2014 Report on the Implementation of P.A. 295 Utility Energy Optimization Programs

In Compliance with Public Act 295 of 2008

John D. Quackenbush, Chairman Greg R. White, Commissioner Sally A. Talberg, Commissioner

MICHIGAN PUBLIC SERVICE COMMISSION DEPARTMENT OF LICENSING AND REGULATORY AFFAIRS

November 26, 2014



Table of Contents

Executive Summary	1
Introduction	2
Program Offerings	2
Energy Savings Targets	3
EO Surcharges and Program Funding	4
Program Benefits	5
Residential Bill Information on Estimated Monthly Savings	7
State Administrator: Efficiency United	7
Programs for Low Income Customers	8
Self-Directed EO Program	9
Financial Incentive Mechanism	9
MPSC Energy Optimization Collaborative	10
Michigan Energy Measures Database	10
Revenue Decoupling	11
Conclusion	11
Appendix A1: 2011 and 2013 Energy Optimization Plan Filings	13
Appendix A2: 2012 Michigan Energy Optimization Programs	14
Appendix B: Energy Optimization Program Offerings by Utility	15
Appendix C: Energy Optimization Targets	18
Appendix D1: Energy Optimization Surcharges by Company	20
Appendix D2: Residential Energy Optimization Surcharges and Average Monthly Totals	23
Appendix D3: Energy Optimization Program Spending	25
Appendix E1: Commission Selected Administrator - Efficiency United Funding	27
Appendix E2: Commission Selected Administrator - Efficiency United Savings Targets	28
Appendix F: Process for Updating the Michigan Energy Measures Database	29

Executive Summary

Michigan's Energy Optimization (EO) standard, created under Public Act 295 of 2008 (PA 295 or the Act), requires all natural gas and electric utility providers in the state to implement programs to reduce overall energy usage by specified targets, in order to reduce the future cost of service to utility customers. This report complies with Section 95(2)(e) of the Act. Summaries of the report's major findings are as follows:

Energy Savings

For 2013, Michigan utility providers successfully complied with the energy savings targets laid out in PA 295. Providers met a combined average of 132 percent of their electric energy savings targets and 121 percent of their natural gas energy savings targets – one percent of retail sales for electric providers, and 0.75 percent of retail sales for gas providers. EO programs across the state accounted for electric savings totaling over 1.3 MWh (megawatt hours) and natural gas savings totaling over 4.41 million Mcf (thousand cubic feet) for program year 2013. Those numbers equate to approximately 121,000 households' annual electric usage, and around 58,000 households' annual natural gas usage.

2013 Cost of EO Programs and Lifecycle Benefits

Energy Optimization funding can be viewed as expenditures with a significant positive net-present-value (NPV) due to substantial reductions in the future utility cost-of-service resulting from energy savings. Aggregate Michigan EO program expenditures of \$253 million by all natural gas and electric utilities in 2013, are expected to result in lifecycle savings to customers of approximately \$948 million on a NPV basis. This means that for every dollar spent on EO programs in 2013, customers should expect to realize utility cost-of-service benefits of \$3.75. Such benefits are in the form of avoided capital and operational costs associated with incremental utility generation or purchased power, and additional indirect environmental and health benefits. Absent energy efficiency programs, customers would pay a portion of such direct and indirect costs, even customers who are able to hold their energy usage at or below current levels. For this reason, the EO program benefits will potentially reduce future costs of service to all utility customers, whether or not those customers made energy efficiency improvements through a utility efficiency program.

Introduction

In October 2008, Public Act 295 of 2008 was signed into law. Section 95(2)(e) of the Act requires that by November 30, 2009, and each year thereafter, the Michigan Public Service Commission (MPSC or Commission) is to submit to the standing committees of the Senate and House of Representatives with primary responsibility for energy and environmental issues, a report on the Commission's effort to implement energy conservation and energy efficiency programs or measures. The report may include any recommendations of the MPSC for energy conservation legislation.

Subpart B of PA 295 requires providers of electric or natural gas service to establish energy optimization (EO) programs for their customers. Annual energy savings targets for providers are specified in the Act. These targets ramped up to one percent of annual retail sales for electric providers and 0.75 percent of annual retail sales for natural gas providers in 2012. Targets shall be sustained for subsequent program years. Providers are required to file plans with the Commission detailing the programs they will utilize to meet their annual energy savings goals. Regulated providers are allowed to fund their programs through Commission approved EO surcharges, but must demonstrate that the program costs are reasonable and prudent, as well as cost-effective according to a standardized cost-benefit analysis specified in the Act.

In compliance with PA 295, on December 4, 2008, the Commission issued a temporary order in MPSC Case Number U-15800 to implement the provisions of the Act. The temporary order provided EO plan filing guidelines and resolved implementation issues for EO and renewable energy plans. EO plan submittals were required from all natural gas and electric utilities in Michigan. In 2013, there were 14 investor-owned natural gas, electric, or natural gas and electric combined utility providers (IOUs), 10 electric cooperatives, and 41 municipal electric utilities that filed EO plans, for a total of 65 natural gas and electric Energy Optimization Plans. A listing of case numbers, company names, and current plan status can be found in *Appendix A-1*.

For the 2013 plan years, 53 of the 65 utilities in Michigan are formally coordinating the design and implementation of their EO programs in order to reduce administrative costs, create consistency among programs, and improve customer and contractor understanding of program offerings and administrative procedure. The remaining 12 utilities independently administered their own programs. To the extent feasible the utility providers that independently administer their programs try to align with the program design offered by the coordinated utility providers' programs to alleviate customer and contractor confusion. A chart of the utility providers and how they are aligned can be found in *Appendix A-2*.

Program Offerings

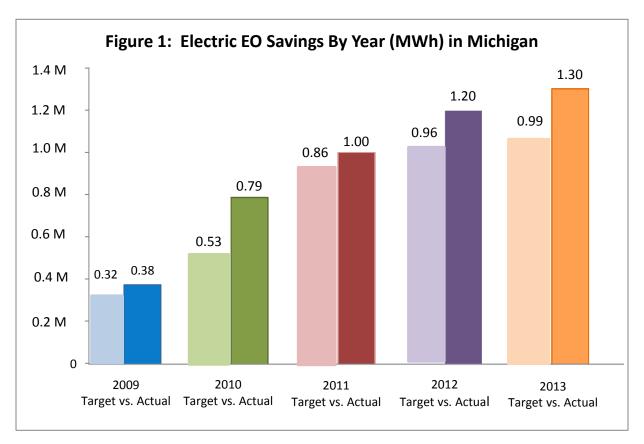
All natural gas and electric utility customers in Michigan are able to participate in energy efficiency programs offered by their local utility. New programs are continuously being introduced as pilot programs and enable utilities to phase in the implementation of new programs, expand existing programs and offer new features. In general, individual programs are divided into two broad categories:

residential and commercial/industrial. Residential programs consist of five major categories: lighting; heating, ventilating and air conditioning (HVAC); weatherization; energy education; and pilot programs. Commercial/Industrial offerings include prescriptive and custom programs. Prescriptive programs provide rebates for specific equipment replacement such as lighting, boilers, pumps, and compressors. Custom programs generally provide a rebate per kWh of electricity savings or per Mcf of natural gas savings for a comprehensive system or industrial process improvement. Specific program offerings for years 2009-2013 and implementation dates listed by utility can be found in *Appendix B*.

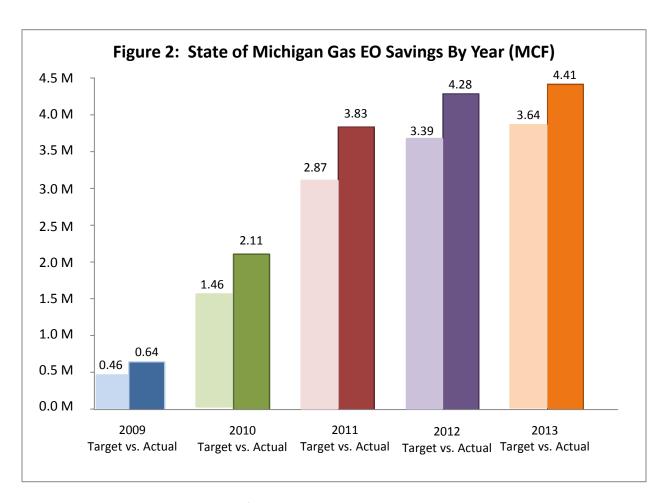
Energy Savings Targets

Section 77 of PA 295 provides annual energy savings targets for electric and natural gas utilities. The minimum savings targets are based upon a percentage of calendar-year retail sales for each utility. These energy savings targets increased progressively over the four year period from 2009 to 2012 at which time they are fixed at one percent for electric utilities and 0.75 percent for natural gas utilities annually.

In 2013, EO program savings achieved for electric utility providers were 132 percent of the target of the required one percent of retail sales. In 2013, the electric utility providers who are independently operated achieved 134 percent of their savings targets, municipal electric utility providers reached 132 percent of their savings targets, and the electric cooperatives met 113 percent of their targets. The target and actual electric savings for 2009 through 2013 are shown below in *Figure 1*.



The 2013 EO program savings achieved for natural gas utility providers were 121 percent of the required target. Consumer Energy's Gas Division achieved 123 percent of its savings target and DTE Gas Company achieved 116 percent of its savings target. The smaller gas utilities cumulatively achieved 120 percent of their savings target. The total statewide target and actual gas savings for 2009 through 2013 are shown in *Figure 2*.



For a detailed spreadsheet of energy savings targets and achieved energy savings by utility provider, see *Appendix C*.

EO Surcharges and Program Funding

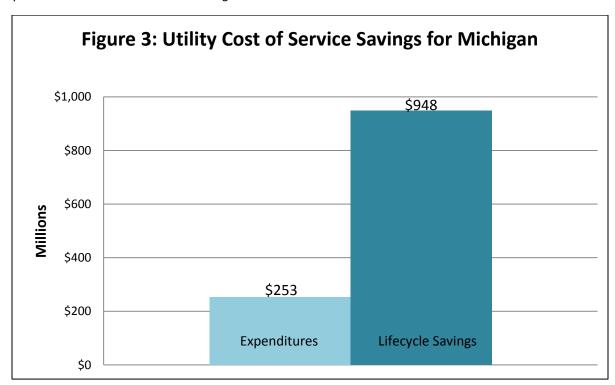
Section 71 of PA 295 requires utilities to specify necessary funding levels for the activities being proposed. Commission regulated utility providers are able to recover their EO program expenditures through a customer surcharge approved by the Commission. Under Section 89 of PA 295, surcharges approved by the Commission are assessed on either an energy usage basis or on a per meter basis. Generally, the larger, primary electric or natural gas transportation customer's EO surcharge is based on a fixed per meter charge.

Section 73 of PA 295 requires the Commission to ensure that costs being recovered through surcharges are reasonable and prudent, and that the programs are cost effective as demonstrated by a Utility System Resource Cost Test (USRCT) which is defined in Section 13 of the Act. For additional detail on surcharges for all customer classes see *Appendix D1*; estimates of typical residential surcharges are found in *Appendix D2*. Detailed spending information by utility is included in *Appendix D3*.

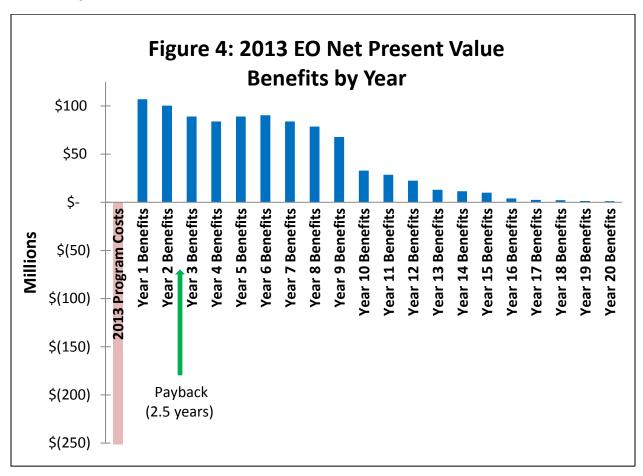
Program Benefits

In 2013, aggregate EO program expenditures of \$253 million by all natural gas and electric utilities in the state are estimated to result in lifecycle savings to customers of \$948 million. For every dollar spent on EO programs in 2013, customers should expect to realize benefits of \$3.75. Data provided to the Commission in EO provider annual reports indicate that EO resources were obtained at a statewide levelized cost of \$20/MWh, significantly cheaper than supply side options such as new natural gas combined cycle generation at \$60/MWh (Source: U.S. Energy Information Administration Annual Energy Outlook 2014).

The benefits of the EO program will flow through to customers over the mean lifecycle of all efficiency projects implemented by customers during the year. The direct benefits are in the form of reduced utility cost of service for production or purchase of electricity, or purchases of natural gas, which would otherwise be recovered in utility rates. Over the long run, the cumulative reduction in customer demand for electricity is expected to result in the deferral or reduction in the need to build new electric generation plants, the cost of which is allocated to all customers, whether or not they have participated in the EO program. The net present value of utility cost of service savings for EO expenditures statewide is shown in *Figure 3*.



These savings represent the avoided cost to utilities due to lower energy usage, and are calculated based on the energy savings identified for individual energy efficiency measures as reflected in the Michigan Energy Measures Database. The aggregate NPV of benefits for each year over the course of the expected useful life of all measures implemented during 2013, and simple payback (2.5 years), are shown in *Figure 4*.



Electric EO programs not only delay the need for building new generation, they also reduce emissions of environmental pollutants from existing generation. Fossil fuel generation plants in particular emit sulfur dioxide, nitrous oxides, mercury, other air toxics and particulate matter. Both the electric and natural gas EO programs also result in hundreds of millions of dollars in fuel cost savings that would have otherwise been spent in order to import energy into Michigan. Other economic impacts realized by EO programs include: additional spending by participating households and businesses for efficient equipment and services, increased demand for equipment and installations from local businesses, increased spending within the economy due to utility bill savings from reduced energy consumption, and increased production from participating businesses. In addition, the benefits flowing to Michigan utility customers via the EO program should help minimize the debt burden of consumers, reduce utility uncollectible expenses, and strengthen the competitive position of Michigan businesses.

Residential Bill Information on Estimated Monthly Savings

Section 45 of PA 295 describes information that a provider shall report to the residential customer on the monthly customer bill. Subsection (5)(c) requires 'An estimated monthly savings, expressed in dollars and cents, for that customer to reflect the reduction in the monthly energy bill produced by the energy optimization program under this act'. The Commission has calculated the following statewide average monthly electric and natural gas savings estimates for use by small providers in lieu of company specific estimates:

The average electric residential customer is expected to save \$3.61 each month of the Energy Optimization program life.

The average natural gas residential customer is expected to save \$2.91 each month of the Energy Optimization program life.

State Administrator: Efficiency United

Section 91 of PA 295 created an option for electric and natural gas providers to offer energy optimization services through a program administrator selected by the Commission. Section 91(6) requires the administrator to be a 'qualified nonprofit organization' selected by the MPSC through a competitive bid process. To fund the program, which has been named Efficiency United (EU), the administrator is paid directly by the participating providers using funds collected from customers.

The Michigan Community Action Agency Association (MCAAA) was awarded the Efficiency United contract on August 10, 2009, following the required bid process. MCAAA is a membership organization of thirty local community action agencies covering the entire state of Michigan and had extensive experience in the provision of energy efficiency services. The initial contract period extended through December 31, 2011, with up to four optional one-year extensions. The Commission exercised two options to extend the contract for both the 2012 and 2013 program years. There were 20 utility providers within the EU program for program year 2012 and 2013. The Commission repeated the competitive bid process again in 2013, and re-awarded a multi-year contract to MCAAA in late 2013.

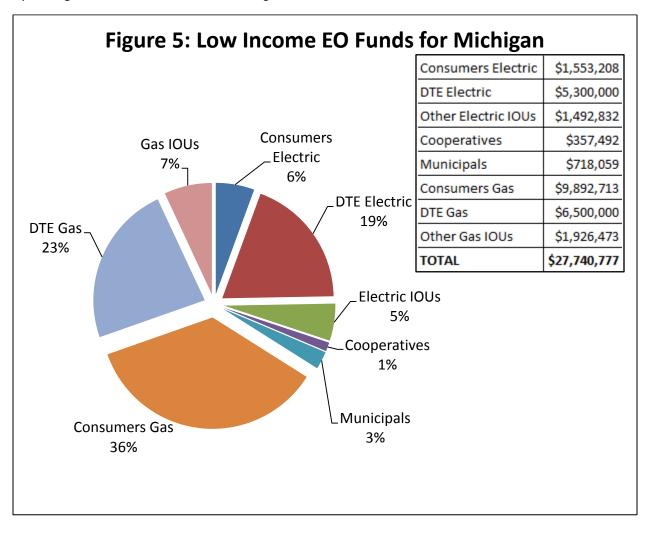
Efficiency United services and offerings are similar to, and coordinated with, those of other providers. Although EU program services are specifically exempt from meeting the PA 295 energy savings targets, equivalent contractual targets were imposed by the Commission. Targeted energy savings for 2013 were 75,693 MWh of electricity and 636,006 Mcf of natural gas; EU achieved actual savings of 91,591 MWh and 803,318 Mcf. Detailed information on participating utilities, funding, and energy savings targets can be found in *Appendix E1* and *Appendix E2*.

Because EU has to offer programs to customers in non-contiguous utility service areas throughout the State, it cannot take advantage of the economic and operational advantages that are available to utilities that are implementing their own programs. However, EU has reported reduced costs of implementation and believes they achieve operational efficiencies similar to Michigan's largest utilities. This is no minor achievement, given that the program serves a geographically diverse set of

small utilities. The program continues to operate at performance levels seen in some of the best run programs both in Michigan and nationally.

Programs for Low Income Customers

Sections 71, 89, and 93 of PA 295 require utilities to offer EO programs for each customer class, including low income residential. Each customer class must contribute proportionally to low income program costs based on its allocation of the utility's total EO budget. Low income EO programs are excluded from the requirement to meet the cost-benefit test. Approximately 11% of the total 2013 EO program expenditures were allocated to income qualified customers. The residential customer class contributed 23% of the income qualified program. Most Michigan customers at or below 200% of the federal poverty level qualify for these special programs. The contribution to low income program costs by Michigan utilities in 2013 is shown in *Figure 5*.



Self-Directed EO Program

Under Section 93 of PA 295, large electric customers that meet certain eligibility requirements may create and implement a customized EO plan, and thus be exempt from paying an EO surcharge to their utility provider. Electric customer eligibility to participate in the self-directed EO plans is determined by the customer's annual peak demand. The Act allows customers with at least 1 MW annual peak demand in the preceding year, or 5 MW aggregate at all of the customer's sites within a service provider's territory to participate. The number of customers enrolled to self-direct their own EO program has continued to drop, with 29 customers self-directing in 2013. Reported and projected energy savings for these self-directed large commercial and industrial customers are summarized in *Table 1*.

2009 Reported 2010 Reported 2011 Reported 2012 Reported 2013 Reported 2009 2010 2011 2012 2013 Energy Energy Energy Energy Energy Provider Customers Customers Reduction Reduction Reduction Reduction Customers Customers Customers Reduction (MWh) (MWh) (MWh) (MWh) (MWh) **DTE Electric** 26 26 13 7 12,486 18,488 7,835 9,535 6,115 6 **Consumers Energy** 30 30 16 13 11 8,515 12,343 7,404 7,118 5.936 9 11 10 5,196 14,568 20,808 30,654 24,515 Efficiency United 6 6 3 4 3 899 1,498 1,442 1,262 533 Cooperatives 3 3 Municipals 9 9 4 3 3 2,006 3,343 606 500 450 TOTAL 77 79 47 32 29 29,102 50,240 38,095 49,069 37,549

Table 1: Reported Energy Savings for Michigan Self-Directed Large Commercial and Industrial Customers

According to PA 295, self-directed customers with less than 2 MW annual peak demand per site or 10 MW in aggregate must utilize an approved energy optimization service company (EOSC) to design and implement their EO programs. Following a public hearing in 2010, the Commission enacted an approval process, as required by PA 295, for EOSCs. The approval process and application can be found on the Commission's website. At this time, no companies have applied for approval.

Financial Incentive Mechanism

Section 75 of PA 295 allows Commission regulated utilities to request a financial incentive for exceeding the energy savings targets in a given year. On September 29, 2009, the Commission authorized a performance incentive mechanism for DTE Electric (U-15806), DTE Gas (U-15890) and Consumers Energy (U-15805, U-15889). These performance incentives were reviewed and new incentives were requested from both DTE Energy and Consumers Energy, for program year 2013, in cases U-17049 and U-17138 respectively. The new incentive mechanisms address some of the barriers EO programs have been facing in terms of lost revenue from declining sales. The actual and anticipated incentives awarded for program years 2009-2013 are listed in *Table 2*. Both Indiana Michigan Power Company and SEMCO Energy Gas Company requested to implement their own programs and have the ability to qualify for a performance incentive mechanism. These performance incentive mechanisms were approved for the program years 2014-2015 in docket numbers U-17353 and U-17362 respectively. Total performance incentives awarded through 2013 are presented below in *Table 2*.

Table 2: Utility Performance Incentives Awarded or Anticipated through 2013

Program Year	Consumers Energy- Electric	Consumers Energy-Gas	DTE Energy- Electric	DTE Energy- Gas	Totals				
2009	\$3,323,612	\$2,361,693	\$3,008,829	\$913,373	\$9,607,507				
2010	\$5,076,731	\$3,407,064	\$6,200,000	\$2,400,000	\$17,083,795				
2011	\$7,281,670	\$7,312,307	\$8,400,000	\$3,400,000	\$26,393,977				
2012	\$10,027,210	\$7,282,721	\$10,500,000	\$4,300,000	\$32,109,931				
2013*	\$10,364,556	\$7,166,544	\$11,237,246	\$3,848,020	\$32,616,366				
Totals	\$36,073,779	\$27,530,329	\$39,346,075	\$14,861,393	\$117,811,576				
*Anticipa	*Anticipated								

MPSC Energy Optimization Collaborative

In Case Numbers U-15805 and U-15806, the Commission directed the MPSC Staff to establish a statewide energy optimization collaborative which requires the participation of all natural gas and electric providers and offers the opportunity for a variety of additional stakeholders to participate. The structure and goals of the EO collaborative were outlined in the Commission's 2009 report to the Legislature. A key goal reached by the collaborative was the reduction of the extent and cost of the formal contested hearing process through stakeholder consensus and industry peer review of standards and procedures. The collaborative identifies recommendations for improving energy optimization plans for all providers, offers program evaluation and support, and develops any necessary redesign improvements to energy efficiency programs. Program Design and Implementation, and Program Evaluation workgroups continued to meet throughout 2012 and 2013, as well as the MEMD Technical Subcommittee, to specifically focus on issues related to the MEMD.

The collaborative is overseen by a Steering Committee that includes six representatives from electric and natural gas providers. The Steering Committee meets quarterly to set agendas for collaborative meetings, and address any emerging issues related to the EO programs.

Michigan Energy Measures Database

Measurement and verification are essential tools in improving Energy Optimization programming. In 2009, Michigan began using a database of projected energy savings that was exclusively derived from other states' experience. By incorporating data derived from program implementation, and special studies, the database evolved into the Michigan Energy Measures Database (MEMD).

The objective of the MEMD is to provide users with accurate information on energy savings associated with technologies or measures that could be used in energy efficiency programs. The MEMD is also used to prioritize the allocation of funding toward these possible measures. For this critical function, the Commission acknowledges the importance of including Michigan-specific data in the MEMD. Thus, under the direction of Commission Staff, stakeholders are participating in monthly

collaborative meetings to update this database. The collaborative has developed an annual process for selecting the highest priority measures to update with Michigan specific data. For the selected measures, field studies are undertaken in customer homes and businesses using light loggers, submetering, and engineering analysis to obtain reliable measurement of the actual energy consumption. The process for updating the MEMD is outlined in Appendix F.

Revenue Decoupling

PA 295 requires the Commission to establish revenue decoupling mechanisms (RDMs) upon request by those natural gas utilities that have implemented an Energy Optimization program. The Act also requires the Commission to study the rate impacts on all classes of customers if the electric providers whose rates are regulated by the Commission are decoupled (Sec. 97(4) of PA 295).

Section 89(6) of PA 295 requires the Commission to establish RDMs for regulated natural gas utilities that implement an Energy Optimization program and that request such a mechanism. A gas utility must file a request for an RDM, although the Commission may authorize an alternative mechanism that it deems to be in the public interest. There are currently only two natural gas utilities that have a decoupling mechanism, DTE Gas (formerly Michigan Consolidated Gas) and Michigan Gas Utilities.

Conclusion

Energy Optimization programs have seen many successes since first being implemented due to continued efforts by utilities and their EO contractors and implementation allies. The 2013 program year, which is the subject of this report, is no exception, with most utilities meeting or exceeding energy savings targets.

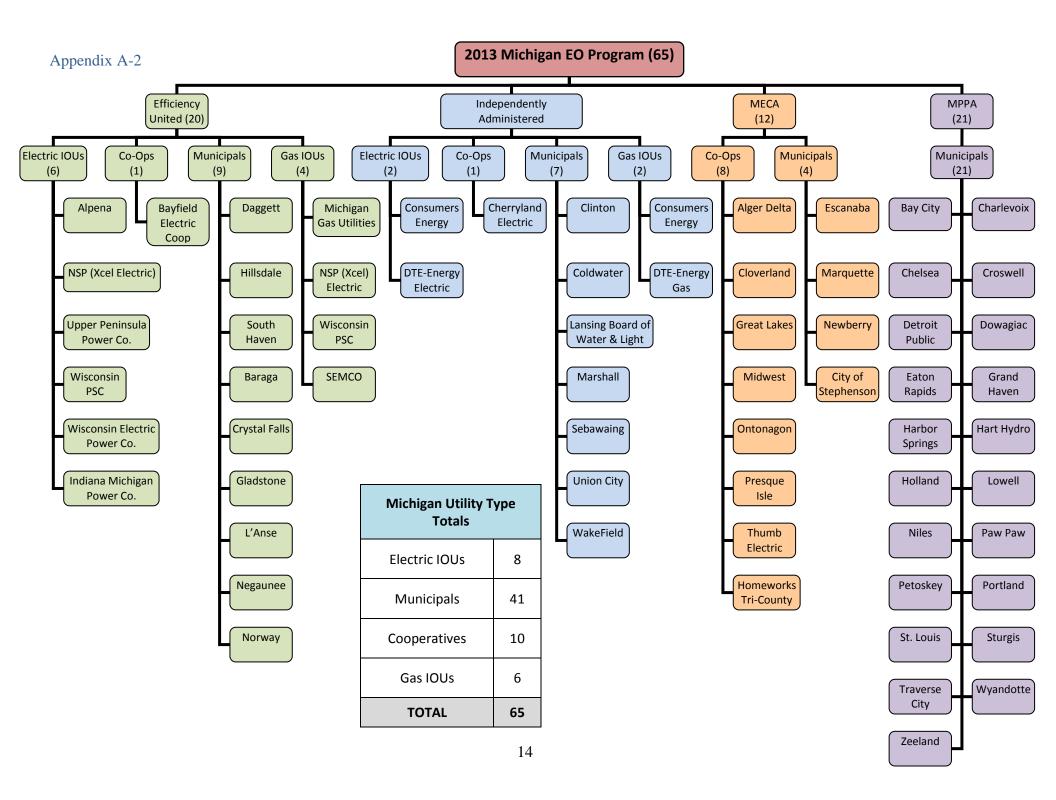
The Commission attributes much of the continuing success of Energy Optimization programs to the extensive evaluation work that is undertaken each year. An annual evaluation satisfies the statutory requirement for an independent certification of energy savings, providing ratepayers with confidence that programs will lower the cost of service, as promised. Importantly, annual evaluation includes a detailed analysis of the actual implementation of each program, to elicit improvements in program design, marketing methods, rebate/incentive processing, interaction with trade allies and customers, and customer satisfaction. This step is called "process evaluation" and is also a critical component of EO program success.

In addition, the Commission continually explores ways to modify the regulatory structure so as to reduce the cost of compliance, enhance the performance of small utilities, and balance the desire for low-cost efficiency measures that provide immediate bill savings, with the need for energy efficiency resources that are permanent, and thus capable of displacing higher-cost investment in future electric generation capacity.

The Commission recognizes utility customers are funding energy optimization programs, and the Commission will continue to work with utility providers to ensure good stewardship of those funds through cost-effective programs. The performance of EO programs in Michigan demonstrates that

energy efficiency expenditures will result in substantial cost-of-service reductions in future years. Based on the most current 2013 data, expenditures of \$253 million resulted in direct utility cost-of-service reductions of about \$948 million. Indirect benefits may also be recognized such as reduced exports of Michigan dollars for imports of fuel and purchased power; enhanced economic activity by Michigan energy efficiency businesses, contractors and vendors; reduced energy bills for customers, including businesses and residential customers; and environmental benefits.

	2013 Biennial EO Plan Filings							
	COMPANY	Plan Case #	Group					
	Electric IOUs		·					
1	Alpena Power Company	U-17350	Efficiency United					
2	Consumers Energy Company	U-17351	Independent					
3	DTE - Energy Electric	U-17352	Independent					
4	Indiana Michigan Power Company	U-17353	Independent					
5	Northern States Power Company-Wisconsin	U-17354	Efficiency United					
6	Upper Peninsula Power Company Wisconsin Public Service Corporation	U-17355	Efficiency United					
7 8	Wisconsin Public Service Corporation Wisconsin Electric Power Company	U-17356 U-17357	Efficiency United Efficiency United					
0	Co-ops	0-1/33/	Linciency Officed					
9	Alger Delta Cooperative Electric Association	U-17367	MI Electric Coop. Assoc.					
	Bayfield Electric Cooperative	U-17368	Efficiency United					
	Cherryland Electric Cooperative	U-17369	Independent					
	Cloverland Electric Cooperative	U-17364	MI Electric Coop. Assoc.					
	Great Lakes Energy Cooperative	U-17370	MI Electric Coop. Assoc.					
	Midwest Energy Cooperative	U-17365	MI Electric Coop. Assoc.					
	Ontonagon Co. Rural Electricification Assoc.	U-17371	MI Electric Coop. Assoc.					
	Presque Isle Electric and Gas Co-op	U-17372	MI Electric Coop. Assoc.					
	Thumb Electric Cooperative Tri-County Electric Cooperative	U-17366 U-17373	MI Electric Coop. Assoc.					
10	Municipals	0-1/5/5	MI Electric Coop. Assoc.					
19	Village of Baraga	U-17381	Efficiency United					
	City of Bay City	U-17382	MI Public Power Agency					
	City of Charlevoix	U-17383	MI Public Power Agency					
_	Chelsea Department of Electric and Water	U-17384	MI Public Power Agency					
23	Village of Clinton	U-17385	Independent					
24	Coldwater Board of Public Utilities	U-17386	Independent					
25	Croswell Municipal Light & Power Department	U-17387	MI Public Power Agency					
	City of Crystal Falls	U-17388	Efficiency United					
27	1	U-17389	Efficiency United					
	Detroit Public Lighting Department	U-17390	MI Public Power Agency					
	City of Dowagiac	U-17391	MI Public Power Agency					
_	City of Eaton Rapids City of Escanaba	U-17392 U-17393	MI Public Power Agency MI Electric Coop. Assoc.					
32		U-17394	Efficiency United					
	Grand Haven Board of Light and Power	U-17395	MI Public Power Agency					
	City of Harbor Springs	U-17396	Efficiency United					
	City of Hart Hydro	U-17397	MI Public Power Agency					
36	Hillsdale Board of Public Utilities	U-17398	Efficiency United					
37		U-17399	MI Public Power Agency					
	Village of L'Anse	U-17400	Efficiency United					
	Lansing Board of Water & Light	U-17401	Independent					
	Lowell Light and Power	U-17402	MI Public Power Agency					
	Marquette Board of Light and Power	U-17403	MI Electric Coop. Assoc.					
43	Marshall Electric Department Negaunee Department of Public Works	U-17404 U-17405	Independent Efficiency United					
	Newberry Water and Light Board	U-17406	MI Electric Coop. Assoc.					
	Niles Utility Department	U-17407	MI Public Power Agency					
_	City of Norway	U-17408	Efficiency United					
	City of Paw Paw	U-17409	MI Public Power Agency					
48	City of Petoskey	U-17410	MI Public Power Agency					
	City of Portland	U-17411	MI Public Power Agency					
	City of Sebewaing	U-17412	Independent					
51		U-17413	Efficiency United					
	City of St. Louis	U-17414	MI Public Power Agency					
	City of Sturgis	U-17415	MI Electric Coop. Assoc. MI Public Power Agency					
	City of Sturgis Traverse City Light & Power	U-17416 U-17417	MI Public Power Agency MI Public Power Agency					
56		U-17417	Independent					
57	City of Wakefield	U-17419	Independent					
	Wyandotte Department of Municipal Service	U-17420	MI Public Power Agency					
	Zeeland Board of Public Works	U-17421	MI Public Power Agency					
	Gas IOUs							
60	Consumers Energy Company(filing joint w/electric)	U-17351	Independent					
61	DTE - Energy Gas	U-17359	Independent					
62	ŭ ,	U-17360	Efficiency United					
	Northern States Power Co-Wisc.(filing joint w/elec)	U-17361	Efficiency United					
	SEMCO Energy, Inc.	U-17362	Independent					
65	Wisconsin Public Serv. Corp.(filing jointly w/elec)	U-17363	Efficiency United					



Utility	Sector		Program Type	Year	Implementation
	Sector		- Togram Type	Imp.	Contractors
			INDEPENDENTLY ADMINISTERING		
			IOUS		
		1	Appliance Recycling	2009	JACO Environmental
		2	Multifamily Direct Install	2009	ICF
			Income Qualified	2009	CLEAResult
			Energy Education	2009	National Energy Foundation
	Residential		Energy Star Lighting	2009	ICF
			Energy Star Appliances	2009	ICF
Consumers			HVAC & Water Heating	2009	ICF
			New Construction	2009	CLEAResult
			Existing Home Retrofit	2010	ICF
_		_	Residential Pilots	2009	ICF
			Custom Business Solutions Program	2009	DNV-GL
	C & I	_	Comprehensive Business Solutions	2009	DNV-GL
			Small Business Direct Install	2009	DNV-GL
		_	Business Pilots	2009	DNV-GL
			Appliance Recycling	2009	JACO Environmental
		_	Multifamily Direct Install	2009	ICF CLEAR osult
			Income Qualified	2009	CLEAResult
			Energy Education	2009	National Energy Foundation ICF
	Residential		Energy Star Lighting		
			Energy Star Appliances HVAC & Water Heating	2009	ICF ICF
Consumers Gas		_			
			New Construction Existing Home Retrofit	2009	CLEAResult ICF
			Residential Pilots	2010	ICF
_			Custom Business Solutions Program	2009	DNV-GL
	C & I		Comprehensive Business Solutions	2009	DNV-GL
		_	Small Business Direct Install	2009	DNV-GL
			Business Pilots	2009	DNV-GL
			Energy Star	2009	ICF
			Audit & Weatherization	2009	CLEAResult and SEEL
			HVAC	2009	ICF
			Appliance Recycling	2009	JACO Environmental
	Residential	5	Multifamily Direct Install	2009	SEEL
			New Construction	2009	CLEAResult
		_	Education	2009	Internal
DTE - Energy Electric			Pilot Programs		Internal
.			Low Income	2009	CLEAResult
			Prescriptive	2009	DNV-GL
			Custom Business Solutions Program		DNV-GL
	C 0 1		New Construction	2009	DNV-GL
	C & I		RFP	2009	DNV-GL
		_	Education	2009	Internal
			Pilot Programs	2009	Internal
			Energy Star Products	2009	ICF
			Residential HVAC	2009	ICF
		3	Multifamily	2009	SEEL
	Residential	4	Audit and Weatherization	2009	CLEAResult & SEEL
	nesidellual	_	New Home Construction	2009	CLEAResult
DTE - Energy Gas		6	Low Income Education	2009	Internal
DIL - Lileigy Gas			Education	2009	Internal
		8	Pilots	2009	Internal
			Prescriptive	2009	DNV-GL
	C & I	2	Custom	2009	DNV-GL
	COLI		Education	2009	Internal
		4	Pilots	2009	Internal

			P	Year	Implementation
Utility	Sector		Program Type	Imp.	Contractors
		T	Co-Ops		
		1	Residential Low Income	2011	Northwest Community Action Agency
		2	Efficient Lighting Program	2011	Internal
	Desidential		Refrigerator/Freezer Turn-In/Recycle	2011	Internal
Cherryland	Residential	4	HVAC - Water Heater Program	2011	Internal
Cherryland			Residential Energy Star Program	2011	Internal
			Residential Home Audit Program	2011	Internal
		_	Community Solar	2013	Internal
	C & I		Commercial and Industrial Prescriptive Incentive Business Education Services	2011	Internal Internal
			Municipals	2011	internal
		1	Efficient Lighting	2010	Internal
		2	Refrigerator/Freezer Recycling	2009	Franklin Energy
		3		2009	Internal
	Residential	4	Residential Appliances and HVAC	2010	Franklin Energy
		5 6	Residential Multi-Family In-Unit Efficiency	2010	Franklin Energy
Lansing Board			Residential Low Income Pilot and Emerging Technology	2009	Community Action Agency Franklin Energy
Of Water & Light (BWL)		_	Multi-Family Common Area	2009	Franklin Energy
		2	,	2009	Internal
	C 0 :		Prescriptive Incentive Program	2010	Internal
	C & I	_	Custom Incentive Program	2009	Community Action Agency
		_	Educational Services	2009	Internal
		6	Pilot and Emerging Technology	2009	Internal
			Municipals- MPPA Collaborative		
	Residential	1	Residential Low Income	2011	Michigan Community Action
		2	Refrigerator /Freezer Turn-In and Recycling Program	2011	Franklin Energy
Baraga, Bay City, Charlevoix,		3	Residential Education Services	2011	Franklin Energy
Chelsea, Clinton, Coldwater, Croswell, Crystal Falls, Detroit		4	Residential HVAC and Appliances	2011	Internal
Public Lighting, Dowagiac, Eaton Rapids, Gladstone, Grand		5	Audit and Weatherization (on-line audits)	2011	Internal
Haven, Harbor Springs, Hart		6	Residential Multi-Family In-Unit Efficiency	2011	Internal
Hydro, Hillsdale, Holland, Village of L'anse, Lowell,		7	Electric Water Heater Saver Kits	2011	Internal
Marshall, Negaunee, Niles, Norway, Paw Paw, Petoskey,		8	Pilot/Emerging Technology Program	2011	Franklin Energy
Portland, Sebewaing, South Haven, Saint Louis, Stephenson,		1	C&I Prescriptive Incentive Program	2011	Franklin Energy
Sturgis, Traverse City Light and Power, Union City Electric,		2	C&I Custom Incentive Program	2011	Internal
Wakefield, Wyandotte, Zeeland	C & I	3	Multi Family Common Area Brogge	2011	Internal
		4	Multi-Family Common Area Program	2011	Internal
		5	Business Education Services	2011	Northwest Community Action
			Pilot/Emerging Technology Program Efficiency United	2011	Franklin Energy
		_1	Low Income	2010	Michigan Community Action
Floatuia Duandalaum Alman			Residential Energy Star Program	2010	CLEAResult
Electric Providers: Alpena			Appliance Recycling	2010	JACO Environmental
Power Co., Bayfield Electric Coop., Daggett,			Online Audit Program	2010	Enercom
Cloverland/Edison Sault, Indiana Michigan Power, UPPCO, We Energies, WPSC, Xcel Energy, Gas Providers : MGU Corp., SEMCO, WPSC,	Residential	_	HVAC Audit Weatherization Program	2010	CLEAResult CLEAResult
			Multi-Family	2011	CLEAResult
			New Construction	2010	CLEAResult
			Education	2010	CLEAResult
		10	Pilots	2010	CLEAResult
Xcel Energy		_	Prescriptive	2010	Franklin Energy
	C & I		Custom	2010	Franklin Energy
			Education Pilots	2010 2010	Franklin Energy Franklin Energy
		4	riiois	2010	i rankiin eneigy

Utility	Sector		Program Type	Year Imp.	Implementation Contractors						
			MECA	l lilib.	Contractors						
	Co-Ops - MECA										
		1	Residential Energy Star Program	2011	CLEAResult						
		_	Residential Low Income Programs	2011	CLEAResult						
		_	Residential Home Audit Program	2011	CLEAResult						
		_	Residential Farm Services	2011	CLEAResult						
Alger Delta, Great Lakes,	Residential	5	Residential Appliance Recycling Programs	2011	JACO Environmental						
Midwest Energy, Ontonagon,		_	Residential Education Services	2011	CLEAResult						
Presque Isle, Thumb,		7	Residential Efficient HVAC Program	2011	CLEAResult						
Homeworks Tri-County			Residential Pilot Programs	2011	Franklin Energy						
ŕ	C & I	1	Commercial Prescriptive Programs	2011	Franklin Energy						
		2	Industrial Prescriptive Programs	2011	Franklin Energy						
		3	C&I Educational Programs	2011	Franklin Energy						
		4	C&I Pilot Programs	2011	Franklin Energy						
			Municipals - MECA								
		1	Residential Energy Star Program		CLEAResult						
		2	Residential Low Income Programs	2011	CLEAResult						
		3	Residential Home Audit Program	2011	CLEAResult						
	Residential	4	Residential Farm Services	2011	CLEAResult						
	Residential	5	Residential Appliance Recycling Programs	2011	JACO Environmental						
Escanaba, Marquette,		6	Residential Education Services	2011	CLEAResult						
Newberry, Stephenson		7	Residential Efficient HVAC Program	2011	CLEAResult						
		8	Residential Pilot Programs	2011	Franklin Energy						
		1	Commercial Prescriptive Programs	2011	Franklin Energy						
	C & I	2	Industrial Prescriptive Programs	2011	Franklin Energy						
	Cai	3	C&I Educational Programs	2011	Franklin Energy						
		4	C&I Pilot Programs	2011	Franklin Energy						

Appendix C - Energy Optimization Targets

OTTOO 100,000 127% 227,151 402,095 177% 477,000 1999 197 1		% of MWH Sales		0.30%			0.50%			0.75%	
			2009 Target	2009 Actual		2010 Target	2010 Actual		2011 Target	2011 Actual	
Algerea	Flee	tric IOUs		2003710100	Achieved	2020 10.800	2020710100	Achieved	2022 10.801	20227101001	Achieved
Consequence Servey	1		973	16	2%	2.586	3.859	149%	2,419	3,453	143%
Inflament Michigan 9,159 197 2% 24,110 25,157 104% 22,427 21,266 969	2										138%
5 UP Power 2,599 350 14% 6,759 6,357 94% 6,363 7,749 127,89 2,749 12,044 21,212 100% 1,980 2,074 1,050 1,070 1,080 2,093 2,529 12,131 1,000 1,070 1,208 1,031 1,472 1,438 1,000 1,000 1,070 1,208 1,031 1,472 1,438 1,472 1,438 1,472 1,438 1,472 1,438 1,472 1,438 1,472 1,438 1,472 1,438 1,442 1,438 1,442 1,438 1,442 1,438 1,442 1,438 1,442 1,438 1,443 1,438 1,443 1,438 1,438 1,448 1,432 1,438 1,448 1,4	3	DTE Energy Electric	160,000	203,000	127%	227,153	402,995	177%	477,000	519,000	109%
6 Wissconsen Electric 8.414 44 11% 21.014 21.722 100% 19.800 20.745 107% 8 NCEL Energy 413 0 0% 1.100 1.407 12.28% 1.031 1.472 1.248 Subtoal Electric Cotos 290,283 348,727 120% 440,493 715,158 154% 766,172 922,580 1188 Electric Cooperatives 3 3 22 7% 486 0 0% 44 2.25 50% 10 Bayfield 1 0 0 2 3 150% 1.4 1.9 1388 1.441 11 Cheryland 79 151 599 46 8% 1.610 1.500 93% 1.502 532 338 1.441 1.010 3 3 1.241 1.00 93% 1.502 532 338 1.441 1.00 93% 1.502 532 338 1.441 1.00 3 </td <td>4</td> <td></td> <td></td> <td></td> <td>2%</td> <td>24,110</td> <td></td> <td></td> <td>22,427</td> <td>21,626</td> <td>96%</td>	4				2%	24,110			22,427	21,626	96%
2	5										122%
Section Sect	6										
Subtotal Electric Cloys	7						,		,		
	۰										
10 Say-rield			230,203	340,727	120/0	404,033	713,130	134/0	700,172	323,380	110/0
11 Chernyland	9	Alger Delta	303	22	7%	486		0%	448	225	50%
12 Cloverhand/Edison S. 589 46 8% 1.510 1.500 9.9% 1.502 5.32 3.5%	10	Bayfield	1	0	0%	2	3	150%	14	19	138%
13 Great Lakes	11	Cherryland								3,889	144%
14											35%
15											
16 Presque table											
17											
Section 1,092 262 24% 2,42\$ 5,002 266% 2,337 1,084 46% 24,359 15,103 62% 24,359 15,103 62% 24,359 15,103 62% 24,359 15,103 62% 24,359 15,103 62% 24,359 15,103 62% 24,359 15,103 62% 24,359 24,359 15,103 62% 24,359 24,3											
Subtotal Electric Coops	_										46%
19 Baraga 60 97 162% 84 7 8% 226 185 82% 20 Bay City 886 715 80% 1,473 2,251 153% 1,937 2,317 120% 221 Charlevoix 203 79 39% 450 262 58% 678 4423 62%	S			1,704			,			,	62%
20 Bay City	Mu	nicipals									
21 Charlevoix 203 79 39% 450 262 58% 678 423 62%	19	Baraga	60	97	162%	84	7	8%	226	185	82%
222 Chelsea 266 409 154% 365 339 98% 696 1,221 175%	20					,			,		120%
222 Cilnton											62%
24 Coldwater 865 37											
25 Croswell 110 247 225% 133 230 173% 188 180 96% 26 Crystal Falls 50 718 1436% 60 459 765% 88 92 105% 70 0agest electric Co. 5 7 140% 12 19 158% 11 19 167% 28 Detroit PID* 2 2 2 100% 1,587 224 14% 2,986 2,286 77% 280 Dowagiac 239 52 22% 547 521 95% 543 766 141% 30 Eaton Rapids 154 61 40% 347 298 86% 449 470 105% 31 Estanaba 427 0 0 % 1,212 1,171 97% 1,104 1,072 97% 31 Estanaba 427 0 0 % 1,212 1,171 97% 1,104 1,072 97% 32 Gladstone 97 407 420% 182 267 147% 308 136 44% 347 348 347 348	_										
26 Crystal Falls 50 718 1436% 60 459 765% 88 92 105% 70 Dagget Electric Co. 5 7 140% 12 19 155% 11 19 167% 22 Dowaglac 239 52 22 100% 1,587 224 14% 2,986 2,286 77% 29 Dowaglac 239 52 22% 547 521 95% 543 766 141% 30 Eaton Rapids 154 61 40% 347 298 86% 449 470 105% 31 Escanaba 427 0 0% 1,212 1,171 97% 1,104 1,072 97% 32 Gladstone 97 407 420% 182 267 147% 308 136 448 34 Harbar 115 150 134% 171 167 98% 290 248 86% 35 Hart 115 101 88%									,		
27 Dagget Electric Co. 5 7 140% 12 19 158% 11 19 167% 28 Detroit PLD* 2 2 100% 1,587 224 14% 2,986 2,286 77% 240 200 239 52 22% 547 521 59% 543 766 141% 30 Eston Rapids 154 661 40% 347 298 86% 449 470 105% 31 Escanaba 427 0 0 % 1,212 1,171 97% 1,104 1,072 97% 32 Gladstone 97 407 420% 182 267 147% 308 136 44% 336 736 44% 347 348 367 368 376 388 398 388 388 388 398 388											
28 Detroit PLD* 2 2 100% 1,587 2,24 1,4% 2,986 2,286 77% 29 Dowagiac 239 55 2,2% 547 521 95% 543 766 141% 30 Eston Rapids 154 61 40% 347 298 86% 449 470 105% 31 Escanaba 427 0 0% 1,212 1,171 97% 1,104 1,072 97% 33 Grand Haven 873 921 105% 1,373 1,591 1116% 1,878 2,211 1182 33 Hart 115 150 134% 171 167 99% 290 248 86% 35 Hall Sidle 429 415 97% 726 1,216 167% 536 643 120% 36 Hillsdale 429 415 97% 726 1,216 167% 536 643 120% 37 Holland 3,089 3,382 109%											167%
Section Rapids 154	28		2		100%	1,587	224	14%	2,986	2,286	77%
Standar Stan	29	Dowagiac	239	52	22%	547	521	95%	543	766	141%
32 Gladstone 97 407 420% 182 267 147% 308 136 44% 33 Grand Haven 873 921 1105% 1,373 1,591 116% 1,878 2,211 118% 35 Hart 115 101 88% 196 193 98% 299 140 47% 36 Hillsdale 429 445 97% 726 1,216 167% 536 643 120% 37 Holland 3,089 3,382 109% 4,849 5,481 113% 6,477 7,762 120% 38 L'Anse 42 123 293% 79 10 13% 162 600 370% 39 LBWL 6,831 6,972 102% 11,165 11,524 103% 15,877 17,587 1114 40 Lowell 180 289 161% 226 269 119% 432 578 134% 41 Marquette 872 0 0%	30	· ·									105%
33 Grand Haven 873 921 105% 1,373 1,591 116% 1,878 2,211 118% 34 Harbor Springs 112 150 134% 171 167 98% 290 204 886% 35 Hart 115 101 88% 1966 193 98% 299 140 47% 36 Hillsdale 429 415 97% 726 1,216 167% 536 643 120% 37 Holland 3,089 3,382 109% 4,849 5,481 113% 6,477 7,762 120% 38 L'Anse 42 123 293% 79 10 13% 162 600 370% 39 LBWL 6,831 6,572 102% 11,165 11,524 103% 15,877 17,587 111% 40 Lowell 180 289 161% 226 269 119% 432 578 134% 41 Marquette 872 0 0 0% 2,534 3,198 126% 2,435 1,827 75% 42 Marshall 3357 363 102% 579 835 144% 605 1,129 187% 43 Negaunee 667 274 409% 92 85 92% 199 116 58% 44 Newberry 17 0 0 0% 148 124 84% 144 155 108% 45 Niles 440 234 53% 802 718 90% 1,122 1,052 94% 46 Norway 94 120 128% 159 76 488% 317 313 99% 47 Paw Paw 116 109 94% 201 115 57% 373 1177 47% 48 Pottskey 232 880 379% 404 599 148% 809 477 59% 48 Pottskey 232 880 379% 404 599 148% 809 477 59% 48 Pottskey 232 880 379% 404 599 148% 809 477 59% 49 Pottland 107 103 96% 182 210 115% 240 155 65% 50 Sebewaing 125 531 425% 158 995 6030% 203 305 150% 51 South Haven 411 423 103% 688 610 89% 1,135 909 80% 52 St. Louis 120 77 64% 242 251 104% 294 275 94% 51 South Haven 411 423 103% 688 610 89% 1,135 909 80% 52 St. Louis 120 77 64% 242 251 104% 294 275 94% 51 South Haven 411 423 103% 688 610 89% 1,135 909 80% 52 St. Louis 120 77 64% 242 251 104% 1,937 1,792 93% 55 Traverse City 991 1,735 175% 1,149 1,945 169% 1,704 2,650 156% 50 Louis 120 77 64% 242 251 104% 1,937 1,792 93% 55 Traverse City 991 1,735 175% 1,149 1,945 169% 1,704 2,650 156% 50 Louis 120 1,009 1,122 100% 1,335 2,202 166% 1,515 1,803 119% 50 Louis 120 1,009 1,122 100% 1,335 2,202 166% 1,515 1,803 119% 50 Louis 120 1,009 1,122 100% 1,335 2,202 166% 1,515 1,803 119% 50 Louis 120 1,009 1,122 100% 1,335 2,202 166% 1,515 1,803 119% 50 Louis 120 1,009 1,122 100% 1,335 2,202 166% 1,515 1,803 119% 50 Louis 120 1,009 1,122 100% 1,335 2,202 166% 1,515 1,803 119% 50 Louis 120 1,009 1,122 100% 1,335 2,202 166% 1,515 1,803 119% 50 Louis 120 1,009 1,122 100% 1,335 2,202 166% 1,515 1,803 119% 50 Lo						,					97%
34 Harbor Springs 112 150 134% 171 167 98% 290 248 86% 35 Hart 115 101 88% 196 193 98% 299 140 47% 36 Hillsdale 429 4415 97% 726 1,216 167% 536 643 120% 37 Holland 3,089 3,382 109% 4,849 5,481 113% 6,477 7,762 120% 38 L'Anse 42 123 293% 79 10 13% 162 600 370% 40 Lowell 180 289 161% 226 269 119% 432 578 134% 41 Marquette 872 0 0% 2,534 3,198 126% 2,435 1,827 75% 42 Marshall 357 363 102% 579 835 144% 605 1,129 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>											
35 Hart 115 101 88% 196 193 98% 299 140 47% 36 Hillsdale 429 415 97% 726 1,216 167% 536 643 120% 38 L'Anse 42 123 293% 79 10 13% 162 600 370% 39 LBWL 6,831 6,972 102% 11,165 11,524 103% 15,877 17,587 111% 40 Lowell 180 289 161% 226 269 119% 432 578 134% 40 Lowell 872 0 0% 2,534 3,198 126% 2,435 1,827 75% 42 Marquette 872 0 0% 2,534 3,198 126% 2,435 1,827 75% 42 Marquette 872 0 0% 2,534 3,198 126% 2,435 1,827 <td< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></td<>											
36 Hillsdale 429 415 97% 726 1,216 167% 536 643 120% 37 Holland 3,089 3,382 109% 4,849 5,481 113% 6,477 7,762 120% 38 L'Anse 42 123 293% 79 10 13% 162 600 370% 39 LeWL 6,831 6,972 102% 11,165 11,524 103% 15,877 17,587 111% 40 Lowell 180 289 161% 226 269 119% 432 578 134% 41 Marquette 872 0 0% 2,534 3,198 126% 2,435 1,827 75% 43 Negaunee 67 274 409% 92 85 92% 199 116 58% 44 Newberry 17 0 0% 148 124 84% 144 155 <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>											
Holland 3,089 3,382 109% 4,849 5,481 113% 6,477 7,762 120% 38 L'Anse 42 123 293% 79 10 13% 162 600 370% 39 LBWL 6,831 6,972 102% 11,165 11,524 103% 15,877 17,587 111% 140 1206 180 289 161% 226 269 119% 432 578 134% 140 1											
18 18 18 18 18 18 18 18											120%
40 Lowell 180 289 161% 226 269 119% 432 578 134% 41 Marquette 872 0 0% 2,534 3,198 126% 2,435 1,827 75% 42 Marshall 357 363 102% 579 835 144% 605 1,129 187% 43 Negaunee 67 274 409% 92 85 92% 199 116 58% 45 Niles 440 234 53% 802 718 90% 1,122 1,052 94% 45 Niles 440 234 53% 802 718 90% 1,122 1,052 94% 45 Niles 440 234 53% 802 718 90% 1,122 1,052 94% 46 Norway 94 120 128% 159 76 48% 317 313 199	38	L'Anse	42	123	293%	79	10	13%	162	600	370%
41 Marquette 872 0 0 0% 2,534 3,198 126% 2,435 1,827 75% 42 Marshall 357 363 102% 579 835 144% 605 1,129 187% 43 Negaunee 67 274 409% 92 85 92% 199 116 58% 44 Newberry 17 0 0 0% 148 124 84% 144 155 108% 45 Niles 440 234 53% 802 718 90% 1,122 1,052 94% 46 Norway 94 120 128% 159 76 48% 317 313 99% 47 Paw Paw 116 109 94% 201 115 57% 373 177 47% 48 Petoskey 232 880 379% 404 599 148% 809 477 59% 48 Portland 107 103 96% 182 210 115% 240 175 65% 50 Sebewaing 125 531 425% 158 995 630% 203 305 150% 51 South Haven 411 423 103% 688 610 89% 1,135 909 80% 52 St. Louis 120 77 64% 242 251 104% 294 275 94% 53 Stephenson 17 0 0 0% 49 47 96% 45 47 104% 55 Traverse City 991 1,735 175% 1,149 1,945 169% 1,704 2,650 156% 158 Nyandte 2,464 3,034 123% 2,388 3,832 160% 1,515 1,803 119% 54 Evenida Hunicipals 23,525 25,212 107% 40,182 45,536 113% 52,379 55,753 106% 50 Subtate Electric Totals 324,042 375,643 116% 529,133 787,474 149% 862,910 1,000,437 116% 54 Evenida Electric Totals 324,042 375,643 116% 529,133 787,474 149% 862,910 1,000,437 116%	39	LBWL	6,831	6,972	102%	11,165	11,524	103%	15,877	17,587	111%
42 Marshall 357 363 102% 579 835 144% 605 1,129 187% 43 Negaunee 67 274 409% 92 85 92% 199 116 58% 44 Newberry 17 0 0% 148 124 84% 144 155 108% 45 Niles 440 234 53% 802 718 90% 1,122 1,052 94% 45 Niles 440 234 53% 802 718 90% 1,122 1,052 94% 46 Norway 94 120 128% 159 76 48% 317 313 99% 47 Paw Paw 116 109 94% 201 115 57% 373 177 47% 48 Petoskey 232 880 379% 404 599 148% 809 477 59% 49 Portland 107 103 96% 182 210 115% 24											134%
43 Negaunee 67 274 409% 92 85 92% 199 116 58% 44 Newberry 17 0 0% 148 124 84% 144 155 108% 45 Niles 440 234 53% 802 718 90% 1,122 1,052 94% 46 Norway 94 120 128% 159 76 48% 317 313 99% 47 Paw Paw 116 109 94% 201 115 57% 373 177 477 48 Petoskey 232 880 379% 404 599 148% 809 477 59% 49 Portland 107 103 96% 182 210 115% 240 155 65% 50 Sebewaing 125 531 425% 158 995 630% 203 305 150%											75%
44 Newberry 17 0 0% 148 124 84% 144 155 108% 45 Niles 440 234 53% 802 718 90% 1,122 1,052 94% 46 Norway 94 120 128% 159 76 48% 317 313 99% 47 Paw Paw 116 109 94% 201 115 57% 373 177 47% 48 Petoskey 232 880 379% 404 599 148% 809 477 59% 49 Portland 107 103 96% 182 210 115% 240 155 65% 50 Sebewaing 125 531 425% 158 995 630% 203 305 150% 51 South Haven 411 423 103% 688 610 89% 1,135 909 80% <											
45 Niles 440 234 53% 802 718 90% 1,122 1,052 94% 46 Norway 94 120 128% 159 76 48% 317 313 99% 47 Paw Paw 116 109 94% 201 115 57% 373 177 47% 48 Petoskey 232 880 379% 404 599 148% 809 477 59% 49 Portland 107 103 96% 182 210 115% 240 155 65% 50 Sebewaing 125 531 425% 158 995 630% 203 305 150% 51 South Haven 411 423 103% 688 610 89% 1,135 909 80% 52 St. Louis 120 77 64% 242 251 104% 294 275 94%				2/4 n							
46 Norway 94 120 128% 159 76 48% 317 313 99% 47 Paw Paw 116 109 94% 201 115 57% 373 177 47% 48 Petoskey 232 880 379% 404 599 148% 809 477 59% 49 Portland 107 103 96% 182 210 115% 240 155 65% 50 Sebewaing 125 531 425% 158 995 630% 203 305 150% 51 South Haven 411 423 103% 688 610 89% 1,135 909 80% 52 St. Louis 120 77 64% 242 251 104% 294 275 94% 53 Stephenson 17 0 0% 49 47 96% 45 47 104% <tr< td=""><td></td><td>•</td><td></td><td>234</td><td></td><td></td><td></td><td></td><td></td><td>100</td><td></td></tr<>		•		234						100	
47 Paw Paw 116 109 94% 201 115 57% 373 177 47% 48 Petoskey 232 880 379% 404 599 148% 809 477 59% 49 Portland 107 103 96% 182 210 115% 240 155 65% 50 Sebewaing 125 531 425% 158 995 630% 203 305 150% 50 Sebewaing 125 531 425% 158 995 630% 203 305 150% 50 Sebewaing 125 531 425% 158 995 630% 203 305 150% 50 Suth Haven 411 423 103% 688 610 89% 1,135 909 80% 52 St. Louis 120 77 64% 242 251 104% 294 275 94%											99%
49 Portland 107 103 96% 182 210 115% 240 155 65% 50 Sebewaing 125 531 425% 158 995 630% 203 305 150% 51 South Haven 411 423 103% 688 610 89% 1,135 909 80% 52 St. Louis 120 77 64% 242 251 104% 294 275 94% 52 St. Louis 120 77 64% 242 251 104% 294 275 94% 54 Stugis 720 797 111% 1,198 1,249 104% 1,937 1,792 93% 55 Traverse City 991 1,735 175% 1,149 1,945 169% 1,704 2,650 156% 56 Union City 47 53 113% 79 197 251% 118 129		,									47%
50 Sebewaing 125 531 425% 158 995 630% 203 305 150% 51 South Haven 411 423 103% 688 610 89% 1,135 909 80% 52 St. Louis 120 77 64% 242 251 104% 294 275 94% 52 St. Louis 17 0 0% 49 47 96% 45 47 104% 54 Stephenson 17 0 0% 49 47 96% 45 47 104% 54 Sturgis 720 797 111% 1,198 1,249 104% 1,937 1,792 33% 55 Traverse City 991 1,735 175% 1,149 1,945 169% 1,704 2,650 156% 56 Union City 47 53 113% 79 197 251% 118 129 109	48	Petoskey	232	880	379%	404	599	148%	809	477	59%
51 South Haven 411 423 103% 688 610 89% 1,135 909 80% 52 St. Louis 120 77 64% 242 251 104% 294 275 94% 53 Stephenson 17 0 0% 49 47 96% 45 47 104% 54 Sturgis 720 797 111% 1,198 1,249 104% 1,937 1,792 93% 55 Traverse City 991 1,735 175% 1,149 1,945 169% 1,704 2,650 156% 56 Union City 47 53 113% 79 197 251% 118 129 109% 58 Wyandotte 2,464 3,034 123% 2,388 3,832 160% 1,515 1,803 119% 59 Zeeland 1,099 1,122 102% 1,335 2,202 165% 1,472											65%
52 St. Louis 120 77 64% 242 251 104% 294 275 94% 53 Stephenson 17 0 0% 49 47 96% 45 47 104% 54 Sturgis 720 797 111% 1,198 1,249 104% 1,937 1,792 93% 55 Traverse City 991 1,735 175% 1,149 1,945 169% 1,704 2,650 156% 56 Union City 47 53 113% 79 197 251% 118 129 109% 58 Wyandotte 38 0 0% 103 237 230% 44 49 111% 58 Wyandotte 2,464 3,034 123% 2,388 3,832 160% 1,515 1,803 119% 59 Zeeland 1,099 1,122 102% 1,335 2,202 165% 1,472 1,8											150%
53 Stephenson 17 0 0% 49 47 96% 45 47 104% 54 Sturgis 720 797 111% 1,198 1,249 104% 1,937 1,792 93% 55 Traverse City 991 1,735 175% 1,149 1,945 169% 1,704 2,650 156% 56 Union City 47 53 113% 79 197 251% 118 129 109% 57 Wakefield 38 0 0% 103 237 230% 44 49 111% 58 Wyandotte 2,464 3,034 123% 2,388 3,832 160% 1,515 1,803 119% 59 Zeeland 1,099 1,122 102% 1,335 2,202 165% 1,472 1,884 128% Subtotal Municipals 23,525 25,212 107% 40,182 45,536 113% 52,379											80%
54 Sturgis 720 797 111% 1,198 1,249 104% 1,937 1,792 93% 55 Traverse City 991 1,735 175% 1,149 1,945 169% 1,704 2,650 156% 56 Union City 47 53 113% 79 197 251% 118 129 109% 57 Wakefield 38 0 0% 103 237 230% 44 49 111% 58 Wyandotte 2,464 3,034 123% 2,388 3,832 160% 1,515 1,803 119% 59 Zeeland 1,099 1,122 102% 1,335 2,202 165% 1,472 1,884 128% Subtotal Municipals 23,525 25,212 107% 40,182 45,536 113% 52,379 55,753 106% Statewide Electric Totals 324,042 375,643 116% 529,133 787,474 149%											
55 Traverse City 991 1,735 175% 1,149 1,945 169% 1,704 2,650 156% 56 Union City 47 53 113% 79 197 251% 118 129 109% 57 Wakefield 38 0 0% 103 237 230% 44 49 111% 58 Wyandotte 2,464 3,034 123% 2,388 3,832 160% 1,515 1,803 119% 59 Zeeland 1,099 1,122 102% 1,335 2,202 165% 1,472 1,884 128% Subtotal Municipals 23,525 25,212 107% 40,182 45,536 113% 52,379 55,753 106% Statewide Electric Totals 324,042 375,643 116% 529,133 787,474 149% 862,910 1,000,437 116%											
56 Union City 47 53 113% 79 197 251% 118 129 109% 57 Wakefield 38 0 0% 103 237 230% 44 49 111% 58 Wyandotte 2,464 3,034 123% 2,388 3,832 160% 1,515 1,803 119% 59 Zeeland 1,099 1,122 102% 1,335 2,202 165% 1,472 1,884 128% Subtotal Municipals 23,525 25,212 107% 40,182 45,536 113% 52,379 55,753 106% Statewide Electric Totals 324,042 375,643 116% 529,133 787,474 149% 862,910 1,000,437 116%											156%
57 Wakefield 38 0 0% 103 237 230% 44 49 111% 58 Wyandotte 2,464 3,034 123% 2,388 3,832 160% 1,515 1,803 119% 59 Zeeland 1,099 1,122 102% 1,335 2,202 165% 1,472 1,884 128% Subtotal Municipals 23,525 25,212 107% 40,182 45,536 113% 52,379 55,753 106% Statewide Electric Totals 324,042 375,643 116% 529,133 787,474 149% 862,910 1,000,437 116%											109%
58 Wyandotte 2,464 3,034 123% 2,388 3,832 160% 1,515 1,803 119% 59 Zeeland 1,099 1,122 102% 1,335 2,202 165% 1,472 1,884 128% Subtotal Municipals 23,525 25,212 107% 40,182 45,536 113% 52,379 55,753 106% Statewide Electric Totals 324,042 375,643 116% 529,133 787,474 149% 862,910 1,000,437 116%	_	•									111%
Subtotal Municipals 23,525 25,212 107% 40,182 45,536 113% 52,379 55,753 106% Statewide Electric Totals 324,042 375,643 116% 529,133 787,474 149% 862,910 1,000,437 116%		Wyandotte		3,034					1,515	1,803	119%
Statewide Electric Totals 324,042 375,643 116% 529,133 787,474 149% 862,910 1,000,437 116%	59										128%
											106%
			•			529,133	787,474	149%	862,910	1,000,437	116%

*DPLD filed bankruptcy

U	ред пеа вапктирссу										
	% of MCF Sales		0.10%			0.25%			0.50%		
		2009 Target	2009 Actual	% Achieved	2010 Target	2010 Actual	% Achieved	2011 Target	2011 Actual	% Achieved	
Ga	Gas Companies										
1	Consumers Energy	299,623	396,783	132%	743,943	937,915	126%	1,263,564	2,039,609	161%	
2	DTE - Gas	164,003	250,680	153%	405,110	792,000	196%	1,164,000	1,364,000	117%	
3	MGU				105,323	122,432	116%	150,300	111,990	75%	
4	SEMCO Energy		010 as these provi		195,859	243,050	124%	280,158	305,433	109%	
5	WPSCorp	Linciency office	.10% + .25%	s were a total of	5,301	5,788	109%	7,515	7,966	106%	
6	XCEL Energy				3,126	9,061	290%	4,481	7,009	156%	
Sta	tewide Gas Totals	463,626	647,463	140%	1,458,662	2,110,246	145%	2,870,018	3,836,008	134%	

Appendix C - Energy Optimization Targets cont.

	% of MWH Sales		1%			1%	
		2012 Target	2012 Actual	% Achieved	2013 Target	2013 Actual	% Achieved
	tric IOUs	224	4 35 4 1	40461	2.242	E 0E0	4000
1 2	Alpena Consumers Energy	3,244	4,251 409,353	131%	3,219	5,352 473 045	166% 141%
<u>2</u> 3	Consumers Energy DTE Energy Electric	333,360 455,000	409,353 611,000	123% 134%	335,498 471,000	473,045 614.000	1309
4	Indiana Michigan	29,403	30,999	105%	28,743	34,572	1209
	UP Power	8,272	9,494	115%	8,137	11,195	1389
6	Wisconsin Electric	26,358	26,499	101%	26,709	28,492	1079
7	WPSCorp	2,739	3,018	110%	2,734	3,466	1279
	XCEL Energy	1,378	2,074	151%	1,385	1,833	1329
	ubtotal Electric IOUs	859,755	1,096,689	128%	877,425	1,171,955	1349
	tric Cooperatives	500	CEO	1120/	505	670	1240
	Alger Delta Bayfield	588	658	112%	505	678	1349
	Cherryland	3,751	2 3,798	118% 101%	3,661	3,667	1509 1009
	Cloverland/Edison S.	8,149	7,365	90%	9,207	9,548	1049
	Great Lakes	13,240	10,341	78%	16,032	19,479	1229
	Midwest	5,875	5,152	88%	6,553	6,880	1059
15	Ontonagon	247	253	102%	239	678	2849
16	Presque Isle	2,362	1,981	84%	2,708	3,176	1179
	Thumb	1,507	1,689	112%	1,311	1,784	1369
	Tri-County	3,121	2,483	80%	3,747	3,852	1039
	ubtotal Electric Coops	38,842	33,722	87%	43,965	49,745	1139
	nicipals						
	Baraga	188	191	102%	184	233	1279
	Bay City	2,860	3,037	106%	3,124	3,044	979
	Charlevoix	603	643	107%	608	693	1149
	Chelsea Clinton	366	479 203	131% 95%	738 227	893	1219
23 24	Coldwater	213 2,589	203	95% 81%	2,589	241 2,056	1069 799
25	Croswell	357	489	137%	355	199	569
	Crystal Falls	164	191	116%	162	325	2019
27	Dagget Electric Co.	15	26	181%	14	16	1149
	Detroit PLD*	865	592	68%	0	0	
	Dowagiac	417	538	129%	634	745	1189
	Eaton Rapids	455	607	133%	331	830	2519
31	Escanaba	1,428	1,338	94%	1,471	1,614	1109
	Gladstone	328	412	126%	321	341	1069
33	Grand Haven	2,223	1,912	86%	2,674	3,198	1209
34	Harbor Springs	358	369	103%	375	409	1099
35	Hart	394	265	67%	421	562	1339
	Hillsdale Holland	1,275 7,948	1,508	118% 102%	1,212	1,572	1309
37 38	L'Anse	137	8,116 174	102%	9,821 132	10,934 166	1119 1269
39	LBWL	19,280	23,147	120%	18,363	26,757	1469
40	Lowell	483	503	104%	548	444	819
41	Marquette	3,098	2,912	94%	3,199	3,827	1209
42	Marshall	537	868	162%	725	1,039	1439
43	Negaunee	217	256	118%	221	317	1439
	Newberry	192	243	127%	140		1479
45	Niles	1,287	1,003	78%	1,496	1,233	829
46	Norway	300	386	128%	294	1,128	3849
47	Paw Paw	480	450	94%	458	497	1099
	Petoskey	1,080	839	78%	1,116	688	629
49	Portland	362	332	92%	372	366	989
50 51	Sebewaing South Haven	311 1,312	1,017 1,582	327% 121%	163 1,315	716 1,425	439% 108%
51 52	St. Louis	378	365	97%	379	241	649
	Stephenson	60	68	113%	51	75	1479
54	Sturgis	2,215	2,798	126%	1,557	1,911	1239
	Traverse City	2,543	4,109	162%	2,157	2,797	1309
56	Union City	139	125	90%	164	142	879
57	Wakefield	52	52	100%	130	61	479
	Wyandotte	2,495	2,500	100%	1,707	1,981	1169
	Zeeland	2,601	1,484	57%	4,101	5,619	1379
	Subtotal Municipals	62,605	68,233	109%	64,049	79,541	1249
	atewide Electric Totals	961,202	1,198,644	125%	985,439	1,301,241	1329
	2 Target does not includ LD BK	e previous yea	r carryover am	ount.			
אט	% of MCF Sales		0.75%			0.75%	
		2012	2012	%	2013	2013 Actual	%
Gas	Companies	Target	Actual	Achieved	Target	LOIS Actual	Achieved
ათა 1	Consumers Energy	1,844,899	2,378,978	129%	1,765,915	2,173,124	1239
2	DTE - Gas	894,701	1,186,000	133%	1,240,000	1,436,000	1169
3	MGU	219,898	262,259	119%	216,038	259,722	1209
4	SEMCO Energy	409,480	417,774	102%	402,944	523,683	1309
5	WPSCorp	10,946	30,877	282%	10,748	13,152	1229
6	XCEL Energy	6,500	6,986	107%	6,264	6,760	1089
	ewide Gas Totals	3,386,424	4,282,874	126%	3,641,909	4,412,441	1219

Company	2013 Energy Optimization Surcharges					
IOUs						
	Residential (\$/kwh)	\$0.00280				
	General Service	\$2.83				
	Standard	\$40.82				
	Large Power	\$330.49				
	Large Industrial below 13 kV	\$1,232.00				
Alpena Power Company	Large Industrial above 13 kV	\$315.00				
	Alt Energy Econ Dev	\$0.00				
	Outdoor Protective Lighting 100 watt	\$0.240				
	Outdoor Protective Lighting 250 watt	\$0.4100				
	Street & Highway	\$0.200				
	Special Contract	\$322.08				
	Residential (\$/kwh)	\$0.00258				
	Secondary 0-1250 kwh	\$1.49 \$8.11				
	Secondary 1251-5000 kwh	\$48.76				
	Secondary 5001-30000 kwh Secondary 30001-50000 kwh	\$48.76				
Consumers Energy Company	Secondary Above 50000 kwh	\$48.76				
consumers Energy company	Primary 0-5000 kwh	\$3.99				
	Primary 5001-10000 kwh	\$29.44				
	Primary 10001-30000 kwh	\$73.89				
	Primary 30001-50000 kwh	\$175.91				
	Primary above 50000 kwh	\$802.80				
	Residential (\$/kwh)	\$0.00271				
	Secondary 0 - 850 kWh/mo	\$0.71				
	Secondary 851-1650 kWh/mo	\$4.23				
DTE - Energy Electric	Sec Above 1650 kWh/mo	\$18.10				
	Primary 0 - 11500 kwh/mo	\$47.91				
	Primary Above 11501 kWh/mo	\$499.89				
	Residential (\$/kwh)	\$0.00085				
	SGS (UNMETERED) \$/kWh	\$0.00169				
	C&I SGS	\$2.68				
1. 15	C&I SEC MGS TOD	\$2.68				
Indiana Michigan Power Company	C&I WSS	\$5.60				
	C&I LGS	\$154.21				
	C&I MS	\$2.68				
	C&I LP	\$154.21				
	Residential MR1,2 (\$/kwh)	\$0.0025				
	Small Commercial Service MSC-1	\$2.95				
	Small General TOD Service MST-1	\$2.95				
	Commercial Industrial GS	\$29.75				
	Large Industrial Service MI-1	\$160.00				
Northern States Power Company-Wisconsin	Peak TOD Service MPC-1 Secondary/Primary	\$160.00				
	Peak TOD Service MPC-1 Transmission Transformed	\$1,900.00				
	Peak TOD Service MPC-1 Transmission Untransformed	\$160.00				
	Peak Controlled GS MPC-2	\$29.75				
	Street Lighting MSL-1, MSL-2	\$0.27				
	Muni Pump Service	\$2.95				
	Residential A1,2,AH1 (\$/kwh)	\$0.0041				
	Small Comm C1, 2, H1	\$4.44				
Upper Peninsula Power Company	Medium Commercial P1,2	\$52.07				
	Lg Commercial Cp-U,WP-3,CP-RR,RTMP,D	\$578.97 \$0.36				
	Lighting SL-3,5,6,10, Z-3,4 Special Contract	\$0.36				
	Residential, Rg-1M,Rg,2M,Rg-OTOU-1M (\$/kWh)	\$578.97				
	Small Comm Cg-1M,Cg-2M,Cg-OTOU-1M	\$3.18				
	Small Comm Cg-1MSeasonal,Cg-2MSeasonal,Cg-OTOU-1MSeasonal	\$6.36				
	Medium Comm Cg3M, Cg4M, Mp1M	\$32.01				
Wisconsin Public Service Corporation	Medium Comm Cg3M, Cg4W, Mp1M Medium Comm Cg3M seasonal, Cg4M seasonal	\$64.02				
222	Large Cp-1M (Secondary/Primary)	\$405.09				
	Cp-1M (Transmission <10MW)	\$974.42				
	Cp-1M (Transmission >10MW)	\$1,677.53				
	Lighting-Ms-1M,Ms-3M,Gy-1M,Gy-3M	\$0.22				
	EIBLICHE 1412-TIAI'IA12-CIAI'OÀ-TIAI'OÀ-CIAI	\$0.22				

Company	2013 Energy Optimization Surcharges				
IOUs					
	Residential (\$/kwh)	\$0.00273			
	Cg1	\$0.17989			
	Cg2	\$0.32082			
	Cg3 & Cg3C	\$5.18043			
	Cg5	\$0.64283			
Wisconsin Electric Power Company	Cp2, Cp3 & Cp4	\$19.02247 \$133.25134			
wisconsin Electric Fower Company	Schedule A	\$980.20487			
	Spec Con (CpLC)	\$2,850.22010			
	TssM/U	\$0.180			
	Unmetered lamps GI1	\$0.13-0.72			
	Unmetered lamps Ms21	\$0.09-0.72			
	Unmetered lamps Ms3	\$0.09-1.80			
Co-ops					
	Farm and Home (A) (\$/kWh)	\$0.00262			
	Seasonal Residential (AS)	\$0.00262			
Alger Delta Cooperative Electric Association	Combined Residential	\$0.00262			
	Commercial & Small Power (B)	\$2.48			
o Chel III o	Large Power (LP)	\$48.26			
Bayfield Electric Cooperative	Form 9. Homo Conside (¢/l/M/lp)	¢0,0000			
	Farm & Home Service (\$/kWh) General Service (C)	\$0.00000 \$0.00			
	Optional Irrigation TOD (OTD)	\$0.00			
Cherryland Electric Cooperative	Large Power (LP)	\$0.00			
dienylana Electric ecoperative	Optional Large Power TOD (LPTOD)	\$0.00			
	Large Commercial & Industrial (LC&I)	\$0.00			
	Primary Substation (PSDS)	\$0.00			
	Farm and Home (FH) (ES) (\$/kWh)	\$0.00197			
	Seasonal Residential (SR)	\$0.00197			
	Combined Residential	\$0.00197			
	General Service (GS)	\$3.37			
Cloverland Electric Cooperative	Seasonal General Service (SG)	\$3.37			
	Commercial Heating and A/C (HA)	\$3.37			
	Large Power (LP)	\$183.99			
	Large Power Mining (LP-MO)	\$183.99			
	Primary Service (PSDS)	\$183.99			
	Residential (A) (\$/kWh)	\$0.00198			
	Seasonal Residential (AS)	\$0.00198			
	Combined Residential	\$0.00198			
Great Lakes Energy Cooperative	General Service (GS)	\$4.76			
	Large Power (LP)	\$4.76 \$4.76			
	C&I APM (C-APM) C&I APM (D-APM)	\$865.59			
	Primary Service (PSDS)	\$865.59			
	Farm and Home Service (A) (\$/kWh)	\$0.00198			
	Int Duel Heating (I-DSH)	\$0.00198			
	Combined Residential	\$0.00198			
	General Service (GS)	\$1.76			
Midwest Energy Cooperative	Irrigation (IRR)	\$3.84			
	Large Power Service (LP)	\$54.76			
	Large Power >200 kW (CD-1)	\$422.17			
	Large Power Primary & Contracts (LPPS)	\$2,888.19			
	Residential (A, AH) (\$/kWh)	\$0.00275			
	Seasonal Residential (A-S)	\$0.00275			
Ontonagon Co. Rural Electricification Assoc.	Combined Residential	\$0.00275			
	General Service (B)	\$1.85			
	Large Power (LP)	\$19.25			
	Large Power (LP-1)	\$140.03			
	Residential (A) (\$/kWh)	\$0.00229			
	Seasonal Residential (AS)	\$0.00229			
Presque Isle Electric and Gas Co-op	Combined Residential	\$0.00229			
	General Service (GS) Large General Service (LG and LPTOD)	\$3.10 \$74.14			
	Primary Service (PSDS)	\$400.99			
	Trinidry Service (FSDS)	ş400.99			

Company	2013 Energy Optimization Surcharges	
Co-ops		
	Farm and Home (A) (\$/kWh)	\$0.00216
5	Seasonal Residential (A-S)	\$0.00216
	Combined Residential	\$0.00216
Thumb Electric Cooperative	General Service (GS)	\$3.57
mumb Electric Cooperative	Large General Service (LGS)	\$246.53
	Large Power Dist. Substation (LPDS)	\$276.68
	General Service TOD (GS-TOD)	\$3.57
	Seasonal General Service (SGS)	\$0.52
	Farm and Home Service (A) (\$/kwh)	\$0.00204
	General Service	\$1.55
Tri County Floatric Consumptive	Irrigation TOD Service (\$/kWh)	\$0.00217
Tri-County Electric Cooperative	Large Power Service (CD)	\$47.14
	Large Power TOD Service (CD-1)	\$29.43
	Primary Service (PSDS)	\$1,186.05
Retail Rate-Regulated Natural Gas Provider		
	Residential Rate A, A-1 (\$/Mcf)	\$0.30300
	Residential Rate GS-1,2 (\$/Mcf)	\$0.22190
	General Service-3 (0-100,000 Mcf)	\$0.22190
Consumers Energy Company (joint filing)	General Service-3 (Above 100,000 Mcf)	\$0.01100
	LT and XLT (0 - 100,000 Mcf)	\$0.22190
	LT and XLT (Above 100,000 Mcf)	\$0.01100
	Residential A, AS (\$/Mcf)	\$0.18420
	Residential 2A,GS1 (\$/Mcf)	\$0.14260
	Large Volume <100,000 Mcf (\$/Mcf)	\$0.14260
DTE- Energy Gas	Large Volume >100,000 Mcf (\$/Mcf)	\$0.01020
	School (\$/Mcf)	\$0.14260
	ST, LT, XLT, XXLT (\$/Mcf)	\$0.01020
	Residential (\$/Mcf)	\$0.18110
	Multi-Family (\$/Mcf)	\$0.18110
	Sm General Service	\$4.17
	Lg General Service	\$215.45
Michigan Gas Utilities	Commercial Lighting	\$10.33
When gan Gas Gamaies	Special Contracts	\$221.26
	Transportation TR-1	\$39.27
	Transportation TR-2	\$119.34
	Transportation TR-3	\$408.71
	Residential (\$/therm)	\$0.0170
	C&I GS 302 (\$/meter)	\$5.02
Northern States Power Co-Wisc.(joint filing)		\$468.79
Wisc. (joint ming)	C&I Interruptible Use 303 (\$/meter)	\$86.39
	C&I Transportation (\$/meter)	\$5.02
	1 111	
SEMCO Enorgy Inc	Residential (\$/Dth) GS-1, GS-2, GS-3	\$0.11100 \$5.84
SEMCO Energy, Inc.		\$5.84
	TR-1, TR-2, TR-3	•
	Residential (\$/therm)	\$0.0151
	C&I small	\$3.9600
Wisconsin Public Serv. Corp.(joint filing)	C&I small seasonal	\$3.9600
•	C&I Large	\$36.0500
	Transport Large	\$14.2900
	Transport Super Large	\$246.2300

COMPANY	Case Number	EO Residential Surcharge \$/month	EO Residential Surcharge \$/kwh
IOUs	·		
Alpena Power Company	U-16669	\$1.82	\$0.00280
Consumers Energy Company	U-16736	\$1.68	\$0.00258
DTE - Energy Electric	U-16671	\$1.76	\$0.00271
Indiana Michigan Power Company	U-16739	\$0.55	\$0.00085
Northern States Power Company-Wisconsin	U-16674	\$1.63	\$0.00250
Upper Peninsula Power Company	U-16675	\$2.67	\$0.00410
Wisconsin Public Service Corporation	U-16676	\$1.37	\$0.00210
Wisconsin Electric Power Company	U-16677	\$1.77	\$0.00273
Trisconsin Electric Fower Company	IOU Average:	\$1.66	\$0.00255
Co-ops		\$1.00	Ţ0.00 <u>2</u> 33
Alger Delta Cooperative Electric Association	U-16678	\$1.70	\$0.00262
Bayfield Electric Cooperative	U-16679	\$0.00	\$0.00202
Cherryland Electric Cooperative	U-17369	\$0.00	\$0.00000
Cloverland Electric Cooperative	U-16681	\$1.28	\$0.00197
Great Lakes Energy Cooperative	U-16682	\$1.29	\$0.00197
Midwest Energy Cooperative	U-16683	\$1.29	\$0.00198
Ontonagon Co. Rural Electricification Assoc.	U-16684	\$1.79	\$0.00198
Presque Isle Electric and Gas Co-op	U-16685	\$1.79	\$0.00273
	U-16686	\$1.49	\$0.00229
Thumb Electric Cooperative	U-16687		\$0.00216
Tri-County Electric Cooperative	Co-op Average:	\$1.33 \$1.16	\$0.00204
Municipals	Co-op Average:	\$1.10	\$0.00178
Village of Baraga	U-16688	\$0.91	\$0.00140
City of Bay City	U-17382	\$0.54	\$0.00140
City of Charlevoix	U-17383	\$1.16	•
	U-17384	· ·	\$0.00178
Chelsea Department of Electric and Water	U-17385	\$0.65	\$0.00100
Village of Clinton Coldwater Board of Public Utilities		\$0.00	\$0.00000
	U-17386	\$1.64	\$0.00252
Croswell Municipal Light & Power Department	U-17387	\$1.10	\$0.00169
City of Crystal Falls	U-16695	\$0.95	\$0.00146
Daggett Electric Department	U-16696	\$0.10	\$0.00015
Detroit Public Lighting Department	U-16697	\$0.98	\$0.00150
City of Dowagiac	U-16698	\$0.65	\$0.00100
City of Eaton Rapids	U-17392	\$0.52	\$0.00080
City of Escanaba	U-16700	\$0.90	\$0.00138
City of Gladstone	U-16701	\$1.04	\$0.00160
Grand Haven Board of Light and Power	U-17395	\$1.17	\$0.00180
City of Harbor Springs	U-16703	\$0.81	\$0.00124
City of Hart Hydro	U-17397	\$0.85	\$0.00130
Hillsdale Board of Public Utilities	U-16705	\$1.07	\$0.00164
Holland Board of Public Works	U-17399	\$1.08	\$0.00166
Village of L'Anse	U-16707	\$1.04	\$0.00160
Lansing Board of Water & Light	U-17401	\$1.20	\$0.00185
Lowell Light and Power	U-17402	\$1.06	\$0.00163

Appendix D-2 Residential Energy Optimization Surcharges and Average Monthly Totals continued

СОМРАНУ	Case Number	EO Residential Surcharge \$/month	EO Residential Surcharge \$/kwh
Municipals			
Marquette Board of Light and Power	U-16710	\$0.71	\$0.00109
Marshall Electric Department	U-17404	\$0.00	\$0.00000
Negaunee Department of Public Works	U-16712	\$1.07	\$0.00164
Newberry Water and Light Board	U-16713	\$0.90	\$0.00138
Niles Utility Department	U-17407	\$0.00	\$0.00000
City of Norway	U-16715	\$1.07	\$0.00164
City of Paw Paw	U-17409	\$0.78	\$0.00120
City of Petoskey	U-17410	\$1.18	\$0.00182
City of Portland	U-17411	\$0.86	\$0.00132
City of Sebewaing	U-17412	\$1.13	\$0.00174
City of South Haven	U-16720	\$0.51	\$0.00079
City of St. Louis	U-17414	\$0.74	\$0.00114
City of Stephenson	U-16722	\$0.83	\$0.00128
City of Sturgis	U-17416	\$1.24	\$0.00191
Traverse City Light & Power	U-17417	\$0.00	\$0.00000
Union City Electric Department	U-17418	\$0.59	\$0.00090
City of Wakefield	U-17419	\$1.11	\$0.00170
Wyandotte Department of Municipal Service	U-17420	\$1.28	\$0.00197
Zeeland Board of Public Works (per meter)	U-17421	\$1.00	\$0.00000
Mun	icipal Average:	\$0.84	\$0.00125
Electric Pro	vider Average:	\$1.22	\$0.00186
Retail Rate-Regulated Natural Gas Providers	Case No.	EO Residential Surcharge \$/month	EO Residential Surcharge \$/Mcf
Consumers Energy Company (joint filing)	U-16736	\$2.52	\$0.30300
DTE - Energy Gas	U-16730	\$1.53	\$0.18420
Michigan Gas Utilities Corporation	U-16731	\$1.51	\$0.18110
Northern States Power Co-Wisc.(joint filing)	U-16674	\$0.14	\$0.01700
SEMCO Energy, Inc.	U-16733	\$0.92	\$0.11100
Wisconsin Public Serv. Corp.(joint filing)	U-16676	\$0.13	\$0.01510
Natural Gas Pro	vider Average:	\$1.13	\$0.13523
2013 STATE OVER	RALL AVERAGE:	\$1.19	\$0.03520

Actual Spending	Total 9	Spend	Resid	ential	Low Income		Low Income Commercial/Industrial		Administration, Evaluation, Carryover	
	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013
Electric IOUs 1 Alpena	¢540.504	¢456 425	¢420.000	£240.040	640.706	ć0C 724	64.47.756	£452.450	¢224.002	652.444
1 Alpena 2 Consumers	\$510,504 \$67,369,007	\$456,435 \$69.097.040	\$130,866 \$26,057,953	\$249,840 \$26.809.104	\$19,786 \$1,563,654	\$86,724 \$1,553,208	\$147,756 \$32,622,220	\$153,450 \$34,945,545	\$231,882 \$8,688,834	\$53,144 \$7,342,390
3 DTE Energy Electric	\$69,600,000	\$74,900,000	\$32,687,000	\$33,530,000	\$6,240,000	\$5,300,000	\$27,673,000	\$30,770,000	\$9,240,000	\$10,600,000
4 Indiana Michigan	\$4,420,319	\$4,517,294	\$1,650,457	\$2,065,413	\$227,813	\$724,429	\$1,656,801	\$1,979,918	\$1,113,060	\$471,964
5 UP Power	\$1,967,085	\$1,834,617	\$500,839	\$794,758	\$125,234	\$370,456	\$616,578	\$829,659	\$849,667	\$210,199
6 Wisconsin Electric 7 WPSCorp	\$931,154	\$883,440	\$231,229	\$347,235 \$190,822	\$51,308	\$165,817	\$231,502	\$435,057	\$468,422	\$101,148 \$41,763
8 Xcel Energy Electric	\$381,404 \$234,475	\$409,687 \$203,557	\$82,475 \$74,511	\$190,822 \$120,249	\$16,527 \$13,420	\$106,407 \$38,999	\$162,255 \$92,803	\$177,102 \$57,170	\$136,675 \$67,161	\$41,763
Subtotal Electric IOUs	\$145,413,948	\$152,302,070	\$61,415,331	\$64,107,421	\$8,257,742	\$8,346,040	\$63,202,916	\$69,347,901	\$20,795,702	\$18,846,746
Electric Coops										
9 Alger Delta	\$148,468	\$155,303	\$43,758	\$50,331	\$3,474	\$4,453	\$8,662	\$19,962	\$96,048	\$85,010
10 Bayfield 11 Cherryland	\$866 \$174,515	\$1,271 \$329,623	\$463 \$98,649	\$1,173 \$16,995	\$31 \$20,806	\$740 \$3,998	\$0 \$55,060	\$0 \$205,311	\$403 \$20,806	\$98 \$107,317
12 Cloverland/Edison Sault	\$904,920	\$1,273,334	\$274,538	\$369,181	\$28,166	\$46,461	\$440,316	\$756,527	\$190,066	\$107,517
13 Great Lakes	\$1,503,475	\$2,142,034	\$727,161	\$975,188	\$51,179	\$127,950	\$475,197	\$941,476	\$301,117	\$225,370
14 Midwest	\$841,983	\$929,834	\$347,277	\$418,687	\$23,729	\$55,728	\$241,887	\$295,796	\$252,819	\$215,351
15 Ontonagon	\$45,447	\$52,279	\$16,538	\$31,363	\$1,984	\$1,922	\$6,337	\$7,721	\$22,572	\$13,195
16 Presque Isle 17 Thumb	\$313,565 \$227.833	\$425,955	\$136,626	\$224,476	\$9,887	\$48,576	\$50,483	\$111,912	\$126,456	\$89,567
17 Thumb 18 Tri-County	\$227,833	\$254,229 \$443,333	\$132,350 \$186,307	\$161,765 \$273,354	\$13,634 \$14,655	\$21,177 \$46,487	\$31,094 \$82,317	\$32,749 \$92,512	\$64,389 \$110,026	\$59,715 \$77,467
Subtotal Electric Coops	\$4,539,722	\$6,007,195	\$1,963,667	\$2,522,513	\$167,545	\$357,492	\$1,391,353	\$2,463,966	\$1,184,702	\$1,020,716
Municipals										
19 Baraga	\$48,700	\$42,490	\$6,643	\$20,629	\$3,636	\$5,704	\$19,948	\$16,917	\$22,109	\$4,944
20 Bay City 21 Charlevoix	\$469,307 \$68,757	\$479,666 \$78,900	\$239,588 \$14,127	\$228,838 \$39,963	\$60,017 \$2,002	\$96,803 \$5,640	\$198,694 \$49,970	\$230,731 \$37,844	\$31,025 \$4,660	\$20,097 \$1,093
22 Chelsea	\$72,410	\$78,900	\$14,127	\$39,963	\$2,002	\$3,640	\$49,970	\$30,010	\$4,660	\$1,093
23 Clinton	\$9,465	\$11,949	\$5,992	\$5,339	\$127	\$149	\$1,823	\$4,310	\$1,650	\$2,300
24 Coldwater	\$536,800	\$536,000	\$191,000	\$190,200	\$78,400	\$78,400	\$244,200	\$244,200	\$101,600	\$101,600
25 Croswell	\$43,500	\$57,029	\$5,507	\$12,052	\$2,555	\$5,515	\$31,946	\$40,415	\$6,047	\$4,562
26 Crystal Falls 27 Daggett	\$43,440	\$43,059	\$12,643	\$23,222	\$2,391	\$8,915	\$11,680	\$15,173	\$19,117	\$4,665
27 Daggett 28 Detroit PLD	\$2,469 \$141,860	\$1,993 \$0	\$1,118 \$600	\$1,526 \$0	\$172 \$550	\$601 \$0	\$301 \$72,180	\$195 \$0	\$1,049 \$69,080	\$272 \$0
29 Dowagiac	\$66,347	\$113,166	\$10,122	\$33,994	\$407	\$12,962	\$48,546	\$65,160	\$7,679	\$14,012
30 Eaton Rapids	\$67,040	\$86,412	\$13,839	\$29,084	\$352	\$6,875	\$47,397	\$50,415	\$5,804	\$6,913
31 Escanaba	\$191,237	\$211,714	\$32,571	\$38,744	\$2,546	\$4,505	\$94,476	\$159,002	\$64,190	\$13,968
32 Gladstone	\$79,460	\$61,598	\$21,287	\$30,398	\$6,127	\$12,503	\$22,791	\$22,348	\$35,382	\$8,852
33 Grand Haven 34 Harbor Springs	\$228,811 \$43,205	\$173,729 \$64,774	\$34,626 \$9,284	\$22,644 \$21,134	\$638 \$176	\$455 \$6,862	\$181,452 \$30,195	\$141,874 \$36,121	\$12,733 \$3,726	\$9,211 \$7,519
35 Hart Hydro	\$38,926	\$68,214	\$4,177	\$11,926	\$0	\$4,195	\$31,040	\$50,831	\$3,720	\$5,457
36 Hillsdale	\$214,108	\$196,493	\$54,805	\$64,412	\$9,980	\$31,308	\$97,056	\$110,281	\$62,247	\$21,800
37 Holland	\$1,066,505	\$1,265,403	\$236,736	\$258,726	\$50,293	\$28,745	\$743,040	\$914,976	\$86,729	\$91,701
38 L'Anse	\$31,114	\$22,350	\$8,949	\$11,974	\$2,218	\$3,825	\$10,788	\$7,377	\$11,378	\$2,999
39 LBWL 40 Lowell	\$3,260,845 \$63,247	\$3,612,207 \$92,874	\$1,129,792 \$12,499	\$1,141,347 \$23,641	\$200,559 \$1,425	\$238,691 \$1,200	\$1,817,240 \$39,416	\$2,090,263 \$56,304	\$313,813 \$11,332	\$380,597 \$12,929
41 Marquette	\$488,019	\$468,288	\$104,486	\$152,588	\$9,383	\$26,965	\$236,045	\$282,341	\$147,488	\$33,359
42 Marshall	\$55,902	\$74,234	\$9,320	\$18,056	\$0	\$709	\$32,477	\$41,790	\$14,105	\$14,388
43 Negaunee	\$65,940	\$54,094	\$23,690	\$30,895	\$3,127	\$11,585	\$12,584	\$16,316	\$29,666	\$6,883
44 Newberry	\$31,159	\$34,013	\$19,808	\$9,635	\$3,467	\$1,023	\$7,918	\$21,921	\$3,433	\$2,457
45 Niles 46 Norway	\$129,103 \$72,560	\$120,312 \$81,451	\$29,346 \$25,782	\$22,869 \$34,318	\$1,637 \$4,041	\$21,924 \$10,727	\$90,086 \$19,170	\$88,471 \$39,819	\$9,671 \$27,608	\$8,972 \$7,314
47 Paw Paw	\$55,998	\$24,638	\$9,285	\$8,728	\$4,041	\$1,530	\$42,895	\$15,339	\$27,608	\$7,314 \$570
48 Petoskey	\$96,140	\$24,929	\$13,599	\$3,737	\$0	\$0	\$76,149	\$16,324	\$6,392	\$4,868
49 Portland	\$41,497	\$60,388	\$16,071	\$27,373	\$407	\$3,173	\$21,430	\$28,184	\$3,996	\$4,831
50 Sebewaing 51 South Haven	\$43,577	\$79,772	\$12,687	\$13,145	\$3,482	\$3,706	\$26,211	\$61,361	\$4,679	\$5,266
51 South Haven 52 St. Louis	\$260,203 \$53,446	\$224,941 \$66,106	\$54,283 \$8,332	\$89,390 \$19,195	\$10,486 \$424	\$41,720 \$57	\$94,290 \$39,990	\$108,631 \$40,961	\$111,629 \$5,124	\$26,920 \$5,950
53 Stephenson	\$7,799	\$8,055	\$2,593	\$4,490	\$215	\$1,660	\$2,656	\$2,732	\$2,550	\$833
54 Sturgis	\$242,340	\$230,663	\$33,340	\$16,358	\$1,344	\$13,553	\$198,609	\$206,252	\$10,391	\$8,053
55 Traverse City	\$612,250	\$394,329	\$100,341	\$75,036	\$6,236	\$12,373	\$386,186	\$274,762	\$125,723	\$44,531
56 Union City	\$11,577	\$12,738	\$7,635	\$7,362	\$201	\$146	\$3,092	\$4,530	\$850	\$850
57 Wakefield 58 Wyandotte	\$6,186 \$238,925	\$10,525 \$205,254	\$2,766 \$77,888	\$6,497 \$53,272	\$442 \$23,366	\$1,114 \$11,875	\$3,214 \$134,100	\$2,996 \$73,678	\$206 \$26,937	\$1,032 \$78,304
59 Zeeland	\$238,925	\$205,254 \$420,021	\$77,888	\$53,272 \$45,039	\$23,366	\$11,875	\$134,100	\$73,678	\$26,937 \$12,908	\$78,304
Subtotal Municipals	\$9,585,545	\$9,851,680	\$2,678,366	\$2,849,675	\$489,452	\$718,059	\$5,451,209	\$6,024,070	\$1,407,271	\$977,939
Subtotal Statewide Electric	\$159,539,215	\$168,160,945	\$66,057,364	\$69,479,609	\$8,914,739	\$9,421,591	\$70,045,477	\$77,835,937	\$23,387,674	\$20,845,401
Gas Companies		A	Ann 12 1	An	A.A	40.0	A.A	440.00	40.000.00	4=
60 Consumers 61 DTE Energy Gas	\$48,148,786 \$28,600,000	\$47,776,959 \$25,600,000	\$32,165,503 \$19,374,000	\$31,783,158 \$16,665,000	\$10,463,836 \$5,993,000	\$9,892,713 \$6,500,000	\$10,009,069 \$5,773,000	\$10,891,462 \$5,535,000	\$5,973,888 \$3,453,000	\$5,102,338 \$3,400,000
62 MGU	\$28,600,000	\$25,600,000	\$19,374,000	\$16,665,000	\$5,993,000	\$6,500,000	\$5,773,000	\$5,535,000	\$3,453,000	\$3,400,000
63 SEMCO Energy	\$6,242,032	\$7,363,011	\$2,628,947	\$4,486,563	\$611,891	\$1,243,067	\$1,733,469	\$2,232,115	\$1,879,616	\$644,333
64 WPSCorp	\$91,685	\$98,743	\$57,564	\$61,707	\$16,886	\$17,416	\$63,143	\$27,108	\$29,023	\$9,929
65 Xcel Energy Electric	\$109,531	\$112,867	\$44,701	\$59,581	\$15,870	\$21,069	\$29,649	\$42,069	\$35,181	\$11,217
Subtotal Statewide Gas	\$86,863,118	\$84,422,935 \$252 583 880	\$56,214,482 \$122,271,846	\$55,335,829 \$124,815,438	\$17,518,040 \$26,432,779	\$18,319,186 \$27,740,777	\$18,492,717 \$88 538 195	\$19,557,080 \$97,393,017		\$9,530,026 \$30,375,427
Total Gas and Electric	\$246,402,333	\$252,583,880	\$122,271,846	\$124,815,438	\$26,432,779	\$27,740,777	\$88,538,195	\$97,393,017	\$35,601,313	\$30,375,4

						Administration, Evaluation,
	Actual Spending	Total Spend	Residential	Low Income	C&I	Carryover
		2009-2011	2009-2011	2009-2011	2009-2011	2009-2011
_	Electric IOUs	6744.542	\$474.CEQ	¢50.763	¢220.550	Ć400 20F
2	Alpena Consumers	\$711,512 \$104,546,754	\$174,659 \$28,788,757	\$58,763 \$5,968,167	\$338,568 \$52,743,204	\$198,285 \$23,014,793
3	DTE Energy Electric	\$117,539,193	\$49,522,449	\$9,435,000	\$52,679,412	\$15,337,332
4	Indiana Michigan	\$5,432,573	\$1,618,532	\$369,293	\$2,566,635	\$1,247,406
5	UP Power	\$2,555,556	\$591,824	\$250,427	\$1,058,627	\$905,105
6	Wisconsin Electric	\$983,889	\$218,785	\$86,231	\$394,928	\$370,176
7	WPSCorp Xcel Energy Electric	\$553,620	\$126,592 \$74,242	\$38,909 \$38,319	\$230,261	\$196,767
8	Subtotal Electric IOUs	\$299,179 \$232,622,276	\$81,115,840	\$16,245,109	\$124,042 \$110,135,677	\$100,895 \$41,370,759
	Electric Coops	\$232,022,270	401,113,040	\$10,243,10 3	J110,133,077	
9	Alger Delta	\$201,039	\$153,474	\$23,582	\$43,147	\$4,418
10	Bayfield	\$1,043	\$700	\$39	\$0	\$343
11	Cherryland	\$439,729	\$117,837	\$86,858	\$137,375	\$184,517
12	Cloverland/Edison Sault	\$1,327,578	\$460,618	\$87,421	\$529,348	\$337,612
13	Great Lakes Midwest	\$2,656,920 \$1,327,889	\$1,094,762 \$608,473	\$208,197 \$105,548	\$531,504 \$427,840	\$1,030,654 \$291,576
15	Ontonagon	\$1,327,889	\$59,341	\$12,336	\$7,181	\$55,986
	Presque Isle	\$707,182	\$358,203	\$89,820	\$100,390	\$248,589
	Thumb	\$375,517	\$213,832	\$49,086	\$59,599	\$102,086
18	Tri-County	\$814,853	\$379,222	\$98,371	\$213,850	\$221,781
L	Subtotal Electric Coops	\$7,974,258	\$3,446,462	\$761,258	\$2,050,234	\$2,477,562
40	Municipals	A 40 70 -	ć2.004 l	\$6,507	\$16,623	400.45
_	Baraga Bay City	\$42,794 \$779,774	\$2,981 \$296,398	\$147,344	\$16,623	\$23,190
20	Charlevoix	\$779,774 \$124,543	\$296,398 \$40,956	\$147,344 \$4.771	\$278,440	\$204,936 \$15,924
22	Chelsea	\$174,424	\$38,292	\$0	\$124,106	\$12,026
23	Clinton	\$15,365	\$8,954	\$417	\$2,414	\$3,997
24	Coldwater	\$329,201	\$46,003	\$27,372	\$207,386	\$75,812
25	Croswell	\$74,315	\$16,752	\$5,838	\$38,175	\$19,388
26	Crystal Falls	\$82,466	\$13,354	\$13,466	\$41,827	\$27,285
27	Daggett	\$3,199	\$1,222	\$91	\$1,501	\$476
28 29	Detroit PLD Dowagiac	\$527,650 \$179,237	\$6,230 \$33,814	\$296 \$15,431	\$217,071 \$117,683	\$304,349 \$27,740
30	0	\$99,978	\$34,236	\$3,677	\$53,631	\$12,111
		\$271,926	\$75,310	\$16,727	\$196,616	\$0
32	Gladstone	\$106,122	\$19,920	\$145	\$28,620	\$57,582
33	Grand Haven	\$601,512	\$200,808	\$4,971	\$363,505	\$37,199
34	Harbor Springs	\$80,329	\$37,400	\$1,314	\$34,686	\$8,243
35	Hart Hydro	\$65,815	\$15,139	\$824	\$43,705	\$6,971
36 37	Hillsdale Holland	\$218,169 \$2,056,460	\$46,296 \$528,727	\$21,250 \$64.521	\$127,118 \$1,261,281	\$44,755 \$266,452
38	L'Anse	\$37,661	\$5,927	\$1,065	\$31,399	\$335
39	LBWL	\$5,457,314	\$1,665,523	\$301,950	\$3,038,274	\$753,517
40	Lowell	\$147,825	\$46,048	\$3,010	\$72,579	\$29,198
41	Marquette	\$701,097	\$197,065	\$37,281	\$326,399	\$177,633
		\$137,457	\$30,044	\$936	\$90,187	\$17,226
	Negaunee Newberry	\$93,777 \$43,332	\$21,282 \$13,527	\$6,936 \$2,166	\$13,986 \$17,722	\$58,509 \$12,083
	Niles	\$300,065	\$118,485	\$4,543	\$154,070	\$27,510
	Norway	\$98,179	\$25,360	\$7,406	\$39,746	\$33,073
	Paw Paw	\$64,413	\$20,863	\$2,722	\$33,798	\$9,752
	Petoskey	\$170,584	\$47,863	\$1,955	\$108,032	\$14,689
	Portland	\$80,819	\$37,339	\$754	\$30,430	\$13,050
	Sebewaing	\$119,312	\$14,141	\$14,062	\$76,212	\$28,959
	South Haven St. Louis	\$281,730 \$86,583	\$81,448 \$25,123	\$5,694 \$8,757	\$166,626 \$45,059	\$33,656 \$16,401
	Stephenson	\$16,467	\$6,089	\$1,037	\$45,059	\$4,211
	Sturgis	\$462,458	\$103,305	\$4,706	\$326,932	\$32,221
	Traverse City	\$865,596	\$189,610	\$8,889	\$561,296	\$114,690
	Union City	\$18,295	\$4,155	\$758	\$11,268	\$2,872
	Wakefield	\$18,908	\$8,481	\$3,478	\$5,410	\$5,017
_	Wyandotte	\$714,828	\$289,522	\$18,985	\$365,224	\$60,082
59	Zeeland Subtotal Municipals	\$618,228 \$16,368,207	\$129,192 \$4,540,203	\$8,012 \$773,557	\$437,109 \$9,163,353	\$51,927 \$2,621,857
Sı	ibtotal Statewide Electric	\$256,964,741	\$89,102,505	\$17,779,924	\$121,349,264	\$46,470,178
	Gas Companies		,	, , , , , , , , , , , ,	, , , , , , , , ,	, ,,,,
	Consumers	\$87,207,089	\$38,864,179	\$24,365,558	\$12,462,747	\$35,880,163
	DTE Energy Gas	\$48,112,540	\$24,356,516	\$10,892,000	\$6,921,644	\$16,834,380
	MGU	\$5,308,430	\$1,960,017	\$764,999	\$1,245,562	\$2,102,851
	SEMCO Energy WPSCorp	\$10,285,456 \$169,938	\$3,989,488 \$68,671	\$1,403,470 \$19,956	\$2,554,121 \$52,118	\$3,741,847 \$49,149
	Xcel Energy Electric	\$169,938	\$58,671	\$19,956	\$52,118	\$49,149
	Subtotal Statewide Gas	\$151,302,076	\$69,297,846	\$37,486,409	\$23,296,968	\$58,707,262
_	otal Gas and Electric	\$408,266,817	\$158,400,351	\$55,266,333	\$144,646,232	\$105,177,440

Minimum Payments to Efficiency United									
% of Revenue	0.75%	1%	1.5%	2%	2%	2%	2%		
Year	2009	2010	2011	2012	2013	2014	2015		
Alpena*	\$200,594	\$228,990	\$354,942	\$510,504	\$466,063	\$503,660	\$517,181		
Baraga	-	-	-	\$48,700	\$43,356	\$48,860	\$48,860		
Bayfield	\$240	\$336	\$668	\$866	\$863	\$972	\$972		
Crystal Falls	-	-	-	\$43,440	\$40,915	\$45,400	\$45,400		
Daggett	\$870	\$1,160	\$1,764	\$2,469	\$2,384	\$2,384	\$2,384		
Dowagiac	-	-	-	-	\$122,888	\$136,901	\$136,901		
Edison Sault*	\$279,998	\$378,335	\$605,075	-	-	-	-		
Gladstone	-	-	-	\$79,460	\$77,628	\$83,600	\$83,600		
Harbor Springs	-	-	-	-	\$65,941	\$70,153	\$70,153		
Hillsdale	-	-	-	\$214,108	\$191,178	\$240,359	\$240,359		
Indiana Michigan	\$1,442,706	\$1,859,141	\$2,706,738	\$4,420,319	\$4,139,038	-	-		
L'Anse	-	-	-	\$31,114	\$26,301	\$30,560	\$30,560		
Negaunee	-	-	-	\$65,940	\$60,358	\$61,360	\$61,360		
Northern States Xcel	\$89,002	\$115,837	\$177,509	\$234,474	\$229,224	\$264,730	\$267,057		
Norway	-	-	-	\$72,560	\$64,146	\$75,800	\$75,800		
South Haven	-	-	-	\$260,203	\$236,081	\$276,317	\$279,771		
UP Power	\$719,362	\$971,884	\$1,433,567	\$1,967,085	\$1,843,407	\$2,100,133	\$2,192,220		
Wisconsin Electric*	\$264,328	\$321,835	\$562,277	\$931,154	\$887,049	\$1,020,208	\$1,020,208		
WPSCorp	\$139,495	\$215,224	\$289,914	\$381,401	\$366,253	\$416,618	\$410,199		
MGU (Gas)	\$1,532,721	\$2,427,332	\$2,983,018	\$3,671,084	\$3,176,509	\$2,491,145	\$2,571,150		
SEMCO Energy (Gas)	\$3,218,624	\$4,798,745	\$5,842,220	\$6,242,032	\$5,650,684	-	-		
WPSCorp (Gas)	\$49,087	\$72,674	\$93,687	\$91,685	\$87,072	\$77,881	\$87,500		
Northern States Xcel (Gas)	\$60,440	\$100,711	\$128,215	\$109,531	\$93,388	\$90,940	\$90,940		
Total	\$7,997,466	\$11,492,203	\$15,179,594	\$19,378,129	\$17,870,726	\$8,037,982	\$8,232,575		

^{*}Self-direct deducted in appropriate years

2014 and 2015 payments are estimates

Electric Utilities Incremental Energy Savings Targets (MWh)								
% of Sales	0.30%	0.50%	0.75%	1%	1%	1%	1%	
Year	2008-2009	2010	2011	2012	2013	2014	2015	
Alpena°	973	1,613	2,419	3,244	3,219	3,297	3,373	
Baraga	-	-	-	188	184	187	188	
Bayfield	0.5	1.0	1.4	1.9	2	2	2	
Crystal Falls	-	-	-	164	162	162	162	
Daggett	4.6	7.5	11.2	15	14	12	12	
Dowagiac	-	-	-	-	634	660	652	
Edison Sault°	2,014	3,350	5,026	-	-	-	-	
Gladstone	-	-	-	328	321	325	327	
Harbor Springs	-	-	-	-	275	375	376	
Hillsdale	-	-	-	1,275	1,212	1,205	1,196	
Indiana Michigan	9,159	14,952	22,427	29,403	28,743	-	-	
L'Anse	-	-	-	137	132	127	123	
Negaunee	-	-	-	217	221	222	223	
Northern States Xcel	413	687	1,031	1,377	1,385	1,409	1,412	
Norway	-	-	-	300	294	293	293	
South Haven	-	-	-	1,312	1,315	1,347	1,368	
UP Power	2,509	4,242	6,363	8,272	8,137	8,141	8,142	
Wisconsin Electric°	8,414	13,200	19,800	26,358	26,709	27,728	26,782	
WPSCorp	876	1,395	2,093	2,739	2,734	2,833	2,862	
Total	24,362	39,448	59,171	75,334	75,693	48,325	47,493	

°Includes self-direct goal in appropriate years

Gas Utilities Incremental Energy Savings Targets (Mcf)								
% of Sales	0.10%	0.25%	0.50%	0.75%	0.75%	0.75%	0.75%	
Year	2008-2009	2010	2011	2012	2013	2014	2015	
MGU	30,172	75,150	150,300	219,898	216,038	210,757	214,838	
SEMCO Energy	55,781	140,079	280,158	409,480	402,955	-	-	
WPSCorp **	1,544	3,758	7,515	10,946	10,748	11,366	11,652	
Northern States Xcel **	885	2,241	4,481	6,499	6,265	6,018	6,032	
Total	88,382	221,227	442,454	646,823	636,006	228,141	232,522	

^{**} Converted from therms assuming 10 Th = 1 Mcf

2014 and 2015 targets are estimates

