

**GRETCHEN WHITMER GOVERNOR** 

#### DEPARTMENT OF LICENSING AND REGULATORY AFFAIRS PUBLIC SERVICE COMMISSION

ORLENE HAWKS DIRECTOR

FREMAINE L. PHILLIPS SALLY A. TALBERG DANIEL C. SCRIPPS COMMISSIONER

CHAIRMAN

COMMISSIONER

### Michigan Public Service Commission Public Utility Assessment (PUA) Report for the Year-Ended 2019

Company Name:	Cloverland Electric Cooperative							
Address:	725 E. Portage Avenue							
City:	Sault Ste. Marie	State:	MI		Zip:		49783	
Contact Person:	Aaron Wallin							
Direct Phone:	906-632-5172							
Direct E-mail:	awallin@cloverland.com	Fax N	umber:	906-632	2-8444			
GROSS UTILITY REGULATED AND UNREGULATED OPERATING REVENUE FOR 2019:				\$	80,300,9	969		
50% OF GROSS UTILITY REGULATED AND UNREGULATED OPERATING REVENUE FOR 2019:				\$	40,150,4	184		

I certify that the fore	going statement is true and correct to the best of my knowledge, information and belief.
Signature:	f. inthe
Printed Name:	Aaron Wallin
Title:	CFO
Date:	6/30/2020

Mail or Deliver Hard Copy to: Michigan Public Service Commission Attn: Jennifer Brooks, Regulated Energy Division 7109 W. Saginaw Hwy PO Box 30221 Lansing, MI 48909

<u>Please direct any questions or email submissions regarding this report to:</u>

Jennifer Brooks, Regulated Energy Division brooksi10@michigan.gov

<sup>\*\*</sup> The adjusted methodology will apply only to those cooperatives that were subject to member-regulation throughout the entire year of 2019. Case No. U-16552

<sup>\*\*</sup> As a regulated public utility in Michigan your firm is subject to an annual public utility assessment provided in Public Act 299 of 1972. Failure to provide this information puts your firm in violation of this act. Please submit the above information by April 30, 2020 to the address listed below.

#### MICHIGAN PUBLIC SERVICE COMMISSION

#### ADDITIONAL SCHEDULES FOR AN ELECTRIC UTILITY COOPERATIVE

This form is authorized by Case No. <u>U-12134</u>, the Code of Conduct. Filing of this form is mandatory pursuant to <u>PA 3 of 1939</u>. Failure to provide this information will put you in <u>violation of this act</u> and the commission shall order such remedies and penalties as necessary.

Report su	ıbmitted for	year end	ling:						
	December	31, 2019							
Present n	ame of res	oondent:							
	Cloverland	Electric C	Cooperative						
Address	of principal	place of	business:						
	2916 W. M	l-28, Dafte	er, MI 49727						
Utility rep	resentative	to whom	inquires regar	ding th	is report	may be	directed:		
	Name:	Aaron W	allin		Title:	CFO			
	Address:	725 E. P	ortage Avenue						
	City:	Sault Ste	Marie		State:	MI	Zip:	49783	
	D:				000 000	E 4 = 0			
	Direct Tele	ephone, I	nclude Area Co	ode:	906-632	-51/2			
If the utili	ty name has	s been ch	anged during t	he pas	t year:				
				•	,				
	Prior Nam	e:							
	Date of Ch	ange.							
	Date of Ci	ialige.							
Two copi	es of the pu	ıblished a	nnual report to	stock	holders:				
	[ N/A	1	were forwarde	ad ta th	a Comm	ieeion			
	[	] ]	will be forward						
		1	Will bo for war	04 10 11					
			on or about						
Annual re	ports to sto	ockholder	'S:						
	N/A	1	are published	l					
	[	]	are not publis						

#### FOR ASSISTANCE IN COMPLETION OF THIS FORM:

Contact the Michigan Public Service Commission (Jennifer Brooks) at brooksj10@michigan.gov OR forward correspondence to:

Michigan Public Service Commission Regulated Energy Division 7109 W. Saginaw Hwy PO Box 30221 Lansing, MI 48909

Name of Respondent	This Report Is:	Date of Report	Year of Report
Cloverland Electric Cooperative	(1) [X ] An Original (2) [ ] A Resubmission	(Mo, Da, Yr) 6/30/2020	12/31/2019

#### IMPORTANT CHANGES DURING THE YEAR

Give particulars (details) concerning the matters indicated below. Make the statements explicit and precise, and number them in accordance with the inquiries. Each inquiry should be answered. Enter "none", "not acceptable" or "NA" where applicable. If information which answers an inquiry is given elsewhere in the report, make a reference to the schedule in which it appears.

- 1. Changes in and important additions to franchise rights: Describe the actual consideration given therefor and state from whom the franchise rights were acquired. If acquired without the payment of consideration, state that fact. NONE
- 2. Acquisition of ownership in other companies by reorganization, merger, or consolidation with other companies: Give names of companies involved, particulars concerning the transactions, name of the Commission authorizing the transaction, and reference to Commission authorization. NONE
- 3. Purchase or sale of an operating unit or system: Give a brief description of the property, and of the transactions relating thereto, and reference to Commission authorization, if any was required. Give date journal entries called for by the Uniform System of Accounts were submitted to the Commission. NONE
- 4. Important leaseholds (other than leaseholds for natural gas lands) that have been acquired or given, assigned or surrendered: Give effective dates, lengths of terms, names of parties, rents and other conditions. State name of Commission authorizing lease and give reference to such authorization. NONE
- 5. Important extension or reduction of transmission or distribution system: State territory added or relinquished and date operations began or ceased and give reference to Commission authorization, if any was required. State also the approximate number of customers added or lost and approximate annual revenues of each class of service. Each natural gas company must also state major new continuing sources of gas made available to it from purchases, development, purchase contract or otherwise, giving location and approximate total gas volumes available, period of contracts, and other parties to any such arrangements etc. NONE
- 6. Obligations incurred as a result of issuance of securities or assumption of liabilities or guarantees including issuance of short-term debt and commercial paper having a maturity of one year or less. Give reference to FERC or State Commission authorization, as appropriate, and the amount of obligation or guarantee. NONE
- 7. Changes in articles of incorporation or amendments to charter: Explain the nature and purpose of such changes or amendments. NONE
- 8. State the estimated annual effect and nature of any important wage scale changes during the year. NONE
- 9. State briefly the status of any materially important legal proceedings pending at the end of the year, and the results of any such proceedings culminated during the year. NONE
- 10. Describe briefly and materially important transactions of the respondent not disclosed elsewhere in this report in which an officer, director, security holder reported on page 106, voting trustee, associated company or known associate of any of these persons was a party or in which any such person had a material interest. NONE
- 11. (Reserved.)
- 12. If the important changes during the year relating to the respondent company appearing in the annual report to stockholders are applicable in every respect and furnish the data required by instruction 1 to 11 above, such notes may be attached to this page. NONE

Name	of Respondent		Report Is:	Date of Report	Year o	of Report
Clover	land Electric Cooperative		X ] An Original ] A Resubmissior	(Mo, Da, Yr) 6/30/2020		12/31/2019
	ST	ATEN	MENT OF CASH F	LOWS	•	
stock be inc and fi and C	ne notes to the cash flow statement in the responders report are applicable to this statement cluded on pages 122-123. Information about nancing activities should be provided on page cash Equivalents at End of Year" with related ce sheet.	such noncas s 122-	t's annual notes should 3. Operat to operating states on the 3. Operation activities.	"Other" specify significating Activities-Other: In and activities only. Gain and financing activities Show on pages 122-1 nounts capitalized) and	clude gains and s and losses pe should be repo 23 the amounts	d losses pertaining ertaining to orted in those s of interest paid
Line	Description (See instru		for Explanation of Code	s)	P	Amounts
No.	N 1 5 1 5 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	(a)				(b)
1	Net Cash Flow from Operating Activities: (en	ter out	lows from company as	negative #s)		E 222 24
2	Net Income (Line 72 (c) on page 117					5,323,31
3	Noncash Charges (Credits) to Income:					E 070 CO
5	Depreciation and Depletion					5,878,69 731,38
6	Amortization of (Specify)	lont				731,30
7	Intangible F	Tarii				
8						
9	Investment Tax Credit Adjustment (Net)					
10	Net (Increase) Decrease in Receivables					(612,591
11	Net (Increase) Decrease in Prepaids an		current assets			676,51
12	Net (Increase) Decrease in Postretireme			ns		(171,573
13	Net (Increase) Decrease in Payables an					82,64
14	Net (Increase) Decrease in Refundable					819,44
15	Net (Increase) Decrease in Accrued Inte					(21,596
16	Net (Increase) Decrease in Accrued Lia		2,42.0			451,78
17	(Less) Undistributed Earnings from Sub-		Companies			(1,170,236
18	Other: Capital Credits	,				(341,515
19	Other: Loss (Gain) on Sales of Fixed As	sets				(17,866
20	, ,					,
21						
22	Net Cash Provided by ( Used in) Operat	ing Act	ivities (Total of lines 2 t	hru 21)		11,628,40
23						
24	Cash Flows from Investment Activities:					
25	Construction and Acquisition of Plant (incl.	uding la	and):			
26	Gross Additions to Utility Plant (less nuc	lear fu	el)			(6,887,812
27	Gross Additions to Nuclear Fuel					
28	Gross Additions to Common Utility Plant	t				
29	Gross Additions to Nonutility Plant					
30	(Less) Allowance to Other Funds Used I	During	Construction			
31	Other: (Increase) Decrease in Materials	Invent	tory			219,96
32	Other: Plant Removal					(1,184,710
33						/m a== ==
34	Cash Outflows for Plant (Total of lines 2	6 thru	33)			(7,852,558
35		/ I)				
36	Acquisition of Other Noncurrent Assets		( D			
37	Proceeds from Disposal of Noncurrent A	Assets	(a)			
38	Investments in and Advanced A	07-10	haidian (O			204.07
39	Investments in and Advances to Assoc.					201,07
40	Contributions and Advances from Assoc					
41	Disposition of Investments in ( and Adva		0)			
42	Associated and Subsidiary Companie	ઇ				
43						

Purchase of Investment Securities (a)

Proceeds from Sales of Investment Securities (a)

Name	of Respondent	This Report Is:		Date of Report	Year of Report
	•	(1) [ X ] An Origi	inal	(Mo, Da, Yr)	· ·
Clover	land Electric Cooperative	(2) [ ] A Resub	mission	6/30/2020	12/31/2019
	STATEM	ENT OF CASH F	LOWS (	Continued)	•
4.	Investing Activities		5.	Codes used:	
` '	clude at Other (line 31) net cash outflow to a	•		roceeds or payments.	
	anies. Provide a reconciliation of asset acquined on pages 122-123.	red with liabilities		s, debentures and other e commercial paper.	long-term debt.
	on not include on this statement the dollar an	nount of leases	` '		s as investments, fixed assets,
` '	lized per USofA General Instruction 20; inste		intangible		6.
	ciliation of the dollar amount of leases capital	ized with the plant	Enter on	pages 122-123 clarificat	ions and explanations.
	n pages 122-123.			1	
Line No.	Description (See instru	ictions for Explanation (a)	n of Codes		Amount (b)
46	Loans Made or Purchased	(a)			(b)
47	Collections on Loans				
48	Consolie on Esame				
49	Net (Increase) Decrease in Receivables	 S			
50	Net (Increase) Decrease in Inventory				
51	Net (Increase) Decrease in Allowances	Held for Speculation			
52	Net Increase (Decrease) in Payables ar	nd Accrued Expenses			
53	Other:				
54					
55	Net Cook Described by (Head in New action	A - 41: -141			
56 57	Net Cash Provided by (Used in) Investin	ng Activities			(7 CE1 40E)
58	(Total of lines 34 thru 55)				(7,651,485)
59	Cash Flows from Financing Activities:				
60	Proceeds from Issuance of:				
61	Long Term Debt (b)				
62	Preferred Stock				
63	Common Stock				
64	Other:				
65					(1.000.000)
66	Net Increase (Decrease) in Short-Ter	m Debt (c)			(1,200,000)
67	Other:				
68 69					
70	Cash Provided by Outside Sources (Total	of lines 61 thru 69)			(1,200,000)
71	Cash Formed by Catefac Courses (Form	or mice or and co)			(1,200,000)
72	Payments for Retirement of:				
73	Long Term Debt (b)				(6,048,685)
74	Preferred Stock				
75	Common Stock				
76	Other: Retirement of Patronage Capital	Credits			(56,330)
	Other: Donated Capital				167,234
77	Other: Use of FFB Cushion of Credit Other: Memberships Issued (Net)			+	4,228 8,550
78	Other: Decrease (Increase) in Deferred	Dehite			625,336
79	Other: Decrease (Increase) in Custome		vments		38,211
80		op cono ana i ropa	,		50,211
81					
82	Net Cash Provided by (Used in) Financi	ing Activities			
83	(Total of lines 70 thru 81)				(6,461,456)
84					
85	Net Increase (Decrease) in Cash and C	ash Equivalents			(0.404.F60)
86	(Total of lines 22, 57 and 83)				(2,484,538)
87 88	Cash and Cash Equivalents at Paginning	of Vear			2,983,116
89	Cash and Cash Equivalents at Beginning	oi Itai			2,303,110
90	Cash and Cash Equivalents at End of Yea	ar			498,578

Name of Respondent	This Report Is:	Date of Report	Year of Report
Cloverland Electric Cooperative	(1) [ X ] An Original (2) [ ] A Resubmission	(Mo, Da, Yr) 06/30/20	12/31/2019

#### **NONUTILITY PROPERTY (Account 121)**

- 1. Give a brief description and state the location of nonutility property included in Account 121.
- 2. Designate with a double asterisk any property which is leased to another company. State name of lessee and whether lessee is an associated company.
- 3. Furnish particulars (details) concerning sales, purchases, or transfers of Nonutility Property during the year.
- 4. List separately all property previously devoted to public service and give date of transfer to Account 121, Nonutility Property.
- 5. Minor items (5% of the Balance at the End of the Year for Account 121 or \$100,000, whichever is less) may be grouped by (1) previously devoted to public service, or (2) other nonutility property.

criases,	es, or transfers of Nortutility Property during the year. (2) other hondrility property.						
Line No.	Description and Location (a)	Balance at Beginning of Year (b)	Purchases, Sales Transfers, etc. (c)	Balance at End of Year (d)			
140.	(α)	(6)	(0)	(u)			
1	138 kv right-of-way(Per 1976 FPC Audit)	7,159		7,159			
2	10 small land parcels	3,656		3,656			
3	Land parcel-St Ignace	1,653		1,653			
4	Easement-Sault Division	1,400		1,400			
5	Minor land parcels	268		268			
6	Dafter land parcels	37,336		37,336			
7	Land parcel 2972 8th St (fka Lighthouse)	80,793		80,793			
8	Building (fka Lighthouse)**Packerland & A	266,729		266,729			
9	**AT&T, 50/50 lease						
10	**non-associated companies						
11	Hursley Building **	73,003		73,003			
12	** leased to City of Sault Ste Marie						
13	** Police Department, a non-associated						
14	** company.						
15							
16							
17							
	TOTAL			471,997			

	ACCUMULATED PROVISION FOR DEPRECIATION AND AMORTIZATION OF NONUTILITY PROPERTY (Account 122)						
	Report below the information called for concerning depreciation and amortization of nonutility property.						
Line	Item	Amount					
No.	(a)	(b)					
1	Balance, Beginning of Year	81,894					
2	Accruals for Year, Charged to						
3	(417) Income from Nonutility Operations						
4	(418) Nonoperating Rental Income	8,917					
5	Other Accounts (Specify):						
6							
7	TOTAL Accruals for Year (Enter Total of lines 3 thru 6)	8,917					
8	Net Charges for Plant Retired:						
9	Book Cost of Plant Retired						
10	Cost of Removal						
11	Salvage (Credit)						
12	TOTAL Net Charges (Enter Total of lines 9 thru 11)	0					
13	Other Debit or Credit Items (Describe):						
14							
15	Balance, End of Year (Enter Total of lines 1, 7, 12, and 14)	90,811					

Name of F	Respondent	This Report Is:		of Report		Year of Report
Cloverland	d Electric Cooperative	(1) [ X ] An Original (2) [ ] A Resubmission		Da, Yr) 6/30/20		12/31/2019
		INVESTMENTS (Accoun	nts 123	3, 124, 136)		
in Associa 136, Temp 2. Provide thereunde (a) Inves security or date of ma date of iss (including definite pla	pelow the investments in Accounts 123 ated Companies, 124, Other Investionary Cash Investments. The a subheading for each account are the information called for: stiment in securities - List and descriving name of user, date acturity. For bonds, also give principals, maturity, and interest rate. For capital stock of respondent reacquian for resale pursuant to authorization in the content of th	ment, and shares, classes be groupe and list 136, Tempo by classes (b) Inversion or al amount, capital stock red under a shares, classes be groupe at the groupe and shares, classes be groupe at the	ass, and d by classocrary (s. estmenticomparation) which a subjects 145 at ther the	d series of storasses. Investment Advances-Really the amountained to current repand 146. With a advance is a	ents), state number ck. Minor investments included in Acents, also may be greport separately for a sof loans or investrictudable in Account respect to each adnote or an open acents.	nts may ccount couped each nent 123. ncluded vance,
Line No.	Description of Investment			Book C Beginning (If book cost from cost to give cost to re a footnote a different (buttered Cost	Purchases or Additions During Year	
1	(a) NRTC-Lighthouse.net		\$	riginal Cost 161,242	Book Value \$ 161,242	(c)
2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22	NRUCFC NISC RESCO NRTC CRC CoBank Federated Insurance CFC-Capital Term Certificates CFC Membership ATC - Invest in Associated Org. Credit Union			302,092 220,505 297,491 150 31,507 581,079 497,500 820,539 1,000 11,791,338	302,092 220,505 297,491 150 31,507 581,079 497,500 820,539 1,000 11,791,338 10	15,538 20,978 39,004 ( 2,458 210,574 52,963 ( ( 1,693,932

Name of Respondent	This Report Is:	Date of Report	Year of Report
Cloverland Electric Cooperative	(1) [X ] An Original (2) [ ] A Resubmission	(Mo, Da, Yr) 06/30/20	12/31/2019

#### INVESTMENTS (Accounts 123, 124, 136) (Cont'd)

listed giving date of issuance, maturity date, and specifying whether note is a renewal. Designate any advances due from officers, directors, stockholders, or employees. Exclude amounts reported on page 229.

- For any securities, notes or accounts that were pledged designate with an asterisk such securities, notes, or accounts and in a footnote state the name of pledgee and purpose of the pledge.
- 4. If Commission approval was required for any advance made or security acquired, designate such fact in a footnote and give name of Commission, date of

- authorization, and case or docket number.
- 5. Report in column (g) interest and dividend revenues from investments including such revenues from securities disposed of during the year.
- 6. In column (h) report for each investment disposed of during the year the gain or loss represented by the difference between cost of the investment (or the other amount at which carried in the books of account if different from cost) and the selling price thereof, not including any dividend or interest adjustment includible in column (g).

Sales or Other Dispositions During Year	Principal Amount or No. of Shares at End of Year	Book Co End of (If book of different from respondent, to respond footnote and explain	Year cost is m cost to give cost ent in a lain difference)	Revenues for Year	Gain of Loss from Improvement Disposed of	Line No.
(d)	(e)	Original Cost	Book Value	(g)	(h)	
0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	N/A N/A N/A N/A N/A N/A N/A N/A N/A	161,242 293,065 233,164 308,040 122 33,471 685,467 517,437 820,539 1,000 12,628,864 10	161,242 293,065 233,164 308,040 122 33,471 685,467 517,437 820,539 1,000 12,628,864 10	0 24,566 8,320 28,455 28 491 106,186 33,026 0 0 856,406		1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29

Name of Respondent	This Report Is:	Date of Report	Year of Report
Cloverland Electric Cooperative	(1) [ X ] An Original (2) [ ] A Resubmission	(Mo, Da, Yr) 06/30/20	12/31/2019

#### **RECEIVABLES FROM ASSOCIATED COMPANIES (Accounts 145, 146)**

- 1. Report particulars of notes and accounts receivable from associated companies\* at end of year.
- Provide separate headings and totals for Accounts 145, Notes Receivable from Associated Companies, and 146, Accounts Receivable from Associated Companies, in addition to a total for the combined accounts.
- 3. For notes receivable, list each note separately and state purpose for which received. Show also in column (a) date of note, date of maturity and interest rate.
- 4. If any note was received in satisfaction of an open account, state the period covered by such open account.
- 5. Include in column (f) interest recorded as income during the year including interest on accounts and notes held any time during the year.
- 6. Give particulars of any notes pladged or discounted, also of any collateral held as guarantee of payment of any note or account.

\* NOTE: "Associated companies" means companies or persons that, directly or indirectly, through one or more intermediaries, control, or are controlled by, or are under common control with, the account company. This includes related parties.

"Control" (including the terms "controlling," "controlled by," and "under common control with") means the possession, directly or indirectly, of the power to direct or cause the direction of the management and policies of a company, whether such power is exercised through one or more intermediary companies, or alone, or in conjunction with, or pursuant to an agreement, and whether such power is established through a majority or minority ownership or voting of securities, common directors, officers or stockholders, voting trusts, holding trusts, associated companies, contract or any other direct or indirect means.

			Totals	for Year		
		Balance			Balance	
Line	Particulars	Beginning of Year	Debits	Credits	End of Year	Interest for Year
No.	(a)	(b)	(c)	(d)	(e)	(f)
1	Account 146	0	1,133,787	1,133,787	0	0
2	American Transmission	l Co.				
4						
5						
6						
7						
8						
9						
10						
11						
12						
13						
14						
15						
16						
17 18						
19						
20						
21						
22						
23						
24						
25	TOTAL	0	1,133,787	1,133,787	0	

Name of Respondent This Report Is:			Date of Report		Year of Report	
Cloverland Electric Cooperative (1) [X] An Original		(Mo, Da, Yr)		12/31/2019		
Clovell	and Electric Cooperative	(2) [ ] A Resubmission	06/3	0/20	12/3	1/2019
		ALLO	WANCES			
<ol> <li>Report</li> <li>Report</li> <li>Relation</li> </ol>	rt below the details called for con rt all acquisitions of allowances a rt allowances in accordance with n method and other accounting a on No. 21 in the Uniform System of the allowances transactions by	t cost. a weighted average cost s prescribed by General of Accounts. the period they are first	eligible for use; the allowances for the with the following y years in columns (j 5. Report on line 4 allowances. Repor	three succeeding year, and allowance )-(k). the Environmentant withheld portions	rears in column(d)- es for the remaining I Protection Agenc on lines 36-40.	(i), starting g succeeding y (EPA) issued
Line		e Inventory	Curren	T .	20	
No.		(a)	<i>N</i> o. (b)	Amt. (c)	No. (d)	Amt. (e)
1	Balance - Beginning of Year					
2-4	Acquired During Year:					
	Issued (Less Withheld Allow.)					
5	Returned by EPA					
6-8 9	Purchases/Transfers:					
10						
11						
12						
13						
14						
15	Total					
16-18	Relinquished During Year: Char	rges to Acct. 509				
19	Other:					
20						
21-22	Cost of Sales/Transfers:					
23						
24						
25						
26						
27	Total					
28 29	Total Balance - End of Year					
30-32	Sales:					
00 02	Net Sales Proceeds (Assoc Co	n )	-			
33	Net Sales Proceeds (Other)	o.,				
34	Gains					
35	Losses					
	Allowance	es Withheld				
36	Balance - Beginning of Year					
37	Add: Withheld by EPA					
38	Deduct: Returned by EPA		1			
39	Cost of Sales		1	ļ		
40	Balance - End of Year					
41-43	Sales:	\	-			
11	Net Sales Proceeds (Assoc. Co.	.)	+			
44 45	Net Sales Proceeds (Other) Gains		1			
46	Losses		1			

Name of Res	spondent		This Report Is	:	Date of Repo	ort	Year of Repo	ort
Cloverland Electric Cooperative		(1) [X] An Original		(Mo, Da, Yr)		12/31/	/2010	
		(2) [ ] A Resu		06/3	0/20	12/31/	2019	
				ANCES (Cont	tinued)		•	
6 Penort on line	5 allowances returr	and by the EDA Re			s 22-27 the names of	of nurchaeare/tran	reference of	
· ·		-	•	•		•		
	the withheld allow	•	ines 45-46 the	· ·	sed of and identify a	1		
	on of the withheld a			•			ctions on a separate	
•	8-14 the names of			•	ses/transfers and sa			
	tify associated com		ciated co." under	•	es 32-35 & 43-46 th	e net sales proce	eds and gains or	
	iform System of Ac	1	_	losses from allow		_		1 :
20.		20			e Years		otals	Line
No. (f)	Amt. (g)	No. (h)	Amt. (i)	No. (j)	Amt. (k)	No. (I)	Amt. (m)	No.
								1
								2-4
								5
					<u> </u>			6-8
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								40
								44.40
					<del>                                     </del>		+	41-43
								44 45
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Name of Respondent	This Report Is:	Date of Report	Year of Report
Cloverland Electric Cooperative	(1) [ X ] An Original (2) [ ] A Resubmission	(Mo, Da, Yr) 06/30/20	12/31/2019

#### LONG-TERM DEBT (Accounts 221, 222, 223 and 224)

- 1. Report by balance sheet account the particulars (details) concerning long-term debt included in Accounts 221, Bonds, 222, Reacquired Bonds, 223, Advances from Associated Companies, and 224, Other Long-Term Debt.
- 2. In column (a), for new issues, give Commission authorization numbers and dates.
- 3. For bonds assumed by the respondent, include in column (a) the name of the issuing company as well as a description of the bonds.
- 4. For advances from Associated Companies, report separately advances on notes and advances on open accounts. Designate demand notes as such. Include in column (a) names of associated companies from which advances were received.
- 5. For receivers' certificates, show in column (a) the name of the court and date of court order under which such certificates were issued.
- 6. In column (b) show the principal amount of bonds or other long-term debt originally issued.
- 7. In column (c) show the expense, premium or discount with respect to the amount of bonds or other long-term debt originally issued.
- 8. For column (c) the total expenses should be listed first for each issuance, then the amount of premium (in parentheses) or discount. Indicate the premium or discount with a notation, such as (P) or (D). The expenses, premium or discount should not be netted.
- 9. Furnish in a footnote particulars (details) regarding the treatment of unamortized debt expense, premium or discount associated with issues redeemed during the year. Also, give in a footnote the date of the Commission's authorization of treatment other than as specified by the Uniform System of Accounts.

	Class and Series of Obligation, Coupon Rate (For new issue, give Commission Authorization numbers and dates)	Principal Amount of Debt Issued	Total Expense, Premium or Discount
Line No.	(a)	(b)	(c)
1	FFB	109,798,200	
	NRUCFC	1,103,548	
3	CoBank	19,256,076	
4		, ,	
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16 17			
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20			
21			
22			
23			
24			
25	TOTAL	130,157,824	

Name of Respondent	This Report Is:	Date of Report	Year of Report
Cloverland Electric Cooperative	(1) [ X] An Original (2) [ ] A Resubmission	(Mo, Da, Yr) 06/30/20	12/31/2019

#### LONG-TERM DEBT (Accounts 221, 222, 223 and 224) (Continued)

- 10. Identify separate undisposed amounts applicable to issues which were redeemed in prior years.
- 11. Explain any debits and credits other than amortizaiton debited to Account 428, Amortization of Debt-Discount and Expense, or credited to Account 429, *Amortization of Premium on Debt-Credit*.
- 12. In a footnote, give explanatory particulars (details) for Accounts 223 and 224 of net changes during the year. With respect to long-term advances, show for each company: (a) principal advanced during year, (b) interest added to principal amount, and (c) principal repaid during year. Give Commission

authorization numbers and dates.

- 13. If the respondent has pledged any of its long-term debt securities give particulars (details) in a footnote including name of pledgee and purpose of the pledge.
- 14. If the respondent has any long-term debt securities which have been nominally issued and are nominally outstanding at end of year, describe such securities in a footnote.
- 15. If interest expense was incurred during the year on any obligations retired or reacquired before end of year, include such interest expense in column (i). Explain in a footnote any difference between the total of column (i) and the total of Account 427, Interest on Long-Term Debt, and Account 430, Interest on Debt to Associated Companies.
- 16. Give particulars (details) concerning any long-term debt authorized by a regulatory commission but not yet issued.

Nominal Date of	Date of	AMORTI PER		Outstanding (Total amount outstanding without reduction for	Interest for Year Amount	Line No.
Issue (d)	Maturity (e)	Date From (f)	Date To (g)	amounts held by respondent) (h)	(i)	
9/20/2011	12/31/2047	Various	Various		3,372,368	1
9/10/1998	2/28/2034	Various	Various		101,981	2
7/21/2015	6/30/2041	Various	Various		752,205	3
					·	4
						5
						6
						7
						8
						9
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						24
					4,226,554	25

Name of Respondent	This Report Is:	Date of Report	Year of Report
Cloverland Electric Cooperative	(1) [X ] An Original (2) [ ] A Resubmission	(Mo, Da, Yr) 06/30/20	12/31/2019

#### PAYABLES TO ASSOCIATED COMPANIES\* (Accounts 233, 234)

- 1. Report particulars of notes and accounts payable to associated companies at end of year.
- 2. Provide separate totals for Accounts 233, Notes Payable to Associated Companies, and 234, Accounts Payable to Associated Companies, in addition to total for the combined accounts.
- 3. List each note separately and state the purpose for which issued. Show also in column (a) date of note, maturity and interest rate.
- 4. Include in column (f) the amount of any interest expense during the eyar on notes or accounts that were paid before the end of the year.
- 5. If collateral has been pledged as security to the payment of any note or account, describe such collateral.

\*See definition on page 226B

		*See definition on p	age 226B			
			Totals	for Year		
Line No.	Particulars (a)	Balance Beginning of Year (b)	Debits (c)	Credits (d)	Balance End of Year (e)	Interest for Year (f)
1						
2						
3						
4						
5						
6						
7						
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11						
12						
13						
14						
15						
16						
17 18						
18						
20						
21						
22						
23						
	TOTAL					

Name o	of Respondent	This Report Is: (1) [X] An Original	Date of Rep		Year of Report
Cloverla	and Electric Cooperative	(Mo, Da, Yr) 06/30		12/31/2019	
	RECONCILIATION OF REPOR	TED NET INCOME WITH T	AXABLE INC	OME FOR	FEDERAL
income practica even th 2. If the with tax elimina	ort the reconciliation of reported net tax accruals and show computationable, the same detail as furnished or ough there is no taxable income for utility is a member of a group which able net income as if a separate refer in such a consolidated return. Siss of allocation, assignment, or shape	n of such tax accruals. Incluin Schedule M-1of the tax release the year. Indicate clearly the files a consolidated Federaturn were to be filed, indicationates at the statenames of group members.	de in the reco turn for the ye se nature of ea al tax return, ro ng, however, ers, tax assign	nciliation, a ar. Submit ach reconci econcile re intercompa ed to each	as far as a reconciliation ling amount. ported net income any amounts to be group member,
Line No.				ТО	TAL AMOUNT
1	Utility net operating income (page 1	114 line 20)			
2	Allocations: Allowance for funds us	sed during construction			
3	Interest expense				
4	Other (specify)				
5	Net income for the year (page 117	line 68)			
6	Allocation of Net income for	the year			
7	Add: Federal income tax expenses	3			
8					
9	Total pre-tax income				
10					
11	Add: Taxable income not reported	on books:			
12					
13					
14					
15	Add: Deductions recorded on book	ks not deducted from return			
16					
17					
18					
19	Subtract: Income recorded on boo	ks not included in return:			
20					
21					
22					
23	Subtract: Deductions on return not	t charged against book incor	ne:		
24					
25					
26	Federal taxable income for the year	r			

Name of Deapardent	This Deport les	Data of Danast	Voor of Donort	
Name of Respondent	This Report Is: (1) [X ] An Original	Date of Report (Mo, Da, Yr)	Year of Report	0
Cloverland Electric Cooperative	(2) [ ] A resubmission	06/30/20	12/31/201	9
RECONCILIATION OF REPOR	RTED NET INCOME WITH INCOME TAXES (Contin		OR FEDERAL	
3. Allocate taxable income between utility a and 409.2	and other income as requir	ed to allocate tax expe	nse between 409.1	
<ol><li>A substitute page, designed to meet a pa and meets the requirements of the above in</li></ol>	articular need of a compan structions.	y, may be used as long	as data is consiste	ent
Utility	1	Other		Line
		Culoi		No.
				1
				2
				3
				4
				5
				6
				7
				8
				9
				10
				11
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				22
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				24
				25
				26

Name of Respondent	This Report Is:	Date of Report	Year of Report
Cloverland Electric Cooperative	(1) [ X ] An Original (2) [ ] A Resubmission	(Mo, Da, Yr) 06/30/20	12/31/2019

#### GAIN OR LOSS ON DISPOSITION OF PROPERTY (Account 421.1 and 421.2)

- 1. Give a brief description of property creating the gain or loss. Include name of party acquiring the property (when acquired by another utility or associated company) and the date transaction was completed. Identify property by type: Leased, Held for Future Use, or Nonutility.
- 2. Individual gains or losses relating to property with an original cost of less than \$100,000 may be grouped with the number of such transactions disclosed in column (a).
- 3. Give the date of Commission approval of journal entries in column (b), when approval is required. Where approval is required but has not been received, give explanation following the item in column (a). (See account 102, Utility Plant Purchased or Sold.)

,		Original Cost of Related	Date Journal Entry Approved (When	Account	Account
Line No.	Description of Property	Property	Required)	421.1	421.2
	(a)	(b)	(c)	(d)	(e)
1	Gain on disposition of property:				
2	Trade for New- 2007 Dodge Pickup	11,508	1/17/2019	800.00	
3	Trade for New- 2004 International 4400	30,058	1/17/2019	3,850.00	
4	Trade for New- 2005 Chevy Impala	13,111	2/19/2019	599.24	
5	Trade for New- 2005 Chevy tahoe	41,247	2/19/2019	2,250.00	
6	Trade for New- 4 wheelers	15,561	4/11/2019	3,742.96	
7	Trade for New- 2010 Dodge 1500	26,258	6/6/2019	3,445.00	
8	Trade for New- 2006 Ford Pick Up	32,784	6/6/2019	1,272.00	
9	Trade for New- 2004 Chevy Pickup	30,685	6/7/2019	2,385.00	
10					
11					
12					
13					
14					
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16					
17	Total Gain			18,344.20	

Name of Respondent		This Report Is:		Date of Report	Year of Report		
Cloverland Electric Cooperative		(1) [X ] An Original (2) [ ] A Resubmission		(Mo, Da, Yr) 06/30/20		31/2019	
	GAIN OR LOSS ON DISPOSITION O	F PROPE	RTY (Account	421.1 and 421.2)	(Continued	)	
Line No.	Description of Property		Original Cost of Related Property	Date Journal Entry Approved (When Required)	Account 421.1	Account 421.2	
40	(a)		(b)	(c)	(d)	(e)	
18	Loss on disposition of property:			2/2/22			
19	Trade for New/Retire Asset- 2014 Traile	er	11,597	8/2/2019		478.64	
20 21							
22							
23							
24							
25							
26							
27							
28							
29							
30							
31							
32							
33							
34	Total Loss					478.64	

	e of Respondent erland Electric Cooperative	This Report Is: (1) [X] An Original (2) [] A Resubmission	Date of Report (Mo, Da, Yr) 06/30/20	Year of Report 12/31/20	19
	CHARGES FOR OUTS		OTHER CONSULTATIVE SERVICES		
made olant orofes mana financ adver the re which any o ndivide oaym amou egisla	eport the information specified below for all charges of during the year included in any account (including accounts) for outside consultative and other ssional services. (These services include rate, igement, construction, engineering research, cial, valuation, legal, accounting, purchasing, ritising, labor relations, and public relations, rendered spondent under written or oral arrangement, for a aggregate payments were made during the year to orporation, partnership, organization of any kind, or dual (other than for services as an employee or for ents made for medical and related services) unting to more than \$25,000, including payments for attive services, except those which should be reported count		426.4, Expenditures for Certain c Related Activities.) (a) Name and address of persorendering services, (b) description of services receproject or case to which services (c) basis of charges, (d) total charges for the year, of department and account charged 2. For any services which are of the date and term of contract and authorization, if contract received 3. Designate with an asterisk ass	on or organization vived during year and relate, letailing utility a continuing nature, giv date of Commission Commission approval.	
ine No.	Name / Address	Service	Basis of Charges	Acct #	Amount
1	AUGUST MACK ENVIRONMENTAL INC Total  1302 N Meridian St Suite 300  Indianapolis, IN 46202	Generation Services	Contract	548.94/548.98/ 548.90.	33,736.2
13	BEST MAINTENANCE & LAWN CARE Total 730 East 3 Mile Rd	Contractor	Hourly	418.35/539.06/ 921.04/582.90/	29,976.8
2	Sault Ste. Marie, MI 49783  BLACK & VEATCH CORPORATION Total  PO Box 803823  Kansas City, MO 64180	Attorney/legal Consultant	Hourly, plus out-of-pocket	146.72/582.90/ 923.63	98,000.0
3	BOLZ CONSTRUCTION & EXCAVATING, INC. Total 18674 County Road 455 Newberry, MI 49868	Contractor	Contract	107.20/146.66/ 146.67/163.00/ 184.60/582.90/ 592.66/594.99/ 932.67	40,411.5
	DYKEMA GOSSETT PLLC Total 400 Renaissance Ctr, 35th Floor Detroit, MI 48243-1668	Attorney/legal Consultant	Hourly, plus out-of-pocket	923.63	28,046.6
5	EASTERN UPPER PENINSULA TITLE AGENCY Total 2700 Davitt St Suite 3 Sault Ste. Marie, MI 49783	Title Services	Contract	107.50/923.00.	35,768.8
6	EVASHEVSKI LAW OFFICE Total PO Box 373 838 North State St Saint Ignace, MI 49781	Attorney/legal Consultant	Hourly, plus out-of-pocket	923.62	25,292.2
7	HARRIS GROUP Total 731 S Garfiled Ave Traverse City, MI 49686	Audit Firm	Hourly, plus out-of-pocket	231.10/418.35	31,701.5
8	Durocher Marine Division PO Box 226 Fredericktown, OH 43019	Hydro Canal Repairs	Contract	107.20/108.80	556,023.9
	MAYER BROWN LLP Total 230 S Lasalle St Chicago, IL 60604	Attorney/legal Consultant	Hourly, plus out-of-pocket	923.63	49,590.0
10	NOVAK ENGINEERING, LLC Total Design and Consulting 901 Cunningham Rd Jackson, MI 49201	Engineering Consultants	Hourly	107.20.	71,240.5
11	OSMOSE UTILITIES SERVICES, INC Total PO Box 117284 Atlanta, GA 30368	Pole Testing Services	Contract	593.64	29,907.5
12	PALMER EXCAVATING Total 12595 South M-129 Dafter, MI 49724	Contractor	Contract	107.20/146.66/ 146.67/163.00/ 184.30/539.06/ 549.53/582.90/ 921.04	40,817.0
	SIDOCK GROUP, INC. Total 45650 Grand River Ave Novi, MI 48374	Engineering Services	Contract	150.35/107.20/ 588.00/107.50/ 920.00/921.06/ 150.64	37,413.3
	STANTEC CONSULTING SERVICES, INC. Total 13980 Collections Center Dr Chicago, IL 60693	Hydro Canal Services	Contract	107.20/107.53/ 543.09/	204,801.9
16	THUNDER BAY TREE SERVICE, LLC Total  1172 Halley Rd Alpena, MI 49707	Contractor	Contract	146.69/543.02/ 592.60/593.99	72,654.0
17	TREES, LLC Total 4695 44th St, Suite B-130 Kentwood, MI 49512	Contractor	Contract	107.20/ 593.60/593.65/ 593.66/593.99	1,253,471.8
18	VIBRA STEAM CLEANING SYSTEMS, LLC Total 4336 S Riverside Dr Sault Ste. Marie, MI 49783	Contractor	Contract	921.04/539.05/ 184.10/163.00/ 184.3	72,845.0
19	YORK REPAIR, INC Total 611 Andre St	Generation Services	Contract	107.20/544.03	185,784.9

Name o	f Respondent	This Report Is:	Date of Report	Year of Report	
Cloverlar	and Electric Cooperative	(1) [X] An Original (2) [ ] A Resubmission	(Mo, Da, Yr) 06/30/20	12/3	31/2019
	SUMI	MARY OF COSTS BILLER	•	MPANIES	
1. In co	lumn (a) report the name of	of the associated	services provided (adn	ninistrative and ger	neral expenses.
compan	• • •		dividends declared, etc	-	
	lumn (b) describe the affili	ation (percentage	4. In columns (d) and	(e) report the amou	
	nip, etc. ).		operating income and	the account(s) in w	hich reported.
3. In co	lumn ( c) describe the natu Company	Affiliation	Description:	Account	Amount
Line	Company	Ailliation	Nature of Goods	Number	Classified to
No.			and Services		Operating Income
	(a)	(b)	( c)	(d)	(e)
1					
2					
3					
4					
5					
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7					
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Name of R	Respondent	This Report Is:		Date of Report	Year of Repo	rt
Cloverland	land Electric Cooperative (1) [X ] An Original (2) [ ] A Resubmission		sion	(Mo, Da, Yr) 4/30/20206 12/31/2019		19
	SUMMARY OF CO	· / • •	ASSOCIATED COMPA		)	
5 In colur	mns (f) and (g) report the am		reported.		<u>'</u>	
non-opera reported. 6. In colur	ting income and the account mns (h) and (i) report the am e sheet and the account(s) i	(s) in which ount classified to	7. In column (j) repor 8. In column (k) indic contract terms, etc.)		thod (cost, pe	r
Account Number	Amount Classified to Non-Operating Income	Account Number	Amount Classified to Balance Sheet	Total	Pricing Method	Line
(f)	(g)	(h)	(i)	(j)	(k)	No.
						1
						2
						3
						4
						5
						6
						7
						8 9
						10
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						30

Clovertand Electric Cooperative (1)   X   An Original (2)   A Resubumission (5630/2o) 12/31/2019  SUMMARY OF COSTS BILLED FROM ASSOCIATED COMPANIES  1. In column (a) report the name of the associated company. 2. In column (b) describe the affiliation (percentage womership, etc.) 3. In column (b) describe the nature of the goods and  Line No. (a) Company Affiliation (b) (b) Describe the nature of the goods and (c) (c) (d) In which reported.  1 2 3 4 4 5 6 6 7 7 8 8 9 10 11 11 11 12 12 13 13 14 14 15 15 16 17 18 19 20 21 21 22 23 24 25 26 26 29 30 0	r		T=	1=	T	
SUMMARY OF COSTS BILLED FROM ASSOCIATED COMPANIES  1. In column (a) report the name of the associated company. 2. In column (b) describe the affiliation (percentage ownership, etc.). 3. In column (c) describe the nature of the goods and line No.    Company			This Report Is:	Date of Report	Year of Report	
1. In column (a) report the name of the associated company. 2. In column (b) describe the affiliation (percentage ownership, etc.). 3. In column (c) describe the nature of the goods and the No. 4. In column (c) describe the nature of the goods and the No. 5. In column (c) describe the nature of the goods and the No. 6. In column (c) describe the nature of the goods and the No. 6. In column (c) dascribe the nature of the goods and the No. 7. In column (c) dascribe the nature of the goods and the No. 8. In column (c) dascribe the nature of the goods and the No. 9. In column (c) dascribe the nature of the goods and the No. 1. In column (c) dascribe the nature of the goods and the No. 1. In column (c) dascribe the nature of the goods and the nature of Goods and Services (dividends declared, etc.). 9. In column (c) day and (e) report the amount classified to operating income and the account(s) in which reported. 9. Account Number (c) operating income (dividends declared, etc.). 9. Company Account Number (c) operating income and the account(s) in which reported. 9. Account Number (dividends declared, etc.). 9. Company Account Number (dividends declared, etc.). 9. Compan						
company. 2. In column (b) describe the affiliation (percentage ownership, etc.). 3. In column (c) describe the nature of the goods and line line line line line line line line		SUMMAR	Y OF COSTS BILLED F	ROM ASSOCIATED CO	OMPANIES	
2. In column (b) describe the affiliation (percentage ownership, etc.) 3. In column (c) describe the nature of the goods and coverance and the account(s) in which reported to departing income and the account(s) in which re	1. In co	lumn (a) report the name of the	e associated	services provided (adr	ninistrative and ge	neral expenses,
ownership, etc. ). 3. In column (c) describe the nature of the goods and  Company Affiliation No.  (a) (b) Description: Nature of Goods and Services (c) (d) Characteristics (d) Corparity (d) Corpari						
Second   Column (c) describe the nature of the goods and   Company   Affiliation   Nature of Goods and Services   Cassified to Operating Income (e)			n (percentage			
Line No. (a) (b) Nature of Goods and Services (d) Operating Income (e) (e) (c) (d) (e) (e) (e) (e) (f) (f) (f) (f) (f) (f) (f) (f) (f) (f			f the goods and			
No. (a) (b) and Services (c) (d) Cerating Income (e)  1 2 3 4 5 6 6 7 7 8 8 9 9 10 11 11 11 12 13 13 14 15 16 16 17 18 19 20 21 1 22 23 24 25 26 27 28 29 30	l	Company	Affiliation			
(a) (b) (c) (d) (e)  1 2 3 4 4 5 5 6 6 7 7 8 9 9 10 10 11 11 12 13 14 15 16 16 17 18 19 20 21 22 23 24 25 26 26 27 28 29 30					Number	
2 3 4 5 6 7 8 9 10 11 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30		(a)	(b)		(d)	
3 4 5 6 7 8 9 10 11 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30	1					
4	2					
5 6 6 7 8 9 10 11 12 13 14 15 16 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30	3					
6	4					
7 8 9 9 10 11 12 13 14 15 16 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30	5					
8 9 10 11 11 12 13 14 15 16 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30	6					
9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30	7					
10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30	8					
11	9					
12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30	10					
12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30	11					
13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30						
14         15         16         17         18         19         20         21         22         23         24         25         26         27         28         29         30						
15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30						
16 17 18 19 20 21 22 23 24 25 26 27 28 29 30						
17 18 19 20 21 22 23 24 25 26 27 28 29 30						
18         19         20         21         22         23         24         25         26         27         28         29         30						
19 20 21 22 23 24 25 26 27 28 29 30						
20         21         22         23         24         25         26         27         28         29         30						
21         22         23         24         25         26         27         28         29         30						
22         23         24         25         26         27         28         29         30						
23         24         25         26         27         28         29         30						
24         25         26         27         28         29         30						
25 26 27 28 29 30						
26 27 28 29 30						
27 28 29 30						
28 29 30						
29 30						
30						
TOTAL	TOTAL					

Name of F	Respondent	This Report Is:		Date of Report	Year of Repor	t
Cloverrlan	d Electric Cooperative	(1) [X ] An Original (2) [ ] A Resubmission	nn.	(Mo, Da, Yr) 06/30/20	12/31/20	19
	SUMMARY OF		ASSOCIATED COMPA	•	l)	
5. In colui	mns (f) and (g) report the a	mount classified to	reported.			
	ting income and the accou	nt(s) in which	7. In column (j) repor			
reported.	one (b) and (i) report the a	mount alongified to	8. In column (k) indic	ate the pricing me	thod (cost, per	
the balanc	mns (h) and (i) report the a e sheet and the account(s)	in which	contract terms, etc.)			
Account	Amount Classified to	Account	Amount	Total	Pricing	
Number	Non-Operating	Number	Classified to	Total	Method	
40	Income		Balance Sheet			Line
(f)	(g)	(h)	(i)	(j)	(k)	No.
						1
						2
						3
						4
						5
						6
						7
						8
						9
						10
						11
						12
						13
						14
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						30

According to the Paperwork Reduction Act of 1995, an agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a valid OMB control number. The valid OMB control number for this information collection is 0572-0032. The time required to complete this information collection is estimated to average 15 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information.

UNITED STATES DEPARTMENT OF AGRICULTURE RURAL UTILITIES SERVICE

BORROWER DESIGNATION

MI0043

YEAR-TO-DATE

FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION

PERIOD ENDED December 2019

(Prepared with Audited Data)

BORROWER NAME

INSTRUCTIONS - See help in the online application.

Cloverland Electric Co-operative

This information is analyzed and used to determine the submitter's financial situation and feasibility for loans and guarantees. You are required by contract and applicable regulations to provide the information. The information provided is subject to the Freedom of Information Act (5 U.S.C. 552)

#### CERTIFICATION

We recognize that statements contained herein concern a matter within the jurisdiction of an agency of the United States and the making of a false, fictitious or fraudulent statement may render the maker subject to prosecution under Title 18, United States Code Section 1001.

We hereby certify that the entries in this report are in accordance with the accounts and other records of the system and reflect the status of the system to the best of our knowledge and belief.

# ALL INSURANCE REQUIRED BY PART 1788 OF 7 CFR CHAPTER XVII, RUS, WAS IN FORCE DURING THE REPORTING PERIOD AND RENEWALS HAVE BEEN OBTAINED FOR ALL POLICIES DURING THE PERIOD COVERED BY THIS REPORT PURSUANT TO PART 1718 OF 7 CFR CHAPTER XVII

(check one of the following)

All of the obligations under the RUS loan documents have been fulfilled in all material respects.		There has been a default in the fulfillment of the obligation under the RUS loan documents. Said default(s) is/are specifically described in Part D of this report.
Michael Heise	6/30/2020	

DATE

#### PART A. STATEMENT OF OPERATIONS

		YEAR-TO-DATE				
ITEM	LAST YEAR (a)	THIS YEAR (b)	BUDGET (c)	THIS MONTH (d)		
Operating Revenue and Patronage Capital	82,201,346	80,300,969	79,765,952	7,178,222		
2. Power Production Expense	4,377,806	5,449,387	5,190,655	442,349		
Cost of Purchased Power	35,963,035	29,541,009	30,061,415	2,804,295		
4. Transmission Expense	7,824,684	8,758,146	8,693,469	754,082		
5. Regional Market Expense						
Distribution Expense - Operation	3,156,038	3,231,048	3,316,205	274,210		
7. Distribution Expense - Maintenance	6,060,880	8,106,862	6,381,400	2,031,983		
Customer Accounts Expense	2,315,002	1,840,863	2,399,386	(3,893)		
Customer Service and Informational Expense	1,363,516	1,350,143	1,368,845	121,497		
10. Sales Expense	99,763	161,169	105,813	18,897		
11. Administrative and General Expense	4,504,695	4,423,996	5,031,134	474,474		
12. Total Operation & Maintenance Expense (2 thru 11)	65,665,419	62,862,623	62,548,322	6,917,894		
13. Depreciation and Amortization Expense	6,550,063	6,610,084	6,820,390	552,814		
14. Tax Expense - Property & Gross Receipts	2,780,887	2,756,795	3,013,000	13,967		
15. Tax Expense - Other	0		1,000			
16. Interest on Long-Term Debt	4,353,147	4,226,554	4,582,681	347,333		
17. Interest Charged to Construction - Credit						
18. Interest Expense - Other	104,943	124,581	103,477	5,215		
19. Other Deductions	13,139	51,567	60,000	5,368		
20. Total Cost of Electric Service (12 thru 19)	79,467,598	76,632,204	77,128,870	7,842,591		
21. Patronage Capital & Operating Margins (1 minus 20)	2,733,748	3,668,765	2,637,082	(664,369)		
22. Non Operating Margins - Interest	262,521	85,715	103,210	5,510		
23. Allowance for Funds Used During Construction						
24. Income (Loss) from Equity Investments	0					
25. Non Operating Margins - Other	1,047,695	1,227,317	1,058,900	174,886		
26. Generation and Transmission Capital Credits						
27. Other Capital Credits and Patronage Dividends	398,824	341,515	375,000	20,979		
28. Extraordinary Items						
29. Patronage Capital or Margins (21 thru 28)	4,442,788	5,323,312	4,174,192	(462,994)		
		-				

#### UNITED STATES DEPARTMENT OF AGRICULTURE RURAL UTILITIES SERVICE

#### FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION

INSTRUCTIONS - See help in the online application.

#### BORROWER DESIGNATION

MI0043

PERIOD ENDED

December 2019

			-011	AND DISTRIBUTION PLANT	VEAD TO	DATE
TOTAL A		O-DATE	ł	YOUTH A	YEAR-TO	
ITEM	LAST YEAR (a)	THIS YEAR (b)		ITEM	LAST YEAR (a)	THIS YEAR (b)
1. New Services Connected	191	220	5.	Miles Transmission		
2. Services Retired	390	103	6.	Miles Distribution –	3,122.20	3,118.0
2. Services Retired	390	103		Overhead	3,122.20	3,110.0
3. Total Services in Place	44,486	44,622	7.	Miles Distribution -	893.69	902.9
5. Total Services in Flace	44,400	11,022		Underground	093.09	902.9
4. Idle Services	1,584	1,699	8.	8	4,015.89	4,020.9
(Exclude Seasonals)	1,501			(5+6+7)	1,013.05	1,020.5
		PART C. BAL	AN(			
	ETS AND OTHER DEBIT				ND OTHER CREDITS	T
1. Total Utility Plant in Ser		207,228,094				157,36
2. Construction Work in Pr		5,565,643	31	<u>U</u> 1		38,693,76
3. Total Utility Plant (1		212,793,737	32	1 0 0		
<ol> <li>Accum. Provision for De</li> </ol>	epreciation and Amort.	55,275,033	33	. Operating Margins - Current Yea	r	4,010,27
5. Net Utility Plant (3 - 4	4)	157,518,704	34	. Non-Operating Margins		1,100,39
6. Non-Utility Property (No	et)	381,186	35	. Other Margins and Equities		1,437,71
<ol><li>Investments in Subsidiar</li></ol>	y Companies	0	36	. Total Margins & Equities (30	thru 35)	45,399,51
8. Invest. in Assoc. Org I	Patronage Capital	1,029,105	37	. Long-Term Debt - RUS (Net)		
9. Invest. in Assoc. Org 0	Other - General Funds	0	0 38. Long-Term Debt - FFB - RUS Guaranteed		109,798,20	
10. Invest. in Assoc. Org 0	Other - Nongeneral Funds	14,653,306	06 39. Long-Term Debt - Other - RUS Guaranteed			
11. Investments in Economic		0	0 40. Long-Term Debt Other (Net)		20,359,62	
12. Other Investments	•	0				
13. Special Funds		585,132				
14. Total Other Property (6 thru 13)	& Investments	16,648,729	43	Total Long-Torm Dobt		130,157,82
15. Cash - General Funds		498,351	44	. Obligations Under Capital Leases	s - Noncurrent	
16. Cash - Construction Fun	ds - Trustee	217	45	Accumulated Operating Provision	ns	1,432,46
17. Special Deposits		0	46			1,432,46
18. Temporary Investments		10	47	. Notes Payable		2,700,00
19. Notes Receivable (Net)		0	48	. Accounts Payable		6,758,92
20. Accounts Receivable - S	ales of Energy (Net)	7,187,200		•		=
21. Accounts Receivable - C		1,096,492	49	. Consumers Deposits		701,68
22. Renewable Energy Cred	\ /	0	50	. Current Maturities Long-Term D	ebt	4,182,50
23. Materials and Supplies -		3,716,620	İ	Current Maturities Long-Term D		
24. Prepayments		484,179	52		S	
25. Other Current and Accru	ied Assets	1,487,640	53	*		3,658,33
26. Total Current and Ac (15 thru 25)		14,470,709	54	Total Current & Accrued Lia	bilities	18,001,43
27. Regulatory Assets		8,786,122	55	·		
28. Other Deferred Debits		1,154,451	56	<u> </u>		3,587,47
Total Assets and Othe	er Debits		t	Total Liabilities and Other Co	redits	198,578,71
29. (5+14+26 thru 28)	- = ====	198,578,715	57	(36 + 43 + 46 + 54 thru 56)		190,5/8,/1

UNITED STATES DEPARTMENT OF AGRICULTURE RURAL UTILITIES SERVICE FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION	BORROWER DESIGNATION MI0043						
INSTRUCTIONS - See help in the online application.	PERIOD ENDED December 2019						
PART D. NOTES TO FI	PART D. NOTES TO FINANCIAL STATEMENTS						

UNITED STATES DEPARTMENT OF AGRICULTURE RURAL UTILITIES SERVICE FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION	BORROWER DESIGNATION MI0043
INSTRUCTIONS - See help in the online application.	PERIOD ENDED December 2019
PART D. CERTIFICATIO	N LOAN DEFAULT NOTES
TART B. CERTIFICATIO	N LOAN DEFAULT NOTES

## UNITED STATES DEPARTMENT OF AGRICULTURE RURAL UTILITIES SERVICE

INSTRUCTIONS - See help in the online application.

## FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION

BORROWER DESIGNATION

MI0043

PERIOD ENDED

December 2019

	-	are omme ap		PA	RT E. CHANGI	ES IN	UTILITY PI	LANT				
PLA	NT ITI	EM		BEGINNIN	ANCE IG OF YEAR		DDITIONS (b)	RETIRE (c	)	ADJUSTMENTS TRANSFER (d)		BALANCE END OF YEAR (e)
Distribution Plant				:	145,727,004	4	4,916,985	-	788,060			149,855,929
<ol><li>General Plant</li></ol>				13,264,830			443,615	3	323,026			13,385,419
3. Headquarters Plant	Headquarters Plant			5,306,279		10,678					5,316,957	
. Intangibles			7,508,661							7,508,661		
5. Transmission Plant					83,442							83,442
<ol><li>Regional Transmissi Operation Plant</li></ol>	on and	Market			0							0
7. All Other Utility Plan	nt				30,401,845		699,785		23,944			31,077,686
8. Total Utility Plan	t in Ser	rvice (1 thru	7)		202,292,061	6	6,071,063	1,1	.35,030			207,228,094
9. Construction Work is	n Progr	ess			3,516,568	2	2,049,075					5,565,643
10. Total Utility Plan	t (8 + 9	))		2	205,808,629	8	8,120,138	1,1	35,030			212,793,737
				PA	ART F. MATER	IALS	S AND SUPPI	LIES	<u> </u>			
ITEM	BEGI	BALANCE NNING OF (a)		PURCHASED (b)	SALVAGED	)	USED (NET	r) s	SOLD (e)	ADJUSTMEN (f)	NT	BALANCE END OF YEAR (g)
1. Electric		. ,	0,655	1,338,427	(0)	0	1,552,1	.48	(0)	(6,24	13)	3,710,691
2. Other			5,929			Ť				, ,		5,929
			-,	P	ART G. SERVIO	CE IN	NTERRUPTION	ONS				3,723
					GE MINUTES P				2			
ITEM		POWER S	SUPPLIE a)				ALL OTHER (d)			TOTAL (e)		
Present Year			10.5	00	1,715.200			31.000		283.300		2,040.000
Five-Year Average			12.5	0 693.500 14.300				219.900		940.200		
					IPLOYEE-HOU	JR AN	ND PAYROL		TICS			
Number of Full Time	e Emplo	oyees			113	4.	Payroll - Expe	ensed				7,459,223
2. Employee - Hours W	orked -	- Regular Tir	ne	234,744 5. Payroll – Capitalized							1,299,485	
3. Employee - Hours W	orked -	- Overtime			18,520	6.	Payroll - Othe	er				2,896,487
					PART I. PATR	RONA	AGE CAPITA	L			•	
ITEM					DESCRIPTIO	ON			TH	HIS YEAR (a)		CUMULATIVE (b)
<ol> <li>Capital Credits - Distr</li> </ol>	ibution	ıs a.		al Retirements						0		14,789,935
		b	•	l Retirements						56,271		979,153
		c		al Retirements (a						56,271		15,769,088
Capital Credits - Rece	ived	a	Suppli	Received From Re ers of Electric Po	wer					0		
		eceived From Ret rs for Credit Exter						97,155				
		c.	. Tota	al Cash Received						97,155		
				PART J. DUE	FROM CONSU							
1. Amount Due Over 60	Days		\$ I	ENERGY EFFIC	292,462 CIENCY AND C		Amount Write				\$	162,395
Anticipated Loan Delir	nguencv	7 %	T -				Anticipated L					
Actual Loan Delinquer			1				Actual Loan I					
1	-											

6. Total Loan Default Dollars YTD

Total Loan Delinquency Dollars YTD

## UNITED STATES DEPARTMENT OF AGRICULTURE RURAL UTILITIES SERVICE

# RURAL UTILITIES SERVICE FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION

BORROWER DESIGNATION

MI0043

INSTRUCTIONS - See help in the online application

PERIOD ENDED

December 2019

			PA	RT K. kWh PUR	CHASED AND T	OTAL COST			
No	ITEM	SUPPLIER CODE	RENEWABLE ENERGY PROGRAM NAME	RENEWABLE FUEL TYPE	kWh PURCHASED	TOTAL COST	AVERAGE COST (Cents/kWh)	INCLUDED IN TOTAL COST - FUEL COST ADJUSTMENT	INCLUDED IN TOTAL COST - WHEELING AND OTHER CHARGES
	(a)	<b>(b)</b>	(c)	( <b>d</b> )	(e)	<b>(f)</b>	(g)	( <b>h</b> )	(i)
	Wisconsin Electric Power Co	20847			390,038,000	26,506,624	6.80		
	U S Corps of Engineers	800285			137,770,880	1,638,118	1.19		
	Midcontinent Independent System Operator, Inc. (IN)	800558				1,396,267	0.00		
	Total				527,808,880	29,541,009	5.60		

UNITED STATES DEPARTMENT OF AGRICULTURE RURAL UTILITIES SERVICE  FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION		BORROWER DESIGNATION MI0043
INSTRUC	CTIONS - See help in the online application	PERIOD ENDED December 2019
	PART K. kWh PURCHA	SED AND TOTAL COST
No		Comments
1		
2		
3		<u> </u>

	UNITED STATES DEPARTMENT OF AGRICULTURE RURAL UTILITIES SERVICE FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION		BORROWER DESIGNATION MI0043		
INSTRUCTIONS - See help in the online application.			PERIOD ENDED December 2019		
	PART	Γ L. LONG	-TERM LEASES		
No NAME OF LESSOR (a)			TYPE OF PROPERTY (b)	RENTAL THIS YEAR (c)	
	TOTAL				

	TMENT OF AGRICULTURE ITIES SERVICE	BORROWER DESIGNATION MI0043		
	PERATING REPORT DISTRIBUTION	PERIOD ENDED  December 2019		
INSTRUCTIONS - See help in the online app	lication.			
	PART M. ANNUAL MEETIN	G AND BOARD DATA		
1. Date of Last Annual Meeting	2. Total Number of Members	3. Number of Members Present at Meeting	4. Was Quorum Present?	
6/6/2019	33,718	56	Y	
5. Number of Members Voting by Proxy or Mail	6. Total Number of Board Members	7. Total Amount of Fees and Expenses for Board Members	8. Does Manager Have Written Contract?	
9,006	9	\$ 213,005	Y	

**RUS Financial and Operating Report Electric Distribution** 

**Revision Date 2014** 

## UNITED STATES DEPARTMENT OF AGRICULTURE RURAL UTILITIES SERVICE

## FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION

BORROWER DESIGNATION

MI0043

INSTRUCTIONS - See help in the online application.

PERIOD ENDED December 2019

	PART N. 1	LONG-TERM DEBT AND	<u>DEBT SERVICE REQUIR</u>	REMENTS	
No	ITEM	BALANCE END OF YEAR (a)	INTEREST (Billed This Year) (b)	PRINCIPAL (Billed This Year) (c)	TOTAL (Billed This Year) (d)
1	Rural Utilities Service (Excludes RUS - Economic Development Loans)				
2	National Rural Utilities Cooperative Finance Corporation	1,103,548	106,810	2,057,850	2,164,660
3	CoBank, ACB	19,256,076	752,205	1,136,278	1,888,483
4	Federal Financing Bank	109,798,200	3,372,368	2,857,727	6,230,095
5	RUS - Economic Development Loans				
6	Payments Unapplied				
7	Principal Payments Received from Ultimate Recipients of IRP Loans				
8	Principal Payments Received from Ultimate Recipients of REDL Loans				
9	Principal Payments Received from Ultimate Recipients of EE Loans				
	TOTAL	130,157,824	4,231,383	6,051,855	10,283,238

#### UNITED STATES DEPARTMENT OF AGRICULTURE

RURAL UTILITIES SERVICE

#### BORROWER DESIGNATION

MI0043

#### FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION

PERIOD ENDED

December 2019

INCEDITIONS Control in the colling		Decemb	er 2019	
INSTRUCTIONS - See help in the online	PART O. POWER REQUIREME	NITE DATADACE ANNITA	LCUMMADY	
CLASSIFICATION	CONSUMER SALES & REVENUE DATA	DECEMBER (a)	AVERAGE NO. CONSUMERS SERVED (b)	TOTAL YEAR TO DATE (c)
1. Residential Sales (excluding	a. No. Consumers Served	35,301	35,125	
seasonal)	b. kWh Sold			283,963,448
	c. Revenue			36,387,287
2. Residential Sales - Seasonal	a. No. Consumers Served	0	0	
	b. kWh Sold			(
	c. Revenue		-	(
3. Irrigation Sales	a. No. Consumers Served	0	0	
	b. kWh Sold			(
	c. Revenue			(
4. Comm. and Ind. 1000 KVA or Less	a. No. Consumers Served	7,071	7,186	
	b. kWh Sold	7,671	77100	154,083,186
	c. Revenue		-	17,169,536
5. Comm. and Ind. Over 1000 KVA	a. No. Consumers Served	159	160	17,109,530
5. Comm. and ma. Over 1000 RVII	b. kWh Sold	137	100	275,563,604
	c. Revenue		-	24,551,469
6. Public Street & Highway Lighting	a. No. Consumers Served	82	82	
	b. kWh Sold			2,622,234
	c. Revenue			482,410
7. Other Sales to Public Authorities	a. No. Consumers Served	4	4	
	b. kWh Sold			3,670,671
	c. Revenue			129,905
8. Sales for Resale - RUS Borrowers	a. No. Consumers Served	0	0	
	b. kWh Sold			(
	c. Revenue			(
9. Sales for Resale - Other	a. No. Consumers Served	1	1	
	b. kWh Sold			4,557,500
	c. Revenue			61,693
10. Total No. of Consumers (lines I	la thru 9a)	42,618	42,558	
11. Total kWh Sold (lines 1b thru 9				724,460,643
12. Total Revenue Received From				78,782,300
Electric Energy ( <i>lines 1c thru 9</i> )  13. Transmission Revenue	c)			(
14. Other Electric Revenue				1,518,669
15. kWh - Own Use				2,973,457
16. Total kWh Purchased				527,808,880
17. Total kWh Generated				226,829,587
18. Cost of Purchases and Generation				43,748,542
19. Interchange - kWh - Net				(
20. Peak - Sum All kW Input (Metered Non-coincident Coincident	l) 			136,825

#### UNITED STATES DEPARTMENT OF AGRICULTURE RURAL UTILITIES SERVICE

#### FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION

BORROWER DESIGNATION

MI0043

PERIOD ENDED December 2019

INSTRUCTIONS - See help in the online application.

PART P. ENERGY EFFICIENCY PROGRAMS							
		ADDED THIS YE	AR		TOTAL TO DATE		
CLASSIFICATION	No. of Consumers (a)	Amount Invested (b)	Estimated MMBTU Savings (c)	No. of Consumers (d)	Amount Invested (e)	Estimated MMBTU Savings (f)	
Residential Sales (excluding seasonal)	1,562	557,668	8,400	40,434	4,727,754	82,460	
2. Residential Sales - Seasonal							
3. Irrigation Sales							
4. Comm. and Ind. 1000 KVA or Less	52	659,165	13,789	2,325	5,851,025	137,233	
5. Comm. and Ind. Over 1000 KVA							
6. Public Street and Highway Lighting							
7. Other Sales to Public Authorities							
8. Sales for Resale – RUS Borrowers							
9. Sales for Resale – Other			·				
10. Total	1,614	1,216,833	22,189	42,759	10,578,779	219,693	

**RUS Financial and Operating Report Electric Distribution** 

**Revision Date 2014** 

## UNITED STATES DEPARTMENT OF AGRICULTURE RURAL UTILITIES SERVICE

#### FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION INVESTMENTS, LOAN GUARANTEES AND LOANS

BORROWER DESIGNATION	
MIOC	143

PERIOD ENDED

December 2019

INSTRUCTIONS - Reporting of investments is required by 7 CFR 1717, Subpart N. Investment categories reported on this Part correspond to Balance Sheet items in Part C. Identify all investments in Rural Development with an 'X' in column (e). Both 'Included' and 'Excluded' Investments must be reported. See help in the online application.

No	DESCRIPTION	I. INVESTMENTS (See Instruc	EXCLUDED	INCOME OR LOSS	RURAL
No	DESCRIPTION (a)	(\$) (b)	(\$) (c)	(\$) (d)	DEVELOPMENT (e)
1	Non-Utility Property (NET)	(8)	(c)	(u)	(6)
	ESE Acquisition	51,472			
	Lighthouse	329,714			
	Totals	381,186			
2	Investments in Associated Organizations	301,100			
	NRUCFC		293,065	15,639	
	NISC	233,164	273,003	20,979	
	Resco	308,040		39,004	
	NRTC	122			X
	CRC	33,471		2,455	
	NRTC Lighthouse	161,242			X
	CoBank	101,242	685,467	210,574	
	Federated Insurance	517,437	005,407	52,963	
	NRUCFC-CTCs	311,431	820,539	32,703	
	NRUCFC		1,000		
	American Transmission Company	12,628,864	1,000	1,174,572	
	Totals	13,882,340	1,800,071	1,516,186	
5	Special Funds	13,002,310	1,000,071	1,510,100	
	457(b) Plan	585,132			
	Totals	585,132			
6	Cash - General	566,152			
	First National Bank		1,405		
	MBank		5,004		
	State Savings Bank		4,204		
	CSB Paystion	0	(2,889)		
	General Fund-Central Savings Bank	0	64,698		
	General Fund-Old Mission Bank	173,528	250,000		İ
	Working Funds (Petty Cash)	2,400	- 0,000		İ
	Totals	175,928	322,422		
8	Temporary Investments		,		
	Credit Union Membership	10			
	Totals	10			İ
9	Accounts and Notes Receivable - NET				
	A/R Other		1,096,492		
	Totals		1,096,492		
11	TOTAL INVESTMENTS (1 thru 10)	15,024,596	3,218,985	1,516,186	

# UNITED STATES DEPARTMENT OF AGRICULTURE RURAL UTILITIES SERVICE

### FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION INVESTMENTS, LOAN GUARANTEES AND LOANS

BORROWER DESIGNATIO	)N
	MI0043

PERIOD ENDED

December 2019

INSTRUCTIONS - Reporting of investments is required by 7 CFR 1717, Subpart N. Investment categories reported on this Part correspond to Balance Sheet items in Part C. Identify all investments in Rural Development with an 'X' in column (e). Both 'Included' and 'Excluded' Investments must be reported. See help in the online application.

	PART Q. SECTION II. LOAN GUARANTEES									
No	ORGANIZATION	MATURITY DATE	ORIGINAL AMOUNT (\$)	LOAN BALANCE (\$)	RURAL DEVELOPMENT					
	(a)	<b>(b)</b>	(c)	(d)	(e)					
1										
	TOTAL									
	TOTAL (Included Loan Guarantees Only)		0	0						

# UNITED STATES DEPARTMENT OF AGRICULTURE RURAL UTILITIES SERVICE

# FINANCIAL AND OPERATING REPORT ELECTRIC DISTRIBUTION INVESTMENTS, LOAN GUARANTEES AND LOANS

BORROWER DESIGNATION MI0043

PERIOD ENDED

December 2019

INSTRUCTIONS - Reporting of investments is required by 7 CFR 1717, Subpart N. Investment categories reported on this Part correspond to Balance Sheet items in Part C. Identify all investments in Rural Development with an 'X' in column (e). Both 'Included' and 'Excluded' Investments must be reported. See help in the online application.

SECTION III. RATIO
--------------------

RATIO OF INVESTMENTS AND LOAN GUARANTEES TO UTILITY PLANT
[Total of Included Investments (Section I, 11b) and Loan Guarantees - Loan Balance (Section II, 5d) to Total Utility Plant (Line 3, Part

7.06 %

SECTION	ON IV	. LOANS

No	ORGANIZATION (a)	(\$)		LOAN BALANCE (\$) (d)	RURAL DEVELOPMENT (e)
1	Employees, Officers, Directors	3/18/2022	4,265	3,254	
2	Energy Resources Conservation Loans				
	TOTAL		4,265	3,254	

Michigan 43
Chippewa
Cloverland
Electric
Cooperative,
Inc.



Years Ended December 31, 2019 and 2018

Financial Statements



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# **Board of Directors**

Jason St. Onge Chairperson

John Sawruk Vice Chairperson

Carmine Bonacci Jr. Secretary/Treasurer

Gerald Nettleton Director

Jason Oberle Director

Allan Ott Director

Virgil Monroe Director

Ronald Provo Director

William LaLonde Director



#### Rehmann Robson

107 S Cass St. Ste A Traverse City, MI 49684 Ph: 231.946.3230 Fx: 231.946.3955 rehmann.com

#### INDEPENDENT AUDITORS' REPORT

March 24, 2020

Board of Directors Cloverland Electric Cooperative, Inc. Dafter, Michigan

We have audited the accompanying financial statements of *Cloverland Electric Cooperative*, *Inc.* ("Cloverland"), which comprise the balance sheet as of December 31, 2019 and the related statements of income and comprehensive income, changes in equities, and cash flows for the year then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

# Independent Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on auditor judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to Cloverland's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Cloverland's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

## **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of *Cloverland Electric Cooperative*, *Inc*. as of December 31, 2019, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

# Change in Accounting Principle

As described in Note 1 to the financial statements, in 2019, Cloverland adopted Accounting Standards Codification 606, *Revenue from Contracts with Customers*. Our opinion is not modified with respect to this matter.

#### **Predecessor Auditor**

The financial statements of *Cloverland Electric Cooperative*, *Inc.* as of and for the year ended December 31, 2018, were audited by other auditors whose reported dated March 4, 2019, expressed an unmodified opinion on those financial statements.

## Other Reporting Required By Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our reports dated March 24, 2020, on our consideration of Cloverland Electric Cooperative, Inc.'s internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. Those reports are an integral part of our audit performed in accordance with Government Auditing Standards in considering Cloverland Electric Cooperative, Inc.'s internal control over financial reporting and compliance.

\*\*Cooperative\*\* Inc.'s internal control over financial reporting and compliance.\*\*

# **Balance Sheets**

	December 31			
ASSETS	2019	2018		
Electric plant				
In service - at cost	\$ 207,228,094	\$ 202,292,061		
Construction work in progress	5,565,643	3,516,568		
Subtotal	212,793,737	205,808,629		
Less accumulated depreciation	55,275,033	50,264,077		
Net electric plant	157,518,704	155,544,552		
Other assets and investments				
Investments in associated organizations	15,682,411	14,704,443		
Other	585,132	737,353		
Net non-utility property, net of accumulated depreciation	381,186	390,103		
Deferred retirement benefit	1,154,451	1,243,255		
Total other assets and investments	17,803,180	17,075,154		
Current assets				
Cash and cash equivalents	498,578	2,983,116		
Accounts receivable, less allowance for doubtful accounts				
of \$102,263 in 2019 and \$270,566 in 2018, respectively	9,761,288	9,148,697		
Materials and supplies	3,716,620	3,936,584		
Prepaid expenses and other current assets	494,223	1,081,933		
Total current assets	14,470,709	17,150,330		
Deferred debits	8,786,122	9,411,458		
Total assets	\$ 198,578,715	\$ 199,181,494		

# **Balance Sheets**

	December 31			
EQUITIES AND LIABILITIES	2019	2018		
Equities				
Memberships	\$ 157,360	\$ 148,810		
Patronage capital	43,867,410	38,440,152		
Other equities	1,640,899	1,633,941		
Accumulated other comprehensive loss	(266,154)	(425,840)		
Total equities	45,399,515	39,797,063		
Long-term liabilities				
Long-term debt, net of current portion	130,157,824	136,103,834		
Accrued postretirement benefits other than pensions and				
deferred compensation	847,334	1,026,372		
Deferred compensation	585,132	737,353		
Total long-term liabilities	131,590,290	137,867,559		
Current liabilities				
Short-term borrowings	2,700,000	3,900,000		
Current portion of long-term debt	4,182,503	4,280,950		
Accounts payable				
Purchased power	2,557,478	3,900,073		
Other	4,225,155	2,799,919		
Refundable power costs	2,981,143	2,161,702		
Customer deposits and prepayments	701,682	663,471		
Accrued interest	77,381	98,977		
Accrued vacation and sick pay	1,357,419	1,284,700		
Accrued taxes and other current liabilities	2,806,149	2,427,080		
Total current liabilities	21,588,910	21,516,872		
Commitments and contingencies (Notes 7, 9 and 10)				
Total equities and liabilities	\$ 198,578,715	\$ 199,181,494		

# Statements of Income and Comprehensive Income

	Year Ended December 31			
	2019	2018		
Operating revenues	\$ 80,366,922	\$ 82,266,338		
Operating expenses				
Cost of power - produced	5,449,388	4,377,806		
Cost of power - purchased	29,541,009	35,963,035		
Transmission	8,758,146	7,824,684		
Distribution - operations	3,231,048	3,156,038		
Distribution - maintenance	8,106,859	6,060,880		
Customer accounts	1,840,863	2,315,002		
Customer service and information	1,350,142	1,363,516		
Sales expense	161,169	99,763		
Administrative and general	4,424,001	4,504,695		
Depreciation and amortization	6,610,084	6,550,064		
Taxes - property	2,756,795	2,780,887		
Total operating expenses	72,229,504	74,996,370		
Operating margins before interest expense	8,137,418	7,269,968		
Interest expense				
Interest on long-term debt	4,239,318	4,369,872		
Other interest	172,254	136,443		
Total interest expense	4,411,572	4,506,315		
Operating margins after interest expense	3,725,846	2,763,653		
Capital credits	341,515	398,824		
Net operating margins	4,067,361	3,162,477		
Non-operating margins				
Interest	85,715	262,521		
Other	1,170,236	1,017,790		
Total non-operating margins	1,255,951	1,280,311		
Net margins	5,323,312	4,442,788		
Other comprehensive income				
Unrecognized change in postretirement benefit plans	159,686			
Comprehensive income	\$ 5,482,998	\$ 4,442,788		

# Statements of Changes in Equities

					Ac	cumulated Other		
	Ме	mberships	Patronage Capital	Other Equities	Con	Comprehensive Loss		Total Equities
Balances, January 1, 2018	\$	140,420	\$ 33,883,988	\$ 1,340,563	\$	(425,840)	\$ 3	34,939,131
Memberships issued		8,390	-	-		-		8,390
Other equity transactions		-	152,853	293,378		-		446,231
Retirement of capital credits		-	(39,477)	-		-		(39,477)
Current year margins			4,442,788	 				4,442,788
Balances, December 31, 2018		148,810	38,440,152	1,633,941		(425,840)	3	39,797,063
Comprehensive income		-	-	-		159,686		159,686
Memberships issued		8,550	-	-		-		8,550
Other equity transactions		-	160,276	6,958		-		167,234
Retirement of capital credits		-	(56,330)	-		-		(56,330)
Current year margins			5,323,312			-		5,323,312
Balances, December 31, 2019	\$	157,360	\$ 43,867,410	\$ 1,640,899	\$	(266,154)	\$ 4	45,399,515

# **Statements of Cash Flows**

	Year Ended December 31			ember 31
		2019		2018
Cash flows from operating activities				
Cash received from customers	\$	, ,	\$	
Cash paid to suppliers and employees		(61,049,571)		(66,546,114)
Interest received		85,715		262,521
Interest paid		(4,433,168)		(5,380,697)
Taxes paid		(2,762,605)		(2,910,749)
Net cash provided by operating activities		11,628,403		8,083,159
Cash flows from investing activities				
Construction and acquisition of plant		(6,887,812)		(7,901,786)
Plant removal costs		(1,184,710)		(2,007,142)
Decrease in:		, , , ,		, , , , ,
Material and supplies		219,964		379,015
Investments in associated organizations		201,073		289,296
Net cash used in investing activities		(7,651,485)		(9,240,617)
Cash flows from financing activities				
Net short-term (repayments) borrowings		(1,200,000)		3,650,000
Retirement of patronage capital credits		(56,330)		(39,477)
Donated capital and sales tax refunds		167,234		446,231
Repayments of long-term debt		(6,048,685)		(4,882,633)
Decrease in deferred debits		625,336		625,335
Use of cushion of credit		4,228		1,645,354
Customer deposits and prepayments		38,211		(1,283)
Memberships issued, net		8,550		8,390
Net cash (used in) provided by financing activities		(6,461,456)		1,451,917
Net (decrease) increase in cash and cash equivalents		(2,484,538)		294,459
Cash and cash equivalents, beginning		2,983,116		2,688,657
Cash and cash equivalents, ending	\$	498,578	\$	2,983,116

Continued...

# Statements of Cash Flows (Concluded)

	Year Ended December 31			
		2019		2018
Reconciliation of net margins to net cash provided		2019		2010
by operating activities				
, , ,	\$	5,323,312	\$	4,442,788
Net margins	Ş	5,323,312	Ş	4,442,700
Adjustments to reconcile net margins to net cash provided by				
operating activities:		( (40 004		( FFO O( 4
Depreciation and amortization		6,610,084		6,550,064
Capital credits		(341,515)		(398,824)
(Gain) loss of the sale of fixed assets		(17,866)		16,415
Earnings on investment and memberships		(1,170,236)		(1,018,333)
Change in operating assets and liabilities:				
Accounts receivable		(612,591)		353,703
Prepaid expenses and other current assets		587,710		(765,095)
Deferred retirement benefit		88,804		88,804
Accrued interest		(21,596)		(874,382)
Accounts payable, net of capital items		82,641		1,814,572
Refundable power costs		819,441		(1,330,172)
Accrued vacation and sick pay		72,719		(181,702)
Accrued taxes and other current liabilities		379,069		(413,489)
Accrued postretirement benefits other than pensions		,		, , ,
and deferred compensation		(19,352)		(84,023)
Deferred compensation		(152,221)		(117,167)
·		· · · /		· · · /
Net cash provided by operating activities	\$	11,628,403	\$	8,083,159

Concluded

# **Notes to Financial Statements**

### 1. NATURE OF BUSINESS AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Nature of Business and Concentration Risks**

Cloverland Electric Cooperative, Inc. ("Cloverland") is a member-owned, non-profit corporation located in Sault Ste. Marie, Michigan, principally engaged in providing electrical service to over 42,000 residential and commercial members located in Chippewa, Delta, Luce, Mackinac, and Schoolcraft counties. As a cooperative, all monies in excess of cost of providing electric service are patronage capital, and are credited to each members' capital account. As discussed in Note 9, Cloverland generates a significant amount of electrical power from its own hydro plant. Additionally, energy requirements are sourced under long-term power supply agreements.

### **Risks and Economic Uncertainties**

The outbreak of a novel coronavirus (COVID-19), which the World Health Organization declared in March 2020 to be a pandemic, continues to spread throughout the United States of America and the globe. The extent of the impact of COVID-19 on the Cooperative's operational and financial performance will depend on certain developments, including the duration and spread of the outbreak, and its impact on customers, employees, and vendors, all of which are uncertain and cannot be predicted. While management reasonably expects the COVID-19 outbreak to negatively impact the Cooperative's financial condition, operating results, and cash flows, the related financial consequences and duration cannot be estimated at this time.

## **Basis of Accounting**

The accounting records of Cloverland are maintained in accordance with accounting principles generally accepted in the United States of America ("GAAP"), the Uniform Systems of Accounts prescribed by the Michigan Public Service Commission ("MPSC") and the Rural Utilities Services ("RUS").

# Regulation

Cloverland elected to be self-regulated under PA 167 of 2010. Accounting and rate matters are subject to the Board of Directors and membership approval.

### Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of income and expenses during the reporting year. Actual results could differ from those estimates. Significant estimates include but are not limited to allowances for bad debts, determinations of discount and other rate assumptions for the post-retirement defined benefit pension plans, and the carrying values of electric plant.

### Cash and Cash Equivalents

Cash and cash equivalents consist of demand deposits in a bank and cash on hand. Cloverland maintains its deposits in various local financial institutions, which at times may exceed the federally insured limits. Management does not believe the Cloverland is exposed to any significant interest rate or other financial risk as a result of these deposits.

# **Notes to Financial Statements**

# Revenue from Contracts with Customers (Members)

Our revenues are derived from the sale of electricity to commercial and residential customers and are recognized under the accrual method when our performance obligation to the customer is satisfied. We have determined that each unit of electricity delivered represents a performance obligation. Utilizing this criteria, revenue is recognized at the point in time when the customer has obtained control over the commodity, which is when the electricity is physically delivered to the customer through their metered connections. It is at this point that we have a present right to payment which is fixed and determinable, collection is reasonably assured, and the customer has obtained the significant risks and rewards of ownership over the electricity provided. Customer contracts are on a month-to-month basis and customers may cancel at any time without penalty. Customers are billed and typically pay at least monthly, based on usage. Sales taxes are collected from customers in jurisdictions that impose such taxes. Revenues collected for sales taxes are correspondingly reduced when such amounts are remitted to the applicable taxing authority and thus we do not recognize these amounts as revenue.

#### **Accounts Receivable**

Accounts receivable consist primarily of amounts due from members for electric service and is stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a charge to earnings and a credit to a valuation allowance based on its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to accounts receivable.

#### Materials and Supplies

Electrical materials and supplies are valued at the lower of weighted average cost, principally determined by the first-in, first-out basis, or net realizable value.

# **Investments in Associated Organizations**

The carrying values of investments in associated organizations are stated at cost, adjusted for capital credits earned or retired.

# **Electric Plant**

Electric plant is stated at cost. Major improvements are capitalized while ordinary maintenance and repairs are expensed. Management reviews these assets whenever events or changes in circumstances indicate the related carrying amount may not be recoverable to determine whether carrying values have been impaired. Construction work in progress represents the continual expansion, replacement and upgrading of the electrical distribution system, net of amounts received from members who are required to share the cost of plant additions. Intangible plant consists of goodwill, acquisition costs, and other intangibles in accordance with accounting requirements for RUS electric borrowers. Retirement or disposals of electric plant are relieved at cost or current standard cost, if the original cost is not determinable. Accumulated depreciation is charged for the cost of removing property, plant and equipment, net of salvaged parts.

# **Notes to Financial Statements**

General and generation plant depreciation rates have been applied on a straight-line basis and were as follows for the years ended December 31, 2019 and 2018, as described in the RUS Bulletin 183-1:

	Life Ranges in Years
Structures and improvements Office furniture	5 -50 3 - 20
Transportation equipment Power operated equipment	5 - 14 3 - 15
Other general plant	3 - 15
Communications equipment Other generation plant	5 - 10 10 - 33

#### **Income Taxes**

Cloverland is a not-for-profit organization exempt from income tax under Section 501(c)(12) of the Internal Revenue Code and is exempt from similar state and local taxes, provided that Cloverland derives at least 85 percent of its annual gross income from members to retain the exemption. Although Cloverland was granted income tax exemption by the Internal Revenue Service, such exemption does not apply to "unrelated business taxable income." Such income, pursuant to the Internal Revenue Code and related regulations, includes investment income such as interest received from sources other than directly from the membership.

Cloverland analyzes its income tax filing positions in the federal and state jurisdictions where it is required to file income tax returns, for all open tax years in these jurisdictions, to identify potential uncertain tax positions.

Cloverland has evaluated its income tax filing positions for 2016 through 2019, the years that remain subject to examination as of December 31, 2019. Cloverland concluded that there are no significant uncertain tax positions requiring recognition in the financial statements. Cloverland does not expect the total amount of unrecognized tax benefits ("UTB") (e.g. tax deductions, exclusions, or credits claimed or expected to be claimed) to significantly change in the next twelve months. Cloverland does not have any amounts accrued for interest and penalties related to UTBs at December 31, 2019 or 2018, and is not aware of any claims for such amounts by federal or state income tax authorities.

#### **New Accounting Pronouncement**

The Financial Accounting Standards Board issued Accounting Standards Update ("ASU") No. 2014-09, *Revenue from Contracts with Customers (Accounting Standards Codification Topic 606)*, in May 2014. The standard, as amended, requires revenue to be recognized when promised goods and services are transferred to customers in amounts that reflect the consideration to which Cloverland expects to be entitled in exchange for those goods or services. The standard also requires expanded disclosures regarding revenue and contracts with customers. On January 1, 2019, Cloverland adopted the standard using the modified retrospective method. There was no impact to the timing or amount of revenue recognized as a result of this adoption.

### Reclassification

Certain amounts as reported in the 2018 financial statements have been reclassified to conform with the 2019 presentation.

# **Notes to Financial Statements**

# **Subsequent Events**

In preparing these financial statements, management has evaluated, for potential recognition or disclosure, significant events or transactions that occurred during the period subsequent to December 31, 2019, the most recent balance sheet presented herein, through March 24, 2020, the date these financial statements were available to be issued. No significant such events or transactions were identified other than the economic uncertainties matter described above.

# 2. ELECTRIC PLANT

Electric plant consists of the following amounts at December 31:

	2019	2018
Intangible plant	\$ 7,508,661	\$ 7,508,661
Distribution plant	149,855,929	145,727,003
Generation plant	31,077,686	30,401,847
Transmission plant	83,442	83,442
General plant	18,702,376	18,571,108
Construction work in progress	5,565,643	3,516,568
	212,793,737	205,808,629
Accumulated depreciation	55,275,033	50,264,077
Net electric plant	\$ 157,518,704	\$155,544,552

Provision has been made for depreciation of the distribution plant, generation plant and transmission plant at straight-line composite rates of 2.8, 3.0 and 2.7 percent per annum for the years ended December 31, 2019 and 2018.

## 3. INVESTMENTS IN ASSOCIATED ORGANIZATIONS

Investments in associated organizations consisted of the following at December 31:

	2019	2018
National Rural Utilities Cooperative		
Finance Corporation:		
Capital term and zero term certificates		
maturing through 2080, interest rates		
ranging from 0% and 5%	\$ 773,539	\$ 773,539
Long-term certificates maturing through		
2030 at an interest rate of 3%	48,000	48,000
Patronage capital credits	293,065	302,092
American Transmission Company, LLC (.611%		
interest)	12,628,864	11,791,338
Federated Rural Electric Insurance Exchange	517,437	497,500
CoBank	685,467	581,079
Other	736,039	710,895
Total	\$ 15,682,411	\$ 14,704,443

# **Notes to Financial Statements**

### 4. PATRONAGE CAPITAL

Patronage capital consists of the following at December 31:

	2019	2018
Assignable margins Assignable to date	\$ 5,483,588 55,089,832	\$ 4,595,641 50,494,191
Less called for redemption to date	 60,573,420 (16,706,010)	55,089,832 (16,649,680)
Total	\$ 43,867,410	\$ 38,440,152

In accordance with 7 CFR 1717.617, published in the Federal Register on December 29, 1995, RUS approval is already given for distribution borrowers declaring or paying patronage capital retirements if the following requirements are met: after the distribution, the borrower's equity is at least 30 percent of its total assets; the borrower is current on all payments due on all notes secured under the mortgage; the borrower is not in default under its loan documents; and after distribution, the borrower's current and accrued assets will not be less than its current and accrued liabilities. Additionally, approval from RUS is not necessary if the Cooperative's equity immediately following the distribution is greater than 20 percent of total assets and the total of all distributions during the year is less than or equal to 25% of prior year's margins. Cloverland's Board of Directors elected not to retire capital credits in 2019.

The equities and margins of Cloverland represent 22.86% and 19.98% of the total assets at December 31, 2019 and 2018, respectively.

# 5. OTHER EQUITIES

Other equities consisted of the following at December 31:

	2019		2018
Pre-1978 non-operating margins	\$ 49,495	\$	49,495
Sales tax refunds on patronage capital	149,664		160,217
Capital gains	11,254		11,254
Donated capital	807,822		790,311
Non-assignable margins	(262,133)		(262,133)
Non-refundable capital	884,797		884,797
Total	\$ 1,640,899	\$	1,633,941

# **Notes to Financial Statements**

# 6. LONG-TERM DEBT

Long-term debt consists of the following obligations at December 31:

	2019	2018
Federal Financing Bank notes bearing interest at 1.576% to 3.587%, collateralized by substantially all assets, due in quarterly installments of \$1,521,735, with final maturities ranging from 2045 to 2047.	\$ 112,737,203	\$ 115,594,930
CoBank notes bearing interest at 2.32% to 3.84%, collateralized by substantially all assets, due in monthly installments of \$158,550, including interest, with final maturities ranging from 2022 to 2041.	20,427,817	21,560,925
National Rural Utilities Cooperative Finance Corporation notes bearing interest at 4.50%, collateralized by substantially all assets, payable in quarterly installments of \$19,574, including interest through 2032.	745,433	1,243,927
Notes payable to Freddie Mac in quarterly installments of \$11,288, including interest at 4.50%, collateralized by substantially all assets, with final maturities ranging from 2020 to 2034.	429,874	1,989,230
Total long-term debt	134,340,327	140,389,012
Less RUS cushion of credit Less current portion	(4,182,503)	(4,228) (4,280,950)
Long-term debt, net of current portion	\$130,157,824	\$136,103,834

Unadvanced loan funds were available to Cloverland on the loan commitments from FFB in the amount of \$42,900,000 for 2019 and \$15,050,082 for 2018.

Scheduled principal maturities of long-term debt for each of the five years succeeding December 31, 2019, and thereafter, are summarized as follows:

Year	Amount
2020	\$ 4,182,503
2021	4,284,571
2022	4,381,303
2023	4,462,351
2024	4,605,440
Thereafter	112,424,159
Total	\$134,340,327

## **Notes to Financial Statements**

The borrowing agreements contain certain customary affirmative and restrictive covenants that require the Cooperative to, among other things, maintain, in the two best years out of the three most recent calendar years, a debt service coverage ratio of not less than 1.25:1, operating debt service coverage ratio of not less than 1.10:1 and operating interest coverage ratio of not less than 1.25:1.

### 7. SHORT-TERM BORROWINGS

Cloverland has an unsecured available line of credit with CoBank in the amount of \$10,000,000 maturing August 31, 2020. Outstanding borrowings as of December 31, 2019 were \$1,900,000. There was no outstanding balance as of December 31, 2018. Interest is charged at a weekly quoted variable rate determined by the Bank (effective rate of 3.86% as of December 31, 2019).

Cloverland has an unsecured available line of credit with CFC in the amount of \$19,500,000 maturing April 26, 2022. Outstanding borrowings as of December 31, 2019 and 2018 were \$800,000 and \$3,900,000, respectively. Interest is charged at a variable rate determined by the Bank (effective rate of 2.85% as of December 31, 2019).

Cloverland has a letter of credit outstanding to the Midwest Independent Transmission System Operator (MISO) for \$1,000,000 at December 31, 2019. This letter of credit is required in order to mitigate risk of loss in financial operations.

### 8. RETIREMENT PLANS

### <u>Multiemployer Defined Benefit Pension Plan</u>

The National Rural Electric Cooperative Association (NRECA) Retirement Security Plan (RS Plan) is a defined benefit pension plan qualified under Section 401 and tax-exempt under Section 501(a) of the Internal Revenue Code. It is a multiemployer plan under the accounting standards.

A unique characteristic of a multiemployer plan compared to a single employer plan is that all plan assets are available to pay benefits of any plan participant. Separate asset accounts are not maintained for participating employers.

The risks of participating in these multiemployer plans are different from single-employer plans in the following aspects:

- a. Assets contributed to the multiemployer plan by one employer may be used to provide benefits to employees of other participating employers.
- b. If a participating employer stops contributing to the plan, the unfunded obligations of the plan may be borne by the remaining participating employers.
- c. If the Company chooses to stop participating in its multiemployer plan, the Company may be required to pay that plan an amount based on the underfunded status of the plan, referred to as a withdrawal liability.

# **Notes to Financial Statements**

Cloverland's participation in the plan for the annual years ended December 31, 2019 and 2018, is outlined in the table below. The "EIN/Pension Plan Number" column provides the Employer Identification Number (EIN) and the three-digit plan number, if applicable. Unless otherwise noted, the most recent Pension Protection Act (PPA) zone status available in 2019 and 2018 is for the plan's year-end at January 1, 2019 and 2018, respectively. The zone status is based on information that Cloverland received from the plan and is certified by the plan's actuary. Among other factors, plans in the red zone are generally less than 65 percent funded, plans in the yellow zone are less than 80 percent funded, and plans in the green zone are at least 80 percent funded. The "FIP/RP Status Pending/Implemented" column indicates plans for which a financial improvement plan (FIP) or a rehabilitation plan (RP) is either pending or has been implemented. The last column lists the expiration date of the collective-bargaining agreement to which the plan is subject.

Pension	EIN/ Pension	Pension Protection Act Zone Status		FIP/RP Status Pending/	Cloverland Contributions		Surcharge	Expiration Date of Collective- Bargaining
Fund	Plan Number	2019	2018	Implemented	2019	2018	Imposed	Agreement
		Green as of	Green as of					
NRECA RS Plan	53-0116145/ 333	1/1/19	1/1/18	No	\$ 1,392,340	\$ 1,444,033	N/A	10/1/2021

Cloverland was not listed on the plan's Form 5500 as providing more than 5% of total contributions to the plan.

#### RS Plan Prepayment Option

At the December 2012 meeting of the I&FS Committee of the NRECA Board of Directors, the Committee approved an option to allow participating cooperatives in the RS Plan to make a contribution prepayment and reduce future required contributions. The prepayment amount is a cooperative's share, as of January 1, 2013, of future contributions required to fund the RS Plan's unfunded value of benefits earned to date using RS Plan actuarial valuation assumptions. The prepayment amount will typically equal approximately 2.5 times a cooperative's annual RS Plan required contribution as of January 1, 2013. After making the prepayment, for most cooperatives the billing rate is reduced by approximately 25%, retroactive to January 1, 2013. The 25% differential in billing rates is expected to continue for approximately 15 years. However changes in interest rates, asset returns and other plan experience different from expected, plan assumption changes and other factors may have an impact on the differential in billing rates and the 15 year period. For the RS Plan the accumulated benefit obligations and plan assets are not determined or allocated separately by individual employer. In total, the Retirement Security Plan was over 80 percent funded at January 1, 2019 and January 1, 2018 based on the Pension Protection Act (PPA) funding target and actuarial value of assets on those dates.

Because the provisions of the PPA do not apply to the RS Plan, funding improvement plans and surcharges are not applicable. Future contribution requirements are determined each year as part of the actuarial valuation of the plan and may change as a result of plan experience.

### Retirement Savings Plan for Employees

Cloverland sponsors a retirement savings plan to employees. The plan is offered to employees, pursuant to Section 401(k) of the Internal Revenue Code. Cloverland and employees make contributions to the employees' accounts. Cloverland contributed \$586,081 and \$562,858 during 2019 and 2018, respectively. Employees vest immediately in their contributions and in the contributions made by Cloverland.

# **Notes to Financial Statements**

# **Deferred Compensation**

Cloverland has executive compensation plans for certain highly compensated employees and directors. The plans are designed in accordance with Section 457(b) of the Internal Revenue Code. The plan for highly compensated employees became effective in August, 2009, and the plan for directors became effective in May, 2000. Cloverland maintains ownership of the related investments until benefits are distributed. Investment selections are made by the individual plan participants. The balance of deferred compensation related to the plans at December 31, 2019 and 2018 was \$585,132 and \$737,353, respectively.

#### 9. COMMITMENTS AND CONTINGENCIES

#### **Refundable Power Costs**

State of Michigan Public Act 304 of 1982 created the Power Supply Cost Recovery Clause ("PSCR"), a power cost recovery mechanism. Electric utilities, including the member owned cooperatives, like Cloverland, are authorized to apply PSCR clauses and monthly PSCR factors. Cloverland did not charge a monthly factor during 2019.

Rates charged to members include a forecasted cost for energy, capacity and transmission requirements known as power supply costs. No margin is charged on the cost of energy, therefore, Cloverland is obligated to return any over collection of power supply costs to members. Conversely, Cloverland also is able to collect any under recovery of power supply costs from members due to differences between the forecasted power supply costs incorporated in rates and the actual power supply costs incurred.

The PSCR clause includes provisions whereby power cost recovery over-collections may be remedied by refunds and power cost recovery under-collections may be remedied by additional collections. Any under collection would constitute a contract asset whereas over collections would constitute a contract liability.

Cloverland had a contract liability of \$2,981,143 and \$2,161,702 for over collections from member-consumers at December 31, 2019 and 2018, respectively.

# <u>Deferred Debits and Credits</u>

The balance of the regulatory pension asset obtained as a result of an acquisition in prior years was \$7,698,522 and \$8,248,417 at December 31, 2019 and 2018, respectively. Cloverland has concluded that substantially all of the unrecognized costs resulting from the recognition of the funded status of the pension and OPEB plans qualify as a regulatory asset. Amortization expense amounted to \$549,895 in both 2019 and 2018, and is expected to be \$549,895 for each of the next five years.

As a result of a plan amendment, Cloverland will pay NRECA Retirement Security Plan a sum of \$1,357,935, for past service credit, which is to be amortized over 18 years. The balance was \$1,087,600 and \$1,163,041 at December 31, 2019 and 2018, respectively. Amortization expense amounted to \$75,441 in both 2019 and 2018, and is expected to be \$75,441 for each of the next five years.

#### Litigation

Cloverland is periodically involved in litigation in the normal course of business and does not expect that the outcome of any ongoing litigation at December 31, 2019, will have a material impact on future operations.

# **Notes to Financial Statements**

# **Leases and Power Purchase Agreements**

Cloverland's primary source of generation is its 30-megawatt hydroelectric-generating plant located on the St. Marys River in Sault Ste. Marie, Michigan. The water for this facility is leased under a contract with the United States Corps of Engineers with tenure to December 31, 2075. However, the Secretary of the Army has the right to terminate the contract subsequent to December 2050 by providing at least a five-year termination notice. No such notice can be given prior to December 31, 2045. Cloverland pays for all water taken from the St. Marys River at predetermined rates with a minimum annual payment of \$200,000. Rentals under this contract were \$1,578,498 and \$1,510,386 in 2019 and 2018, respectively. The total flow of water taken out of Lake Superior, which in effect is the flow of water in the St. Marys River, is under the direction and control of the International Joint Commission, created by the Boundary Water Treaty of 1909 between the United States and Great Britain, now represented by Canada.

Hydroelectric generation is also purchased by Cloverland under contract from the United States Corps of Engineers' hydroelectric-generating plant located within the Soo Locks complex on the St. Marys River in Sault Ste. Marie, Michigan. This 17-megawatt contract has tenure to November 1, 2040, and cannot be terminated by the United States Government prior to November 1, 2030. Payments under the contract were \$1,638,118 and \$1,640,834 in 2019 and 2018, respectively, with modifications to such payments for power outages and the cost of designated repairs in excess of the federal share of such costs.

Cloverland additionally purchases power from Wisconsin Electric Power Company ("WEPCO"), a Wisconsin corporation. The contract with WEPCO for capacity and energy terminates on May 31, 2029. Payments under the contract were \$26,506,624 and \$25,130,920 in 2019, and 2018, respectively.

Future minimum payments required under purchase power agreements or water lease agreements that have initial or remaining noncancelable terms in excess of one year for the five years succeeding December 31, 2019, and thereafter, are summarized as follows:

Year	Amount
2020 2021 2022 2023 2024 Thereafter	\$ 26,249,994 27,473,752 28,793,469 29,466,868 29,664,992 266,676,424
Total	\$408,325,499

### 10. POST-RETIREMENT BENEFITS OTHER THAN PENSIONS

Cloverland sponsors an unfunded defined benefit post-retirement plan that covers all employees who were hired before October 1, 1995, and who retire after the attainment of age 60 and completion of 15 years of service. Spouses of pensioners are included, with coverage continuing to the spouse after the pensioner's death. Employees of the cooperative as of October 1, 1995 had the option to participate in the defined benefit post-retirement health insurance plan or have a Rabbi trust established in their name (see below). The actuarial calculated amount of liability has been recounted as expense in prior years.

# **Notes to Financial Statements**

The components of net periodic income are as follows for the years ended December 31:

	2019	2018
Interest cost Recognition of net gain	\$ 22,678 14,411	\$ 32,307 23,739
Net periodic income	\$ 37,089	\$ 56,046

The following table sets forth the plan's funded status and amounts reported on Cloverland's balance sheets as of December 31:

	2019	2018
Change in projected benefit obligation		
Benefit obligation at beginning of year Interest cost Benefits paid Actuarial loss	\$ 1,026,372 22,678 (86,948) (114,768)	1,110,395 32,307 (116,330)
Projected benefit obligations at end of year	\$ 847,334	\$ 1,026,372
Change in plan assets		
Employer contributions Benefits paid	\$ 93,133 (93,133)	\$ 116,330 (116,330)
Fair value of plan assets at end of year	\$ <u>-</u>	\$ -
Recognized benefit liability	\$ (847,334)	\$ (1,026,372)
Amounts recognized in accumulated other comprehensive loss, beginning	\$ 425,840	\$ 425,840
Current year comprehensive income	 (159,686)	 -
Amounts recognized in accumulated other comprehensive loss, ending	\$ 266,154	\$ 425,840

The weighted-average discount rate was 3.25% and 3.75% at December 31, 2019 and 2018, respectively.

# **Notes to Financial Statements**

The Cooperative assumes for measurement purposes a 7.00% annual rate of increase in the per capita cost of covered health care benefits for 2019. The rate was assumed to increase by 2.00% per year to an ultimate rate of 5%, and remain at that level thereafter. The health care cost trend rate assumption has a significant effect on the amounts reported. To illustrate, increasing the assumed health care cost trend rates by 1 percentage point would increase the accumulated post-retirement obligation by \$23,270. Decreasing the assumed health care cost trend rates by 1 percentage point would decrease the accumulated post-retirement obligation by \$22,137.

Cloverland expects to contribute an amount equal to the expected benefit payment to its plan in 2020. Expected benefit payments for each of the five years succeeding December 31, 2019, and for the five years thereafter are estimated as follows:

Year	<b>A</b>	mount
2020	ċ	90.220
	\$	89,339
2021		86,032
2022		80,235
2023		74,531
2024		70,188
2025-2029		269,342

A Rabbi Trust was established for the employees who were hired before October 1, 1995 and who elected not to be covered by Cloverland's post-retirement health insurance. Some employees elected the total buyout under this option. The buyout costs were expensed when paid. The Rabbi Trust was fully funded at December 31, 2019.

# 11. SUPPLEMENTAL CASH FLOWS INFORMATION

Cash paid for interest amounted to \$4,433,168 and \$5,380,697 during 2019 and 2018, respectively.

#### Rehmann Robson



107 S Cass St. Ste A Traverse City, MI 49684 Ph: 231.946.3230 Fx: 231.946.3955

Independent Auditors' Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards

March 24, 2020

Board of Directors Cloverland Electric Cooperative, Inc. Dafter, Michigan

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of *Cloverland Electric Cooperative, Inc.* ("Cloverland"), which comprise the balance sheet as of December 31, 2019 and the related statements of income and comprehensive income, changes in patron equities, and cash flows for the year then ended, and the related notes to the financial statements, which collectively comprise Cloverland's basic financial statements, and have issued our report thereon dated March 24, 2020.

# Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered Cloverland's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Cloverland's internal control. Accordingly, we do not express an opinion on the effectiveness of Cloverland's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

# **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether Cloverland's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

# Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Cloverland's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Rehmann Loham LLC

#### Rehmann Robson



107 S Cass St. Ste A Traverse City, MI 49684 Ph: 231.946.3230 Fx: 231.946.3955

# Independent Auditors' Report on Compliance With Aspects of Contractual Agreements and Regulatory Requirements For Electric Borrowers

March 24, 2020

Board of Directors Cloverland Electric Cooperative, Inc. Dafter, Michigan

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of *Cloverland Electric Cooperative, Inc.*, which comprise the balance sheet as of December 31, 2019, and related statements of income and comprehensive income, changes in equities, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated March 24, 2020. In accordance with *Government Auditing Standards*, we have also issued our report dated March 24, 2020 on our consideration of Cloverland's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. No reports other than the reports referred to above and our schedule of findings and recommendations related to our audit have been furnished to management.

In connection with our audit, nothing came to our attention that caused us to believe that Cloverland failed to comply with the terms, covenants, provisions, or conditions of their loan, grant, and security instruments as set forth in 7 CFR Part 1773, Policy on Audits of Rural Utilities Service Borrowers, \$1773.33 and clarified in the RUS policy memorandum dated February 7, 2015, insofar as they relate to accounting matters as enumerated below. However, our audit was not directed primarily toward obtaining knowledge of such noncompliance. Accordingly, had we performed additional procedures, other matters may have come to our attention regarding Cloverland's noncompliance with the above-referenced terms, covenants, provisions, or conditions of the contractual agreements and regulatory requirements, insofar as they relate to accounting matters.

In connection with our audit, we noted no matters regarding Cloverland's accounting and records to indicate they did not:

Maintain adequate and effective accounting procedures;

Utilize adequate and fair methods for accumulating and recording labor, material, and overhead costs, and the distribution of these costs to construction, retirement, and maintenance or other expense accounts;

Reconcile continuing property records to the controlling general ledger plant accounts;

Clear construction accounts and accrue depreciation on completed construction;

Record and properly price the retirement of plant;

Seek approval of the sale, lease and transfer of capital assets and disposition of proceeds for the sale or lease of plant, material or scrap;

Maintain adequate control over materials and supplies;

Prepare accurate and timely Financial and Operating Reports;

Obtain written RUS approval to enter into any contract for the management, operation, or maintenance of the borrower's system if the contract covers all or substantially all of the electric system;

Disclose material related party transactions in the financial statements, in accordance with requirements for related parties in generally accepted accounting principles;

Record depreciation in accordance with RUS requirements (See RUS Bulletin 183-1, Depreciation Rates and Procedures);

Comply with the requirements for the detailed schedule of deferred debits and deferred credits; and

Comply with the requirements for the detailed schedule of investments.

This report is intended solely for the information and use of the board of directors, management, and the RUS and supplemental lenders and is not intended to be and should not be used by anyone other than these specified parties. However, this report is a matter of public record and its distribution is not limited.

Rehmann Loham LLC