



DTE Energy®

**Energy Waste Reduction (EWR)
Low Income Multifamily Program
and Pilot**

June 14, 2018

Low Income Multifamily Pilot

- As part of the EWR 2018-19 plan filing settlement with National Housing Trust (NHT), the Multifamily pilot is testing some program design changes. This attempt is resulting in focusing the pilot spend of \$1.0 million to test these concepts/design changes over 2018-'19.
- New pilot offerings will include:
 - Expensive and impactful energy savings measures installed into the units
 - Expanded in-unit direct install measures
 - Common area direct install measures
 - Concierge full service for property owners:
 - Customer Targeting
 - Audits
 - Contractor estimates
 - Assist with obtaining financing
 - Piloting tiered rebate incentives for energy efficiency measure upgrades in multifamily common areas that are non-direct install

Low Income Multifamily Program

- Low Income Multifamily – simple and high impact energy savings measures for multifamily buildings and units
- Low Income Multifamily program spending and savings

Year	Spend	% of Residential Budget	Electric Savings	Gas Savings
2018	\$2,195,000	3%	2,216 MWH	25,180 MCF
2019	\$4,955,000	7%	2,204 MWH	24,959 MCF

- As part of the EWR 2018-19 plan filing settlement with National Housing Trust, the Multifamily program is expanding its program offerings, resulting in an increase in spending by an additional \$3.25 million over the original plan for the two years.
- Broader low income qualifications with all spend and savings for in-unit direct install, common area direct install, in-unit non-direct install, and common area non-direct install for eligible multifamily low income projects will be accounted to the multifamily low income program
- New program offerings expected to include:
 - Expensive and impactful energy savings measures installed into the units
 - Concierge full service for property owners with: audits/assessments; contractor estimates; finding financing; very attractive rebate incentives for energy efficiency upgrades in multifamily common areas