

EWI Low Income Workgroup

June 2, 2022



Agenda

Welcome and Introductions

Brad Banks, MPSC

DTE and Consumers Energy Low-Income Needs

Assessment Findings

Jeana Swedenburg

Cadmus

Environmental Justice and Equity in Electrification

Andrea Salazar

Michaels Energy

My Next Electric!

Residential Electrification Education

William Gallmeyer

Green Projects Group

Matt Candler,

Founder, My Next Electric!

Wrap Up and Adjourn

CADMUS

Consumers Energy

DTE



DTE Energy and Consumers Energy Income Needs Assessment

REVISED DRAFT

June 2022

OVERVIEW

A background graphic featuring a network of interconnected nodes and lines. The nodes are represented by circles of varying sizes, some solid and some hollow, connected by both solid and dashed lines, creating a complex web-like structure.

Approach and Assumptions

Service Territory

Participation Gaps

Characterization

Prioritization Scenarios

Intent of Use & Questions

A network diagram with nodes and connections on a light blue background. The nodes are represented by circles of varying sizes, some solid and some hollow, connected by a web of thin lines. Some lines are solid, while others are dashed, creating a complex, interconnected pattern that fills the background.

APPROACH & ASSUMPTIONS



Study Objectives

Map historical participation

Identify gaps in coverage

Characterize eligible communities

Develop prioritization scenarios

APPROACH AND ASSUMPTIONS

Data Sources

- Historical participation data provided by Consumers Energy and DTE Energy
- Territory shapefiles provided by the utilities
- Census Bureau ACS and PUMS data on income, demographics, energy burden (PUMS only)

Income Eligibility

- 200% of federal poverty level guideline (FPL)

Study Coverage

- All DTE Energy and Consumers Energy income-qualified single-family and multi-family programs were included in the analysis
- Geographies: Census Tracts, Public Use Microdata Areas (PUMAs)
- Metrics: # not served, % not served, composite need score

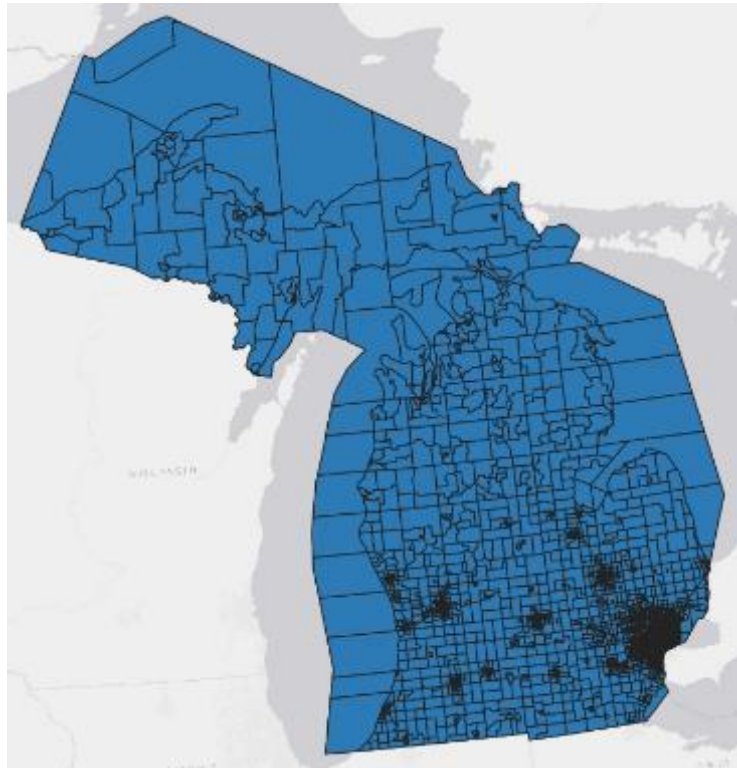
DATA OVERVIEW

Program	Years	Total
DTE Energy		
Income-Qualified Single-Family Programs	2009-2021	83,725
Income-Qualified Multi-Family Programs*	2009-2011, 2018-2021	886
Consumers Energy		
Income-Qualified Single-Family Programs	2010-2020	135,212
Income-Qualified Multi-Family Programs*	2016-2020	953

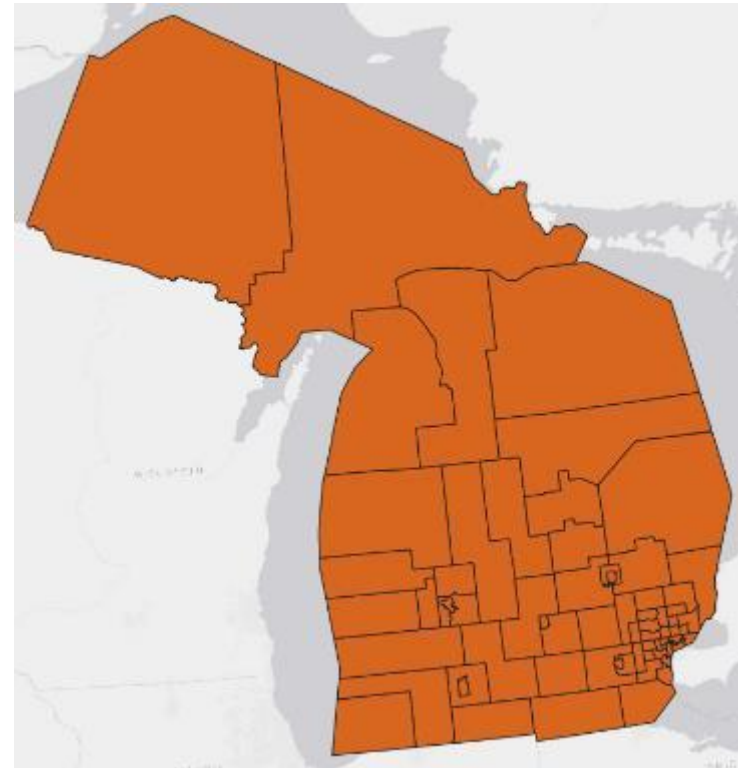
*Multi-family project data is provided at the building level; underrepresenting the full count of units served in each geolocation.

CENSUS BUREAU GEOGRAPHIES

Geography	Average Households per Geography	Geographies in DTE Energy Service Territory	Geographies in Consumers Energy Service Territory
Census Tract	1,400	1,948	1,931
PUMA	57,000	55	56



Census Tract



PUMA

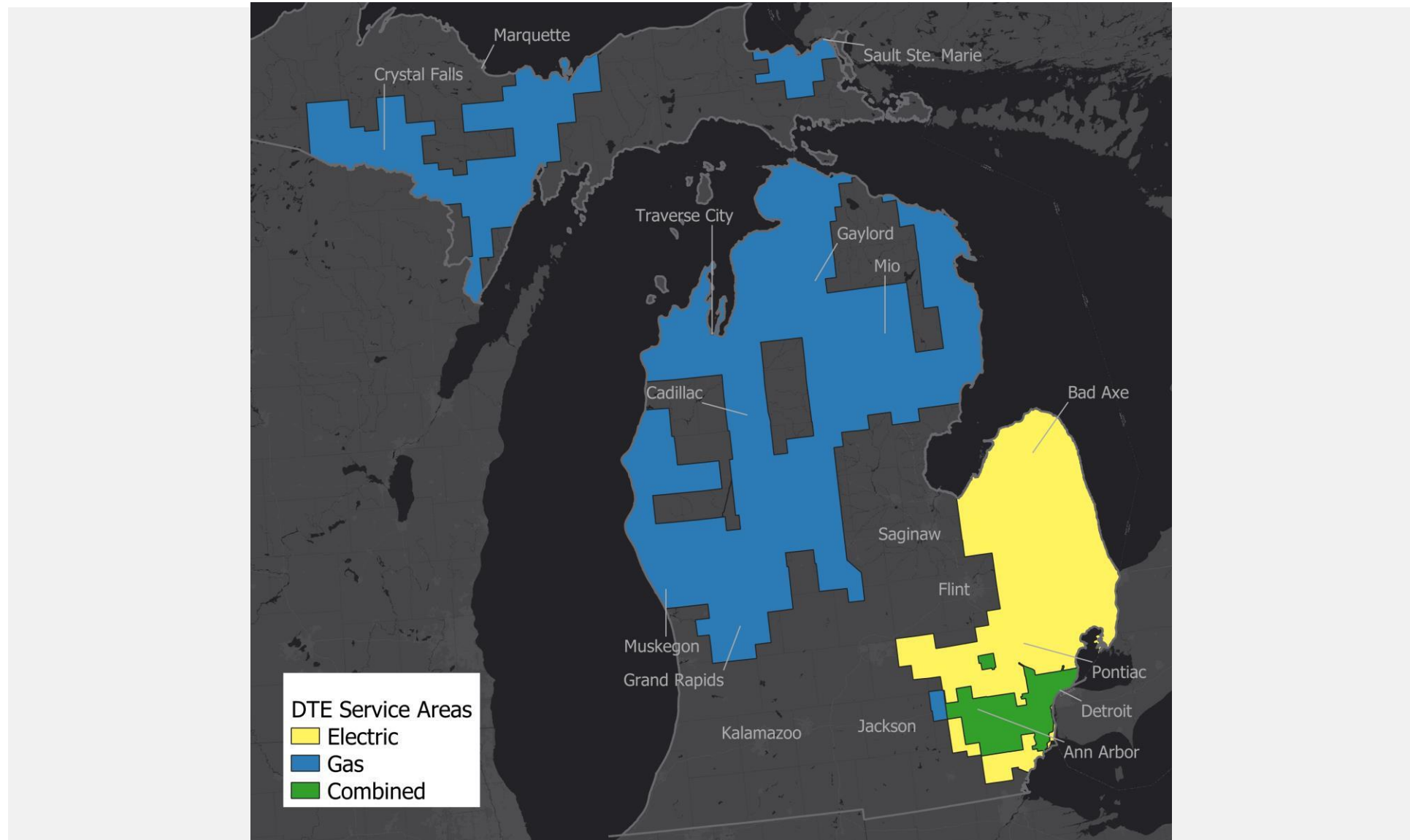
M E T R I C S

Metric	Areas Identified	Used to Assess
Count (of eligible, unserved households)	Largest number of potential participants not yet served	<ul style="list-style-type: none">- Efficiency- Potential for targeted delivery- Magnitude
Percentage (of eligible, unserved households)	Low historical participation relative to eligible population	<ul style="list-style-type: none">- Equity- Potential for targeting regions with relatively lower historical delivery

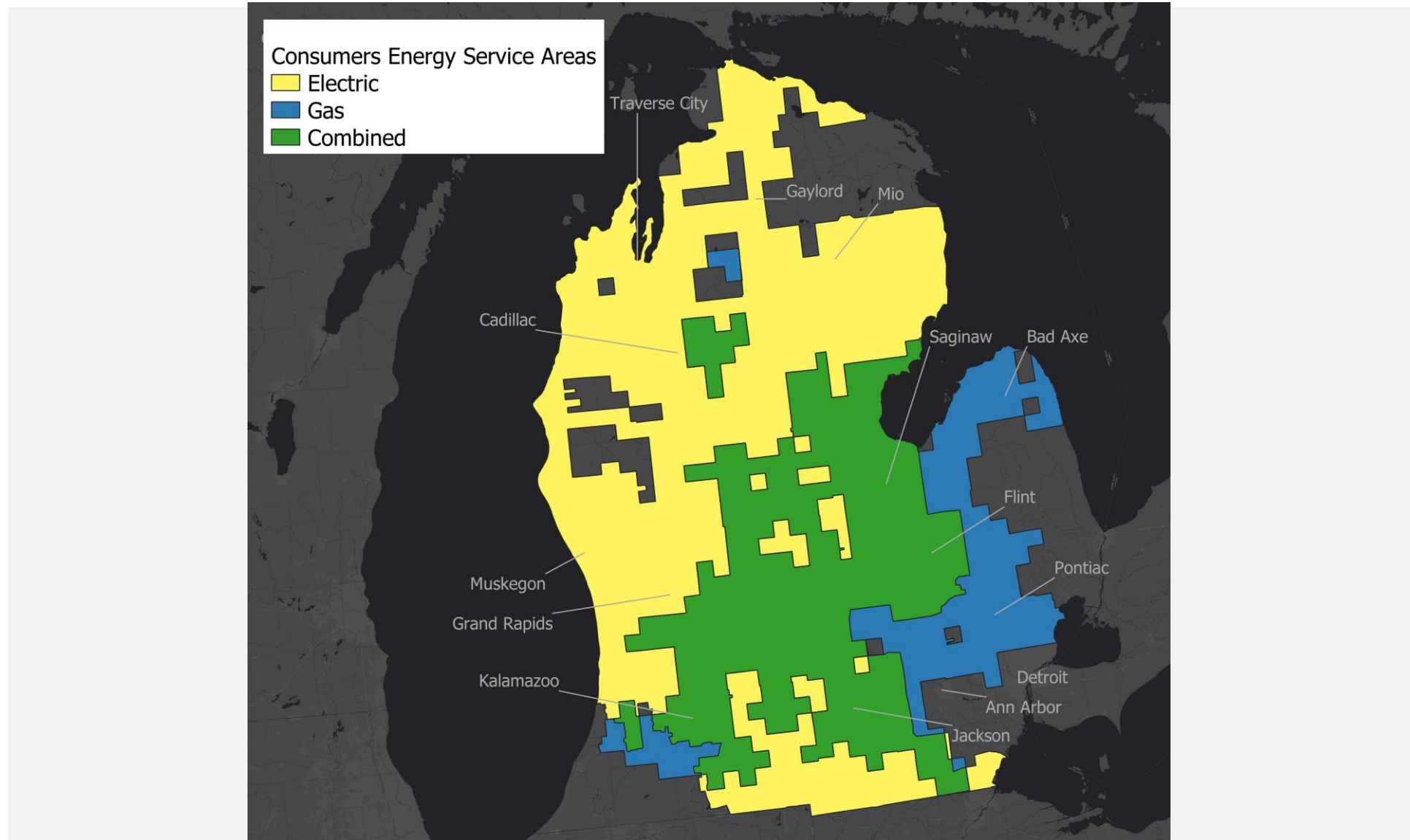
The background of the image features a complex network diagram. It consists of numerous nodes, represented by circles of varying sizes, some of which are solid white and others are hollow white. These nodes are interconnected by a web of thin, light-colored lines. Some of these lines are solid, while others are dashed, creating a sense of depth and connectivity. The overall layout is organic and sprawling, filling the frame with a pattern of connections.

SERVICE TERRITORY

DTE ENERGY SERVICE TERRITORY



CONSUMERS ENERGY SERVICE TERRITORY

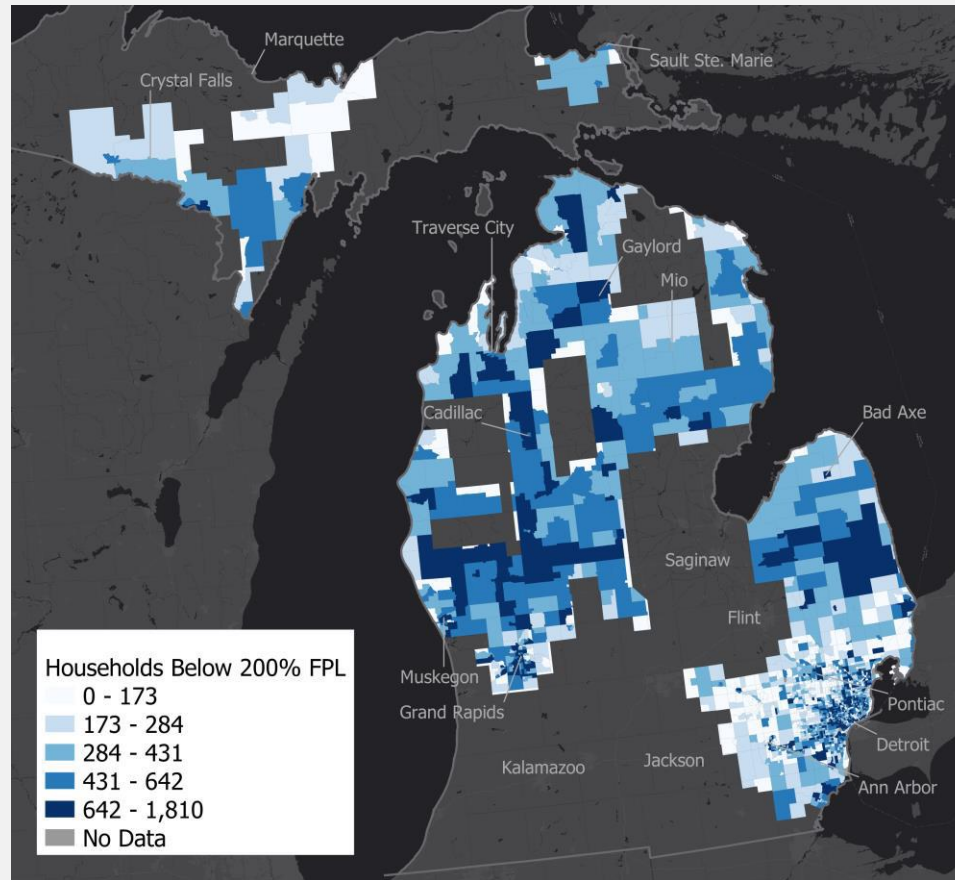


An abstract network diagram with various sized white circles (nodes) connected by thin white lines (edges) on a light blue background. Some lines are solid, while others are dashed, creating a complex web-like structure.

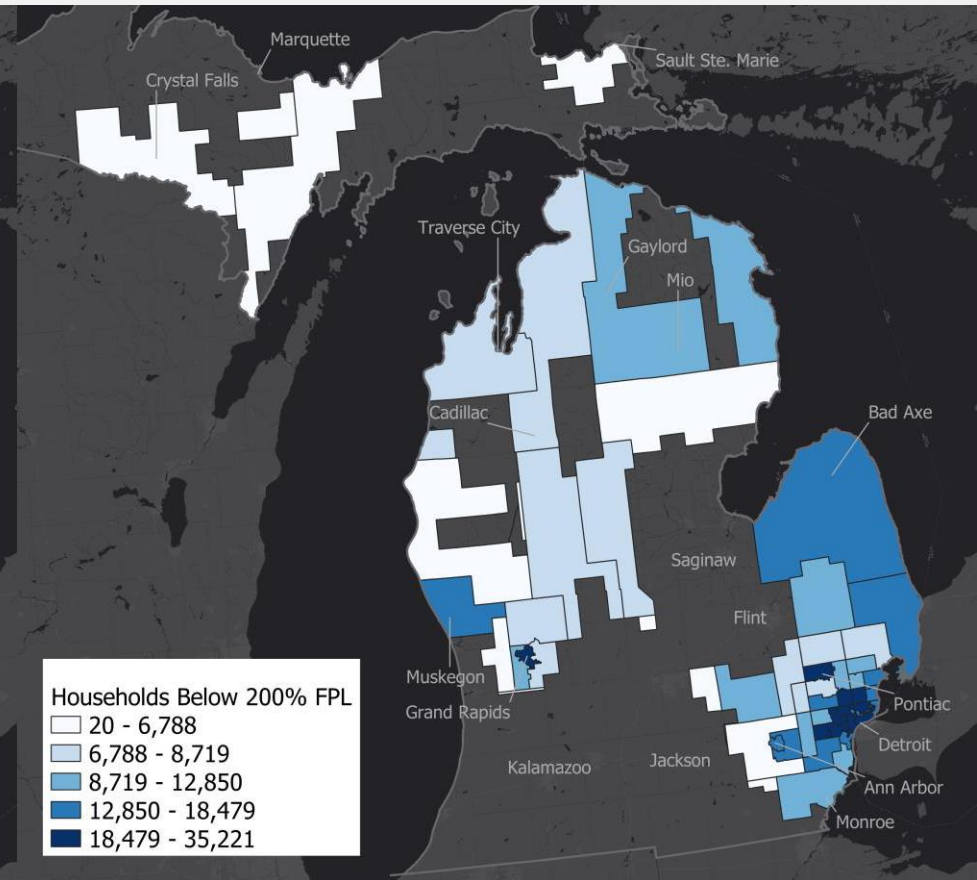
GAP ANALYSIS: ELIGIBLE HOUSEHOLDS (< 200% FPL) VS. HISTORICAL PARTICIPATION

DTE ENERGY ELIGIBLE HOUSEHOLDS

Census Tract



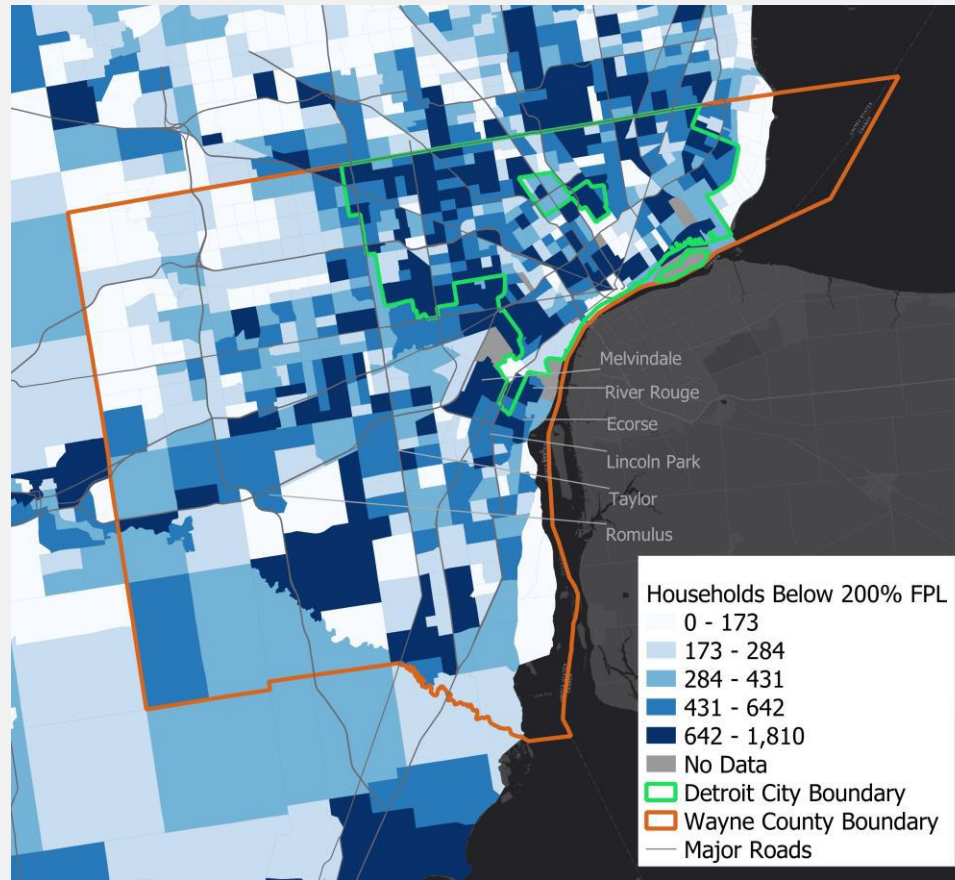
PUMA



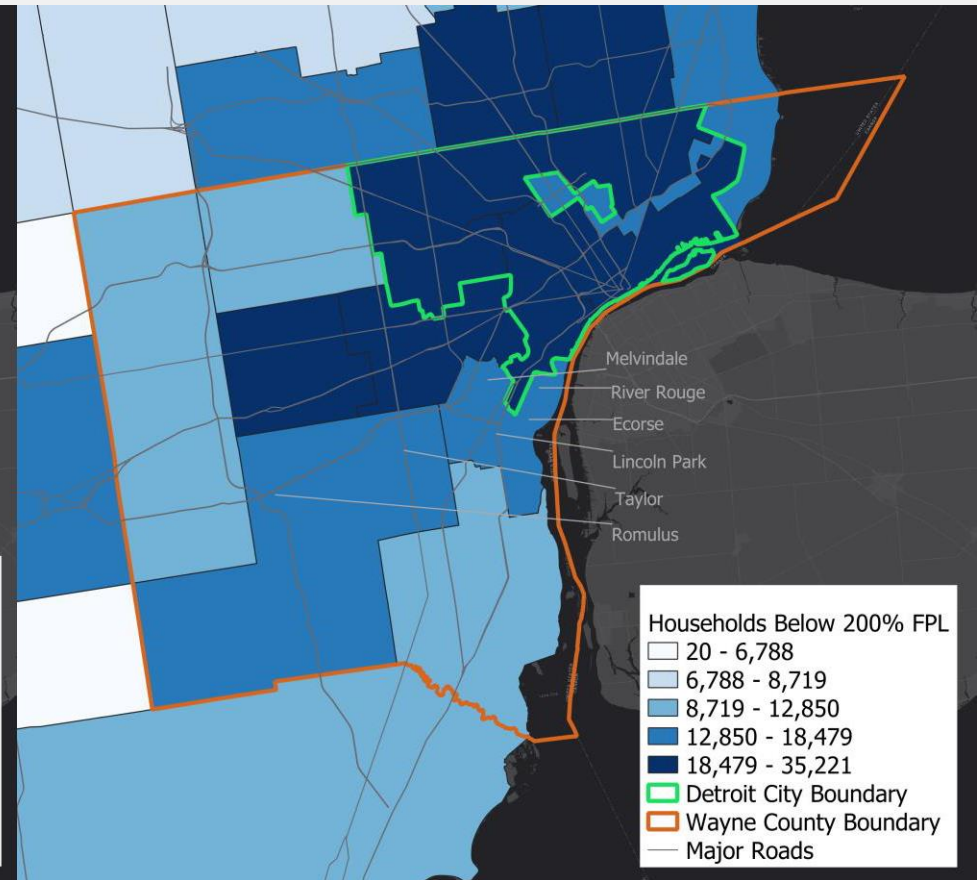
Breaks:Quantiles

DTE ENERGY ELIGIBLE HOUSEHOLDS: WAYNE COUNTY

Census Tract



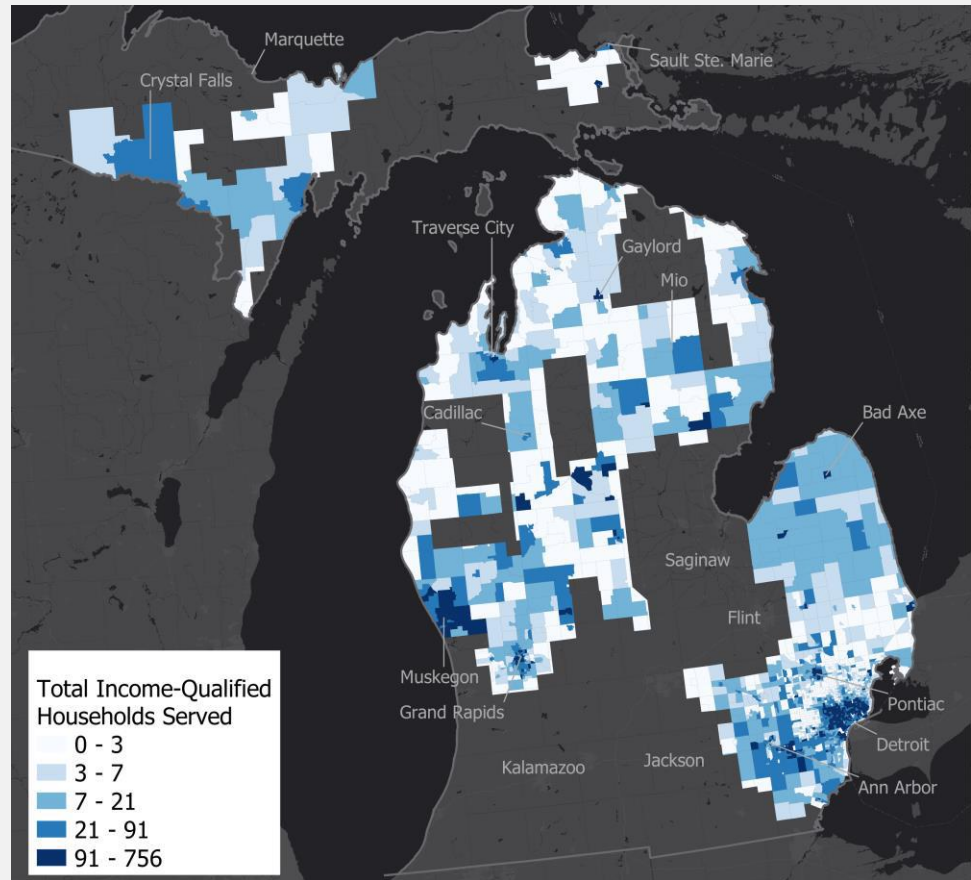
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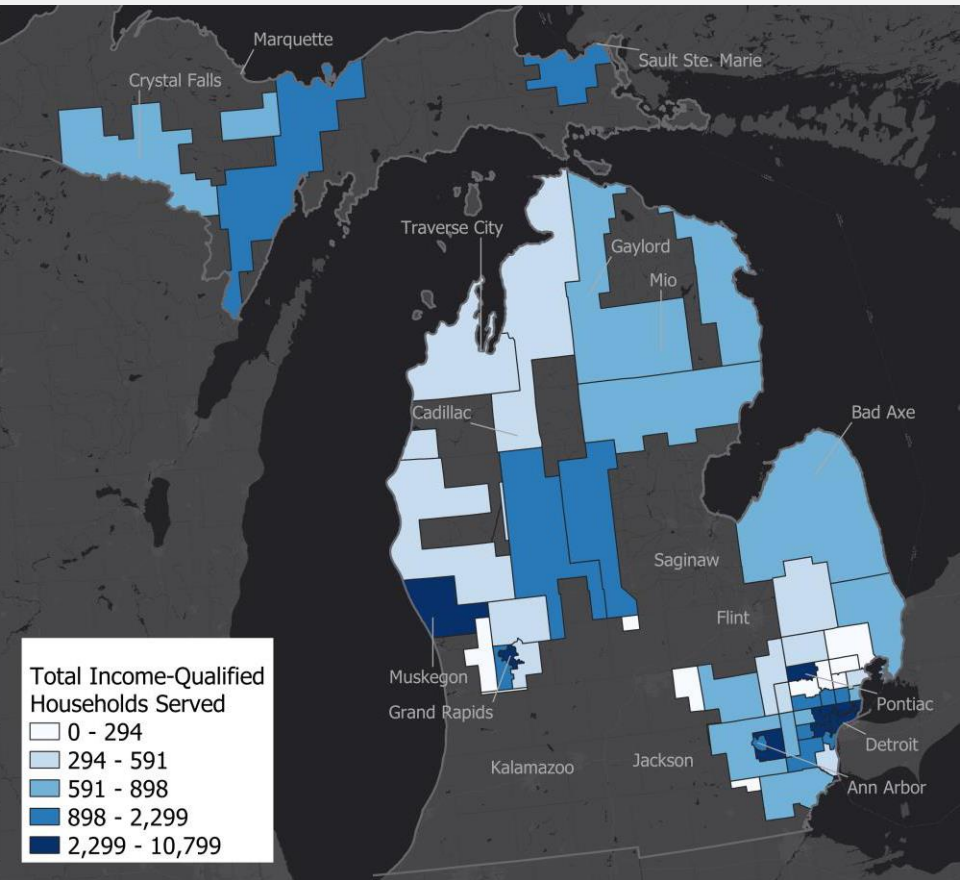
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DTE ENERGY HISTORICAL PARTICIPATION: IQ PROGRAMS

Census Tract



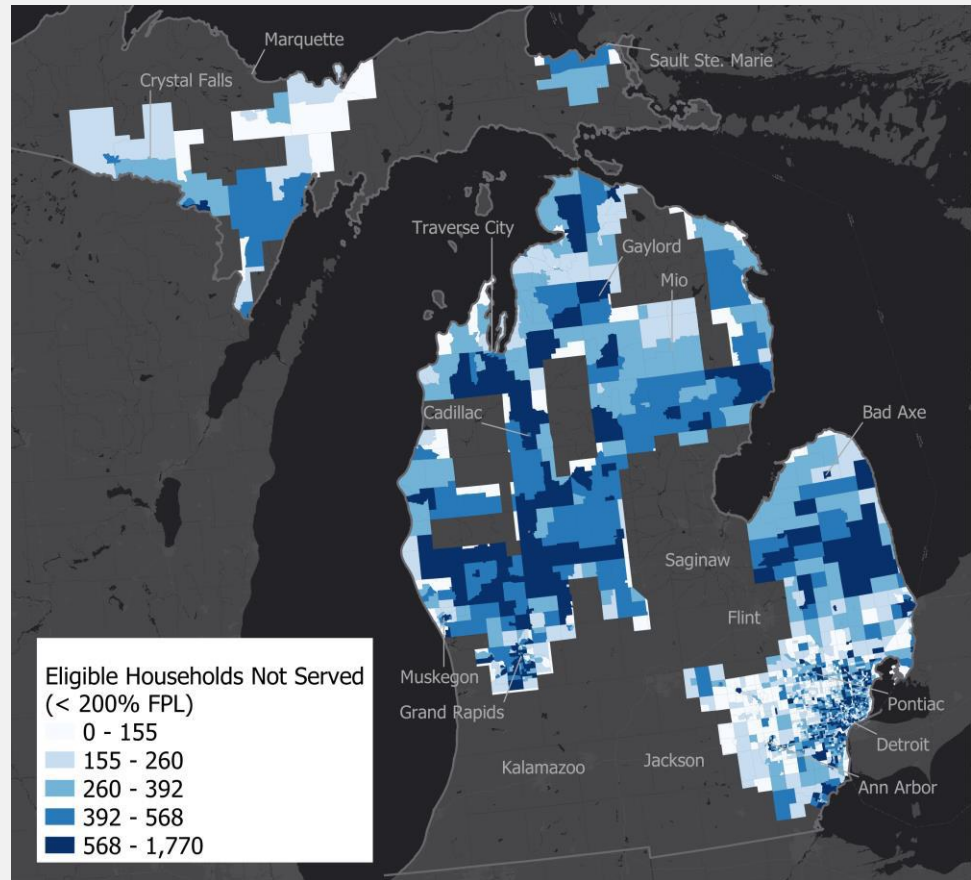
PUMA



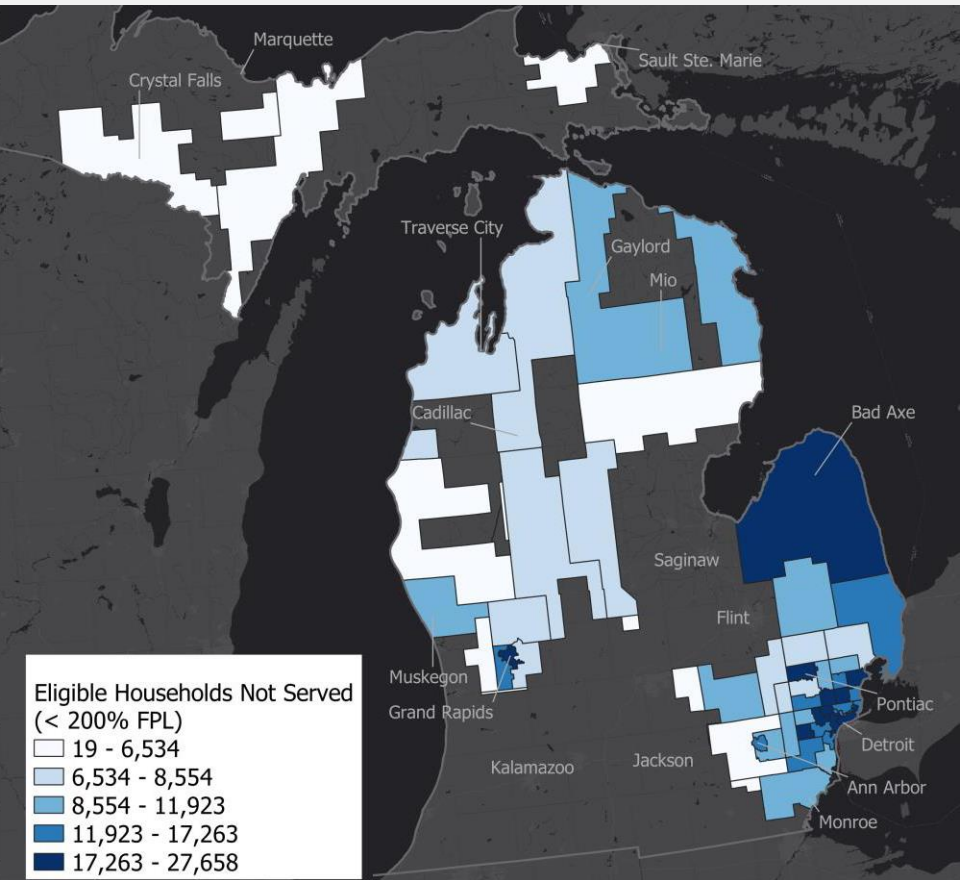
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DTE ENERGY GAP ANALYSIS: # UNSERVED HOUSEHOLDS

Census Tract



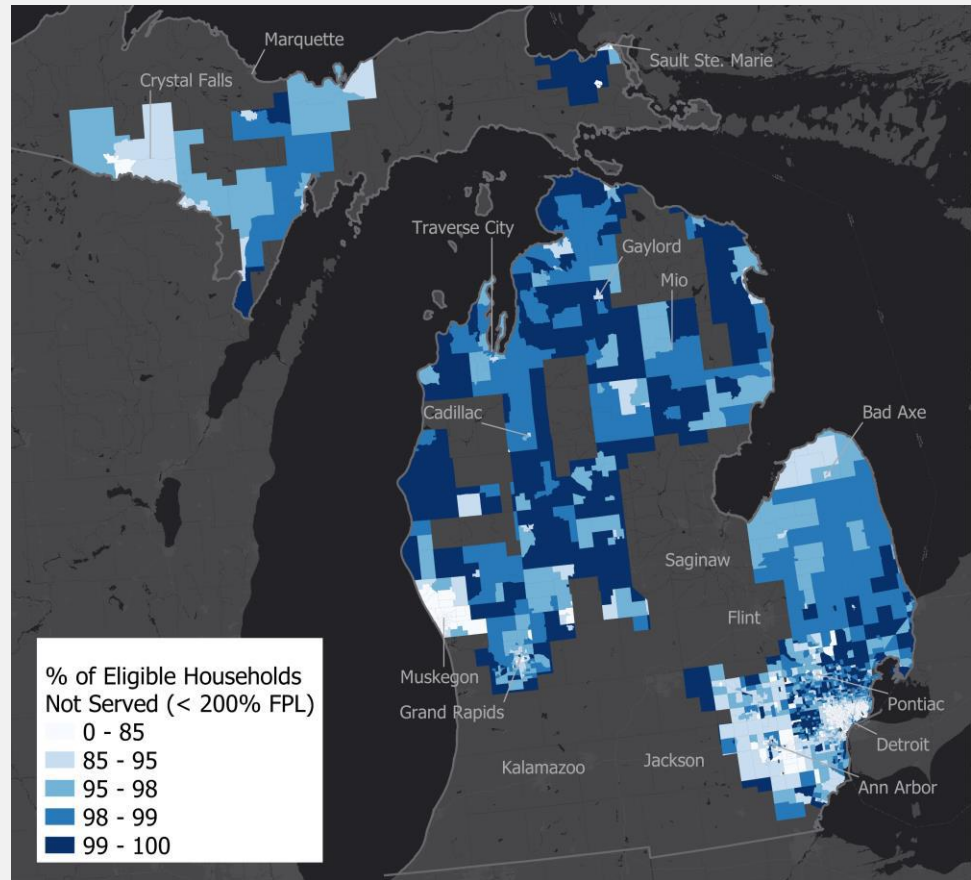
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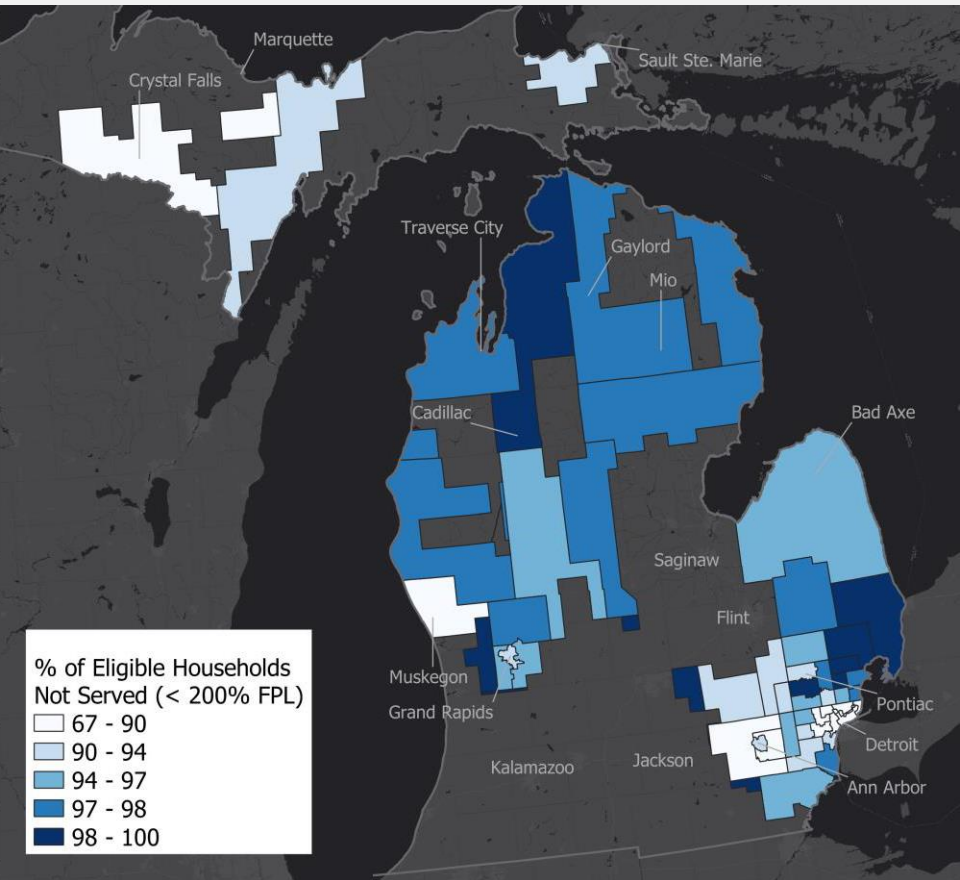
Breaks: Quantiles

DTE ENERGY GAP ANALYSIS: % UNSERVED HOUSEHOLDS

Census Tract



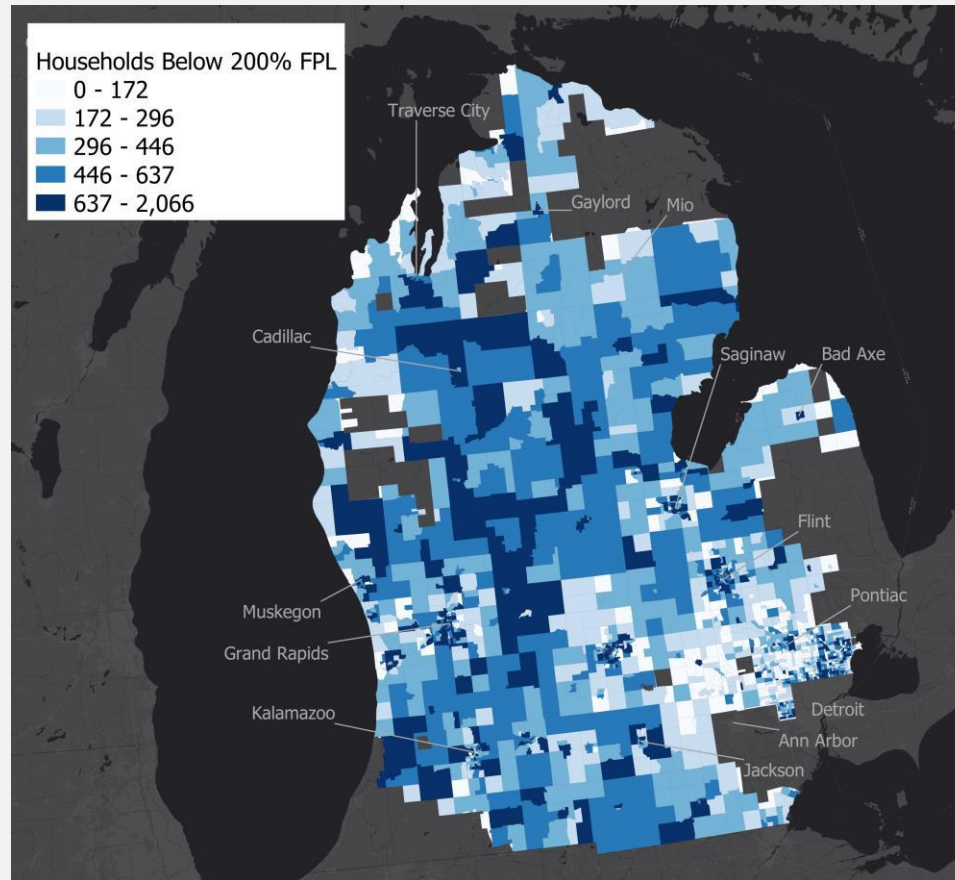
PUMA



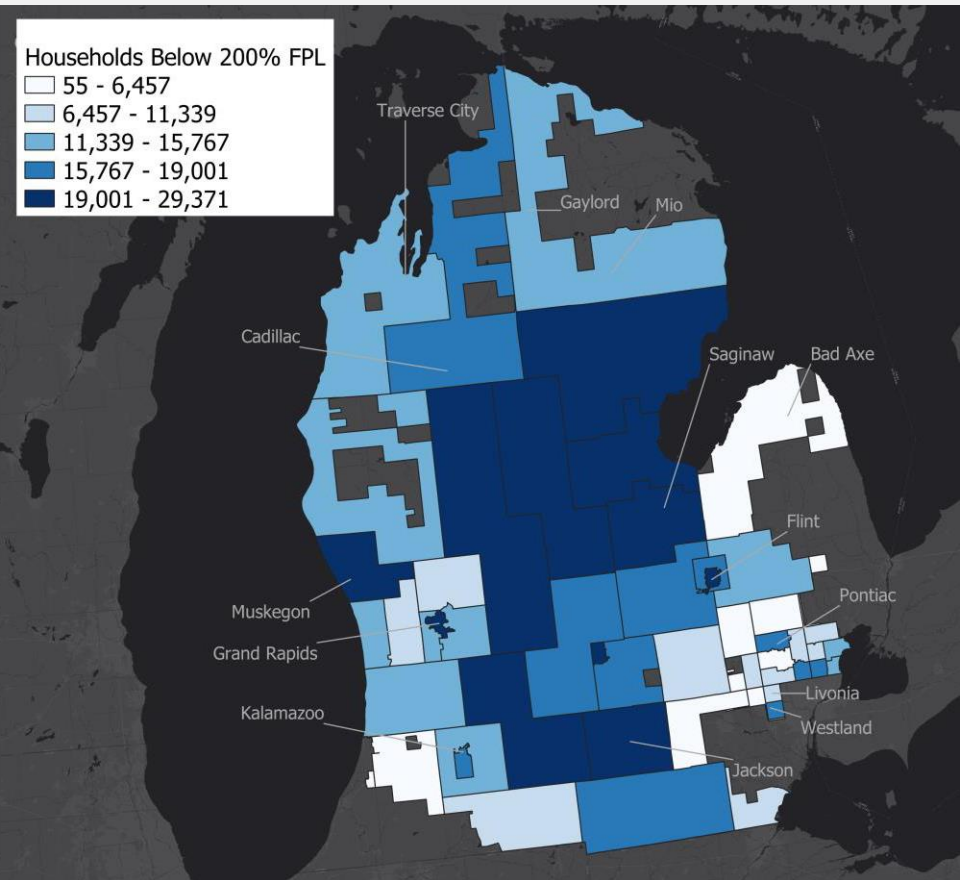
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CONSUMERS ENERGY ELIGIBLE HOUSEHOLDS

Census Tract



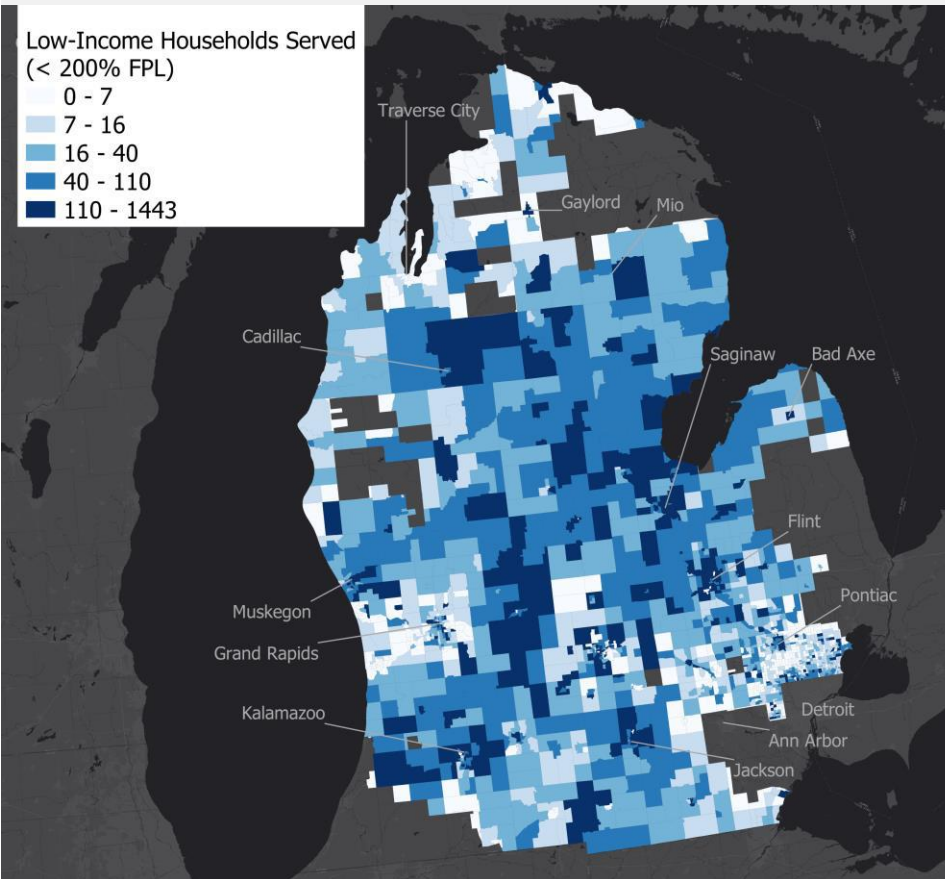
PUMA



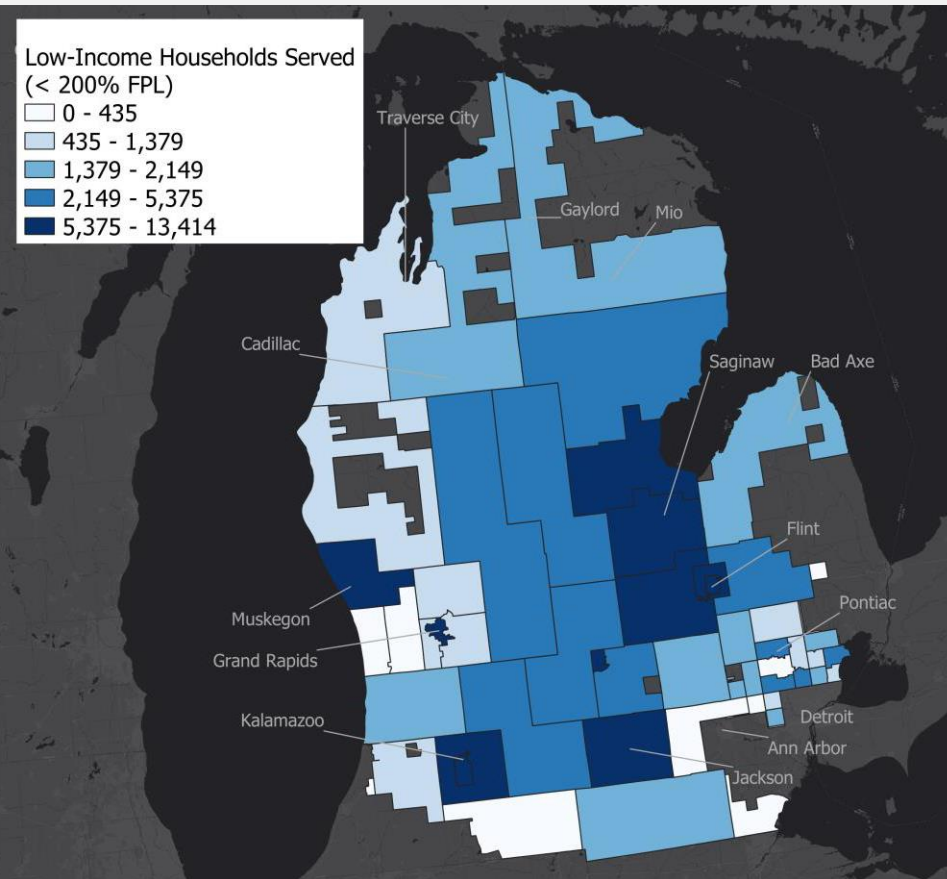
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CONSUMERS ENERGY HISTORICAL PARTICIPATION: IQ PROGRAMS

Census Tract



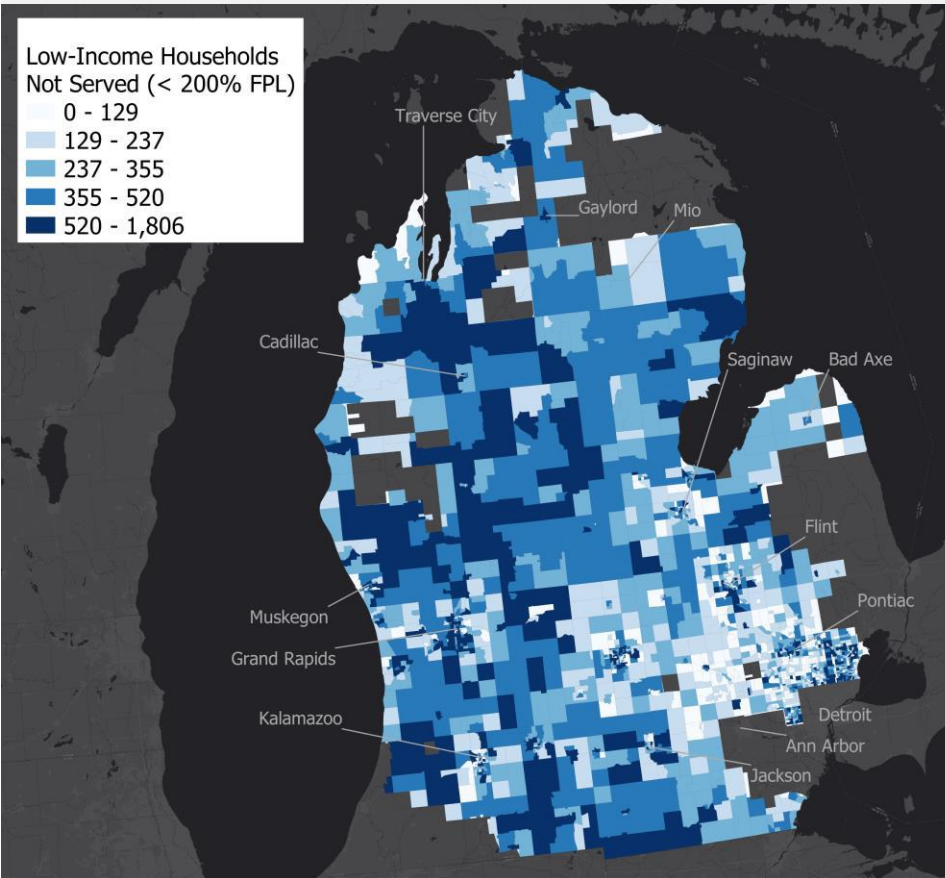
PUMA



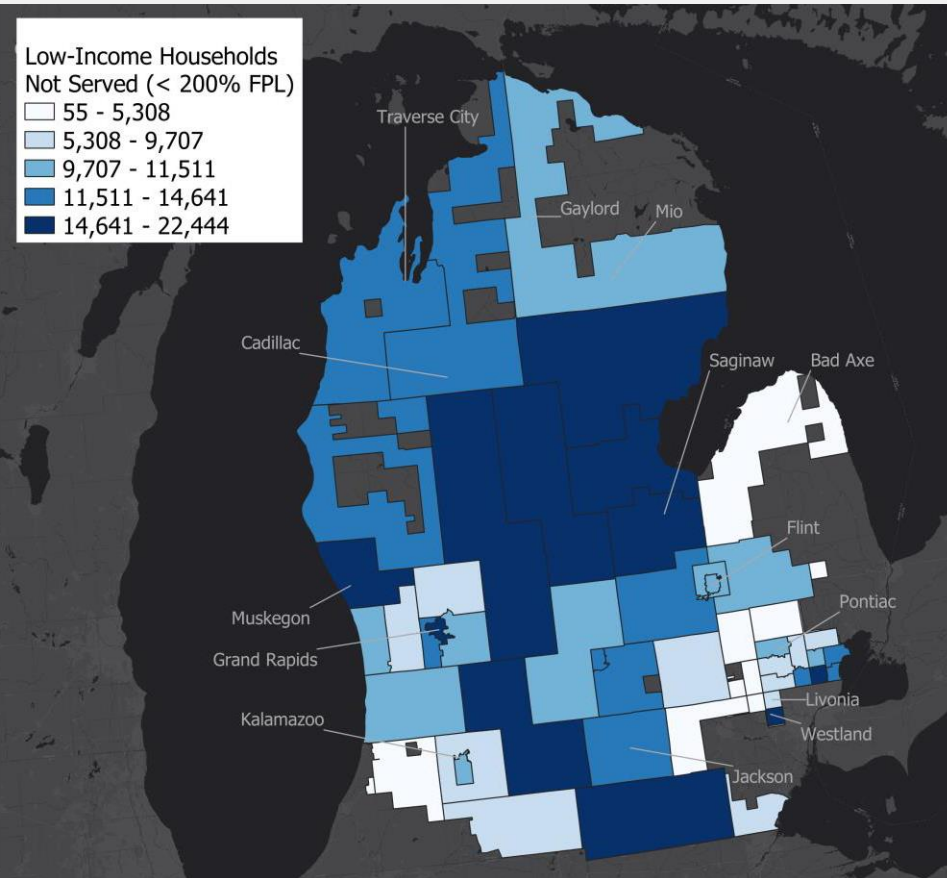
Breaks:Quantiles

CE GAP ANALYSIS: # UNSERVED HOUSEHOLDS

Census Tract



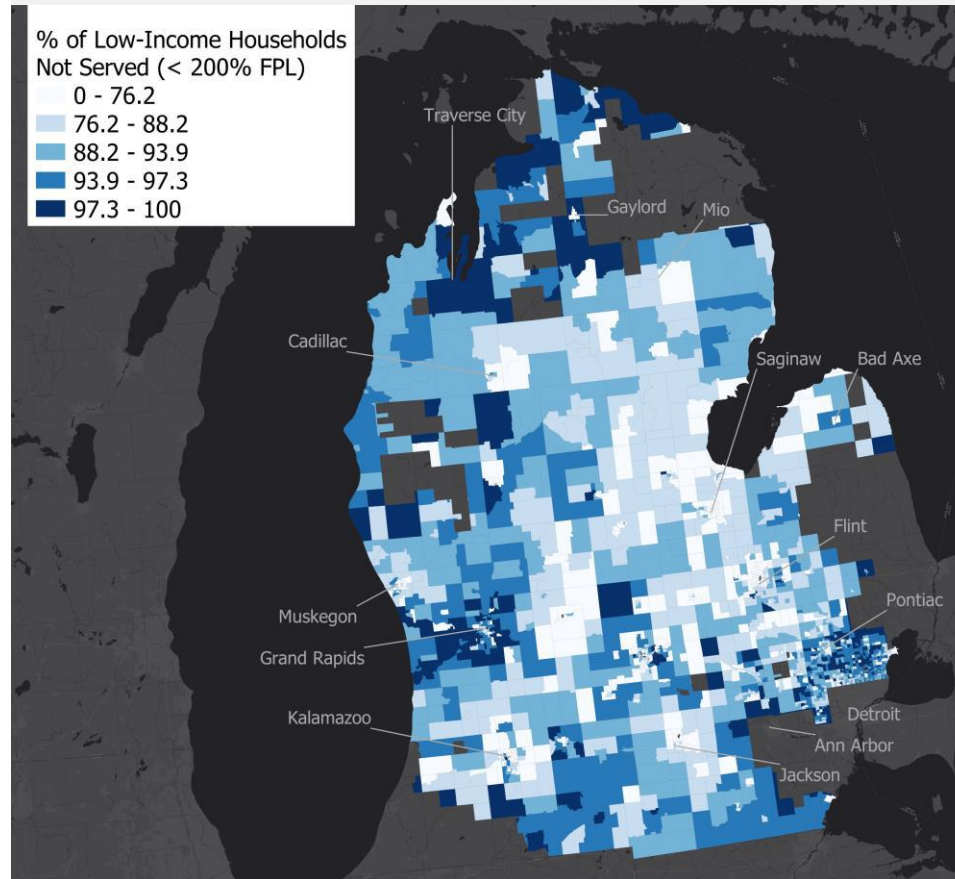
PUMA



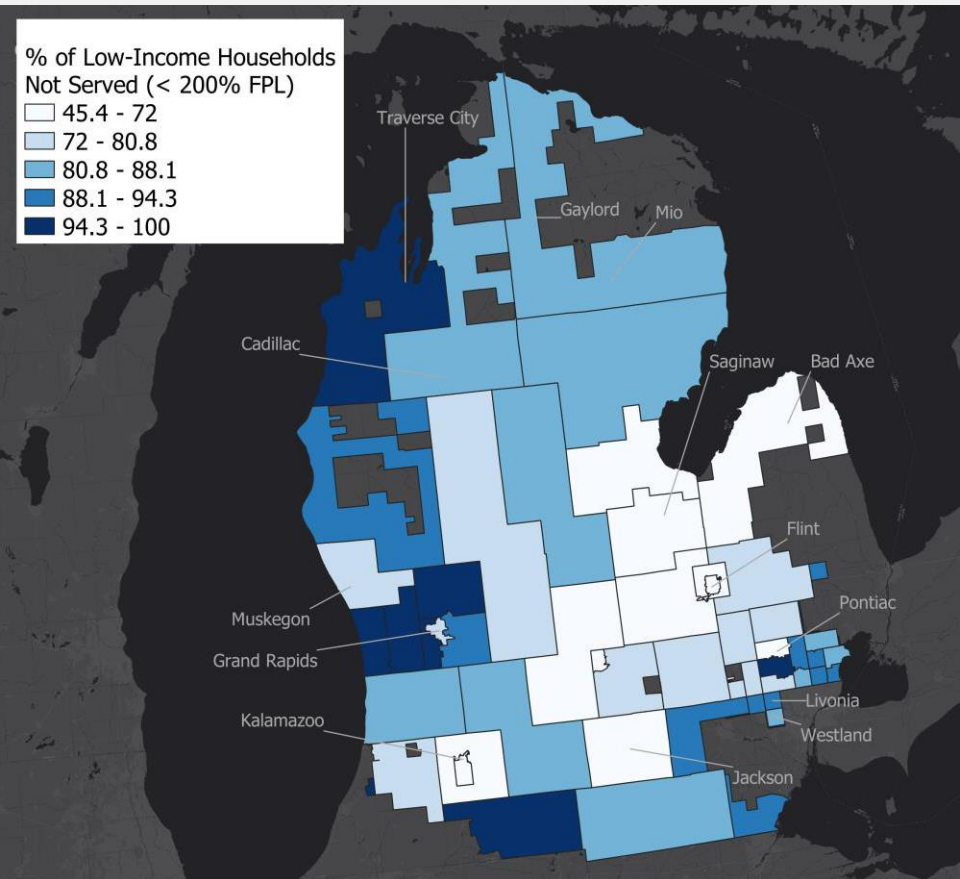
Breaks: Quantiles

CE GAP ANALYSIS: % UNSERVED HOUSEHOLDS

Census Tract



PUMA



Breaks: Quantiles

The background of the slide features a complex network diagram. It consists of numerous nodes, represented by circles of varying sizes and colors (some are solid white, others are hollow white with a dark outline). These nodes are interconnected by a web of thin, light-colored lines. Some connections are solid, while others are dashed, suggesting different types or strengths of relationships. The overall layout is organic and spread across the entire frame, with a higher density of nodes and connections in the center.

COMPOSITE NEED SCORING & CHARACTERIZ ATION

COMPOSITE NEED SCORING

What it is: A way to characterize underserved areas.

Use: Pinpointing areas with greatest need. Combines percentages of eligible households with selected high need variables.

Example Variables

Using DOE high need priority criteria as a reference:

Income-eligible households with

- High energy burden
- Children under 18 years of age
- People over 65
- People with a disability

Example Scoring Methodology

- 1) Use the percentile as the score for each of the 4 indicators for each PUMA (ranking percentages of eligible households)
- 2) Sum the scores for all 4 indicators to produce a composite score for each PUMA

PRIORITIZATION SCENARIOS

Primary Scenario

Using DOE high need priority criteria as a reference:

Income-eligible households with

- High energy burden
- Children under 18 years of age
- People over 65
- People with a disability

Alternative Scenarios

DTE Energy

- DOE metrics + language, race, ethnicity
- DOE metrics + single-family vs. multi-family

Consumers Energy

- DOE metrics + heating fuel + multi-family
- DOE metrics + heating fuel + renter

BASE PRIORITIZATION SCENARIOS

Need Criteria	Scenario		
	1	2	3
Energy burden	x	x	x
% of households with children under 18	x	x	x
% of households with members over 65	x	x	x
% of households with members with a disability	x	x	x
% of households in single-family housing		x	
% of households in multi-family housing			x

Each scenario's prioritization scores may have different ranges. For that reason, raw numeric scores cannot be compared across scenarios. However, maps can be used to compare differences in geographic distributions of scores between scenarios.

ENERGY BURDEN CALCULATION

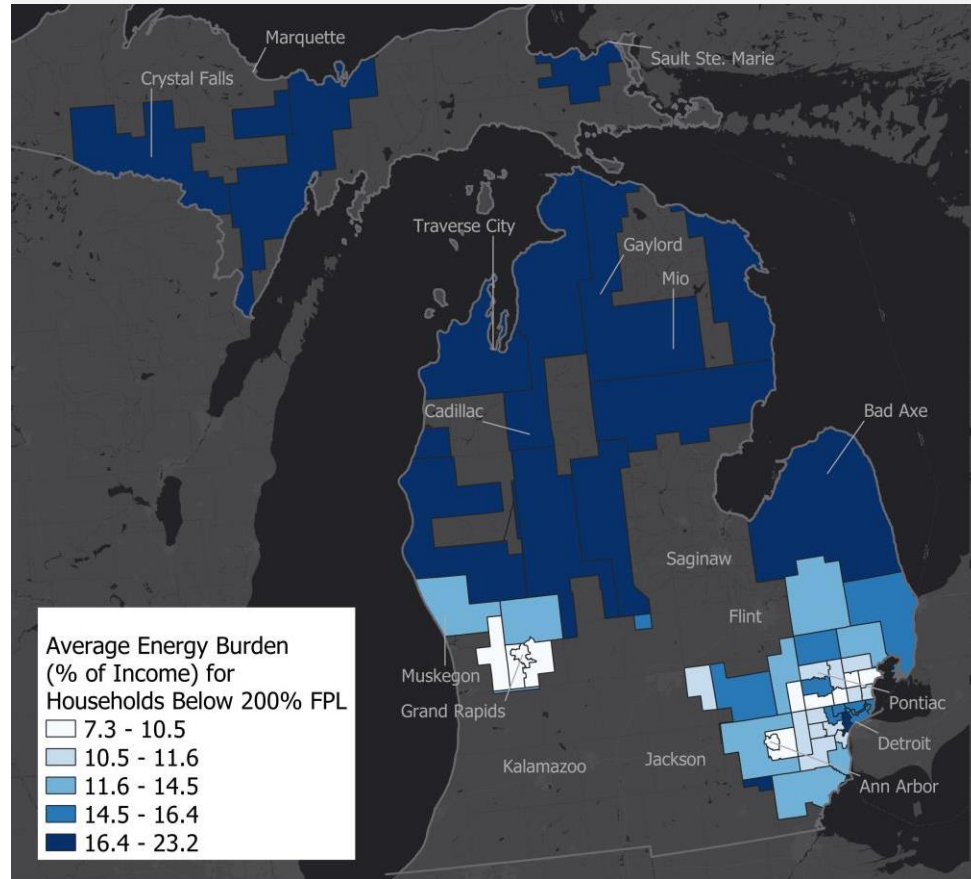
Household Energy Burden:

$$100 * \frac{\text{Annual fuel cost for all heating fuel types (electricity, gas, \& other)}}{\text{Annual household income}}$$

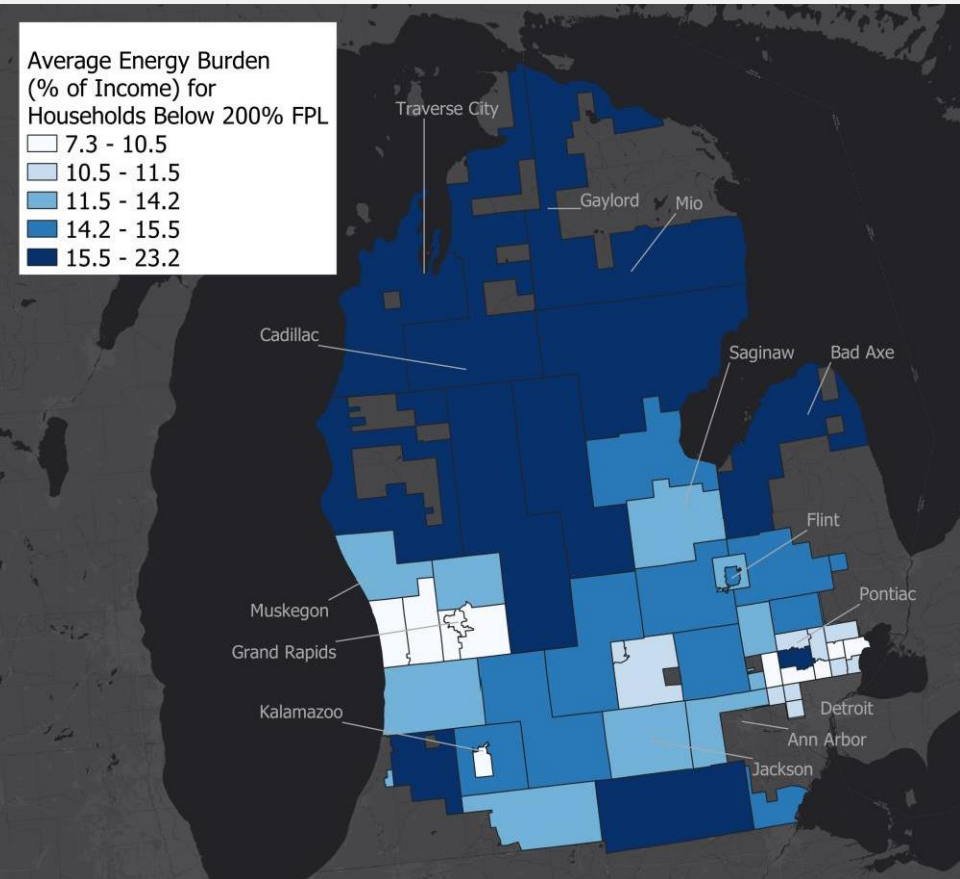
Averaged for each PUMA

NEED CRITERIA: ENERGY BURDEN

DTE Energy

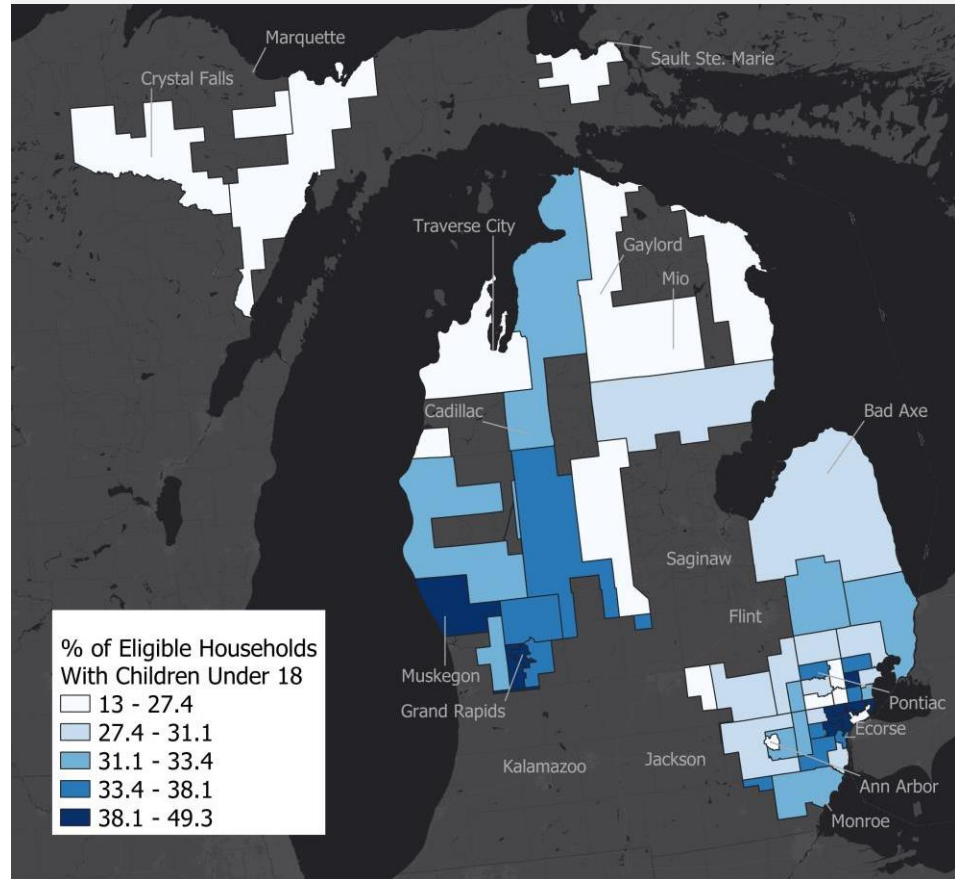


Consumers Energy

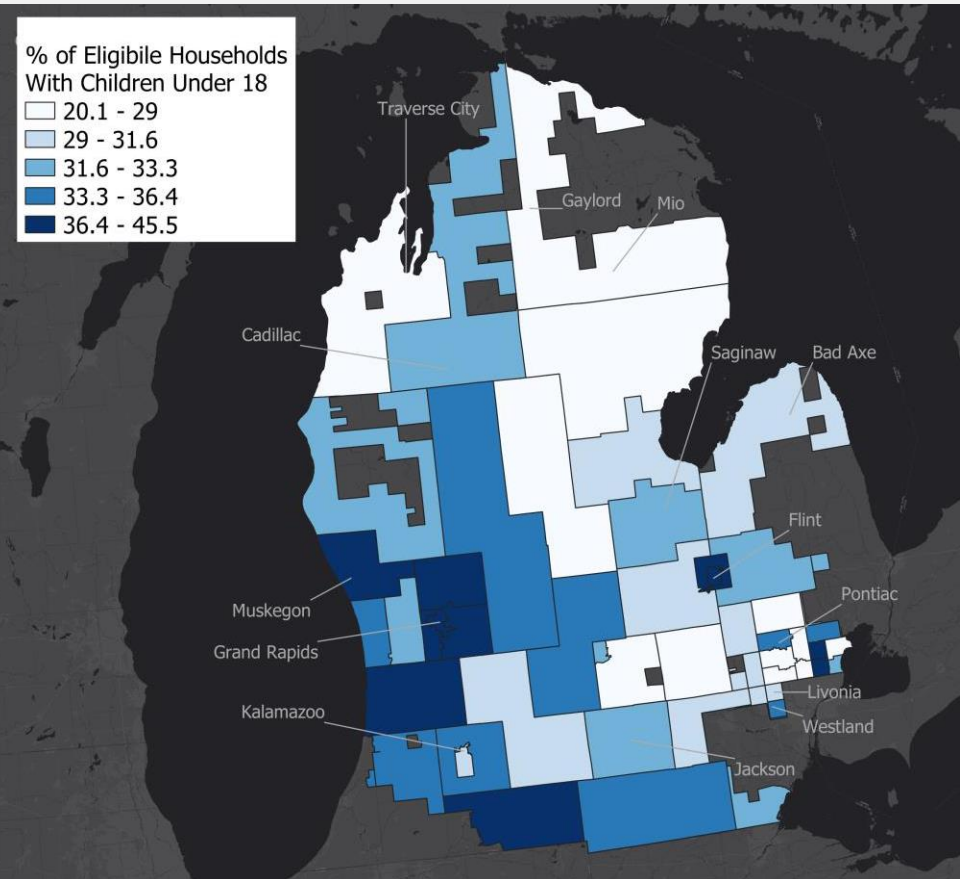


NEED CRITERIA: % HOUSEHOLDS WITH CHILDREN UNDER 18

DTE Energy

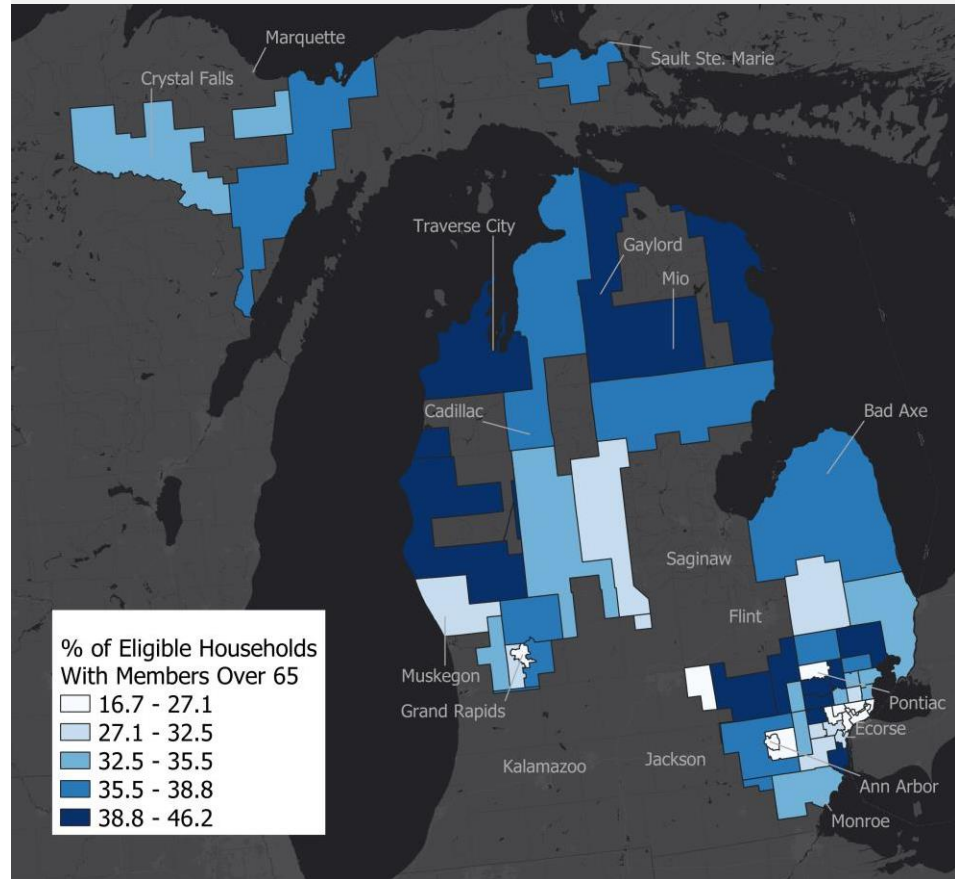


Consumers Energy

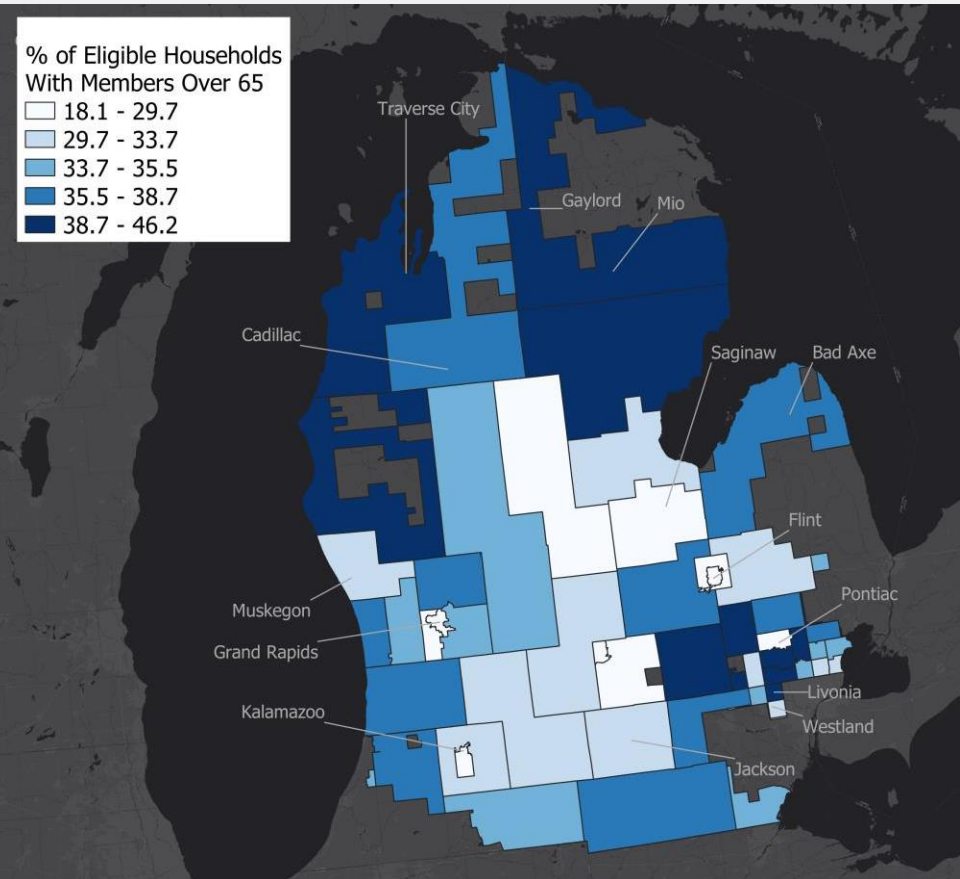


NEED CRITERIA: % HOUSEHOLDS WITH ADULTS OVER 65

DTE Energy

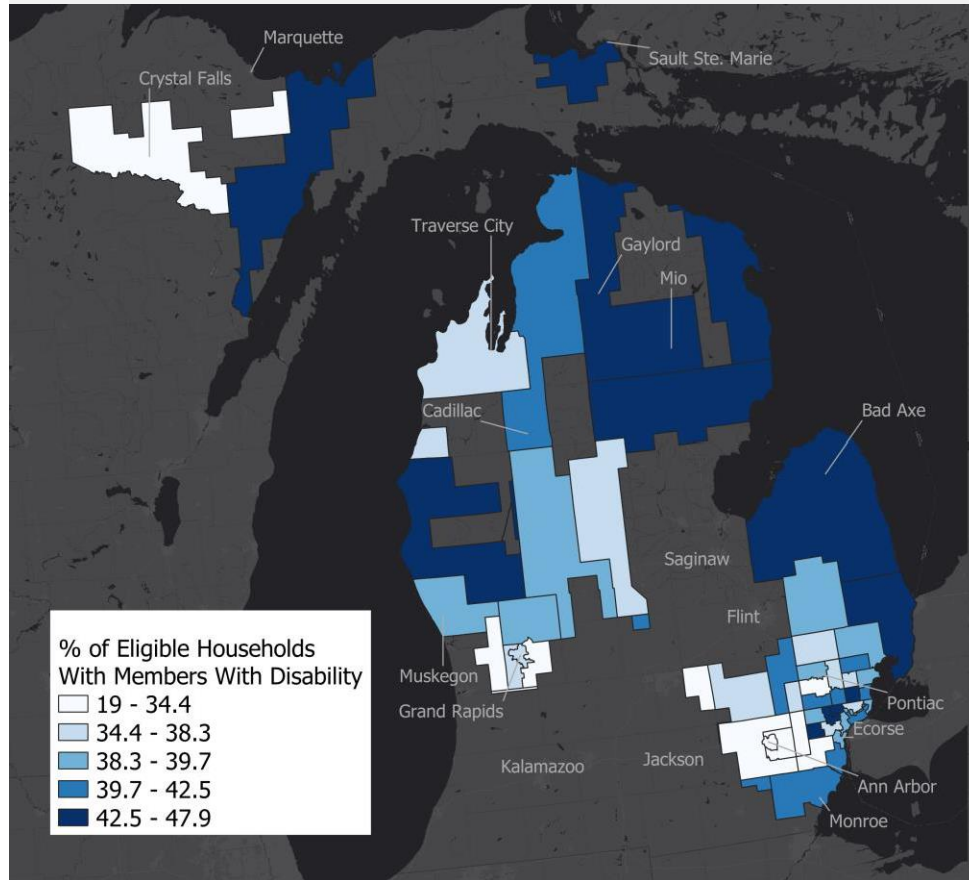


Consumers Energy

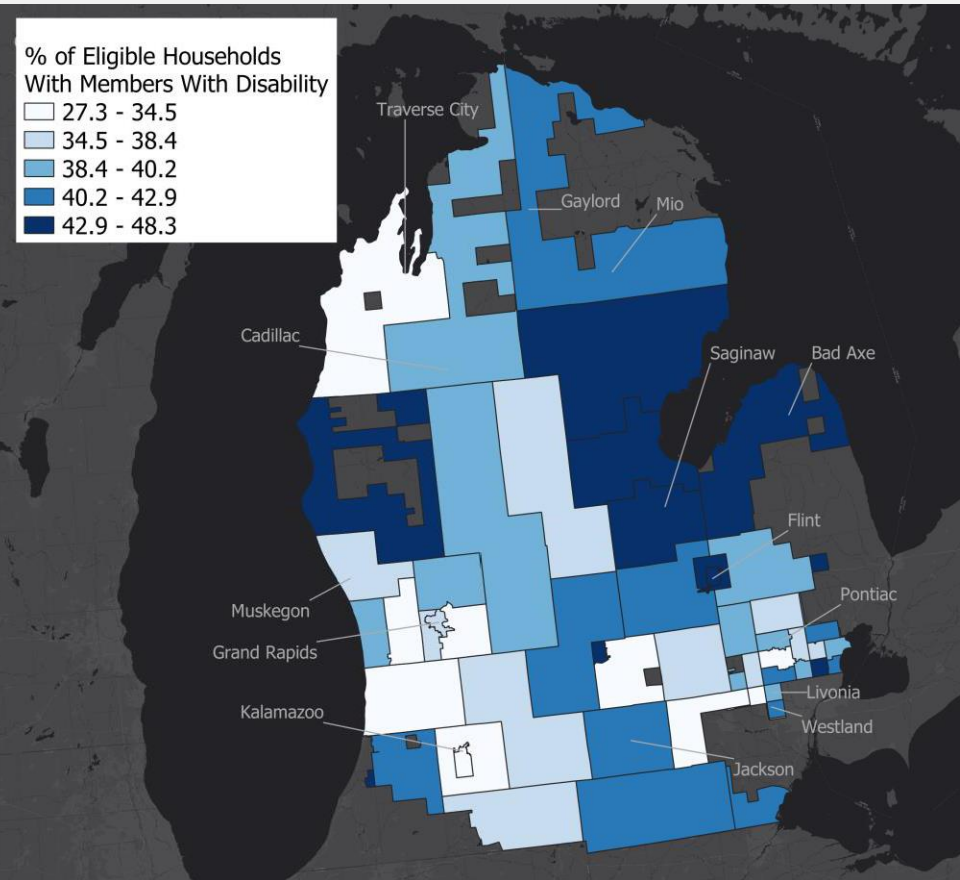


NEED CRITERIA: % HOUSEHOLDS WITH MEMBERS WITH DISABILITY

DTE Energy

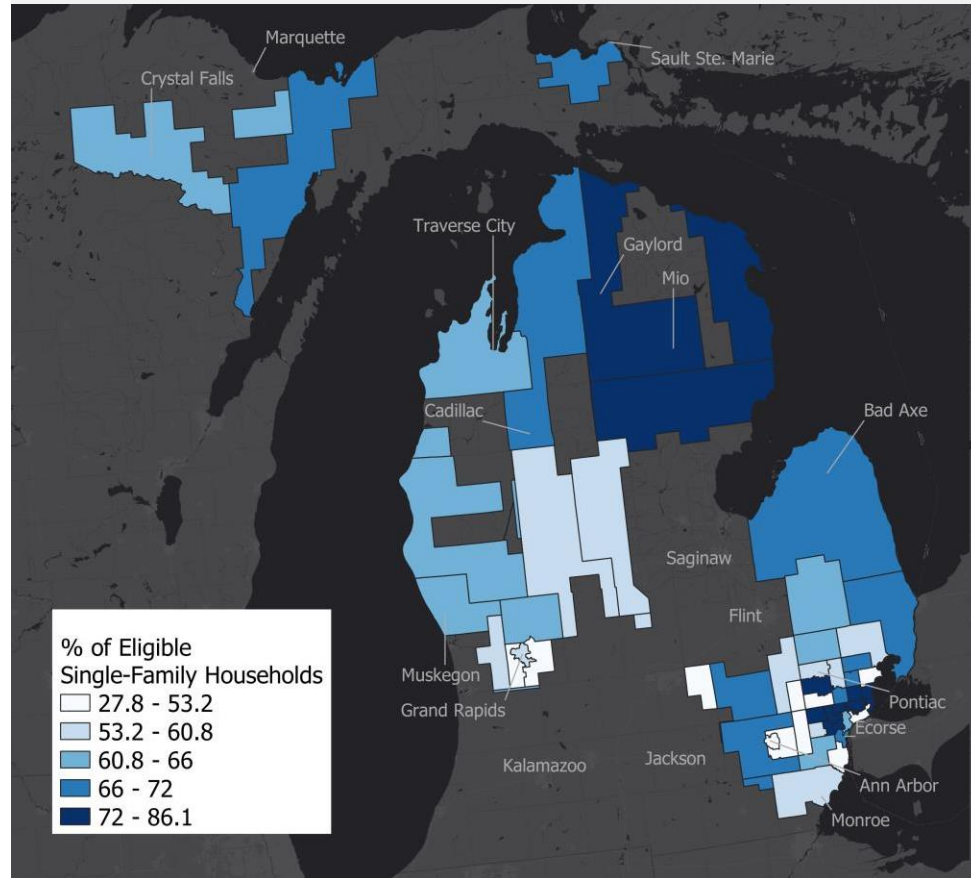


Consumers Energy

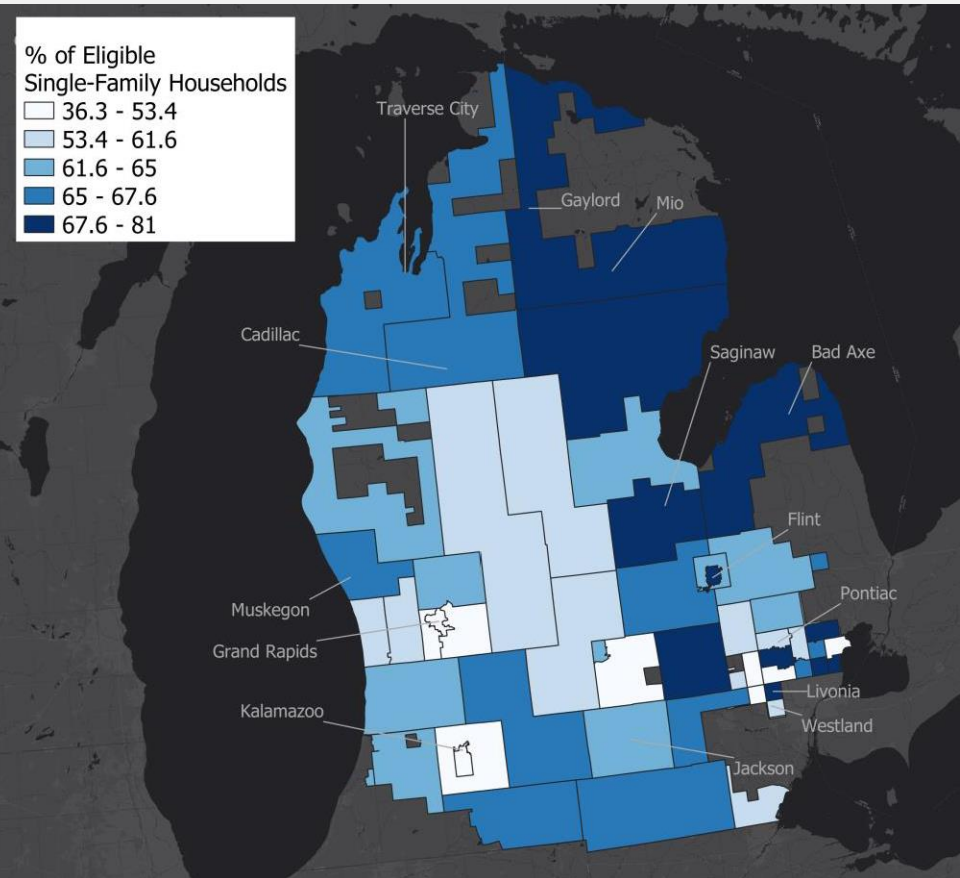


NEED CRITERIA: % SINGLE-FAMILY HOUSEHOLDS

DTE Energy

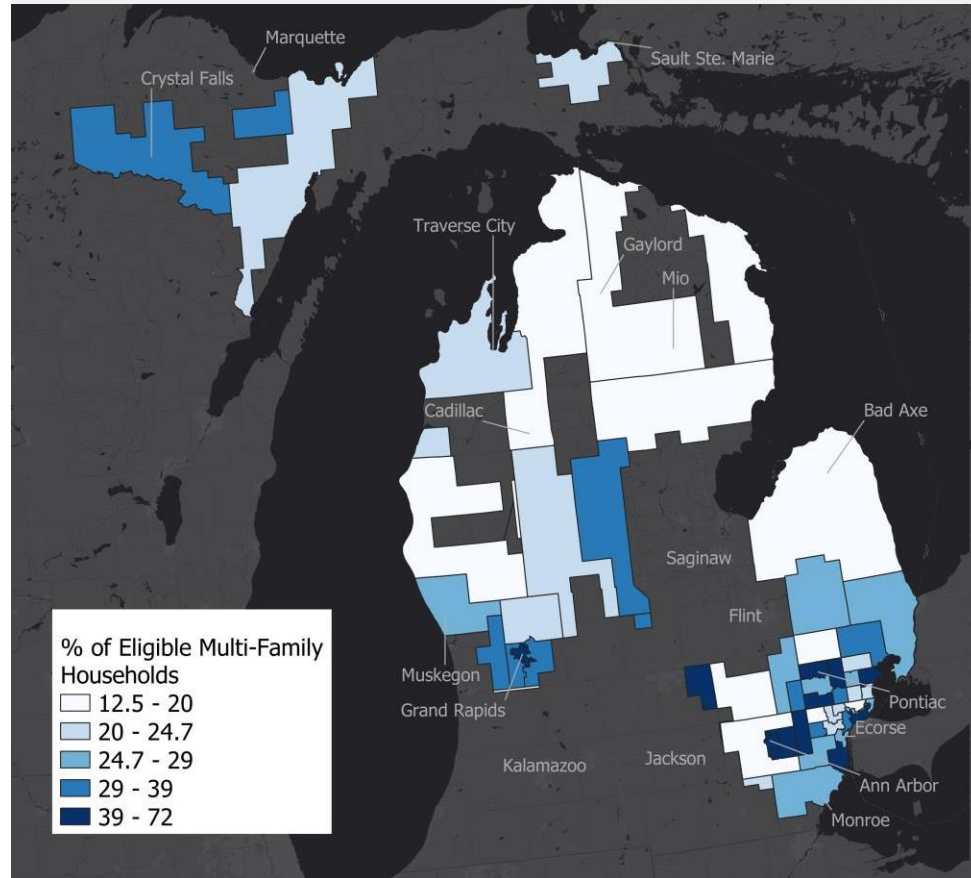


Consumers Energy

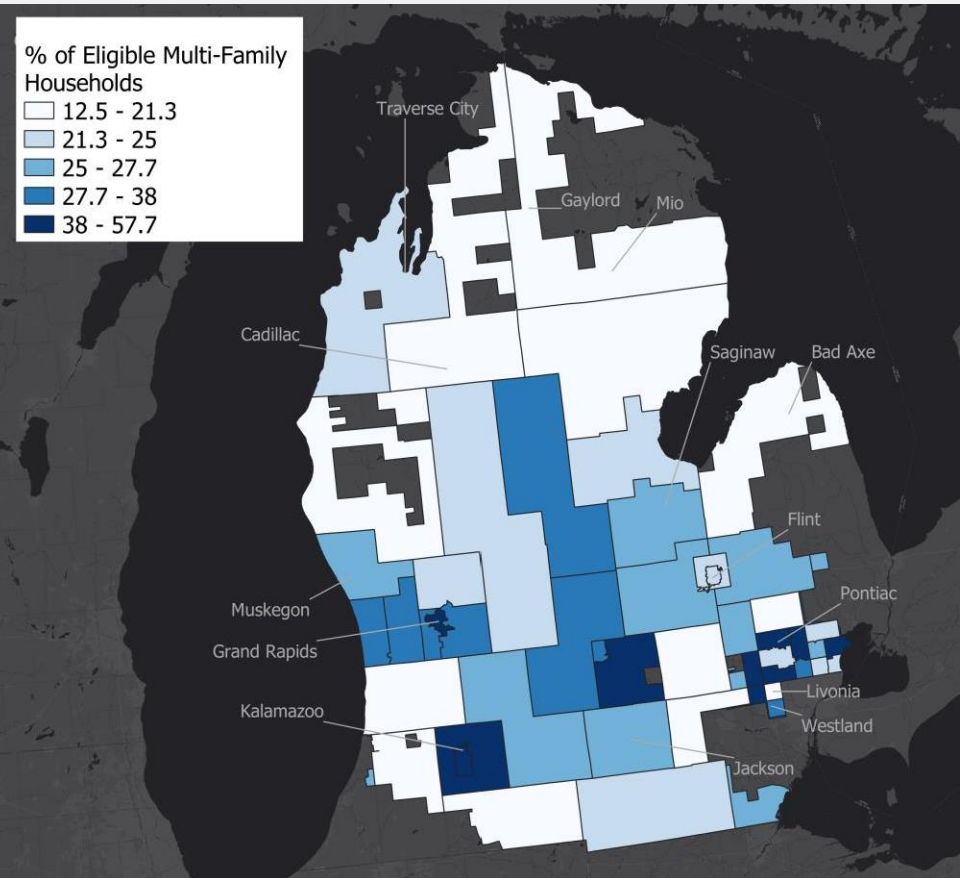


NEED CRITERIA: % MULTI-FAMILY HOUSEHOLDS

DTE Energy



Consumers Energy

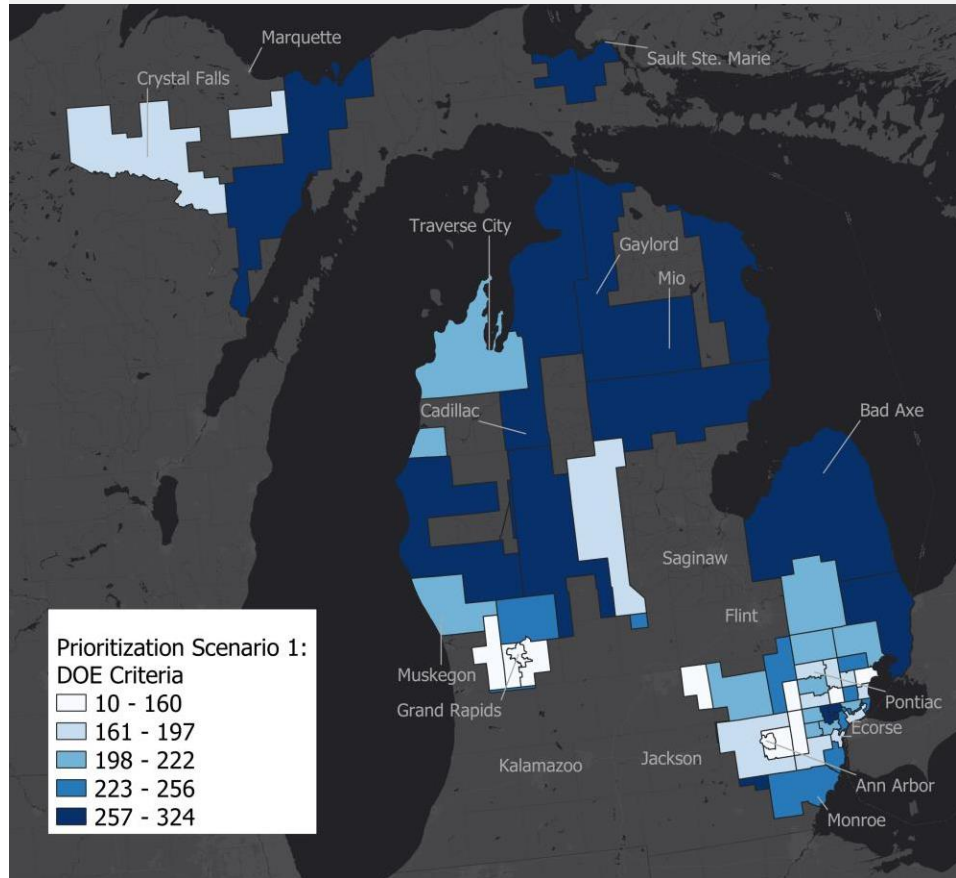


A network diagram with nodes and connections on a light blue background. The nodes are represented by circles of varying sizes, some solid and some hollow, connected by solid and dashed lines. The connections form a complex web across the entire image.

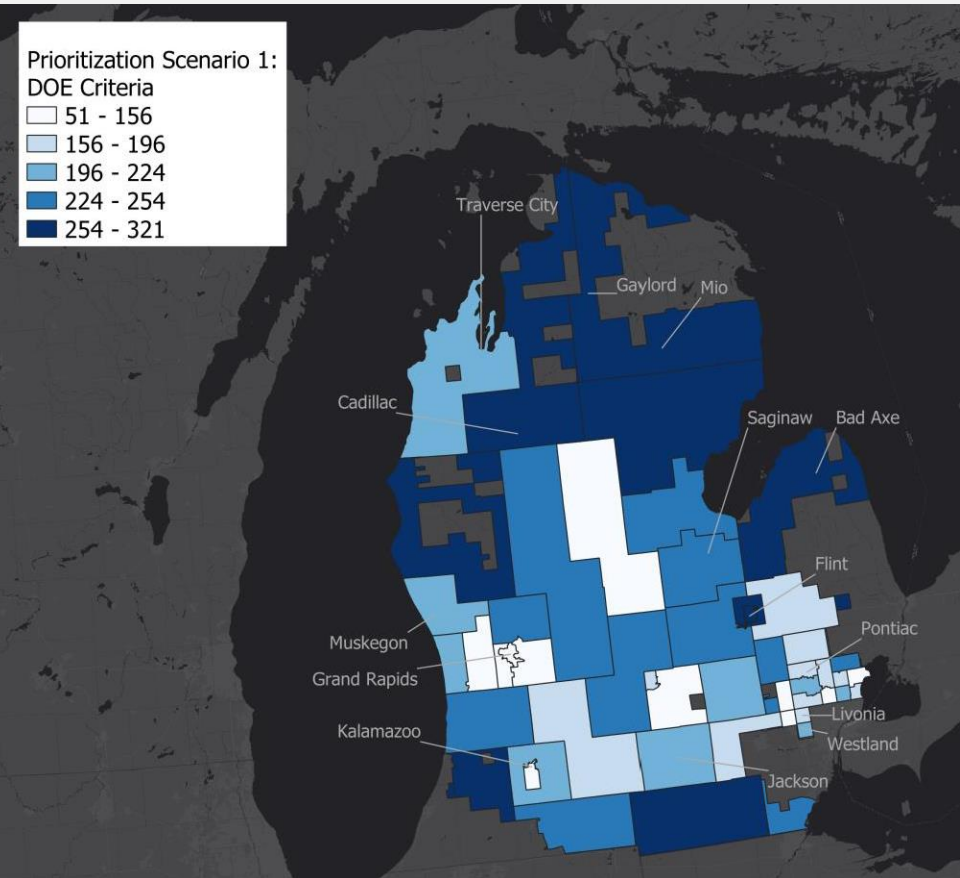
PRIORITIZATION SCENARIOS

PRIORITIZATION SCENARIO 1: DOE CRITERIA

DTE Energy

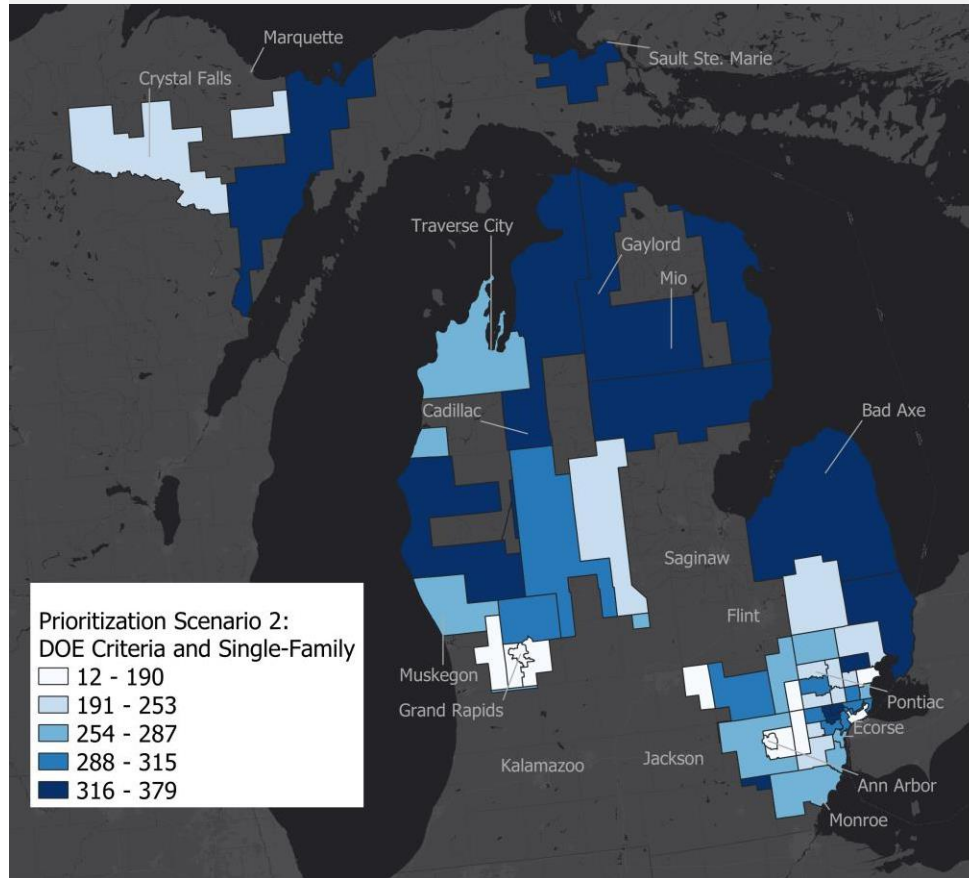


Consumers Energy

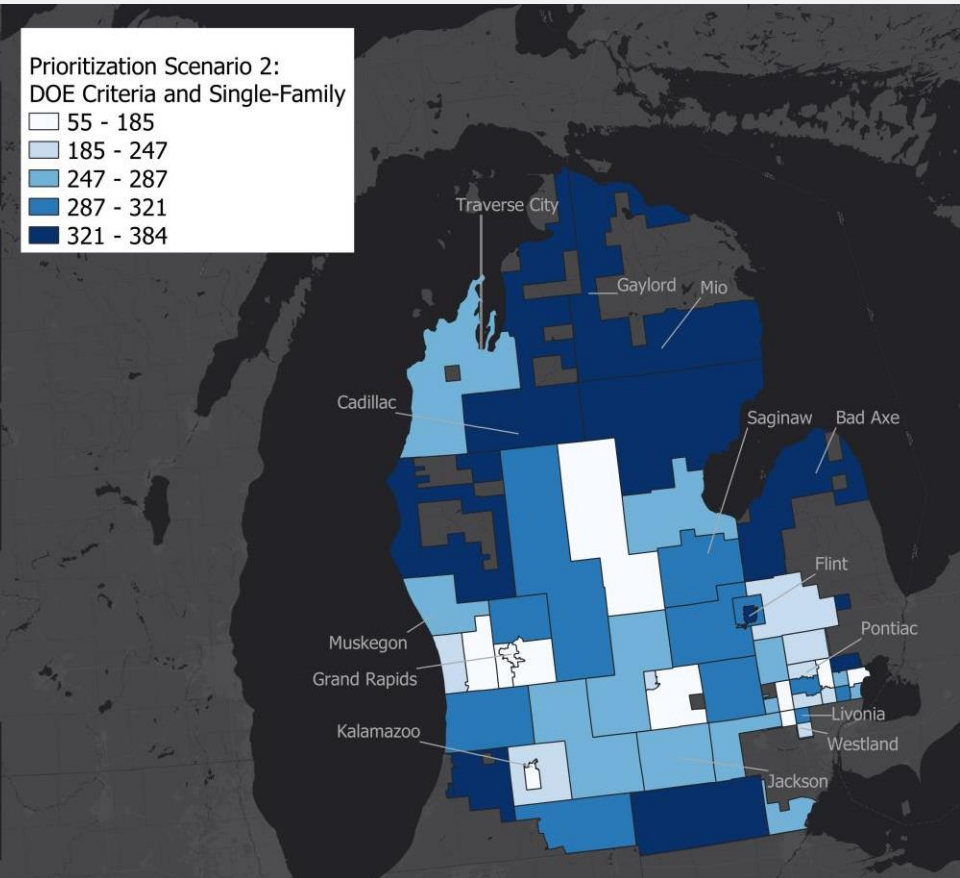


PRIORITIZATION SCENARIO 2: DOE + SINGLE-FAMILY

DTE Energy

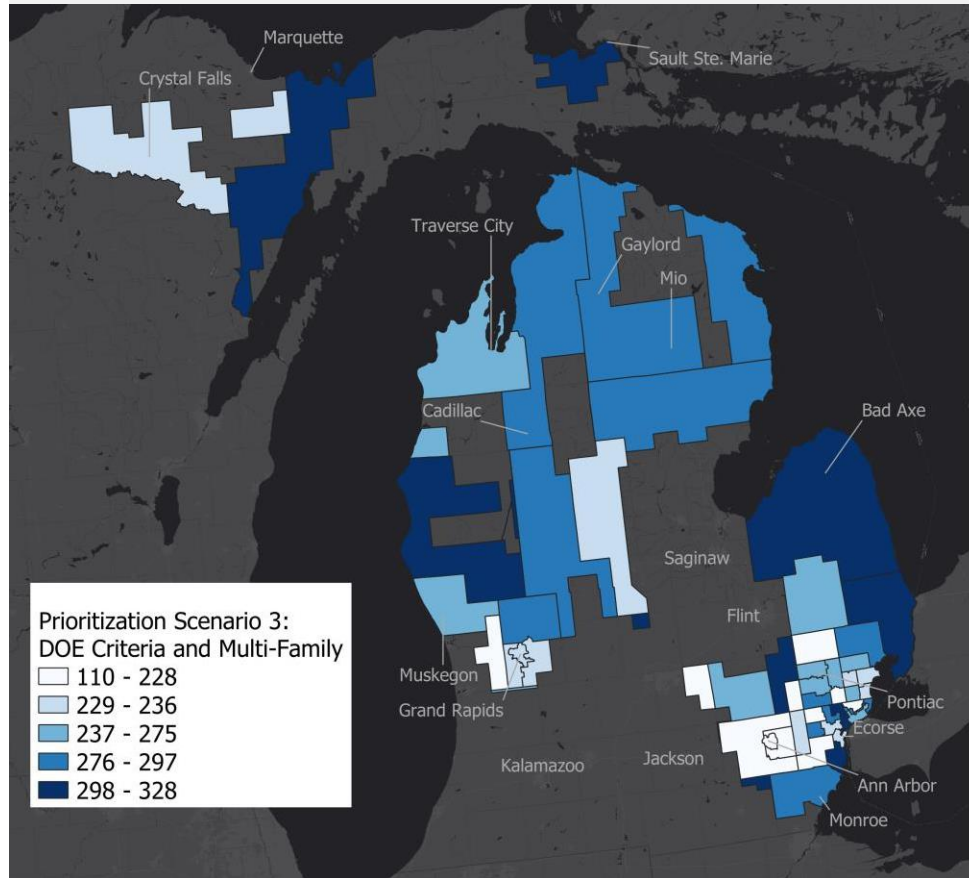


Consumers Energy

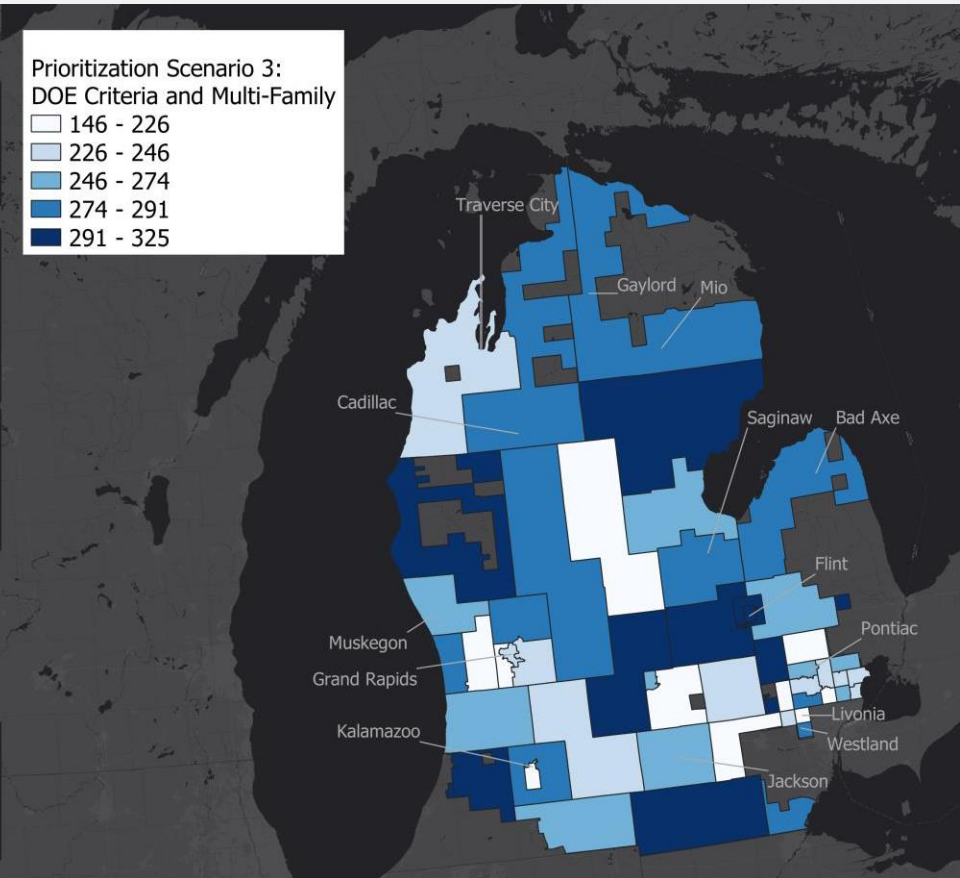


PRIORITIZATION SCENARIO 3: DOE + MULTI-FAMILY

DTE Energy



Consumers Energy



A network diagram consisting of numerous nodes (represented by circles of varying sizes) connected by lines (both solid and dashed). The nodes are distributed across the frame, with some acting as central hubs and others as peripheral points. The connections form a complex, interconnected web. The background is a solid light blue color.

INTENT OF USE

INTENT OF USE

This LINA research will support the utilities in other initiatives such as:

- Developing a protocol and **implementation strategy** for future geographic targeting initiatives (for IQ specifically)
- Promoting awareness of **air sealing and insulation** measures among partner agencies and contractors
- Increasing trade ally awareness regarding the identification of **health and safety deferrals**
- Identifying opportunities to **leverage funding** from other federal, state, and/or private sources

Questions

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Environmental Justice and Equity In Electrification

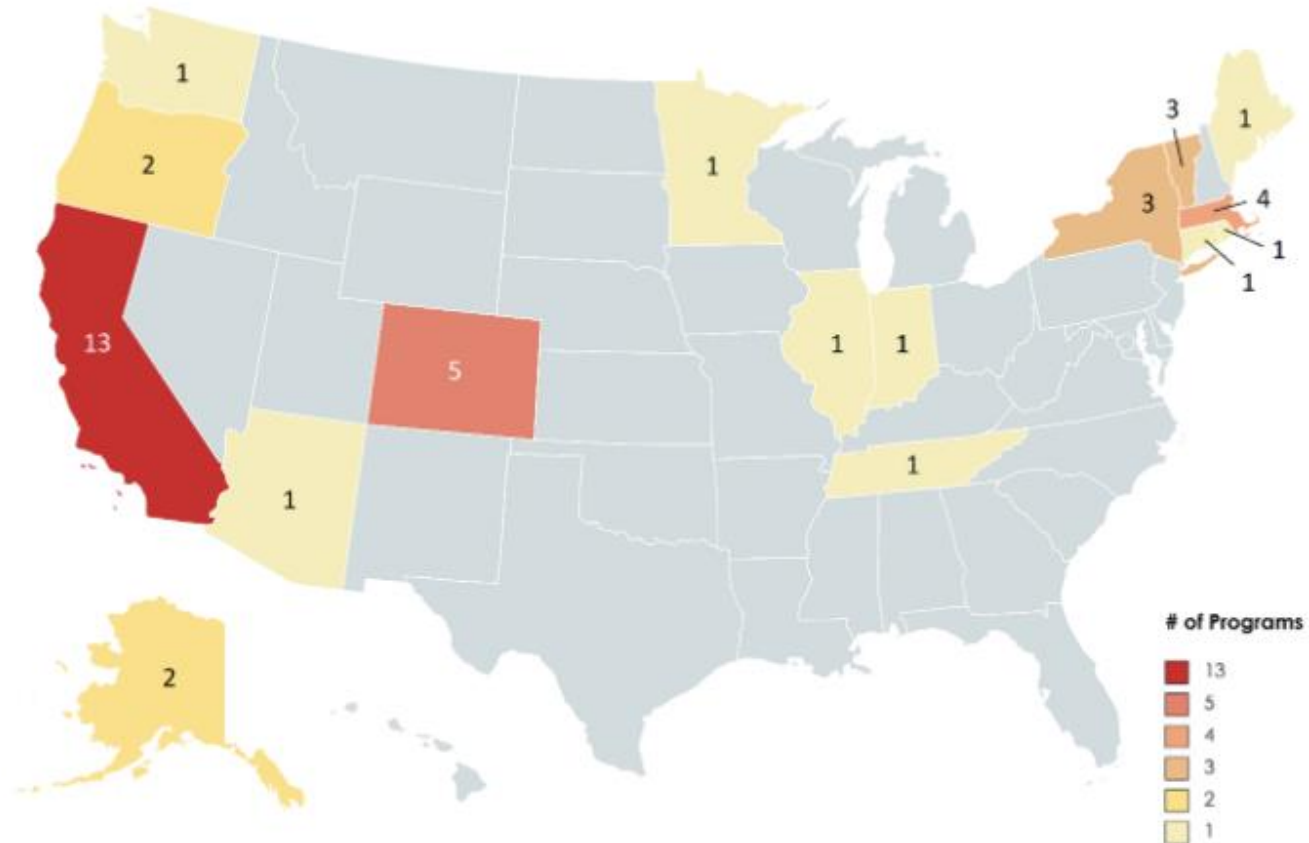
Energy Waste Reduction Low Income Workgroup

June 2, 2022

Agenda

- Electrification
- Equity
- Equity in Electrification
- Environmental Justice
- Stories from Minnesota and Colorado

Electrification



Building Electrification Programs

Credit: [ACEEE Building Electrification: Programs and Best Practices Report, 2022](#)

Equity

“When race and other social identities can no longer be used to predict life outcomes”

City of Denver's Office of Social Equity and Innovation

Equity in the Electrification Context

“elimination of barriers to full participation in the process, and access to the full benefits of the outcome”

Environmental Justice

“The fair treatment and meaningful involvement of all people regardless of race, color, national origin, or income with respect to the development, implementation and enforcement of environmental laws, regulations, and policies.

No group of people should bear a disproportionate share of the negative environmental consequences resulting from ... policies”

EPA's Office of Environmental Justice

Equity vs. Environmental Justice

Equality



The assumption is that **everyone benefits from the same supports**. This is equal treatment.

Equity



Everyone gets the supports they need (this is the concept of "affirmative action"), thus producing equity.

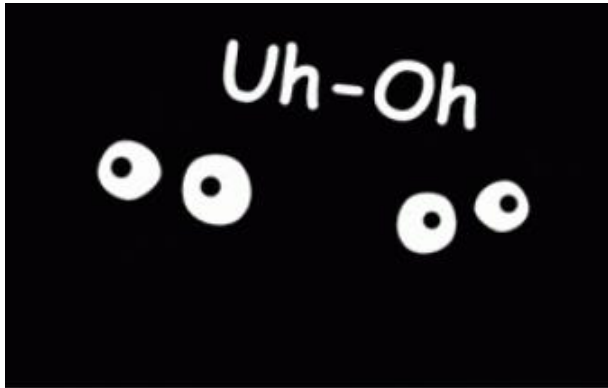
Justice



All 3 can see the game without supports or accommodations because **the cause(s) of the inequity was addressed**. The systemic barrier has been removed.

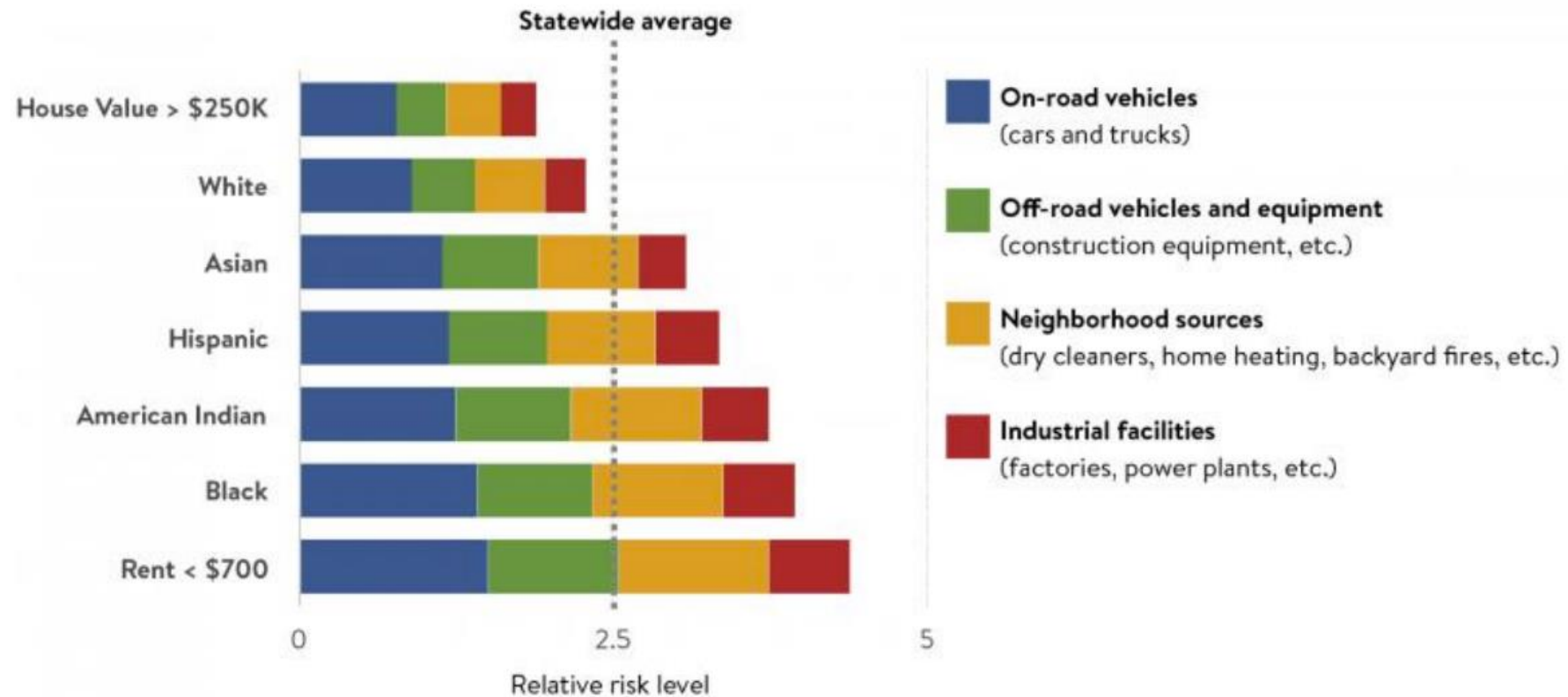
Credit: Mobilize Green Article: Environmental Equity Vs. Environmental Justice: What's the Difference?

How does inequity in electrification manifest?



Who Are We Talking About? Minnesota

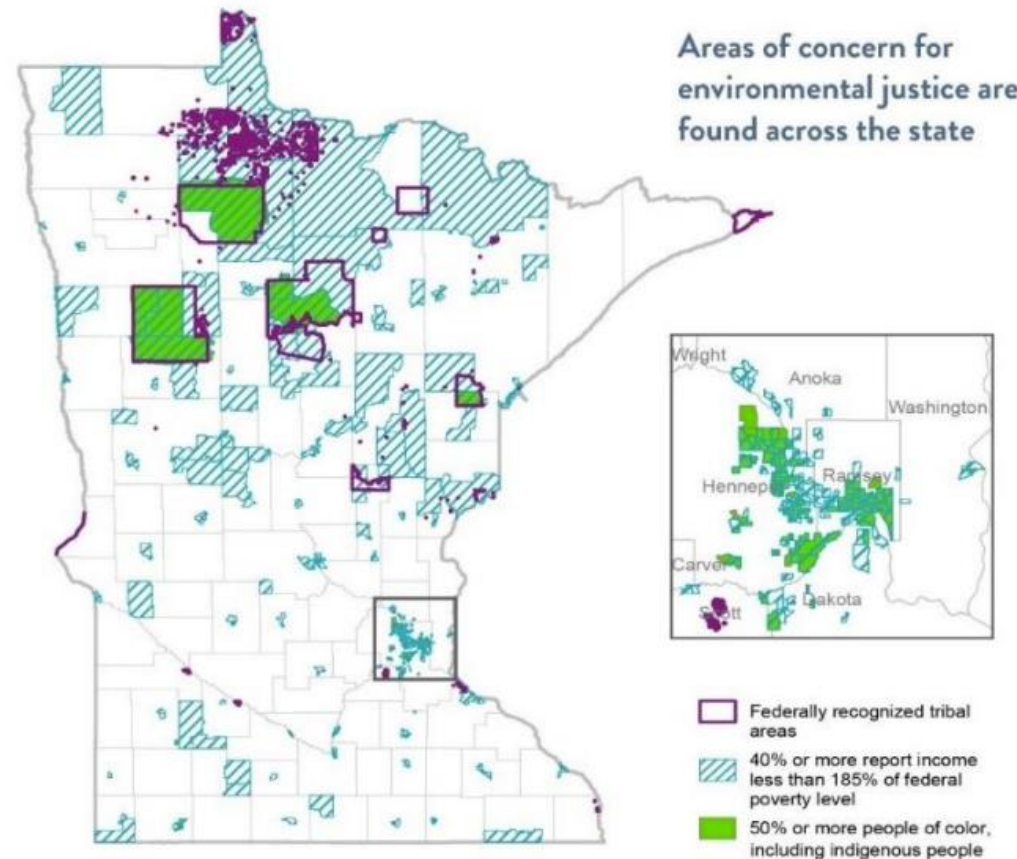
Figure 2: Air pollution risk by demographic indicators



Credit: Minnesota Pollution Control Agency

Who Are We Talking About? Minnesota

Figure 3: MPCA map of areas of concern for environmental justice²

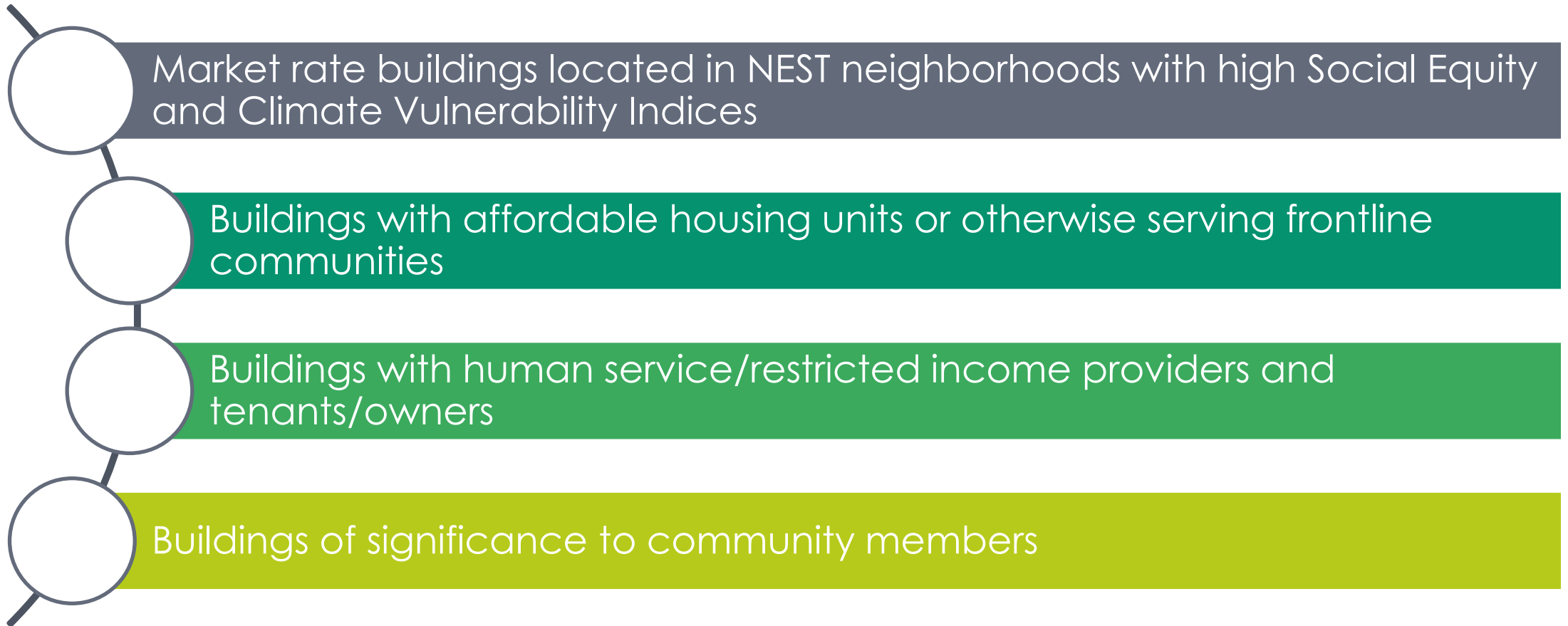


EPA's Environmental Justice Screening and Mapping Tool

EGLE's MiEJScreen Environmental Justice Screening Tool

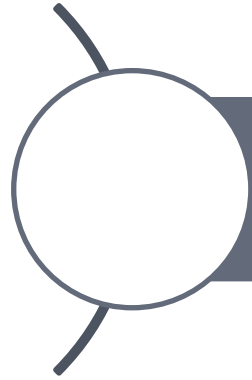
Who Are We Talking About?

Colorado Commercial and Multifamily



Who Are We Talking About?

Colorado Commercial and Multifamily



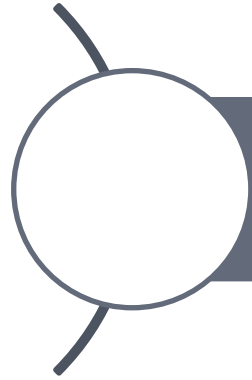
Market rate buildings located in NEST neighborhoods with high Social Equity and Climate Vulnerability Indices

NEST = Neighborhood Equity & Stabilization initiative

- Historic neighborhoods undergoing large-scale development
- Mission to preserve culture and character of neighborhoods helping longtime businesses and residents remain in place and improve quality of life

Who Are We Talking About?

Colorado Commercial and Multifamily



Market rate buildings located in NEST neighborhoods with high Social Equity and Climate Vulnerability Indices

Social Equity Index = Weighted social equity indicators including

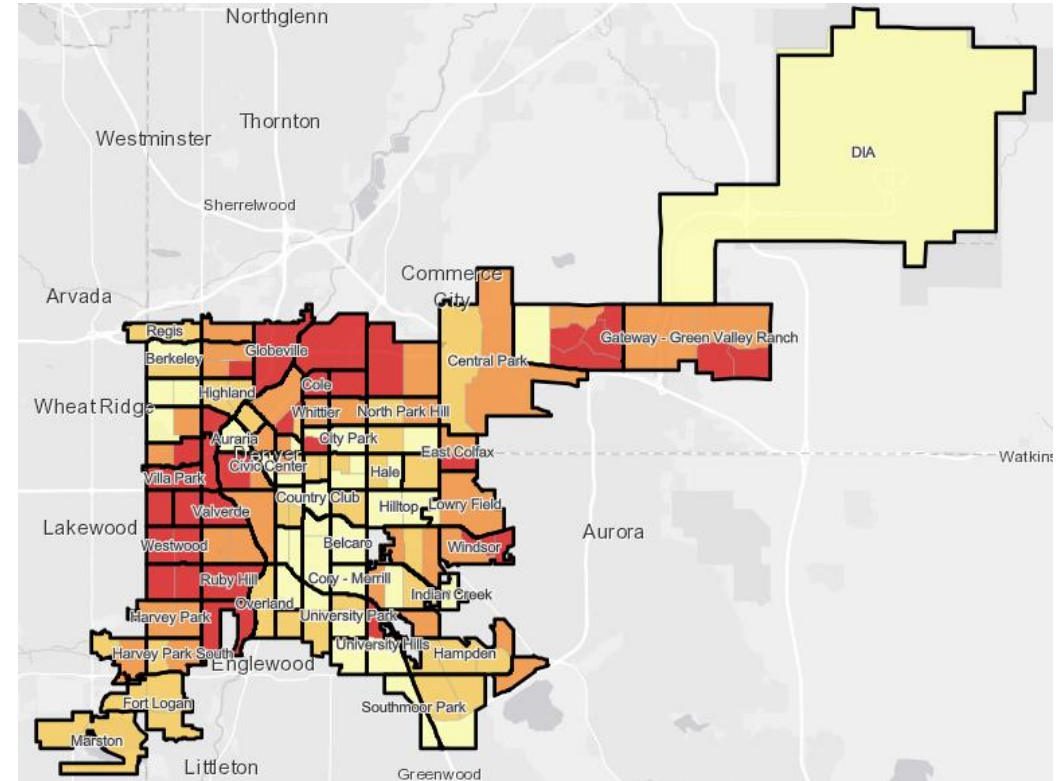
- Utility burden
- Income stress
- Asthma rates
- Racial composition

Who Are We Talking About?

Colorado Commercial and Multifamily

Four Climate Vulnerability Indices

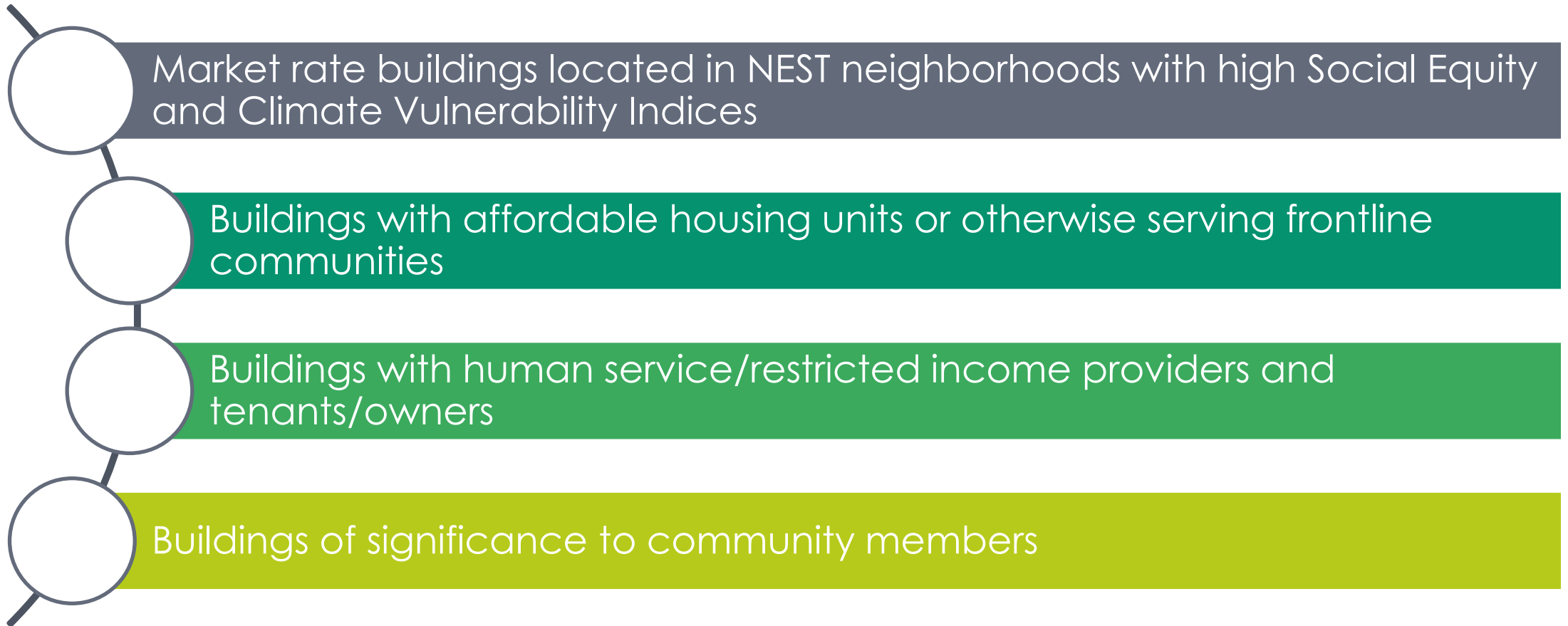
- Heat
- Air Quality
- Drought
- Severe Weather



Heat Vulnerability Index Map
Darker reds = higher vulnerability to extreme heat

Who Are We Talking About?

Colorado Commercial and Multifamily



Equity in Electrification: Starting with Inclusion in the Stakeholder Process



Equity in Electrification: Starting with Inclusion in the Stakeholder Process

Minnesota

Include person with
inclusivity
experience on
team

Seek to understand
how representation
and inclusivity might
be encouraged

Consult tribal liaison

Invite women,
BIPOC, or other
marginalized
speakers

Hold webinars to
accommodate
rural attendees

Equity in Electrification: Starting with Inclusion in the Stakeholder Process

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Hold webinars to
accommodate
rural attendees

Colorado

Establish a co-creation
process

Include under-
represented people with
inclusivity experience on
team

Target outreach to
under-resourced
building owners,
managers, and under-
represented
contractors*

Meet under-resourced
participants where
they're at: right time,
right place*

Offer gift incentives for
under-represented
participation*

Sought Equity Outcomes

Minnesota

Reduce
energy
burden

Include
under-
represented
communities
in the
process

Create
energy jobs
for under-
resourced
groups

Reduce
pollution in
EJ
communities

Improve
indoor air
quality for
BIPOC & low-
income
communities

Improve
health for
BIPOC & low-
income
communities

Sought Equity Outcomes

Colorado

Provide additional facilitation support to under-resourced buildings

Include under-represented communities in the process

Create energy jobs and training for under-resourced groups

At least half of incentives go to under-resourced buildings

Partner with CBOs or small or women owned businesses

Policy Recommendations

NEVER design alone!

Clearly define exemptions

Consider using non-energy impacts as metrics or including them in cost benefit tests

Consider other metrics and goals needed to ensure equitable electrification

- Low-income/BIPOC participation
- Geographic participation
- Jobs created and job training
- Location of infrastructure investments
- Improving indoor and outdoor air quality in EJ communities
- Reducing energy burden

Program Design Recommendations

NEVER design alone!

Offer different program designs and incentives to different groups to ensure equitable participation

Offer electric heating rates, TOU rates and DR programs to decrease operating costs

Couple building shell upgrades and health and safety upgrades with electrification upgrades

Make program as accessible and straightforward as possible

Program Design Recommendations

Consider incenting ground-source loops to reduce per-user investment

Couple incentives for PV with electrification

Other Recommendations

Name and communicate challenges and limitations of work

Name and communicate objectives of work related to fostering participation from impacted communities

Do literature review/research on equity and electrification

Include equity as a topic for all subcommittees and meetings

Questions?



Andrea Salazar, Michaels Energy
ALSalazar@MichaelsEnergy.com

Close & Adjourn

Thank You!



Michigan Public Service Commission