



# Monthly Report

July 1, 2021 – July 31, 2021



Governor  
Gretchen Whitmer



Executive Director  
Andrew Brisbo



Director  
Orlene Hawks

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## Medical Marijuana Facility Licensing

### 1. Product Sales

Sales by Product Type			
July 1 - July 31			
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales
Flower	6,207.54		\$21,193,613.43
Shake/Trim	822		\$1,814,499.12
Concentrate	304.81		\$3,712,683.50
Vape Cartridge	884.15		\$10,831,539.19
Kief	2.32		\$11,348.50
Infused-Edible	38,638.59		\$4,686,810.04
Infused Non-Edible Solid	564.64		\$200,728.82
Infused Liquid		11,951.37	\$274,945.06
Infused Non-Edible Liquid		757.41	\$18,491.20
<b>July Total</b>	<b>47,424.05</b>	<b>12,708.78</b>	<b>\$42,744,658.86</b>

Additional Sales Information	
July 1 - July 31	
Category	Amount
Sales To Date (as of July 31)	\$1,089,048,578.88
Sales Deliveries	\$1,499,921.26
Average Retail Flower Price (oz.)	\$213.39

### 2. Plants

Plants	
Active Plants	
As of July 31, 2021	
Plant State	Number
Immature	67,389
Vegetative	233,197
Flowering	139,399

Destroyed & Harvested Plants	
July 1 - July 31	
Plant State	Number
Immature - Destroyed	56,951
Vegetative - Destroyed	14,914
Flowering - Destroyed	2,498
Plants Harvested	51,634

### 3. Packages and Inventory

Packages	
As of July 31, 2021	
Package State	Number
Active	419,621
On Hold	2,804
In Transit	9,247
July 1 – July 31	
Package State	Number
Finished	372,192

Inventory	
As of July 31, 2021	
Category	Amount (lbs.)
Flower at Growers (Test Passed)	12,517.22
Flower at Provisioning Centers	43,621.92
Flower at Processors	30,915.01
Fresh Frozen Flower at Processors	5,213.81
Concentrates at Processors	12,129.29
Infused Solids at Processors	142,986.56
Infused Liquids at Processors (Fl. Oz.)	601,023.52

### 4. Transfers

Products Shipped		
July 1 - July 31		
License Type		
Grower Class A	2,512.36	0
Grower Class B	1,037.18	0
Grower Class C	33,812.69	551.46
Processor	60,365.61	13,212.52
Provisioning Center	1,312.05	248.94
Safety Compliance Facility	0	.13
Secure Transporter	82,055.87	10,734.43

Transfers	
July 1 – July 31	
Transfer Type	Number
Completed	9,826
Voided	86

## 5. Initial Applications

Initial Applications			
July 1 - July 31			
License Type	Received	Approved	Denied
Prequalification	52	50	0
Grower Class A	5	7	0
Grower Class B	0	1	0
Grower Class C	48	33	0
Processor	5	1	0
Provisioning Center	13	14	0
Safety Compliance Facility	0	0	0
Secure Transporter	0	0	0
<b>Total</b>	<b>123</b>	<b>106</b>	<b>0</b>

## 6. Renewal Applications

Renewal Applications			
July 1 - July 31			
License Type	Received	Approved	Denied
Grower Class A	3	1	0
Grower Class B	0	0	0
Grower Class C	14	15	0
Processor	6	3	0
Provisioning Center	43	9	0
Safety Compliance Facility	2	1	0
Secure Transporter	3	1	0
<b>Total</b>	<b>71</b>	<b>30</b>	<b>0</b>

7. Application Processing Time

Application Processing Time (Calendar Days)		
July 1 - July 31		
License Type	Initial Applications	Renewal Applications
Prequalification	81.24	55.00
Grower Class A	212.00	--
Grower Class B	557.00	45.13
Grower Class C	34.67	19.33
Processor	106.00	60.78
Provisioning Center	54.86	74.00
Safety Compliance Facility	--	29.00
Secure Transporter	--	74.00
<b>July Step 2 Average</b>	<b>72.00</b>	<b>--</b>
<b>July Total Average</b>	<b>185.25</b>	<b>48.00</b>

8. Actions Taken by the MRA

Disciplinary Actions Taken by the MRA			
July 1 - July 31			
License Type	Warning	Formal Complaint	Final Order
Grower Class A	0	4	0
Grower Class B	0	0	0
Grower Class C	2	5	0
Processor	0	3	0
Provisioning Center	0	12	4
Safety Compliance Facility	0	0	0
Secure Transporter	0	0	0

9. Complaints and Investigations

Complaints and Investigations	
July 1 - July 31	
Enforcement & Legal Data	Amount
Number of Complains Received	52
Number of Investigations Opened	48
Number of Investigations Closed	43
Average Time to Complete an Investigation (Calendar Days)	27
Number of Enforcement Actions Taken*	19
* Includes both MMFL and AU data	

## 10. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts: 0

Number of administrative hearings pertaining to each regulated activity.

Provided are all the hearings that have been involved with the MRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 1

Litigation: 1

Circuit Court Appeals: 0

## 11. Revenue and Expenses

Application Fees	
July 1 - July 31	
Amount	
July	\$336,000

Regulatory Assessment Fees								
July 1 - July 31								
	Grower Class A	Grower Class B	Grower Class C	Processor	Provisioning Center	Safety Compliance Facility	Secure Transporter	Total
July	\$44,512	\$14,000	\$626,948	\$18,123	\$146,173	\$0	\$0	\$849,756

Renewal								
July 1 - July 31								
	Grower Class A	Grower Class B	Grower Class C	Processor	Provisioning Center	Safety Compliance Facility	Secure Transporter	Total
July	\$13,334	\$0	\$260,750	\$98,000	\$483,750	\$0	\$35,000	\$890,834

Total Licensing Revenue Collected	
July 1 - July 31	
Amount	
July	\$2,076,590



<b>Expenses</b>	
<b>July 1 - July 31</b>	
<b>Amount</b>	
State Employee Wages	\$438,832.80
State Employee Benefits	\$260,835.29
Materials and Equipment	\$6,436.04
Other Contracts	\$44.73
All Other Costs	\$403,559.66
<b>July Total</b>	<b>\$1,109,708.52</b>

**12. Municipalities Opted In to the MMFLA**

<b>Municipalities</b>
<b>As of July 31, 2021</b>
<b>Opted In</b>
156

## Adult-Use Establishment Licensing

### 1. Product Sales

Sales by Product Type			
July 1 - July 31			
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales
Flower	18,234.54		\$63,584,634.96
Shake/Trim	3206.83		\$9,537,118.10
Concentrate	595.38		\$9,162,682.05
Vape Cartridge	1708.95		\$26,378,670.50
Kief	1.7		\$17,230.87
Infused-Edible	126,285.36		\$18,464,328.82
Infused Non-Edible Solid	974.89		\$522,598.28
Infused Liquid		26,558.15	\$572,144.75
Infused Non-Edible Liquid		3127.35	\$86,574.83
<b>July Total</b>	<b>151,007.65</b>	<b>29,685.50</b>	<b>\$128,325,983.16</b>

Additional Sales Information	
July 1 - July 31	
Category	Amount
Sales To Date (Jan. 31)	\$1,204,450,604.36
Sales Deliveries	\$3,480,661.10
Average Retail Flower Price (oz.)	\$217.98

### 2. Plants

Plants	
Active Plants	
As of July 31, 2021	
Plant State	Number
Immature	146,257
Vegetative	294,278
Flowering	221,394

Destroyed & Harvested Plants	
July 1 - July 31	
Plant State	Number
Immature - Destroyed	48,099
Vegetative - Destroyed	18,888
Flowering - Destroyed	3,242
Plants Harvested	82,345

### 3. Packages and Inventory

Packages	
As of July 31, 2021	
Package State	Number
Active	451,914
On Hold	439
In Transit	9,601
July 1 - July 31	
Package State	Number
Finished	601,287

Inventory	
As of July 31, 2021	
Category	Amount (lbs.)
Flower at Growers (Test Passed)	17,274.64
Flower at Retailers	24,427.86
Flower at Processors	28,753.68
Fresh Frozen Flower at Processors	6,964.73
Concentrates at Processors	12,636.02
Infused Solids at Processors	204,853.14
Infused Liquids at Processors (Fl. Oz.)	126,845.85

### 4. Transfers

Shipped Products		
July 1 - July 31		
License Type	Shipped Pounds	Fluid Ounces Shipped
Class A Marijuana Grower	14.00	0
Class B Marijuana Grower	1,333.51	0
Class C Marijuana Grower	44,421.36	595.12
Excess Grower	8,131.75	102.29
Microbusiness	.47	0
Processor	160,155.05	51,296.27
Retailer	6,067.49	1,505.97
Safety Compliance Facility	.03	0
Secure Transporter	196,614.77	50,273.11

Transfers	
July 1 - July 31	
Transfer Type	Number
Completed	12,837
Voided	72

## 5. Initial Applications

	Initial Applications		
	July 1 - July 31		
	Applications Received	Licenses Issued	Licenses Denied
Prequalification	106	177	0
Class A Marijuana Grower	2	0	0
Class B Marijuana Grower	3	2	0
Class C Marijuana Grower	31	48	0
Designated Consumption Establishment	0	0	0
Marijuana Event Organizer	1	0	0
Excess Grower	1	19	0
Microbusiness	1	2	0
Processor	7	4	0
Retailer	29	20	0
Safety Compliance Facility	2	1	0
Secure Transporter	1	0	0
Temporary Marijuana Event	3	2	0
Social Equity Class A Marijuana Grower	0	0	0
Social Equity Class B Marijuana Grower	1	0	0
Social Equity Class C Marijuana Grower	6	0	0
Social Equity Designated Consumption Establishment	0	0	0
Social Equity Marijuana Event Organizer	1	0	0
Social Equity Excess Grower	0	0	0
Social Equity Microbusiness	0	0	0
Social Equity Processor	0	0	0
Social Equity Retailer	3	1	0
Social Equity Safety Compliance Facility	0	0	0
Social Equity Secure Transporter	0	0	0
Social Equity Marijuana Temporary Event	0	0	0
<b>July Total</b>	<b>92</b>	<b>99</b>	<b>0</b>

## 6. Renewal Applications

<b>Renewal Applications</b>			
<b>July 1 - July 31</b>			
	<b>Applications Received</b>	<b>Licenses Issued</b>	<b>Licenses Denied</b>
Class A Marijuana Grower	0	0	0
Class B Marijuana Grower	0	3	0
Class C Marijuana Grower	9	21	0
Designated Consumption Establishment	0	0	0
Marijuana Event Organizer	2	1	0
Excess Grower	0	0	0
Microbusiness	0	0	0
Processor	0	5	0
Retailer	10	20	0
Safety Compliance Facility	1	0	0
Secure Transporter	1	2	0
<b>July Total</b>	<b>23</b>	<b>53</b>	<b>0</b>

## 7. Application Processing Time

Application Processing Days (Calendar Days)		
July 1 - July 31		
License Type	Initial Applications	Renewal Applications
Prequalification	75.04	--
Class A Marijuana Grower	--	31.33
Class B Marijuana Grower	45.00	47.14
Class C Marijuana Grower	38.15	--
Designated Consumption Establishment	--	--
Marijuana Event Organizer	--	19.00
Excess Grower	37.37	--
Microbusiness	68.00	--
Processor	44.50	56.00
Retailer	40.00	33.60
Safety Compliance Facility	49.00	--
Secure Transporter	--	28.00
Temporary Marijuana Event	69.00	--
Social Equity Class A Marijuana Grower	--	--
Social Equity Class B Marijuana Grower	--	--
Social Equity Class C Marijuana Grower	--	--
Social Equity Designated Consumption Establishment	--	--
Social Equity Marijuana Event Organizer	--	--
Social Equity Excess Grower	--	--
Social Equity Microbusiness	--	--
Social Equity Processor	--	--
Social Equity Retailer	37.00	--
Social Equity Safety Compliance Facility	--	29.00
Social Equity Secure Transporter	--	--
Social Equity Temporary Marijuana Event	--	--
<b>July Step 2 Average</b>	<b>40.09</b>	<b>--</b>
<b>July Total Average</b>	<b>76.37</b>	<b>40.38</b>

**8. Actions Taken by the MRA**

<b>Disciplinary Actions Taken by the MRA</b>			
<b>July 1 - July 31</b>			
<b>License Type</b>	<b>Warning</b>	<b>Formal Complaint</b>	<b>Final Order</b>
Class A Marijuana Grower	0	0	0
Class B Marijuana Grower	0	0	0
Class C Marijuana Grower	0	0	0
Designated Consumption Establishment	0	0	0
Marijuana Event Organizer	0	0	0
Excess Grower	0	0	0
Microbusiness	0	0	0
Processor	0	2	0
Retailer	0	4	0
Safety Compliance Facility	0	0	0
Secure Transporter	0	0	0
Temporary Marijuana Event	0	0	0

**9. Applications not Processed within Established Time Requirements**

<b>Applications Not Timely Processed</b>	
<b>July 1 - July 31</b>	
<b>Initial</b>	<b>Renewal</b>
0%	0%

**10. Complaints and Investigations**

<b>Complaints and Investigations</b>	
<b>July 1 - July 31</b>	
<b>Enforcement &amp; Legal Data</b>	<b>Amount</b>
Number of Complains Received	76
Number of Investigations Opened	67
Number of Investigations Closed	37
Average Time to Complete an Investigation* (Calendar Days)	27
Number of Enforcement Actions Taken*	19
* Includes both MMFL and AU data	

## 11. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts: 0

Number of administrative hearings pertaining to each regulated activity.

"Regulated activity" means the particular activities, entities, facilities, and industries regulated by the agencies. Provided are all the hearings that have been involved with the MRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 1

Litigation: 1

Circuit Court Appeals: 0

## 12. Revenue and Expenses

Application Fees			
July 1 - July 31			
	Prequalification	Social Equity Prequalification	Total
July	\$499,500	\$90,300	\$589,800

Regulatory Assessment Fees								
July 1 - July 31								
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower	Microbusiness	Processor
July	\$0	\$16,000	\$1,883,508	\$0	\$0	\$315,505	\$16,000	\$160,000
	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment
July	\$397,398	\$16,849	\$0	\$4,000	\$0	\$0	\$0	\$0
	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event
July	\$0	\$0	\$0	\$0	\$13,818	\$0	\$0	\$975
	Total Regulatory Assessment Fees							
July	\$2,824,053							



Renewal Fees								
July 1 - July 31								
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower	Microbusiness	Processor
July	\$0	\$0	\$270,000	\$0	\$1,000	\$0	\$0	\$0
	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment
July	\$200,000	\$20,000	\$20,000	\$0	\$0	\$0	\$0	\$0
	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event
July	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$400
Total Renewal Fees								
July	\$511,400							

Total Licensing Revenue Collected	
July 1 - July 31	
Amount	
July	\$3,925,253

Expenses	
July 1 - July 31	
Amount	
State Employee Wages	\$277,958.88
State Employee Benefits	\$174,140.15
Materials and Equipment	\$873.03
Other Contracts	\$0.57
All Other Costs	\$377,973.94
<b>July Total</b>	<b>\$830,946.62</b>

### 13. Social Equity Applications

Social Equity Applications			
July 1 - July 31			
	Received	Eligible	Ineligible
July	53	47	4

**14. Social Equity Education & Outreach**

<b>Outreach Sessions</b>	
<b>July 1 - July 31</b>	
<b>Sessions Held</b>	
July	1

**15. Social Equity Application Assistance Provided**

<b>Application Assistance Provided</b>	
<b>July 1 - July 31</b>	
<b>Number of Times</b>	
July	9

**16. Municipalities Opted In or Out of MRTMA**

<b>Municipalities</b>	
<b>As of July 31, 2021</b>	
<b>Opted In</b>	<b>Opted Out</b>
107	1,399

## Medical Marijuana Registry Program

### 1. Initial Applications

Initial Applications		
July 1 - July 31		
Received	Issued	Denied
7,524	6,779	799

### 2. Renewal Applications

Renewal Applications		
July 1 - July 31		
Received	Issued	Denied
2,534	2,409	352

### 3. Application Processing Time

Initial Applications (Calendar Days)					
July 1 - July 31					
Approvals			Denials		
Paper	Online	Combined	Paper	Online	Combined
4.91	.02	2.22	6.10	.34	5.46

Renewal Applications (Calendar Days)					
July 1 - July 31					
Approvals			Denials		
Paper	Online	Combined	Paper	Online	Combined
4.32	.01	2.12	6.10	.38	4.80

### 4. Number of Applications Filed for Registry Identification Cards

Applications Filed for Registry Identification Cards							
July 1 - July 31							
Original Applications				Renewals			Grand Total
	Paper	Online	Total	Paper	Online	Total	
July	1,179	1,230	2,409	136	40	176	<b>2,585</b>

## 5. Number of Qualifying Patients and Primary Caregivers Approved in Each County

As of July 31, 2021					
County	Patients	Caregivers	County	Patients	Caregivers
Alcona	593	73	Lake	250	48
Alger	640	100	Lapeer	3,615	492
Allegan	5,490	739	Leelanau	805	69
Alpena	697	77	Lenawee	3,245	461
Antrim	1,320	193	Livingston	3,730	400
Arenac	1,176	148	Luce	83	16
Baraga	127	17	Mackinac	192	32
Barry	2,291	281	Macomb	29,569	4,307
Bay	5,371	373	Manistee	391	64
Benzie	1,118	131	Marquette	279	88
Berrien	3,877	621	Mason	428	56
Branch	1,864	313	Mecosta	200	32
Calhoun	2,733	373	Menominee	385	91
Cass	1,616	285	Midland	2,330	252
Charlevoix	342	43	Missaukee	199	29
Cheboygan	669	79	Monroe	4,322	494
Chippewa	551	75	Montcalm	1,719	313
Clare	1,561	264	Montmorency	108	36
Clinton	3,154	369	Muskegon	2,931	372
Crawford	1,066	124	Newaygo	1,573	243
Delta	736	138	Oakland	37,112	4,120
Dickinson	525	115	Oceana	1,272	202
Eaton	3,182	447	Ogemaw	449	44
Emmet	137	29	Ontonagon	111	19
Genesee	9,760	1,357	Osceola	380	86
Gladwin	28	23	Oscoda	240	23
Gogebic	302	66	Otsego	83	26
Grand Traverse	1,242	129	Ottawa	3,249	349
Gratiot	247	48	Out of State	0	6
Hillsdale	1,157	215	Presque Isle	112	24
Houghton	232	39	Roscommon	556	66
Huron	490	34	Saginaw	3,776	388
Ingham	2,110	400	Saint Clair	4,213	562
Ionia	215	50	Saint Joseph	668	127
Iosco	198	23	Sanilac	845	119
Iron	170	34	Schoolcraft	36	15
Isabella	475	65	Shiawassee	2,604	338
Jackson	4,335	559	Tuscola	3,607	578
Kalamazoo	3,218	397	Van Buren	1,772	286
Kalkaska	326	50	Washtenaw	11,915	1,056
Kent	8,445	784	Wayne	46,740	3,976
Keweenaw	148	28	Wexford	1,256	216
<b>Total</b>	<b>251,284</b>	<b>30,229</b>			

6. **Registry Identification Cards Revoked**

Registry Identification Cards Revoked	
Month	Revoked
July	0

7. **Nature of the Debilitating Medical Conditions of the Qualifying Patients.**

As of July 31, 2021	
Condition	Percent of Total
Agitation of Alzheimer's Disease	0.00
AIDS	0.01
Amyotrophic Lateral Sclerosis	0.03
Arthritis	22.47
Autism	0.44
Cachexia or Wasting Syndrome	0.32
Cancer	3.76
Cerebral Palsy	0.12
Chronic Pain	60.80
Colitis	0.55
Crohn's Disease	0.76
Glaucoma	1.38
Hepatitis C	0.51
HIV Positive	0.37
Inflammatory Bowel Disease	1.26
Muscle Spasms	9.63
Nail Patella	0.03
Obsessive Compulsive Disorder	1.83
Parkinson's Disease	0.11
Post-Traumatic Stress Disorder	7.23
Rheumatoid Arthritis	1.84
Seizures	1.72
Severe and Chronic Pain	41.53
Severe Nausea	6.63
Spinal Cord Injury	0.37
Tourette's Syndrome	0.15
Ulcerative Colitis	0.28

8. Number of Physicians Providing Written Certifications for Qualifying Patients

Physicians Providing Written Certifications	
As of July 1, 2021	
Month	Physicians
July	372

9. Applications not Processed within Established Time Requirements

Applications not Timely Processed	
July 1 - July 31	
Initial	Renewal
0.01%	0.00%

10. Revenue and Expenses

Revenue Collected	
July 1 - July 31	
Amount	
July	\$375,028

Expenses	
July 1 - July 31	
Amount	
State Employee Wages	\$232,726.06
State Employee Benefits	\$104,413.18
Materials and Equipment	\$8,271.13
Educational Expenses on Behalf of Clients or Students	\$490.37
Other Contracts	\$6,062.83
All Other Costs	\$48,362.44
<b>July Total</b>	<b>\$400,326.01</b>