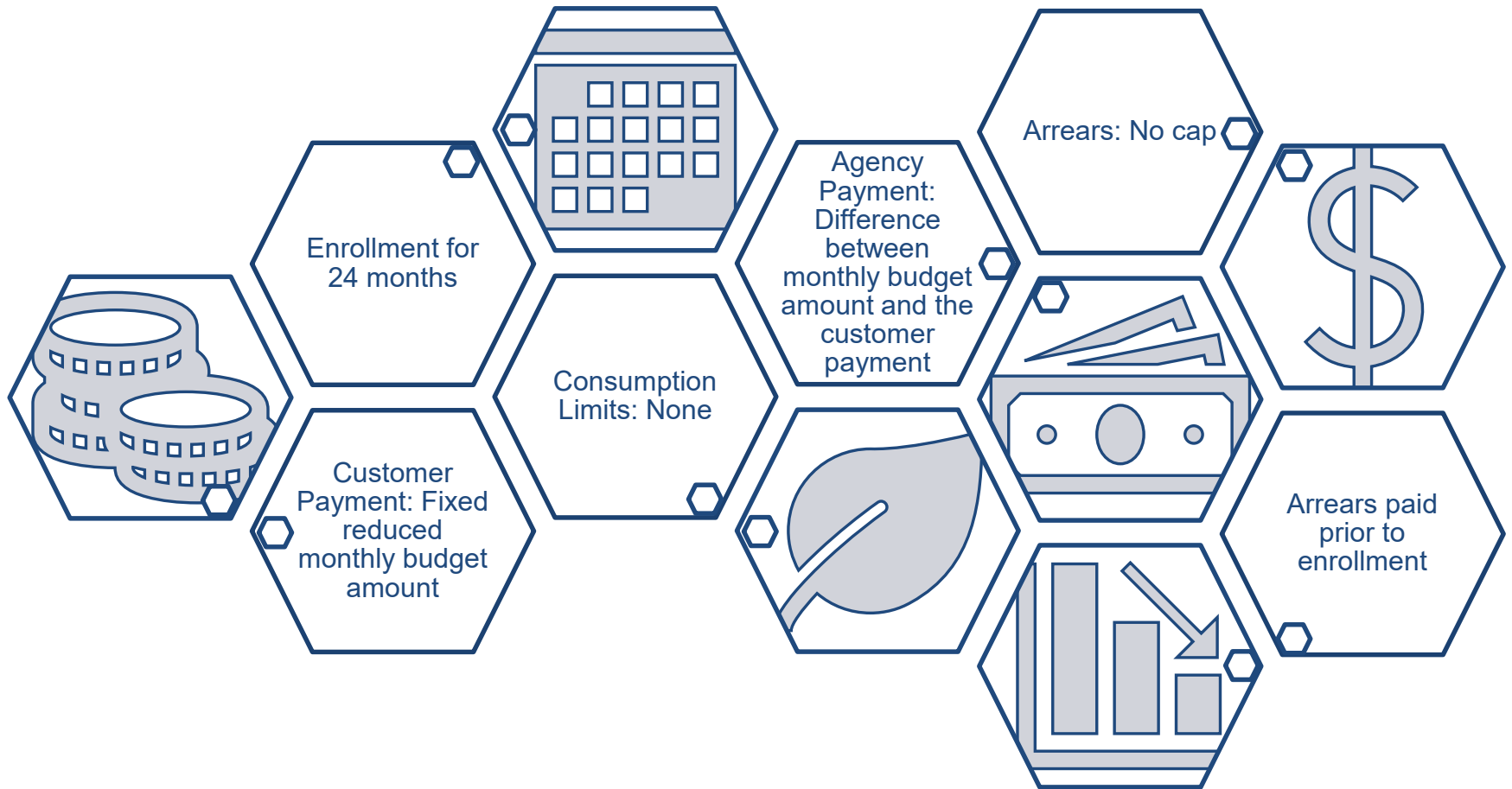
Consumers Energy – APP Program Details



**Arrears forgiven monthly will be 1/x of the customer's total arrearage; where x is the number of months remaining in the program term at the time of enrollment.*



SEMCO Energy – APP Program Details





APP-Other

- Customer communications
- Pilot APP for propane or other deliverable fuels
- Other natural gas and electric companies





APP – Eligibility Determination/ Re-validation

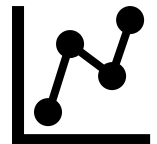
- Customer seeking to re-enroll after successful completion of APP
- What happens October 1
 - Customers enrolled in FY19
 - Customers enrolled prior to FY19





APP – Projections/Budget

- Grantee not awarded for another year
- Budgeting for households when program year goes beyond the two-year grant cycle
- Cost per enrollment
 - FY19 customers
 - New FY20 customers





APP – Caps

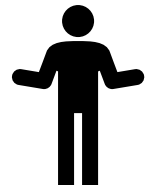
- APP caps
- Lifetime caps





APP – Default

- What are customer options for assistance
 - SER
 - MEAP
 - Re-enrollment into an APP





EVALUATION AND SELECTION CRITERIA

Part VI



Evaluation and Selection Criteria

- Scoring Experience and Financial Stability





Attachments

- Budget considerations
 - Work group meetings
 - Fringe rate
 - Seminars and conferences
 - Sick time
 - Mileage rate
 - Direct Assistance





Additional Questions

