



Monthly Report

October 1, 2021 – October 31, 2021



Governor
Gretchen Whitmer



Executive Director
Andrew Brisbo



Director
Orlene Hawks

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Medical Marijuana Facility Licensing

1. Product Sales

Sales by Product Type			
October 1 – October 31			
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales
Flower	5,300.78		\$16,604,177.06
Shake/Trim	695.81		\$1,759,067.91
Concentrate	273.03		\$3,002,586.52
Inhalable Compound Concentrate	6.92		\$67,468.78
Vape Cartridge	803.81		\$9,321,984.48
Kief	1.65		\$9,448.76
Infused-Edible	52,301.18		\$3,998,925.38
Infused Non-Edible Solid	398.33		\$165,564.85
Infused Liquid	0.00	12,424.87	\$216,299.63
Infused Non-Edible Liquid		675.34	\$14,115.57
October Total	59,781.51	13,100.21	\$35,159,683.94

Additional Sales Information	
October 1 - October 31	
Category	Amount
Sales To Date (as of Oct. 31)	\$1,211,251,785.74
Sales Deliveries	\$1,466,218.05
Average Retail Flower Price (oz.)	\$195.78

2. Plants

Plants	
Active Plants	
As of October 31, 2021	
Plant State	Number
Immature	52,532
Vegetative	83,965
Flowering	168,263

Destroyed & Harvested Plants	
October 1 – October 31	
Plant State	Number
Immature - Destroyed	29,612
Vegetative - Destroyed	15,047
Flowering - Destroyed	5,598
Plants Harvested	178,447

3. Packages and Inventory

Packages	
As of October 31, 2021	
Package State	Number
Active	426,104
On Hold	3,871
In Transit	3,606
October 1 – October 31	
Package State	Number
Finished	8,638

Inventory	
As of October 31, 2021	
Category	Amount (lbs.)
Flower at Growers (Test Passed)	15,502.65
Flower at Provisioning Centers	27,384.48
Flower at Processors	38,841.36
Fresh Frozen Flower at Processors	68,423.52
Concentrates at Processors	11,523.64
Infused Solids at Processors	392,523.65
Infused Liquids at Processors (Fl. Oz.)	506,423.53

4. Transfers

Products Shipped		
October 1 - October 31		
License Type	Pounds Shipped	Fluid Ounces Shipped
Grower Class A	2,418.01	
Grower Class B	1,144.21	
Grower Class C	76,644.00	669.51
Processor	50,534.16	7,303.33
Provisioning Center	3,939.91	162.78
Safety Compliance Facility	2.11	
Secure Transporter	2,418.01	

Transfers	
October 1 – October 31	
Transfer Type	Number
Completed	7,296
Voided	111

5. Initial Applications

Initial Applications			
October 1 - October 31			
License Type	Received	Approved	Denied
Prequalification	44	52	0
Grower Class A	2	2	0
Grower Class B	1	1	0
Grower Class C	31	13	0
Processor	3	9	0
Provisioning Center	12	10	0
Safety Compliance Facility	1	0	0
Secure Transporter	1	0	0
Total	95	87	0

6. Renewal Applications

Renewal Applications			
October 1 - October 31			
License Type	Received	Approved	Denied
Grower Class A	4	8	0
Grower Class B	1	1	0
Grower Class C	32	40	0
Processor	10	8	0
Provisioning Center	43	53	0
Safety Compliance Facility	1	0	0
Secure Transporter	3	4	0
Total	94	114	0

7. Active Licenses

Active Licenses							
Grower A	Grower B	Grower C	Processor	Provisioning Center	Safety Compliance	Secure Transporter	Total
91	14	532	113	433	26	18	1,227

8. Application Processing Time

Application Processing Time (Calendar Days)		
October 1 - October 31		
License Type	Initial Applications	Renewal Applications
Prequalification	59.54	--
Grower Class A	64.50	49.88
Grower Class B	13.00	57.00
Grower Class C	92.00	39.63
Processor	122.89	44.38
Provisioning Center	47.50	49.19
Safety Compliance Facility	--	--
Secure Transporter	--	47.50
October Step 2 Average	83.40	--
October Total Average	69.14	45.55

9. Actions Taken by the MRA

Disciplinary Actions Taken by the MRA			
October 1 - October 31			
License Type	Warning	Formal Complaint	Final Order
Grower Class A	0	0	0
Grower Class B	0	0	0
Grower Class C	0	3	0
Processor	0	0	1
Provisioning Center	0	9	0
Safety Compliance Facility	0	0	0
Secure Transporter	0	1	0

10. Complaints and Investigations

Complaints and Investigations	
October 1 - October 31	
Enforcement & Legal Data	Amount
Number of Complaints Received	48
Number of Investigations Opened	37
Number of Investigations Closed	35
Average Time to Complete an Investigation (Calendar Days)	59
Number of Enforcement Actions Taken*	37
* Includes both MMFL and AU data	

11. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts: 0

Number of administrative hearings pertaining to each regulated activity.

Provided are all the hearings that have been involved with the MRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 0

Litigation: 0

Circuit Court Appeals: 0

12. Revenue and Expenses

	Application Fees
	October 1 - October 31
	Amount
October	\$279,826.98

	Regulatory Assessment Fees							
	October 1 - October 31							
	Grower Class A	Grower Class B	Grower Class C	Processor	Provisioning Center	Safety Compliance Facility	Secure Transporter	Total
October	\$7,441	\$7,759	\$145,514	\$111,081	\$75,555	\$0	\$0	\$347,350

	Renewal							
	October 1 - October 31							
	Grower Class A	Grower Class B	Grower Class C	Processor	Provisioning Center	Safety Compliance Facility	Secure Transporter	Total
October	\$12,001	\$10,667	\$394,000	\$120,000	\$329,500	\$0	\$25,000	\$891,168

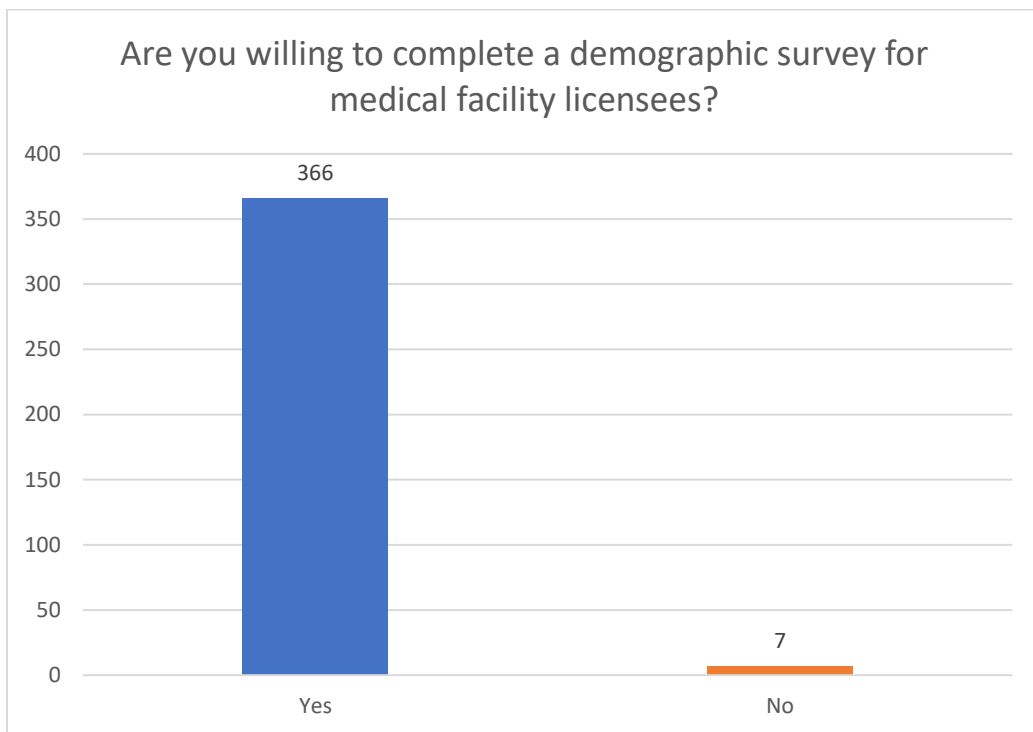
	Total Licensing Revenue Collected
	October 1 - October 31
	Amount
October	\$1,518,345.98

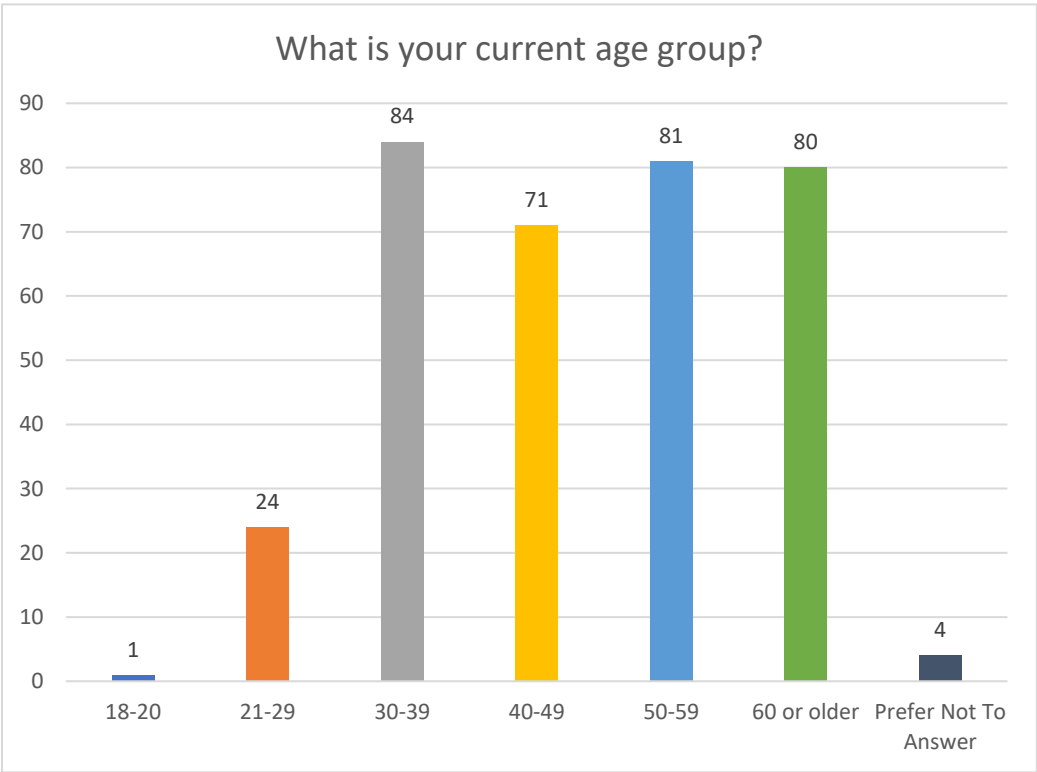
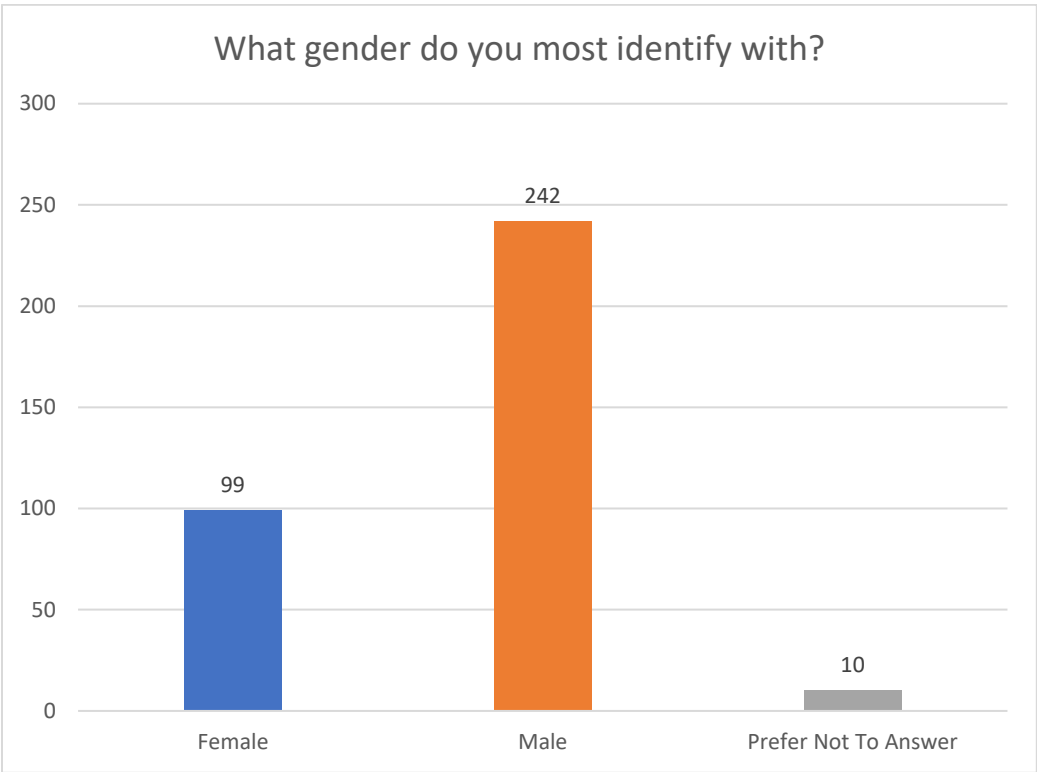
Expenses	
October 1 - October 31	
Amount	
State Employee Wages	\$317,691.43
State Employee Benefits	\$243,481.21
Materials and Equipment	\$54,053.82
October Total	\$615,226.46

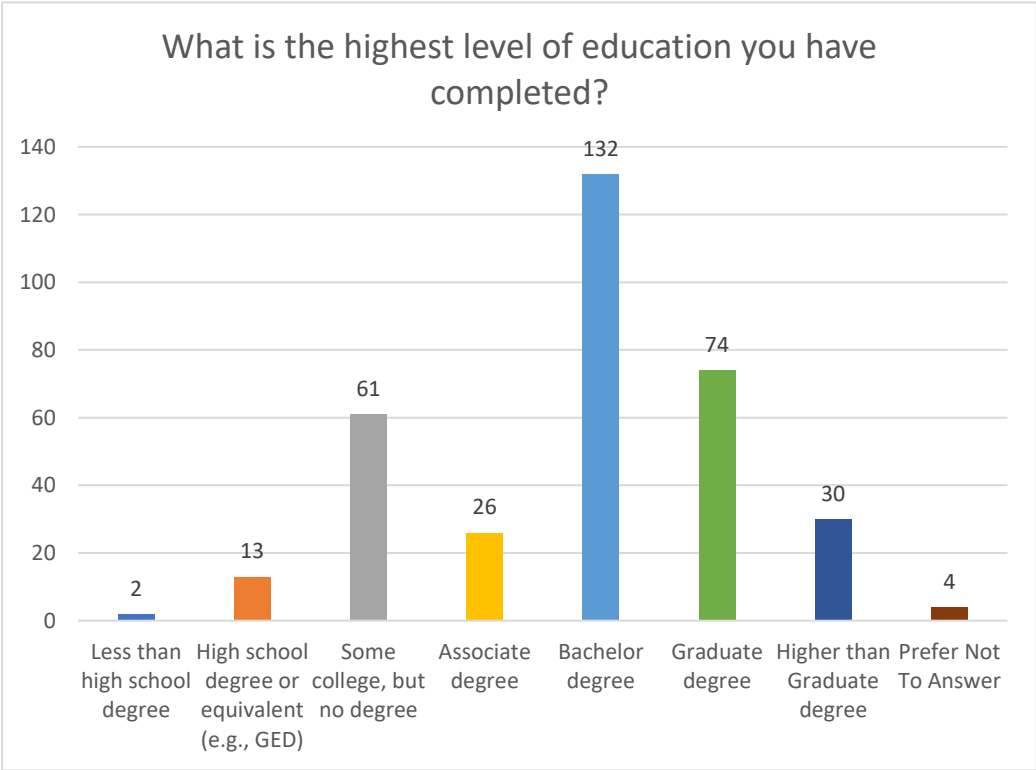
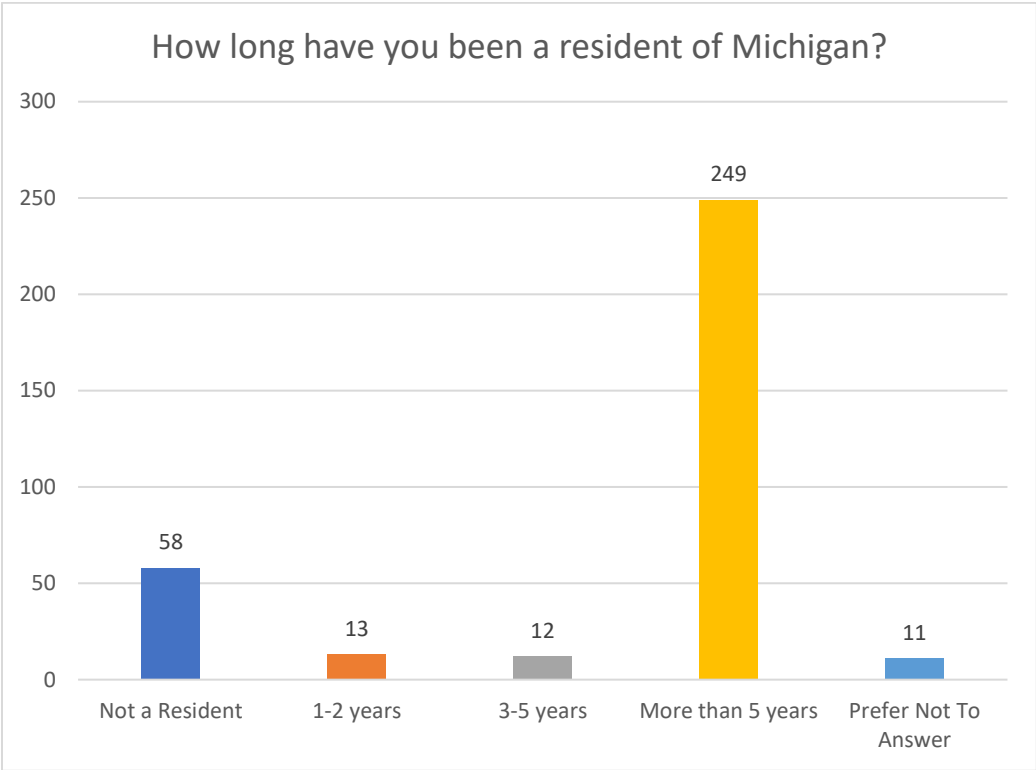
13. Municipalities Opted In to the MMFLA

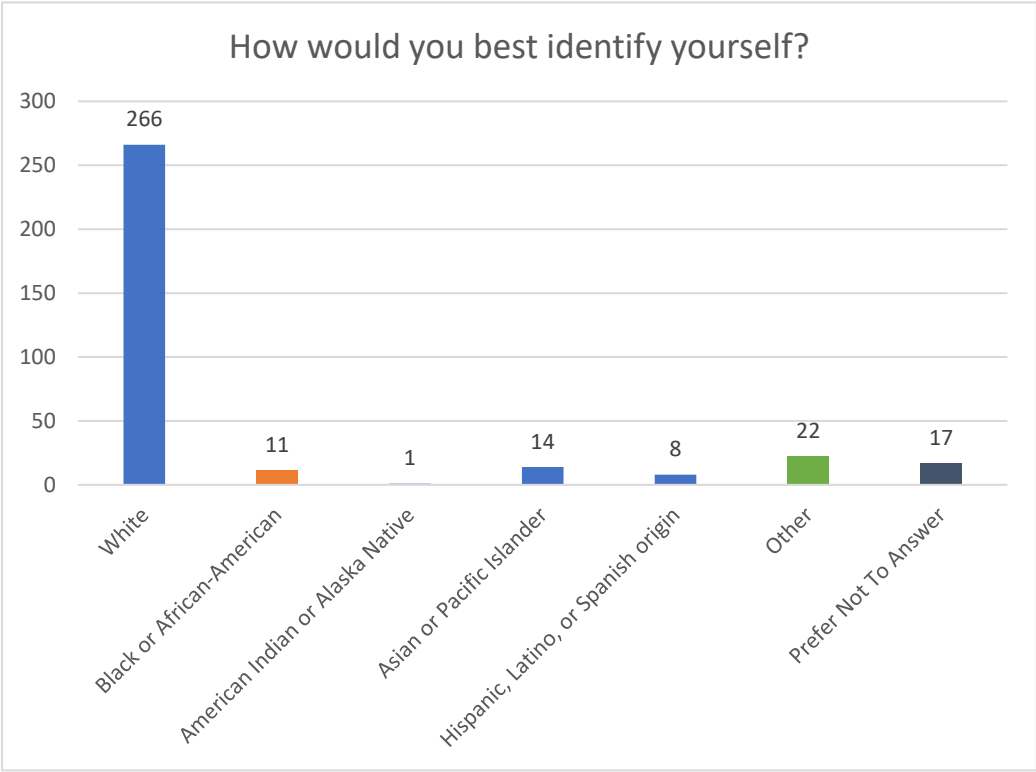
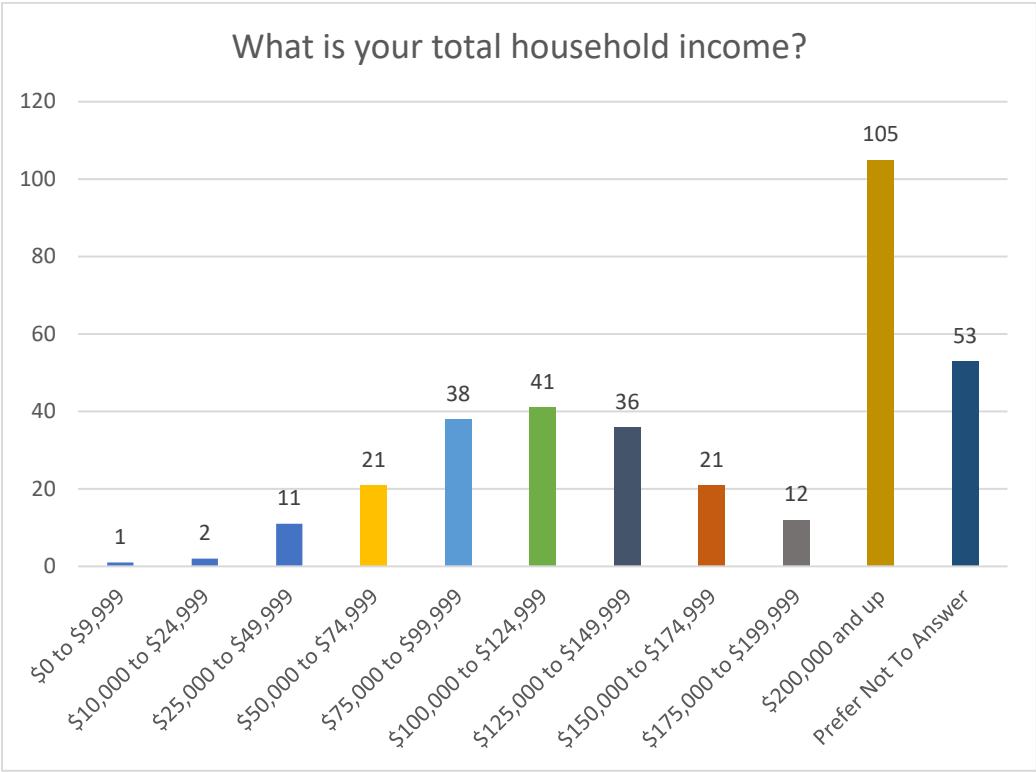
Municipalities
As of October 31, 2021
Opted In
159

14. Demographic Information









Adult-Use Establishment Licensing

1. Product Sales

Sales by Product Type			
October 1 – October 31			
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales
Flower	18,801.63		\$61,312,660.69
Shake/Trim	4,832.99		\$10,906,127.57
Concentrate	630.45		\$9,082,322.14
Inhalable Compound Concentrate	56.50		\$632,438.15
Vape Cartridge	1,852.13		\$28,030,910.65
Kief	2.05		\$22,502.50
Infused-Edible	129,932.51		\$17,277,938.25
Infused Non-Edible Solid	827.56		\$473,716.70
Infused Liquid		30,610.57	\$588,267.28
Infused Non-Edible Liquid		2,492.85	\$54,268.23
October Total	156,935.75	33,103.42	\$128,382,044.69

Additional Sales Information	
October 1 - October 31	
Category	Amount
Sales To Date (Oct. 31)	\$1,621,999,407.30
Sales Deliveries	\$3,856,693.58
Average Retail Flower Price (oz.)	\$203.81

2. Plants

Plants	
Active Plants	
As of October 31, 2021	
Plant State	Number
Immature	157,624
Vegetative	157,052
Flowering	261,973

Destroyed & Harvested Plants	
October 1 - October 31	
Plant State	Number
Immature - Destroyed	45,728
Vegetative - Destroyed	20,729
Flowering - Destroyed	10,151
Plants Harvested	271,322

3. Packages and Inventory

Packages	
As of October 31, 2021	
Package State	Number
Active	635,651
On Hold	1,323
In Transit	8,858
October 1 - October 31	
Package State	Number
Finished	37,078

Inventory	
As of October 31, 2021	
Category	Amount (lbs.)
Flower at Growers (Test Passed)	23,682.43
Flower at Retailers	35,836.90
Flower at Processors	48,623.52
Fresh Frozen Flower at Processors	78,492.34
Concentrates at Processors	13,284.52
Infused Solids at Processors	352,623.63
Infused Liquids at Processors (Fl. Oz.)	225,367.44

4. Transfers

Shipped Products		
October 1 - October 31		
License Type	Shipped Pounds	Fluid Ounces Shipped
Class A Marijuana Grower	10,806.21	
Class B Marijuana Grower	256.35	
Class C Marijuana Grower	3,483.54	
Excess Grower	137,233.40	1,279.50
Microbusiness	1.55	6.00
Processor	168,969.78	47,712.50
Retailer	5,261.86	433.27
Safety Compliance Facility	4.42	
Secure Transporter	10,806.21	

Transfers	
October 1 - October 31	
Transfer Type	Number
Completed	14,534
Voided	176

5. Initial Applications

	Initial Applications		
	October 1 - October 31		
	Applications Received	Licenses Issued	Licenses Denied
Prequalification	90	76	1
Class A Marijuana Grower	1	1	0
Class B Marijuana Grower	2	7	0
Class C Marijuana Grower	26	29	0
Designated Consumption Establishment	0	0	0
Marijuana Event Organizer	2	2	0
Excess Grower	7	2	0
Microbusiness	0	0	0
Processor	8	12	0
Retailer	24	14	0
Safety Compliance Facility	1	1	0
Secure Transporter	1	0	0
Temporary Marijuana Event	0	2	0
Social Equity Class A Marijuana Grower	0	0	0
Social Equity Class B Marijuana Grower	0	1	0
Social Equity Class C Marijuana Grower	2	0	0
Social Equity Designated Consumption Establishment	0	0	0
Social Equity Marijuana Event Organizer	1	2	0
Social Equity Excess Grower	0	0	0
Social Equity Microbusiness	0	0	0
Social Equity Processor	0	0	0
Social Equity Retailer	1	1	0
Social Equity Safety Compliance Facility	0	0	0
Social Equity Secure Transporter	0	0	0
Social Equity Marijuana Temporary Event	0	0	0
October Total	166	150	1

6. Renewal Applications

	Renewal Applications		
	October 1 - October 31		
	Applications Received	Licenses Issued	Licenses Denied
Class A Marijuana Grower	0	0	0
Class B Marijuana Grower	2	0	0
Class C Marijuana Grower	26	5	0
Designated Consumption Establishment	0	0	0
Marijuana Event Organizer	2	0	0
Excess Grower	12	0	0
Microbusiness	0	0	0
Processor	9	2	0
Retailer	46	4	0
Safety Compliance Facility	2	2	0
Secure Transporter	1	0	0
Temporary Marijuana Event	0	0	0
Social Equity Class A Marijuana Grower	0	0	0
Social Equity Class B Marijuana Grower	0	1	0
Social Equity Class C Marijuana Grower	0	1	0
Social Equity Designated Consumption Establishment	0	0	0
Social Equity Marijuana Event Organizer	0	0	0
Social Equity Excess Grower	0	0	0
Social Equity Microbusiness	0	0	0
Social Equity Processor	0	0	0
Social Equity Retailer	0	0	0
Social Equity Safety Compliance Facility	0	0	0
Social Equity Secure Transporter	0	0	0
Social Equity Marijuana Temporary Event	0	0	0
October Total	100	15	0

7. Active Licenses

	Active Licenses
	As of October 31, 2021
Class A Marijuana Grower	5
Class B Marijuana Grower	56
Class C Marijuana Grower	405
Designated Consumption Establishment	0
Marijuana Event Organizer	23
Excess Grower	72
Microbusiness	7
Processor	98
Retailer	389
Safety Compliance Facility	17
Secure Transporter	23
Temporary Marijuana Event	0
October Total	1,095

8. Application Processing Time

Application Processing Days (Calendar Days)		
October 1 - October 31		
License Type	Initial Applications	Renewal Applications
Prequalification	41.93	--
Class A Marijuana Grower	22.00	--
Class B Marijuana Grower	50.43	--
Class C Marijuana Grower	35.66	33.00
Designated Consumption Establishment	--	--
Marijuana Event Organizer	15.00	--
Excess Grower	42.00	--
Microbusiness	--	--
Processor	46.00	46.00
Retailer	38.29	56.25
Safety Compliance Facility	40.00	29.50
Secure Transporter	--	--
Temporary Marijuana Event	81.50	--
Social Equity Class A Marijuana Grower	--	--
Social Equity Class B Marijuana Grower	19.00	24.00
Social Equity Class C Marijuana Grower	--	43.00
Social Equity Designated Consumption Establishment	--	--
Social Equity Marijuana Event Organizer	13.00	--
Social Equity Excess Grower	--	--
Social Equity Microbusiness	--	--
Social Equity Processor	--	--
Social Equity Retailer	43.00	--
Social Equity Safety Compliance Facility	--	--
Social Equity Secure Transporter	--	--
Social Equity Temporary Marijuana Event	--	--
October Step 2 Average	41.64	--
October Total Average	39.22	40.53

9. Actions Taken by the MRA

Disciplinary Actions Taken by the MRA			
October 1 - October 31			
License Type	Warning	Formal Complaint	Final Order
Class A Marijuana Grower	0	0	0
Class B Marijuana Grower	0	1	0
Class C Marijuana Grower	0	1	0
Designated Consumption Establishment	0	0	0
Marijuana Event Organizer	0	0	0
Excess Grower	0	0	0
Microbusiness	0	14	0
Processor	0	0	1
Retailer	0	2	0
Safety Compliance Facility	0	0	0
Secure Transporter	0	1	0
Temporary Marijuana Event	0	0	0

10. Applications not Processed within Established Time Requirements

Applications Not Timely Processed	
October 1 - October 31	
Initial	Renewal
0%	0%

11. Complaints and Investigations

Complaints and Investigations	
October 1 - October 31	
Enforcement & Legal Data	Amount
Number of Complaints Received	85
Number of Investigations Opened	79
Number of Investigations Closed	38
Average Time to Complete an Investigation* (Calendar Days)	27
Number of Enforcement Actions Taken*	37
* Includes both MMFL and AU data	

12. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts: 0

Number of administrative hearings pertaining to each regulated activity.

"Regulated activity" means the particular activities, entities, facilities, and industries regulated by the agencies. Provided are all the hearings that have been involved with the MRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 0

Litigation: 0

Circuit Court Appeals: 0

13. Revenue and Expenses

Application Fees			
October 1 - October 31			
	Prequalification	Social Equity Prequalification	Total
October	\$492,000	\$30,600	\$522,600

Regulatory Assessment Fees								
October 1 - October 31								
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower	Microbusiness	Processor
October	\$4,000	\$58,345	\$1,104,327	\$0	\$1,501	\$54,028	\$0	\$443,397
	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment
October	\$355,616	\$25,000	\$0	\$3,500	\$0	\$5,200	\$0	\$0
	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event
October	\$1,400	\$0	\$0	\$0	\$22,500	\$0	\$0	\$750
Total Regulatory Assessment Fees								
October	\$2,079,564							

Renewal Fees								
October 1 - October 31								
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower	Microbusiness	Processor
October	\$0	\$18,000	\$1,040,000	\$0	\$2,000	\$360,000	\$0	\$430,000
	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment
October	\$1,160,000	\$50,000	\$25,000	\$0	\$0	\$0	\$0	\$0
	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event
October	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Total Renewal Fees								
October	\$3,085,000							

Total Licensing Revenue Collected	
October 1 - October 31	
Amount	
October	\$5,687,164

Expenses	
October 1 - October 31	
Amount	
State Employee Wages	\$308,548.66
State Employee Benefits	\$233,302.46
Materials and Equipment	\$145,964.51
October Total	\$687,815.63

14. Social Equity Applications

Social Equity Applications			
October 1 - October 31			
	Received	Eligible	Ineligible
October	25	30	4

15. Social Equity Education & Outreach

Outreach Sessions	
October 1 - October 31	
Sessions Held	
October	1

16. Social Equity Application Assistance Provided

Application Assistance Provided	
October 1 - October 31	
Number of Times	
October	12

17. Municipalities Opted In or Out of MRTMA

Municipalities	
As of October 31, 2021	
Opted In	Opted Out
112	1,394

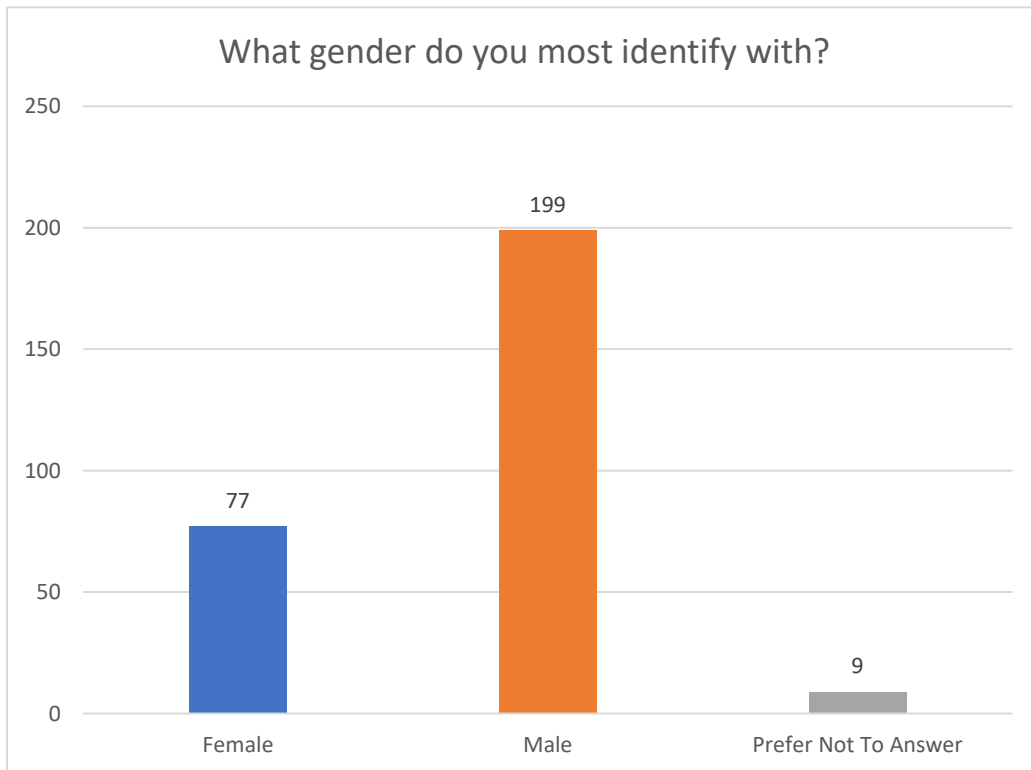
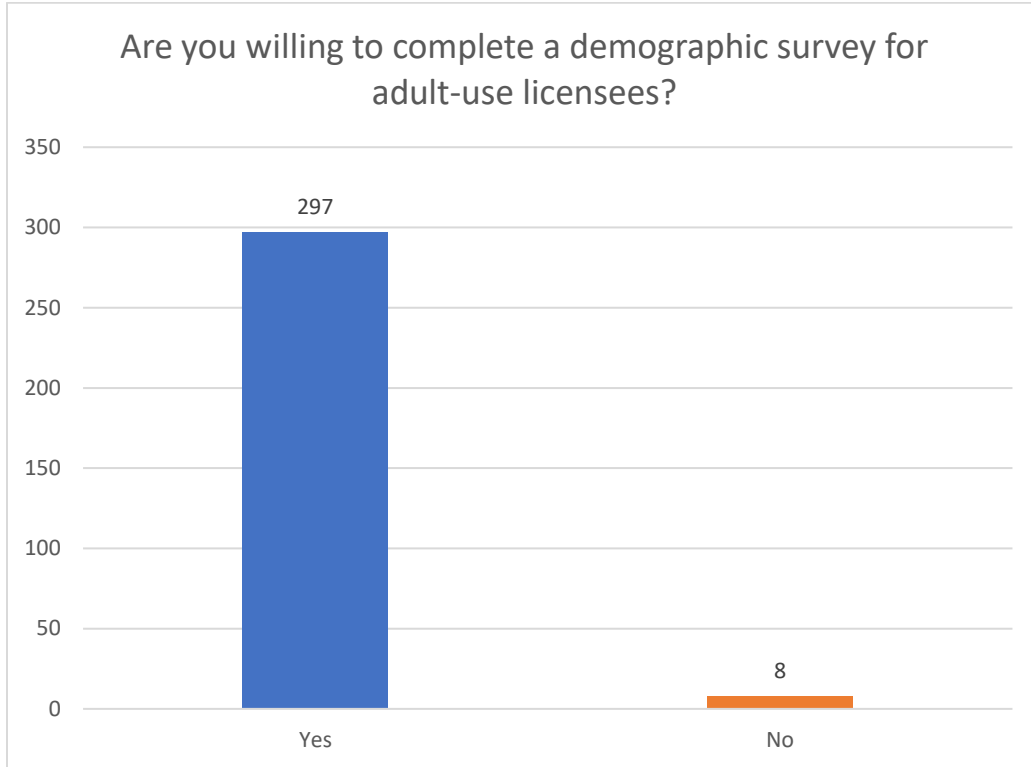
18. Total Number of Employees Under the MMFL and MRTA

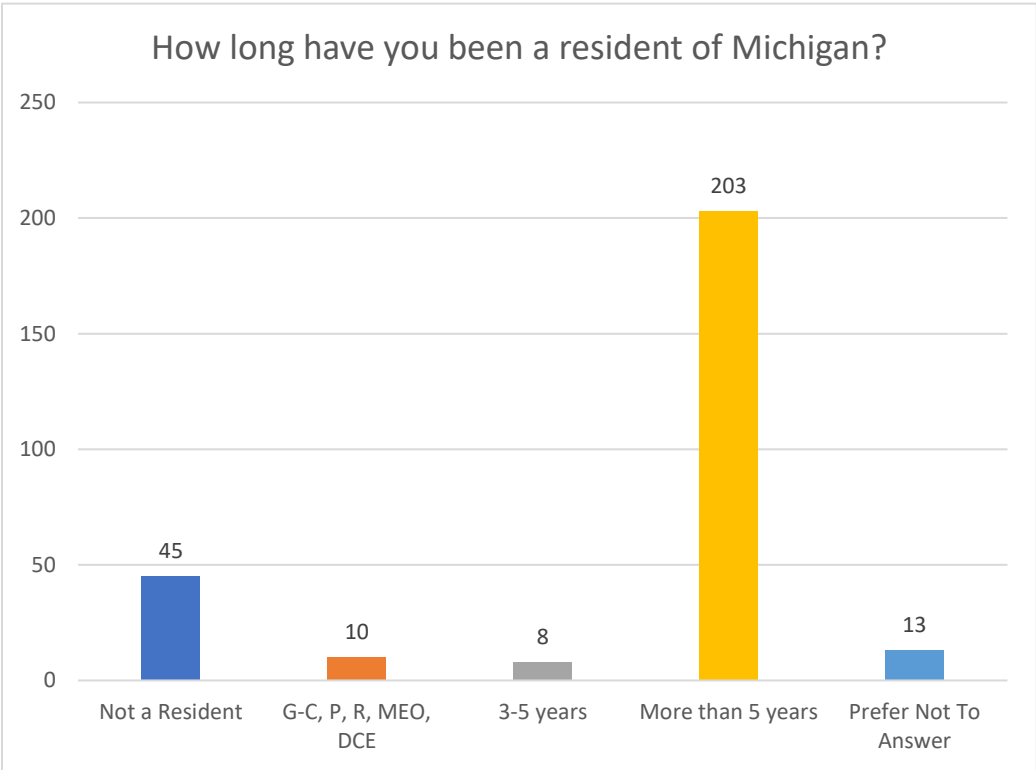
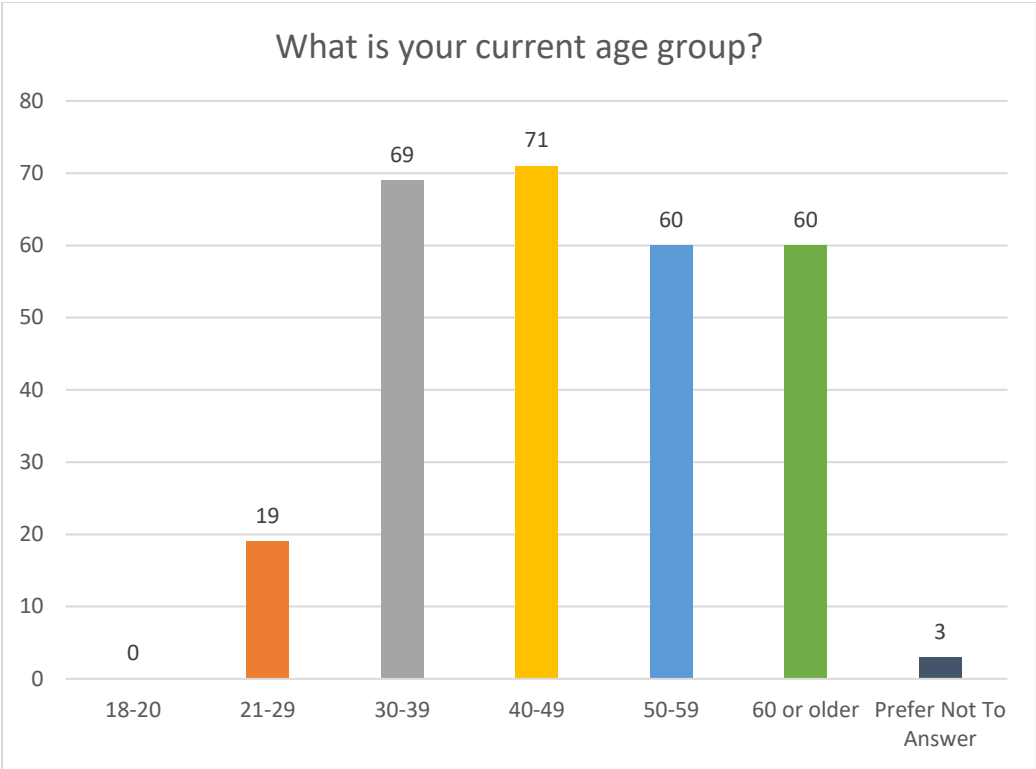
Number of Employees
As of October 31, 2021
15,722

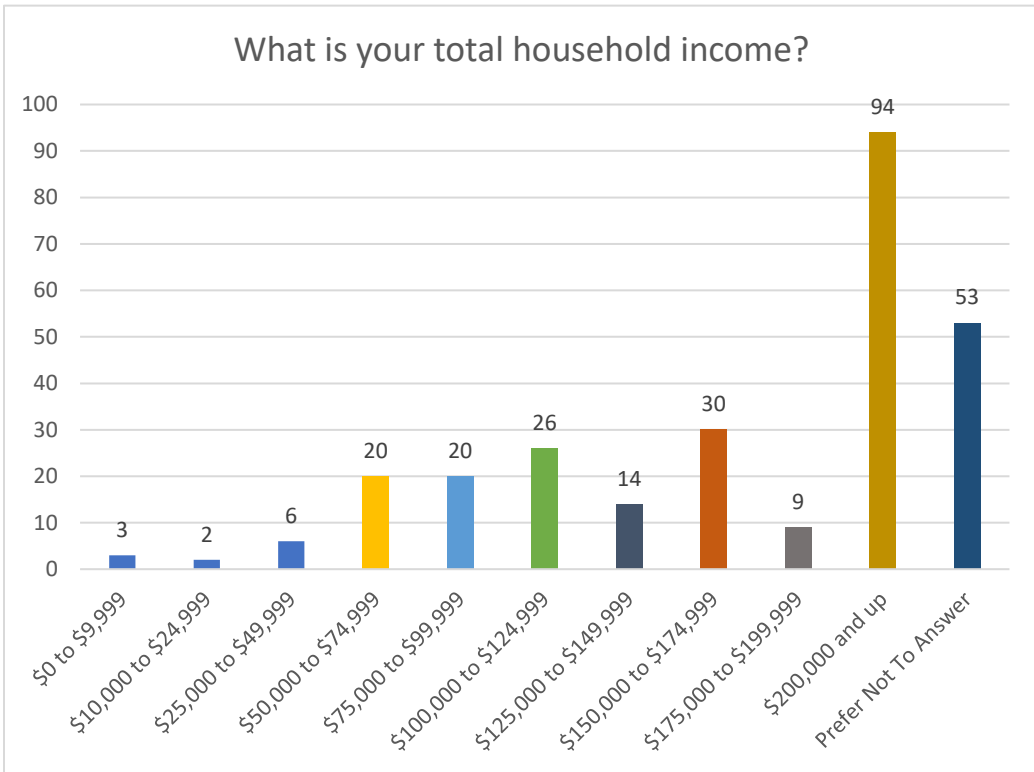
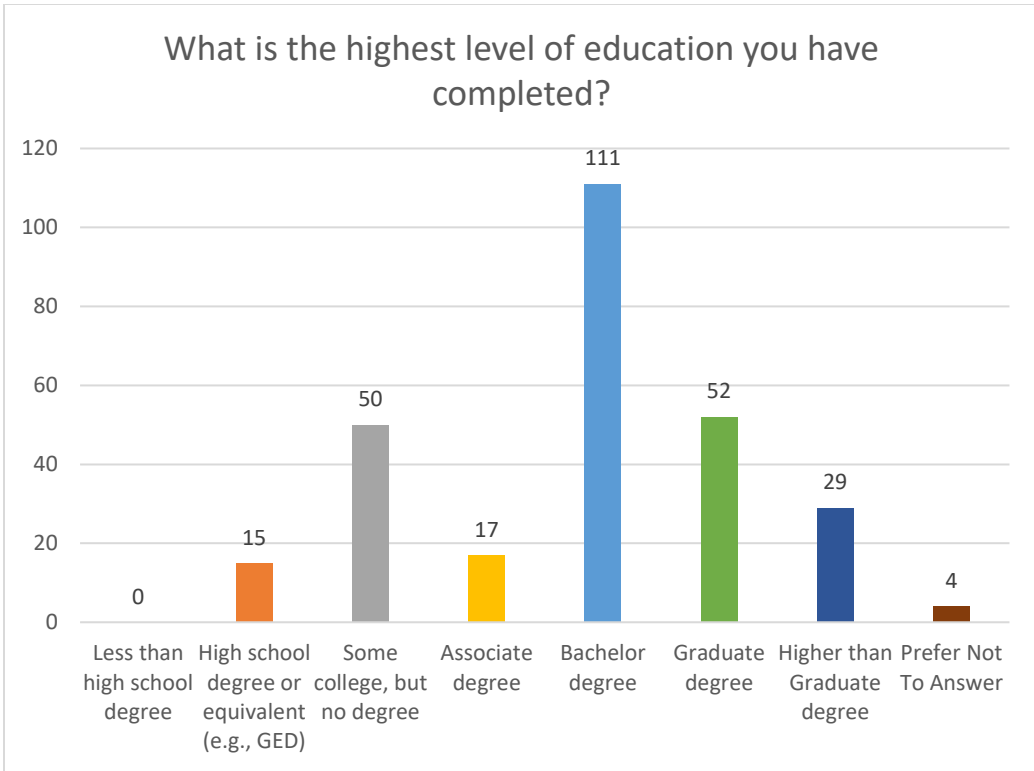
19. MTIS Criminal Enforcement Data

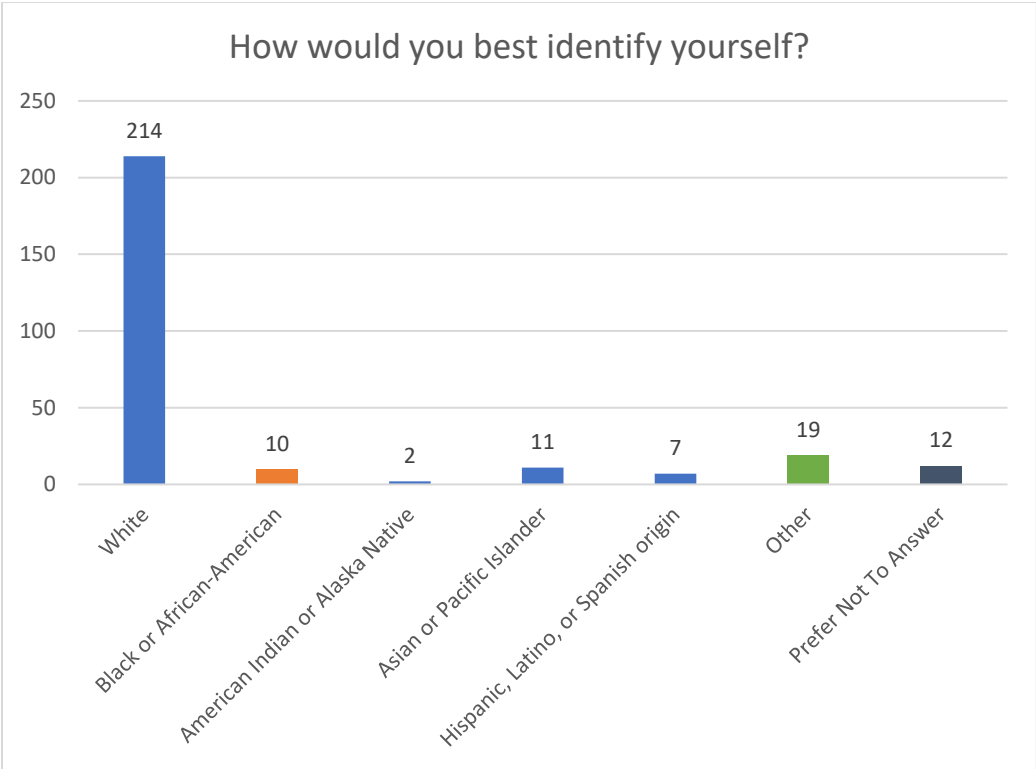
For the fourth quarter of fiscal year 2021 MTIS seized 3,855 plants, 257 pounds of flower, and 1,462 units of other cannabis products from the illicit market.

20. Demographic Information









Medical Marijuana Registry Program

1. Initial Applications

Initial Applications		
October 1 - October 31		
Received	Issued	Denied
6,662	6,091	662

2. Renewal Applications

Renewal Applications		
October 1 - October 31		
Received	Issued	Denied
2,845	2,537	194

3. Application Processing Time

Initial Applications (Calendar Days)					
October 1 - October 31					
Approvals			Denials		
Paper	Online	Combined	Paper	Online	Combined
2.85	.02	1.20	2.99	.41	2.53

Renewal Applications (Calendar Days)					
October 1 - October 31					
Approvals			Denials		
Paper	Online	Combined	Paper	Online	Combined
2.84	.02	1.30	3.17	.30	2.33

4. Number of Applications Filed for Registry Identification Cards

Applications Filed for Registry Identification Cards							
October 1 - October 31							
Original Applications				Renewals			Grand Total
	Paper	Online	Total	Paper	Online	Total	
October	2,541	3,550	6,091	1,204	1,440	2,664	8,775

5. Number of Qualifying Patients and Primary Caregivers Approved in Each County

As of October 31, 2021					
County	Patients	Caregivers	County	Patients	Caregivers
Alcona	574	69	Lake	252	45
Alger	642	104	Lapeer	3,509	491
Allegan	5,356	713	Leelanau	855	68
Alpena	667	75	Lenawee	3,095	439
Antrim	1,310	185	Livingston	3,584	387
Arenac	1,132	150	Luce	80	15
Baraga	119	15	Mackinac	182	26
Barry	2,252	268	Macomb	28,837	4,208
Bay	5,202	377	Manistee	380	57
Benzie	1,126	125	Marquette	273	76
Berrien	3,713	593	Mason	419	55
Branch	1,830	312	Mecosta	196	31
Calhoun	2,720	363	Menominee	369	89
Cass	1,523	271	Midland	2,314	250
Charlevoix	318	38	Missaukee	198	28
Cheboygan	642	73	Monroe	4,130	474
Chippewa	570	72	Montcalm	1,672	303
Clare	1,512	263	Montmorency	101	33
Clinton	3,020	364	Muskegon	2,887	366
Crawford	1,047	117	Newaygo	1,509	237
Delta	736	134	Oakland	36,026	4,038
Dickinson	493	118	Oceana	1,213	203
Eaton	3,090	451	Ogemaw	431	44
Emmet	137	26	Ontonagon	93	17
Genesee	9,633	1,300	Osceola	353	79
Gladwin	28	20	Oscoda	250	23
Gogebic	303	63	Otsego	76	24
Grand Traverse	1,298	121	Ottawa	3,199	334
Gratiot	244	46	Out of State	0	6
Hillsdale	1,115	204	Presque Isle	117	25
Houghton	209	33	Roscommon	554	57
Huron	488	40	Saginaw	3,675	392
Ingham	2,040	365	Saint Clair	4,113	568
Ionia	217	45	Saint Joseph	636	125
Iosco	188	21	Sanilac	807	116
Iron	169	34	Schoolcraft	33	14
Isabella	476	63	Shiawassee	2,517	327
Jackson	4,265	528	Tuscola	3,497	572
Kalamazoo	3,109	375	Van Buren	1,707	265
Kalkaska	340	50	Washtenaw	11,365	979
Kent	8,230	749	Wayne	45,428	3,893
Keweenaw	139	25	Wexford	1,235	212
Total	244,389	29,349			

6. **Registry Identification Cards Revoked**

Registry Identification Cards Revoked	
Month	Revoked
October	0

7. **Nature of the Debilitating Medical Conditions of the Qualifying Patients.**

As of October 31, 2021	
Condition	Percent of Total
Agitation of Alzheimer's Disease	0.02
AIDS	0.05
Amyotrophic Lateral Sclerosis	0.02
Arthritis	21.85
Autism	0.34
Cachexia or Wasting Syndrome	0.24
Cancer	3.59
Cerebral Palsy	0.08
Chronic Pain	64.49
Colitis	0.37
Crohn's Disease	0.44
Glaucoma	1.28
Hepatitis C	0.42
HIV Positive	0.28
Inflammatory Bowel Disease	1.14
Muscle Spasms	8.41
Nail Patella	0.01
Obsessive Compulsive Disorder	1.49
Parkinson's Disease	0.16
Post-Traumatic Stress Disorder	6.09
Rheumatoid Arthritis	1.49
Seizures	1.44
Severe and Chronic Pain	38.14
Severe Nausea	5.82
Spinal Cord Injury	0.69
Tourette's Syndrome	0.14
Ulcerative Colitis	0.46

8. Number of Physicians Providing Written Certifications for Qualifying Patients

Physicians Providing Written Certifications	
As of October 1, 2021	
Month	Physicians
October	372

9. Applications not Processed within Established Time Requirements

Applications not Timely Processed	
October 1 - October 31	
Initial	Renewal
.01%	.04%

10. Revenue and Expenses

Revenue Collected	
October 1 - October 31	
Amount	
October	\$335,540

Expenses	
October 1 - October 31	
Amount	
State Employee Wages	\$152,933.41
State Employee Benefits	\$117,820.68
Materials and Equipment	\$18,815.24
October Total	\$289,569.33