

Monthly Report

March 1, 2022 - March 31, 2022







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Medical Marijuana Facility Licensing

1. Product Sales

Sales by Product Type				
March 1 – March 31				
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales	
Flower	5,295.99		\$14,731,939.16	
Shake/Trim	599.46		\$1,453,206.14	
Concentrate	277.97		\$2,803,424.32	
Inhalable Compound Concentrate	7.45		\$76,802.37	
Vape Cartridge	782.35		\$8,859,928.63	
Kief	1.82		\$9,642.65	
Infused-Edible	35,773.74		\$3,753,621.73	
Infused Non-Edible Solid	309.23		\$138,303.29	
Infused Liquid		7,866.95	\$191,117.34	
Infused Non-Edible Liquid		611.28	\$11,529.82	
March Total	43,048.01	8,478.23	\$32,029,515.45	

Additional Sales Information		
March 1 - March 31		
Category Amount		
Sales To Date (as of Mar. 31)	\$1,350,280,096.84	
Sales Deliveries	\$1,340,467.98	
Average Retail Flower Price (oz.)	\$173.86	

2. Plants

Plants			
Active Plants			
As of March 31, 2022			
Plant State Num			
Immature	76,433		
Vegetative	86,989		
Flowering	135,905		

Destroyed & Harvested Plants		
March 1 - March 31		
Plant State Number		
Immature - Destroyed	33,658	
Vegetative - Destroyed	18,231	
Flowering - Destroyed	4,439	
Plants Harvested	62,548	

3. Packages and Inventory

Packages			
As of March 31, 2022			
Package State Number			
Active	489,100		
On Hold	3,434		
In Transit	5,905		
March 1 - March 31			
Package State Number			
Finished	6,901		

Inventory			
As of March 31, 2022			
Category	Amount (lbs.)		
Flower at Growers (Test Passed)	21,246.23		
Flower at Provisioning Centers	27,764.62		
Flower at Processors	61,507.15		
Fresh Frozen Flower at Processors	79,903.24		
Concentrates at Processors	21,450.45		
Infused Solids at Processors	142,475.98		
Infused Liquids at Processors (Fl. Oz.)	123,581.65		

4. Transfers

Products Shipped				
March 1 - March 31				
License Type	Fluid Ounces Shipped			
Grower Class A	3,106.97			
Grower Class B	1,381.05			
Grower Class C	57,033.72			
Processor	67,859.55	20,668.53		
Provisioning Center	2,705.54	768.94		
Safety Compliance Facility	3.10			
Secure Transporter	82,745.18	18,875.48		

Transfers		
March 1 - March 31		
Transfer Type	Number	
Completed	8,146	
Voided	151	

5. <u>Initial Applications</u>

Initial Applications				
March 1 - March 31				
License Type	Received	Approved	Denied	
Prequalification	30	25	3	
Grower Class A	3	3	0	
Grower Class B	1	1	0	
Grower Class C	23	9	0	
Processor	6	7	0	
Provisioning Center	12	10	0	
Safety Compliance Facility	1	0	0	
Secure Transporter	0	0	0	
Total	76	55	3	

6. Renewal Applications

Renewal Applications				
March 1 - March 31				
License Type Received Approved Denied				
Grower Class A	6	3	0	
Grower Class B	1	3	0	
Grower Class C	31	22	0	
Processor	9	6	0	
Provisioning Center	37	17	0	
Safety Compliance Facility	4	2	0	
Secure Transporter	2	0	0	
Total	90	53	0	

7. Active Licenses

Active Licenses								
Grower A Grower B Grower C Processor Provisioning Center Compliance Transporter Total								
89	16	541	128	456	21	24	1275	

8. Application Processing Time

Application Processing Time (Calendar Days)						
March 1 - March 31						
License Type Initial Renewal Applications						
Prequalification	44.92	-				
Grower Class A	55.00	18.00				
Grower Class B	315.00	25.00				
Grower Class C	130.89	8.95				
Processor	36.71	16.50				
Provisioning Center	173.60	15.35				
Safety Compliance Facility	-	81.00				
Secure Transporter	1	-				
March Step 2 Average	128.00	16.00				
March Total Average	90.24	-				

9. Actions Taken by the MRA

Disciplinary Actions Taken by the MRA							
March 1 - March 31							
License Type Warning Formal Complaint Final Order							
Grower Class A	0	8	1				
Grower Class B	0	1	0				
Grower Class C	2	17	1				
Processor	0	17	0				
Provisioning Center	1	45	1				
Secure Transporter	0	4	0				
Safety Compliance Facility	0	3	0				

10. Complaints and Investigations

Complaints and Investigations					
March 1 - March 31					
Enforcement & Legal Data Amount					
Number of Complaints Received	165				
Number of Investigations Opened	187				
Number of Investigations Closed	192				
Average Time to Complete an Investigation (Calendar Days)	41				
Number of Enforcement Actions Taken*	127				
* Includes both MMFL and AU data					

11. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts: 0

Number of administrative hearings pertaining to each regulated activity.

Provided are all the hearings that have been involved with the MRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 0 Litigation: 0

Circuit Court Appeals: 0

12. Revenue and Expenses

	Application Fees
	March 1 - March 31
	Amount
March	\$289,305

	Regulatory Assessment Fees								
	March 1 - March 31								
	Grower Class B Grower Class C Processor Provisioning Center Safety Compliance Facility Transporter Total							Total	
March	\$12,000	\$3,200	\$109,248	\$81,140	\$69,164	\$0	\$0	\$262,752	

1									
	Renewal								
	March 1 - March 31								
	Grower Class A Class C Processor Provisioning Center Safety Compliance Facility Secure Transporter Total							Total	
March	\$21,335	\$5,333	\$320,000	\$124,000	\$255,000	\$0	\$7,500	\$733,168	

	Total Licensing Revenue Collected	
March 1 - March 31		
	Amount	
March	\$1,285,225	

	Expenses
	March 1 - March 31
	Amount
State Employee Wages	\$313,585.46
State Employee Benefits	\$192,189.75
Materials and Equipment	\$100,848.05
March Total	\$606,623.26

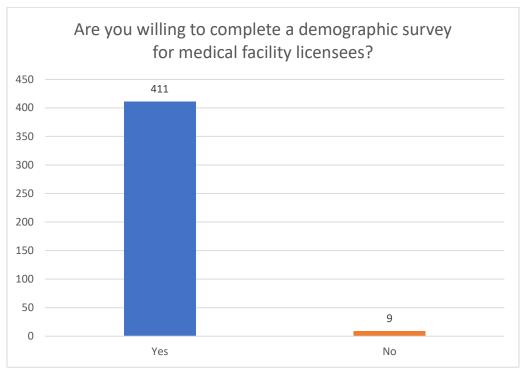
13. Municipalities Opted In to the MMFLA

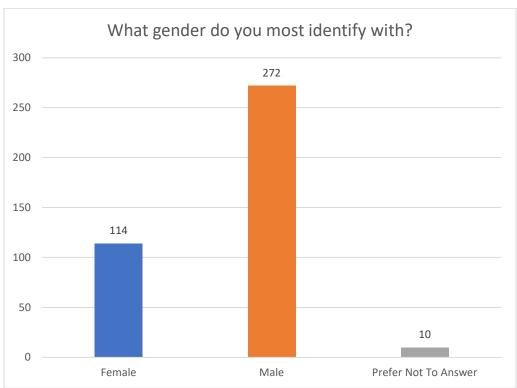
Municipalities				
As of March 31, 2022				
Opted In				
161				

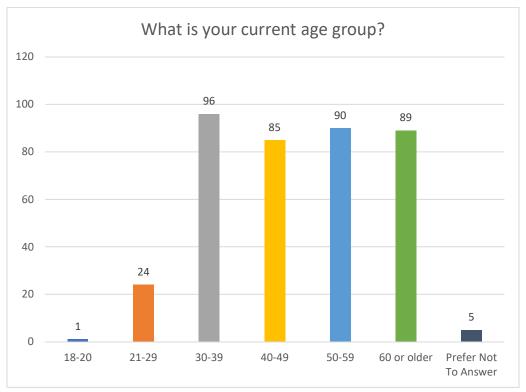
14. Provisioning Centers Approved for Home Delivery

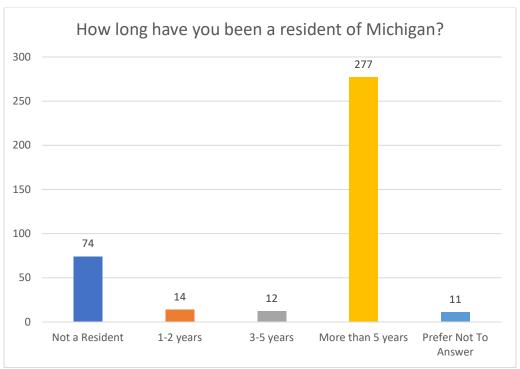
Home Deliveries			
As of March 31, 2022			
Provisioning Centers			
303			

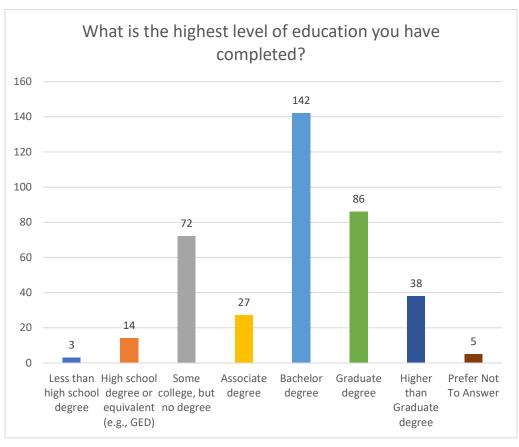
15. <u>Demographic Information</u>

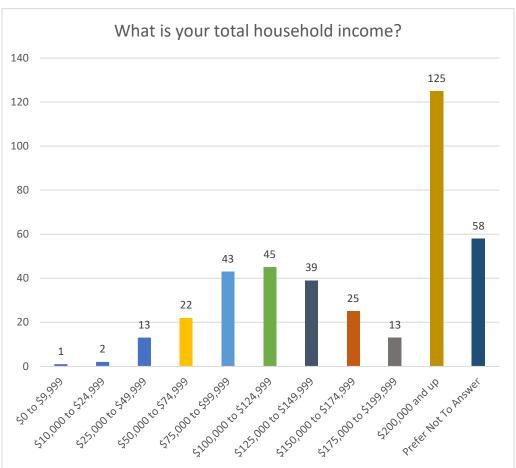


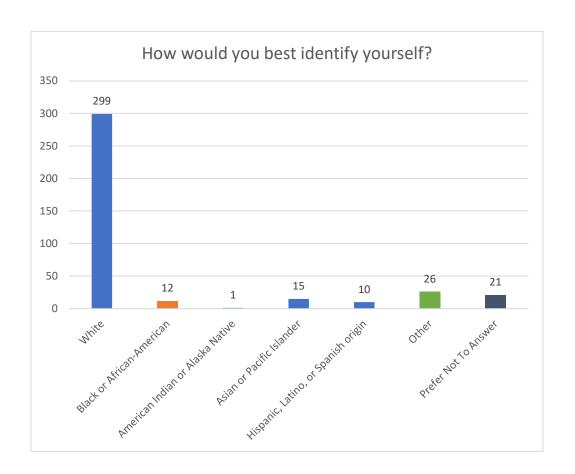












Adult-Use Establishment Licensing

1. Product Sales

Sales by Product Type							
March 1 - March 31							
Product Type Pounds Sold Fluid Ounces Sold Total Sales							
Flower	18,771.88		\$57,260,997.82				
Shake/Trim	5,029.16		\$9,618,839.31				
Concentrate	660.73		\$8,910,382.24				
Inhalable Compound Concentrate	64.05		\$652,258.86				
Vape Cartridge	2,145.47		\$27,307,371.37				
Kief	5.56		\$39,291.68				
Infused-Edible	132,634.02		\$16,425,089.40				
Infused Non-Edible Solid	1,031.95		\$530,346.57				
Infused Liquid		27,213.16	\$532,794.28				
Infused Non-Edible Liquid		2,315.31	\$50,629.45				
March Total	160,055.79	29,528.47	\$121,208,684.98				

Additional Sales Information			
March 1 - March 31			
Category Amount			
Sales To Date (Mar. 31) \$2,260,823,384.90			
Sales Deliveries \$5,820,926.96			
Average Retail Flower Price (oz.) \$190.65			

2. Plants

Plants				
Active Plants				
As of March 31, 2022				
Plant State Number				
Immature 240,421				
Vegetative 233,011				
Flowering 351,743				

Destroyed & Harvested Plants				
March 1 - March 31				
Plant State Number				
Immature - Destroyed 79,797				
Vegetative - Destroyed 31,229				
Flowering - Destroyed 5,807				
Plants Harvested 167,487				

3. Packages and Inventory

Packages			
As of March 31, 2022			
Package State Number			
Active	1,051,255		
On Hold 3,847			
In Transit 22,863			
March 1 - March 31			
Package State Number			
Finished	37,691		

Inventory		
As of March 31, 2022		
Category	Amount (lbs.)	
Flower at Growers (Test Passed)	58,836.00	
Flower at Retailers	51,993.4	
Flower at Processors	93,862.45	
Fresh Frozen Flower at Processors	118,652.33	
Concentrates at Processors	25,494.36	
Infused Solids at Processors	378,588.04	
Infused Liquids at Processors (Fl. Oz.)	964,740.11	

4. Transfers

Shipped Products			
March 1 - March 31			
License Type	Fluid Ounces Shipped		
Class A Marijuana Grower	1,510.52		
Class B Marijuana Grower	3,614.63		
Class C Marijuana Grower	118,270.77	100.93	
Excess Grower	16,094.84		
Microbusiness	1.94		
Processor	284,257.28	369,527.78	
Retailer	5,140.11	4,067.30	
Safety Compliance Facility	8.62		
Secure Transporter	353,332.35	297,870.79	

Transfers			
March 1 - March 31			
Transfer Type Number			
Completed 23,176			
Voided 308			

5. <u>Initial Applications</u>

	Initial Applications		
	Ma	arch 1 - March 3	1
	Applications Received	Licenses Issued	Licenses Denied
Prequalification	92	119	0
Class A Marijuana Grower	3	0	0
Class B Marijuana Grower	9	6	0
Class C Marijuana Grower	26	21	0
Excess Grower	8	0	0
Processor	8	8	0
Retailer	23	16	0
Class A Microbusiness	0	0	0
Microbusiness	2	0	0
Secure Transporter	1	0	0
Safety Compliance Facility	1	1	0
Designated Consumption Facility	0	1	0
Educational Research License	0	0	0
Marihuana Event Organizer	2	2	0
Temporary Marijuana Event	1	1	0
Social Equity Class A Marijuana Grower	0	0	0
Social Equity Class B Marijuana Grower	1	0	0
Social Equity Class C Marijuana Grower	5	2	0
Social Equity Excess Grower	0	0	0
Social Equity Processor	2	4	0
Social Equity Retailer	1	3	0
Social Equity Class A Microbusiness	0	0	0
Social Equity Microbusiness	0	1	0
Social Equity Secure Transporter	0	0	0
Social Equity Safety Compliance Facility	0	0	0
Social Equity Designated Consumption	0	0	0
Social Equity Marihuana Event Organizer	1	1	0
Social Equity Marijuana Temporary Event	0	0	0
March Total	186	186	0

6. Renewal Applications

	Renewal Applications		
	March 1 - March 31		
	Applications Received	Licenses Issued	Licenses Denied
Class A Marijuana Grower	0	0	0
Class B Marijuana Grower	2	3	0
Class C Marijuana Grower	29	24	0
Excess Grower	12	1	0
Processor	8	8	0
Retailer	33	36	0
Class A Microbusiness	0	0	0
Microbusiness	1	0	0
Secure Transporter	0	4	0
Safety Compliance Facility	0	2	0
Designated Consumption Establishment	0	0	0
Educational Research License	0	0	0
Marihuana Event Organizer	1	1	0
Social Equity Class A Marijuana Grower	0	0	0
Social Equity Class B Marijuana Grower	2	0	0
Social Equity Class C Marijuana Grower	3	0	0
Social Equity Excess Grower	0	0	0
Social Equity Processor	1	0	0
Social Equity Retailer	4	3	0
Social Equity Class A Microbusiness	0	0	0
Social Equity Microbusiness	0	0	0
Social Equity Secure Transporter	0	0	0
Social Equity Safety Compliance Facility	0	0	0
Social Equity Designated Consumption	0	0	0
Social Equity Marihuana Event Organizer	0	0	0
March Total	96	82	0

7. Active Licenses

	Active Licenses
	As of March 31, 2022
Class A Marijuana Grower	5
Class B Marijuana Grower	69
Class C Marijuana Grower	493
Excess Grower	77
Processor	129
Retailer	478
Class A Microbusiness	0
Microbusiness	9
Safety Compliance Facility	23
Secure Transporter	18
Designated Consumption Establishment	1
Educational Research License	0
Marijuana Event Organizer	32
Temporary Marijuana Event	1
March Total	1335

8. Application Processing Time

Application Processing Days (Calendar Days)			
March 1 - March 31			
License Type	Initial Applications	Renewal Applications	
Prequalification	55.18	-	
Class A Marijuana Grower	-	-	
Class B Marijuana Grower	22.67	6.33	
Class C Marijuana Grower	34.90	14.17	
Excess Grower	-	1.00	
Processor	46.25	6.63	
Retailer	33.31	22.42	
Class A Microbusiness	-	-	
Microbusiness	-	-	
Safety Compliance Facility	-	18.75	
Secure Transporter	64.00	20.00	
Designated Consumption Establishment	58.00	-	
Educational Research License	-	-	
Marijuana Event Organizer	10.00	1.00	
Temporary Marijuana Event	41.00	-	
Social Equity Class A Marijuana Grower	-	-	
Social Equity Class B Marijuana Grower	-	-	
Social Equity Class C Marijuana Grower	61.50	-	
Social Equity Excess Grower	-	-	
Social Equity Processor	43.25	-	
Social Equity Retailer	30.33	31.33	
Social Equity Class A Microbusiness	-	-	
Social Equity Microbusiness	57.00	-	
Social Equity Safety Compliance Facility	-	-	
Social Equity Secure Transporter	-	-	
Social Equity Designated Consumption Establishment	-	-	
Social Equity Marijuana Event Organizer	6.00	-	
Social Equity Temporary Marijuana Event	-	-	
March Step 2 Average	35.90	17.48	
March Total Average	40.24	-	

9. Actions Taken by the MRA

Disciplinary Actions Taken by the MRA						
March 1 - March 31						
License Type Warning Formal Complaint Final Ord						
Class A Marijuana Grower	0	0	0			
Class B Marijuana Grower	0	0	1			
Class C Marijuana Grower	2	2	1			
Excess Grower	0	0	0			
Processor	1	4	0			
Retailer	1	13	0			
Microbusiness	0	0	0			
Secure Transporter	0	1	0			
Safety Compliance Facility	0	0	0			
Designated Consumption Establishment	0	0	0			
Marijuana Event Organizer	0	0	0			
Temporary Marijuana Event	0	0	0			

10. <u>Applications not Processed within Established Time Requirements</u>

Applications Not Timely Processed		
March 1 - March 31		
Initial Renewal		
0%	0%	

11. Complaints and Investigations

Complaints and Investigations	
March 1 - March 31	
Enforcement & Legal Data	Amount
Number of Complaints Received	150
Number of Investigations Opened	156
Number of Investigations Closed	139
Average Time to Complete an Investigation* (Calendar Days)	25
Number of Enforcement Actions Taken*	127
* Includes both MMFL and AU data	

12. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts: 0

Number of administrative hearings pertaining to each regulated activity.

"Regulated activity" means the particular activities, entities, facilities, and industries regulated by the agencies. Provided are all the hearings that have been involved with the MRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 0 Litigation: 0

Circuit Court Appeals: 0

13. Revenue and Expenses

	Application Fees				
	March 1 - March 31				
	Prequalification	Social Equity Prequalification	Total		
March	\$425,000	\$43,800	\$468,800		

	Regulatory Assessment Fees							
		March 1 - March 31						
	Class A Marijuana Grower	Marijuana Marijuana Consumption Event Excess Microbusiness Processor						
March	\$0	\$29,123	\$627,572	\$912	\$710	\$8	\$0	\$189,348
	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment
March	\$265,411	\$25,000	\$0	\$0	\$0	\$0	\$21,600	\$0
	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event
March	\$750	\$0	\$4,150	\$74,548	\$35,712	\$0	\$0	\$1,950
	Total Regulatory Assessment Fees							
March	\$1,276,794							

	Renewal Fees							
		March 1 - March 31						
	Class A Class B Class C Designated Marijuana Excess Grower							
March	\$0	\$34,000	\$1,212,000	\$0	\$0	\$1,212,000	\$6,000	\$362,000
	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment
March	\$765,000	\$20,000	\$90,000	\$0	\$0	\$3,000	\$82,500	\$0
	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event
March	\$0	\$0	\$0	\$18,000	\$45,500	\$0	\$0	\$0
1	Total Renewal Fees							
March	\$3,850,000							

	Total Licensing Revenue Collected
	March 1 - March 31
	Amount
March	\$5,595,594

	Expenses
	March 1 - March 31
	Amount
State Employee Wages	\$490,052.22
State Employee Benefits	\$293,397.44
Materials and Equipment	\$126,822.31
March Total	\$910,271.97

14. Social Equity Applications

	Social Equity Applications				
	March 1 - March 31				
	Received Eligible Ineligible				
March	30	25	6		

15. Social Equity Education & Outreach

	Outreach Sessions
	March 1 - March 31
	Sessions Held
March	2

16. Social Equity Application Assistance Provided

	Application Assistance Provided
	March 1 - March 31
	Number of Times
March	7

17. Municipalities Opted In or Out of MRTMA

Municipalities			
As of March 31, 2022			
Opted In Opted Out			
118 1389			

18. Marihuana Retailers Approved for Home Delivery

Home Deliveries
As of March 31, 2022
Marihuana Retailers
247

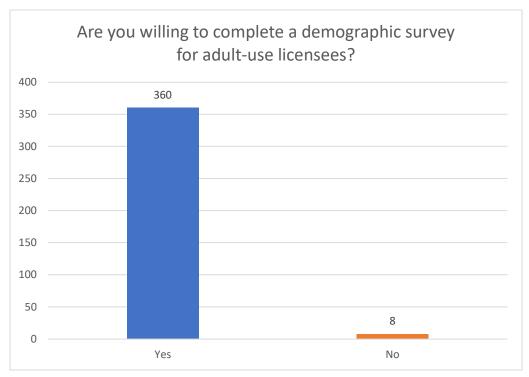
19. Total Number of Employees Under the MMFLA and MRTMA

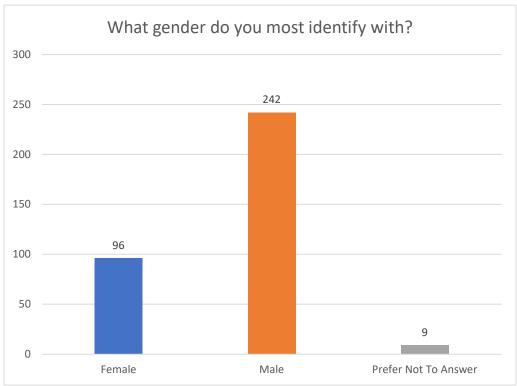
Number of Employees
As of March 31, 2022
22,588

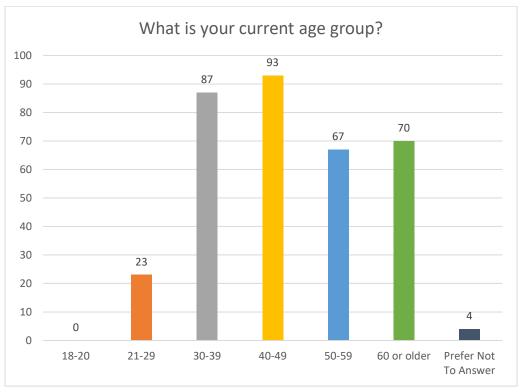
20. MTIS Criminal Enforcement Data

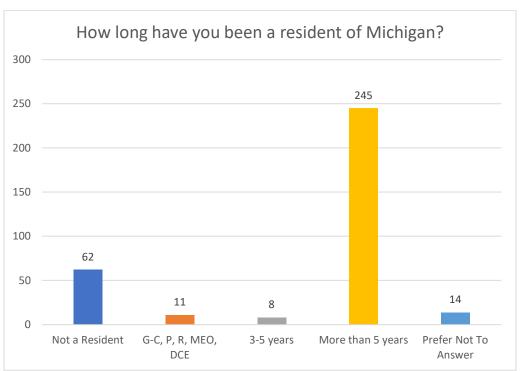
For the second quarter of fiscal year 2022 MTIS seized 5,871 plants, 812 pounds of flower, and 5,515 units of other cannabis products from the illicit market.

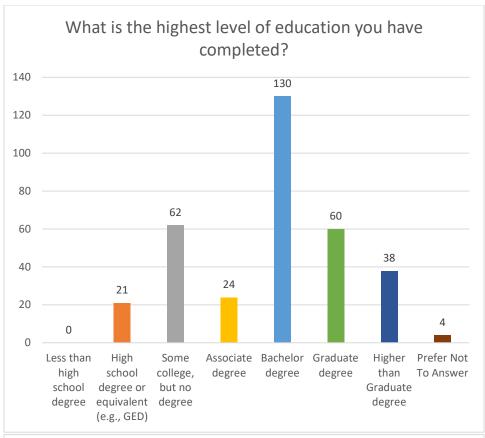
21. <u>Demographic Information</u>

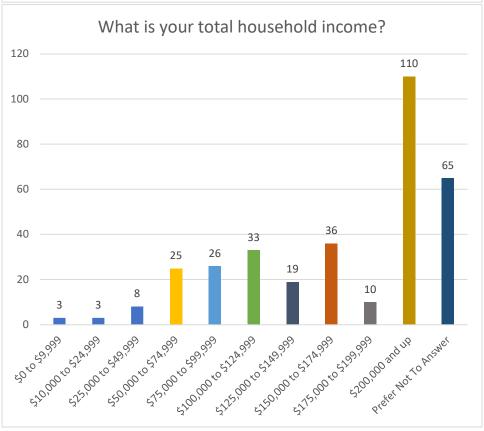


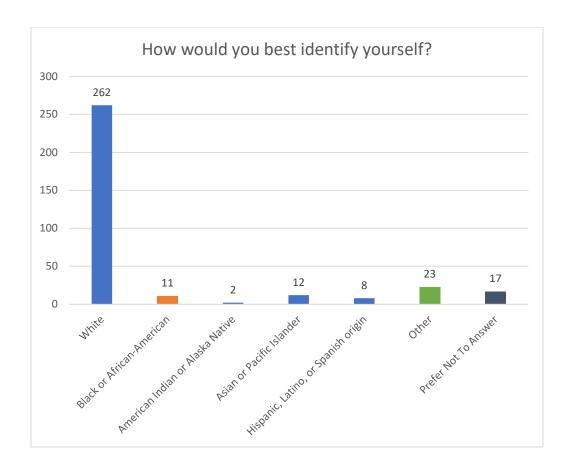












Medical Marijuana Registry Program

1. Initial Applications

Initial Applications				
March 1 - March 31				
Received	Issued	Denied		
5,876	5,594	567		

2. Renewal Applications

Renewal Applications				
March 1 - March 31				
Received	Issued	Denied		
2,224	2,179	120		

3. Application Processing Time

Initial Applications (Calendar Days)						
March 1 - March 31						
Approvals			Denials			
Paper Online Combined		Paper	Online	Combined		
2.41	.0201	.90	2.94	.36	2.49	

Renewal Applications (Calendar Days)						
March 1 - March 31						
Approvals			Denials			
Paper	Paper Online Combined		Paper	Online	Combined	
2.36	.02105	1.03	2.62	.545	2.05	

4. Number of Applications Filed for Registry Identification Cards

	Applications Filed for Registry Identification Cards						
	March 1 - March 31						
	Origin	al Applic	ations	Renewals			Grand Total
	Paper	Online	Total	Paper	Online	Total	
March	2062	3532	5594	944	1235	2179	7773

5. Number of Qualifying Patients and Primary Caregivers Approved in Each County

As of March 31, 2022						
County	Patients	Caregivers	П	County	Patients	Caregivers
Alcona	506	65		Lake	238	40
Alger	598	94		Lapeer	3,261	476
Allegan	4,964	637		Leelanau	873	66
Alpena	663	74		Lenawee	2,841	377
Antrim	1,273	176		Livingston	3,379	349
Arenac	1,032	139		Luce	68	12
Baraga	124	16		Mackinac	181	28
Barry	2,119	237		Macomb	26,818	3,829
Bay	4,926	340		Manistee	352	51
Benzie	1,144	117		Marquette	254	65
Berrien	3,409	526		Mason	381	51
Branch	1,734	304		Mecosta	196	33
Calhoun	2,558	301		Menominee	342	79
Cass	1,389	249		Midland	2,310	249
Charlevoix	292	28		Missaukee	181	24
Cheboygan	626	65		Monroe	3,966	441
Chippewa	614	69		Montcalm	1,579	293
Clare	1,437	250		Montmorency	95	29
Clinton	2,780	334		Muskegon	2,710	328
Crawford	980	102		Newaygo	1,393	212
Delta	687	123		Oakland	33,837	3,666
Dickinson	445	104		Oceana	1,090	191
Eaton	2,929	421		Ogemaw	396	41
Emmet	128	20		Ontonagon	87	15
Genesee	9,117	1,176		Osceola	324	68
Gladwin	31	17		Oscoda	244	20
Gogebic	282	58		Otsego	81	20
Grand Traverse	1,337	104		Ottawa	3,051	302
Gratiot	242	44		Out of State	0	5
Hillsdale	1,072	191		Presque Isle	115	23
Houghton	202	28		Roscommon	540	49
Huron	484	34		Saginaw	3,448	377
Ingham	1,919	319		Saint Clair	3,884	533
Ionia	217	42		Saint Joseph	603	112
losco	163	19		Sanilac	752	99
Iron	147	28		Schoolcraft	38	15
Isabella	496	61		Shiawassee	2,336	304
Jackson	4,079	479		Tuscola	3,342	549
Kalamazoo	2,873	333		Van Buren	1,561	241
Kalkaska	336	51		Washtenaw	10,595	849
Kent	7,897	687		Wayne	43,199	3,555

Reweenaw	109	10	Total	230,482	26,740
Keweenaw	139	18	Wexford	1,151	194

6. Registry Identification Cards Revoked

Registry Identification Cards Revoked			
Month Revoked			
March	0		

7. Nature of the Debilitating Medical Conditions of the Qualifying Patients.

As of March 31,	2022
Condition	Percent of Total
Agitation of Alzheimer's Disease	0.00
AIDS	0.03
Amyotrophic Lateral Sclerosis	0.03
Arthritis	21.01
Autism	0.35
Cachexia or Wasting Syndrome	0.26
Cancer	3.73
Cerebral Palsy	0.09
Chronic Pain	63.66
Colitis	0.28
Crohn's Disease	0.71
Glaucoma	1.41
Hepatitis C	0.54
HIV Positive	0.41
Inflammatory Bowel Disease	0.75
Muscle Spasms	8.30
Nail Patella	0.00
Obsessive Compulsive Disorder	1.51
Parkinson's Disease	0.17
Post-Traumatic Stress Disorder	7.62
Rheumatoid Arthritis	1.52
Seizures	1.43
Severe and Chronic Pain	38.73
Severe Nausea	5.71
Spinal Cord Injury	0.42
Tourette's Syndrome	0.08
Ulcerative Colitis	0.22

8. Number of Physicians Providing Written Certifications for Qualifying Patients

Physicians Providing Written Certifications				
As of March 31, 2022				
Month Physicians				
March	383			

9. Applications not Processed within Established Time Requirements

Applications not Timely Processed				
March 1 - March 31				
Initial Renewal				
2	0			

10. Revenue and Expenses

	Revenue Collected
	March 1 - March 31
	Amount
March	\$338,801.00

	Expenses
	March 1 - March 31
	Amount
State Employee Wages	\$204,059.22
State Employee Benefits	\$135,617.57
Materials and Equipment	\$115,764.92
March Total	\$455,441.71