

Monthly Report

April 1, 2022 - April 30, 2022





Executive Director
Andrew Brisbo



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Medical Marijuana Facility Licensing

1. Product Sales

Sales by Product Type				
April 1 – April 30				
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales	
Flower	6,380.88	0	\$12,612,929.75	
Shake/Trim	675.95	0	\$1,332,770.26	
Concentrate	278.67	0	\$2,261,772.30	
Inhalable Compound Concentrate	32.48	0	\$257,514.33	
Vape Cartridge	781.25	0	\$6,818,291.08	
Kief	1.69	0	\$6,683.07	
Infused-Edible	34,680.65	0	\$3,378,068.39	
Infused Non-Edible Solid	359.72	0	\$134,882.26	
Infused Liquid	0	15,856.70	\$203,009.89	
Infused Non-Edible Liquid	0	631.33	\$8,769.66	
April Total	43,191.29	16,488.03	\$27,014,690.99	

Additional Sales Information		
April 1 - April 30		
Category Amount		
Sales To Date (as of Apr. 30)	\$1,378,155,265.91	
Sales Deliveries	\$1,200,616.17	
Average Retail Flower Price (oz.)	\$123.54	

2. Plants

Plants			
Active Plants			
As of April 30, 2022			
Plant State	Number		
Immature	84,283		
Vegetative	85,442		
Flowering	129,509		

Destroyed & Harvested Plants		
April 1 - April 30		
Plant State Number		
Immature - Destroyed	36,473	
Vegetative - Destroyed	16,511	
Flowering - Destroyed	2,678	
Plants Harvested	54,104	

3. Packages and Inventory

Packages			
As of April 30, 2022			
Package State	Number		
Active	495,356		
On Hold	1,833		
In Transit	3,930		
April 1 - April 30			
Package State Number			
Finished	7,272		

Inventory			
As of April 30, 2022			
Category	Amount (lbs.)		
Flower at Growers (Test Passed)	21,744.99		
Flower at Provisioning Centers	26,944.98		
Flower at Processors	60,818.83		
Fresh Frozen Flower at Processors	75,692.30		
Concentrates at Processors	20,712.84		
Infused Solids at Processors	166,816.16		
Infused Liquids at Processors (Fl. Oz.)	123,360.51		

4. Transfers

Products Shipped				
April 1 - April 30				
License Type Pounds Shipped Fluid Ounces Shipp				
Grower Class A	3,372.66	0		
Grower Class B	1,013.84	0		
Grower Class C	36,140.90	0		
Processor	79,869.89	26,286.31		
Provisioning Center	1,803.98	123.26		
Safety Compliance Facility	94.64	0		
Secure Transporter	63,833.98	21,988.80		

Transfers		
April 1 - April 30		
Transfer Type	Number	
Completed	6,648	
Voided	165	

5. <u>Initial Applications</u>

Initial Applications					
April 1 - April 30					
License Type	Received	Approved	Denied		
Prequalification	20	34	1		
Grower Class A	4	1	0		
Grower Class B	0	1	0		
Grower Class C	20	7	0		
Processor	5	5	0		
Provisioning Center	5	6	0		
Secure Transporter	1	0	0		
Safety Compliance Facility	0	0	0		
Total	55	54	1		

6. Renewal Applications

Renewal Applications					
April 1 - April 30					
License Type	Received	Approved	Denied		
Grower Class A	7	4	0		
Grower Class B	0	1	0		
Grower Class C	47	37	0		
Processor	6	6	0		
Provisioning Center	22	37	0		
Secure Transporter	1	0	0		
Safety Compliance Facility	1	2	0		
Total	84	87	0		

7. Active Licenses

Active Licenses									
Grower A Grower B Grower C Processor Provisioning Center Compliance Transporter Total									
88	16	545	133	459	21	23	1,285		

8. Application Processing Time

Application Processing Time (Calendar Days)						
April 1 - April 30						
License Type	Renewal Applications					
Prequalification	52.12	-				
Grower Class A	41.00	25.75				
Grower Class B	64.00	30.00				
Grower Class C	233.29	27.32				
Processor	78.00	31.00				
Provisioning Center	26.00	38.47				
Safety Compliance Facility	-	-				
Secure Transporter	1	38.00				
April Step 2 Average	114.20	32.77				
April Total Average	75.11	-				

9. Actions Taken by the CRA

Disciplinary Actions Taken by the CRA							
April 1 - April 30							
License Type Warning Formal Complaint Final Order							
Grower Class A	0	7	0				
Grower Class B	0	1	0				
Grower Class C	0	36	1				
Processor	0	4	1				
Provisioning Center	3	36	0				
Secure Transporter	0	3	0				
Safety Compliance Facility	0	0	0				

10. Complaints and Investigations

Complaints and Investigations					
April 1 - April 30					
Enforcement & Legal Data	Amount				
Number of Complaints Received	106				
Number of Investigations Opened	91				
Number of Investigations Closed	89				
Average Time to Complete an Investigation (Calendar Days)	28				
Number of Enforcement Actions Taken*					
* Includes both MMFL and AU data					

11. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts: 2

Number of administrative hearings pertaining to each regulated activity.

Provided are all the hearings that have been involved with the CRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 0 Litigation: 0

Circuit Court Appeals: 1

12. Revenue and Expenses

	Application Fees
	April 1 - April 30
	Amount
April	\$63,000

	Regulatory Assessment Fees							
	April 1 - April 30							
	Grower Class A Class B Class C Processor Provisioning Center Safety Compliance Facility Secure Transporter Total							Total
April	\$4,000	\$8,000	\$79,462	\$61,873	\$59,528	\$0	\$0	\$212,863

	Renewal								
	April 1 - April 30								
	Grower Class A Class B Class C Processor Provisioning Center Safety Compliance Facility Secure Transporter Total							Total	
April	\$17,334	\$0	\$384,000	\$58,000	\$182,500	\$0	\$15,000	\$656,834	

	Total Licensing Revenue Collected
	April 1 - April 30
	Amount
April	\$932,697

	Expenses
	April 1 - April 30
	Amount
State Employee Wages	\$293,726.12
State Employee Benefits	\$277,890.39
Materials and Equipment	\$55,475.96
April Total	\$627,092.47

13. Municipalities Opted In to the MMFLA

Municipalities			
As of April 30, 2022			
Opted In			
161			

14. Provisioning Centers Approved for Home Delivery

Home Deliveries			
As of April 30, 2022			
Provisioning Centers			
306			

Adult-Use Establishment Licensing

1. Product Sales

Sales by Product Type							
April 1 - April 30							
Product Type Pounds Sold Fluid Ounces Sold Total Sales							
Flower	39,746.62	0	\$84,698,869.05				
Shake/Trim	6,884.56	0	\$12,709,534.75				
Concentrate	1,192.25	0	\$11,802,636.71				
Inhalable Compound Concentrate	443.23	0	\$2,920,263.60				
Vape Cartridge	3,510.12	0	\$34,619,894.37				
Kief	1.68	0	\$13,887.40				
Infused-Edible	185,785.50	0	\$19,807,177.21				
Infused Non-Edible Solid	1,095.43	0	\$540,410.26				
Infused Liquid	0	177,877.52	\$791,082.11				
Infused Non-Edible Liquid	0	2,947.17	\$50,963.34				
April Total	238,659.39	180,857.19	\$167,954,718.80				

Additional Sales Information			
April 1 - April 30			
Category Amount			
Sales To Date (Apr. 30)	\$2,436,084,860.47		
Sales Deliveries \$5,532,670.79			
Average Retail Flower Price (oz.) \$133.19			

2. Plants

Plants			
Active Plants			
As of April 30, 2022			
Plant State	Number		
Immature 282,456			
Vegetative 237,207			
Flowering 384,			

Destroyed & Harvested Plants				
April 1 - April 30				
Plant State Number				
Immature - Destroyed 87,021				
Vegetative - Destroyed 36,479				
Flowering - Destroyed 7,218				
Plants Harvested 175,380				

3. Packages and Inventory

Packages			
As of April 30, 2022			
Package State Number			
Active	1,140,286		
On Hold 2,972			
In Transit 17,607			
April 1 - April 30			
Package State Number			
Finished	39,345		

Inventory			
As of April 30, 2022			
Category Amount			
Flower at Growers (Test Passed)	62,278.25		
Flower at Retailers	52,999.18		
Flower at Processors	87,546.05		
Fresh Frozen Flower at Processors	120,258.75		
Concentrates at Processors	26,288.06		
Infused Solids at Processors	361,474.83		
Infused Liquids at Processors (Fl. Oz.)	917,991.89		

4. <u>Transfers</u>

Shipped Products			
April 1 - April 30			
License Type Shipped Pounds Fluid Ounces Ship			
Class A Marijuana Grower	1,151.08	0	
Class B Marijuana Grower	4,306.85	0	
Class C Marijuana Grower	106,413.28	0	
Excess Grower	12,920.17	0	
Microbusiness	2.98	0	
Processor	296,269.47	347,910.82	
Retailer	9,889.45	90,869.17	
Safety Compliance Facility	20.66	5.75	
Secure Transporter	363,108.54	247,808.52	

Transfers			
April 1 - April 30			
Transfer Type Number			
Completed 22,867			
Voided	385		

5. <u>Initial Applications</u>

	Initial Applications			
	April 1 - April 30			
	Applications Received	Licenses Issued	Licenses Denied	
Prequalification	73	82	0	
Class A Marijuana Grower	1	0	0	
Class B Marijuana Grower	6	4	0	
Class C Marijuana Grower	49	31	0	
Excess Grower	10	3	0	
Processor	7	11	0	
Retailer	19	21	0	
Class A Microbusiness	0	0	0	
Microbusiness	1	1	0	
Secure Transporter	2	1	0	
Safety Compliance Facility	0	0	0	
Designated Consumption Facility	0	1	0	
Educational Research License	0	0	0	
Marihuana Event Organizer	1	2	0	
Temporary Marijuana Event	7	1	0	
Social Equity Class A Marijuana Grower	1	0	0	
Social Equity Class B Marijuana Grower	2	0	0	
Social Equity Class C Marijuana Grower	3	5	0	
Social Equity Excess Grower	0	0	0	
Social Equity Processor	1	1	0	
Social Equity Retailer	1	1	0	
Social Equity Class A Microbusiness	1	0	0	
Social Equity Microbusiness	1	0	0	
Social Equity Secure Transporter	0	0	0	
Social Equity Safety Compliance Facility	0	0	0	
Social Equity Designated Consumption	0	0	0	
Social Equity Marihuana Event Organizer	2	0	0	
Social Equity Marijuana Temporary Event	0	0	0	
April Total	188	165	0	

6. Renewal Applications

	Renewal Applications			
	April 1 - April 30			
	Applications Received	Licenses Issued	Licenses Denied	
Class A Marijuana Grower	0	0	0	
Class B Marijuana Grower	2	2	0	
Class C Marijuana Grower	38	28	0	
Excess Grower	7	12	0	
Processor	8	10	0	
Retailer	22	25	0	
Class A Microbusiness	0	0	0	
Microbusiness	1	2	0	
Secure Transporter	1	2	0	
Safety Compliance Facility	1	0	0	
Designated Consumption Establishment	0	0	0	
Educational Research License	0	0	0	
Marihuana Event Organizer	0	0	0	
Social Equity Class A Marijuana Grower	0	0	0	
Social Equity Class B Marijuana Grower	0	2	0	
Social Equity Class C Marijuana Grower	1	3	0	
Social Equity Excess Grower	0	0	0	
Social Equity Processor	0	1	0	
Social Equity Retailer	2	4	0	
Social Equity Class A Microbusiness	0	0	0	
Social Equity Microbusiness	0	0	0	
Social Equity Secure Transporter	0	0	0	
Social Equity Safety Compliance Facility	0	0	0	
Social Equity Designated Consumption	0	0	0	
Social Equity Marihuana Event Organizer	0	0	0	
April Total	83	91	0	

7. Active Licenses

	Active Licenses
	As of April 30, 2022
Class A Marijuana Grower	5
Class B Marijuana Grower	73
Class C Marijuana Grower	528
Excess Grower	80
Processor	141
Retailer	500
Class A Microbusiness	0
Microbusiness	10
Secure Transporter	22
Safety Compliance Facility	18
Designated Consumption Establishment	2
Educational Research License	0
Marijuana Event Organizer	32
Temporary Marijuana Event	1
April Total	1,412

8. Application Processing Time

Application Processing Days (Calendar Days)			
April 1 - April 30			
License Type	Initial Applications	Renewal Applications	
Prequalification	55.55	-	
Class A Marijuana Grower	-	-	
Class B Marijuana Grower	46.75	15.00	
Class C Marijuana Grower	45.55	21.17	
Excess Grower	41.33	32.92	
Processor	45.55	18.60	
Retailer	27.62	18.59	
Class A Microbusiness	-	-	
Microbusiness	42	23.00	
Secure Transporter	43	13.50	
Safety Compliance Facility	-	-	
Designated Consumption Establishment	56	-	
Educational Research License	-	-	
Marijuana Event Organizer	15	-	
Temporary Marijuana Event	73	-	
Social Equity Class A Marijuana Grower	-	-	
Social Equity Class B Marijuana Grower	-	10.50	
Social Equity Class C Marijuana Grower	37.4	21.67	
Social Equity Excess Grower	-	-	
Social Equity Processor	30	19.00	
Social Equity Retailer	23	13.75	
Social Equity Class A Microbusiness	-	-	
Social Equity Microbusiness	-	-	
Social Equity Secure Transporter	-	-	
Social Equity Safety Compliance Facility	-	-	
Social Equity Designated Consumption Establishment	-	-	
Social Equity Marijuana Event Organizer	-	-	
Social Equity Temporary Marijuana Event	-	-	
April Step 2 Average	39.61	20.85	
April Total Average	41.55	-	

9. Actions Taken by the CRA

Disciplinary Actions Taken by the CRA					
April 1 - April 30					
License Type Warning Formal Complaint Final O					
Class A Marijuana Grower	0	1	0		
Class B Marijuana Grower	0	2	0		
Class C Marijuana Grower	0	7	0		
Excess Grower	0	0	0		
Processor	0	2	0		
Retailer	2	12	0		
Microbusiness	0	1	0		
Secure Transporter	0	2	0		
Safety Compliance Facility	0	0	0		
Designated Consumption Establishment	0	0	0		
Marijuana Event Organizer	0	0	0		
Temporary Marijuana Event	0	0	0		

10. <u>Applications not Processed within Established Time Requirements</u>

Applications Not Timely Processed			
April 1 - April 30			
Initial Renewal			
0% 0%			

11. Complaints and Investigations

Complaints and Investigations	
April 1 - April 30	
Enforcement & Legal Data	Amount
Number of Complaints Received	115
Number of Investigations Opened	89
Number of Investigations Closed	111
Average Time to Complete an Investigation* (Calendar Days)	30
Number of Enforcement Actions Taken*	121
* Includes both MMFL and AU data	

12. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials. Approximate Amounts: 2

Number of administrative hearings pertaining to each regulated activity.

"Regulated activity" means the particular activities, entities, facilities, and industries regulated by the agencies. Provided are all the hearings that have been involved with the CRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 0 Litigation: 0

Circuit Court Appeals: 1

13. Revenue and Expenses

	Application Fees			
	April 1 - April 30			
	Prequalification Social Equity Prequalification Total			
April	\$210,300	\$38,250	\$248,550	

	Regulatory Assessment Fees							
				Apr	il 1 - April 30			
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower	Microbusiness	Processor
April	\$0	\$42,000	\$784,703	\$2,000	\$3,872	\$59,968	\$8,300	\$225,206
	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment
April	\$314,014	\$0	\$15,000	\$3,500	\$0	\$0	\$61,210	\$0
	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event
April	\$0	\$0	\$0	\$15,600	\$9,000	\$0	\$0	\$0
	Total Regulatory Assessment Fees							
April				\$1	1,544,373			

		Renewal Fees						
				Apr	il 1 - April 30			
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower	Microbusiness	Processor
April	\$0	\$6,000	\$932,000	\$0	\$1,000	\$42,000	\$16,000	\$224,000
	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment
April	\$520,000	\$30,000	\$0	\$0	\$0	\$0	-\$31,500	\$0
	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event
April	\$0	\$0	\$0	\$0	\$29,250	\$0	\$0	\$0
	Total Renewal Fees							
April	\$1,768,750							

	Total Licensing Revenue Collected
	April 1 - April 30
	Amount
April	\$3,561,673

	Expenses
	April 1 - April 30
	Amount
State Employee Wages	\$450,165.11
State Employee Benefits	\$432,021.50
Materials and Equipment	\$39,174.60
April Total	\$921,361.21

14. Social Equity Applications

	Social Equity Applications					
	April 1 - April 30					
	Received Eligible Ineligible					
April	34 29 0					

15. Social Equity Education & Outreach

	Outreach Sessions
	April 1 - April 30
	Sessions Held
April	2

16. Social Equity Application Assistance Provided

	Application Assistance Provided
	April 1 - April 30
	Number of Times
April	6

17. Municipalities Opted In or Out of MRTMA

Municipalities		
As of April 30, 2022		
Opted In	Opted Out	
119 1,387		

18. Marihuana Retailers Approved for Home Delivery

Home Deliveries
As of April 30, 2022
Marihuana Retailers
256

19. Total Number of Employees Under the MMFLA and MRTMA

Number of Employees
As of April 30, 2022
23,778

Medical Marijuana Registry Program

1. <u>Initial Applications</u>

Initial Applications			
April 1 - April 30			
Received Issued Denied			
5,033 4,389 430			

2. Renewal Applications

Renewal Applications				
April 1 - April 30				
Received Issued Denied				
1,916 1,783 100				

3. Application Processing Time

Initial Applications (Calendar Days)						
	April 1 - April 30					
Approvals			Denials			
Paper Online Combined		Paper	Online	Combined		
2.77	0.02	· ·				

Renewal Applications (Calendar Days)						
	April 1 - April 30					
Approvals			Denials			
Paper Online Combined		Paper	Online	Combined		
2.93	0.02	1.02	3.42	0.24	2.37	

4. Number of Applications Filed for Registry Identification Cards

	P	Applications Filed for Registry Identification Cards					
		April 1 - April 30					
	Original Applications			Renewals			Grand Total
	Paper	Online	Total	Paper	Online	Total	
April	1,279	3,110	4,389	614	1,169	1,783	6,172

5. Number of Qualifying Patients and Primary Caregivers Approved in Each County

As of April 30, 2022					
County	Patients	Caregivers	County	Patients	Caregivers
Alcona	498	61	Lake	236	39
Alger	597	91	Lapeer	3,256	461
Allegan	4,932	639	Leelanau	879	64
Alpena	694	74	Lenawee	2,815	371
Antrim	1,261	174	Livingston	3,356	344
Arenac	1,007	135	Luce	68	12
Baraga	127	16	Mackinac	178	27
Barry	2,109	231	Macomb	26,519	3,726
Bay	4,866	328	Manistee	341	51
Benzie	1,139	118	Marquette	254	64
Berrien	3,404	525	Mason	375	50
Branch	1,698	300	Mecosta	195	33
Calhoun	2,547	303	Menominee	335	75
Cass	1,365	241	Midland	2,305	248
Charlevoix	292	28	Missaukee	176	24
Cheboygan	629	64	Monroe	3,905	419
Chippewa	634	69	Montcalm	1,566	288
Clare	1,428	248	Montmorency	95	29
Clinton	2,753	324	Muskegon	2,702	329
Crawford	983	102	Newaygo	1,372	207
Delta	682	121	Oakland	33,551	3,585
Dickinson	442	103	Oceana	1,079	189
Eaton	2,905	414	Ogemaw	398	42
Emmet	124	20	Ontonagon	89	15
Genesee	9,026	1,146	Osceola	320	66
Gladwin	33	16	Oscoda	248	19
Gogebic	282	57	Otsego	78	19
Grand Traverse	1,352	98	Ottawa	3,025	294
Gratiot	235	45	Out of State	0	4
Hillsdale	1,046	182	Presque Isle	117	23
Houghton	204	28	Roscommon	543	50
Huron	478	33	Saginaw	3,430	369
Ingham	1,923	309	Saint Clair	3,827	520
Ionia	212	45	Saint Joseph	588	112
losco	159	18	Sanilac	747	98
Iron	142	28	Schoolcraft	36	13
Isabella	491	62	Shiawassee	2,317	297
Jackson	4,080	469	Tuscola	3,291	538
Kalamazoo	2,839	324	Van Buren	1,542	239
Kalkaska	333	50	Washtenaw	10,498	845
Kent	7,848	672	Wayne	42,925	3,482
Keweenaw	142	18	Wexford	1,138	191
			Total	228,656	26,200

6. Registry Identification Cards Revoked

Registry Identification Cards Revoked			
Month Revoked			
April 0			

7. Nature of the Debilitating Medical Conditions of the Qualifying Patients.

As of April 30, 2022				
Condition	Percent of Total			
Agitation of Alzheimer's Disease	0.02			
AIDS	0.08			
Amyotrophic Lateral Sclerosis	0.02			
Arthritis	20.35			
Autism	0.27			
Cachexia or Wasting Syndrome	0.16			
Cancer	3.54			
Cerebral Palsy	0.18			
Chronic Pain	62.80			
Colitis	0.24			
Crohn's Disease	0.60			
Glaucoma	1.31			
Hepatitis C	0.42			
HIV Positive	0.34			
Inflammatory Bowel Disease	0.97			
Muscle Spasms	8.61			
Nail Patella	0.02			
Obsessive Compulsive Disorder	1.47			
Parkinson's Disease	0.08			
Post-Traumatic Stress Disorder	7.46			
Rheumatoid Arthritis	1.63			
Seizures	1.70			
Severe and Chronic Pain	39.35			
Severe Nausea	5.91			
Spinal Cord Injury	0.48			
Tourette's Syndrome	0.13			
Ulcerative Colitis	0.32			

8. Number of Physicians Providing Written Certifications for Qualifying Patients

Physicians Providing Written Certifications			
As of April 30, 2022			
Month Physicians			
April	304		

9. <u>Applications not Processed within Established Time Requirements</u>

Applications not Timely Processed		
April 1 - April 30		
Initial Renewal		
1 0		

10. Revenue and Expenses

	Revenue Collected
	April 1 - April 30
	Amount
April	\$264,921.66

	Expenses
	April 1 - April 30
	Amount
State Employee Wages	\$179,545.97
State Employee Benefits	\$170,426.87
Materials and Equipment	\$50,120.50
April Total	\$400,093.34