

# Monthly Report December 1, 2021 – December 31, 2021



Governor Gretchen Whitmer





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# Medical Marijuana Facility Licensing

# 1. Product Sales

Sales by Product Type					
December 1 – December 31					
Product Type Pounds Sold Fluid Ounces Sold Total Sales					
Flower	5,422.25	0	\$15,231,623.21		
Shake/Trim	650.17	0	\$1,503,023.18		
Concentrate	301.18	0	\$2,974,131.03		
Inhalable Compound Concentrate	10.83	0	\$103,286.74		
Vape Cartridge	806.9	0	\$8,753,467.16		
Kief	2.06	0	\$10,219.02		
Infused-Edible	38,928.13	0	\$4,002,452.91		
Infused Non-Edible Solid	385.84	0	\$148,227.00		
Infused Liquid	0	6,346.14	\$189,836.34		
Infused Non-Edible Liquid	0	587.33	\$12,278.94		
December Total         46,507.36         6,933.47         \$32,928,545.53					

Additional Sales Information		
December 1 - December 31		
Category Amount		
Sales To Date (as of Dec. 30)	\$1,266,660,978.91	
Sales Deliveries \$1,489,814.9		
Average Retail Flower Price (oz.)	\$175.57	

## 2. <u>Plants</u>

Plants			
Active Plants			
As of December 31, 2021			
Plant State Number			
Immature 61,337			
Vegetative 90,159			
Flowering 149,144			

Destroyed & Harvested Plants		
December 1 – December 31		
Plant State Number		
Immature - Destroyed	34,021	
Vegetative - Destroyed 15,930		
Flowering - Destroyed	5,839	
Plants Harvested 70,308		

## 3. Packages and Inventory

Packages			
As of December 31, 2021			
Package State Number			
Active	463,048		
On Hold	7,571		
In Transit 3,796			
December 1 – December 31			
Package State	Number		
Finished	6,048		

Inventory			
As of December 31, 2021			
Category Amount (lbs.)			
Flower at Growers (Test Passed)	17,410.50		
Flower at Provisioning Centers	26,788.07		
Flower at Processors	32,876.07		
Fresh Frozen Flower at Processors	63,490.64		
Concentrates at Processors	14,903.65		
Infused Solids at Processors	310,552.80		
Infused Liquids at Processors (FI. Oz.)	67,397.45		

# 4. Transfers

Products Shipped				
December 1 - December 31				
License Type Pounds Shipped Fluid Ounces Shipped				
Grower Class A	3,295.77	0		
Grower Class B	813.53	0		
Grower Class C	57,143.43	0		
Processor	65,267.60	65,834.97		
Provisioning Center	1,845.34	411.44		
Safety Compliance Facility	6.17	0		
Secure Transporter 97,247.63 62,990.86				

Transfers		
December 1 – December 31		
Transfer Type Number		
Completed	7,984	
Voided	157	

## 5. Initial Applications

Initial Applications					
December 1 - December 31					
License Type Received Approved Denied					
Prequalification	43	32	0		
Grower Class A	2	4	0		
Grower Class B	0	0	0		
Grower Class C	10	8	0		
Processor	5	5	0		
Provisioning Center	9	12	0		
Safety Compliance Facility	1	0	0		
Secure Transporter 0 1 0					
Total 70 62 0					

# 6. <u>Renewal Applications</u>

Renewal Applications					
December 1 - December 31					
License Type Received Approved Denied					
Grower Class A	7	5	0		
Grower Class B	1	2	0		
Grower Class C	19	27	0		
Processor	4	6	0		
Provisioning Center	14	35	0		
Safety Compliance Facility	0	2	0		
Secure Transporter 0 1 0					
Total 45 78 0					

# 7. <u>Active Licenses</u>

Active Licenses								
Grower A	Grower B	Grower C	Processor	Provisioning Center	Safety Compliance	Secure Transporter	Total	
95	14	561	120	458	19	27	1,294	

# 8. Application Processing Time

Application Processing Time (Calendar Days)						
December 1 - December 31						
License Type Initial Renewal Application						
Prequalification	34.69	-				
Grower Class A	86.25	27.00				
Grower Class B	-	31.00				
Grower Class C	36.50	47.37				
Processor	35.80	41.33				
Provisioning Center	41.67	39.91				
Safety Compliance Facility	-	91.00				
Secure Transporter	35.00	46.00				
December Step 2 Average 45.03 42.94						
December Total Average	39.69	-				

## 9. Actions Taken by the MRA

Disciplinary Actions Taken by the MRA						
December 1 - December 31						
License Type Warning Formal Complaint Final Order						
Grower Class A	0	2	0			
Grower Class B	0	0	0			
Grower Class C	1	4	1			
Processor	0	3	0			
Provisioning Center	0	18	1			
Safety Compliance Facility	0	2	0			
Secure Transporter	0	0	0			

## 10. Complaints and Investigations

Complaints and Investigations					
December 1 - December 31					
Enforcement & Legal Data Amount					
Number of Complaints Received	152				
Number of Investigations Opened	148				
Number of Investigations Closed	20				
Average Time to Complete an Investigation (Calendar Days)	43				
Number of Enforcement Actions Taken*					
* Includes both MMFL and AU data					

#### 11. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity. Provided are all final orders for denials. Approximate Amounts: 0

Number of administrative hearings pertaining to each regulated activity.

Provided are all the hearings that have been involved with the MRA, e.g., denials, lawsuits, etc.

Approximate Amounts: Denials: 0 Litigation: 1 Circuit Court Appeals: 0

#### 12. <u>Revenue and Expenses</u>

	Application Fees
	December 1 - December 31
	Amount
December	\$262,662.73

	Regulatory Assessment Fees							
	December 1 - December 31							
	Grower Class A	Grower Class B	Grower Class C	Processor	Provisioning Center	Safety Compliance Facility	Secure Transporter	Total
December	\$16,000.00	\$0.00	\$71,046.00	\$60,164.00	\$77,856.00	\$0.00	\$7,500.00	\$232,566.00

	Renewal							
	December 1 - December 31							
	Grower Class A	Grower Class B	Grower Class C	Processor	Provisioning Center	Safety Compliance Facility	Secure Transporter	Total
December	\$29,333.00	\$10,667.00	\$224,000.00	\$60,000.00	\$105,000.00	\$0.00	\$0.00	\$429,000.00

	<b>Total Licensing Revenue Collected</b>
December 1 - December 31	
	Amount
December	\$924,228.73

	Expenses
	December 1 - December 31
	Amount
State Employee Wages	\$232,393.25
State Employee Benefits	\$155,422.07
Materials and Equipment	\$145,970.12
December Total	\$533,785.44

## 13. Municipalities Opted In to the MMFLA

Municipalities		
As of December 31, 2021		
Opted In		
160		

## 14. Provisioning Centers Approved for Home Delivery

Home Deliveries			
As of December 31, 2021			
Provisioning Centers			
276			

# Adult-Use Establishment Licensing

# 1. Product Sales

Sales by Product Type							
December 1 – December 31							
Product Type Pounds Sold Fluid Ounces Sold Total Sales							
Flower	21,517.65	0	\$63,657,073.65				
Shake/Trim	4,583.05	0	\$11,293,525.22				
Concentrate	1033.53	0	\$9,675,569.16				
Inhalable Compound Concentrate	168.32	0	\$1,061,039.91				
Vape Cartridge	2,310.59	0	\$29,763,444.57				
Kief	6.47	0	\$47,235.39				
Infused-Edible	151,802.39	0	\$18,479,112.13				
Infused Non-Edible Solid	788.05	0	\$449,663.37				
Infused Liquid	0	24,104.16	\$559,059.95				
Infused Non-Edible Liquid	0	2,488.51	\$53,454.49				
December Total	182,210.05	26,592.67	\$135,039,177.84				

Additional Sales Information			
December 1 – December 31			
Category Amount			
Sales To Date (Dec. 30)	\$1,844,766,493.48		
Sales Deliveries \$4,770,390.4			
Average Retail Flower Price (oz.) \$184.90			

# 2. <u>Plants</u>

Plants				
Active Plants				
As of December 31, 2021				
Plant State Number				
Immature 207,680				
Vegetative 194,769				
Flowering 314,942				

Destroyed & Harvested Plants				
December 1 - December 31				
Plant State Number				
Immature - Destroyed 56,929				
Vegetative - Destroyed 26,820				
Flowering - Destroyed 4,969				
Plants Harvested 150,934				

## 3. Packages and Inventory

Packages				
As of December 31, 2021				
Package State Number				
Active	786,652			
On Hold 13,638				
In Transit 10,501				
December 1 - December 31				
Package State	Number			
Finished	26,807			

Inventory				
As of December 31, 2021				
Category Amount (lbs.)				
Flower at Growers (Test Passed)	40,413.38			
Flower at Retailers	38,126.76			
Flower at Processors	69,234.23			
Fresh Frozen Flower at Processors	105,058.65			
Concentrates at Processors	17,702.88			
Infused Solids at Processors	327,706.99			
Infused Liquids at Processors (FI. Oz.)	255,472.07			

# 4. Transfers

Shipped Products				
December 1 - December 31				
License Type Shipped Pounds Fluid Ounces Shippe				
Class A Marijuana Grower	539.39	0		
Class B Marijuana Grower	2194.46	0		
Class C Marijuana Grower	100,030.77	92.99		
Excess Grower	10,028.92	0		
Microbusiness	21.80	1.65		
Processor	200,864.83	72,518.12		
Retailer	11,914.66	1,789.96		
Safety Compliance Facility	13.25	62.48		
Secure Transporter	280,148.83	69,101.15		

Transfers			
December 1 - December 31			
Transfer Type Number			
Completed 17,708			
Voided 300			

# 5. Initial Applications

	Initial Applications		
	December 1 - December 31		
	Applications Received	Licenses Issued	Licenses Denied
Prequalification	114	49	0
Class A Marijuana Grower	1	0	0
Class B Marijuana Grower	4	5	0
Class C Marijuana Grower	7	20	0
Designated Consumption Establishment	0	0	0
Marijuana Event Organizer	0	0	0
Excess Grower	7	0	0
Microbusiness	1	1	0
Processor	8	5	0
Retailer	27	23	0
Safety Compliance Facility	1	0	0
Secure Transporter	0	0	0
Temporary Marijuana Event	1	0	0
Social Equity Class A Marijuana Grower	0	0	0
Social Equity Class B Marijuana Grower	0	0	0
Social Equity Class C Marijuana Grower	4	2	0
Social Equity Designated Consumption Establishment	0	0	0
Social Equity Marijuana Event Organizer	1	1	0
Social Equity Excess Grower	0	0	0
Social Equity Microbusiness	0	0	0
Social Equity Processor	1	1	0
Social Equity Retailer	0	0	0
Social Equity Safety Compliance Facility	0	0	0
Social Equity Secure Transporter	0	0	0
Social Equity Marijuana Temporary Event	0	0	0
December Total	177	107	0

# 6. <u>Renewal Applications</u>

	Renewal Applications		
	December 1 - December 31		
	Applications Received	Licenses Issued	Licenses Denied
Class A Marijuana Grower	0	0	0
Class B Marijuana Grower	2	1	0
Class C Marijuana Grower	13	22	0
Designated Consumption Establishment	0	0	0
Marijuana Event Organizer	0	5	0
Excess Grower	9	3	0
Microbusiness	0	0	0
Processor	7	5	0
Retailer	30	38	0
Safety Compliance Facility	0	0	0
Secure Transporter	1	4	0
Temporary Marijuana Event	0	0	0
Social Equity Class A Marijuana Grower	0	0	0
Social Equity Class B Marijuana Grower	3	0	0
Social Equity Class C Marijuana Grower	0	0	0
Social Equity Designated Consumption Establishment	0	0	0
Social Equity Marijuana Event Organizer	0	1	0
Social Equity Excess Grower	0	0	0
Social Equity Microbusiness	0	0	0
Social Equity Processor	1	0	0
Social Equity Retailer	9	4	0
Social Equity Safety Compliance Facility	0	0	0
Social Equity Secure Transporter	0	0	0
Social Equity Marijuana Temporary Event	0	0	0
December Total	75	83	0

## 7. <u>Active Licenses</u>

	Active Licenses
	As of December 31, 2021
Class A Marijuana Grower	5
Class B Marijuana Grower	62
Class C Marijuana Grower	451
Designated Consumption Establishment	0
Marijuana Event Organizer	24
Excess Grower	59
Microbusiness	8
Processor	107
Retailer	432
Safety Compliance Facility	18
Secure Transporter	23
Temporary Marijuana Event	0
December Total	1,189

# 8. Application Processing Time

Application Processing Days (Calendar Days)				
December 1 - December 31				
License Type	Applications App			
Prequalification	64.78	-		
Class A Marijuana Grower	-	-		
Class B Marijuana Grower	30.80	20.00		
Class C Marijuana Grower	52.45	27.14		
Designated Consumption Establishment	-	-		
Marijuana Event Organizer	-	30.80		
Excess Grower	-	31.00		
Microbusiness	79.00	-		
Processor	46.20	29.40		
Retailer	41.39	32.68		
Safety Compliance Facility	-	-		
Secure Transporter	-	34.50		
Temporary Marijuana Event	-	-		
Social Equity Class A Marijuana Grower	-	-		
Social Equity Class B Marijuana Grower	-	-		
Social Equity Class C Marijuana Grower	24.00	-		
Social Equity Designated Consumption Establishment	-	-		
Social Equity Marijuana Event Organizer	9.00	15.00		
Social Equity Excess Grower	-	-		
Social Equity Microbusiness	-	-		
Social Equity Processor	72.00	20.00		
Social Equity Retailer	-	-		
Social Equity Safety Compliance Facility	-	-		
Social Equity Secure Transporter	-	-		
Social Equity Temporary Marijuana Event	-	-		
December Step 2 Average	44.72	30.08		
December Total Average 52.44 -				

#### 9. Actions Taken by the MRA

Disciplinary Actions Taken by the MRA					
December 1 - December 31					
License Type Warning Formal Complaint Final Complexity Final Fin					
Class A Marijuana Grower	0	0	0		
Class B Marijuana Grower	0	1	0		
Class C Marijuana Grower	0	7	0		
Designated Consumption Establishment	0	0	0		
Marijuana Event Organizer	0	5	0		
Excess Grower	0	10	0		
Microbusiness	0	0	0		
Processor	0	1	0		
Retailer	1	1	0		
Safety Compliance Facility	0	0	0		
Secure Transporter	1	0	0		
Temporary Marijuana Event	0	0	0		

### 10. <u>Applications not Processed within Established Time Requirements</u>

Applications Not Timely Processed		
December 1 - December 31		
Initial	Renewal	
0%	0%	

## 11. Complaints and Investigations

Complaints and Investigations	
December 1 - December 31	
Enforcement & Legal Data	Amount
Number of Complaints Received	49
Number of Investigations Opened	50
Number of Investigations Closed	52
Average Time to Complete an Investigation* (Calendar Days)	43
Number of Enforcement Actions Taken*	59
* Includes both MMFL and AU data	

#### 12. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts: 0

Number of administrative hearings pertaining to each regulated activity.

"Regulated activity" means the particular activities, entities, facilities, and industries regulated by the agencies. Provided are all the hearings that have been involved with the MRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 0 Litigation: 1

**Circuit Court Appeals: 0** 

#### 13. <u>Revenue and Expenses</u>

	Application Fees			
	Decen	nber 1 - December	31	
	Prequalification	Social Equity Prequalification	Total	
December	\$576,000.00	\$79,800.00	\$655,800.00	

				Regulatory	Assessment Fe	es		
				Decembe	r 1 - December 3	1		
_	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower	Microbusiness	Processor
December	\$0	\$40,000.00	\$757,151.00	\$0	\$0	\$0	\$8,000.00	\$200,000.00
	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment
December	\$550,275.00	\$0	\$0	\$0	\$0	\$0	\$42,142.00	\$0
	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event
December	\$650.00	\$0	\$0	\$30,000.00	\$0	\$0	\$0	\$0
	Total Regulatory Assessment Fees							
December	\$1,555,426							

		Renewal Fees						
				Decembe	r 1 - December 3	1		
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower	Microbusiness	Processor
December	\$0	\$16,000.00	\$560,000.00	\$0	\$0	\$350,000.00	\$0	\$280,000.00
	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment
December	\$715,000.00	\$0	\$30,000.00	\$0	\$0	\$17,700.00	\$0	\$0
	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event
December	\$0	\$0	\$0	\$22,500.00	\$183,000.00	\$0	\$0	\$0
	Total Renewal Fees							
December	\$1,951,000							

	Total Licensing Revenue Collected
	December 1 - December 31
	Amount
December	\$4,082,426

	Expenses
	December 1 - December 31
	Amount
State Employee Wages	\$372,898.31
State Employee Benefits	\$255,025.66
Materials and Equipment	\$203,766.82
December Total	\$831,690.79

# 14. Social Equity Applications

	Social Equity Applications				
	Decembe	er 1 - Dece	ember 31		
	Received Eligible Ineligible				
December	23	18	1		

#### 15. Social Equity Education & Outreach

	Outreach Sessions
	December 1 - December 31
	Sessions Held
December	1

#### 16. Social Equity Application Assistance Provided

	Application Assistance Provided
	December 1 - December 31
	Number of Times
December	2

#### 17. Municipalities Opted In or Out of MRTMA

Municipalities			
As of Decer	nber 31, 2021		
Opted In	Opted Out		
114	1,393		

## 18. Marihuana Retailers Approved for Home Delivery

Home Deliveries
As of December 31, 2021
Marihuana Retailers
219

#### 19. Total Number of Employees Under the MMFL and MRTA

Number of Employees	
As of December 31, 2021	
18,148	

# Medical Marijuana Registry Program

## 1. Initial Applications

Initial Applications				
December 1 - December 31				
Received Issued Denied				
4,631 4,181 442				

## 2. <u>Renewal Applications</u>

Renewal Applications				
December 1 - December 31				
Received Issued Denied				
1,601 1,529 104				

# 3. Application Processing Time

Initial Applications (Calendar Days)						
December 1 - December 31						
Approvals			Denials			
Paper Online Combined		Paper	Online	Combined		
3.17	.02	1.33	3.46	.6	3.04	

Renewal Applications (Calendar Days)						
December 1 - December 31						
Approvals			Denials			
Paper Online Combined		Paper	Online	Combined		
3.19	.02	1.4	3.33	1.48	2.95	

# 4. Number of Applications Filed for Registry Identification Cards

	A	Applications Filed for Registry Identification Cards					
	December 1 - December 31						
	Original Applications		Renewals			Grand Total	
	Paper	Online	Total	Paper	Online	Total	
December	1,744	2,437	4,181	664	865	1,529	5,710

As of December 31, 2021					
County	Patients	Caregivers	County	Patients	Caregivers
Alcona	549	65	Lake	249	42
Alger	625	98	Lapeer	3,387	486
Allegan	5,134	676	Leelanau	862	64
Alpena	652	75	Lenawee	2,956	414
Antrim	1,269	184	Livingston	3,478	370
Arenac	1,085	146	Luce	71	15
Baraga	121	15	Mackinac	173	27
Barry	2,186	259	Macomb	28,017	4,055
Bay	5,070	366	Manistee	370	55
Benzie	1,107	121	Marquette	261	67
Berrien	3,561	569	Mason	397	53
Branch	1,777	308	Mecosta	193	32
Calhoun	2,642	340	Menominee	349	86
Cass	1,452	262	Midland	2,303	251
Charlevoix	300	36	Missaukee	188	26
Cheboygan	630	70	Monroe	4,070	465
Chippewa	569	68	Montcalm	1,614	293
Clare	1,486	263	Montmorency	96	33
Clinton	2,895	350	Muskegon	2,774	350
Crawford	999	108	Newaygo	1,432	223
Delta	716	129	Oakland	35,047	3,896
Dickinson	468	112	Oceana	1,147	197
Eaton	3,016	441	Ogemaw	407	41
Emmet	131	24	Ontonagon	93	16
Genesee	9,473	1,248	Osceola	335	74
Gladwin	31	19	Oscoda	250	23
Gogebic	280	60	Otsego	79	23
Grand Traverse	1,302	116	Ottawa	3,090	311
Gratiot	246	46	Out of State	0	6
Hillsdale	1,107	200	Presque Isle	115	26
Houghton	203	32	Roscommon	538	54
Huron	487	37	Saginaw	3,592	377
Ingham	1,960	339	Saint Clair	4,008	551
Ionia	219	43	Saint Joseph	618	120
losco	179	21	Sanilac	781	107
Iron	159	33	Schoolcraft	36	14
Isabella	484	63	Shiawassee	2,460	322
Jackson	4,182	499	Tuscola	3,386	556
Kalamazoo	3,003	353	Van Buren	1,643	259
Kalkaska	337	51	Washtenaw	10,961	923
Kent	8,016	727	Wayne	44,498	3,771
Keweenaw	135	22	Wexford	1,174	207
			Total	237,741	28,275

## 5. Number of Qualifying Patients and Primary Caregivers Approved in Each County

## 6. <u>Registry Identification Cards Revoked</u>

Registry Identification Cards Revoked			
Month Revoked			
December	0		

# 7. Nature of the Debilitating Medical Conditions of the Qualifying Patients.

As of December 31, 2021				
Condition	Percent of Total			
Agitation of Alzheimer's Disease	0.04			
AIDS	0.07			
Amyotrophic Lateral Sclerosis	0.07			
Arthritis	20.41			
Autism	0.37			
Cachexia or Wasting Syndrome	0.25			
Cancer	4.47			
Cerebral Palsy	0.14			
Chronic Pain	62.85			
Colitis	0.37			
Crohn's Disease	0.81			
Glaucoma	1.30			
Hepatitis C	0.54			
HIV Positive	0.35			
Inflammatory Bowel Disease	0.96			
Muscle Spasms	9.15			
Nail Patella	0.02			
Obsessive Compulsive Disorder	1.56			
Parkinson's Disease	0.23			
Post-Traumatic Stress Disorder	7.43			
Rheumatoid Arthritis	1.56			
Seizures	1.75			
Severe and Chronic Pain	38.48			
Severe Nausea	6.34			
Spinal Cord Injury	0.42			
Tourette's Syndrome	0.07			
Ulcerative Colitis	0.40			

8. <u>Number of Physicians Providing Written Certifications for Qualifying Patients</u>

Physicians Providing Written Certifications		
As of December 1, 2021		
Month Physicians		
December 337		

9. Applications not Processed within Established Time Requirements

Applications not Timely Processed		
December 1 - December 31		
Initial Renewal		
1 0		

#### 10. <u>Revenue and Expenses</u>

	Revenue Collected
	December 1 - December 31
	Amount
December	\$225,780.00

	Expenses
	December 1 - December 31
	Amount
State Employee Wages	\$143,260.48
State Employee Benefits	\$98,414.19
Materials and Equipment	\$71,883.13
December Total	\$313,557.80