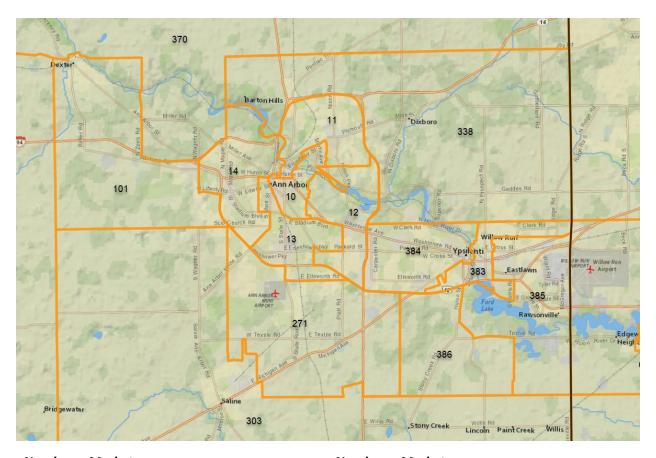


(See next page for a table with a market listing.)



Number	Market	Number	Market
1	Adrian	190	Jackson Area-East
10	Ann Arbor-Central	191	Jackson Area-Northwest
11	Ann Arbor-Northeast	192	Jackson County-Northeast
12	Ann Arbor-Southeast	193	Jackson-Blackman Southeast
13	Ann Arbor-Southwest	207	Lambertville
14	Ann Arbor-West	224	Madison Township-Raisin Township
35	Blissfield	227	Manitou Beach-Devils Lake
40	Brighton	237	Monroe Area-Central
41	Brighton State Recreation Area	238	Monroe Area-Outer
42	Brighton-East	270	Pinckney
43	Brooklyn-Grass Lake	271	Pittsfield Township
50	Carleton	303	Saline
57	Chelsea	319	Spring Arbor
101	Dexter	320	Springport-Parma
103	Dundee	338	Superior Township
133	Fowlerville	341	Tecumseh
165	Hartland	370	Whitmore Lake
169	Hillsdale	383	Ypsilanti Area-East
180	Howell	384	Ypsilanti Area-West
181	Hudson-Morenci	385	Ypsilanti Township-East
189	Island Lake State Recreation Area	386	Ypsilanti Township-West

The Southeast Michigan Housing Partnership includes six counties (Jackson, Hillsdale, Lenawee, Livingston, Monroe and Washtenaw), as well as eight Statewide Housing Needs Assessment markets An analysis of the latest-available Census data, as well as changes in housing prices and availability since 2016, shows that the eight markets in the partnership fall into four broad categories.

- The first market type covers territories around the partnership's smaller population centers, as well as the western and southern edges of Hillsdale County. Housing demand indicators in these areas are near statewide averages. The housing supply in these areas is predominately made up of single-family detached homes, with a slightly elevated proportion of mobile homes as well. Units here tend to be slightly larger than in other markets, and the percentage of new-build units is relatively low. Seasonal housing vacancies are low here, as are market vacancies. "Other" vacancies are higher than average, however. Both housing values and housing costs tend to be low; that coupled with moderate income tends to keep the incidence of shelter overburden relatively low. This pattern is likely to continue into the short term, at least, since housing costs and home values have decreased or remained steady since 2016.
- The southwestern corner of Jackson County and southern Monroe County make up the second market type. Housing demand indicators here are higher than state averages. The group's housing stock is dominated by single-family detached units, which tend to be older and larger than state averages. Homeownership here also exceeds the state average, and homeownership monthly costs are at or slightly below average. Rents tell a different story, however, since market vacancies declined sharply over the last five years, and rents have shot up as a result. Non-mortgaged homeowners also saw increases in housing costs during the same period. Home values also registered strong increases, but the rate of increase was slower than the Michigan average.
- Markets in third group cover many rural areas in the slower-growing counties of the partnership. Housing demand indicators in these markets is positive, as incomes are slightly higher than statewide averages, and unemployment rates tend to be lower. Workers tend to have longer commutes in these markets. On the supply side, older, single-family homes tend to dominate the landscape. Homes tend to be larger among members of this group, and homeownership rates are significantly higher than statewide. Markets in this group tend to have a more stable household base, since they have relatively fewer new in-movers, and a significant proportion of households residing in their neighborhoods since before 1990. Rents and homeowner costs are lower than statewide, as is the percentage of households experiencing shelter overburden. Vacancy tends to be very low in this market group. Despite a sharp drop in market vacancies over the last five years, housing costs for residents have remained mostly stable.
- The fourth market type describes conditions in Jackson and Adrian. Housing demand indicators in these markets are relatively low; household income tends to be significantly lower than the statewide average, and unemployment is strongly higher. Housing supply indicators imply markets where single-family detached structures are very common, with some presence of denser housing types such as duplexes and small-scale multifamily structures. The stock tends to be quite old, with few units built after 2010 and nearly a quarter dating back to 1939 or

earlier. Overcrowded conditions are more common in these places than in other markets around the state. Home values and shelter costs are much lower in these areas; this is likely due to the age of the stock among other factors. Despite this, overburden is a large issue for many households here. Five-year trends in housing costs (both owner and renter) show decreases, even in the face of a decrease in the stock available for sale or rent.

- The fifth group in the partnership covers neighborhoods just to the east of Ypsilanti. The residents in this group tend to be younger on average, with moderately high incomes and low levels of unemployment. They also tend to be well-educated, with a higher-than-average proportion of persons with bachelors degrees. Housing here tends to have more diversity in terms of both tenure and construction type; a majority is still single-family detached, but with higher levels of more-dense housing alternatives. Similarly, renters are more common in these markets, but most households own their homes. More of its stock tends to date back to the 1970s and 1980s, but some recent development has occurred as well. Housing quality is relatively high, since the percentage of units built before 1940 is low, as is the percentage of households that experience overcrowding. Housing values and cost tend to be moderately high in these markets, as is the overburdened percentage. Housing vacancy is not a large issue in these markets, as both the renter and owner vacancy rates are low, and there is not a large amount of seasonal or "other" vacancy either. Changes between 2016 and 2021 may indicate higher housing costs in the future, since the number of market vacancies has decreased significantly during that time. This seems to have increased housing costs and home values for current residents, especially renters.
- The sixth market type describes areas south of Brighton and north of Ann Arbor, as well as southeastern Washtenaw County. Housing demand indicators for this group are very strong, led by incomes that are significantly higher, and unemployment rates significantly lower, than statewide averages. Median age tends to be higher in these areas, as does educational attainment. The housing supply in this group is dominated by owner-occupied, larger, single-family detached structures, with little diversity in offerings outside of a slightly elevated presence of mobile homes. Housing values and costs for both owners and renters are high in these markets as well; however, higher incomes keep the overburden rate relatively low. Vacancies are a smaller portion of the total housing stock than in other places as well. The five-year trends show that market vacancies have increased in these areas, along with housing costs for both tenure types.
- The seventh market type is located in much of northern and western rural Livingston County and the western edge of Washtenaw County. Housing demand indicators are strong here, performing better than the Michigan average. The housing supply in these markets, while not new, is of relatively recent vintage and corresponds to the push towards the exurban fringe, distant from more-established population centers. Units here tend to be larger and more expensive than average. Housing costs for owners and renters are higher than statewide, but due to higher income levels, shelter overburdened households are less common here than in other market types. Housing vacancies are low as well, which likely maintains higher housing values and rents. The five-year trend indicates that these patterns could extend into the future,

since market vacancies declined strongly and costs for non-mortgaged homeowners and renters increased significantly as well.

- The eighth market type covers suburban neighborhoods west of the city of Jackson and southeast of the city of Ypsilanti. Housing demand indicators are mixed; household incomes are lower than the state average, but so is the unemployment rate. Commute times are also generally low. In terms of supply, this group's housing stock displays a level of diversity rare in Michigan; the percentage of homes within single-family detached structures is significantly lower than in other markets, and multifamily structures account for around a quarter of the total. Mobile homes are about twice as common here than in other markets. Homeownership rates in these markets are also low, and majority renter markets are not uncommon among them. The stock also tends to be small, and of moderate age. While home values and costs are lower than state averages, lower incomes tend to increase the overburden rates in these markets. The proportion of vacancies on the market is higher here than in other places, and increased during the last five years, unlike the situation in other Michigan markets. During that same period, housing costs for owners and renters were either stable or decreased slightly, as did home values.
- The ninth market type covers describes neighborhoods in Ann Arbor away from the central portion of the city, as well as nearby suburban territories. Housing demand in these markets is high, as incomes are significantly above the state average, and employment levels are strong. Educational attainment is also much higher than in other market groups. The group's housing supply displays some diversity, as single-family detached dwellings are only a bare majority in most areas in this group. Duplexes, triplexes and other denser small-scale multifamily structures are more common here as well, as is new construction. Homeownership rates are just under the state average, but homeowners still make up most households in most markets here. These markets also tend to have a higher degree of recent movers than statewide. Housing costs and home values are significantly higher here than in the rest of the state, but the higher incomes common to households in this group tends to keep the overburden rate slightly lower than the Michigan average. Vacancies in the homeownership market are quite low, and rental vacancies are lower than statewide as well. Five year trends in vacancy and costs show that even with a hefty increase in stock available for sale or rent in these markets, housing costs rose dramatically, especially for renters. Home values also rose strongly during this period.
- The tenth market group type identifies trends in the western portion of Ypsilanti Township. Housing demand indicators are robust here, with high household incomes and low unemployment rates. Educational attainment is higher as well. As in many other market types, the housing stock here is primarily owner-occupied single-family detached homes. Homes tend to be larger than the statewide average as well. Housing costs are much higher in these markets, as are home values. However, higher incomes tends to keep the number of households experiencing overburden relatively low. The five-year trend in market vacancies shows that significantly more homes were on the market in 2021 than in 2017, but even this increase had little influence on housing costs, which rose strongly for both owners and renters during that time.

- The partnership's last market type covers central Ann Arbor as well as central Ypsilanti and neighborhoods to its immediate west. Housing demand indicators in these markets is relatively soft, with low household incomes; however, the unemployment rate is closer to the state average. Residents of these markets tend to be younger, with higher levels of educational attainment. The housing supply displays great diversity; on average, single-family detached units account for less than a third of all homes here. Smaller units are common, and newer construction is more common here than the state in general. These markets tend to have a greater amount of resident turnover, as about a quarter of their households moved to their current residences within the last three years. Housing costs for mortgaged homeowners and renters are higher than state averages, and median home values are higher as well. This market type tends to have more homes available overall, and a low percentage of "other" vacancies. The five-year trend in vacancies shows that the number of homes for sale or lease has increased significantly in these areas. Costs for owners tended to decrease, while renters saw their shelter costs increase significantly. Home values were also up strongly, but less than the statewide average.
- Given local market conditions, certain tools or practices can be more effective than others. This data review uses two sources to generate possible policies to investigate for use regionally. The first is a product of researchers at Brookings and the Aspen Institute, who used local trends in housing data to determine logical tools and practices that could be used to help solve housing issues. They derived a set of market types, and policy responses tailored to conditions within these groups. Their work is at https://www.brookings.edu/essay/introducing-the-housingpolicy-matchmaker-a-diagnostic-tool-for-local-officials/. The other is derived from the National Community of Practice on Local Housing Policy, which is a joint project of the Furman Center at New York University and Abt Associates. Their work was funded by the Ford Foundation, the John D. and Catherine T. MacArthur Foundation, the Kresge Foundation and the JPMorgan Chase Foundation. They have assembled a large list of tools that are keyed to what they term strong and soft markets, which are detailed at https://localhousingsolutions.org/housing-policyframework/. Each tool entry is hyperlinked to its description on the Local Housing Solutions website. These policies are not presented as prescriptions to meet local goals, since conditions outside the scope of this analysis could impact their appropriateness. Instead, they are a way to start thinking about what might work given a general sense of local market context.

Adrian

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
14,140	5,896	\$35,779	\$46,153	\$28,659

Housing Costs

Owner Units Renter Units

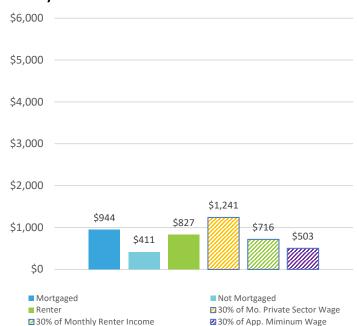
Home Value	\$68,051	2016 Value	\$61,806	Gross Rent	\$827	2016 Rent	\$794
Cost M/NM	\$944/\$411	Value ▲	10.1%	GIOSS REIIL	302 <i>1</i>	Rent ▲	4.2%

\$22,684 To afford median home

\$33,080 To afford median gross rent

Affordability Gap

Monthly Costs: Owners and Renters



Cost-Burdened Households



Housing and Development Conditions

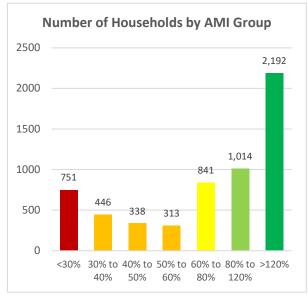
Housing Stock

Units 6,657	Owner HH	54% Renter	HH 46%
Median Year Built	1961	% Built Pre-1970	64.4%
Median Move Year	2014	% Built After 2010	0.8%
Median Rooms	5.4	SF% 52.7% MM%	21.6% MF% 15%

Vacancy Rates

Total	11.4%		Owner	0%	Re	nter	0.1%	
Season	al	0.8%	Other	4.8%	# V Rent	185	#V Owner	45

Black	58.5%	White	52.7%
Asian	15.6%	Other or Multiracial	70.4%
Am. Indian	100.0%	Hispanic	60.5%
Pacific Islnd	0.0%		



Adrian

Housing Policy Indicators

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	4.8%	4.5%
Household Count, 2021	5,896	400,815

	I	Market		Pa	rtnership)
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	0.93					
Median Income, 2021	\$35,779		3.0%	\$73,066		10.7%
Median owner income, 2021	\$46,153		5.6%	\$88,788		7.9%
Median renter income, 2021	\$28,659		22.9%	\$40,816		12.5%
Median home value	\$68,051		10.1%	\$224,337		20.0%
Median gross rent	\$827		4.2%	\$1,080		10.5%
Income needed for median rent	\$33,080			\$43,195		
Income needed for median value	\$22,684			\$74,779		
Overburdened households	2,042	35%	-11.1%	102,670	25.6%	-7.6%

		Market		Pa	rtnership	
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	321	4.8%	-45.2%	10,851	2.6%	-18.3%
Seasonal vacancy	53	0.8%	71.0%	10,479	2.5%	-3.5%
For-Sale vacancy	45	0.7%	-63.4%	2,389	0.6%	-44.5%
For-Rent vacancy	185	2.8%	428.6%	4,425	1.0%	-22.1%
Homes built pre-1940	2,253	33.8%		66,071	15.7%	
Homes built post-1990	1,499	22.5%		147,506	35.0%	

Other Market Indicators

Housing Policy Matchmaker Type* Strength and Need Type** Low Cost and Growing
Low Strength and High Need (Type II)

Owner Units	Renter Units	Total Units
106	174	280
32	103	135
71	69	140
14	14	28
3,902	6,198	10,101
780	1,240	2,020
	106 32 71 14 3,902	106 174 32 103 71 69 14 14 3,902 6,198

Adrian

	Home Mortgage Disclosure Act Patterns, 2021						
Total Apps	226	Total Amt/App	\$112,522	% Approved	77.0%		
Total Conventional Apps	141	Conventional Amt/App	\$106,064	% Conv Apprved	75.2%		
Total Assisted Apps	85	Assisted Amt/App	\$123,235	% Asst Apprvd	80.0%		
Applications by Race: Whi	ite						
Total Apps	192	Total Amt/App	\$110,104	% Positive	77.6%		
Total Conventional Apps	121	Conventional Amt/App	\$103,843	% Conv Positive	76.0%		
Total Assisted Apps	71	Assisted Amt/App	\$120,775	% Asst Positive	80.3%		
Applications by Race: Blac	ck						
Total Apps	7	Total Amt/App	\$117,857	% Positive	71%		
Total Conventional Apps	3	Conventional Amt/App	\$105,000	% Conv Positive	66.7%		
Total Assisted Apps	4	Assisted Amt/App	\$127,500	% Asst Positive	75.0%		
Applications by Race: Asia	ın						
Total Apps	2	Total Amt/App	\$145,000	% Positive	100.0%		
Total Conventional Apps	1	Conventional Amt/App	\$185,000	% Conv Positive	100.0%		
Total Assisted Apps	1	Assisted Amt/App	\$105,000	% Asst Positive	100.0%		
Applications by Race: Nat	ive American						
Total Apps	6	Total Amt/App	\$150,000	% Positive	50.0%		
Total Conventional Apps	2	Conventional Amt/App	\$60,000	% Conv Positive	50.0%		
Total Assisted Apps	4	Assisted Amt/App	\$195,000	% Asst Positive	50.0%		
Applications by Race: Haw	vaiian or Pacifi	c Islander					
Total Apps	0	Total Amt/App	\$0	% Positive	NA		
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Race	e Not Available	e					
Total Apps	22	Total Amt/App	\$127,727	% Positive	68.2%		
Total Conventional Apps	13	Conventional Amt/App	\$117,308	% Conv Positive	61.5%		
Total Assisted Apps	9	Assisted Amt/App	\$142,778	% Asst Positive	77.8%		
Applications by Ethnicity:	Hispanic						
Total Apps	27	Total Amt/App	\$100,185	% Positive	70.4%		
Total Conventional Apps	20	Conventional Amt/App	\$98,000	% Conv Positive	70.0%		
Total Assisted Apps	7	Assisted Amt/App	\$106,429	% Asst Positive	71.4%		

Ann Arbor-Central

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
31,048	8,528	\$39,753	\$97,745	\$20,120

Housing Costs

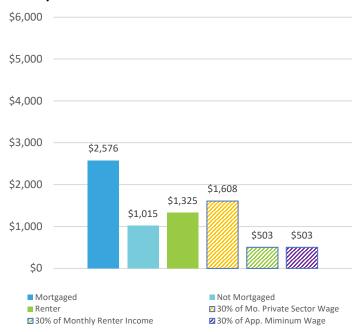
Owner Units Renter Units

Home Value	\$536,000	2016 Value	\$449,507		44 005	2016 Rent	\$1,371
Cost M/NM	\$2576/\$1015	Value ▲	19.2%	Gross Rent	\$1,325	Rent ▲	-3.3%

Affordability Gap

Monthly Costs: Owners and Renters

\$178,667 To afford median home



Cost-Burdened Households

\$53,000 To afford median gross rent



Housing and Development Conditions

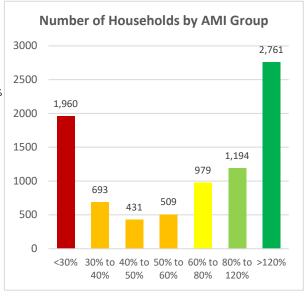
Housing Stock

Units 9,760	Owner HH	17% Renter I	HH 83%
Median Year Built	1966	% Built Pre-1970	55.6%
Median Move Year	2017	% Built After 2010	9.4%
Median Rooms	4.4	SF% 24.3% MM%	24.9% MF% 50.6%

Vacancy Rates

Total	12.6%		Owner	0%	Re	nter	0.1%	
Season	al	1.8%	Other	0.0%	# V Rent	458	#V Owner	0

Black	10.4%	White	20.6%
Asian	4.9%	Other or Multiracial	22.9%
Am. Indian	0.0%	Hispanic	5.6%
Dacific Island	0.00/		



Ann Arbor-Central

Housing Policy Indicators

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	7.3%	4.5%
Household Count, 2021	8,528	400,815

	Market			Partnership		
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	7.34					
Median Income, 2021	\$39,753		5.4%	\$73,066		10.7%
Median owner income, 2021	\$97,745		-19.8%	\$88,788		7.9%
Median renter income, 2021	\$20,120		-21.5%	\$40,816		12.5%
Median home value	\$536,000		19.2%	\$224,337		20.0%
Median gross rent	\$1,325		-3.3%	\$1,080		10.5%
Income needed for median rent	\$53,000			\$43,195		
Income needed for median value	\$178,667			\$74,779		
Overburdened households	5,477	64%	5.4%	102,670	25.6%	-7.6%

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	0	0.0%	-100.0%	10,851	2.6%	-18.3%
Seasonal vacancy	172	1.8%	855.6%	10,479	2.5%	-3.5%
For-Sale vacancy	0	0.0%	-100.0%	2,389	0.6%	-44.5%
For-Rent vacancy	458	4.7%	195.5%	4,425	1.0%	-22.1%
Homes built pre-1940	2,837	29.1%		66,071	15.7%	
Homes built post-1990	2,511	25.7%		147,506	35.0%	

Other Market Indicators

Housing Policy Matchmaker Type* Strength and Need Type** High Cost and Growing
High Strength and High Need (Type I)

	Owner Units	Renter Units	Total Units
Market demand (estimated annual moves)	30	887	918
Market supply (vacant on market, adjusted for age)	0	225	225
5 year Market production goals (based on 75K units)	29	639	668
1 year Market production goals (based on 15K units)	6	128	134
5 year Partnership goals (based on 75K units)	3,902	6,198	10,101
1 year Partnership goals (based on 15K units)	780	1,240	2,020

Ann Arbor-Central

Home	Mor	tgage Disclosure Act Pa	tterns, 202	1	
Total Apps	73	Total Amt/App	\$462,808	% Approved	74.0%
Total Conventional Apps	72	Conventional Amt/App	\$461,806	% Conv Apprved	73.6%
Total Assisted Apps	1	Assisted Amt/App	\$535,000	% Asst Apprvd	100.0%
Applications by Race: White					
Total Apps	38	Total Amt/App	\$518,947	% Positive	81.6%
Total Conventional Apps	37	Conventional Amt/App	\$518,514	% Conv Positive	81.1%
Total Assisted Apps	1	Assisted Amt/App	\$535,000	% Asst Positive	100.0%
Applications by Race: Black					
Total Apps	4	Total Amt/App	\$467,500	% Positive	100%
Total Conventional Apps	4	Conventional Amt/App	\$467,500	% Conv Positive	100.0%
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Asian					
Total Apps	14	Total Amt/App	\$308,571	% Positive	57.1%
Total Conventional Apps	14	Conventional Amt/App	\$308,571	% Conv Positive	57.1%
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Native Am	erican				
Total Apps	0	Total Amt/App	\$0	% Positive	NA
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Hawaiian	or Pacif	ic Islander			
Total Apps	0	Total Amt/App	\$0	% Positive	NA
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Race Not A	Availabl	e			
Total Apps	12	Total Amt/App	\$435,833	% Positive	58.3%
Total Conventional Apps	12	Conventional Amt/App	\$435,833	% Conv Positive	58.3%
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Ethnicity: Hispar	nic				
Total Apps	1	Total Amt/App	\$545,000	% Positive	100.0%
Total Conventional Apps	1	Conventional Amt/App	\$545,000	% Conv Positive	100.0%

\$0

% Asst Positive

NA

0 Assisted Amt/App

Total Assisted Apps

Ann Arbor-Northeast

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
25,834	11,108	\$72,441	\$136,607	\$48,923

Housing Costs

Owner Units Renter Units

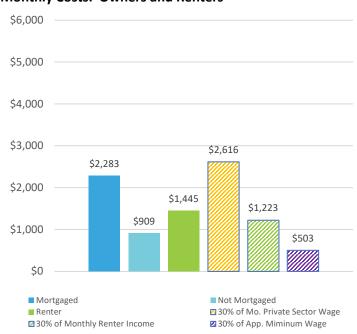
Home Value	\$365,601	2016 Value	\$308,740	Gross Rent	\$1,445	2016 Rent	\$1,207
Cost M/NM	\$2283/\$909	Value ▲	18.4%	GIOSS REIIL	Ş1, 44 5	Rent ▲	19.8%

\$121,867 To afford median home

\$57,800 To afford median gross rent

Affordability Gap

Monthly Costs: Owners and Renters



Cost-Burdened Households



Housing and Development Conditions

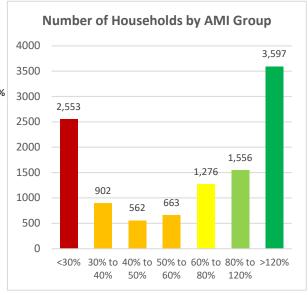
Housing Stock

Units 11,933	Owner HH	37% Renter I	HH 63%
Median Year Built	1975	% Built Pre-1970	34.8%
Median Move Year	2015	% Built After 2010	6.4%
Median Rooms	4.4	SF% 32.6% MM%	42.8% MF% 24.4%

Vacancy Rates

Total	6.9%		Owner	0%	Renter	0%	
Season	al	0.8%	Other	1.4%	# V Rent 211	#V Owner	111

Black	25.3%	White	40.6%
Asian	29.2%	Other or Multiracial	43.0%
Am. Indian	100.0%	Hispanic	10.7%
Pacific Islnd	0.0%		



Ann Arbor-Northeast

Housing Policy Indicators

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	7.4%	4.5%
Household Count, 2021	11,108	400,815

	I	Market	ket Partnership)
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	5.00					
Median Income, 2021	\$72,441		16.3%	\$73,066		10.7%
Median owner income, 2021	\$136,607		12.1%	\$88,788		7.9%
Median renter income, 2021	\$48,923		28.1%	\$40,816		12.5%
Median home value	\$365,601		18.4%	\$224,337		20.0%
Median gross rent	\$1,445		19.8%	\$1,080		10.5%
Income needed for median rent	\$57,800			\$43,195		
Income needed for median value	\$121,867			\$74,779		
Overburdened households	4,358	39%	5.2%	102,670	25.6%	-7.6%

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	171	1.4%	5.6%	10,851	2.6%	-18.3%
Seasonal vacancy	95	0.8%	93.9%	10,479	2.5%	-3.5%
For-Sale vacancy	111	0.9%	326.9%	2,389	0.6%	-44.5%
For-Rent vacancy	211	1.8%	-10.6%	4,425	1.0%	-22.1%
Homes built pre-1940	946	7.9%		66,071	15.7%	
Homes built post-1990	3,349	28.1%		147,506	35.0%	

Other Market Indicators

Housing Policy Matchmaker Type* Strength and Need Type** High Cost and Growing
High Strength and High Need (Type I)

	Owner Units	Renter Units	Total Units
Market demand (estimated annual moves)	76	651	727
Market supply (vacant on market, adjusted for age)	38	73	111
5 year Market production goals (based on 75K units)	37	558	594
1 year Market production goals (based on 15K units)	7	112	119
5 year Partnership goals (based on 75K units)	3,902	6,198	10,101
1 year Partnership goals (based on 15K units)	780	1,240	2,020

Ann Arbor-Northeast

Home Mortgage Disclosure Act Patterns, 2021								
Total Apps	352	Total Amt/App	\$374,517	% Approved	73.3%			
Total Conventional Apps	348	Conventional Amt/App	\$374,454	% Conv Apprved	73.3%			
Total Assisted Apps	4	Assisted Amt/App	\$380,000	% Asst Apprvd	75.0%			
Applications by Race: Whi	te							
Total Apps	178	Total Amt/App	\$373,652	% Positive	77.5%			
Total Conventional Apps	174	Conventional Amt/App	\$373,506	% Conv Positive	77.6%			
Total Assisted Apps	4	Assisted Amt/App	\$380,000	% Asst Positive	75.0%			
Applications by Race: Blac	k							
Total Apps	3	Total Amt/App	\$411,667	% Positive	67%			
Total Conventional Apps	3	Conventional Amt/App	\$411,667	% Conv Positive	66.7%			
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA			
Applications by Race: Asia	n							
Total Apps	98	Total Amt/App	\$367,857	% Positive	67.3%			
Total Conventional Apps	98	Conventional Amt/App	\$367,857	% Conv Positive	67.3%			
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA			
Applications by Race: Nati	ve American							
Total Apps	1	Total Amt/App	\$675,000	% Positive	100.0%			
Total Conventional Apps	1	Conventional Amt/App	\$675,000	% Conv Positive	100.0%			
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA			
Applications by Race: Haw	aiian or Pacifi	: Islander						
Total Apps	0	Total Amt/App	\$0	% Positive	NA			
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA			
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA			
Applications by Race: Race	e Not Available	!						
Total Apps	52	Total Amt/App	\$388,654	% Positive	73.1%			
Total Conventional Apps	52	Conventional Amt/App	\$388,654	% Conv Positive	73.1%			
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA			
Applications by Ethnicity:	Hispanic							
Total Apps	9	Total Amt/App	\$350,556	% Positive	88.9%			
Total Conventional Apps	9	Conventional Amt/App	\$350,556	% Conv Positive	88.9%			
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA			

Ann Arbor-Southeast

		Owner HH Income	Renter HH Income
14,957 6,420	\$118,394	\$135,849	\$47,292

Housing Costs

Owner Units Renter Units

 Home Value
 \$411,570
 2016 Value
 \$369,087
 Gross Rent
 \$1,387
 2016 Rent
 \$1,355

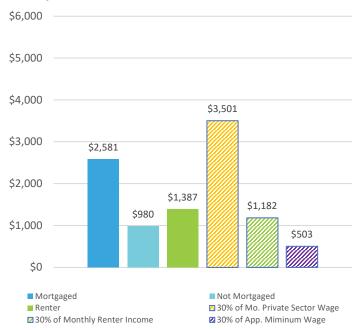
 Cost M/NM
 \$2581/\$980
 Value ▲
 11.5%
 Rent ▲
 2.4%

\$137,190 To afford median home

\$55,480 To afford median gross rent

Affordability Gap

Monthly Costs: Owners and Renters



Cost-Burdened Households



Housing and Development Conditions

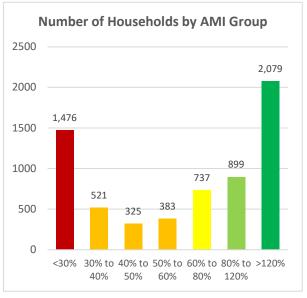
Housing Stock

Units 6,612	Owner HH	78% Renter I	HH 22%
Median Year Built	1966	% Built Pre-1970	52.1%
Median Move Year	2010	% Built After 2010	2.7%
Median Rooms	6.2	SF% 54.6% MM%	37% MF% 7.1%

Vacancy Rates

Total	2.9%		Owner	0%	1	Renter	0%	
Seasor	nal	0.8%	Other	1.3%	# V Rent	50	#V Owner	0

віаск	79.4%	White	74.9%
Asian	93.0%	Other or Multiracial	76.8%
Am. Indian	0.0%	Hispanic	58.8%
Pacific Islnd	0.0%		



Ann Arbor-Southeast

Housing Policy Indicators

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	3.1%	4.5%
Household Count, 2021	6,420	400,815

	Market			Partnership		
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	5.63					
Median Income, 2021	\$118,394		9.8%	\$73,066		10.7%
Median owner income, 2021	\$135,849		2.5%	\$88,788		7.9%
Median renter income, 2021	\$47,292		-18.4%	\$40,816		12.5%
Median home value	\$411,570		11.5%	\$224,337		20.0%
Median gross rent	\$1,387		2.4%	\$1,080		10.5%
Income needed for median rent	\$55,480			\$43,195		
Income needed for median value	\$137,190			\$74,779		
Overburdened households	1,637	25%	-4.7%	102,670	25.6%	-7.6%

	Market			Partnership)
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	86	1.3%	-42.7%	10,851	2.6%	-18.3%
Seasonal vacancy	56	0.8%	-15.2%	10,479	2.5%	-3.5%
For-Sale vacancy	0	0.0%	-100.0%	2,389	0.6%	-44.5%
For-Rent vacancy	50	0.8%	-51.9%	4,425	1.0%	-22.1%
Homes built pre-1940	544	8.2%		66,071	15.7%	
Homes built post-1990	1,588	24.0%		147,506	35.0%	

Other Market Indicators

Housing Policy Matchmaker Type* Strength and Need Type** High Cost and Growing
High Strength and Low Need (Type IV)

	Owner Units	Renter Units	Total Units
Market demand (estimated annual moves)	107	134	241
Market supply (vacant on market, adjusted for age)	0	19	19
5 year Market production goals (based on 75K units)	103	111	213
1 year Market production goals (based on 15K units)	21	22	43
5 year Partnership goals (based on 75K units)	3,902	6,198	10,101
1 year Partnership goals (based on 15K units)	780	1,240	2,020

Ann Arbor-Southeast

				_	
Но	me Mort	tgage Disclosure Act Pa	atterns, 202	1	
Total Apps	297	Total Amt/App	\$468,333	% Approved	76.4%
Total Conventional Apps	294	Conventional Amt/App	\$465,986	% Conv Apprved	76.5%
Total Assisted Apps	3	Assisted Amt/App	\$698,333	% Asst Apprvd	66.7%
Applications by Race: White					
Total Apps	181	Total Amt/App	\$514,282	% Positive	74.0%
Total Conventional Apps	180	Conventional Amt/App	\$515,333	% Conv Positive	73.9%
Total Assisted Apps	1	Assisted Amt/App	\$325,000	% Asst Positive	100.0%
Applications by Race: Black					
Total Apps	9	Total Amt/App	\$480,556	% Positive	56%
Total Conventional Apps	7	Conventional Amt/App	\$365,000	% Conv Positive	57.1%
Total Assisted Apps	2	Assisted Amt/App	\$885,000	% Asst Positive	50.0%
Applications by Race: Asian					
Total Apps	35	Total Amt/App	\$316,429	% Positive	82.9%
Total Conventional Apps	35	Conventional Amt/App	\$316,429	% Conv Positive	82.9%
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Native	American				
Total Apps	0	Total Amt/App	\$0	% Positive	NA
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Hawaii	an or Pacifi	ic Islander			
Total Apps	0	Total Amt/App	\$0	% Positive	NA
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Race N	ot Availabl	e			
Total Apps	56	Total Amt/App	\$398,214	% Positive	82.1%
Total Conventional Apps	56	Conventional Amt/App	\$398,214	% Conv Positive	82.1%
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Ethnicity: His	panic				
Total Apps	12	Total Amt/App	\$544,167	% Positive	75.0%
Total Conventional Apps	12	Conventional Amt/App	\$544,167	% Conv Positive	75.0%
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA

Ann Arbor-Southwest

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
23,314	11,478	\$75,930	\$115,177	\$57,030

Housing Costs

Owner Units Renter Units

 Home Value
 \$351,081
 2016 Value
 \$259,331
 Gross Rent
 \$1,384
 2016 Rent
 \$1,159

 Cost M/NM
 \$2067/\$800
 Value ▲
 35.4%
 Rent ▲
 19.4%

\$117,027 To afford median home

\$55,360 To afford median gross rent

Affordability Gap

Monthly Costs: Owners and Renters



Cost-Burdened Households



Housing and Development Conditions

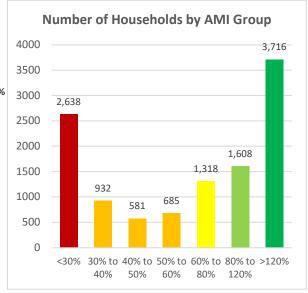
Housing Stock

Units 11,998	Owner HH	37% Renter H	IH 63%
Median Year Built	1969	% Built Pre-1970	42.8%
Median Move Year	2016	% Built After 2010	4.9%
Median Rooms	4.7	SF% 35.5% MM%	40.1% MF% 24.1%

Vacancy Rates

Total 4.3%		Owner	0%		Renter		
Seasonal	1.4%	Other	1.5%	# V Rent	158	#V Owner	0

віаск	16.5%	White	43.7%
Asian	15.4%	Other or Multiracial	25.7%
Am. Indian	0.0%	Hispanic	36.2%
Pacific Islnd	0.0%		



Ann Arbor-Southwest

Housing Policy Indicators

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	5.6%	4.5%
Household Count, 2021	11,478	400,815

	Market			Partnership		
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	4.80					
Median Income, 2021	\$75,930		17.3%	\$73,066		10.7%
Median owner income, 2021	\$115,177		13.6%	\$88,788		7.9%
Median renter income, 2021	\$57,030		9.3%	\$40,816		12.5%
Median home value	\$351,081		35.4%	\$224,337		20.0%
Median gross rent	\$1,384		19.4%	\$1,080		10.5%
Income needed for median rent	\$55,360			\$43,195		
Income needed for median value	\$117,027			\$74,779		
Overburdened households	4,038	35%	12.8%	102,670	25.6%	-7.6%

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	176	1.5%	220.0%	10,851	2.6%	-18.3%
Seasonal vacancy	163	1.4%	9.4%	10,479	2.5%	-3.5%
For-Sale vacancy	0	0.0%	-100.0%	2,389	0.6%	-44.5%
For-Rent vacancy	158	1.3%	327.0%	4,425	1.0%	-22.1%
Homes built pre-1940	1,382	11.5%		66,071	15.7%	
Homes built post-1990	2,590	21.6%		147,506	35.0%	

Other Market Indicators

Housing Policy Matchmaker Type* Strength and Need Type** High Cost and Growing
High Strength and High Need (Type I)

	Owner Units	Renter Units	Total Units
Market demand (estimated annual moves)	79	604	683
Market supply (vacant on market, adjusted for age)	0	44	44
5 year Market production goals (based on 75K units)	76	541	617
1 year Market production goals (based on 15K units)	15	108	123
5 year Partnership goals (based on 75K units)	3,902	6,198	10,101
1 year Partnership goals (based on 15K units)	780	1,240	2,020

Ann Arbor-Southwest

	lawa Mawt	ana Diselesure Ast D	ottomo 202	1	
		gage Disclosure Act P			
Total Apps	259	Total Amt/App	\$305,154	% Approved	76.4%
Total Conventional Apps	252	Conventional Amt/App	\$306,627	% Conv Apprved	76.2%
Total Assisted Apps	7	Assisted Amt/App	\$252,143	% Asst Apprvd	85.7%
Applications by Race: Whit	е				
Total Apps	178	Total Amt/App	\$320,281	% Positive	77.5%
Total Conventional Apps	174	Conventional Amt/App	\$320,690	% Conv Positive	77.6%
Total Assisted Apps	4	Assisted Amt/App	\$302,500	% Asst Positive	75.0%
Applications by Race: Black	3				
Total Apps	8	Total Amt/App	\$241,250	% Positive	88%
Total Conventional Apps	7	Conventional Amt/App	\$256,429	% Conv Positive	85.7%
Total Assisted Apps	1	Assisted Amt/App	\$135,000	% Asst Positive	100.0%
Applications by Race: Asiar	1				
Total Apps	22	Total Amt/App	\$236,364	% Positive	68.2%
Total Conventional Apps	22	Conventional Amt/App	\$236,364	% Conv Positive	68.2%
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Nativ	e American				
Total Apps	3	Total Amt/App	\$318,333	% Positive	66.7%
Total Conventional Apps	3	Conventional Amt/App	\$318,333	% Conv Positive	66.7%
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Hawa	aiian or Pacifi	c Islander			
Total Apps	0	Total Amt/App	\$0	% Positive	NA
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Race	Not Available	2			
Total Apps	42	Total Amt/App	\$301,905	% Positive	73.8%
Total Conventional Apps	40	Conventional Amt/App	\$306,500	% Conv Positive	72.5%
Total Assisted Apps	2	Assisted Amt/App	\$210,000	% Asst Positive	100.0%
Applications by Ethnicity: H	lispanic				
Total Apps	10	Total Amt/App	\$329,000	% Positive	80.0%
Total Conventional Apps	10	Conventional Amt/App	\$329,000	% Conv Positive	80.0%
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
• •		• • •			

Ann Arbor-West

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
28,476	12,539	\$105,048	\$137,605	\$59,266

Housing Costs

Owner Units Renter Units

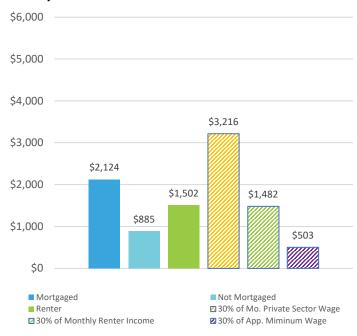
Home Value	\$380,419	2016 Value	\$287,820	Gross Rent	\$1.502	2016 Rent	\$1,232
Cost M/NM	\$2124/\$885	Value ▲	32.2%	GIOSS REIIL	\$1,502	Rent ▲	21.9%

\$126,806 To afford median home

\$60,080 To afford median gross rent

Affordability Gap

Monthly Costs: Owners and Renters



Cost-Burdened Households



Housing and Development Conditions

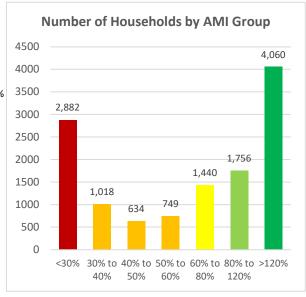
Housing Stock

Units 13,072	Owner HH	66% Renter H	IH 34%
Median Year Built	1962	% Built Pre-1970	62.1%
Median Move Year	2011	% Built After 2010	2.6%
Median Rooms	6.0	SF% 64.6% MM%	24.9% MF% 10.3%

Vacancy Rates

Total 4.1%		Owner	0%	Renter	0%	
Seasonal	0.8%	Other	1.2%	# V Rent 127	#V Owner	105

Black	38.4%	White	68.8%
Asian	62.0%	Other or Multiracial	54.4%
Am. Indian	7.1%	Hispanic	36.2%
Pacific Islnd	0.0%		



Ann Arbor-West

Housing Policy Indicators

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	2.0%	4.5%
Household Count, 2021	12,539	400,815

	Market			Partnership)
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	5.21					
Median Income, 2021	\$105,048		16.3%	\$73,066		10.7%
Median owner income, 2021	\$137,605		23.3%	\$88,788		7.9%
Median renter income, 2021	\$59,266		5.3%	\$40,816		12.5%
Median home value	\$380,419		32.2%	\$224,337		20.0%
Median gross rent	\$1,502		21.9%	\$1,080		10.5%
Income needed for median rent	\$60,080			\$43,195		
Income needed for median value	\$126,806			\$74,779		
Overburdened households	3,131	25%	-0.6%	102,670	25.6%	-7.6%

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	156	1.2%	-51.9%	10,851	2.6%	-18.3%
Seasonal vacancy	101	0.8%	114.9%	10,479	2.5%	-3.5%
For-Sale vacancy	105	0.8%	66.7%	2,389	0.6%	-44.5%
For-Rent vacancy	127	1.0%	39.6%	4,425	1.0%	-22.1%
Homes built pre-1940	2,279	17.4%		66,071	15.7%	
Homes built post-1990	2,002	15.3%		147,506	35.0%	

Other Market Indicators

Housing Policy Matchmaker Type* Strength and Need Type** High Cost and Growing
High Strength and High Need (Type I)

	Owner Units	Renter Units	Total Units
Market demand (estimated annual moves)	132	408	540
Market supply (vacant on market, adjusted for age)	73	61	134
5 year Market production goals (based on 75K units)	57	335	392
1 year Market production goals (based on 15K units)	11	67	78
5 year Partnership goals (based on 75K units)	3,902	6,198	10,101
1 year Partnership goals (based on 15K units)	780	1,240	2,020

Ann Arbor-West

Home Mortgage Disclosure Act Patterns, 2021						
Total Apps	477	Total Amt/App	\$360,031	% Approved	81.1%	
Total Conventional Apps	458	Conventional Amt/App	\$358,624	% Conv Apprved	81.4%	
Total Assisted Apps	19	Assisted Amt/App	\$393,947	% Asst Apprvd	73.7%	
Applications by Race: White						
Total Apps	321	Total Amt/App	\$358,053	% Positive	81.9%	
Total Conventional Apps	314	Conventional Amt/App	\$357,325	% Conv Positive	81.8%	
Total Assisted Apps	7	Assisted Amt/App	\$390,714	% Asst Positive	85.7%	
Applications by Race: Black						
Total Apps	7	Total Amt/App	\$323,571	% Positive	86%	
Total Conventional Apps	6	Conventional Amt/App	\$316,667	% Conv Positive	83.3%	
Total Assisted Apps	1	Assisted Amt/App	\$365,000	% Asst Positive	100.0%	
Applications by Race: Asian						
Total Apps	32	Total Amt/App	\$394,688	% Positive	96.9%	
Total Conventional Apps	30	Conventional Amt/App	\$398,667	% Conv Positive	96.7%	
Total Assisted Apps	2	Assisted Amt/App	\$335,000	% Asst Positive	100.0%	
Applications by Race: Native An	nerican					
Total Apps	3	Total Amt/App	\$348,333	% Positive	100.0%	
Total Conventional Apps	1	Conventional Amt/App	\$305,000	% Conv Positive	100.0%	
Total Assisted Apps	2	Assisted Amt/App	\$370,000	% Asst Positive	100.0%	
Applications by Race: Hawaiian	or Pacif	ic Islander				
Total Apps	0	Total Amt/App	\$0	% Positive	NA	
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA	
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA	
Applications by Race: Race Not	Availabl					
Total Apps	95	Total Amt/App	\$363,737	% Positive	73.7%	
Total Conventional Apps	86	Conventional Amt/App	\$358,605	% Conv Positive	75.6%	
Total Assisted Apps	9	Assisted Amt/App	\$412,778	% Asst Positive	55.6%	
Applications by Ethnicity: Hispa	nic					
Total Apps	4	Total Amt/App	\$342,500	% Positive	50.0%	
Total Conventional Apps	4	Conventional Amt/App	\$342,500	% Conv Positive	50.0%	
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA	

Blissfield

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
11,382	4,467	\$67,014	\$69,916	\$54,254

Housing Costs

Owner Units Renter Units

Home Value	\$136,148	2016 Value	\$124,508			2016 Rent	\$976
				Gross Rent	\$897		
Cost M/NM	\$1237/\$493	Value ▲	9.3%		•	Rent ▲	-8.1%

\$45,383 To afford median home

\$35,880 To afford median gross rent

Affordability Gap

Monthly Costs: Owners and Renters



Cost-Burdened Households



Housing and Development Conditions

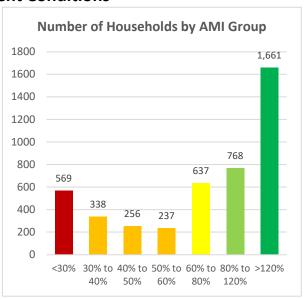
Housing Stock

Units 4,715	Owner HH	84% Renter H	IH 16%
Median Year Built	1946	% Built Pre-1970	71.2%
Median Move Year	2005	% Built After 2010	0.5%
Median Rooms	6.6	SF% 87.6% MM%	6.5% MF% 0.8%

Vacancy Rates

Total	5.3%		Owner	0%	Re	enter	0%	
Season	al	1.0%	Other	3.6%	# V Rent	0	#V Owner	2

Black	100.0%	White	83.9%
Asian	100.0%	Other or Multiracial	66.2%
Am. Indian	100.0%	Hispanic	57.5%
Pacific Islnd	0.0%		



Blissfield

Housing Policy Indicators

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	1.0%	4.5%
Household Count, 2021	4,467	400,815

	Market			Partnership		
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	1.86					
Median Income, 2021	\$67,014		15.7%	\$73,066		10.7%
Median owner income, 2021	\$69,916		9.5%	\$88,788		7.9%
Median renter income, 2021	\$54,254		32.0%	\$40,816		12.5%
Median home value	\$136,148		9.3%	\$224,337		20.0%
Median gross rent	\$897		-8.1%	\$1,080		10.5%
Income needed for median rent	\$35,880			\$43,195		
Income needed for median value	\$45,383			\$74,779		
Overburdened households	1,007	23%	-21.4%	102,670	25.6%	-7.6%

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	170	3.6%	-56.1%	10,851	2.6%	-18.3%
Seasonal vacancy	49	1.0%	-9.3%	10,479	2.5%	-3.5%
For-Sale vacancy	2	0.0%	-85.7%	2,389	0.6%	-44.5%
For-Rent vacancy	0	0.0%	-100.0%	4,425	1.0%	-22.1%
Homes built pre-1940	1,925	40.8%		66,071	15.7%	
Homes built post-1990	699	14.8%		147,506	35.0%	

Other Market Indicators

Housing Policy Matchmaker Type* Strength and Need Type** Low Cost and Growing
High Strength and Low Need (Type IV)

	Owner Units	Renter Units	Total Units
Market demand (estimated annual moves)	71	17	88
Market supply (vacant on market, adjusted for age)	1	0	1
5 year Market production goals (based on 75K units)	67	16	84
1 year Market production goals (based on 15K units)	13	3	17
5 year Partnership goals (based on 75K units)	3,902	6,198	10,101
1 year Partnership goals (based on 15K units)	780	1,240	2,020

Blissfield

Home Mortgage Disclosure Act Patterns, 2021							
Total Apps	166	Total Amt/App	\$166,506	% Approved	78.3%		
Total Conventional Apps	113	Conventional Amt/App	\$168,451	% Conv Apprved	81.4%		
Total Assisted Apps	53	Assisted Amt/App	\$162,358	% Asst Apprvd	71.7%		
Applications by Race: Whit	:e						
Total Apps	149	Total Amt/App	\$164,866	% Positive	77.9%		
Total Conventional Apps	98	Conventional Amt/App	\$165,714	% Conv Positive	80.6%		
Total Assisted Apps	51	Assisted Amt/App	\$163,235	% Asst Positive	72.5%		
Applications by Race: Black	<						
Total Apps	0	Total Amt/App	\$0	% Positive	NA		
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Asian	n						
Total Apps	1	Total Amt/App	\$105,000	% Positive	0.0%		
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	1	Assisted Amt/App	\$105,000	% Asst Positive	0.0%		
Applications by Race: Nativ	ve American						
Total Apps	5	Total Amt/App	\$325,000	% Positive	100.0%		
Total Conventional Apps	5	Conventional Amt/App	\$325,000	% Conv Positive	100.0%		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Haw	aiian or Pacifi	c Islander					
Total Apps	0	Total Amt/App	\$0	% Positive	NA		
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Race	Not Available	2					
Total Apps	15	Total Amt/App	\$186,333	% Positive	86.7%		
Total Conventional Apps	15	Conventional Amt/App	\$186,333	% Conv Positive	86.7%		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Ethnicity: I	Hispanic						
Total Apps	4	Total Amt/App	\$160,000	% Positive	50.0%		
Total Conventional Apps	1	Conventional Amt/App	\$135,000	% Conv Positive	0.0%		
Total Assisted Apps	3	Assisted Amt/App	\$168,333	% Asst Positive	66.7%		

Brighton

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
38,749	15,420	\$89,430	\$101,031	\$52,336
		_		

Housing Costs

Owner Units Renter Units

 Home Value
 \$281,085
 2016 Value
 \$238,895
 Gross Rent
 \$1,188
 2016 Rent
 \$1,060

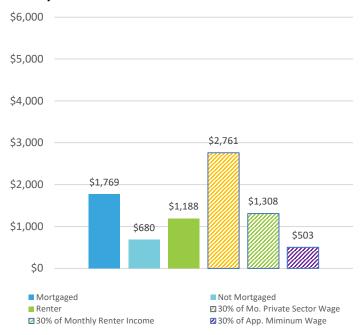
 Cost M/NM
 \$1769/\$680
 Value ▲
 17.7%
 Rent ▲
 12.1%

\$93,695 To afford median home

\$47,520 To afford median gross rent

Affordability Gap

Monthly Costs: Owners and Renters



Cost-Burdened Households



Housing and Development Conditions

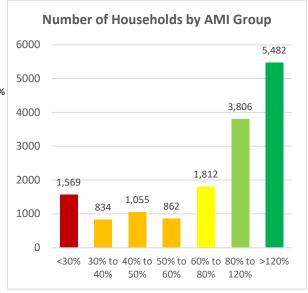
Housing Stock

Units 16,208	Owner HH	81% Renter F	IH 19%
Median Year Built	1992	% Built Pre-1970	16.3%
Median Move Year	2011	% Built After 2010	6.6%
Median Rooms	6.4	SF% 66.1% MM%	17.9% MF% 10.7%

Vacancy Rates

Total 4.9%		Owner	0%	Rente	r	0.1%	
Seasonal	0.8%	Other	0.3%	# V Rent 20	7	#V Owner	18

віаск	33.7%	White	81.0%
Asian	81.1%	Other or Multiracial	78.2%
Am. Indian	100.0%	Hispanic	66.7%
Pacific Islnd	0.0%		



Brighton

Housing Policy Indicators

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	4.3%	4.5%
Household Count, 2021	15,420	400,815

	I	Market		Pa	rtnership)
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	3.85					
Median Income, 2021	\$89,430		2.8%	\$73,066		10.7%
Median owner income, 2021	\$101,031		-1.0%	\$88,788		7.9%
Median renter income, 2021	\$52,336		14.3%	\$40,816		12.5%
Median home value	\$281,085		17.7%	\$224,337		20.0%
Median gross rent	\$1,188		12.1%	\$1,080		10.5%
Income needed for median rent	\$47,520			\$43,195		
Income needed for median value	\$93,695			\$74,779		
Overburdened households	3,728	24%	-1.3%	102,670	25.6%	-7.6%

		Market		Pa	rtnership	
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	50	0.3%	-83.7%	10,851	2.6%	-18.3%
Seasonal vacancy	135	0.8%	-27.0%	10,479	2.5%	-3.5%
For-Sale vacancy	18	0.1%	-88.2%	2,389	0.6%	-44.5%
For-Rent vacancy	207	1.3%	11.3%	4,425	1.0%	-22.1%
Homes built pre-1940	722	4.5%		66,071	15.7%	
Homes built post-1990	9,193	56.7%		147,506	35.0%	

Other Market Indicators

Housing Policy Matchmaker Type* Strength and Need Type** Moderately High Cost and Growing High Strength and Low Need (Type IV)

	Owner Units	Renter Units	Total Units
Market demand (estimated annual moves)	293	276	570
Market supply (vacant on market, adjusted for age)	3	34	37
5 year Market production goals (based on 75K units)	280	234	514
1 year Market production goals (based on 15K units)	56	47	103
5 year Partnership goals (based on 75K units)	3,902	6,198	10,101
1 year Partnership goals (based on 15K units)	780	1,240	2,020

Brighton

Home Mortgage Disclosure Act Patterns, 2021								
Total Apps	772	Total Amt/App	\$305,285	% Approved	85.0%			
Total Conventional Apps	669	Conventional Amt/App	\$306,330	% Conv Apprved	85.5%			
Total Assisted Apps	103	Assisted Amt/App	\$298,495	% Asst Apprvd	81.6%			
Applications by Race: White		, , , , , , , , , , , , , , , , , , ,	<i>+===</i> ,	,				
Total Apps	665	Total Amt/App	\$304,038	% Positive	85.9%			
Total Conventional Apps	580	Conventional Amt/App	\$305,362	% Conv Positive	86.2%			
Total Assisted Apps	85	Assisted Amt/App	\$295,000	% Asst Positive	83.5%			
Applications by Race: Black								
Total Apps	2	Total Amt/App	\$300,000	% Positive	100%			
Total Conventional Apps	1	Conventional Amt/App	\$195,000	% Conv Positive	100.0%			
Total Assisted Apps	1	Assisted Amt/App	\$405,000	% Asst Positive	100.0%			
Applications by Race: Asian								
Total Apps	11	Total Amt/App	\$422,273	% Positive	63.6%			
Total Conventional Apps	8	Conventional Amt/App	\$460,000	% Conv Positive	75.0%			
Total Assisted Apps	3	Assisted Amt/App	\$321,667	% Asst Positive	33.3%			
Applications by Race: Native Ar	merican							
Total Apps	2	Total Amt/App	\$320,000	% Positive	50.0%			
Total Conventional Apps	2	Conventional Amt/App	\$320,000	% Conv Positive	50.0%			
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA			
Applications by Race: Hawaiian	or Pacif	ic Islander						
Total Apps	0	Total Amt/App	\$0	% Positive	NA			
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA			
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA			
Applications by Race: Race Not Available								
Total Apps	80	Total Amt/App	\$305,250	% Positive	81.3%			
Total Conventional Apps	73	Conventional Amt/App	\$298,973	% Conv Positive	80.8%			
Total Assisted Apps	7	Assisted Amt/App	\$370,714	% Asst Positive	85.7%			
Applications by Ethnicity: Hispanic								
Total Apps	9	Total Amt/App	\$251,667	% Positive	77.8%			
Total Conventional Apps	8	Conventional Amt/App	\$253,750	% Conv Positive	75.0%			
Total Assisted Apps	1	Assisted Amt/App	\$235,000	% Asst Positive	100.0%			

Brighton-East

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
25,864	9,253	\$111,614	\$114,724	\$47,813

Housing Costs

Owner Units Renter Units

Home Value	\$314,502	2016 Value	\$263,385			2016 Rent	\$1,104
				Gross Rent	\$1,234		
Cost M/NM	\$1780/\$540	Value ▲	19.4%			Rent ▲	11.7%

\$104,834 To afford median home

\$49,360 To afford median gross rent

Affordability Gap

Monthly Costs: Owners and Renters



Cost-Burdened Households



Housing and Development Conditions

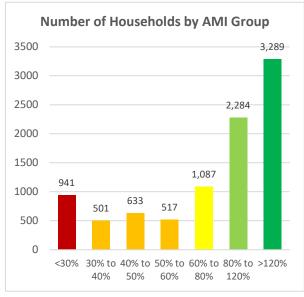
Housing Stock

Units 9,624	Owner HH	94% Rente	er HH	6%	
Median Year Built	1984	% Built Pre-1970	23.1%		
Median Move Year	2007	% Built After 2010	6.3%		
Median Rooms	7.3	SF% 94.5% MM%	2.6%	MF%	1.4%

Vacancy Rates

Total 3.9%	6	Owner	0%	Renter	0%	
Seasonal	1.4%	Other	0.9%	# V Rent 14	#V Owner	12

Black	100.0%	White	94.1%
Asian	92.7%	Other or Multiracial	96.3%
Am. Indian	100.0%	Hispanic	96.3%
Pacific Islnd	0.0%		



Brighton-East

Housing Policy Indicators

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	3.2%	4.5%
Household Count, 2021	9,253	400,815

	Market			Partnership		
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	4.30					
Median Income, 2021	\$111,614		2.3%	\$73,066		10.7%
Median owner income, 2021	\$114,724		3.1%	\$88,788		7.9%
Median renter income, 2021	\$47,813		-11.0%	\$40,816		12.5%
Median home value	\$314,502		19.4%	\$224,337		20.0%
Median gross rent	\$1,234		11.7%	\$1,080		10.5%
Income needed for median rent	\$49,360			\$43,195		
Income needed for median value	\$104,834			\$74,779		
Overburdened households	1,373	15%	-11.4%	102,670	25.6%	-7.6%

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	82	0.9%	-61.3%	10,851	2.6%	-18.3%
Seasonal vacancy	138	1.4%	60.5%	10,479	2.5%	-3.5%
For-Sale vacancy	12	0.1%	-68.4%	2,389	0.6%	-44.5%
For-Rent vacancy	14	0.1%	-30.0%	4,425	1.0%	-22.1%
Homes built pre-1940	292	3.0%		66,071	15.7%	
Homes built post-1990	3,879	40.3%		147,506	35.0%	

Other Market Indicators

Housing Policy Matchmaker Type* Strength and Need Type** High Cost and Growing
High Strength and Low Need (Type IV)

	Owner Units	Renter Units	Total Units
Market demand (estimated annual moves)	119	34	153
Market supply (vacant on market, adjusted for age)	3	5	8
5 year Market production goals (based on 75K units)	112	27	140
1 year Market production goals (based on 15K units)	22	5	28
5 year Partnership goals (based on 75K units)	3,902	6,198	10,101
1 year Partnership goals (based on 15K units)	780	1,240	2,020

Brighton-East

Home Mortgage Disclosure Act Patterns, 2021							
Total Apps	617	Total Amt/App	\$348,712	% Approved	80.7%		
Total Conventional Apps	551	Conventional Amt/App	\$352,604	% Conv Apprved	80.9%		
Total Assisted Apps	66	Assisted Amt/App	\$316,212	% Asst Apprvd	78.8%		
Applications by Race: Whi	te						
Total Apps	500	Total Amt/App	\$346,640	% Positive	81.4%		
Total Conventional Apps	443	Conventional Amt/App	\$352,246	% Conv Positive	81.7%		
Total Assisted Apps	57	Assisted Amt/App	\$303,070	% Asst Positive	78.9%		
Applications by Race: Blac	:k						
Total Apps	5	Total Amt/App	\$463,000	% Positive	40%		
Total Conventional Apps	3	Conventional Amt/App	\$518,333	% Conv Positive	66.7%		
Total Assisted Apps	2	Assisted Amt/App	\$380,000	% Asst Positive	0.0%		
Applications by Race: Asia	ın						
Total Apps	4	Total Amt/App	\$347,500	% Positive	100.0%		
Total Conventional Apps	4	Conventional Amt/App	\$347,500	% Conv Positive	100.0%		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Nati	ive American						
Total Apps	2	Total Amt/App	\$250,000	% Positive	100.0%		
Total Conventional Apps	2	Conventional Amt/App	\$250,000	% Conv Positive	100.0%		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Haw	aiian or Pacifio	: Islander					
Total Apps	2	Total Amt/App	\$450,000	% Positive	50.0%		
Total Conventional Apps	2	Conventional Amt/App	\$450,000	% Conv Positive	50.0%		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Race	e Not Available	!					
Total Apps	94	Total Amt/App	\$351,915	% Positive	79.8%		
Total Conventional Apps	89	Conventional Amt/App	\$349,494	% Conv Positive	78.7%		
Total Assisted Apps	5	Assisted Amt/App	\$395,000	% Asst Positive	100.0%		
Applications by Ethnicity:	•						
Total Apps	4	Total Amt/App	\$190,000	% Positive	100.0%		
Total Conventional Apps	4	Conventional Amt/App	\$190,000	% Conv Positive	100.0%		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		

Brighton State Recreation Area

Population	Households	Median HH Income	Owner HH Income	Renter HH Income	
21,097	8,393	\$98,936	\$101,312	\$49,210	
		Housing Costs			

Owner Units Renter Units

 Home Value
 \$298,208
 2016 Value
 \$231,364
 Gross Rent
 \$934
 \$1,184

 Cost M/NM
 \$1744/\$573
 Value ▲
 28.9%
 Rent ▲
 -21.1%

\$99,403 To afford median home

\$37,360 To afford median gross rent

Affordability Gap

Monthly Costs: Owners and Renters



Cost-Burdened Households



Housing and Development Conditions

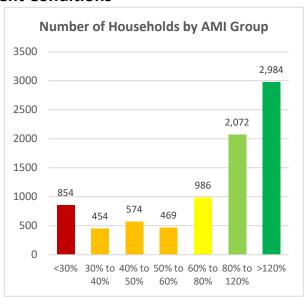
Housing Stock

Units 9,043	Owner HH	94% Renter	HH 6%	
Median Year Built	1986	% Built Pre-1970	21.4%	
Median Move Year	2006	% Built After 2010	3.8%	
Median Rooms	7.2	SF% 93.9% MM%	1.8% MF% 0%	%

Vacancy Rates

Total 7.2%		Owner	0%	Re	nter	0.1%		
Seasonal	4.4%	Other	0.1%	# V Rent	53	#V Owner	108	

Black	100.0%	White	94.4%
Asian	100.0%	Other or Multiracial	100.0%
Am. Indian	100.0%	Hispanic	100.0%
Pacific Islnd	0.0%		



Brighton State Recreation Area

Housing Policy Indicators

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	2.9%	4.5%
Household Count, 2021	8,393	400,815

Market				Partnership		
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	4.08					
Median Income, 2021	\$98,936		8.2%	\$73,066		10.7%
Median owner income, 2021	\$101,312		7.5%	\$88,788		7.9%
Median renter income, 2021	\$49,210		-25.1%	\$40,816		12.5%
Median home value	\$298,208		28.9%	\$224,337		20.0%
Median gross rent	\$934		-21.1%	\$1,080		10.5%
Income needed for median rent	\$37,360			\$43,195		
Income needed for median value	\$99,403			\$74,779		
Overburdened households	1,452	17%	-22.3%	102,670	25.6%	-7.6%

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	9	0.1%	-93.8%	10,851	2.6%	-18.3%
Seasonal vacancy	397	4.4%	-12.4%	10,479	2.5%	-3.5%
For-Sale vacancy	108	1.2%	89.5%	2,389	0.6%	-44.5%
For-Rent vacancy	53	0.6%	152.4%	4,425	1.0%	-22.1%
Homes built pre-1940	424	4.7%		66,071	15.7%	
Homes built post-1990	4,326	47.8%		147,506	35.0%	

Other Market Indicators

Housing Policy Matchmaker Type* Strength and Need Type** High Cost and Growing Low Strength and Low Need (Type III)

	Owner Units	Renter Units	Total Units
Market demand (estimated annual moves)	135	6	140
Market supply (vacant on market, adjusted for age)	18	33	50
5 year Market production goals (based on 75K units)	113	0	113
1 year Market production goals (based on 15K units)	23	0	23
5 year Partnership goals (based on 75K units)	3,902	6,198	10,101
1 year Partnership goals (based on 15K units)	780	1,240	2,020

Brighton State Recreation Area

Home Mortgage Disclosure Act Patterns, 2021					
Total Apps	456	Total Amt/App	\$327,039	% Approved	85.5%
Total Conventional Apps	369	Conventional Amt/App	\$336,599	% Conv Apprved	87.5%
Total Assisted Apps	87	Assisted Amt/App	\$286,494	% Asst Apprvd	77.0%
Applications by Race: Whi	ite				
Total Apps	376	Total Amt/App	\$326,862	% Positive	85.6%
Total Conventional Apps	301	Conventional Amt/App	\$335,831	% Conv Positive	88.4%
Total Assisted Apps	75	Assisted Amt/App	\$290,867	% Asst Positive	74.7%
Applications by Race: Blac	:k				
Total Apps	5	Total Amt/App	\$403,000	% Positive	80%
Total Conventional Apps	4	Conventional Amt/App	\$422,500	% Conv Positive	75.0%
Total Assisted Apps	1	Assisted Amt/App	\$325,000	% Asst Positive	100.0%
Applications by Race: Asia	ın				
Total Apps	9	Total Amt/App	\$302,778	% Positive	66.7%
Total Conventional Apps	6	Conventional Amt/App	\$338,333	% Conv Positive	50.0%
Total Assisted Apps	3	Assisted Amt/App	\$231,667	% Asst Positive	100.0%
Applications by Race: Nati	ive American				
Total Apps	1	Total Amt/App	\$325,000	% Positive	0.0%
Total Conventional Apps	1	Conventional Amt/App	\$325,000	% Conv Positive	0.0%
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Haw	vaiian or Pacifi	c Islander			
Total Apps	0	Total Amt/App	\$0	% Positive	NA
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Race	e Not Available	e			
Total Apps	56	Total Amt/App	\$327,857	% Positive	92.9%
Total Conventional Apps	50	Conventional Amt/App	\$332,400	% Conv Positive	92.0%
Total Assisted Apps	6	Assisted Amt/App	\$290,000	% Asst Positive	100.0%
Applications by Ethnicity:	•				
Total Apps	6	Total Amt/App	\$278,333	% Positive	83.3%
Total Conventional Apps	4	Conventional Amt/App	\$295,000	% Conv Positive	75.0%
Total Assisted Apps	2	Assisted Amt/App	\$245,000	% Asst Positive	100.0%

Brooklyn-Grass Lake

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
19,388	7,725	\$81,115	\$87,021	\$37,037

Housing Costs

Owner Units Renter Units

 Home Value
 \$216,814
 2016 Value
 \$187,629
 Gross Rent
 \$877
 \$874

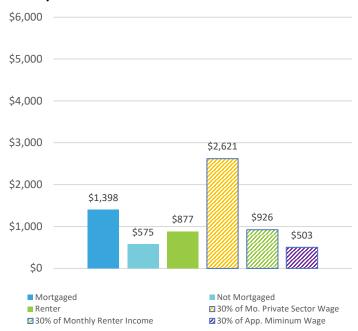
 Cost M/NM
 \$1398/\$575
 Value ▲
 15.6%
 Rent ▲
 6.5%

\$72,271 To afford median home

\$35,080 To afford median gross rent

Affordability Gap

Monthly Costs: Owners and Renters



Cost-Burdened Households



Housing and Development Conditions

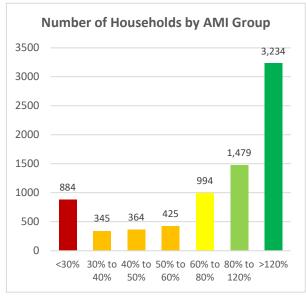
Housing Stock

Units 9,031	Owner HH	91% Renter H	HH.	9%	
Median Year Built	1978	% Built Pre-1970	40.7%		
Median Move Year	2007	% Built After 2010	2.5%		
Median Rooms	6.2	SF% 91.6% MM%	4.1%	MF%	1.4%

Vacancy Rates

Total	14.5%		Owner	0%	Re	enter	0.1%	
Season	nal	12.3%	Other	0.8%	# V Rent	53	#V Owner	49

Black	100.0%	White	90.8%
Asian	100.0%	Other or Multiracial	61.8%
Am. Indian	0.0%	Hispanic	60.6%
Pacific Islnd	0.0%		



Brooklyn-Grass Lake

Housing Policy Indicators

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	0.1%	4.5%
Household Count, 2021	7,725	400,815

	ı	Market		Pa	rtnership)
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	2.97					
Median Income, 2021	\$81,115		21.5%	\$73,066		10.7%
Median owner income, 2021	\$87,021		18.3%	\$88,788		7.9%
Median renter income, 2021	\$37,037		11.8%	\$40,816		12.5%
Median home value	\$216,814		15.6%	\$224,337		20.0%
Median gross rent	\$877		6.5%	\$1,080		10.5%
Income needed for median rent	\$35,080			\$43,195		
Income needed for median value	\$72,271			\$74,779		
Overburdened households	1,341	17%	-30.9%	102,670	25.6%	-7.6%

	Market			Partnership)
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	73	0.8%	-71.1%	10,851	2.6%	-18.3%
Seasonal vacancy	1,114	12.3%	-16.7%	10,479	2.5%	-3.5%
For-Sale vacancy	49	0.5%	-74.9%	2,389	0.6%	-44.5%
For-Rent vacancy	53	0.6%	60.6%	4,425	1.0%	-22.1%
Homes built pre-1940	1,497	16.6%		66,071	15.7%	
Homes built post-1990	3,262	36.1%		147,506	35.0%	

Other Market Indicators

Housing Policy Matchmaker Type* Strength and Need Type** Moderate Cost and Stable
High Strength and Low Need (Type IV)

	Owner Units	Renter Units	Total Units
Market demand (estimated annual moves)	112	32	144
Market supply (vacant on market, adjusted for age)	18	27	45
5 year Market production goals (based on 75K units)	90	5	95
1 year Market production goals (based on 15K units)	18	1	19
5 year Partnership goals (based on 75K units)	3,902	6,198	10,101
1 year Partnership goals (based on 15K units)	780	1,240	2,020

Brooklyn-Grass Lake

Hon	ne Mort	tgage Disclosure Act Pa	atterns, 202	1	
Total Apps	382	Total Amt/App	\$246,623	% Approved	83.2%
Total Conventional Apps	274	Conventional Amt/App	\$257,993	% Conv Apprved	82.5%
Total Assisted Apps	108	Assisted Amt/App	\$217,778	% Asst Apprvd	85.2%
Applications by Race: White					
Total Apps	324	Total Amt/App	\$252,068	% Positive	84.6%
Total Conventional Apps	231	Conventional Amt/App	\$265,433	% Conv Positive	84.0%
Total Assisted Apps	93	Assisted Amt/App	\$218,871	% Asst Positive	86.0%
Applications by Race: Black					
Total Apps	3	Total Amt/App	\$251,667	% Positive	100%
Total Conventional Apps	1	Conventional Amt/App	\$345,000	% Conv Positive	100.0%
Total Assisted Apps	2	Assisted Amt/App	\$205,000	% Asst Positive	100.0%
Applications by Race: Asian					
Total Apps	1	Total Amt/App	\$215,000	% Positive	100.0%
Total Conventional Apps	1	Conventional Amt/App	\$215,000	% Conv Positive	100.0%
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Native A	merican				
Total Apps	5	Total Amt/App	\$221,000	% Positive	40.0%
Total Conventional Apps	2	Conventional Amt/App	\$95,000	% Conv Positive	100.0%
Total Assisted Apps	3	Assisted Amt/App	\$305,000	% Asst Positive	0.0%
Applications by Race: Hawaiia	n or Pacif	ic Islander			
Total Apps	0	Total Amt/App	\$0	% Positive	NA
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Race No	t Availabl	e			
Total Apps	48	Total Amt/App	\$211,250	% Positive	72.9%
Total Conventional Apps	38	Conventional Amt/App	\$211,579	% Conv Positive	71.1%
Total Assisted Apps	10	Assisted Amt/App	\$210,000	% Asst Positive	80.0%
Applications by Ethnicity: Hisp	anic				
Total Apps	7	Total Amt/App	\$242,143	% Positive	57.1%
Total Conventional Apps	6	Conventional Amt/App	\$251,667	% Conv Positive	50.0%
Total Assisted Apps	1	Assisted Amt/App	\$185,000	% Asst Positive	100.0%

Carleton

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
33,382	12,908	\$70,100	\$76,250	\$48,562

Housing Costs

Owner Units Renter Units

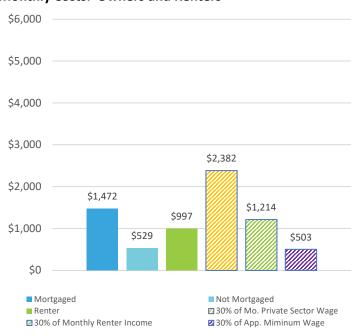
Home Value	\$173,665	2016 Value	\$141,901			2016 Rent	\$947
				Gross Rent	\$997		
Cost M/NM	\$1472/\$529	Value ▲	22.4%			Rent ▲	5.3%

\$57,888 To afford median home

\$39,880 To afford median gross rent

Affordability Gap

Monthly Costs: Owners and Renters



Cost-Burdened Households



Housing and Development Conditions

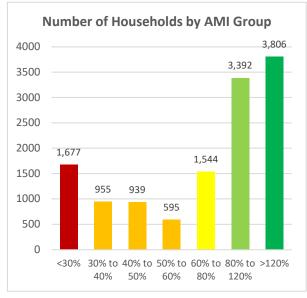
Housing Stock

Units 13,774	Owner HH	86% Renter H	IH 14%
Median Year Built	1977	% Built Pre-1970	40.7%
Median Move Year	2006	% Built After 2010	5.2%
Median Rooms	6.4	SF% 75.6% MM%	2.9% MF% 2.3%

Vacancy Rates

Total	6.3%		Owner	0%	Re	enter	0%	
Seasona	al	1.2%	Other	4.4%	# V Rent	20	#V Owner	36

Black	13.7%	White	86.3%
Asian	69.6%	Other or Multiracial	94.4%
Am. Indian	100.0%	Hispanic	96.0%
Pacific Islnd	0.0%		



Carleton

Housing Policy Indicators

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	10.4%	4.5%
Household Count, 2021	12,908	400,815

	Market			Partnership)
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	2.38					
Median Income, 2021	\$70,100		8.6%	\$73,066		10.7%
Median owner income, 2021	\$76,250		10.3%	\$88,788		7.9%
Median renter income, 2021	\$48,562		4.2%	\$40,816		12.5%
Median home value	\$173,665		22.4%	\$224,337		20.0%
Median gross rent	\$997		5.3%	\$1,080		10.5%
Income needed for median rent	\$39,880			\$43,195		
Income needed for median value	\$57,888			\$74,779		
Overburdened households	2,625	20%	0.5%	102,670	25.6%	-7.6%

		Market		Pa	rtnership	
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	605	4.4%	77.9%	10,851	2.6%	-18.3%
Seasonal vacancy	164	1.2%	18.0%	10,479	2.5%	-3.5%
For-Sale vacancy	36	0.3%	-89.5%	2,389	0.6%	-44.5%
For-Rent vacancy	20	0.1%	-88.4%	4,425	1.0%	-22.1%
Homes built pre-1940	1,865	13.5%		66,071	15.7%	
Homes built post-1990	5,715	41.5%		147,506	35.0%	

Other Market Indicators

Housing Policy Matchmaker Type* Strength and Need Type** Low Cost and Growing
High Strength and Low Need (Type IV)

	Owner Units	Renter Units	Total Units
Market demand (estimated annual moves)	197	191	388
Market supply (vacant on market, adjusted for age)	15	7	22
5 year Market production goals (based on 75K units)	176	178	354
1 year Market production goals (based on 15K units)	35	36	71
5 year Partnership goals (based on 75K units)	3,902	6,198	10,101
1 year Partnership goals (based on 15K units)	780	1,240	2,020

Carleton

Н	ome Mort	gage Disclosure Act P	atterns, 202	1	
Total Apps	577	Total Amt/App	\$219,419	% Approved	79.2%
Total Conventional Apps	394	Conventional Amt/App	\$224,594	% Conv Apprved	80.2%
Total Assisted Apps	183	Assisted Amt/App	\$208,279	% Asst Apprvd	77.0%
Applications by Race: White	2				
Total Apps	489	Total Amt/App	\$213,303	% Positive	80.0%
Total Conventional Apps	337	Conventional Amt/App	\$218,086	% Conv Positive	81.3%
Total Assisted Apps	152	Assisted Amt/App	\$202,697	% Asst Positive	77.0%
Applications by Race: Black					
Total Apps	12	Total Amt/App	\$238,333	% Positive	83%
Total Conventional Apps	4	Conventional Amt/App	\$232,500	% Conv Positive	50.0%
Total Assisted Apps	8	Assisted Amt/App	\$241,250	% Asst Positive	100.0%
Applications by Race: Asian					
Total Apps	4	Total Amt/App	\$330,000	% Positive	75.0%
Total Conventional Apps	4	Conventional Amt/App	\$330,000	% Conv Positive	75.0%
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Nativ	e American				
Total Apps	2	Total Amt/App	\$410,000	% Positive	50.0%
Total Conventional Apps	2	Conventional Amt/App	\$410,000	% Conv Positive	50.0%
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Hawa	iian or Pacifi	c Islander			
Total Apps	0	Total Amt/App	\$0	% Positive	NA
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Race	Not Available	2			
Total Apps	62	Total Amt/App	\$251,774	% Positive	72.6%
Total Conventional Apps	43	Conventional Amt/App	\$259,419	% Conv Positive	74.4%
Total Assisted Apps	19	Assisted Amt/App	\$234,474	% Asst Positive	68.4%
Applications by Ethnicity: H	ispanic				
Total Apps	10	Total Amt/App	\$184,000	% Positive	80.0%
Total Conventional Apps	4	Conventional Amt/App	\$132,500	% Conv Positive	75.0%
Total Assisted Apps	6	Assisted Amt/App	\$218,333	% Asst Positive	83.3%

Chelsea

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
24,950	10,124	\$86,091	\$97,800	\$53,602

Housing Costs

Owner Units Renter Units

 Home Value
 \$286,428
 2016 Value
 \$243,519
 Gross Rent
 \$1,438
 2016 Rent
 \$1,021

 Cost M/NM
 \$1824/\$682
 Value ▲
 17.6%
 Rent ▲
 40.8%

\$95,476 To afford median home

\$57,520 To afford median gross rent

Affordability Gap

Monthly Costs: Owners and Renters



Cost-Burdened Households



Housing and Development Conditions

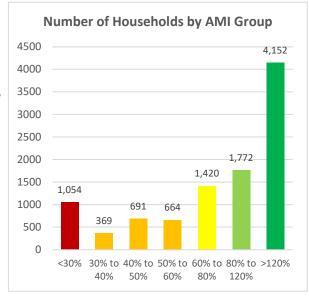
Housing Stock

Units 10,959	Owner HH	83% Renter	HH 17%	
Median Year Built	1980	% Built Pre-1970	36.6%	
Median Move Year	2008	% Built After 2010	5.7%	
Median Rooms	6.7	SF% 84.2% MM%	8.3% MF% 4.89	%

Vacancy Rates

Total 7.69	%	Owner	0%	Renter	0%	
Seasonal	3.0%	Other	1.9%	# V Rent 41	#V Owner	58

віаск	88.6%	wnite	83.0%
Asian	92.3%	Other or Multiracial	94.0%
Am. Indian	69.2%	Hispanic	92.4%
Pacific Islnd	0.0%		



Chelsea

Housing Policy Indicators

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	5.9%	4.5%
Household Count, 2021	10,124	400,815

	Market			Partnership		
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	3.92					
Median Income, 2021	\$86,091		6.2%	\$73,066		10.7%
Median owner income, 2021	\$97,800		6.7%	\$88,788		7.9%
Median renter income, 2021	\$53,602		12.4%	\$40,816		12.5%
Median home value	\$286,428		17.6%	\$224,337		20.0%
Median gross rent	\$1,438		40.8%	\$1,080		10.5%
Income needed for median rent	\$57,520			\$43,195		
Income needed for median value	\$95,476			\$74,779		
Overburdened households	2,559	25%	3.8%	102,670	25.6%	-7.6%

	Market			Partnership		1
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	213	1.9%	-25.5%	10,851	2.6%	-18.3%
Seasonal vacancy	334	3.0%	-14.8%	10,479	2.5%	-3.5%
For-Sale vacancy	58	0.5%	-43.1%	2,389	0.6%	-44.5%
For-Rent vacancy	41	0.4%	70.8%	4,425	1.0%	-22.1%
Homes built pre-1940	2,304	21.0%		66,071	15.7%	
Homes built post-1990	4,380	40.0%		147,506	35.0%	

Other Market Indicators

Housing Policy Matchmaker Type* Strength and Need Type** Moderately High Cost and Growing High Strength and High Need (Type I)

	Owner Units	Renter Units	Total Units
Market demand (estimated annual moves)	152	159	311
Market supply (vacant on market, adjusted for age)	20	18	38
5 year Market production goals (based on 75K units)	128	136	264
1 year Market production goals (based on 15K units)	26	27	53
5 year Partnership goals (based on 75K units)	3,902	6,198	10,101
1 year Partnership goals (based on 15K units)	780	1,240	2,020

Chelsea

Home Mortgage Disclosure Act Patterns, 2021							
Total Apps	460	Total Amt/App	\$303,022	% Approved	83.7%		
Total Conventional Apps	399	Conventional Amt/App	\$307,807	% Conv Apprved	85.0%		
Total Assisted Apps	61	Assisted Amt/App	\$271,721	% Asst Apprvd	75.4%		
Applications by Race: White							
Total Apps	365	Total Amt/App	\$303,219	% Positive	84.7%		
Total Conventional Apps	320	Conventional Amt/App	\$309,156	% Conv Positive	85.9%		
Total Assisted Apps	45	Assisted Amt/App	\$261,000	% Asst Positive	75.6%		
Applications by Race: Black							
Total Apps	4	Total Amt/App	\$222,500	% Positive	25%		
Total Conventional Apps	3	Conventional Amt/App	\$218,333	% Conv Positive	33.3%		
Total Assisted Apps	1	Assisted Amt/App	\$235,000	% Asst Positive	0.0%		
Applications by Race: Asian							
Total Apps	7	Total Amt/App	\$279,286	% Positive	85.7%		
Total Conventional Apps	7	Conventional Amt/App	\$279,286	% Conv Positive	85.7%		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Native	American						
Total Apps	1	Total Amt/App	\$125,000	% Positive	0.0%		
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	1	Assisted Amt/App	\$125,000	% Asst Positive	0.0%		
Applications by Race: Hawaii	an or Pacifi	c Islander					
Total Apps	0	Total Amt/App	\$0	% Positive	NA		
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Race N	ot Available	e					
Total Apps	79	Total Amt/App	\$310,823	% Positive	82.3%		
Total Conventional Apps	66	Conventional Amt/App	\$310,909	% Conv Positive	83.3%		
Total Assisted Apps	13	Assisted Amt/App	\$310,385	% Asst Positive	76.9%		
Applications by Ethnicity: His	panic						
Total Apps	8	Total Amt/App	\$285,000	% Positive	75.0%		
Total Conventional Apps	7	Conventional Amt/App	\$287,857	% Conv Positive	71.4%		
Total Assisted Apps	1	Assisted Amt/App	\$265,000	% Asst Positive	100.0%		

Dexter

	n HH Income Owner HH	I Income Renter HH Income
15,929 6,231 \$	\$115,956 \$134,	\$63,793

Housing Costs

Owner Units Renter Units

 Home Value
 \$379,546
 2016 Value
 \$293,678
 Gross Rent
 \$1,339

 Cost M/NM
 \$2420/\$884
 Value ▲
 29.2%
 Rent ▲
 -1.2%

\$126,515 To afford median home

\$52,920 To afford median gross rent

Affordability Gap

Monthly Costs: Owners and Renters



Cost-Burdened Households



Housing and Development Conditions

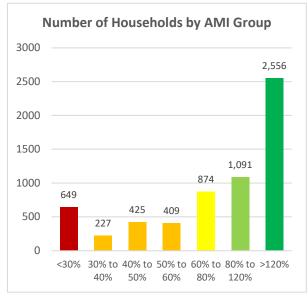
Housing Stock

Units 6,507	Owner HH	76% Renter I	HH 24%
Median Year Built	1995	% Built Pre-1970	14.4%
Median Move Year	2011	% Built After 2010	8%
Median Rooms	6.5	SF% 59.3% MM%	20.6% MF% 8.9%

Vacancy Rates

Total 4.2%		Owner	0%		Renter	0%	
Seasonal	1.1%	Other	1.0%	# V Rent	40	#V Owner	0

Black	58.9%	White	76.9%
Asian	83.7%	Other or Multiracial	64.4%
Am. Indian	60.0%	Hispanic	79.2%
Pacific Islnd	0.0%		



Dexter

Housing Policy Indicators

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	10.1%	4.5%
Household Count, 2021	6,231	400,815

	Market			Partnership		
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	5.19					
Median Income, 2021	\$115,956		23.3%	\$73,066		10.7%
Median owner income, 2021	\$134,859		18.6%	\$88,788		7.9%
Median renter income, 2021	\$63,793		-11.2%	\$40,816		12.5%
Median home value	\$379,546		29.2%	\$224,337		20.0%
Median gross rent	\$1,323		-1.2%	\$1,080		10.5%
Income needed for median rent	\$52,920			\$43,195		
Income needed for median value	\$126,515			\$74,779		
Overburdened households	1,564	25%	-1.4%	102,670	25.6%	-7.6%

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	68	1.0%	-65.1%	10,851	2.6%	-18.3%
Seasonal vacancy	69	1.1%	NA	10,479	2.5%	-3.5%
For-Sale vacancy	0	0.0%	-100.0%	2,389	0.6%	-44.5%
For-Rent vacancy	40	0.6%	NA	4,425	1.0%	-22.1%
Homes built pre-1940	302	4.6%		66,071	15.7%	
Homes built post-1990	4,269	65.6%		147,506	35.0%	

Other Market Indicators

Housing Policy Matchmaker Type* Strength and Need Type** High Cost and Growing
High Strength and High Need (Type I)

	Owner Units	Renter Units	Total Units
Market demand (estimated annual moves)	80	150	230
Market supply (vacant on market, adjusted for age)	0	8	8
5 year Market production goals (based on 75K units)	77	137	214
1 year Market production goals (based on 15K units)	15	27	43
5 year Partnership goals (based on 75K units)	3,902	6,198	10,101
1 year Partnership goals (based on 15K units)	780	1,240	2,020

Dexter

Home Mortgage Disclosure Act Patterns, 2021							
Total Apps	333	Total Amt/App	\$381,637	% Approved	78.1%		
Total Conventional Apps	323	Conventional Amt/App	\$379,768	% Conv Apprved	78.6%		
Total Assisted Apps	10	Assisted Amt/App	\$442,000	% Asst Apprvd	60.0%		
Applications by Race: Whi	te						
Total Apps	209	Total Amt/App	\$375,335	% Positive	83.7%		
Total Conventional Apps	199	Conventional Amt/App	\$371,985	% Conv Positive	84.9%		
Total Assisted Apps	10	Assisted Amt/App	\$442,000	% Asst Positive	60.0%		
Applications by Race: Blac	ck .						
Total Apps	10	Total Amt/App	\$463,000	% Positive	80%		
Total Conventional Apps	10	Conventional Amt/App	\$463,000	% Conv Positive	80.0%		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Asia	ın						
Total Apps	56	Total Amt/App	\$378,393	% Positive	69.6%		
Total Conventional Apps	56	Conventional Amt/App	\$378,393	% Conv Positive	69.6%		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Nati	ive American						
Total Apps	7	Total Amt/App	\$242,143	% Positive	57.1%		
Total Conventional Apps	1	Conventional Amt/App	\$125,000	% Conv Positive	0.0%		
Total Assisted Apps	6	Assisted Amt/App	\$261,667	% Asst Positive	66.7%		
Applications by Race: Haw	aiian or Pacifi	c Islander					
Total Apps	0	Total Amt/App	\$0	% Positive	NA		
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Race	e Not Available	2					
Total Apps	43	Total Amt/App	\$396,163	% Positive	62.8%		
Total Conventional Apps	43	Conventional Amt/App	\$396,163	% Conv Positive	62.8%		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Ethnicity:	-						
Total Apps	3	Total Amt/App	\$295,000	% Positive	100.0%		
Total Conventional Apps	3	Conventional Amt/App	\$295,000	% Conv Positive	100.0%		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		

Dundee

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
27,539	11,179	\$74,740	\$85,634	\$43,349

Housing Costs

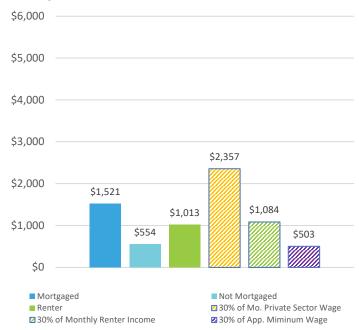
Owner Units Renter Units

Home Value	\$206,135	2016 Value	\$168,782	Gross Rent	\$1.013	2016 Rent	\$936
Cost M/NM	\$1521/\$554	Value ▲	22.1%	Gross Rent	71,013	Rent ▲	8.2%

\$68,712 To afford median home \$40,520 To afford median gross rent

Affordability Gap

Monthly Costs: Owners and Renters



Cost-Burdened Households



Housing and Development Conditions

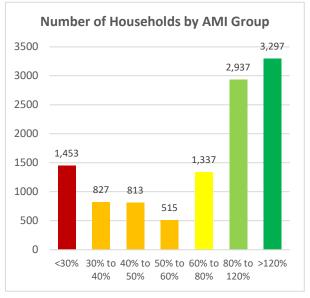
Housing Stock

Units 11,941	Owner HH	82% Renter H	IH 18%
Median Year Built	1978	% Built Pre-1970	40.9%
Median Move Year	2006	% Built After 2010	5.4%
Median Rooms	6.3	SF% 80.2% MM%	7.6% MF% 6.2%

Vacancy Rates

Total	6.4%		Owner	0%	Re	enter	0%	
Season	al	0.3%	Other	4.4%	# V Rent	75	#V Owner	43

віаск	67.7%	wnite	82.7%
Asian	100.0%	Other or Multiracial	75.6%
Am. Indian	0.0%	Hispanic	91.8%
Pacific Islnd	0.0%		



Dundee

Housing Policy Indicators

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	17.2%	4.5%
Household Count, 2021	11,179	400,815

	Market			Partnership		
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	2.82					
Median Income, 2021	\$74,740		7.9%	\$73,066		10.7%
Median owner income, 2021	\$85,634		14.7%	\$88,788		7.9%
Median renter income, 2021	\$43,349		14.2%	\$40,816		12.5%
Median home value	\$206,135		22.1%	\$224,337		20.0%
Median gross rent	\$1,013		8.2%	\$1,080		10.5%
Income needed for median rent	\$40,520			\$43,195		
Income needed for median value	\$68,712			\$74,779		
Overburdened households	2,048	18%	-8.0%	102,670	25.6%	-7.6%

		Market		Pa	rtnership	
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	528	4.4%	92.7%	10,851	2.6%	-18.3%
Seasonal vacancy	32	0.3%	60.0%	10,479	2.5%	-3.5%
For-Sale vacancy	43	0.4%	-88.1%	2,389	0.6%	-44.5%
For-Rent vacancy	75	0.6%	-60.3%	4,425	1.0%	-22.1%
Homes built pre-1940	2,145	18.0%		66,071	15.7%	
Homes built post-1990	4,475	37.5%		147,506	35.0%	

Other Market Indicators

Housing Policy Matchmaker Type* Strength and Need Type** Moderate Cost and Growing High Strength and Low Need (Type IV)

	Owner Units	Renter Units	Total Units
Market demand (estimated annual moves)	150	159	309
Market supply (vacant on market, adjusted for age)	17	33	50
5 year Market production goals (based on 75K units)	129	121	250
1 year Market production goals (based on 15K units)	26	24	50
5 year Partnership goals (based on 75K units)	3,902	6,198	10,101
1 year Partnership goals (based on 15K units)	780	1,240	2,020

Dundee

Hom	e Mor	tgage Disclosure Act Pa	itterns, 202	1	
Total Apps	516	Total Amt/App	\$228,973	% Approved	82.0%
Total Conventional Apps	377	Conventional Amt/App	\$226,061	% Conv Apprved	81.2%
Total Assisted Apps	139	Assisted Amt/App	\$236,871	% Asst Apprvd	84.2%
Applications by Race: White					
Total Apps	425	Total Amt/App	\$226,035	% Positive	84.2%
Total Conventional Apps	312	Conventional Amt/App	\$223,045	% Conv Positive	82.7%
Total Assisted Apps	113	Assisted Amt/App	\$234,292	% Asst Positive	88.5%
Applications by Race: Black					
Total Apps	8	Total Amt/App	\$346,250	% Positive	63%
Total Conventional Apps	3	Conventional Amt/App	\$288,333	% Conv Positive	33.3%
Total Assisted Apps	5	Assisted Amt/App	\$381,000	% Asst Positive	80.0%
Applications by Race: Asian					
Total Apps	3	Total Amt/App	\$328,333	% Positive	100.0%
Total Conventional Apps	1	Conventional Amt/App	\$395,000	% Conv Positive	100.0%
Total Assisted Apps	2	Assisted Amt/App	\$295,000	% Asst Positive	100.0%
Applications by Race: Native A	merican				
Total Apps	2	Total Amt/App	\$240,000	% Positive	100.0%
Total Conventional Apps	1	Conventional Amt/App	\$365,000	% Conv Positive	100.0%
Total Assisted Apps	1	Assisted Amt/App	\$115,000	% Asst Positive	100.0%
Applications by Race: Hawaiian	or Pacif	ic Islander			
Total Apps	1	Total Amt/App	\$335,000	% Positive	100.0%
Total Conventional Apps	1	Conventional Amt/App	\$335,000	% Conv Positive	100.0%
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Race Not	Availabl	e			
Total Apps	63	Total Amt/App	\$232,778	% Positive	69.8%
Total Conventional Apps	50	Conventional Amt/App	\$243,800	% Conv Positive	72.0%
Total Assisted Apps	13	Assisted Amt/App	\$190,385	% Asst Positive	61.5%
Applications by Ethnicity: Hispa	anic				
Total Apps	13	Total Amt/App	\$265,769	% Positive	84.6%
Total Conventional Apps	9	Conventional Amt/App	\$275,000	% Conv Positive	77.8%
Total Assisted Apps	4	Assisted Amt/App	\$245,000	% Asst Positive	100.0%

Fowlerville

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
23,242	8,410	\$74,707	\$82,553	\$42,721

Housing Costs

Owner Units Renter Units

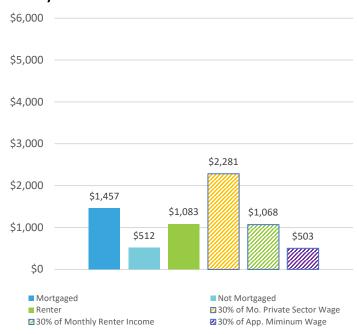
Home Value	\$211,760	2016 Value	\$170,511	Gross Rent \$1.08	\$1.083	2016 Rent	\$1,081
Cost M/NM	\$1457/\$512	Value ▲	24.2%	GIOSS REIIL	\$1,085	Rent ▲	0.2%

\$70,587 To afford median home

\$43,320 To afford median gross rent

Affordability Gap

Monthly Costs: Owners and Renters



Cost-Burdened Households



Housing and Development Conditions

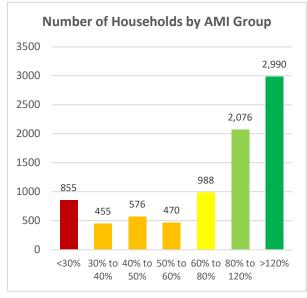
Housing Stock

Units 8,688	Owner HH	86% Renter H	IH 14%
Median Year Built	1985	% Built Pre-1970	28.8%
Median Move Year	2010	% Built After 2010	6%
Median Rooms	6.1	SF% 79.3% MM%	11% MF% 2.9%

Vacancy Rates

Total 3.	2%		Owner	0%	Re	nter	0%	
Seasonal		0.4%	Other	0.4%	# V Rent	22	#V Owner	52

Black	100.0%	White	86.0%
Asian	68.4%	Other or Multiracial	81.3%
Am. Indian	100.0%	Hispanic	95.8%
Pacific Islnd	0.0%		



Fowlerville

Housing Policy Indicators

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	6.7%	4.5%
Household Count, 2021	8,410	400,815

	Market			Partnership		
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	2.90					
Median Income, 2021	\$74,707		3.1%	\$73,066		10.7%
Median owner income, 2021	\$82,553		5.2%	\$88,788		7.9%
Median renter income, 2021	\$42,721		3.0%	\$40,816		12.5%
Median home value	\$211,760		24.2%	\$224,337		20.0%
Median gross rent	\$1,083		0.2%	\$1,080		10.5%
Income needed for median rent	\$43,320			\$43,195		
Income needed for median value	\$70,587			\$74,779		
Overburdened households	1,952	23%	-8.8%	102,670	25.6%	-7.6%

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	33	0.4%	-83.7%	10,851	2.6%	-18.3%
Seasonal vacancy	38	0.4%	8.6%	10,479	2.5%	-3.5%
For-Sale vacancy	52	0.6%	-54.8%	2,389	0.6%	-44.5%
For-Rent vacancy	22	0.3%	-64.5%	4,425	1.0%	-22.1%
Homes built pre-1940	1,268	14.6%		66,071	15.7%	
Homes built post-1990	4,137	47.6%		147,506	35.0%	

Other Market Indicators

Housing Policy Matchmaker Type* Strength and Need Type** Moderate Cost and Growing High Strength and Low Need (Type IV)

	Owner Units	Renter Units	Total Units	
Market demand (estimated annual moves)	132	74	206	
Market supply (vacant on market, adjusted for age)	13	10	23	
5 year Market production goals (based on 75K units)	115	62	177	
1 year Market production goals (based on 15K units)	23	12	35	
5 year Partnership goals (based on 75K units)	3,902	6,198	10,101	
1 year Partnership goals (based on 15K units)	780	1,240	2,020	

Fowlerville

Home Mortgage Disclosure Act Patterns, 2021							
Total Apps	470	Total Amt/App	\$255,915	% Approved	78.9%		
Total Conventional Apps	326	Conventional Amt/App	\$260,123	% Conv Apprved	80.7%		
Total Assisted Apps	144	Assisted Amt/App	\$246,389	% Asst Apprvd	75.0%		
Applications by Race: White							
Total Apps	402	Total Amt/App	\$254,851	% Positive	79.9%		
Total Conventional Apps	274	Conventional Amt/App	\$259,964	% Conv Positive	81.8%		
Total Assisted Apps	128	Assisted Amt/App	\$243,906	% Asst Positive	75.8%		
Applications by Race: Black							
Total Apps	1	Total Amt/App	\$295,000	% Positive	100%		
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	1	Assisted Amt/App	\$295,000	% Asst Positive	100.0%		
Applications by Race: Asian							
Total Apps	5	Total Amt/App	\$219,000	% Positive	60.0%		
Total Conventional Apps	4	Conventional Amt/App	\$222,500	% Conv Positive	75.0%		
Total Assisted Apps	1	Assisted Amt/App	\$205,000	% Asst Positive	0.0%		
Applications by Race: Native American							
Total Apps	0	Total Amt/App	\$0	% Positive	NA		
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Hawaiian	or Pacif	ic Islander					
Total Apps	0	Total Amt/App	\$0	% Positive	NA		
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Race Not A							
Total Apps	55	Total Amt/App	\$270,091	% Positive	74.5%		
Total Conventional Apps	43	Conventional Amt/App	\$271,279	% Conv Positive	74.4%		
Total Assisted Apps	12	Assisted Amt/App	\$265,833	% Asst Positive	75.0%		
Applications by Ethnicity: Hispan							
Total Apps	11	Total Amt/App	\$222,273	% Positive	63.6%		
Total Conventional Apps	8	Conventional Amt/App	\$222,500	% Conv Positive	50.0%		
Total Assisted Apps	3	Assisted Amt/App	\$221,667	% Asst Positive	100.0%		

Hartland

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
32,677	11,887	\$91,723	\$96,960	\$59,113

Housing Costs

Owner Units Renter Units

Home Value	\$277,372	2016 Value	\$237,564			2016 Rent	\$982
Cost M/NM	\$1692/\$610	Value ▲	16.8%	Gross Rent	\$1,378	Rent ▲	40.4%

\$92,457 To afford median home

\$55,120 To afford median gross rent

Affordability Gap

Monthly Costs: Owners and Renters



Cost-Burdened Households



Housing and Development Conditions

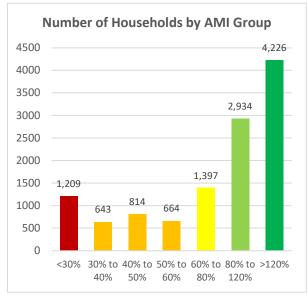
Housing Stock

Units 12,368	Owner HH	88% Re	enter HH	12%
Median Year Built	1988	% Built Pre-1970	19.5%	
Median Move Year	2008	% Built After 201	7.4%	
Median Rooms	7.0	SF% 83.3% MI	M% 4.8%	MF% 1.7%

Vacancy Rates

Total	3.9%		Owner	0%	Renter		0%	
Seasona	al	2.4%	Other	0.7%	# V Rent	4	#V Owner	40

Black	21.2%	White	87.8%
Asian	81.3%	Other or Multiracial	95.1%
Am. Indian	100.0%	Hispanic	67.8%
Pacific Islnd	0.0%		



Hartland

Housing Policy Indicators

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	10.9%	4.5%
Household Count, 2021	11,887	400,815

	I	Partnership				
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	3.80					
Median Income, 2021	\$91,723		-2.7%	\$73,066		10.7%
Median owner income, 2021	\$96,960		-0.8%	\$88,788		7.9%
Median renter income, 2021	\$59,113		-1.1%	\$40,816		12.5%
Median home value	\$277,372		16.8%	\$224,337		20.0%
Median gross rent	\$1,378		40.4%	\$1,080		10.5%
Income needed for median rent	\$55,120			\$43,195		
Income needed for median value	\$92,457			\$74,779		
Overburdened households	2,311	19%	-8.7%	102,670	25.6%	-7.6%

	1	Market		Pa	rtnership	
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	83	0.7%	-64.4%	10,851	2.6%	-18.3%
Seasonal vacancy	296	2.4%	-19.8%	10,479	2.5%	-3.5%
For-Sale vacancy	40	0.3%	53.8%	2,389	0.6%	-44.5%
For-Rent vacancy	4	0.0%	-81.0%	4,425	1.0%	-22.1%
Homes built pre-1940	703	5.7%		66,071	15.7%	
Homes built post-1990	6,264	50.6%		147,506	35.0%	

Other Market Indicators

Housing Policy Matchmaker Type* Strength and Need Type** Moderately High Cost and Growing High Strength and Low Need (Type IV)

	Owner Units	Renter Units	Total Units
Market demand (estimated annual moves)	176	43	219
Market supply (vacant on market, adjusted for age)	8	1	8
5 year Market production goals (based on 75K units)	163	40	203
1 year Market production goals (based on 15K units)	33	8	41
5 year Partnership goals (based on 75K units)	3,902	6,198	10,101
1 year Partnership goals (based on 15K units)	780	1,240	2,020
	Market supply (vacant on market, adjusted for age) 5 year Market production goals (based on 75K units) 1 year Market production goals (based on 15K units) 5 year Partnership goals (based on 75K units)	Market demand (estimated annual moves) 176 Market supply (vacant on market, adjusted for age) 5 year Market production goals (based on 75K units) 1 year Market production goals (based on 15K units) 3 year Partnership goals (based on 75K units) 3,902	Market demand (estimated annual moves) 176 43 Market supply (vacant on market, adjusted for age) 5 year Market production goals (based on 75K units) 1 year Market production goals (based on 15K units) 3 year Partnership goals (based on 75K units) 3,902 6,198

Hartland

Home Mortgage Disclosure Act Patterns, 202		
Total Apps 592 Total Amt/App \$334,392	% Approved	80.7%
Total Conventional Apps 486 Conventional Amt/App \$345,391	% Conv Apprved	82.5%
Total Assisted Apps 106 Assisted Amt/App \$283,962	% Asst Apprvd	72.6%
Applications by Race: White		
Total Apps 501 Total Amt/App \$332,345	% Positive	82.0%
Total Conventional Apps 410 Conventional Amt/App \$343,366	% Conv Positive	84.4%
Total Assisted Apps 91 Assisted Amt/App \$282,692	% Asst Positive	71.4%
Applications by Race: Black		
Total Apps 4 Total Amt/App \$290,000	% Positive	50%
Total Conventional Apps 2 Conventional Amt/App \$325,000	% Conv Positive	50.0%
Total Assisted Apps 2 Assisted Amt/App \$255,000	% Asst Positive	50.0%
Applications by Race: Asian		
Total Apps 3 Total Amt/App \$181,667	% Positive	33.3%
Total Conventional Apps 3 Conventional Amt/App \$181,667	% Conv Positive	33.3%
Total Assisted Apps 0 Assisted Amt/App \$0	% Asst Positive	NA
Applications by Race: Native American		
Total Apps 7 Total Amt/App \$312,143	% Positive	71.4%
Total Conventional Apps 6 Conventional Amt/App \$321,667	% Conv Positive	66.7%
Total Assisted Apps 1 Assisted Amt/App \$255,000	% Asst Positive	100.0%
Applications by Race: Hawaiian or Pacific Islander		
Total Apps 0 Total Amt/App \$0	% Positive	NA
Total Conventional Apps 0 Conventional Amt/App \$0	% Conv Positive	NA
Total Assisted Apps 0 Assisted Amt/App \$0	% Asst Positive	NA
Applications by Race: Race Not Available		
Total Apps 72 Total Amt/App \$352,917	% Positive	75.0%
Total Conventional Apps 62 Conventional Amt/App \$360,806	% Conv Positive	71.0%
Total Assisted Apps 10 Assisted Amt/App \$304,000	% Asst Positive	100.0%
Applications by Ethnicity: Hispanic		
Total Apps 7 Total Amt/App \$360,714	% Positive	100.0%
Total Conventional Apps 6 Conventional Amt/App \$335,000	% Conv Positive	100.0%
Total Assisted Apps 1 Assisted Amt/App \$515,000	% Asst Positive	100.0%

Hillsdale

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
18,492	6,850	\$48,009	\$59,735	\$29,414

Housing Costs

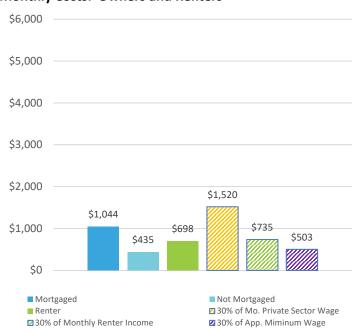
Owner Units Renter Units

 Home Value
 \$122,234
 2016 Value
 \$95,579
 Gross Rent
 \$698
 \$698
 Rent
 ▲
 7.4%

\$40,745 To afford median home

Affordability Gap

Monthly Costs: Owners and Renters



Cost-Burdened Households

\$27,920 To afford median gross rent



Housing and Development Conditions

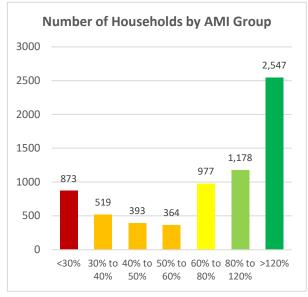
Housing Stock

Units 7,882	Owner HH	66% F	Renter HI	Н	34%	
Median Year Built	1963	% Built Pre-197	70	58.1%		
Median Move Year	2011	% Built After 20	010	2%		
Median Rooms	5.9	SF% 72.9% I	MM%	11.7%	MF%	8.9%

Vacancy Rates

Total	13.1%		Owner	0%	Renter		0%	
Season	al	6.4%	Other	3.6%	# V Rent	51	#V Owner	66

Віаск	42.1%	White	66.6%
Asian	58.3%	Other or Multiracial	70.9%
Am. Indian	18.5%	Hispanic	72.2%
Pacific Islnd	0.0%		



Hillsdale

Housing Policy Indicators

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	1.0%	4.5%
Household Count, 2021	6,850	400,815

	Market			Partnership		
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	1.67					
Median Income, 2021	\$48,009		10.9%	\$73,066		10.7%
Median owner income, 2021	\$59,735		8.9%	\$88,788		7.9%
Median renter income, 2021	\$29,414		8.8%	\$40,816		12.5%
Median home value	\$122,234		27.9%	\$224,337		20.0%
Median gross rent	\$698		7.4%	\$1,080		10.5%
Income needed for median rent	\$27,920			\$43,195		
Income needed for median value	\$40,745			\$74,779		
Overburdened households	1,795	26%	0.2%	102,670	25.6%	-7.6%

	Market			Partnership)
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	280	3.6%	-9.7%	10,851	2.6%	-18.3%
Seasonal vacancy	503	6.4%	-26.5%	10,479	2.5%	-3.5%
For-Sale vacancy	66	0.8%	-31.3%	2,389	0.6%	-44.5%
For-Rent vacancy	51	0.6%	-54.5%	4,425	1.0%	-22.1%
Homes built pre-1940	2,594	32.9%		66,071	15.7%	
Homes built post-1990	1,493	18.9%		147,506	35.0%	

Other Market Indicators

Housing Policy Matchmaker Type* Strength and Need Type** Low Cost and Growing
Low Strength and High Need (Type II)

Owner Units	Renter Units	Total Units
68	115	183
40	27	67
27	85	112
5	17	22
3,902	6,198	10,101
780	1,240	2,020
	68 40 27 5 3,902	68 115 40 27 27 85 5 17 3,902 6,198

Hillsdale

Home Mortgage Disclosure Act Patterns, 2021								
Total Apps	235	Total Amt/App	\$135,298	% Approved	80.0%			
Total Conventional Apps	162	Conventional Amt/App	\$133,086	% Conv Apprved	82.1%			
Total Assisted Apps	73	Assisted Amt/App	\$140,205	% Asst Apprvd	75.3%			
Applications by Race: Whit	:e							
Total Apps	210	Total Amt/App	\$134,476	% Positive	80.0%			
Total Conventional Apps	146	Conventional Amt/App	\$131,986	% Conv Positive	81.5%			
Total Assisted Apps	64	Assisted Amt/App	\$140,156	% Asst Positive	76.6%			
Applications by Race: Black	<							
Total Apps	1	Total Amt/App	\$55,000	% Positive	0%			
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA			
Total Assisted Apps	1	Assisted Amt/App	\$55,000	% Asst Positive	0.0%			
Applications by Race: Asian	n							
Total Apps	3	Total Amt/App	\$128,333	% Positive	66.7%			
Total Conventional Apps	1	Conventional Amt/App	\$125,000	% Conv Positive	100.0%			
Total Assisted Apps	2	Assisted Amt/App	\$130,000	% Asst Positive	50.0%			
Applications by Race: Nativ	ve American							
Total Apps	2	Total Amt/App	\$250,000	% Positive	100.0%			
Total Conventional Apps	1	Conventional Amt/App	\$255,000	% Conv Positive	100.0%			
Total Assisted Apps	1	Assisted Amt/App	\$245,000	% Asst Positive	100.0%			
Applications by Race: Haw	aiian or Pacifi	c Islander						
Total Apps	1	Total Amt/App	\$115,000	% Positive	100.0%			
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA			
Total Assisted Apps	1	Assisted Amt/App	\$115,000	% Asst Positive	100.0%			
Applications by Race: Race	Not Available	?						
Total Apps	19	Total Amt/App	\$152,895	% Positive	84.2%			
Total Conventional Apps	15	Conventional Amt/App	\$144,333	% Conv Positive	86.7%			
Total Assisted Apps	4	Assisted Amt/App	\$185,000	% Asst Positive	75.0%			
Applications by Ethnicity: I	Hispanic							
Total Apps	6	Total Amt/App	\$120,000	% Positive	83.3%			
Total Conventional Apps	4	Conventional Amt/App	\$112,500	% Conv Positive	100.0%			
Total Assisted Apps	2	Assisted Amt/App	\$135,000	% Asst Positive	50.0%			

Howell

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
10,126	4,892	\$54,980	\$74,488	\$45,767

Housing Costs

Owner Units Renter Units

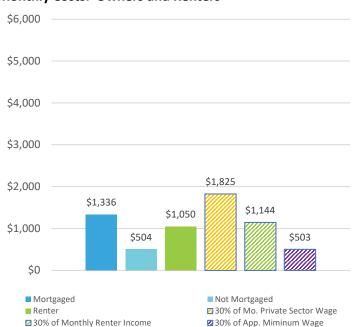
 Home Value
 \$195,324
 2016 Value
 \$162,695
 Gross Rent
 \$1,050
 2016 Rent
 \$863

 Cost M/NM
 \$1336/\$504
 Value ▲
 20.1%
 Rent ▲
 21.7%

\$65,108 To afford median home

Affordability Gap

Monthly Costs: Owners and Renters



Cost-Burdened Households

\$42,000 To afford median gross rent



Housing and Development Conditions

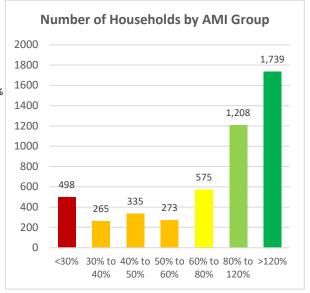
Housing Stock

Units 5,047	Owner HH	47% Renter H	IH 53%
Median Year Built	1978	% Built Pre-1970	42.4%
Median Move Year	2016	% Built After 2010	3.4%
Median Rooms	4.9	SF% 40.5% MM%	28.5% MF% 26.4%

Vacancy Rates

Total	3.1%		Owner	0%	Renter		0%	
Season	al	0.0%	Other	1.2%	# V Rent	31	#V Owner	26

віаск	0.0%	wnite	48.7%
Asian	39.3%	Other or Multiracial	9.6%
Am. Indian	0.0%	Hispanic	2.4%
Pacific Islnd	0.0%		



Howell

Housing Policy Indicators

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	19.3%	4.5%
Household Count, 2021	4,892	400,815

	Market			Pa)	
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	2.67					
Median Income, 2021	\$54,980		16.9%	\$73,066		10.7%
Median owner income, 2021	\$74,488		13.8%	\$88,788		7.9%
Median renter income, 2021	\$45,767		46.9%	\$40,816		12.5%
Median home value	\$195,324		20.1%	\$224,337		20.0%
Median gross rent	\$1,050		21.7%	\$1,080		10.5%
Income needed for median rent	\$42,000			\$43,195		
Income needed for median value	\$65,108			\$74,779		
Overburdened households	1,586	32%	1.3%	102,670	25.6%	-7.6%

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	60	1.2%	-70.9%	10,851	2.6%	-18.3%
Seasonal vacancy	0	0.0%	NA	10,479	2.5%	-3.5%
For-Sale vacancy	26	0.5%	-78.2%	2,389	0.6%	-44.5%
For-Rent vacancy	31	0.6%	-81.7%	4,425	1.0%	-22.1%
Homes built pre-1940	1,010	20.0%		66,071	15.7%	
Homes built post-1990	1,538	30.5%		147,506	35.0%	

Other Market Indicators

Housing Policy Matchmaker Type* Strength and Need Type** Moderate Cost and Growing
High Strength and High Need (Type I)

	Owner Units	Renter Units	Total Units
Market demand (estimated annual moves)	69	189	258
Market supply (vacant on market, adjusted for age)	13	11	23
5 year Market production goals (based on 75K units)	54	172	226
1 year Market production goals (based on 15K units)	11	34	45
5 year Partnership goals (based on 75K units)	3,902	6,198	10,101
1 year Partnership goals (based on 15K units)	780	1,240	2,020

Howell

Но	Home Mortgage Disclosure Act Patterns, 2021						
Total Apps	197	Total Amt/App	\$225,102	% Approved	80.7%		
Total Conventional Apps	146	Conventional Amt/App	\$220,753	% Conv Apprved	79.5%		
Total Assisted Apps	51	Assisted Amt/App	\$237,549	% Asst Apprvd	84.3%		
Applications by Race: White							
Total Apps	172	Total Amt/App	\$220,640	% Positive	82.6%		
Total Conventional Apps	126	Conventional Amt/App	\$213,175	% Conv Positive	81.7%		
Total Assisted Apps	46	Assisted Amt/App	\$241,087	% Asst Positive	84.8%		
Applications by Race: Black							
Total Apps	1	Total Amt/App	\$385,000	% Positive	0%		
Total Conventional Apps	1	Conventional Amt/App	\$385,000	% Conv Positive	0.0%		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Asian							
Total Apps	0	Total Amt/App	\$0	% Positive	NA		
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Native	American						
Total Apps	1	Total Amt/App	\$65,000	% Positive	0.0%		
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	1	Assisted Amt/App	\$65,000	% Asst Positive	0.0%		
Applications by Race: Hawaii	an or Pacifi	ic Islander					
Total Apps	0	Total Amt/App	\$0	% Positive	NA		
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Race N	ot Availabl	e					
Total Apps	20	Total Amt/App	\$251,500	% Positive	70.0%		
Total Conventional Apps	16	Conventional Amt/App	\$267,500	% Conv Positive	68.8%		
Total Assisted Apps	4	Assisted Amt/App	\$187,500	% Asst Positive	75.0%		
Applications by Ethnicity: His	panic						
Total Apps	1	Total Amt/App	\$205,000	% Positive	0.0%		
Total Conventional Apps	1	Conventional Amt/App	\$205,000	% Conv Positive	0.0%		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		

Hudson-Morenci

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
24,607	9,840	\$55,226	\$60,430	\$35,276

Housing Costs

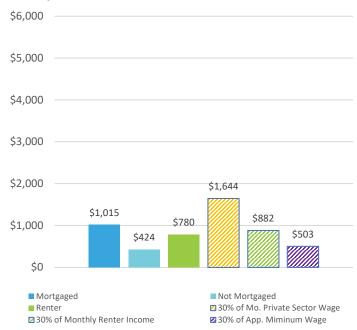
Owner Units Renter Units

Home Value	\$123,623	2016 Value	\$108,152	Gross Rent	\$780	2016 Rent	\$811
Cost M/NM	\$1015/\$424	Value ▲	14.3%	GIOSS REIIL	Ş780	Rent ▲	-3.8%

\$41,208 To afford median home

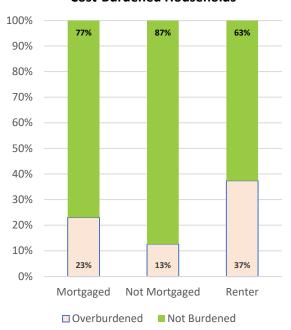
Affordability Gap

Monthly Costs: Owners and Renters



Cost-Burdened Households

\$31,200 To afford median gross rent



Housing and Development Conditions

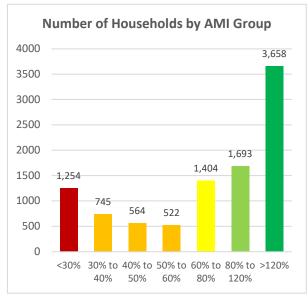
Housing Stock

Units 11,887	Owner HH	82% Renter	HH 18%	
Median Year Built	1960	% Built Pre-1970	57.5%	
Median Move Year	2007	% Built After 2010	2.6%	
Median Rooms	6.3	SF% 87.3% MM%	3.5% MF%	1%

Vacancy Rates

Total	17.2%		Owner	0%	Re	nter	0%	
Season	al	9.7%	Other	5.5%	# V Rent	15	#V Owner	136

Black	7.1%	White	82.5%
Asian	40.0%	Other or Multiracial	87.9%
Am. Indian	100.0%	Hispanic	63.1%
Pacific Islnd	0.0%		



Hudson-Morenci

Housing Policy Indicators

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	2.7%	4.5%
Household Count, 2021	9,840	400,815

	1	Market		Pa	rtnership)
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	1.69					
Median Income, 2021	\$55,226		9.1%	\$73,066		10.7%
Median owner income, 2021	\$60,430		8.3%	\$88,788		7.9%
Median renter income, 2021	\$35,276		20.4%	\$40,816		12.5%
Median home value	\$123,623		14.3%	\$224,337		20.0%
Median gross rent	\$780		-3.8%	\$1,080		10.5%
Income needed for median rent	\$31,200			\$43,195		
Income needed for median value	\$41,208			\$74,779		
Overburdened households	2,149	22%	-15.5%	102,670	25.6%	-7.6%

		Market		Pa	rtnership	ı
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	651	5.5%	5.0%	10,851	2.6%	-18.3%
Seasonal vacancy	1,153	9.7%	2.0%	10,479	2.5%	-3.5%
For-Sale vacancy	136	1.1%	65.9%	2,389	0.6%	-44.5%
For-Rent vacancy	15	0.1%	-64.3%	4,425	1.0%	-22.1%
Homes built pre-1940	3,856	32.4%		66,071	15.7%	
Homes built post-1990	2,769	23.3%		147,506	35.0%	

Other Market Indicators

Housing Policy Matchmaker Type* Strength and Need Type** Low Cost and Growing
Low Strength and Low Need (Type III)

	Owner Units	Renter Units	Total Units
Market demand (estimated annual moves)	167	107	274
Market supply (vacant on market, adjusted for age)	78	8	86
5 year Market production goals (based on 75K units)	86	95	181
1 year Market production goals (based on 15K units)	17	19	36
5 year Partnership goals (based on 75K units)	3,902	6,198	10,101
1 year Partnership goals (based on 15K units)	780	1,240	2,020

Hudson-Morenci

Home Mortgage Disclosure Act Patterns, 2021						
Total Apps	341	Total Amt/App	\$152,742	% Approved	75.7%	
Total Conventional Apps	216	Conventional Amt/App	\$160,648	% Conv Apprved	76.4%	
Total Assisted Apps	125	Assisted Amt/App	\$139,080	% Asst Apprvd	74.4%	
Applications by Race: White						
Total Apps	297	Total Amt/App	\$152,980	% Positive	77.8%	
Total Conventional Apps	189	Conventional Amt/App	\$159,392	% Conv Positive	77.2%	
Total Assisted Apps	108	Assisted Amt/App	\$141,759	% Asst Positive	78.7%	
Applications by Race: Black						
Total Apps	1	Total Amt/App	\$135,000	% Positive	100%	
Total Conventional Apps	1	Conventional Amt/App	\$135,000	% Conv Positive	100.0%	
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA	
Applications by Race: Asian						
Total Apps	0	Total Amt/App	\$0	% Positive	NA	
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA	
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA	
Applications by Race: Native	American					
Total Apps	0	Total Amt/App	\$0	% Positive	NA	
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA	
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA	
Applications by Race: Hawaii	an or Pacifi					
Total Apps	0	Total Amt/App	\$0	% Positive	NA	
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA	
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA	
Applications by Race: Race N	ot Available	e				
Total Apps	40	Total Amt/App	\$152,250	% Positive	60.0%	
Total Conventional Apps	24	Conventional Amt/App	\$170,000	% Conv Positive	66.7%	
Total Assisted Apps	16	Assisted Amt/App	\$125,625	% Asst Positive	50.0%	
Applications by Ethnicity: His	panic					
Total Apps	8	Total Amt/App	\$171,250	% Positive	75.0%	
Total Conventional Apps	4	Conventional Amt/App	\$225,000	% Conv Positive	75.0%	
Total Assisted Apps	4	Assisted Amt/App	\$117,500	% Asst Positive	75.0%	

Island Lake State Recreation Area

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
15,220	5,968	\$103,738	\$114,080	\$37,654
		Housing Costs		

Owner Units Renter Units

 Home Value
 \$290,170
 2016 Value
 \$239,651
 Gross Rent
 \$984

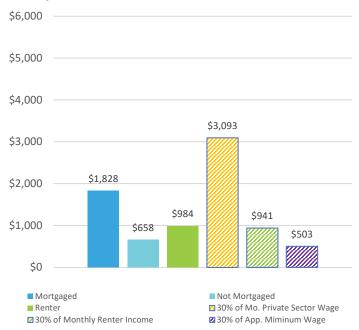
 Cost M/NM
 \$1828/\$658
 Value ▲
 21.1%
 Rent ▲
 -10.5%

\$96,723 To afford median home

\$39,360 To afford median gross rent

Affordability Gap

Monthly Costs: Owners and Renters



Cost-Burdened Households



Housing and Development Conditions

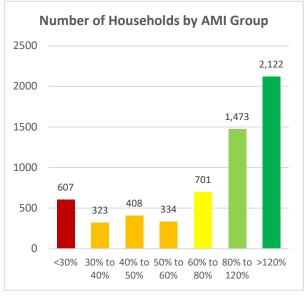
Housing Stock

Units 6,310	Owner HH	89% Rent	er HH	11%	
Median Year Built	1990	% Built Pre-1970	21%		
Median Move Year	2009	% Built After 2010	9%		
Median Rooms	6.9	SF% 77.7% MMS	6 10.5%	MF%	3.3%

Vacancy Rates

Total 5.4%	Ś	Owner	0%		Renter	0%	
Seasonal	2.2%	Other	1.6%	# V Rent	30	#V Owner	9

Black	0.0%	White	88.7%
Asian	100.0%	Other or Multiracial	85.7%
Am. Indian	100.0%	Hispanic	83.1%
Pacific Islnd	0.0%		



Island Lake State Recreation Area

Housing Policy Indicators

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	7.9%	4.5%
Household Count, 2021	5,968	400,815

		Market			Partnership		
Housing Affordability	Number	%	% Change	Number	%	% Change	
Home value / partnership income	3.97						
Median Income, 2021	\$103,738		23.7%	\$73,066		10.7%	
Median owner income, 2021	\$114,080		27.6%	\$88,788		7.9%	
Median renter income, 2021	\$37,654		-15.6%	\$40,816		12.5%	
Median home value	\$290,170		21.1%	\$224,337		20.0%	
Median gross rent	\$984		-10.5%	\$1,080		10.5%	
Income needed for median rent	\$39,360			\$43,195			
Income needed for median value	\$96,723			\$74,779			
Overburdened households	1,149	19%	-26.0%	102,670	25.6%	-7.6%	

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	100	1.6%	85.2%	10,851	2.6%	-18.3%
Seasonal vacancy	136	2.2%	-29.5%	10,479	2.5%	-3.5%
For-Sale vacancy	9	0.1%	-73.5%	2,389	0.6%	-44.5%
For-Rent vacancy	30	0.5%	-36.2%	4,425	1.0%	-22.1%
Homes built pre-1940	283	4.5%		66,071	15.7%	
Homes built post-1990	3,188	50.5%		147,506	35.0%	

Other Market Indicators

Housing Policy Matchmaker Type* Strength and Need Type** Moderately High Cost and Growing High Strength and Low Need (Type IV)

	Owner Units	Renter Units	Total Units
Market demand (estimated annual moves)	84	24	108
Market supply (vacant on market, adjusted for age)	2	6	8
5 year Market production goals (based on 75K units)	80	17	97
1 year Market production goals (based on 15K units)	16	3	19
5 year Partnership goals (based on 75K units)	3,902	6,198	10,101
1 year Partnership goals (based on 15K units)	780	1,240	2,020

Island Lake State Recreation Area

Home Mortgage Disclosure Act Patterns, 2021	
Total Apps 275 Total Amt/App \$379,036 % Ap	pproved 82.2%
Total Conventional Apps 248 Conventional Amt/App \$386,855 % Co	onv Apprved 82.7%
Total Assisted Apps 27 Assisted Amt/App \$307,222 % As	sst Apprvd 77.8%
Applications by Race: White	
Total Apps 224 Total Amt/App \$361,920 % Pc	ositive 84.8%
Total Conventional Apps 202 Conventional Amt/App \$367,129 % Co	onv Positive 84.7%
Total Assisted Apps 22 Assisted Amt/App \$314,091 % As	sst Positive 86.4%
Applications by Race: Black	
Total Apps 4 Total Amt/App \$332,500 % Pc	ositive 50%
	onv Positive 100.0%
Total Assisted Apps 2 Assisted Amt/App \$230,000 % As	sst Positive 0.0%
Applications by Race: Asian	
Total Apps 9 Total Amt/App \$748,333 % Pc	ositive 33.3%
Total Conventional Apps 9 Conventional Amt/App \$748,333 % Co	onv Positive 33.3%
Total Assisted Apps 0 Assisted Amt/App \$0 % As	sst Positive NA
Applications by Race: Native American	
4 14	ositive 50.0%
A Ph	onv Positive NA
Total Assisted Apps 2 Assisted Amt/App \$170,000 % As	sst Positive 50.0%
Applications by Race: Hawaiian or Pacific Islander	
	ositive NA
and the second s	onv Positive NA
Total Assisted Apps 0 Assisted Amt/App \$0 % As	sst Positive NA
Applications by Race: Race Not Available	
Total Apps 33 Total Amt/App \$406,818 % Po	ositive 81.8%
Total Conventional Apps 30 Conventional Amt/App \$416,667 % Co	onv Positive 83.3%
Total Assisted Apps 3 Assisted Amt/App \$308,333 % As	sst Positive 66.7%
Applications by Ethnicity: Hispanic	
	ositive 100.0%
the second secon	onv Positive 100.0%
Total Assisted Apps 1 Assisted Amt/App \$655,000 % As	sst Positive 100.0%

Jackson Area-East

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
24,907	10,526	\$59,866	\$65,716	\$25,719

Housing Costs

Owner Units Renter Units

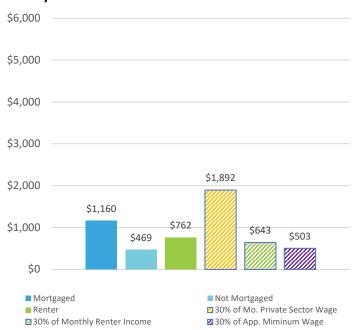
 Home Value
 \$140,399
 2016 Value
 \$130,028
 Gross Rent
 \$762
 \$762
 Rent ▲
 -12.7%

\$46,800 To afford median home

\$30,480 To afford median gross rent

Affordability Gap

Monthly Costs: Owners and Renters



Cost-Burdened Households



Housing and Development Conditions

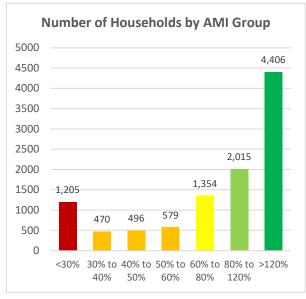
Housing Stock

Units 11,472	Owner HH	86% Renter H	IH 14%
Median Year Built	1965	% Built Pre-1970	55.2%
Median Move Year	2007	% Built After 2010	0.9%
Median Rooms	5.9	SF% 87.1% MM%	5.7% MF% 1.6%

Vacancy Rates

Total	8.2%		Owner	0%		Renter	0.1%	
Season	nal	2.3%	Other	4.1%	# V Rent	170	#V Owner	6

Black	63.4%	White	85.8%
Asian	0.0%	Other or Multiracial	94.9%
Am. Indian	100.0%	Hispanic	77.9%
Pacific Islnd	0.0%		



Jackson Area-East

Housing Policy Indicators

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	3.9%	4.5%
Household Count, 2021	10,526	400,815

	l	Market			Partnership		
Housing Affordability	Number	%	% Change	Number	%	% Change	
Home value / partnership income	1.92						
Median Income, 2021	\$59,866		11.6%	\$73,066		10.7%	
Median owner income, 2021	\$65,716		5.2%	\$88,788		7.9%	
Median renter income, 2021	\$25,719		-25.8%	\$40,816		12.5%	
Median home value	\$140,399		8.0%	\$224,337		20.0%	
Median gross rent	\$762		-12.7%	\$1,080		10.5%	
Income needed for median rent	\$30,480			\$43,195			
Income needed for median value	\$46,800			\$74,779			
Overburdened households	2,584	25%	4.9%	102,670	25.6%	-7.6%	

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	467	4.1%	-4.9%	10,851	2.6%	-18.3%
Seasonal vacancy	267	2.3%	-11.0%	10,479	2.5%	-3.5%
For-Sale vacancy	6	0.1%	-71.4%	2,389	0.6%	-44.5%
For-Rent vacancy	170	1.5%	-37.7%	4,425	1.0%	-22.1%
Homes built pre-1940	1,767	15.4%		66,071	15.7%	
Homes built post-1990	2,574	22.4%		147,506	35.0%	

Other Market Indicators

Housing Policy Matchmaker Type* Strength and Need Type** Low Cost and Growing
Low Strength and High Need (Type II)

	Owner Units	Renter Units	Total Units
Market demand (estimated annual moves)	123	24	147
Market supply (vacant on market, adjusted for age)	3	77	81
5 year Market production goals (based on 75K units)	116	0	116
1 year Market production goals (based on 15K units)	23	0	23
5 year Partnership goals (based on 75K units)	3,902	6,198	10,101
1 year Partnership goals (based on 15K units)	780	1,240	2,020

Jackson Area-East

Home Mortgage Disclosure Act Patterns, 2021							
Total Apps	457	Total Amt/App	\$195,350	% Approved	80.3%		
Total Conventional Apps	287	Conventional Amt/App	\$204,652	% Conv Apprved	82.2%		
Total Assisted Apps	170	Assisted Amt/App	\$179,647	% Asst Apprvd	77.1%		
Applications by Race: White							
Total Apps	392	Total Amt/App	\$191,684	% Positive	82.4%		
Total Conventional Apps	248	Conventional Amt/App	\$200,645	% Conv Positive	83.5%		
Total Assisted Apps	144	Assisted Amt/App	\$176,250	% Asst Positive	80.6%		
Applications by Race: Black							
Total Apps	7	Total Amt/App	\$149,286	% Positive	43%		
Total Conventional Apps	1	Conventional Amt/App	\$165,000	% Conv Positive	100.0%		
Total Assisted Apps	6	Assisted Amt/App	\$146,667	% Asst Positive	33.3%		
Applications by Race: Asian							
Total Apps	1	Total Amt/App	\$395,000	% Positive	100.0%		
Total Conventional Apps	1	Conventional Amt/App	\$395,000	% Conv Positive	100.0%		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Native American							
Total Apps	2	Total Amt/App	\$145,000	% Positive	100.0%		
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	2	Assisted Amt/App	\$145,000	% Asst Positive	100.0%		
Applications by Race: Hawaiian or Pacific Islander							
Total Apps	0	Total Amt/App	\$0	% Positive	NA		
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Race Not Available							
Total Apps	47	Total Amt/App	\$216,489	% Positive	72.3%		
Total Conventional Apps	31	Conventional Amt/App	\$218,871	% Conv Positive	74.2%		
Total Assisted Apps	16	Assisted Amt/App	\$211,875	% Asst Positive	68.8%		
Applications by Ethnicity: Hispa	anic						
Total Apps	15	Total Amt/App	\$173,667	% Positive	86.7%		
Total Conventional Apps	9	Conventional Amt/App	\$197,222	% Conv Positive	88.9%		
Total Assisted Apps	6	Assisted Amt/App	\$138,333	% Asst Positive	83.3%		

Jackson Area-Northwest

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
26,548	11,880	\$56,312	\$70,673	\$36,620

Housing Costs

Owner Units Renter Units

 Home Value
 \$135,194
 2016 Value
 \$124,217
 Gross Rent
 \$903
 \$855

 Cost M/NM
 \$1222/\$487
 Value ▲
 8.8%
 Rent ▲
 5.6%

\$45,065 To afford median home

\$36,120 To afford median gross rent

Affordability Gap

Monthly Costs: Owners and Renters



Cost-Burdened Households



Housing and Development Conditions

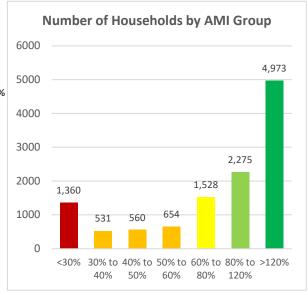
Housing Stock

Units 12,917	Owner HH	58% Renter F	IH 42%
Median Year Built	1970	% Built Pre-1970	50.5%
Median Move Year	2013	% Built After 2010	5.2%
Median Rooms	5.4	SF% 54.6% MM%	20% MF% 18.2%

Vacancy Rates

Total 8%		Owner	0%	Rer	nter	0.1%	
Seasonal	0.4%	Other	3.6%	# V Rent	352	#V Owner	57

Black	29.5%	White	61.8%
Asian	45.6%	Other or Multiracial	40.8%
Am. Indian	0.0%	Hispanic	43.3%
Pacific Islnd	0.0%		



Jackson Area-Northwest

Housing Policy Indicators

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	3.6%	4.5%
Household Count, 2021	11,880	400,815

	I	Market		Pa	rtnership)
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	1.85					
Median Income, 2021	\$56,312		4.0%	\$73,066		10.7%
Median owner income, 2021	\$70,673		-0.7%	\$88,788		7.9%
Median renter income, 2021	\$36,620		4.5%	\$40,816		12.5%
Median home value	\$135,194		8.8%	\$224,337		20.0%
Median gross rent	\$903		5.6%	\$1,080		10.5%
Income needed for median rent	\$36,120			\$43,195		
Income needed for median value	\$45,065			\$74,779		
Overburdened households	3,041	26%	-16.1%	102,670	25.6%	-7.6%

		Market		Pa	rtnership	
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	464	3.6%	57.3%	10,851	2.6%	-18.3%
Seasonal vacancy	48	0.4%	33.3%	10,479	2.5%	-3.5%
For-Sale vacancy	57	0.4%	-69.4%	2,389	0.6%	-44.5%
For-Rent vacancy	352	2.7%	-8.6%	4,425	1.0%	-22.1%
Homes built pre-1940	1,364	10.6%		66,071	15.7%	
Homes built post-1990	3,458	26.8%		147,506	35.0%	

Other Market Indicators

Housing Policy Matchmaker Type* Strength and Need Type** Low Cost and Growing
Low Strength and High Need (Type II)

	Owner Units	Renter Units	Total Units
Market demand (estimated annual moves)	151	365	516
Market supply (vacant on market, adjusted for age)	36	113	149
5 year Market production goals (based on 75K units)	111	243	354
1 year Market production goals (based on 15K units)	22	49	71
5 year Partnership goals (based on 75K units)	3,902	6,198	10,101
1 year Partnership goals (based on 15K units)	780	1,240	2,020

Jackson Area-Northwest

Home Mortgage Disclosure Act Patterns, 2021							
Total Apps	509	Total Amt/App	\$175,255	% Approved	78.6%		
Total Conventional Apps	337	Conventional Amt/App	\$175,297	% Conv Apprved	81.9%		
Total Assisted Apps	172	Assisted Amt/App	\$175,174	% Asst Apprvd	72.1%		
Applications by Race: White							
Total Apps	393	Total Amt/App	\$170,522	% Positive	81.7%		
Total Conventional Apps	263	Conventional Amt/App	\$169,525	% Conv Positive	85.6%		
Total Assisted Apps	130	Assisted Amt/App	\$172,538	% Asst Positive	73.8%		
Applications by Race: Black							
Total Apps	28	Total Amt/App	\$191,429	% Positive	71%		
Total Conventional Apps	10	Conventional Amt/App	\$191,000	% Conv Positive	70.0%		
Total Assisted Apps	18	Assisted Amt/App	\$191,667	% Asst Positive	72.2%		
Applications by Race: Asian							
Total Apps	13	Total Amt/App	\$271,923	% Positive	46.2%		
Total Conventional Apps	12	Conventional Amt/App	\$275,000	% Conv Positive	41.7%		
Total Assisted Apps	1	Assisted Amt/App	\$235,000	% Asst Positive	100.0%		
Applications by Race: Native Am	erican						
Total Apps	0	Total Amt/App	\$0	% Positive	NA		
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Hawaiian							
Total Apps	0	Total Amt/App	\$0	% Positive	NA		
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Race Not A							
Total Apps	62	Total Amt/App	\$182,258	% Positive	69.4%		
Total Conventional Apps	43	Conventional Amt/App	\$183,605	% Conv Positive	74.4%		
Total Assisted Apps	19	Assisted Amt/App	\$179,211	% Asst Positive	57.9%		
Applications by Ethnicity: Hispan							
Total Apps	18	Total Amt/App	\$222,778	% Positive	83.3%		
Total Conventional Apps	10	Conventional Amt/App	\$181,000	% Conv Positive	80.0%		
Total Assisted Apps	8	Assisted Amt/App	\$275,000	% Asst Positive	87.5%		

Jackson-Blackman Southeast

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
42,061	14,490	\$37,672	\$48,704	\$25,638

Housing Costs

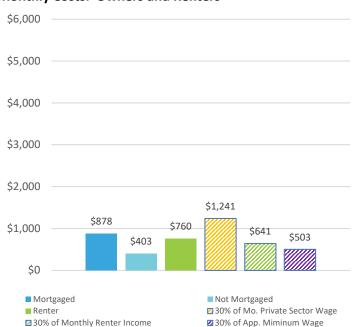
Owner Units Renter Units

Home Value	\$77,647	2016 Value	\$69,974	Gross Rent	\$760	2016 Rent	\$703
Cost M/NM	\$878/\$403	Value ▲	11.0%	GIOSS REIIL	3700	Rent ▲	8.1%

\$25,882 To afford median home

Affordability Gap

Monthly Costs: Owners and Renters



Cost-Burdened Households

\$30,400 To afford median gross rent



Housing and Development Conditions

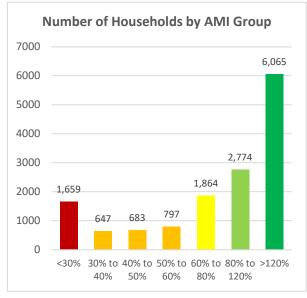
Housing Stock

Units 16,547	Owner HH	54% Renter H	IH 46%
Median Year Built	1945	% Built Pre-1970	81.9%
Median Move Year	2013	% Built After 2010	0.2%
Median Rooms	5.3	SF% 65.6% MM%	22.8% MF% 9.6%

Vacancy Rates

Total	12.4%		Owner	0%	Re	enter	0%	
Season	al	1.2%	Other	7.8%	# V Rent	261	#V Owner	199

Black	28.7%	White	61.4%
Asian	21.1%	Other or Multiracial	50.8%
Am. Indian	56.0%	Hispanic	59.2%
Pacific Islnd	0.0%		



Jackson-Blackman Southeast

Housing Policy Indicators

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	3.7%	4.5%
Household Count, 2021	14,490	400,815

		Partnership)		
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	1.06					
Median Income, 2021	\$37,672		14.9%	\$73,066		10.7%
Median owner income, 2021	\$48,704		9.8%	\$88,788		7.9%
Median renter income, 2021	\$25,638		23.5%	\$40,816		12.5%
Median home value	\$77,647		11.0%	\$224,337		20.0%
Median gross rent	\$760		8.1%	\$1,080		10.5%
Income needed for median rent	\$30,400			\$43,195		
Income needed for median value	\$25,882			\$74,779		
Overburdened households	4,787	33%	-16.3%	102,670	25.6%	-7.6%

		Market		Pa	rtnership	
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	1,294	7.8%	-8.0%	10,851	2.6%	-18.3%
Seasonal vacancy	194	1.2%	108.6%	10,479	2.5%	-3.5%
For-Sale vacancy	199	1.2%	-10.8%	2,389	0.6%	-44.5%
For-Rent vacancy	261	1.6%	-57.0%	4,425	1.0%	-22.1%
Homes built pre-1940	8,003	48.4%		66,071	15.7%	
Homes built post-1990	1,549	9.4%		147,506	35.0%	

Other Market Indicators

Housing Policy Matchmaker Type* Strength and Need Type** Low Cost and Growing
Low Strength and High Need (Type II)

	Owner Units	Renter Units	Total Units
Market demand (estimated annual moves)	178	421	600
Market supply (vacant on market, adjusted for age)	178	186	364
5 year Market production goals (based on 75K units)	0	227	228
1 year Market production goals (based on 15K units)	0	45	46
5 year Partnership goals (based on 75K units)	3,902	6,198	10,101
1 year Partnership goals (based on 15K units)	780	1,240	2,020

Jackson-Blackman Southeast

Home Mortgage Disclosure Act Patterns, 2021								
Total Apps	631	Total Amt/App	\$112,956	% Approved	73.1%			
Total Conventional Apps	293	Conventional Amt/App	\$111,758	% Conv Apprved	72.0%			
Total Assisted Apps	338	Assisted Amt/App	\$113,994	% Asst Apprvd	74.0%			
Applications by Race: White								
Total Apps	502	Total Amt/App	\$109,502	% Positive	76.3%			
Total Conventional Apps	237	Conventional Amt/App	\$106,814	% Conv Positive	75.5%			
Total Assisted Apps	265	Assisted Amt/App	\$111,906	% Asst Positive	77.0%			
Applications by Race: Black								
Total Apps	40	Total Amt/App	\$108,000	% Positive	75%			
Total Conventional Apps	15	Conventional Amt/App	\$99,667	% Conv Positive	73.3%			
Total Assisted Apps	25	Assisted Amt/App	\$113,000	% Asst Positive	76.0%			
Applications by Race: Asian								
Total Apps	6	Total Amt/App	\$123,333	% Positive	66.7%			
Total Conventional Apps	4	Conventional Amt/App	\$90,000	% Conv Positive	75.0%			
Total Assisted Apps	2	Assisted Amt/App	\$190,000	% Asst Positive	50.0%			
Applications by Race: Native	American							
Total Apps	6	Total Amt/App	\$355,000	% Positive	83.3%			
Total Conventional Apps	5	Conventional Amt/App	\$269,000	% Conv Positive	80.0%			
Total Assisted Apps	1	Assisted Amt/App	\$785,000	% Asst Positive	100.0%			
Applications by Race: Hawaiia	ın or Pacifi	ic Islander						
Total Apps	0	Total Amt/App	\$0	% Positive	NA			
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA			
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA			
Applications by Race: Race No	t Availabl	e						
Total Apps	75	Total Amt/App	\$136,733	% Positive	48.0%			
Total Conventional Apps	35	Conventional Amt/App	\$151,571	% Conv Positive	45.7%			
Total Assisted Apps	40	Assisted Amt/App	\$123,750	% Asst Positive	50.0%			
Applications by Ethnicity: Hispanic								
Total Apps	27	Total Amt/App	\$99,444	% Positive	77.8%			
Total Conventional Apps	8	Conventional Amt/App	\$72,500	% Conv Positive	87.5%			
Total Assisted Apps	19	Assisted Amt/App	\$110,789	% Asst Positive	73.7%			

Jackson County-Northeast

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
13,337	5,196	\$68,095	\$69,423	\$36,870

Housing Costs

Owner Units Renter Units

 Home Value
 \$185,187
 2016 Value
 \$161,214
 Gross Rent
 \$778
 \$2016 Rent
 \$846

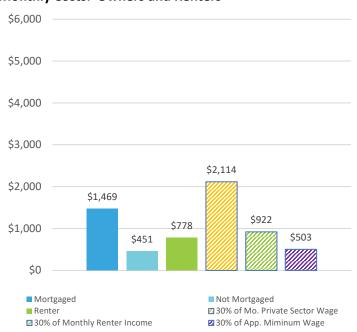
 Cost M/NM
 \$1469/\$451
 Value ▲
 14.9%
 Rent ▲
 -8.0%

\$61,729 To afford median home

\$31,120 To afford median gross rent

Affordability Gap

Monthly Costs: Owners and Renters



Cost-Burdened Households



Housing and Development Conditions

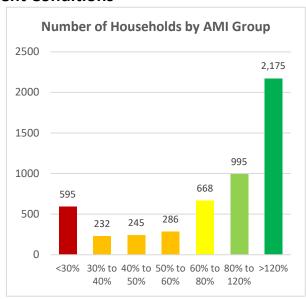
Housing Stock

Units 5,770	Owner HH	92% Renter	HH 8%	
Median Year Built	1986	% Built Pre-1970	30.3%	
Median Move Year	2007	% Built After 2010	5.3%	
Median Rooms	6.0	SF% 81.6% MM%	1.4% MF% 0%	%

Vacancy Rates

Total	9.9%		Owner	0%	R	enter	0%	
Season	al	5.6%	Other	3.3%	# V Rent	0	#V Owner	38

Black	35.7%	White	93.1%
Asian	100.0%	Other or Multiracial	91.5%
Am. Indian	100.0%	Hispanic	100.0%
Pacific Islnd	0.0%		



Jackson County-Northeast

Housing Policy Indicators

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	8.0%	4.5%
Household Count, 2021	5,196	400,815

	I	Partnership				
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	2.53					
Median Income, 2021	\$68,095		-0.8%	\$73,066		10.7%
Median owner income, 2021	\$69,423		-3.4%	\$88,788		7.9%
Median renter income, 2021	\$36,870		-2.7%	\$40,816		12.5%
Median home value	\$185,187		14.9%	\$224,337		20.0%
Median gross rent	\$778		-8.0%	\$1,080		10.5%
Income needed for median rent	\$31,120			\$43,195		
Income needed for median value	\$61,729			\$74,779		
Overburdened households	1,067	21%	2.6%	102,670	25.6%	-7.6%

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	189	3.3%	-14.5%	10,851	2.6%	-18.3%
Seasonal vacancy	322	5.6%	75.0%	10,479	2.5%	-3.5%
For-Sale vacancy	38	0.7%	-65.5%	2,389	0.6%	-44.5%
For-Rent vacancy	0	0.0%	-100.0%	4,425	1.0%	-22.1%
Homes built pre-1940	675	11.7%		66,071	15.7%	
Homes built post-1990	2,505	43.4%		147,506	35.0%	

Other Market Indicators

Housing Policy Matchmaker Type* Strength and Need Type** Moderate Cost and Growing High Strength and Low Need (Type IV)

	Owner Units	Renter Units	Total Units
Market demand (estimated annual moves)	55	37	92
Market supply (vacant on market, adjusted for age)	12	0	12
5 year Market production goals (based on 75K units)	42	35	77
1 year Market production goals (based on 15K units)	8	7	15
5 year Partnership goals (based on 75K units)	3,902	6,198	10,101
1 year Partnership goals (based on 15K units)	780	1,240	2,020

Jackson County-Northeast

Home Mortgage Disclosure Act Patterns, 2021								
Total Apps	199	Total Amt/App	\$232,588	% Approved	74.4%			
Total Conventional Apps	141	Conventional Amt/App	\$235,638	% Conv Apprved	74.5%			
Total Assisted Apps	58	Assisted Amt/App	\$225,172	% Asst Apprvd	74.1%			
Applications by Race: White								
Total Apps	180	Total Amt/App	\$234,167	% Positive	75.0%			
Total Conventional Apps	128	Conventional Amt/App	\$235,625	% Conv Positive	75.8%			
Total Assisted Apps	52	Assisted Amt/App	\$230,577	% Asst Positive	73.1%			
Applications by Race: Black								
Total Apps	2	Total Amt/App	\$310,000	% Positive	100%			
Total Conventional Apps	1	Conventional Amt/App	\$295,000	% Conv Positive	100.0%			
Total Assisted Apps	1	Assisted Amt/App	\$325,000	% Asst Positive	100.0%			
Applications by Race: Asian								
Total Apps	1	Total Amt/App	\$95,000	% Positive	100.0%			
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA			
Total Assisted Apps	1	Assisted Amt/App	\$95,000	% Asst Positive	100.0%			
Applications by Race: Native A								
Total Apps	3	Total Amt/App	\$121,667	% Positive	100.0%			
Total Conventional Apps	1	Conventional Amt/App	\$125,000	% Conv Positive	100.0%			
Total Assisted Apps	2	Assisted Amt/App	\$120,000	% Asst Positive	100.0%			
Applications by Race: Hawaiiar								
Total Apps	0	Total Amt/App	\$0	% Positive	NA			
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA			
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA			
Applications by Race: Race Not								
Total Apps	15	Total Amt/App	\$215,667	% Positive	66.7%			
Total Conventional Apps	11	Conventional Amt/App	\$235,000	% Conv Positive	63.6%			
Total Assisted Apps	4	Assisted Amt/App	\$162,500	% Asst Positive	75.0%			
Applications by Ethnicity: Hispa								
Total Apps	6	Total Amt/App	\$180,000	% Positive	50.0%			
Total Conventional Apps	2	Conventional Amt/App	\$155,000	% Conv Positive	50.0%			
Total Assisted Apps	4	Assisted Amt/App	\$192,500	% Asst Positive	50.0%			

Lambertville

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
48,525	18,615	\$77,302	\$81,884	\$43,471

Housing Costs

Owner Units Renter Units

 Home Value
 \$192,389
 2016 Value
 \$171,772
 Gross Rent
 \$966
 \$951

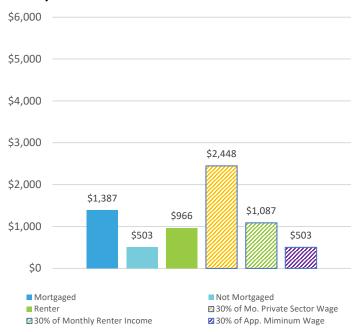
 Cost M/NM
 \$1387/\$503
 Value ▲
 12.0%
 Rent ▲
 1.6%

\$64,130 To afford median home

\$38,640 To afford median gross rent

Affordability Gap

Monthly Costs: Owners and Renters



Cost-Burdened Households



Housing and Development Conditions

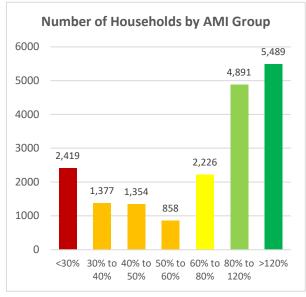
Housing Stock

Units 19,574	Owner HH	89% Renter	нн	11%	
Median Year Built	1977	% Built Pre-1970	42.2%		
Median Move Year	2006	% Built After 2010	5.1%		
Median Rooms	6.7	SF% 87.3% MM%	5.6%	MF%	3%

Vacancy Rates

Total 4	4.9%		Owner	0%	Re	enter	0%	
Seasona	ıl	0.5%	Other	3.1%	# V Rent	29	#V Owner	183

Black	70.1%	White	89.0%
Asian	100.0%	Other or Multiracial	76.9%
Am. Indian	100.0%	Hispanic	48.0%
Pacific Islnd	0.0%		



Lambertville

Housing Policy Indicators

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	-1.2%	4.5%
Household Count, 2021	18,615	400,815

	1	Partnership				
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	2.63					
Median Income, 2021	\$77,302		9.2%	\$73,066		10.7%
Median owner income, 2021	\$81,884		6.4%	\$88,788		7.9%
Median renter income, 2021	\$43,471		34.4%	\$40,816		12.5%
Median home value	\$192,389		12.0%	\$224,337		20.0%
Median gross rent	\$966		1.6%	\$1,080		10.5%
Income needed for median rent	\$38,640			\$43,195		
Income needed for median value	\$64,130			\$74,779		
Overburdened households	3,643	20%	-16.5%	102,670	25.6%	-7.6%

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	599	3.1%	9.7%	10,851	2.6%	-18.3%
Seasonal vacancy	96	0.5%	NA	10,479	2.5%	-3.5%
For-Sale vacancy	183	0.9%	-44.5%	2,389	0.6%	-44.5%
For-Rent vacancy	29	0.1%	-83.4%	4,425	1.0%	-22.1%
Homes built pre-1940	2,500	12.8%		66,071	15.7%	
Homes built post-1990	6,601	33.7%		147,506	35.0%	

Other Market Indicators

Housing Policy Matchmaker Type* Strength and Need Type** Moderate Cost and Shrinking Low Strength and Low Need (Type III)

	Owner Units	Renter Units	Total Units
Market demand (estimated annual moves)	224	100	325
Market supply (vacant on market, adjusted for age)	76	11	87
5 year Market production goals (based on 75K units)	143	86	229
1 year Market production goals (based on 15K units)	29	17	46
5 year Partnership goals (based on 75K units)	3,902	6,198	10,101
1 year Partnership goals (based on 15K units)	780	1,240	2,020

Lambertville

Но	me Mort	tgage Disclosure Act Pa	tterns, 202	1	
Total Apps	864	Total Amt/App	\$230,961	% Approved	80.9%
Total Conventional Apps	654	Conventional Amt/App	\$234,587	% Conv Apprved	80.4%
Total Assisted Apps	210	Assisted Amt/App	\$219,667	% Asst Apprvd	82.4%
Applications by Race: White					
Total Apps	746	Total Amt/App	\$228,043	% Positive	82.0%
Total Conventional Apps	568	Conventional Amt/App	\$232,570	% Conv Positive	81.3%
Total Assisted Apps	178	Assisted Amt/App	\$213,596	% Asst Positive	84.3%
Applications by Race: Black					
Total Apps	10	Total Amt/App	\$268,000	% Positive	90%
Total Conventional Apps	4	Conventional Amt/App	\$267,500	% Conv Positive	100.0%
Total Assisted Apps	6	Assisted Amt/App	\$268,333	% Asst Positive	83.3%
Applications by Race: Asian					
Total Apps	7	Total Amt/App	\$246,429	% Positive	71.4%
Total Conventional Apps	7	Conventional Amt/App	\$246,429	% Conv Positive	71.4%
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Native	American				
Total Apps	2	Total Amt/App	\$65,000	% Positive	100.0%
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA
Total Assisted Apps	2	Assisted Amt/App	\$65,000	% Asst Positive	100.0%
Applications by Race: Hawaii					
Total Apps	0	Total Amt/App	\$0	% Positive	NA
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Race N					
Total Apps	88	Total Amt/App	\$246,477	% Positive	72.7%
Total Conventional Apps	65	Conventional Amt/App	\$246,077	% Conv Positive	72.3%
Total Assisted Apps	23	Assisted Amt/App	\$247,609	% Asst Positive	73.9%
Applications by Ethnicity: His	-				
Total Apps	16	Total Amt/App	\$242,500	% Positive	75.0%
Total Conventional Apps	6	Conventional Amt/App	\$198,333	% Conv Positive	66.7%
Total Assisted Apps	10	Assisted Amt/App	\$269,000	% Asst Positive	80.0%

Madison Township-Raisin Township

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
28,878	10,046	\$65,334	\$72,588	\$34,620

Housing Costs

Owner Units Renter Units

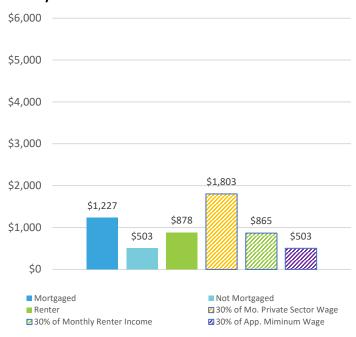
Home Value	\$162,077	2016 Value	\$141,883	Gross Rent	\$878	2016 Rent	\$843
Cost M/NM	\$1227/\$503	Value ▲	14.2%	Gross Rent	7070	Rent ▲	4.2%

\$54,026 To afford median home

Affordability Gap

\$35,120 To afford median gross rent

Monthly Costs: Owners and Renters





Housing and Development Conditions

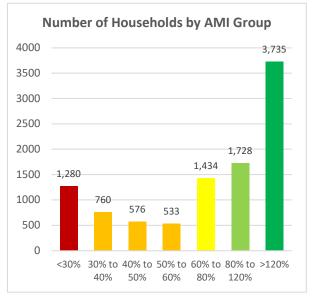
Housing Stock

Units 10,732	Owner HH	80% Renter H	IH 20%
Median Year Built	1978	% Built Pre-1970	36.9%
Median Move Year	2010	% Built After 2010	2.6%
Median Rooms	6.1	SF% 79.8% MM%	8.7% MF% 5.1%

Vacancy Rates

Total	6.4%		Owner	0%	Ren	ter	0%	
Season	al	0.9%	Other	3.6%	# V Rent	98	#V Owner	107

Black	45.3%	White	80.5%
Asian	100.0%	Other or Multiracial	84.8%
Am. Indian	42.9%	Hispanic	44.0%
Pacific Islnd	0.0%		



Madison Township-Raisin Township

Housing Policy Indicators

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	5.6%	4.5%
Household Count, 2021	10,046	400,815

	Market			Partnership		1
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	2.22					
Median Income, 2021	\$65,334		8.0%	\$73,066		10.7%
Median owner income, 2021	\$72,588		12.0%	\$88,788		7.9%
Median renter income, 2021	\$34,620		13.2%	\$40,816		12.5%
Median home value	\$162,077		14.2%	\$224,337		20.0%
Median gross rent	\$878		4.2%	\$1,080		10.5%
Income needed for median rent	\$35,120			\$43,195		
Income needed for median value	\$54,026			\$74,779		
Overburdened households	2,419	24%	-7.0%	102,670	25.6%	-7.6%

		Market		Pa	rtnership	
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	387	3.6%	51.8%	10,851	2.6%	-18.3%
Seasonal vacancy	94	0.9%	-42.0%	10,479	2.5%	-3.5%
For-Sale vacancy	107	1.0%	-39.9%	2,389	0.6%	-44.5%
For-Rent vacancy	98	0.9%	-50.8%	4,425	1.0%	-22.1%
Homes built pre-1940	926	8.6%		66,071	15.7%	
Homes built post-1990	3,942	36.7%		147,506	35.0%	

Other Market Indicators

Housing Policy Matchmaker Type* Strength and Need Type** Low Cost and Growing
Low Strength and High Need (Type II)

	Owner Units	Renter Units	Total Units
Market demand (estimated annual moves)	126	95	221
Market supply (vacant on market, adjusted for age)	40	31	70
5 year Market production goals (based on 75K units)	83	62	145
1 year Market production goals (based on 15K units)	17	12	29
5 year Partnership goals (based on 75K units)	3,902	6,198	10,101
1 year Partnership goals (based on 15K units)	780	1,240	2,020

Madison Township-Raisin Township

Home Mortgage Disclosure Act Patterns, 2021						
Total Apps	454	Total Amt/App	\$197,093	% Approved	84.1%	
Total Conventional Apps	299	Conventional Amt/App	\$196,739	% Conv Apprved	84.3%	
Total Assisted Apps	155	Assisted Amt/App	\$197,774	% Asst Apprvd	83.9%	
Applications by Race: Wh	ite					
Total Apps	392	Total Amt/App	\$191,378	% Positive	84.9%	
Total Conventional Apps	267	Conventional Amt/App	\$192,828	% Conv Positive	85.4%	
Total Assisted Apps	125	Assisted Amt/App	\$188,280	% Asst Positive	84.0%	
Applications by Race: Blac	ck					
Total Apps	4	Total Amt/App	\$252,500	% Positive	75%	
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA	
Total Assisted Apps	4	Assisted Amt/App	\$252,500	% Asst Positive	75.0%	
Applications by Race: Asia	an					
Total Apps	1	Total Amt/App	\$135,000	% Positive	100.0%	
Total Conventional Apps	1	Conventional Amt/App	\$135,000	% Conv Positive	100.0%	
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA	
Applications by Race: Nat	ive American					
Total Apps	4	Total Amt/App	\$132,500	% Positive	75.0%	
Total Conventional Apps	2	Conventional Amt/App	\$100,000	% Conv Positive	100.0%	
Total Assisted Apps	2	Assisted Amt/App	\$165,000	% Asst Positive	50.0%	
Applications by Race: Hav	vaiian or Pacifi	c Islander				
Total Apps	0	Total Amt/App	\$0	% Positive	NA	
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA	
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA	
Applications by Race: Rac	e Not Available	9				
Total Apps	47	Total Amt/App	\$244,574	% Positive	76.6%	
Total Conventional Apps	28	Conventional Amt/App	\$235,000	% Conv Positive	71.4%	
Total Assisted Apps	19	Assisted Amt/App	\$258,684	% Asst Positive	84.2%	
Applications by Ethnicity:	Hispanic					
Total Apps	21	Total Amt/App	\$168,810	% Positive	95.2%	
Total Conventional Apps	11	Conventional Amt/App	\$165,000	% Conv Positive	90.9%	
Total Assisted Apps	10	Assisted Amt/App	\$173,000	% Asst Positive	100.0%	

Manitou Beach-Devils Lake

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
20,733	8,438	\$63,543	\$68,534	\$37,739

Housing Costs

Owner Units Renter Units

Home Value	\$170,699	2016 Value	\$138,683			2016 Rent	\$839
				Gross Rent	\$781		
Cost M/NM	\$1282/\$481	Value ▲	23.1%			Rent ▲	-6.9%

\$56,900 To afford median home

\$31,240 To afford median gross rent

Affordability Gap

Monthly Costs: Owners and Renters



Cost-Burdened Households



Housing and Development Conditions

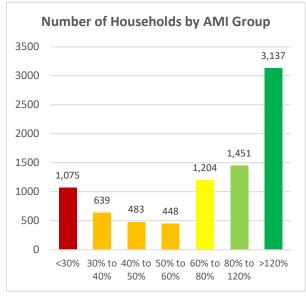
Housing Stock

Units 11,016	Owner HH	89% Renter I	HH 11%
Median Year Built	1975	% Built Pre-1970	42.2%
Median Move Year	2006	% Built After 2010	3.3%
Median Rooms	6.1	SF% 89.3% MM%	1.6% MF% 0.5%

Vacancy Rates

Total 2	23.4%		Owner	0%	Re	nter	0%	
Seasona	I	18.3%	Other	4.1%	# V Rent	12	#V Owner	24

Black	50.0%	White	88.7%
Asian	100.0%	Other or Multiracial	93.1%
Am. Indian	100.0%	Hispanic	78.6%
Pacific Islnd	0.0%		



Manitou Beach-Devils Lake

Housing Policy Indicators

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	-6.3%	4.5%
Household Count, 2021	8,438	400,815

	l	Partnership				
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	2.34					
Median Income, 2021	\$63,543		20.8%	\$73,066		10.7%
Median owner income, 2021	\$68,534		19.6%	\$88,788		7.9%
Median renter income, 2021	\$37,739		12.2%	\$40,816		12.5%
Median home value	\$170,699		23.1%	\$224,337		20.0%
Median gross rent	\$781		-6.9%	\$1,080		10.5%
Income needed for median rent	\$31,240			\$43,195		
Income needed for median value	\$56,900			\$74,779		
Overburdened households	1,771	21%	-27.1%	102,670	25.6%	-7.6%

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	449	4.1%	19.1%	10,851	2.6%	-18.3%
Seasonal vacancy	2,019	18.3%	7.8%	10,479	2.5%	-3.5%
For-Sale vacancy	24	0.2%	-50.0%	2,389	0.6%	-44.5%
For-Rent vacancy	12	0.1%	-87.4%	4,425	1.0%	-22.1%
Homes built pre-1940	2,220	20.2%		66,071	15.7%	
Homes built post-1990	3,615	32.8%		147,506	35.0%	

Other Market Indicators

Housing Policy Matchmaker Type* Strength and Need Type** Low Cost and Shrinking
Low Strength and Low Need (Type III)

	Owner Units	Renter Units	Total Units
Market demand (estimated annual moves)	98	37	135
Market supply (vacant on market, adjusted for age)	10	5	15
5 year Market production goals (based on 75K units)	85	31	116
1 year Market production goals (based on 15K units)	17	6	23
5 year Partnership goals (based on 75K units)	3,902	6,198	10,101
1 year Partnership goals (based on 15K units)	780	1,240	2,020

Manitou Beach-Devils Lake

Home Mortgage Disclosure Act Patterns, 2021							
Total Apps	328	Total Amt/App	\$210,884	% Approved	77.4%		
Total Conventional Apps	229	Conventional Amt/App	\$227,620	% Conv Apprved	79.0%		
Total Assisted Apps	99	Assisted Amt/App	\$172,172	% Asst Apprvd	73.7%		
Applications by Race: White							
Total Apps	291	Total Amt/App	\$208,952	% Positive	78.7%		
Total Conventional Apps	200	Conventional Amt/App	\$226,400	% Conv Positive	80.5%		
Total Assisted Apps	91	Assisted Amt/App	\$170,604	% Asst Positive	74.7%		
Applications by Race: Black							
Total Apps	0	Total Amt/App	\$0	% Positive	NA		
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Asian							
Total Apps	2	Total Amt/App	\$250,000	% Positive	100.0%		
Total Conventional Apps	2	Conventional Amt/App	\$250,000	% Conv Positive	100.0%		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Native A	merican						
Total Apps	4	Total Amt/App	\$175,000	% Positive	75.0%		
Total Conventional Apps	2	Conventional Amt/App	\$215,000	% Conv Positive	50.0%		
Total Assisted Apps	2	Assisted Amt/App	\$135,000	% Asst Positive	100.0%		
Applications by Race: Hawaiiar	or Pacifi	ic Islander					
Total Apps	0	Total Amt/App	\$0	% Positive	NA		
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Race Not							
Total Apps	32	Total Amt/App	\$227,500	% Positive	65.6%		
Total Conventional Apps	24	Conventional Amt/App	\$240,000	% Conv Positive	66.7%		
Total Assisted Apps	8	Assisted Amt/App	\$190,000	% Asst Positive	62.5%		
Applications by Ethnicity: Hispa							
Total Apps	9	Total Amt/App	\$212,778	% Positive	88.9%		
Total Conventional Apps	6	Conventional Amt/App	\$253,333	% Conv Positive	83.3%		
Total Assisted Apps	3	Assisted Amt/App	\$131,667	% Asst Positive	100.0%		

Monroe Area-Central

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
13,970	5,764	\$41,750	\$60,190	\$23,483

Housing Costs

Owner Units Renter Units

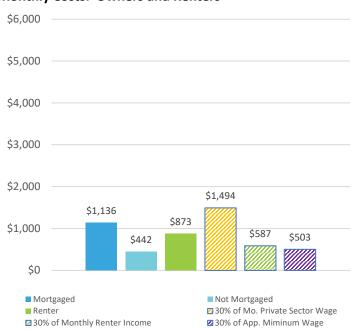
Home Value	\$115,535	2016 Value	\$88,493		4	2016 Rent	\$849
Cost M/NM	\$1136/\$442	Value ▲	30.6%	Gross Rent	\$873	Rent ▲	2.8%

\$38,512 To afford median home

\$34,920 To afford median gross rent

Affordability Gap

Monthly Costs: Owners and Renters



Cost-Burdened Households



Housing and Development Conditions

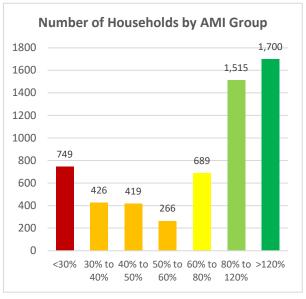
Housing Stock

Units 6,190	Owner HH	65% Ren	ter HH	35%
Median Year Built	1952	% Built Pre-1970	69.2%	
Median Move Year	2013	% Built After 2010	1.8%	
Median Rooms	5.6	SF% 63.9% MM	20.7%	MF% 6.6%

Vacancy Rates

Total	6.9%		Owner	0%	Re	nter	0%	
Season	al	0.0%	Other	5.2%	# V Rent	50	#V Owner	30

Black	36.6%	White	66.2%
Asian	45.2%	Other or Multiracial	67.5%
Am. Indian	100.0%	Hispanic	45.2%
Pacific Islnd	0.0%		



Monroe Area-Central

Housing Policy Indicators

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	7.2%	4.5%
Household Count, 2021	5,764	400,815

	1	Market		Partnership)
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	1.58					
Median Income, 2021	\$41,750		-4.4%	\$73,066		10.7%
Median owner income, 2021	\$60,190		17.3%	\$88,788		7.9%
Median renter income, 2021	\$23,483		-14.8%	\$40,816		12.5%
Median home value	\$115,535		30.6%	\$224,337		20.0%
Median gross rent	\$873		2.8%	\$1,080		10.5%
Income needed for median rent	\$34,920			\$43,195		
Income needed for median value	\$38,512			\$74,779		
Overburdened households	1,803	31%	0.3%	102,670	25.6%	-7.6%

		Market		Pa	rtnership	
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	323	5.2%	78.5%	10,851	2.6%	-18.3%
Seasonal vacancy	0	0.0%	-100.0%	10,479	2.5%	-3.5%
For-Sale vacancy	30	0.5%	-86.0%	2,389	0.6%	-44.5%
For-Rent vacancy	50	0.8%	-85.8%	4,425	1.0%	-22.1%
Homes built pre-1940	1,955	31.6%		66,071	15.7%	
Homes built post-1990	950	15.3%		147,506	35.0%	

Other Market Indicators

Housing Policy Matchmaker Type* Strength and Need Type** Low Cost and Growing
Low Strength and High Need (Type II)

	Owner Units	Renter Units	Total Units
Market demand (estimated annual moves)	94	123	217
Market supply (vacant on market, adjusted for age)	21	34	55
5 year Market production goals (based on 75K units)	70	86	156
1 year Market production goals (based on 15K units)	14	17	31
5 year Partnership goals (based on 75K units)	3,902	6,198	10,101
1 year Partnership goals (based on 15K units)	780	1,240	2,020
	Market supply (vacant on market, adjusted for age) 5 year Market production goals (based on 75K units) 1 year Market production goals (based on 15K units) 5 year Partnership goals (based on 75K units)	Market demand (estimated annual moves) 94 Market supply (vacant on market, adjusted for age) 5 year Market production goals (based on 75K units) 1 year Market production goals (based on 15K units) 14 5 year Partnership goals (based on 75K units) 3,902	Market demand (estimated annual moves) 94 123 Market supply (vacant on market, adjusted for age) 21 34 5 year Market production goals (based on 75K units) 70 86 1 year Market production goals (based on 15K units) 14 17 5 year Partnership goals (based on 75K units) 3,902 6,198

Monroe Area-Central

Home Mortgage Disclosure Act Patterns, 2021							
Total Apps	223	Total Amt/App	\$127,152	% Approved	80.7%		
Total Conventional Apps	123	Conventional Amt/App	\$123,699	% Conv Apprved	80.5%		
Total Assisted Apps	100	Assisted Amt/App	\$131,400	% Asst Apprvd	81.0%		
Applications by Race: White							
Total Apps	198	Total Amt/App	\$127,576	% Positive	82.3%		
Total Conventional Apps	111	Conventional Amt/App	\$125,180	% Conv Positive	82.0%		
Total Assisted Apps	87	Assisted Amt/App	\$130,632	% Asst Positive	82.8%		
Applications by Race: Black							
Total Apps	6	Total Amt/App	\$110,000	% Positive	83%		
Total Conventional Apps	2	Conventional Amt/App	\$90,000	% Conv Positive	100.0%		
Total Assisted Apps	4	Assisted Amt/App	\$120,000	% Asst Positive	75.0%		
Applications by Race: Asian							
Total Apps	0	Total Amt/App	\$0	% Positive	NA		
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Native A	American						
Total Apps	3	Total Amt/App	\$211,667	% Positive	66.7%		
Total Conventional Apps	1	Conventional Amt/App	\$295,000	% Conv Positive	0.0%		
Total Assisted Apps	2	Assisted Amt/App	\$170,000	% Asst Positive	100.0%		
Applications by Race: Hawaiia	n or Pacif						
Total Apps	0	Total Amt/App	\$0	% Positive	NA		
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Race No	t Availabl	e					
Total Apps	19	Total Amt/App	\$128,158	% Positive	63.2%		
Total Conventional Apps	10	Conventional Amt/App	\$114,000	% Conv Positive	60.0%		
Total Assisted Apps	9	Assisted Amt/App	\$143,889	% Asst Positive	66.7%		
Applications by Ethnicity: Hisp	oanic						
Total Apps	10	Total Amt/App	\$130,000	% Positive	70.0%		
Total Conventional Apps	7	Conventional Amt/App	\$133,571	% Conv Positive	71.4%		
Total Assisted Apps	3	Assisted Amt/App	\$121,667	% Asst Positive	66.7%		

Monroe Area-Outer

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
30,652	13,057	\$59,668	\$81,290	\$26,090

Housing Costs

Owner Units Renter Units

 Home Value
 \$173,497
 2016 Value
 \$154,268
 Gross Rent
 \$810
 \$789

 Cost M/NM
 \$1387/\$524
 Value ▲
 12.5%
 Rent ▲
 2.7%

\$57,832 To afford median home

\$32,400 To afford median gross rent

Affordability Gap

Monthly Costs: Owners and Renters



Cost-Burdened Households



Housing and Development Conditions

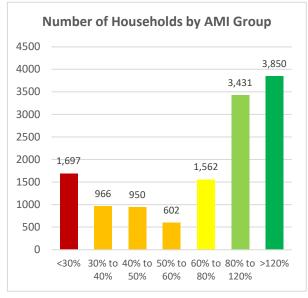
Housing Stock

Units 14,019	Owner HH	71% Renter H	IH 29%
Median Year Built	1970	% Built Pre-1970	48.1%
Median Move Year	2010	% Built After 2010	2.4%
Median Rooms	6.0	SF% 69.5% MM%	16.5% MF% 9.4%

Vacancy Rates

Total	6.9%		Owner	0%	Re	nter	0%	
Season	al	0.8%	Other	2.9%	# V Rent	182	#V Owner	223

віаск	35.4%	wnite	72.0%
Asian	68.1%	Other or Multiracial	74.9%
Am. Indian	67.3%	Hispanic	87.7%
Pacific Islnd	100.0%		



Monroe Area-Outer

Housing Policy Indicators

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	-0.1%	4.5%
Household Count, 2021	13,057	400,815

	Market			Partnership		
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	2.37					
Median Income, 2021	\$59,668		8.3%	\$73,066		10.7%
Median owner income, 2021	\$81,290		12.7%	\$88,788		7.9%
Median renter income, 2021	\$26,090		2.8%	\$40,816		12.5%
Median home value	\$173,497		12.5%	\$224,337		20.0%
Median gross rent	\$810		2.7%	\$1,080		10.5%
Income needed for median rent	\$32,400			\$43,195		
Income needed for median value	\$57,832			\$74,779		
Overburdened households	3,802	29%	-2.9%	102,670	25.6%	-7.6%

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	407	2.9%	41.3%	10,851	2.6%	-18.3%
Seasonal vacancy	110	0.8%	66.7%	10,479	2.5%	-3.5%
For-Sale vacancy	223	1.6%	64.0%	2,389	0.6%	-44.5%
For-Rent vacancy	182	1.3%	-46.0%	4,425	1.0%	-22.1%
Homes built pre-1940	2,190	15.6%		66,071	15.7%	
Homes built post-1990	3,390	24.2%		147,506	35.0%	

Other Market Indicators

Housing Policy Matchmaker Type* Strength and Need Type** Low Cost and Stable
Low Strength and High Need (Type II)

	Owner Units	Renter Units	Total Units
Market demand (estimated annual moves)	162	205	367
Market supply (vacant on market, adjusted for age)	118	65	183
5 year Market production goals (based on 75K units)	43	135	177
1 year Market production goals (based on 15K units)	9	27	35
5 year Partnership goals (based on 75K units)	3,902	6,198	10,101
1 year Partnership goals (based on 15K units)	780	1,240	2,020

Monroe Area-Outer

Home Mortgage Disclosure Act Patterns, 2021							
Total Apps	579	Total Amt/App	\$188,385	% Approved	82.4%		
Total Conventional Apps	372	Conventional Amt/App	\$189,274	% Conv Apprved	82.0%		
Total Assisted Apps	207	Assisted Amt/App	\$186,787	% Asst Apprvd	83.1%		
Applications by Race: Whi	te						
Total Apps	510	Total Amt/App	\$183,667	% Positive	82.9%		
Total Conventional Apps	327	Conventional Amt/App	\$181,330	% Conv Positive	82.9%		
Total Assisted Apps	183	Assisted Amt/App	\$187,842	% Asst Positive	83.1%		
Applications by Race: Blac	k						
Total Apps	12	Total Amt/App	\$180,833	% Positive	83%		
Total Conventional Apps	5	Conventional Amt/App	\$219,000	% Conv Positive	100.0%		
Total Assisted Apps	7	Assisted Amt/App	\$153,571	% Asst Positive	71.4%		
Applications by Race: Asia	n						
Total Apps	3	Total Amt/App	\$298,333	% Positive	100.0%		
Total Conventional Apps	3	Conventional Amt/App	\$298,333	% Conv Positive	100.0%		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Nati	ve American						
Total Apps	1	Total Amt/App	\$115,000	% Positive	100.0%		
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	1	Assisted Amt/App	\$115,000	% Asst Positive	100.0%		
Applications by Race: Haw	aiian or Pacifi	c Islander					
Total Apps	1	Total Amt/App	\$325,000	% Positive	100.0%		
Total Conventional Apps	1	Conventional Amt/App	\$325,000	% Conv Positive	100.0%		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Race							
Total Apps	47	Total Amt/App	\$231,170	% Positive	74.5%		
Total Conventional Apps	35	Conventional Amt/App	\$243,000	% Conv Positive	71.4%		
Total Assisted Apps	12	Assisted Amt/App	\$196,667	% Asst Positive	83.3%		
Applications by Ethnicity:	•						
Total Apps	21	Total Amt/App	\$173,571	% Positive	81.0%		
Total Conventional Apps	12	Conventional Amt/App	\$168,333	% Conv Positive	66.7%		
Total Assisted Apps	9	Assisted Amt/App	\$180,556	% Asst Positive	100.0%		

Pinckney

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
26,259	9,701	\$91,555	\$93,705	\$33,735

Housing Costs

Owner Units Renter Units

 Home Value
 \$263,843
 2016 Value
 \$216,537
 Gross Rent
 \$1,049
 \$2016 Rent
 \$1,164

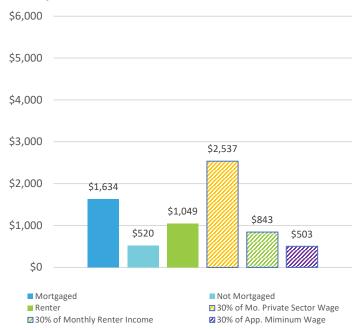
 Cost M/NM
 \$1634/\$520
 Value ▲
 21.8%
 Rent ▲
 -9.9%

\$87,948 To afford median home

\$41,960 To afford median gross rent

Affordability Gap

Monthly Costs: Owners and Renters



Cost-Burdened Households



Housing and Development Conditions

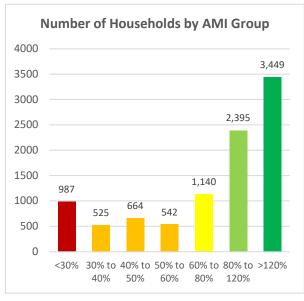
Housing Stock

Units 10,561	Owner HH	92% Renter H	IH 8%
Median Year Built	1988	% Built Pre-1970	23.6%
Median Move Year	2008	% Built After 2010	5.5%
Median Rooms	6.6	SF% 91.4% MM%	6% MF% 0.7%

Vacancy Rates

Total 8.1%		Owner	0%	Re	Renter		
Seasonal	3.4%	Other	0.8%	# V Rent	15	#V Owner	58

Black	100.0%	White	92.5%
Asian	89.8%	Other or Multiracial	73.5%
Am. Indian	100.0%	Hispanic	91.7%
Pacific Islnd	0.0%		



Pinckney

Housing Policy Indicators

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	0.8%	4.5%
Household Count, 2021	9,701	400,815

	Market			Partnership		
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	3.61					
Median Income, 2021	\$91,555		10.2%	\$73,066		10.7%
Median owner income, 2021	\$93,705		7.4%	\$88,788		7.9%
Median renter income, 2021	\$33,735		-25.1%	\$40,816		12.5%
Median home value	\$263,843		21.8%	\$224,337		20.0%
Median gross rent	\$1,049		-9.9%	\$1,080		10.5%
Income needed for median rent	\$41,960			\$43,195		
Income needed for median value	\$87,948			\$74,779		
Overburdened households	1,902	20%	-17.1%	102,670	25.6%	-7.6%

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	84	0.8%	-65.7%	10,851	2.6%	-18.3%
Seasonal vacancy	361	3.4%	-14.9%	10,479	2.5%	-3.5%
For-Sale vacancy	58	0.5%	1.8%	2,389	0.6%	-44.5%
For-Rent vacancy	15	0.1%	-73.2%	4,425	1.0%	-22.1%
Homes built pre-1940	886	8.4%		66,071	15.7%	
Homes built post-1990	5,212	49.4%		147,506	35.0%	

Other Market Indicators

Housing Policy Matchmaker Type* Strength and Need Type** Moderately High Cost and Stable High Strength and Low Need (Type IV)

	Owner Units	Renter Units	Total Units
Market demand (estimated annual moves)	119	38	157
Market supply (vacant on market, adjusted for age)	13	4	16
5 year Market production goals (based on 75K units)	102	33	136
1 year Market production goals (based on 15K units)	20	7	27
5 year Partnership goals (based on 75K units)	3,902	6,198	10,101
1 year Partnership goals (based on 15K units)	780	1,240	2,020

Pinckney

Hon	Home Mortgage Disclosure Act Patterns, 2021							
Total Apps	623	Total Amt/App	\$304,165	% Approved	80.7%			
Total Conventional Apps	483	Conventional Amt/App	\$309,803	% Conv Apprved	82.2%			
Total Assisted Apps	140	Assisted Amt/App	\$284,714	% Asst Apprvd	75.7%			
Applications by Race: White								
Total Apps	529	Total Amt/App	\$301,635	% Positive	80.9%			
Total Conventional Apps	404	Conventional Amt/App	\$307,797	% Conv Positive	82.2%			
Total Assisted Apps	125	Assisted Amt/App	\$281,720	% Asst Positive	76.8%			
Applications by Race: Black								
Total Apps	0	Total Amt/App	\$0	% Positive	NA			
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA			
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA			
Applications by Race: Asian								
Total Apps	3	Total Amt/App	\$718,333	% Positive	33.3%			
Total Conventional Apps	3	Conventional Amt/App	\$718,333	% Conv Positive	33.3%			
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA			
Applications by Race: Native A	merican							
Total Apps	0	Total Amt/App	\$0	% Positive	NA			
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA			
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA			
Applications by Race: Hawaiiai	n or Pacifi	ic Islander						
Total Apps	1	Total Amt/App	\$175,000	% Positive	100.0%			
Total Conventional Apps	1	Conventional Amt/App	\$175,000	% Conv Positive	100.0%			
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA			
Applications by Race: Race Not	t Availabl	e						
Total Apps	85	Total Amt/App	\$305,824	% Positive	80.0%			
Total Conventional Apps	71	Conventional Amt/App	\$307,958	% Conv Positive	83.1%			
Total Assisted Apps	14	Assisted Amt/App	\$295,000	% Asst Positive	64.3%			
Applications by Ethnicity: Hisp	anic							
Total Apps	9	Total Amt/App	\$411,667	% Positive	66.7%			
Total Conventional Apps	9	Conventional Amt/App	\$411,667	% Conv Positive	66.7%			
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA			

Pittsfield Township

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
24,727	9,914	\$117,897	\$136,124	\$68,778

Housing Costs

Owner Units Renter Units

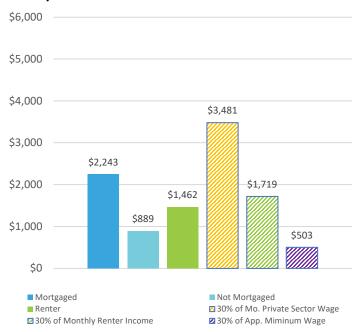
Home Value	\$363,807	2016 Value	\$316,894	Gross Rent	¢1 4C2	2016 Rent	\$1,457
Cost M/NM	\$2243/\$889	Value ▲	14.8%	Gross Kent	\$1,462	Rent ▲	0.3%

\$121,269 To afford median home

\$58,480 To afford median gross rent

Affordability Gap

Monthly Costs: Owners and Renters



Cost-Burdened Households



Housing and Development Conditions

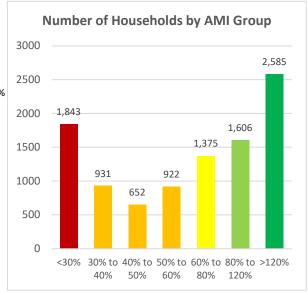
Housing Stock

Units 10,324	Owner HH	74% Renter H	IH 26%
Median Year Built	1995	% Built Pre-1970	5.1%
Median Move Year	2011	% Built After 2010	10%
Median Rooms	6.3	SF% 57.5% MM%	24.3% MF% 13.3%

Vacancy Rates

Total 4%		Owner	0%	Rei	nter	0%	
Seasonal	0.6%	Other	1.2%	# V Rent	135	#V Owner	10

віаск	57.1%	wnite	74.4%
Asian	82.8%	Other or Multiracial	73.4%
Am. Indian	87.5%	Hispanic	59.7%
Pacific Islnd	0.0%		



Pittsfield Township

Housing Policy Indicators

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	16.4%	4.5%
Household Count, 2021	9,914	400,815

	Market			Partnership)
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	4.98					
Median Income, 2021	\$117,897		3.0%	\$73,066		10.7%
Median owner income, 2021	\$136,124		1.3%	\$88,788		7.9%
Median renter income, 2021	\$68,778		12.2%	\$40,816		12.5%
Median home value	\$363,807		14.8%	\$224,337		20.0%
Median gross rent	\$1,462		0.3%	\$1,080		10.5%
Income needed for median rent	\$58,480			\$43,195		
Income needed for median value	\$121,269			\$74,779		
Overburdened households	2,244	23%	18.2%	102,670	25.6%	-7.6%

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	126	1.2%	-28.0%	10,851	2.6%	-18.3%
Seasonal vacancy	64	0.6%	25.5%	10,479	2.5%	-3.5%
For-Sale vacancy	10	0.1%	-16.7%	2,389	0.6%	-44.5%
For-Rent vacancy	135	1.3%	141.1%	4,425	1.0%	-22.1%
Homes built pre-1940	77	0.7%		66,071	15.7%	
Homes built post-1990	7,454	72.2%		147,506	35.0%	

Other Market Indicators

Housing Policy Matchmaker Type* Strength and Need Type** High Cost and Growing
High Strength and Low Need (Type IV)

	Owner Units	Renter Units	Total Units
Market demand (estimated annual moves)	115	292	407
Market supply (vacant on market, adjusted for age)	1	6	6
5 year Market production goals (based on 75K units)	110	276	387
1 year Market production goals (based on 15K units)	22	55	77
5 year Partnership goals (based on 75K units)	3,902	6,198	10,101
1 year Partnership goals (based on 15K units)	780	1,240	2,020
	Market supply (vacant on market, adjusted for age) 5 year Market production goals (based on 75K units) 1 year Market production goals (based on 15K units) 5 year Partnership goals (based on 75K units)	Market demand (estimated annual moves) 115 Market supply (vacant on market, adjusted for age) 5 year Market production goals (based on 75K units) 1 year Market production goals (based on 15K units) 2 year Partnership goals (based on 75K units) 3,902	Market demand (estimated annual moves) 115 292 Market supply (vacant on market, adjusted for age) 1 6 5 year Market production goals (based on 75K units) 110 276 1 year Market production goals (based on 15K units) 22 55 5 year Partnership goals (based on 75K units) 3,902 6,198

Pittsfield Township

Total Apps 677 Total Amt/App \$368,072 %	% Approved 75.2%
Total Conventional Apps 641 Conventional Amt/App \$366,607 %	% Conv Apprved 74.7%
Total Assisted Apps 36 Assisted Amt/App \$394,167 %	% Asst Apprvd 83.3%
Applications by Race: White	
Total Apps 349 Total Amt/App \$354,083 %	% Positive 78.5%
Total Conventional Apps 329 Conventional Amt/App \$353,419 %	% Conv Positive 77.5%
Total Assisted Apps 20 Assisted Amt/App \$365,000 %	% Asst Positive 95.0%
Applications by Race: Black	
Total Apps 46 Total Amt/App \$406,304 %	% Positive 67%
Total Conventional Apps 41 Conventional Amt/App \$406,220 %	% Conv Positive 68.3%
Total Assisted Apps 5 Assisted Amt/App \$407,000 %	% Asst Positive 60.0%
Applications by Race: Asian	
Total Apps 147 Total Amt/App \$359,490 %	% Positive 72.1%
Total Conventional Apps 146 Conventional Amt/App \$358,836 %	% Conv Positive 72.6%
Total Assisted Apps 1 Assisted Amt/App \$455,000 %	% Asst Positive 0.0%
Applications by Race: Native American	
Total Apps 0 Total Amt/App \$0 %	% Positive NA
Total Conventional Apps 0 Conventional Amt/App \$0 %	% Conv Positive NA
Total Assisted Apps 0 Assisted Amt/App \$0 %	% Asst Positive NA
Applications by Race: Hawaiian or Pacific Islander	
7.11	% Positive NA
7.11	% Conv Positive NA
Total Assisted Apps 0 Assisted Amt/App \$0 %	% Asst Positive NA
Applications by Race: Race Not Available	
2.2. M.	% Positive 64.6%
, , , , , , , , , , , , , , , , , , , ,	% Conv Positive 64.8%
Total Assisted Apps 5 Assisted Amt/App \$475,000 %	% Asst Positive 60.0%
Applications by Ethnicity: Hispanic	
	% Positive 80.8%
, , , , , , , , , , , , , , , , , , , ,	% Conv Positive 79.2%
Total Assisted Apps 2 Assisted Amt/App \$200,000 %	% Asst Positive 100.0%

Saline

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
39,281	13,493	\$100,994	\$108,779	\$54,391

Housing Costs

Owner Units Renter Units

 Home Value
 \$297,335
 2016 Value
 \$256,688
 Gross Rent
 \$1,005
 \$904

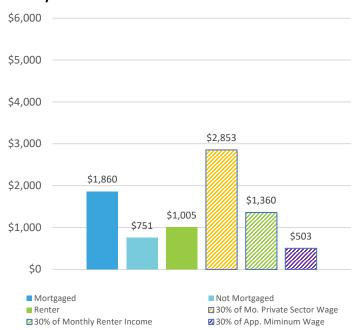
 Cost M/NM
 \$1860/\$751
 Value ▲
 15.8%
 Rent ▲
 11.1%

\$99,112 To afford median home

\$40,200 To afford median gross rent

Affordability Gap

Monthly Costs: Owners and Renters



Cost-Burdened Households



Housing and Development Conditions

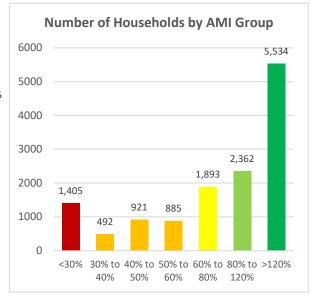
Housing Stock

Units 14,177	Owner HH	86% Renter I	HH 14%
Median Year Built	1979	% Built Pre-1970	35.9%
Median Move Year	2008	% Built After 2010	4.4%
Median Rooms	6.9	SF% 79.7% MM%	10.2% MF% 3.5%

Vacancy Rates

Total	4.8%	Owner		0%	R	enter	0.1%	
Season	al	0.4%	Other	1.8%	# V Rent	175	#V Owner	26

Black	79.6%	White	86.4%
Asian	97.3%	Other or Multiracial	67.2%
Am. Indian	100.0%	Hispanic	92.3%
Pacific Islnd	0.0%		



Saline

Housing Policy Indicators

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	3.6%	4.5%
Household Count, 2021	13,493	400,815

	Market			Partnership		
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	4.07					
Median Income, 2021	\$100,994		9.3%	\$73,066		10.7%
Median owner income, 2021	\$108,779		1.4%	\$88,788		7.9%
Median renter income, 2021	\$54,391		14.3%	\$40,816		12.5%
Median home value	\$297,335		15.8%	\$224,337		20.0%
Median gross rent	\$1,005		11.1%	\$1,080		10.5%
Income needed for median rent	\$40,200			\$43,195		
Income needed for median value	\$99,112			\$74,779		
Overburdened households	2,655	20%	0.3%	102,670	25.6%	-7.6%

		Partnership				
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	258	1.8%	-26.3%	10,851	2.6%	-18.3%
Seasonal vacancy	56	0.4%	-1.8%	10,479	2.5%	-3.5%
For-Sale vacancy	26	0.2%	-77.0%	2,389	0.6%	-44.5%
For-Rent vacancy	175	1.2%	116.0%	4,425	1.0%	-22.1%
Homes built pre-1940	1,865	13.2%		66,071	15.7%	
Homes built post-1990	5,721	40.4%		147,506	35.0%	

Other Market Indicators

Housing Policy Matchmaker Type* Strength and Need Type** High Cost and Growing
High Strength and Low Need (Type IV)

	Owner Units	Renter Units	Total Units
Market demand (estimated annual moves)	131	132	264
Market supply (vacant on market, adjusted for age)	8	89	98
5 year Market production goals (based on 75K units)	119	41	160
1 year Market production goals (based on 15K units)	24	8	32
5 year Partnership goals (based on 75K units)	3,902	6,198	10,101
1 year Partnership goals (based on 15K units)	780	1,240	2,020

Saline

Home Mortgage Disclosure Act Patterns, 2021										
Total Apps	738	Total Amt/App	\$312,182	% Approved	79.4%					
Total Conventional Apps	634	Conventional Amt/App	\$317,082	% Conv Apprved	80.8%					
Total Assisted Apps	104	Assisted Amt/App	\$282,308	% Asst Apprvd	71.2%					
Applications by Race: White										
Total Apps	560	Total Amt/App	\$307,661	% Positive	79.8%					
Total Conventional Apps	483	Conventional Amt/App	\$313,385	% Conv Positive	81.2%					
Total Assisted Apps	77	Assisted Amt/App	\$271,753	% Asst Positive	71.4%					
Applications by Race: Black										
Total Apps	22	Total Amt/App	\$309,545	% Positive	82%					
Total Conventional Apps	12	Conventional Amt/App	\$355,000	% Conv Positive	83.3%					
Total Assisted Apps	10	Assisted Amt/App	\$255,000	% Asst Positive	80.0%					
Applications by Race: Asian										
Total Apps	29	Total Amt/App	\$352,586	% Positive	69.0%					
Total Conventional Apps	28	Conventional Amt/App	\$356,429	% Conv Positive	67.9%					
Total Assisted Apps	1	Assisted Amt/App	\$245,000	% Asst Positive	100.0%					
Applications by Race: Native	American									
Total Apps	1	Total Amt/App	\$165,000	% Positive	100.0%					
Total Conventional Apps	1	Conventional Amt/App	\$165,000	% Conv Positive	100.0%					
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA					
Applications by Race: Hawaii	an or Pacif	ic Islander								
Total Apps	0	Total Amt/App	\$0	% Positive	NA					
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA					
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA					
Applications by Race: Race N	ot Availabl	le								
Total Apps	104	Total Amt/App	\$320,481	% Positive	77.9%					
Total Conventional Apps	93	Conventional Amt/App	\$318,871	% Conv Positive	81.7%					
Total Assisted Apps	11	Assisted Amt/App	\$334,091	% Asst Positive	45.5%					
Applications by Ethnicity: His	panic									
Total Apps	20	Total Amt/App	\$270,000	% Positive	75.0%					
Total Conventional Apps	19	Conventional Amt/App	\$272,895	% Conv Positive	73.7%					
Total Assisted Apps	1	Assisted Amt/App	\$215,000	% Asst Positive	100.0%					

Spring Arbor

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
23,206	7,868	\$79,161	\$81,143	\$60,003

Housing Costs

Owner Units Renter Units

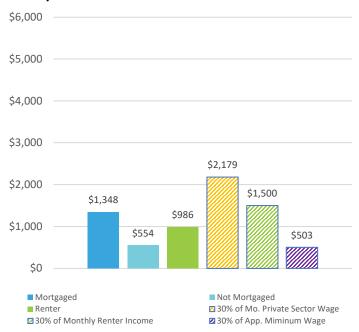
Home Value	\$174,860	2016 Value	\$163,574			2016 Rent	\$872
				Gross Rent	\$986		
Cost M/NM	\$1348/\$554	Value ▲	6.9%			Rent ▲	13.1%

\$58,287 To afford median home

\$39,440 To afford median gross rent

Affordability Gap

Monthly Costs: Owners and Renters



Cost-Burdened Households



Housing and Development Conditions

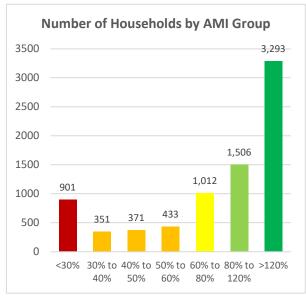
Housing Stock

Units 8,715	Owner HH	87% Rent	er HH	13%	
Median Year Built	1971	% Built Pre-1970	49%		
Median Move Year	2009	% Built After 2010	1.8%		
Median Rooms	6.6	SF% 86.2% MM9	6 7.1%	MF%	1%

Vacancy Rates

Total 9	9.7%		Owner	0%	Renter		0%	
Seasona	ıl	2.7%	Other	4.9%	# V Rent	0	#V Owner	33

Black	25.9%	White	87.7%
Asian	100.0%	Other or Multiracial	78.5%
Am. Indian	100.0%	Hispanic	87.1%
Pacific Islnd	0.0%		



Spring Arbor

Housing Policy Indicators

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	-4.2%	4.5%
Household Count, 2021	7,868	400,815

	Market			Partnership)
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	2.39					
Median Income, 2021	\$79,161		11.3%	\$73,066		10.7%
Median owner income, 2021	\$81,143		7.8%	\$88,788		7.9%
Median renter income, 2021	\$60,003		42.9%	\$40,816		12.5%
Median home value	\$174,860		6.9%	\$224,337		20.0%
Median gross rent	\$986		13.1%	\$1,080		10.5%
Income needed for median rent	\$39,440			\$43,195		
Income needed for median value	\$58,287			\$74,779		
Overburdened households	1,206	15%	-35.1%	102,670	25.6%	-7.6%

	Market			Partnership)
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	424	4.9%	143.7%	10,851	2.6%	-18.3%
Seasonal vacancy	237	2.7%	-18.6%	10,479	2.5%	-3.5%
For-Sale vacancy	33	0.4%	83.3%	2,389	0.6%	-44.5%
For-Rent vacancy	0	0.0%	-100.0%	4,425	1.0%	-22.1%
Homes built pre-1940	1,308	15.0%		66,071	15.7%	
Homes built post-1990	2,208	25.3%		147,506	35.0%	

Other Market Indicators

Housing Policy Matchmaker Type* Strength and Need Type** Low Cost and Shrinking
High Strength and Low Need (Type IV)

	Owner Units	Renter Units	Total Units
Market demand (estimated annual moves)	204	45	249
Market supply (vacant on market, adjusted for age)	16	0	16
5 year Market production goals (based on 75K units)	181	44	225
1 year Market production goals (based on 15K units)	36	9	45
5 year Partnership goals (based on 75K units)	3,902	6,198	10,101
1 year Partnership goals (based on 15K units)	780	1,240	2,020

Spring Arbor

Home Mortgage Disclosure Act Patterns, 2021							
Total Apps	387	Total Amt/App	\$218,178	% Approved	81.1%		
Total Conventional Apps	271	Conventional Amt/App	\$225,074	% Conv Apprved	81.9%		
Total Assisted Apps	116	Assisted Amt/App	\$202,069	% Asst Apprvd	79.3%		
Applications by Race: White							
Total Apps	323	Total Amt/App	\$217,322	% Positive	83.3%		
Total Conventional Apps	232	Conventional Amt/App	\$224,440	% Conv Positive	83.2%		
Total Assisted Apps	91	Assisted Amt/App	\$199,176	% Asst Positive	83.5%		
Applications by Race: Black							
Total Apps	13	Total Amt/App	\$197,308	% Positive	92%		
Total Conventional Apps	6	Conventional Amt/App	\$185,000	% Conv Positive	83.3%		
Total Assisted Apps	7	Assisted Amt/App	\$207,857	% Asst Positive	100.0%		
Applications by Race: Asian							
Total Apps	5	Total Amt/App	\$231,000	% Positive	40.0%		
Total Conventional Apps	2	Conventional Amt/App	\$230,000	% Conv Positive	50.0%		
Total Assisted Apps	3	Assisted Amt/App	\$231,667	% Asst Positive	33.3%		
Applications by Race: Native Am	erican						
Total Apps	0	Total Amt/App	\$0	% Positive	NA		
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Hawaiian	or Pacif						
Total Apps	1	Total Amt/App	\$255,000	% Positive	100.0%		
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	1	Assisted Amt/App	\$255,000	% Asst Positive	100.0%		
Applications by Race: Race Not Available							
Total Apps	38	Total Amt/App	\$226,316	% Positive	60.5%		
Total Conventional Apps	27	Conventional Amt/App	\$236,852	% Conv Positive	70.4%		
Total Assisted Apps	11	Assisted Amt/App	\$200,455	% Asst Positive	36.4%		
Applications by Ethnicity: Hispanic							
Total Apps	6	Total Amt/App	\$188,333	% Positive	66.7%		
Total Conventional Apps	1	Conventional Amt/App	\$205,000	% Conv Positive	100.0%		
Total Assisted Apps	5	Assisted Amt/App	\$185,000	% Asst Positive	60.0%		

Springport-Parma

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
11,318	4,148	\$72,994	\$72,407	\$63,693

Housing Costs

Owner Units Renter Units

 Home Value
 \$145,379
 2016 Value
 \$130,979
 Gross Rent
 \$1,018
 \$2016 Rent
 \$841

 Cost M/NM
 \$1275/\$504
 Value ▲
 11.0%
 Rent ▲
 21.1%

\$48,460 To afford median home

\$40,720 To afford median gross rent

Affordability Gap

Monthly Costs: Owners and Renters



Cost-Burdened Households



Housing and Development Conditions

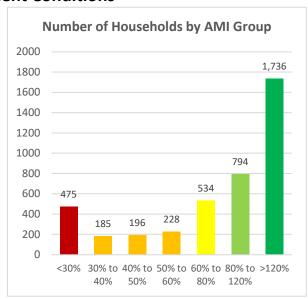
Housing Stock

Units 4,511	Owner HH	86% Renter H	IH 14%
Median Year Built	1972	% Built Pre-1970	46.1%
Median Move Year	2004	% Built After 2010	2%
Median Rooms	6.3	SF% 84.8% MM%	3.3% MF% 0.2%

Vacancy Rates

Total 8%		Owner	0%	Re	enter	0.1%	
Seasonal	1.7%	Other	4.5%	# V Rent	52	#V Owner	17

Black	85.3%	White	85.5%
Asian	100.0%	Other or Multiracial	82.3%
Am. Indian	100.0%	Hispanic	67.6%
Pacific Islnd	0.0%		



Springport-Parma

Housing Policy Indicators

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	-7.4%	4.5%
Household Count, 2021	4,148	400,815

	Market			Partnership		
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	1.99					
Median Income, 2021	\$72,994		20.4%	\$73,066		10.7%
Median owner income, 2021	\$72,407		10.2%	\$88,788		7.9%
Median renter income, 2021	\$63,693		60.0%	\$40,816		12.5%
Median home value	\$145,379		11.0%	\$224,337		20.0%
Median gross rent	\$1,018		21.1%	\$1,080		10.5%
Income needed for median rent	\$40,720			\$43,195		
Income needed for median value	\$48,460			\$74,779		
Overburdened households	691	17%	-33.0%	102,670	25.6%	-7.6%

		Market		Pa	rtnership	ı
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	203	4.5%	-31.4%	10,851	2.6%	-18.3%
Seasonal vacancy	78	1.7%	44.4%	10,479	2.5%	-3.5%
For-Sale vacancy	17	0.4%	-62.2%	2,389	0.6%	-44.5%
For-Rent vacancy	52	1.2%	-7.1%	4,425	1.0%	-22.1%
Homes built pre-1940	1,152	25.5%		66,071	15.7%	
Homes built post-1990	1,242	27.5%		147,506	35.0%	

Other Market Indicators

Housing Policy Matchmaker Type* Strength and Need Type** Low Cost and Shrinking
Low Strength and Low Need (Type III)

	Owner Units	Renter Units	Total Units
Market demand (estimated annual moves)	51	27	78
Market supply (vacant on market, adjusted for age)	7	34	41
5 year Market production goals (based on 75K units)	42	0	42
1 year Market production goals (based on 15K units)	8	0	8
5 year Partnership goals (based on 75K units)	3,902	6,198	10,101
1 year Partnership goals (based on 15K units)	780	1,240	2,020

Springport-Parma

Home Mortgage Disclosure Act Patterns, 2021								
Total Apps	173	Total Amt/App	\$207,312	% Approved	78.6%			
Total Conventional Apps	113	Conventional Amt/App	\$209,513	% Conv Apprved	79.6%			
Total Assisted Apps	60	Assisted Amt/App	\$203,167	% Asst Apprvd	76.7%			
Applications by Race: White								
Total Apps	148	Total Amt/App	\$204,459	% Positive	81.8%			
Total Conventional Apps	95	Conventional Amt/App	\$203,105	% Conv Positive	83.2%			
Total Assisted Apps	53	Assisted Amt/App	\$206,887	% Asst Positive	79.2%			
Applications by Race: Black								
Total Apps	1	Total Amt/App	\$325,000	% Positive	100%			
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA			
Total Assisted Apps	1	Assisted Amt/App	\$325,000	% Asst Positive	100.0%			
Applications by Race: Asian								
Total Apps	0	Total Amt/App	\$0	% Positive	NA			
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA			
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA			
Applications by Race: Native	American							
Total Apps	1	Total Amt/App	\$105,000	% Positive	100.0%			
Total Conventional Apps	1	Conventional Amt/App	\$105,000	% Conv Positive	100.0%			
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA			
Applications by Race: Hawai	ian or Pacifi	c Islander						
Total Apps	0	Total Amt/App	\$0	% Positive	NA			
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA			
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA			
Applications by Race: Race N	lot Available							
Total Apps	21	Total Amt/App	\$198,333	% Positive	57.1%			
Total Conventional Apps	15	Conventional Amt/App	\$217,667	% Conv Positive	60.0%			
Total Assisted Apps	6	Assisted Amt/App	\$150,000	% Asst Positive	50.0%			
Applications by Ethnicity: His	-							
Total Apps	7	Total Amt/App	\$193,571	% Positive	71.4%			
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA			
Total Assisted Apps	7	Assisted Amt/App	\$193,571	% Asst Positive	71.4%			

Superior Township

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
18,733	7,231	\$99,242	\$123,518	\$52,047

Housing Costs

Owner Units Renter Units

 Home Value
 \$338,960
 2016 Value
 \$302,468
 Gross Rent
 \$1,513
 2016 Rent
 \$1,196

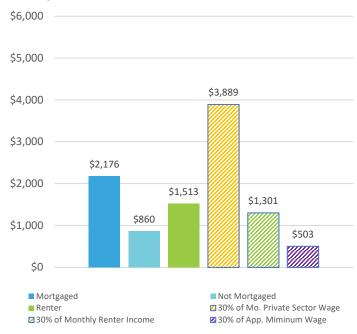
 Cost M/NM
 \$2176/\$860
 Value ▲
 12.1%
 Rent ▲
 26.5%

\$112,987 To afford median home

\$60,520 To afford median gross rent

Affordability Gap

Monthly Costs: Owners and Renters



Cost-Burdened Households



Housing and Development Conditions

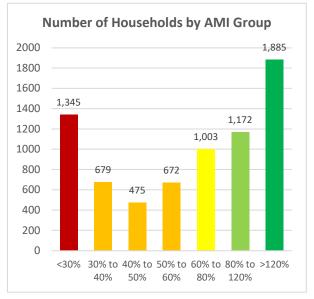
Housing Stock

Units 7,485	Owner HH	79% Renter H	IH 21%
Median Year Built	1990	% Built Pre-1970	20.3%
Median Move Year	2011	% Built After 2010	5.3%
Median Rooms	6.8	SF% 64.7% MM%	16.1% MF% 6.9%

Vacancy Rates

Total 3.4%		Owner	0%	Re	enter	0%	
Seasonal	0.4%	Other	1.4%	# V Rent	48	#V Owner	5

Віаск	66.8%	White	83.9%
Asian	71.3%	Other or Multiracial	89.6%
Am. Indian	0.0%	Hispanic	70.8%
Pacific Islnd	0.0%		



Superior Township

Housing Policy Indicators

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	13.9%	4.5%
Household Count, 2021	7,231	400,815

		Market		Partnership)
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	4.64					
Median Income, 2021	\$99,242		6.1%	\$73,066		10.7%
Median owner income, 2021	\$123,518		7.2%	\$88,788		7.9%
Median renter income, 2021	\$52,047		11.6%	\$40,816		12.5%
Median home value	\$338,960		12.1%	\$224,337		20.0%
Median gross rent	\$1,513		26.5%	\$1,080		10.5%
Income needed for median rent	\$60,520			\$43,195		
Income needed for median value	\$112,987			\$74,779		
Overburdened households	1,790	25%	-6.9%	102,670	25.6%	-7.6%

		Market		Pa	rtnership	
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	104	1.4%	-54.4%	10,851	2.6%	-18.3%
Seasonal vacancy	32	0.4%	-61.4%	10,479	2.5%	-3.5%
For-Sale vacancy	5	0.1%	-91.5%	2,389	0.6%	-44.5%
For-Rent vacancy	48	0.6%	-71.4%	4,425	1.0%	-22.1%
Homes built pre-1940	345	4.6%		66,071	15.7%	
Homes built post-1990	3,751	50.1%		147,506	35.0%	

Other Market Indicators

Housing Policy Matchmaker Type* Strength and Need Type** High Cost and Growing
High Strength and Low Need (Type IV)

	Owner Units	Renter Units	Total Units
Market demand (estimated annual moves)	113	136	250
Market supply (vacant on market, adjusted for age)	1	11	12
5 year Market production goals (based on 75K units)	108	121	229
1 year Market production goals (based on 15K units)	22	24	46
5 year Partnership goals (based on 75K units)	3,902	6,198	10,101
1 year Partnership goals (based on 15K units)	780	1,240	2,020

Superior Township

Home Mortgage Disclosure Act Patterns, 2021							
Total Apps	408	Total Amt/App	\$331,201	% Approved	74.0%		
Total Conventional Apps	344	Conventional Amt/App	\$339,942	% Conv Apprved	75.6%		
Total Assisted Apps	64	Assisted Amt/App	\$284,219	% Asst Apprvd	65.6%		
Applications by Race: White	:						
Total Apps	220	Total Amt/App	\$307,727	% Positive	75.0%		
Total Conventional Apps	196	Conventional Amt/App	\$309,286	% Conv Positive	75.5%		
Total Assisted Apps	24	Assisted Amt/App	\$295,000	% Asst Positive	70.8%		
Applications by Race: Black							
Total Apps	61	Total Amt/App	\$270,902	% Positive	79%		
Total Conventional Apps	35	Conventional Amt/App	\$257,571	% Conv Positive	82.9%		
Total Assisted Apps	26	Assisted Amt/App	\$288,846	% Asst Positive	73.1%		
Applications by Race: Asian							
Total Apps	36	Total Amt/App	\$441,667	% Positive	80.6%		
Total Conventional Apps	36	Conventional Amt/App	\$441,667	% Conv Positive	80.6%		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Native	e American						
Total Apps	10	Total Amt/App	\$176,000	% Positive	70.0%		
Total Conventional Apps	5	Conventional Amt/App	\$113,000	% Conv Positive	80.0%		
Total Assisted Apps	5	Assisted Amt/App	\$239,000	% Asst Positive	60.0%		
Applications by Race: Hawa	iian or Pacifi	c Islander					
Total Apps	1	Total Amt/App	\$245,000	% Positive	0.0%		
Total Conventional Apps	1	Conventional Amt/App	\$245,000	% Conv Positive	0.0%		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Race Not Available							
Total Apps	69	Total Amt/App	\$392,971	% Positive	63.8%		
Total Conventional Apps	59	Conventional Amt/App	\$418,559	% Conv Positive	67.8%		
Total Assisted Apps	10	Assisted Amt/App	\$242,000	% Asst Positive	40.0%		
Applications by Ethnicity: Hispanic							
Total Apps	8	Total Amt/App	\$230,000	% Positive	75.0%		
Total Conventional Apps	7	Conventional Amt/App	\$222,143	% Conv Positive	71.4%		
Total Assisted Apps	1	Assisted Amt/App	\$285,000	% Asst Positive	100.0%		

Tecumseh

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
26,787	10,813	\$69,301	\$77,706	\$37,353

Housing Costs

Owner Units Renter Units

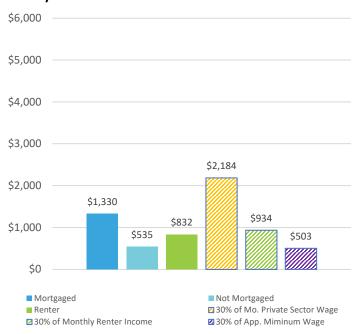
Home Value	\$184,734	2016 Value	\$162,953			2016 Rent	\$861
				Gross Rent	\$832		
Cost M/NM	\$1330/\$535	Value ▲	13.4%		•	Rent ▲	-3.4%

\$61,578 To afford median home

\$33,280 To afford median gross rent

Affordability Gap

Monthly Costs: Owners and Renters



Cost-Burdened Households



Housing and Development Conditions

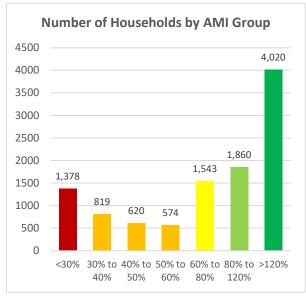
Housing Stock

Units 12,180	Owner HH	82% Renter H	H 18%
Median Year Built	1973	% Built Pre-1970	45.2%
Median Move Year	2010	% Built After 2010	2.1%
Median Rooms	6.2	SF% 82.7% MM%	11.4% MF% 2.7%

Vacancy Rates

Total	11.2%		Owner	0%	Re	nter	0%	
Season	al	6.9%	Other	2.6%	# V Rent	54	#V Owner	66

Black	100.0%	White	83.5%
Asian	100.0%	Other or Multiracial	59.5%
Am. Indian	100.0%	Hispanic	55.0%
Pacific Islnd	0.0%		



Tecumseh

Housing Policy Indicators

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	1.0%	4.5%
Household Count, 2021	10,813	400,815

	Market			Partnership)
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	2.53					
Median Income, 2021	\$69,301		5.2%	\$73,066		10.7%
Median owner income, 2021	\$77,706		7.3%	\$88,788		7.9%
Median renter income, 2021	\$37,353		-4.1%	\$40,816		12.5%
Median home value	\$184,734		13.4%	\$224,337		20.0%
Median gross rent	\$832		-3.4%	\$1,080		10.5%
Income needed for median rent	\$33,280			\$43,195		
Income needed for median value	\$61,578			\$74,779		
Overburdened households	2,107	19%	-18.1%	102,670	25.6%	-7.6%

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	312	2.6%	-18.5%	10,851	2.6%	-18.3%
Seasonal vacancy	839	6.9%	-15.0%	10,479	2.5%	-3.5%
For-Sale vacancy	66	0.5%	450.0%	2,389	0.6%	-44.5%
For-Rent vacancy	54	0.4%	25.6%	4,425	1.0%	-22.1%
Homes built pre-1940	2,312	19.0%		66,071	15.7%	
Homes built post-1990	3,706	30.4%		147,506	35.0%	

Other Market Indicators

Housing Policy Matchmaker Type* Strength and Need Type** Moderate Cost and Growing Low Strength and Low Need (Type III)

	Owner Units	Renter Units	Total Units
Market demand (estimated annual moves)	174	99	272
Market supply (vacant on market, adjusted for age)	28	22	51
5 year Market production goals (based on 75K units)	140	74	214
1 year Market production goals (based on 15K units)	28	15	43
5 year Partnership goals (based on 75K units)	3,902	6,198	10,101
1 year Partnership goals (based on 15K units)	780	1,240	2,020
	Market supply (vacant on market, adjusted for age) 5 year Market production goals (based on 75K units) 1 year Market production goals (based on 15K units) 5 year Partnership goals (based on 75K units)	Market demand (estimated annual moves) 174 Market supply (vacant on market, adjusted for age) 28 5 year Market production goals (based on 75K units) 1 year Market production goals (based on 15K units) 28 5 year Partnership goals (based on 75K units) 3,902	Market demand (estimated annual moves) 174 99 Market supply (vacant on market, adjusted for age) 28 22 5 year Market production goals (based on 75K units) 140 74 1 year Market production goals (based on 15K units) 28 15 5 year Partnership goals (based on 75K units) 3,902 6,198

Tecumseh

Home Mortgage Disclosure Act Patterns, 2021							
Total Apps	537	Total Amt/App	\$214,069	% Approved	79.0%		
Total Conventional Apps	369	Conventional Amt/App	\$215,190	% Conv Apprved	80.5%		
Total Assisted Apps	168	Assisted Amt/App	\$211,607	% Asst Apprvd	75.6%		
Applications by Race: White							
Total Apps	466	Total Amt/App	\$213,391	% Positive	80.7%		
Total Conventional Apps	318	Conventional Amt/App	\$215,189	% Conv Positive	82.7%		
Total Assisted Apps	148	Assisted Amt/App	\$209,527	% Asst Positive	76.4%		
Applications by Race: Black							
Total Apps	1	Total Amt/App	\$285,000	% Positive	100%		
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	1	Assisted Amt/App	\$285,000	% Asst Positive	100.0%		
Applications by Race: Asian							
Total Apps	5	Total Amt/App	\$233,000	% Positive	100.0%		
Total Conventional Apps	3	Conventional Amt/App	\$255,000	% Conv Positive	100.0%		
Total Assisted Apps	2	Assisted Amt/App	\$200,000	% Asst Positive	100.0%		
Applications by Race: Native	American						
Total Apps	0	Total Amt/App	\$0	% Positive	NA		
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Hawaiia	an or Pacif	ic Islander					
Total Apps	0	Total Amt/App	\$0	% Positive	NA		
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Race No	ot Availabl	e					
Total Apps	58	Total Amt/App	\$205,862	% Positive	63.8%		
Total Conventional Apps	42	Conventional Amt/App	\$198,810	% Conv Positive	64.3%		
Total Assisted Apps	16	Assisted Amt/App	\$224,375	% Asst Positive	62.5%		
Applications by Ethnicity: His	panic						
Total Apps	15	Total Amt/App	\$236,333	% Positive	93.3%		
Total Conventional Apps	8	Conventional Amt/App	\$217,500	% Conv Positive	87.5%		
Total Assisted Apps	7	Assisted Amt/App	\$257,857	% Asst Positive	100.0%		

Whitmore Lake

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
35,346	12,988	\$118,261	\$125,947	\$37,665

Housing Costs

Owner Units Renter Units

 Home Value
 \$351,866
 2016 Value
 \$331,572
 Gross Rent
 \$1,117
 2016 Rent
 \$1,138

 Cost M/NM
 \$2059/\$786
 Value ▲
 6.1%
 Rent ▲
 -1.8%

\$117,289 To afford median home

\$44,680 To afford median gross rent

Affordability Gap

Monthly Costs: Owners and Renters



Cost-Burdened Households



Housing and Development Conditions

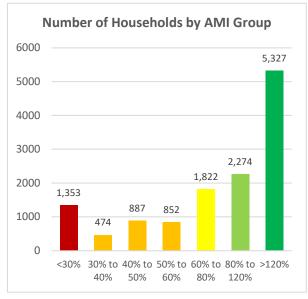
Housing Stock

Units 13,968	Owner HH	90% Renter F	IH 10%
Median Year Built	1986	% Built Pre-1970	30.8%
Median Move Year	2007	% Built After 2010	5%
Median Rooms	7.4	SF% 86.9% MM%	3.9% MF% 1.6%

Vacancy Rates

Total 7%		Owner	0%	Renter	0%	
Seasonal	2.7%	Other	2.0%	# V Rent 27	#V Owner	183

Black	87.1%	White	89.6%
Asian	90.9%	Other or Multiracial	98.8%
Am. Indian	100.0%	Hispanic	88.0%
Pacific Islnd	0.0%		



Whitmore Lake

Housing Policy Indicators

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	8.7%	4.5%
Household Count, 2021	12,988	400,815

	Market			Partnership		
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	4.82					
Median Income, 2021	\$118,261		13.3%	\$73,066		10.7%
Median owner income, 2021	\$125,947		9.4%	\$88,788		7.9%
Median renter income, 2021	\$37,665		-6.5%	\$40,816		12.5%
Median home value	\$351,866		6.1%	\$224,337		20.0%
Median gross rent	\$1,117		-1.8%	\$1,080		10.5%
Income needed for median rent	\$44,680			\$43,195		
Income needed for median value	\$117,289			\$74,779		
Overburdened households	2,534	20%	-18.5%	102,670	25.6%	-7.6%

	Market			Partnership)
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	284	2.0%	-36.0%	10,851	2.6%	-18.3%
Seasonal vacancy	380	2.7%	-39.2%	10,479	2.5%	-3.5%
For-Sale vacancy	183	1.3%	15.1%	2,389	0.6%	-44.5%
For-Rent vacancy	27	0.2%	NA	4,425	1.0%	-22.1%
Homes built pre-1940	1,426	10.2%		66,071	15.7%	
Homes built post-1990	6,416	45.9%		147,506	35.0%	

Other Market Indicators

Housing Policy Matchmaker Type* Strength and Need Type** High Cost and Growing
High Strength and Low Need (Type IV)

	Owner Units	Renter Units	Total Units
mated annual moves)	120	75	195
nt on market, adjusted for age)	49	12	60
ction goals (based on 75K units)	69	61	130
ction goals (based on 15K units)	14	12	26
pals (based on 75K units)	3,902	6,198	10,101
pals (based on 15K units)	780	1,240	2,020
	imated annual moves) nt on market, adjusted for age) ction goals (based on 75K units) ction goals (based on 15K units) pals (based on 75K units) pals (based on 15K units)	imated annual moves) 120 nt on market, adjusted for age) 49 ction goals (based on 75K units) 69 ction goals (based on 15K units) 14 pals (based on 75K units) 3,902	imated annual moves) 120 75 Int on market, adjusted for age) 49 12 Int on goals (based on 75K units) 69 61 Int on goals (based on 15K units) 14 12 Int on goals (based on 75K units) 3,902 6,198

Whitmore Lake

Home Mortgage Disclosure Act Patterns, 2021							
Total Apps	542	Total Amt/App	\$407,066	% Approved	81.0%		
Total Conventional Apps	493	Conventional Amt/App	\$418,955	% Conv Apprved	82.4%		
Total Assisted Apps	49	Assisted Amt/App	\$287,449	% Asst Apprvd	67.3%		
Applications by Race: White							
Total Apps	432	Total Amt/App	\$392,593	% Positive	81.0%		
Total Conventional Apps	391	Conventional Amt/App	\$403,593	% Conv Positive	82.6%		
Total Assisted Apps	41	Assisted Amt/App	\$287,683	% Asst Positive	65.9%		
Applications by Race: Black							
Total Apps	5	Total Amt/App	\$863,000	% Positive	80%		
Total Conventional Apps	5	Conventional Amt/App	\$863,000	% Conv Positive	80.0%		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Asian							
Total Apps	15	Total Amt/App	\$521,000	% Positive	93.3%		
Total Conventional Apps	15	Conventional Amt/App	\$521,000	% Conv Positive	93.3%		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Native A	merican						
Total Apps	2	Total Amt/App	\$295,000	% Positive	100.0%		
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	2	Assisted Amt/App	\$295,000	% Asst Positive	100.0%		
Applications by Race: Hawaiiai	n or Pacifi	ic Islander					
Total Apps	0	Total Amt/App	\$0	% Positive	NA		
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		
Applications by Race: Race Not	Applications by Race: Race Not Available						
Total Apps	72	Total Amt/App	\$439,583	% Positive	76.4%		
Total Conventional Apps	67	Conventional Amt/App	\$451,269	% Conv Positive	76.1%		
Total Assisted Apps	5	Assisted Amt/App	\$283,000	% Asst Positive	80.0%		
Applications by Ethnicity: Hisp	anic						
Total Apps	8	Total Amt/App	\$417,500	% Positive	62.5%		
Total Conventional Apps	8	Conventional Amt/App	\$417,500	% Conv Positive	62.5%		
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA		

Ypsilanti Area-East

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
13,158	5,924	\$48,462	\$64,701	\$21,354

Housing Costs

Owner Units Renter Units

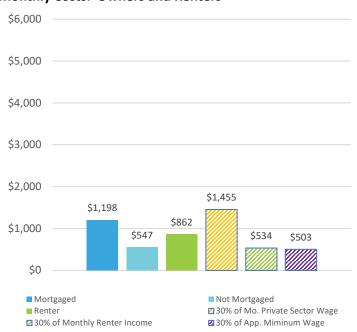
Home Value	\$131,507	2016 Value	\$98,241	Gross Rent	\$862	2016 Rent	\$804
Cost M/NM	\$1198/\$547	Value ▲	33.9%	GIOSS REIIL	300Z	Rent ▲	7.3%

\$43,836 To afford median home

\$34,480 To afford median gross rent

Affordability Gap

Monthly Costs: Owners and Renters



Cost-Burdened Households



Housing and Development Conditions

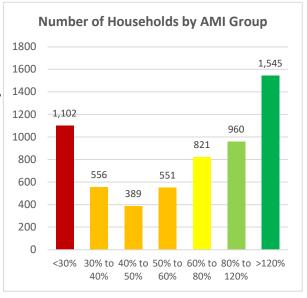
Housing Stock

Units 6,283	Owner HH	55% Renter I	HH 45%
Median Year Built	1957	% Built Pre-1970	73.1%
Median Move Year	2012	% Built After 2010	1%
Median Rooms	5.2	SF% 66.2% MM%	19.7% MF% 12.3%

Vacancy Rates

Total 5.7%		Owner	0%	F	Renter	0%	
Seasonal	0.3%	Other	3.0%	# V Rent	102	#V Owner	5

Black	54.7%	White	57.7%
Asian	23.1%	Other or Multiracial	31.0%
Am. Indian	0.0%	Hispanic	55.1%
Pacific Islnd	0.0%		



Ypsilanti Area-East

Housing Policy Indicators

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	11.2%	4.5%
Household Count, 2021	5,924	400,815

	Market			Partnership)
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	1.80					
Median Income, 2021	\$48,462		25.8%	\$73,066		10.7%
Median owner income, 2021	\$64,701		9.3%	\$88,788		7.9%
Median renter income, 2021	\$21,354		10.3%	\$40,816		12.5%
Median home value	\$131,507		33.9%	\$224,337		20.0%
Median gross rent	\$862		7.3%	\$1,080		10.5%
Income needed for median rent	\$34,480			\$43,195		
Income needed for median value	\$43,836			\$74,779		
Overburdened households	2,043	34%	-18.1%	102,670	25.6%	-7.6%

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	191	3.0%	-54.5%	10,851	2.6%	-18.3%
Seasonal vacancy	17	0.3%	-29.2%	10,479	2.5%	-3.5%
For-Sale vacancy	5	0.1%	-91.7%	2,389	0.6%	-44.5%
For-Rent vacancy	102	1.6%	-29.2%	4,425	1.0%	-22.1%
Homes built pre-1940	919	14.6%		66,071	15.7%	
Homes built post-1990	489	7.8%		147,506	35.0%	

Other Market Indicators

Housing Policy Matchmaker Type* Strength and Need Type** Low Cost and Growing
High Strength and High Need (Type I)

	Owner Units	Renter Units	Total Units
Market demand (estimated annual moves)	78	149	227
Market supply (vacant on market, adjusted for age)	4	60	64
5 year Market production goals (based on 75K units)	72	86	157
1 year Market production goals (based on 15K units)	14	17	31
5 year Partnership goals (based on 75K units)	3,902	6,198	10,101
1 year Partnership goals (based on 15K units)	780	1,240	2,020

Ypsilanti Area-East

Home Mortgage Disclosure Act Patterns, 2021						
Total Apps	215	Total Amt/App	\$163,233	% Approved	77.7%	
Total Conventional Apps	173	Conventional Amt/App	\$163,671	% Conv Apprved	78.0%	
Total Assisted Apps	42	Assisted Amt/App	\$161,429	% Asst Apprvd	76.2%	
Applications by Race: Whit	:e					
Total Apps	151	Total Amt/App	\$169,371	% Positive	80.1%	
Total Conventional Apps	122	Conventional Amt/App	\$169,918	% Conv Positive	79.5%	
Total Assisted Apps	29	Assisted Amt/App	\$167,069	% Asst Positive	82.8%	
Applications by Race: Black	<					
Total Apps	22	Total Amt/App	\$144,091	% Positive	73%	
Total Conventional Apps	15	Conventional Amt/App	\$142,333	% Conv Positive	80.0%	
Total Assisted Apps	7	Assisted Amt/App	\$147,857	% Asst Positive	57.1%	
Applications by Race: Asian	n					
Total Apps	7	Total Amt/App	\$126,429	% Positive	57.1%	
Total Conventional Apps	5	Conventional Amt/App	\$119,000	% Conv Positive	60.0%	
Total Assisted Apps	2	Assisted Amt/App	\$145,000	% Asst Positive	50.0%	
Applications by Race: Nativ	ve American					
Total Apps	2	Total Amt/App	\$195,000	% Positive	100.0%	
Total Conventional Apps	2	Conventional Amt/App	\$195,000	% Conv Positive	100.0%	
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA	
Applications by Race: Hawa	aiian or Pacifi	c Islander				
Total Apps	0	Total Amt/App	\$0	% Positive	NA	
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA	
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA	
Applications by Race: Race	Not Available	2				
Total Apps	27	Total Amt/App	\$153,148	% Positive	66.7%	
Total Conventional Apps	25	Conventional Amt/App	\$157,800	% Conv Positive	68.0%	
Total Assisted Apps	2	Assisted Amt/App	\$95,000	% Asst Positive	50.0%	
Applications by Ethnicity: I	Hispanic					
Total Apps	10	Total Amt/App	\$154,000	% Positive	80.0%	
Total Conventional Apps	9	Conventional Amt/App	\$153,889	% Conv Positive	77.8%	
Total Assisted Apps	1	Assisted Amt/App	\$155,000	% Asst Positive	100.0%	

Ypsilanti Area-West

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
36,617	15,798	\$53,121	\$96,028	\$38,115

Housing Costs

Owner Units Renter Units

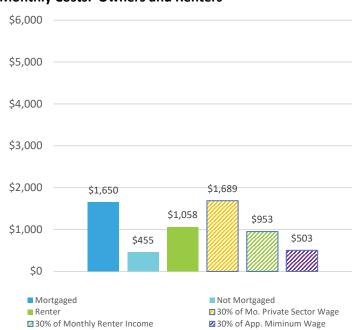
Home Value	\$225,190	2016 Value	\$185,823			2016 Rent	\$946
				Gross Rent	\$1,058		
Cost M/NM	\$1650/\$455	Value ▲	21.2%		, ,	Rent ▲	11.9%

\$75,063 To afford median home

\$42,320 To afford median gross rent

Affordability Gap

Monthly Costs: Owners and Renters



Cost-Burdened Households



Housing and Development Conditions

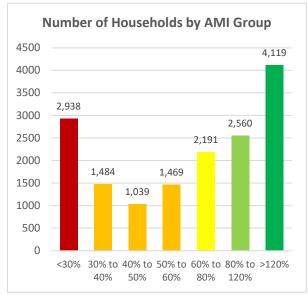
Housing Stock

Units 16,635	Owner HH	32% Renter F	IH 68%
Median Year Built	1971	% Built Pre-1970	38.3%
Median Move Year	2014	% Built After 2010	2.3%
Median Rooms	4.4	SF% 31.9% MM%	28.2% MF% 39%

Vacancy Rates

Total	5%		Owner	0%		Renter	0%	
Season	al	0.2%	Other	0.9%	# V Rent	530	#V Owner	0

віаск	16.9%	White	37.6%
Asian	40.8%	Other or Multiracial	26.9%
Am. Indian	0.0%	Hispanic	24.1%
Pacific Islnd	0.0%		



Ypsilanti Area-West

Housing Policy Indicators

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	3.6%	4.5%
Household Count, 2021	15,798	400,815

	Market			Partnership		
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	3.08					
Median Income, 2021	\$53,121		15.5%	\$73,066		10.7%
Median owner income, 2021	\$96,028		6.9%	\$88,788		7.9%
Median renter income, 2021	\$38,115		11.3%	\$40,816		12.5%
Median home value	\$225,190		21.2%	\$224,337		20.0%
Median gross rent	\$1,058		11.9%	\$1,080		10.5%
Income needed for median rent	\$42,320			\$43,195		
Income needed for median value	\$75,063			\$74,779		
Overburdened households	6,701	42%	1.2%	102,670	25.6%	-7.6%

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	151	0.9%	-71.9%	10,851	2.6%	-18.3%
Seasonal vacancy	29	0.2%	-21.6%	10,479	2.5%	-3.5%
For-Sale vacancy	0	0.0%	-100.0%	2,389	0.6%	-44.5%
For-Rent vacancy	530	3.2%	39.1%	4,425	1.0%	-22.1%
Homes built pre-1940	2,188	13.2%		66,071	15.7%	
Homes built post-1990	3,488	21.0%		147,506	35.0%	

Other Market Indicators

Housing Policy Matchmaker Type* Strength and Need Type** Moderate Cost and Growing High Strength and High Need (Type I)

	Owner Units	Renter Units	Total Units
Market demand (estimated annual moves)	122	880	1003
Market supply (vacant on market, adjusted for age)	0	166	166
5 year Market production goals (based on 75K units)	118	690	808
1 year Market production goals (based on 15K units)	24	138	162
5 year Partnership goals (based on 75K units)	3,902	6,198	10,101
1 year Partnership goals (based on 15K units)	780	1,240	2,020

Ypsilanti Area-West

Home Mortgage Disclosure Act Patterns, 2021								
Total Apps	317	Total Amt/App	\$235,978	% Approved	78.5%			
Total Conventional Apps	289	Conventional Amt/App	\$233,304	% Conv Apprved	79.9%			
Total Assisted Apps	28	Assisted Amt/App	\$263,571	% Asst Apprvd	64.3%			
Applications by Race: White	}							
Total Apps	202	Total Amt/App	\$230,891	% Positive	81.2%			
Total Conventional Apps	188	Conventional Amt/App	\$227,872	% Conv Positive	81.9%			
Total Assisted Apps	14	Assisted Amt/App	\$271,429	% Asst Positive	71.4%			
Applications by Race: Black								
Total Apps	15	Total Amt/App	\$237,667	% Positive	73%			
Total Conventional Apps	9	Conventional Amt/App	\$225,000	% Conv Positive	88.9%			
Total Assisted Apps	6	Assisted Amt/App	\$256,667	% Asst Positive	50.0%			
Applications by Race: Asian								
Total Apps	25	Total Amt/App	\$273,400	% Positive	84.0%			
Total Conventional Apps	25	Conventional Amt/App	\$273,400	% Conv Positive	84.0%			
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA			
Applications by Race: Native	e American							
Total Apps	3	Total Amt/App	\$211,667	% Positive	66.7%			
Total Conventional Apps	3	Conventional Amt/App	\$211,667	% Conv Positive	66.7%			
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA			
Applications by Race: Hawa	iian or Pacifi	c Islander						
Total Apps	0	Total Amt/App	\$0	% Positive	NA			
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA			
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA			
Applications by Race: Race I	Not Available	e						
Total Apps	61	Total Amt/App	\$232,377	% Positive	68.9%			
Total Conventional Apps	53	Conventional Amt/App	\$228,962	% Conv Positive	69.8%			
Total Assisted Apps	8	Assisted Amt/App	\$255,000	% Asst Positive	62.5%			
Applications by Ethnicity: Hi	-							
Total Apps	13	Total Amt/App	\$235,000	% Positive	76.9%			
Total Conventional Apps	12	Conventional Amt/App	\$235,833	% Conv Positive	83.3%			
Total Assisted Apps	1	Assisted Amt/App	\$225,000	% Asst Positive	0.0%			

Ypsilanti Township-East

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
27,629	11,212	\$57,449	\$71,340	\$42,971

Housing Costs

Owner Units Renter Units

 Home Value
 \$147,228
 2016 Value
 \$110,460
 Gross Rent
 \$1,094
 2016 Rent
 \$969

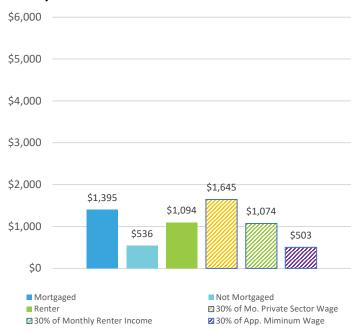
 Cost M/NM
 \$1395/\$536
 Value ▲
 33.3%
 Rent ▲
 12.9%

\$49,076 To afford median home

\$43,760 To afford median gross rent

Affordability Gap

Monthly Costs: Owners and Renters



Cost-Burdened Households



Housing and Development Conditions

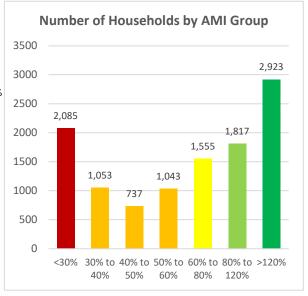
Housing Stock

Units 11,920	Owner HH	51% Renter H	IH 49%
Median Year Built	1971	% Built Pre-1970	45.9%
Median Move Year	2013	% Built After 2010	3.5%
Median Rooms	5.2	SF% 54.3% MM%	23% MF% 16.7%

Vacancy Rates

Total 5.99	%	Owner	0%	Renter	0%	
Seasonal	0.3%	Other	1.5%	# V Rent 241	#V Owner	203

Віаск	37.9%	White	58.4%
Asian	66.7%	Other or Multiracial	39.2%
Am. Indian	70.4%	Hispanic	34.7%
Pacific Islnd	0.0%		



Ypsilanti Township-East

Housing Policy Indicators

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	-0.7%	4.5%
Household Count, 2021	11,212	400,815

	Market			Partnership		
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	2.02					
Median Income, 2021	\$57,449		13.5%	\$73,066		10.7%
Median owner income, 2021	\$71,340		13.1%	\$88,788		7.9%
Median renter income, 2021	\$42,971		24.8%	\$40,816		12.5%
Median home value	\$147,228		33.3%	\$224,337		20.0%
Median gross rent	\$1,094		12.9%	\$1,080		10.5%
Income needed for median rent	\$43,760			\$43,195		
Income needed for median value	\$49,076			\$74,779		
Overburdened households	3,861	34%	-3.6%	102,670	25.6%	-7.6%

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	178	1.5%	-63.1%	10,851	2.6%	-18.3%
Seasonal vacancy	30	0.3%	-46.4%	10,479	2.5%	-3.5%
For-Sale vacancy	203	1.7%	123.1%	2,389	0.6%	-44.5%
For-Rent vacancy	241	2.0%	-3.2%	4,425	1.0%	-22.1%
Homes built pre-1940	455	3.8%		66,071	15.7%	
Homes built post-1990	2,818	23.6%		147,506	35.0%	

Other Market Indicators

Housing Policy Matchmaker Type* Strength and Need Type** Low Cost and Stable
Low Strength and High Need (Type II)

	Owner Units	Renter Units	Total Units
Market demand (estimated annual moves)	130	395	525
Market supply (vacant on market, adjusted for age)	103	96	199
5 year Market production goals (based on 75K units)	26	289	315
1 year Market production goals (based on 15K units)	5	58	63
5 year Partnership goals (based on 75K units)	3,902	6,198	10,101
1 year Partnership goals (based on 15K units)	780	1,240	2,020

Ypsilanti Township-East

		<u> </u>			
Hor	me Mort	tgage Disclosure Act Pa	atterns, 202	1	
Total Apps	506	Total Amt/App	\$194,328	% Approved	74.7%
Total Conventional Apps	381	Conventional Amt/App	\$189,488	% Conv Apprved	75.6%
Total Assisted Apps	125	Assisted Amt/App	\$209,080	% Asst Apprvd	72.0%
Applications by Race: White					
Total Apps	289	Total Amt/App	\$187,422	% Positive	80.6%
Total Conventional Apps	228	Conventional Amt/App	\$181,754	% Conv Positive	81.6%
Total Assisted Apps	61	Assisted Amt/App	\$208,607	% Asst Positive	77.0%
Applications by Race: Black					
Total Apps	104	Total Amt/App	\$207,019	% Positive	64%
Total Conventional Apps	67	Conventional Amt/App	\$206,642	% Conv Positive	59.7%
Total Assisted Apps	37	Assisted Amt/App	\$207,703	% Asst Positive	73.0%
Applications by Race: Asian					
Total Apps	12	Total Amt/App	\$235,000	% Positive	66.7%
Total Conventional Apps	12	Conventional Amt/App	\$235,000	% Conv Positive	66.7%
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Native A	American				
Total Apps	2	Total Amt/App	\$260,000	% Positive	50.0%
Total Conventional Apps	2	Conventional Amt/App	\$260,000	% Conv Positive	50.0%
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Hawaiia	n or Pacifi	ic Islander			
Total Apps	1	Total Amt/App	\$195,000	% Positive	100.0%
Total Conventional Apps	1	Conventional Amt/App	\$195,000	% Conv Positive	100.0%
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Race No					
Total Apps	78	Total Amt/App	\$188,590	% Positive	65.4%
Total Conventional Apps	58	Conventional Amt/App	\$183,103	% Conv Positive	70.7%
Total Assisted Apps	20	Assisted Amt/App	\$204,500	% Asst Positive	50.0%
Applications by Ethnicity: Hisp					
Total Apps	27	Total Amt/App	\$189,444	% Positive	77.8%
Total Conventional Apps	22	Conventional Amt/App	\$195,455	% Conv Positive	72.7%
Total Assisted Apps	5	Assisted Amt/App	\$163,000	% Asst Positive	100.0%

Ypsilanti Township-West

Population	Households	Median HH Income	Owner HH Income	Renter HH Income
12,429	4,197	\$111,610	\$111,762	\$131,468

Housing Costs

Owner Units Renter Units

 Home Value
 \$248,005
 2016 Value
 \$206,210
 Gross Rent
 \$1,389
 2016 Rent
 \$1,702

 Cost M/NM
 \$1796/\$718
 Value ▲
 20.3%
 Rent ▲
 -18.4%

\$82,668 To afford median home

\$55,560 To afford median gross rent

Affordability Gap

Monthly Costs: Owners and Renters



Cost-Burdened Households



Housing and Development Conditions

Housing Stock

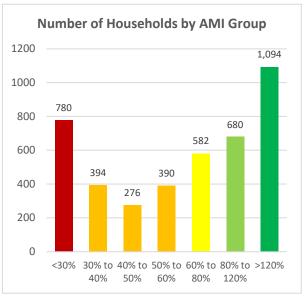
Units 4,294	Owner HH	94% Renter	нн	6%	
Median Year Built	1996	% Built Pre-1970	9%		
Median Move Year	2008	% Built After 2010	2.4%		
Median Rooms	7.1	SF% 97.6% MM%	1.9%	MF%	0%

Vacancy Rates

 Total
 2.3%
 Owner
 0%
 Renter
 0.2%

 Seasonal
 0.2%
 Other
 1.0%
 # V Rent
 47
 #V Owner
 0

Black	91.9%	White	93.6%
Asian	100.0%	Other or Multiracial	100.0%
Am. Indian	100.0%	Hispanic	100.0%
Pacific Islnd	0.0%		



Ypsilanti Township-West

Housing Policy Indicators

Household Count and Growth	Market	Partnership
Household Change, 2016 to 2021	3.8%	4.5%
Household Count, 2021	4,197	400,815

	Market			Partnership		
Housing Affordability	Number	%	% Change	Number	%	% Change
Home value / partnership income	3.39					
Median Income, 2021	\$111,610		16.3%	\$73,066		10.7%
Median owner income, 2021	\$111,762		9.5%	\$88,788		7.9%
Median renter income, 2021	\$131,468		194.2%	\$40,816		12.5%
Median home value	\$248,005		20.3%	\$224,337		20.0%
Median gross rent	\$1,389		-18.4%	\$1,080		10.5%
Income needed for median rent	\$55,560			\$43,195		
Income needed for median value	\$82,668			\$74,779		
Overburdened households	697	17%	-39.7%	102,670	25.6%	-7.6%

	Market			Partnership		
Housing Quality and Vacancy	Number	%	% Change	Number	%	% Change
"Other" vacancy	42	1.0%	-49.4%	10,851	2.6%	-18.3%
Seasonal vacancy	8	0.2%	NA	10,479	2.5%	-3.5%
For-Sale vacancy	0	0.0%	-100.0%	2,389	0.6%	-44.5%
For-Rent vacancy	47	1.1%	NA	4,425	1.0%	-22.1%
Homes built pre-1940	107	2.5%		66,071	15.7%	
Homes built post-1990	3,291	76.6%		147,506	35.0%	

Other Market Indicators

Housing Policy Matchmaker Type* Strength and Need Type** Moderate Cost and Growing High Strength and Low Need (Type IV)

	Owner Units	Renter Units	Total Units
Market demand (estimated annual moves)	52	0	52
Market supply (vacant on market, adjusted for age)	0	9	9
5 year Market production goals (based on 75K units)	50	0	50
1 year Market production goals (based on 15K units)	10	0	10
5 year Partnership goals (based on 75K units)	3,902	6,198	10,101
1 year Partnership goals (based on 15K units)	780	1,240	2,020

Ypsilanti Township-West

Home Mortgage Disclosure Act Patterns, 2021					
Total Apps	304	Total Amt/App	\$259,868	% Approved	76.3%
Total Conventional Apps	240	Conventional Amt/App	\$257,583	% Conv Apprved	77.9%
Total Assisted Apps	64	Assisted Amt/App	\$268,438	% Asst Apprvd	70.3%
Applications by Race: White	!				
Total Apps	146	Total Amt/App	\$252,877	% Positive	82.2%
Total Conventional Apps	128	Conventional Amt/App	\$249,609	% Conv Positive	82.8%
Total Assisted Apps	18	Assisted Amt/App	\$276,111	% Asst Positive	77.8%
Applications by Race: Black					
Total Apps	71	Total Amt/App	\$265,000	% Positive	62%
Total Conventional Apps	40	Conventional Amt/App	\$267,250	% Conv Positive	67.5%
Total Assisted Apps	31	Assisted Amt/App	\$262,097	% Asst Positive	54.8%
Applications by Race: Asian					
Total Apps	17	Total Amt/App	\$281,471	% Positive	76.5%
Total Conventional Apps	17	Conventional Amt/App	\$281,471	% Conv Positive	76.5%
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Native	e American				
Total Apps	0	Total Amt/App	\$0	% Positive	NA
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Hawa	Applications by Race: Hawaiian or Pacific Islander				
Total Apps	0	Total Amt/App	\$0	% Positive	NA
Total Conventional Apps	0	Conventional Amt/App	\$0	% Conv Positive	NA
Total Assisted Apps	0	Assisted Amt/App	\$0	% Asst Positive	NA
Applications by Race: Race I	Not Available	e			
Total Apps	57	Total Amt/App	\$263,772	% Positive	75.4%
Total Conventional Apps	45	Conventional Amt/App	\$261,444	% Conv Positive	71.1%
Total Assisted Apps	12	Assisted Amt/App	\$272,500	% Asst Positive	91.7%
Applications by Ethnicity: Hispanic					
Total Apps	14	Total Amt/App	\$235,000	% Positive	92.9%
Total Conventional Apps	12	Conventional Amt/App	\$242,500	% Conv Positive	91.7%
Total Assisted Apps	2	Assisted Amt/App	\$190,000	% Asst Positive	100.0%

Market Conditions According to Household Growth and Housing Cost/Value

Strong Markets

Adrian

Ann Arbor-Central

Ann Arbor-Northeast

Ann Arbor-Southeast

Ann Arbor-Southwest

Ann Arbor-West

Blissfield

Brighton

Brighton State Recreation Area

Brighton-East

Brooklyn-Grass Lake

Carleton

Chelsea

Dexter

Dundee

Fowlerville

Hartland

Hillsdale

Howell

Hudson-Morenci

Island Lake State Recreation Area

Jackson Area-East

Jackson Area-Northwest

Jackson-Blackman Southeast

Jackson County-Northeast

Madison Township-Raisin Township

Manitou Beach-Devils Lake

Monroe Area-Central

Pinckney

Pittsfield Township

Saline

Superior Township

Tecumseh

Whitmore Lake

Ypsilanti Area-East

Ypsilanti Township-West

Soft Markets

Lambertville

Monroe Area-Outer

Spring Arbor

Springport-Parma

Ypsilanti Area-West

Ypsilanti Township-East

Housing Policy Toolbox

I. Create and preserve dedicated affordable housing units

Suggested Market Type

Establishing incentives or requirements for affordable housing

Expedited permitting for qualifying projects

Soft, Strong

Deduced on weight feet for modificing musicate	Coft Ctrong
Reduced or waived fees for qualifying projects Reduced parking requirements for qualifying developments	Soft, Strong Soft, Strong
Tax abatements or exemptions	Soft, Strong
Density bonuses	Strong
	Strong
Inclusionary zoning	Strong
Generating revenue for affordable housing	
<u>Dedicated revenue sources</u>	Soft, Strong
Employer-assisted housing programs	Soft, Strong
State tax credits for affordable housing	Soft, Strong
Tax increment financing	Soft, Strong
General obligation bonds for affordable housing	Soft, Strong
Housing trust funds	Soft, Strong
Increased use of multifamily private activity bonds to draw down 4 percent Low Income Housing Tax Credits	Soft, Strong
Activation of housing finance agency reserves	Soft, Strong
<u>Demolition taxes and condominium conversion fees</u>	Strong
Linkage fees/affordable housing impact fees	Strong
<u>Transfers of development rights</u>	Strong
Supporting affordable housing through subsidies	
Below-market financing of affordable housing development	Soft, Strong
Low income housing tax credit	Soft, Strong
<u>Project-basing of housing choice vouchers</u>	Soft, Strong
Acquisition and operation of moderate-cost rental units	Strong
Capital subsidies for building affordable housing developments	Strong
Operating subsidies for affordable housing developments	Strong
Preserving existing affordable housing	
The Rental Assistance Demonstration (RAD)	Soft, Strong
	Strong
Preservation inventories Pictor of first refusal	Strong
Rights of first refusal	Strong
Expanding the availability of affordable housing in resource-rich areas	
Regional collaboration to support the development of affordable housing in resource-rich areas	Soft, Strong
Targeted efforts to expand the supply of rental housing and lower-cost housing types in resource-rich areas	Soft, Strong
Targeted efforts to create and preserve dedicated affordable housing in resource-rich areas	Strong
Creating durable affordable homeownership opportunities	_
Community land trusts	Soft, Strong
Deed-restricted homeownership	Soft, Strong
<u>Limited equity cooperatives</u>	Soft, Strong
Facilitating the acquisition or identification of land for affordable housing	
	Soft
Land banks Brown fields	
Brownfields Light development an land assembly transit and other assessing	Soft, Strong
Joint development on land owned by transit and other agencies	Soft, Strong
Property acquisition funds Use of a while he was a draw and the heaving	Soft, Strong
Use of publicly owned property for affordable housing	Soft, Strong

II. Align housing supply with market and neighborhood housing conditions

Planning

Regulating short term rentals	Strong
Reducing development costs and barriers	

Accessory dwelling units	Soft, Strong
Changes to increase the predictability of the regulatory process	Soft, Strong
Housing rehabilitation codes	Soft, Strong
Reduced parking requirements	Soft, Strong
Reductions in impact fees and exactions	Soft, Strong
Reforms to construction standards and building codes	Soft, Strong
Streamlined environmental review processes	Soft, Strong
Streamlined permitting processes	Soft, Strong
Zoning changes to facilitate the use of lower-cost housing types	Soft, Strong
Increases in the supply of buildable land by expanding growth boundaries	Strong
Missing middle housing	Strong
Zoning changes to allow for higher residential density	Strong

Creating incentives for new development or redevelopment

Appraisal gap financing	Soft
<u>Land value taxation</u>	Soft
<u>Brownfields</u>	Soft, Strong
Tax incentives for new construction and substantial rehabilitation	Soft, Strong
Incentives to encourage the development of lower-cost housing types	Strong

Dealing with vacant, abandoned, and tax-delinquent properties

<u>Land banks</u>	Soft
Creating and managing vacant property inventories	Soft
<u>Demolition of neglected properties</u>	Soft, Strong
Foreclosure and disposition of tax-delinquent properties	Soft, Strong

III. Help households access and afford private-market homes

Providing tenant-based rental assistance

HOME tenant-based rental assistance	Soft, Strong
Housing choice vouchers	Soft, Strong
Security deposit and/or first and last month's rent assistance	Soft, Strong
State or local funded tenant-based rental assistance	Soft, Strong

Promoting mobility for housing choice voucher holders

Mobility counseling for housing choice voucher holders	Soft, Strong
Landlord recruitment and retention	Strong
Increased voucher payment standards in high-cost areas	Strong

Reducing barriers to homeownership

<u>Discounted sales of city-owned property</u>	Soft, Strong
Down payment and closing cost assistance	Soft, Strong
Special Purpose Credit Programs	Soft, Strong
<u>Subsidized home mortgages</u>	Soft, Strong
Housing education and counseling	Soft, Strong
Asset building programs	Soft, Strong
Shared appreciation mortgages	Strong

Small balance home mortgages	Strong
Reducing energy use and costs	
Energy-efficiency retrofits	Soft, Strong
Energy-efficiency standards	Soft, Strong
	, •
Combatting housing discrimination	
Enforcement of fair housing laws	Soft, Strong
Fair housing education for real estate professionals and consumers	Soft, Strong
Source of income laws	Soft, Strong
Legal assistance for victims of discrimination	Soft, Strong
IV. Protect against displacement and poor housing conditions	
Enhancing renters' housing stability	
Just cause eviction policies	Soft, Strong
Eviction prevention programs	Soft, Strong
<u>Legal assistance for at-risk renters</u>	Soft, Strong
<u>Protection from condo conversions</u>	Strong
Rent regulation	Strong
Enhancing homeowners' housing stability	
Property tax relief for income-qualified homeowners	Soft, Strong
Foreclosure prevention programs	Soft, Strong
Enhancing community stability	0.6
Insurance against property value decline	Soft
Stabilizing high-poverty neighborhoods through a mixed-income approach	Soft, Strong
Improving quality of both new and existing housing	
Assistance for home safety modifications	Soft, Strong
Code enforcement	Soft, Strong
Homeowner rehabilitation assistance programs	Soft, Strong
Housing and building codes	Soft, Strong
Lead abatement	Soft, Strong
Weatherization assistance	Soft, Strong
Ensuring the ongoing viability of unsubsidized affordable rental properties	6.6
Guidance for small, market affordable rental properties	Soft Strong
Expanded access to capital for owners of unsubsidized affordable rental properties Tay incentives for the maintenance and rehabilitation of unsubsidized affordable rental properties	Soft, Strong
Tax incentives for the maintenance and rehabilitation of unsubsidized affordable rental properties	Soft, Strong