

2004 ACURA

SAMPLE VIN: JH4KA96564C000000
MODEL: KA965

BODY TYPE	MODEL	BASE PRICE
ACURA 3.5 RL		
4 Door Sedan	KA965	\$43,255
4 Door Sedan with Navigation System	KA966	45,600
ACURA MDX		
4 Door Sport Utility	YD182	36,400
4 Door Sport Utility with Touring Package	YD186	39,000
4 Door Sport Utility with Touring Package and Entertainment System	YD187	40,500
4 Door Sport Utility with Touring Package and Navigation System	YD188	41,200
4 Door Sport Utility with Touring Package, Navigation System & Entertainment System	YD189	42,700
ACURA NSX TARGA		
2 Door Coupe/6 Speed Transmission	NA216	89,000
2 Door Coupe/Automatic Transmission	NA126	89,000
ACURA RSX		
2 Door Coupe/5 Speed Transmission – Cloth	DC538	20,025
2 Door Coupe/5 Speed Transmission – Leather	DC538	21,100
2 Door Coupe/Automatic Transmission – Cloth	DC548	20,925
2 Door Coupe/Automatic Transmission – Leather	DC548	22,000
2 Door Coupe/Type S – 6 Speed Transmission	DC530	23,320
ACURA TL		
4 Door Sedan	UA655, UA662	32,650
4 Door Sedan with navigation system	UA655, UA662	34,650
4 Door Sedan with high performance tires	UA656	34,850
4 Door Sedan with high performance tires and navigation system	UA656	34,850
ACURA TSX		
4 Door Sedan	CL958, CL968	26,490
4 Door Sedan with Navigation System	CL959, CL969	28,490

2004 AUDI

SAMPLE VIN: WAUJJC68E34A000000
MODEL: JC68

BODY TYPE	MODEL	BASE PRICE
AUDI ALLROAD QUATTRO		
Station Wagon (SUV) – 6 cyl.	YD64	\$39,950
Station Wagon (SUV) – 8 cyl.	YL64	46,950
AUDI A4		
4 Door Sedan/5 Speed Transmission – 4 cyl.	JC68	25,550
4 Door Sedan/Automatic Transmission – 4 cyl.	JC68	26,700
4 Door Sedan/Automatic Transmission – 6 cyl.	JT68	31,450
AUDI A4 QUATTRO – 4 x 4		
4 Door Sedan/6 Speed Transmission – 4 cyl.	LC68	27,750
4 Door Sedan/6 Speed Transmission – 6 cyl.	LT68	33,240
4 Door Sedan/Automatic Transmission – 4 cyl.	LC68	28,800
4 Door Sedan/Automatic Transmission – 6 cyl.	LT68	34,290
AUDI A4 AVANT QUATTRO – 4 x 4		
Station Wagon/6 Speed Transmission – 4 cyl.	VC68	28,750
Station Wagon/6 Speed Transmission – 6 cyl.	VT68	34,240
Station Wagon/Automatic Transmission – 4 cyl.	VC68	29,800
Station Wagon/Automatic Transmission – 6 cyl.	VT68	35,290
AUDI A4 CABRIOLET		
Convertible – 4 cyl. – Turbo	AC48	35,250
Convertible – 6 cyl.	AT48	41,800
AUDI A4 CABRIOLET QUATTRO		
Convertible – 6 cyl.	DT48	43,550
AUDI A6		
4 Door Sedan	JT64	35,950

2004 AUDI (continued)

SAMPLE VIN: JH4KA96564C000000
MODEL: JC68

BODY TYPE	MODEL	BASE PRICE
AUDI A6 QUATTRO – 4 x 4		
4 Door Sedan – 2.7 liter 6 cyl. engine – Turbo	LD64	\$42,650
4 Door Sedan – 2.7 liter 6 cyl. – Turbo – S-Line	CD64	43,150
4 Door Sedan – 3.0 liter 6 cyl. engine	LT64	39,450
4 Door Sedan – 4.2 liter 8 cyl. engine	ML64	49,500
AUDI A6 AVANT QUATTRO – 4 x 4		
Station Wagon	VT64	40,650
AUDI A8 QUATTRO – 4 x 4		
4 Door Sedan/L	ML44	68,500
AUDI S4 AVANT QUATTRO – 4 x 4		
Station Wagon/6 Speed Transmission	XL68	46,650
Station Wagon/Automatic Transmission	XL68	47,800
AUDI S4 CABRIOLET QUATTRO – 4 x 4		
Convertible/6 Speed Transmission – 8 cyl.	RL48	53,850
Convertible/Automatic Transmission – 8 cyl.	RL48	55,000
AUDI S4 QUATTRO – 4 x 4		
4 Door Sedan/6 Speed Transmission	PL68	45,650
4 Door Sedan/Automatic Transmission	PL68	46,800
AUDI TT		
2 Door Coupe – 4 cyl. – Turbo	SC28	33,250
Convertible – 4 cyl. – Turbo	TC28	35,250
AUDI TT QUATTRO – 4 x 4		
2 Door Coupe/6 Speed Transmission – 4 cyl.	WT28	36,700
2 Door Coupe/Automatic Trans. – 6 cyl. – 4 seat	WF28	39,900
2 Door Coupe/Automatic Trans. – 6 cyl. – 2 seat	UF28	42,900
Convertible/6 Speed Transmission – 4 cyl.	UT28	39,500

2004 BMW

SAMPLE VIN: WBABD33494J000000
MODEL: BD3

BODY TYPE	MODEL	BASE PRICE
BMW 325i		
2 Door Coupe	BD3	\$30,100
2 Door Coupe/SULEV	BV1	30,100
4 Door Sedan	EV3	27,800
4 Door Sedan/SA	ET3	27,800
4 Door Sedan/SULEV	AZ3	27,800
4 Door Sedan – All Wheel Drive	EU3	29,550
Station Wagon	EN3	30,400
Station Wagon/SULEV	AX1	30,400
Station Wagon – All Wheel Drive	EP3	32,150
Convertible	BW3	37,300
BMW 330i		
2 Door Coupe	BD5	36,300
4 Door Sedan	EV5	34,800
4 Door Sedan – All Wheel Drive	EW5	36,550
Convertible	BW5	43,600
BMW 525i		
4 Door Sedan	NA5	39,300
BMW 530i		
4 Door Sedan	NA7	44,300
BMW 545i		
4 Door Sedan	NB3	54,300
BMW 645Ci		
2 Door Coupe	EH7	69,300
Convertible	EK7	76,300

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2004 BMW (continued)

SAMPLE VIN: WBABD33494J000000
MODEL: BD3

BODY TYPE	MODEL	BASE PRICE
BMW 745i 4 Door Sedan	GL6	\$69,300
BMW 745Li 4 Door Sedan	GN6	73,300
BMW 760i 4 Door Sedan	GL8	109,800
BMW 760Li 4 Door Sedan	GN8	117,200
BMW COOPER 2 Door Coupe 2 Door Coupe/S	RC3 RE3	16,449 19,449
BMW M3 2 Door Coupe Convertible	BL9 BR9	46,500 54,900
BMW X3 2.5i 4 Door Sport Utility (Station Wagon)	PA7	30,300
BMW X3 3.0i 4 Door Sport Utility (Station Wagon)	PA9	36,300
BMW X5 3.0i 4 Door Sport Utility (Station Wagon)	FA1	40,300
BMW X5 4.4i 4 Door Sport Utility (Station Wagon)	FB5	51,500
BMW X5 4.8is 4 Door Sport Utility (Station Wagon)	FA9	69,800
BMW Z4 2.5i Convertible	BT3	33,200
BMW Z4 3.0i Convertible	BT5	40,350

2004 BUICK

SAMPLE VIN: 1G4WS52K64H000000
MODEL: WS5

BODY TYPE	MODEL	BASE PRICE
BUICK CENTURY 4 Door Sedan	WS5	\$21,520
BUICK LESABRE 4 Door Sedan/Custom 4 Door Sedan/Limited	HP5 HR5	25,745 31,520
BUICK PARK AVENUE 4 Door Sedan 4 Door Sedan/Ultra	CW5 CU5	34,750 39,925
BUICK RANIER CXL – 4 x 2 Station Wagon (Sport Utility) Station Wagon (Sport Utility)/Plus	S13 S13	35,295 36,345
BUICK RANIER CXL – 4 x 4 Station Wagon (Sport Utility) Station Wagon (Sport Utility)/Plus	T13 T13	37,245 38,295
BUICK REGAL 4 Door Sedan/GS 4 Door Sedan/LS	WF5 WB5	28,685 24,235
BUICK RENDEZVOUS CX Station Wagon (Sport Utility) – 4 x 2	A03	25,895
BUICK RENDEZVOUS CXL Station Wagon (Sport Utility) – All Wheel Drive	B03	29,045

2004 CADILLAC

SAMPLE VIN: 1G6KD54Y44U000000
MODEL: KD5

BODY TYPE	MODEL	BASE PRICE
CADILLAC CTS 4 Door Sedan 4 Door Sedan – V Series	DM5 DN5	\$30,140 N/A
CADILLAC DEVILLE 4 Door Sedan 4 Door Luxury Sedan/DHS 4 Door Touring Sedan/DTS	KD5 KE5 KF5	44,650 49,800 49,800
CADILLAC ESCALADE Station Wagon (Sport Utility) – 4 x 2 Station Wagon (Sport Utility) – 4 x 4 Station Wagon (Sport Utility)/ESV Station Wagon (Sport Utility)/ESV Platinum 4 Door Pickup/EXT – 4 x 4	C63 K63 K66 K66 K62	51,980 54,880 57,280 68,880 52,160
CADILLAC SEVILLE SLS 4 Door Sedan	KS5	45,535
CADILLAC SRX Station Wagon (Sport Utility) – 6 cyl. Station Wagon (Sport Utility) – 8 cyl.	E63 E63	37,995 46,300
CADILLAC XLR Convertible Convertible – Neiman Marcus Edition	YV3 YV3	75,385 84,185

2004 CHEVROLET

SAMPLE VIN: 1G1JC52464M000000
MODEL: JC5

BODY TYPE	MODEL	BASE PRICE
CHEVROLET ASTRO Passenger Van – 4 x 2 Passenger Van – All Wheel Drive	M19 L19	\$23,690 25,690
CHEVROLET AVALANCHE 1500 1/2 TON 4 Door Pickup – 4 x 2 4 Door Pickup – 4 x 4	C12 K12	32,285 35,285
CHEVROLET AVALANCHE 2500 3/4 TON 4 Door Pickup – 4 x 4	K22	37,120
CHEVROLET AVEO 4 Door Hatchback – Special Value model 4 Door Hatchback – Base model 4 Door Hatchback – LS 4 Door Sedan – Special Value model 4 Door Sedan – Base model 4 Door Sedan – LS	TD6 TD6 TJ6 TD5 TD5 TJ5	9,455 11,150 12,045 9,455 11,150 12,045
CHEVROLET BLAZER – 4 x 2 2 Door Wagon/LS 2 Door Wagon/Extreme 4 Door Wagon/LS	S18 S18 S13	20,745 22,945 24,695
CHEVROLET BLAZER – 4 x 4 2 Door Wagon/LS 4 Door Wagon/LS	T18 T13	23,745 26,695
CHEVROLET CAVALIER 2 Door Coupe 4 Door Sedan	JC1 JC5	14,045 14,245
CHEVROLET CAVALIER LS 2 Door Coupe 2 Door Coupe – Sport 4 Door Sedan 4 Door Sedan – Sport	JF1 JH1 JF5 JH5	15,615 17,020 15,815 17,220

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2004 CHEVROLET (continued)

SAMPLE VIN: 1G1JC52464M000000
MODEL: JC5

BODY TYPE	MODEL	BASE PRICE
CHEVROLET CORVETTE		
2 Door Coupe	YY2	\$43,735
2 Door Notchback Coupe	YY1	51,585
Convertible	YY3	50,735
CHEVROLET IMPALA		
4 Door Sedan	WF5	21,240
4 Door Sedan/LS	WH5	24,340
4 Door Sedan/SS	WP5	27,335
CHEVROLET CLASSIC		
4 Door Sedan	ND5	18,755
CHEVROLET MALIBU		
4 Door Sedan	ZS5	18,370
4 Door Sedan/Maxx	ZS6	21,000
4 Door Sedan/LS	ZT5	20,370
4 Door Sedan/LS Maxx	ZT6	21,600
4 Door Sedan/LT	ZU5	22,870
4 Door Sedan/LT Maxx	ZU6	24,100
CHEVROLET MONTE CARLO		
2 Door Coupe/LS	WW1	21,165
2 Door Coupe/SS	WX1	23,565
2 Door Coupe/SS – Supercharged	WZ1	27,135
CHEVROLET SUBURBAN 1500 1/2 TON		
Station Wagon – 4 x 2	C16	37,050
Station Wagon – 4 x 4	K16	39,850
CHEVROLET SUBURBAN 2500 3/4 TON		
Station Wagon – 4 x 2	C26	38,650
Station Wagon – 4 x 4	K26	41,550
CHEVROLET TAHOE		
4 Door Wagon – 4 x 2	C13	34,200
4 Door Wagon – 4 x 4	K13	37,000
CHEVROLET TRACKER – 4 x 2		
4 Door Sport Utility	BE1	19,780
4 Door Sport Utility/LT	BE6	21,530
CHEVROLET TRACKER – 4 x 4		
4 Door Sport Utility	BJ1	20,880
4 Door Sport Utility/LT	BJ6	22,630
4 Door Sport Utility/ZR2	BJ7	22,230
CHEVROLET TRAILBLAZER – 4 x 2		
4 Door Wagon/LS	S13	27,145
4 Door Wagon/LT	S13	29,645
4 Door Wagon/LS – Extended Length	S16	29,695
4 Door Wagon/LT – Extended Length	S16	31,595
CHEVROLET TRAILBLAZER – 4 x 4		
4 Door Wagon/LS	T13	29,395
4 Door Wagon/LT	T13	31,895
4 Door Wagon/LS – Extended Length	T16	31,945
4 Door Wagon/LT – Extended Length	T16	33,845
CHEVROLET VENTURE MINIVAN – 4 x 2		
Station Wagon – Base Model	CU0, DU0	21,315
Station Wagon – LS Model	CU0, DU0	25,165
Station Wagon/Extended Length – Base Model	CX0, DX0	22,890
Station Wagon/Extended Length – LS Model	CX0, DX0	26,340
Station Wagon/Extended Length – LT Model	CX0, DX0	30,240
Cargo Van		22,440
CHEVROLET VENTURE MINIVAN – 4 x 4		
Station Wagon – LS Model	CV0, DV0	29,740
Station Wagon – LT Model	CV0, DV0	33,290

2004 CHRYSLER

SAMPLE VIN: 1C3ED46R74D000000
MODEL: D46

BODY TYPE	MODEL	BASE PRICE
CHRYSLER 300M		
4 Door Sedan	E66	\$29,185
4 Door Sedan/Special Edition	E76	32,615
CHRYSLER CONCORDE		
4 Door Sedan/LX	D46	23,480
4 Door Sedan/LXi	D36	26,210
4 Door Sedan/Limited	D56	29,105
CHRYSLER CROSSFIRE		
2 Door Coupe	N69	33,620
CHRYSLER PACIFICA		
Station Wagon (SUV) – 4 x 2	M68	28,845
Station Wagon (SUV) – All Wheel Drive	F68	32,300
CHRYSLER PT CRUISER		
Station Wagon	Y48	17,395
Station Wagon/Touring Edition	Y58	19,170
Station Wagon/Limited Edition	Y68	21,410
Station Wagon/GT	Y78	25,365
Convertible	Y49	N/A
Convertible/GT	Y79	N/A
CHRYSLER SEBRING		
2 Door Coupe	G42	20,855
2 Door Coupe/Limited	G52	23,130
4 Door Sedan	L46	18,885
4 Door Sedan/Touring Edition	L56	19,605
4 Door Sedan/Limited Edition	L66	21,895
Convertible	L45	24,945
Convertible/Touring Edition	L55	27,745
Convertible/Limited	L65	30,555
Convertible/GTC	L75	26,420
CHRYSLER TOWN & COUNTRY – 4 x 2		
Passenger Van	P45	22,855
Passenger Van/LX	P44	26,810
Passenger Van/Touring	P54	30,465
Passenger Van/Limited	P64	37,700
Passenger Van/EX	P74	27,330
CHRYSLER TOWN & COUNTRY – 4 x 4		
Passenger Van/Touring	T54	32,790
Passenger Van/Limited	T64	40,235

2004 DODGE

SAMPLE VIN: 1B3ED46G44H000000
MODEL: D46

BODY TYPE	MODEL	BASE PRICE
DODGE CARAVAN – 4 x 2		
Caravan SE	P25	\$21,130
Caravan SXT	P45	24,185
Caravan Cargo Van	P21	21,920
Grand Caravan EX	P74	26,545
Grand Caravan SE	P24	24,295
Grand Caravan SXT	P44	29,655
Grand Caravan Cargo Van	P23	22,790
DODGE CARAVAN – 4 x 4		
Grand Caravan SXT	T44	31,980
DODGE DURANGO – 4 x 2		
4 Door Sport Utility – ST	D38	25,920
4 Door Sport Utility – SLT	D48	28,160
4 Door Sport Utility – Limited	D58	31,965

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2004 DODGE (continued)

SAMPLE VIN: 1B3ED46G44H000000
MODEL: D46

BODY TYPE	MODEL	BASE PRICE
DODGE DURANGO – 4 x 4		
4 Door Sport Utility – ST	B38	\$28,705
4 Door Sport Utility – SLT	B48	30,945
4 Door Sport Utility – Limited	B58	34,255
DODGE INTREPID		
4 Door Sedan – SE	D46	21,385
4 Door Sedan – ES/SXT	D56	24,705
DODGE NEON		
4 Door Sedan – SE	S26	13,200
4 Door Sedan – SXT	S56	15,510
4 Door Sedan – R/T	S76	17,350
4 Door Sedan – SRT-4	S66	20,450
DODGE STRATUS ES		
4 Door Sedan	L56	21,975
DODGE STRATUS R/T		
2 Door Coupe	G52	22,405
4 Door Sedan	L76	21,160
DODGE STRATUS SE		
4 Door Sedan	L36	18,420
DODGE STRATUS SXT		
2 Door Coupe	G42	19,560
4 Door Sedan	L46	19,680
DODGE VIPER SRT-10 Convertible		
	Z65	80,995

2004 FERRARI

SAMPLE VIN: ZFFYU51A440000000
MODEL: YU51A

BODY TYPE	MODEL	BASE PRICE
FERRARI 2-DOOR COUPE		
360 Modena	YU51A	\$153,532
360 Modena F1	YU51A	163,967
360 Modena Spider	YT53A	176,100
360 Modena Spider F1	YT53A	186,608
360 Modena CH	YT51B	188,564
456M GT – Manual Transmission	WP44A	231,785
456M GT – Automatic Transmission	WP50A	235,825
575 Maranello EV	BV55A	225,090
575 Maranello FEV	BV55A	234,639
Enzo	CW56A	652,830

2004 FORD

SAMPLE VIN: 1FAFP33P64S000000
MODEL: 33

BODY TYPE	MODEL	BASE PRICE
FORD CROWN VICTORIA		
4 Door Sedan	72, 73	\$23,620
4 Door Sedan – Natural Gas Version	72, 73	31,140
4 Door Sedan/LX	74	26,645
4 Door Sedan/LX Sport	74	29,590
FORD ESCAPE – 4 x 2 (Sport Utility)		
4 Door XLS – Value model	02	18,710
4 Door XLS	02	20,300
4 Door XLT	03	22,555
4 Door Limited	04	24,615

2004 FORD (continued)

SAMPLE VIN: 1FAFP33P64S000000
MODEL: 33

BODY TYPE	MODEL	BASE PRICE
FORD ESCAPE – 4 x 4 (Sport Utility)		
4 Door XLS	92	\$21,925
4 Door XLT	93	24,180
4 Door Limited	94	26,240
FORD EXCURSION – 4 x 2 (Sport Utility)		
4 Door SSV – 8 cyl.	40	34,275
4 Door SSV – 8 cyl. – Diesel	40	39,620
4 Door SSV – 10 cyl.	40	34,860
4 Door XLS – 8 cyl.	40	36,435
4 Door XLS – 8 cyl. – Diesel	40	41,780
4 Door XLS – 10 cyl.	40	37,020
4 Door XLT – 8 cyl.	40	37,425
4 Door XLT – 8 cyl. – Diesel	40	42,770
4 Door XLT – 10 cyl.	40	38,010
4 Door Eddie Bauer – 8 cyl.	44	40,510
4 Door Eddie Bauer – 8 cyl. – Diesel	44	45,855
4 Door Eddie Bauer – 10 cyl.	44	41,095
4 Door Limited – 8 cyl.	42	41,835
4 Door Limited – 8 cyl. – Diesel	42	47,180
4 Door Limited – 10 cyl.	42	42,420
FORD EXCURSION – 4 x 4 (Sport Utility)		
4 Door SSV – 8 cyl.	41	37,530
4 Door SSV – 8 cyl. – Diesel	41	42,285
4 Door SSV – 10 cyl.	41	37,530
4 Door XLS – 8 cyl.	41	39,690
4 Door XLS – 8 cyl. – Diesel	41	44,750
4 Door XLS – 10 cyl.	41	39,690
4 Door XLT – 8 cyl.	41	40,680
4 Door XLT – 8 cyl. – Diesel	41	45,435
4 Door XLT – 10 cyl.	41	40,680
4 Door Eddie Bauer – 8 cyl. – Diesel	45	48,365
4 Door Eddie Bauer – 10 cyl.	45	43,610
4 Door Limited – 8 cyl. – Diesel	43	49,690
4 Door Limited – 10 cyl.	43	44,935
FORD EXPEDITION – 4 x 2 (Sport Utility)		
4 Door SSV – 4.6 liter engine	13	30,610
4 Door SSV – 5.4 liter engine	13	31,005
4 Door XLS – 4.6 liter engine	13	31,940
4 Door XLT – 4.6 liter engine	15	33,765
4 Door XLT – 5.4 liter engine	15	34,160
4 Door XLT – Sport model – 4.6 liter engine	15	34,615
4 Door XLT – Sport model – 5.4 liter engine	15	35,010
4 Door Eddie Bauer – 4.6 liter engine	17	37,890
4 Door Eddie Bauer – 5.4 liter engine	17	38,285
FORD EXPEDITION – 4 x 4 (Sport Utility)		
4 Door SSV	14	33,785
4 Door XLS – 4.6 liter engine	14	34,510
4 Door XLT – 4.6 liter engine	16	36,520
4 Door XLT – 5.4 liter engine	16	36,915
4 Door XLT – NBX model – 5.4 liter engine	16	38,165
4 Door XLT – Sport model – 4.6 liter engine	16	37,370
4 Door XLT – Sport model – 5.4 liter engine	16	37,765
4 Door Eddie Bauer	18	41,435
FORD EXPLORER (Sport Utility)		
4 Door XLS – 100A	62	26,285
4 Door XLS – 200A	72	28,510
4 Door XLS – 300A	82	28,510
4 Door XLS Sport – 110A	62	27,460
4 Door XLS Sport – 210A	72	29,685
4 Door XLS Sport – 310A	82	29,685
4 Door XLT – 120A – 4.0 liter engine	63	29,025
4 Door XLT – 220A – 4.0 liter engine	73	31,250
4 Door XLT – 320A – 4.0 liter engine	83	31,250
4 Door XLT – 125A – 4.6 liter engine	63	29,825
4 Door XLT – 225A – 4.6 liter engine	73	32,050
4 Door XLT – 325A – 4.6 liter engine	83	32,050

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2004 FORD (continued)

SAMPLE VIN: 1FAFP33P64S000000
MODEL: 33

BODY TYPE	MODEL	BASE PRICE
FORD EXPOLOER (cont.)		
4 Door XLT Sport – 130A – 4.0 liter engine	63	\$30,200
4 Door XLT Sport – 230A – 4.0 liter engine	73	32,425
4 Door XLT Sport – 330A – 4.0 liter engine	83	32,425
4 Door XLT Sport – 135A – 4.6 liter engine	63	31,000
4 Door XLT Sport – 235A – 4.6 liter engine	73	33,225
4 Door XLT Sport – 335A – 4.6 liter engine	83	33,225
4 Door NBX – 240A – 4.0 liter engine	73	32,425
4 Door NBX – 245A – 4.6 liter engine	73	33,225
4 Door Eddie Bauer – 150A – 4.0 liter engine	64	33,100
4 Door Eddie Bauer – 250A – 4.0 liter engine	74	35,325
4 Door Eddie Bauer – 350A – 4.0 liter engine	84	35,325
4 Door Eddie Bauer – 155A – 4.6 liter engine	64	33,900
4 Door Eddie Bauer – 255A – 4.6 liter engine	74	36,125
4 Door Eddie Bauer – 355A – 4.6 liter engine	84	36,125
4 Door Limited – 160A – 4.0 liter engine	65	33,975
4 Door Limited – 260A – 4.0 liter engine	75	36,200
4 Door Limited – 360A – 4.0 liter engine	85	36,200
4 Door Limited – 165A – 4.6 liter engine	65	34,775
4 Door Limited – 265A – 4.6 liter engine	75	37,000
4 Door Limited – 365A – 4.6 liter engine	85	37,000
FORD EXPLORER SPORT TRAC PICKUP – 4 x 2		
Sport Trac Pickup – XLS	67	23,045
Sport Trac Pickup – XLT	67	24,560
Sport Trac Pickup – XLT Premium	67	26,750
FORD EXPLORER SPORT TRAC PICKUP – 4 x 4		
Sport Trac Pickup – XLS	77	25,815
Sport Trac Pickup – XLT	77	27,390
Sport Trac Pickup – XLT Premium	77	29,520
FORD FOCUS		
2 Door Hatchback/ZX3 – Base model	31	12,725
2 Door Hatchback/ZX3 – Comfort model	31	14,255
2 Door Hatchback/ZX3 – Premium model	31	15,270
2 Door Hatchback/SVT	39	18,590
4 Door Hatchback/ZX5 – Base model	37	15,035
4 Door Hatchback/ZX5 – Comfort model – 2.0 liter engine	37	15,980
4 Door Hatchback/ZX5 – Comfort model – 2.3 liter engine	37	16,095
4 Door Hatchback/ZX5 – Premium model	37	16,790
4 Door Hatchback/SVT	30	19,090
4 Door Sedan/LX	33	13,185
4 Door Sedan/SE – 2.0 liter engine	34	14,915
4 Door Sedan/SE – 2.3 liter engine	34	15,030
4 Door Sedan/ZTS	38	15,535
Station Wagon/SE	36	17,130
Station Wagon/ZTW	35	17,745
FORD FREESTAR VAN		
Passenger Van/S	A50	23,775
Passenger Van/SE	A51	26,245
Passenger Van/SES	A57	28,065
Passenger Van/SEL	A52	29,310
Passenger Van/Limited	A58	32,945
Cargo Van	A54	21,385
FORD MUSTANG		
2 Door Coupe – Standard model	40	17,720
2 Door Coupe – Deluxe model	40	18,450
2 Door Coupe – Premium model	40	19,105
Convertible – Deluxe model	44	23,455
Convertible – Premium model	44	25,580
FORD MUSTANG COBRA		
2 Door Coupe	48	33,575
Convertible	49	37,950

2004 FORD (continued)

SAMPLE VIN: 1FAFP33P64S000000
MODEL: 33

BODY TYPE	MODEL	BASE PRICE
FORD MUSTANG GT		
2 Door Coupe – Deluxe model	42	\$23,245
2 Door Coupe – Premium model	42	24,415
2 Door Coupe – Mach 1 model	42	28,820
Convertible – Deluxe model	45	27,585
Convertible – Premium model	45	28,755
FORD TAURUS LX		
4 Door Sedan	52	19,660
FORD TAURUS SE		
4 Door Sedan	53	20,195
Station Wagon – Standard model	58	21,630
Station Wagon – Duratec model	58	22,325
FORD TAURUS SEL		
4 Door Sedan	56	23,305
Station Wagon	59	23,445
FORD TAURUS SES		
4 Door Sedan – Standard model	55	21,380
4 Door Sedan – Duratec model	55	22,075
FORD THUNDERBIRD		
Convertible – Deluxe model	60	36,925
Convertible with removable hardtop – Premium model	60	37,970
Convertible – Pacific Coast Roadster	63	43,390

2004 GMC PASSENGER VEHICLES

SAMPLE VIN: 1GKES13W34F000000
MODEL: S13

BODY TYPE	MODEL	BASE PRICE
GMC ENVOY – 4 x 2		
4 Door Wagon/SLE	S13	\$28,845
4 Door Wagon/SLE – Extended Length	S16	30,945
4 Door Pickup/SLE	S12	31,240
4 Door Wagon/SLT	S13	33,695
4 Door Wagon/SLT – Extended Length	S16	35,495
4 Door Pickup/SLT	S12	35,840
GMC ENVOY – 4 x 4		
4 Door Wagon/SLE	T13	31,095
4 Door Wagon/SLE – Extended Length	T16	33,195
4 Door Pickup/SLE	T12	33,465
4 Door Wagon/SLT	T13	35,945
4 Door Wagon/SLT – Extended Length	T16	37,745
4 Door Pickup/SLT	T12	38,065
GMC SAFARI VAN		
Cargo Van – 4 x 2	M19	22,260
Cargo Van – All Wheel Drive	L19	24,660
Passenger Van – 4 x 2	M19	23,690
Passenger Van – All Wheel Drive	L19	25,690
GMC YUKON		
4 Door Wagon – 4 x 2	C13	34,910
4 Door Wagon – 4 x 4	K13	37,610
4 Door Wagon/Denali – All Wheel Drive	K63	49,310
GMC YUKON XL (SUBURBAN) 1500 1/2 TON		
Station Wagon – 4 x 2	C16	37,960
Station Wagon – 4 x 4	K16	40,660
Station Wagon/Denali – All Wheel Drive	K66	50,960
GMC YUKON XL (SUBURBAN) 2500 3/4 TON		
Station Wagon – 4 x 2	C26	39,460
Station Wagon – 4 x 4	K26	42,160

2004 HONDA

SAMPLE VIN: 1HGCM55174A000000
MODEL: CM551

BODY TYPE	MODEL	BASE PRICE
HONDA ACCORD DX		
4 Door Sedan/5 Speed Transmission	CM551	\$15,900
4 Door Sedan/Automatic Transmission	CM561	16,700
HONDA ACCORD EX		
2 Door Coupe/5 Speed Transmission (Cloth)	CM715	21,700
2 Door Coupe/5 Speed Transmission (Leather)	CM716	23,000
2 Door Coupe/5 Speed Trans. w/curtain air bags	CM717	22,100
2 Door Coupe/Automatic Transmission (Cloth)	CM725	22,500
2 Door Coupe/Automatic Transmission (Leather)	CM726	23,800
2 Door Coupe/Automatic Trans. w/curtain air bags	CM727	22,900
2 Door Coupe/6 Speed Transmission – 6 cyl.	CM816	25,900
2 Door Coupe/Automatic Transmission – 6 cyl.	CM826	25,900
2 Door Coupe/5 Speed Transmission with Navigation System	CM717	25,000
2 Door Coupe/Automatic Transmission with Navigation System	CM727	25,800
2 Door Coupe/6 Speed Transmission with Navigation System – 6 cyl.	CM817	27,900
2 Door Coupe/Automatic Transmission with Navigation System – 6 cyl.	CM827	27,900
4 Door Sedan/5 Speed Transmission (Cloth)	CM556	21,700
4 Door Sedan/5 Speed Trans. w/curtain air bags	CM557	22,000
4 Door Sedan/5 Speed Transmission (Leather)	CM558	23,300
4 Door Sedan/Automatic Transmission (Cloth)	CM566	22,500
4 Door Sedan/Automatic Trans. w/curtain air bags	CM567	22,800
4 Door Sedan/Automatic Transmission (Leather)	CM568	24,300
4 Door Sedan/5 Speed Transmission with Navigation System	CM557	25,500
4 Door Sedan/Automatic Transmission with Navigation System	CM567	26,300
4 Door Sedan/Automatic Transmission – 6 cyl.	CM665	26,400
4 Door Sedan/Automatic Transmission with Navigation System – 6 cyl.	CM668	28,400
HONDA ACCORD LX		
2 Door Coupe/5 Speed Transmission	CM712	19,300
2 Door Coupe/5 Speed Trans. with side air bags	CM713	19,550
2 Door Coupe/Automatic Transmission	CM722	20,100
2 Door Coupe/Automatic Trans. w/side air bags	CM723	20,350
2 Door Coupe/Automatic Trans. w/ABS – 6 cyl.	CM822	23,100
4 Door Sedan/5 Speed Transmission	CM553	19,300
4 Door Sedan/5 Speed Trans. with side air bags	CM554	19,550
4 Door Sedan/Automatic Transmission	CM563	20,100
4 Door Sedan/Automatic Trans. w/side air bags	CM564	20,350
4 Door Sedan/Automatic Trans. w/ABS – 6 cyl.	CM663	23,300
HONDA CIVIC 2 DOOR COUPE		
2 Door/EX/5 Speed Transmission	EM219	16,860
2 Door/EX/5 Speed Trans. with side air bags	EM210	17,110
2 Door/EX/Automatic Transmission	EM229	17,660
2 Door/EX/Automatic Trans. with side air bags	EM220	17,910
2 Door/HX/5 Speed Transmission	EM217	13,710
2 Door/HX/5 Speed Trans. with side air bags	EM218	13,960
2 Door/HX/Variable Transmission	EM227	14,710
2 Door/HX/Variable Trans. with side air bags	EM228	14,960
2 Door/LX/5 Speed Transmission	EM215	15,160
2 Door/LX/5 Speed Trans. with side air bags	EM216	15,410
2 Door/LX/Automatic Transmission	EM225	15,960
2 Door/LX/Automatic Trans. with side air bags	EM226	16,210
2 Door/Si	EP335	19,070
2 Door/Si with side air bags	EP336	19,320
2 Door/VP/5 Speed Transmission	EM211	13,410
2 Door/VP/5 Speed Trans. with side air bags	EM213	13,660
2 Door/VP/Automatic Transmission	EM221	14,210
2 Door/VP/Automatic Trans. with side air bags	EM223	14,460
HONDA CIVIC 4 DOOR SEDAN		
DX/5 Speed Transmission	ES151	13,010
DX/5 Speed Transmission with side air bags	ES152	13,260
EX/5 Speed Transmission	ES257	17,260
EX/5 Speed Transmission with side air bags	ES258	17,510
EX/Automatic Transmission	ES267	18,060
EX/Automatic Transmission with side air bags	ES268	18,310
GX/Automatic Transmission	EN264	20,760
GX/Automatic Transmission with side air bags	EN265	21,010
GX/Automatic Trans. with ABS and side air bags	EN265	21,610
LX/5 Speed Transmission	ES155	15,360
LX/5 Speed Transmission with side air bags	ES156	15,610
LX/Automatic Transmission	ES165	16,160
LX/Automatic Transmission with side air bags	ES166	16,410
VP/Automatic Transmission	ES163	14,410
VP/Automatic Transmission with side air bags	ES164	14,660

2004 HONDA (continued)

SAMPLE VIN: 1HGCM55174A000000
MODEL: CM551

BODY TYPE	MODEL	BASE PRICE
HONDA CIVIC HYBRID		
4 Door Sedan/5 Speed Transmission	ES956	\$19,650
4 Door Sedan/Automatic Transmission	ES966	20,650
HONDA CR-V – 4 x 2		
4 Door Wagon/LX	RD684	19,000
4 Door Wagon/LX with side air bags	RD685	19,250
HONDA CR-V – 4 x 4		
4 Door Wagon/LX – 5 Speed Transmission	RD774	19,400
4 Door Wagon/LX – 5 Speed Transmission with side air bags	RD775	19,650
4 Door Wagon/LX – Automatic Transmission	RD784	20,200
4 Door Wagon/LX – Automatic Transmission with side air bags	RD785	20,450
4 Door Wagon/EX – 5 Speed Transmission	RD778	21,750
4 Door Wagon/EX – Automatic Transmission	RD788	22,550
HONDA ELEMENT DX		
Station Wagon (SUV)/5 Speed Trans. – 4 x 2	YH172	16,100
Station Wagon (SUV)/Automatic Trans. – 4 x 2	YH182	16,900
Station Wagon (SUV)/5 Speed Trans. – 4 x 4	YH272	17,500
Station Wagon (SUV)/Automatic Trans. – 4 x 4	YH282	18,300
HONDA ELEMENT EX		
Station Wagon (SUV)/5 Speed Trans. – 4 x 2	YH175	18,900
Station Wagon (SUV)/Automatic Trans. – 4 x 2	YH185	19,700
Station Wagon (SUV)/5 Speed Trans. – 4 x 4	YH275	20,300
Station Wagon (SUV)/Automatic Trans. – 4 x 4	YH285	21,100
HONDA ELEMENT EXS		
Station Wagon (SUV)/5 Speed Trans. – 4 x 2	YH176	19,150
Station Wagon (SUV)/Automatic Trans. – 4 x 2	YH186	19,950
Station Wagon (SUV)/5 Speed Trans. – 4 x 4	YH276	20,550
Station Wagon (SUV)/Automatic Trans. – 4 x 4	YH286	21,350
HONDA ELEMENT LX		
Station Wagon (SUV)/5 Speed Trans. – 4 x 2	YH176	17,100
Station Wagon (SUV)/Automatic Trans. – 4 x 2	YH186	17,900
Station Wagon (SUV)/5 Speed Trans. – 4 x 4	YH276	18,500
Station Wagon (SUV)/Automatic Trans. – 4 x 4	YH286	19,300
HONDA INSIGHT		
2 Door Hatchback/5 Speed Transmission	ZE135	19,180
2 Door Hatchback/5 Speed Transmission with air conditioning	ZE137	20,380
2 Door Hatchback/Automatic Transmission	ZE147	21,380
HONDA ODYSSEY MINIVAN		
4 Door Station Wagon/LX	RL185	24,490
4 Door Station Wagon/EX	RL186	26,990
4 Door Station Wagon/EX with leather	RL189	28,490
4 Door Station Wagon/EX with Rear Entertainment System	RL188	27,740
4 Door Station Wagon/EX with leather and Rear Entertainment System	RL180	29,990
4 Door Station Wagon/EX w/Navigator Package	RL187	30,490
HONDA PILOT		
4 Door Station Wagon/LX	YF181	27,100
4 Door Station Wagon/EX	YF184	29,470
4 Door Station Wagon/EX with leather	YF185	30,870
4 Door Station Wagon/EX with Rear Entertainment System	YF186	32,370
4 Door Station Wagon/EX w/Navigator Package	YF187	32,870
HONDA S2000		
2 Door Coupe	AP214	32,800

2004 HUMMER

SAMPLE VIN: 5GRGN23U84H000000
MODEL: N23

BODY TYPE	MODEL	BASE PRICE
HUMMER H2 4 Door Station Wagon (Sport Utility)	N23	\$49,180

2004 HYUNDAI

SAMPLE VIN: KMHCF35G74U000000
MODEL: CF3

BODY TYPE	MODEL	BASE PRICE
HYUNDAI ACCENT 2 Door Hatchback	CF3	\$ 9,999
HYUNDAI ACCENT GL 2 Door Hatchback	CG3	10,899
4 Door Sedan	CG4	11,299
HYUNDAI ACCENT GT 2 Door Hatchback	CG3	11,399
HYUNDAI ELANTRA GLS 4 Door Sedan	DN4	13,299
HYUNDAI ELANTRA GT 4 Door Sedan	DN4	14,849
4 Door Hatchback	DN5	14,849
HYUNDAI SANTA FE 4 Door Sport Utility (Station Wagon)	SB8	17,999
HYUNDAI SANTA FE GLS 4 Door Sport Utility (Station Wagon)	SC7, SC8	20,999
HYUNDAI SANTA FE LX 4 Door Sport Utility (Station Wagon)	SC7, SC8	22,999
HYUNDAI SONATA 4 Door Sedan – 4 cyl.	WF1	15,999
4 Door Sedan – 6 cyl.	WF1	17,649
HYUNDAI SONATA GLS 4 Door Sedan – 6 cyl.	WF3	18,799
HYUNDAI SONATA LX 4 Door Sedan – 6 cyl.	WF3	19,799
HYUNDAI TIBURON 2 Door Coupe	HM6	16,999
HYUNDAI TIBURON GT 2 Door Coupe	HN6	18,199
HYUNDAI XG350 4 Door Sedan	FU4	23,999
4 Door Sedan/L	FU4	25,599

2004 INFINITI

SAMPLE VIN: JNKCV51E54M000000
MODEL: V51E

BODY TYPE	MODEL	BASE PRICE
INFINITI FX35 – 6 cyl. Station Wagon (SUV) – 4 x 2	S08U	\$34,350
Station Wagon (SUV) – All Wheel Drive	S08W	35,850
INFINITI FX45 – 8 cyl. Station Wagon (SUV) – All Wheel Drive	S08W	44,375

2004 INFINITI (continued)

SAMPLE VIN: JNKCV51E54M000000
MODEL: V51E

BODY TYPE	MODEL	BASE PRICE
INFINITI G35 2 Door Coupe/6 Speed Transmission	V54E	\$32,450
2 Door Coupe/Automatic Transmission	V54E	29,250
2 Door Coupe/Automatic Trans. with Leather	V54E	31,550
4 Door Sedan/6 Speed Transmission	V51E	29,850
4 Door Sedan/Automatic Transmission	V51E	27,950
4 Door Sedan/Automatic Trans. with Leather	V51E	30,100
4 Door Sedan/Automatic Trans. – All Wheel Drive	V51F	31,900
INFINITI I35 4 Door Sedan	A31A	30,600
INFINITI M45 4 Door Sedan	Y41E	43,250
INFINITI Q45 4 Door Sedan	F01A	52,400
4 Door Sedan – Premium	F01A	61,600
INFINITI QF56 Station Wagon (SUV) – 4 x 2	A08A	47,400
Station Wagon (SUV) – All Wheel Drive	A08C	50,400

2004 ISUZU

SAMPLE VIN: 4NUES16S242000000
MODEL: S16S

BODY TYPE	MODEL	BASE PRICE
ISUZU ASCENDER – 4 x 2 Station Wagon (SUV) – 6 cyl.	S16S	\$27,999
Station Wagon (SUV) – 8 cyl.	S16P	27,999
ISUZU ASCENDER – 4 x 4 Station Wagon (SUV) – 6 cyl.	T16S	31,199
Station Wagon (SUV) – 8 cyl.	T16P	31,199
ISUZU AXIOM S Station Wagon (SUV) – 4 x 2	E58Y	24,849
Station Wagon (SUV) – 4 x 4	F58Y	27,499
ISUZU AXIOM XS Station Wagon (SUV) – 4 x 2	E58Y	28,499
Station Wagon (SUV) – 4 x 4	F58Y	30,499
ISUZU RODEO – 4 x 2 Station Wagon (SUV)/5 Speed Transmission	K58W	19,799
Station Wagon (SUV)/Automatic Transmission	K58W	20,949
Station Wagon (SUV)/Automatic Transmission – Direct Fuel Injection	K58Y	23,699
ISUZU RODEO – 4 x 4 Station Wagon (SUV)	M58W	22,829
Station Wagon (SUV) – Direct Fuel Injection	M58Y	25,699

2004 JAGUAR

SAMPLE VIN: SAJEA01T84F000000
MODEL: 01T

BODY TYPE	MODEL	BASE PRICE
JAGUAR S-TYPE 4 Door Sedan – 3.0 liter V6 engine	01T	\$43,895
4 Door Sedan – 4.2 liter V8 engine	01U	49,995
JAGUAR S-TYPE R 4 Door Sedan	03V	62,420
JAGUAR VDP 4 Door Sedan	24C	68,330

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2004 JAGUAR (continued)

SAMPLE VIN: SAJEA01T84F000000
MODEL: 01T

BODY TYPE	MODEL	BASE PRICE
JAGUAR XJ8 4 Door Sedan	14C	\$59,330
JAGUAR XJR 4 Door Sedan	15B	74,330
JAGUAR XK8 2 Door Coupe Convertible	41C 42C	69,995 74,995
JAGUAR XKR 2 Door Coupe Convertible	41B 42B	81,995 86,995
JAGUAR X-TYPE 4 Door Sedan – 2.5 V6 liter engine 4 Door Sedan – 3.0 V6 liter engine	51D, 52D 51C	29,995 33,995

2004 JEEP

SAMPLE VIN: 1J4GX48S54A000000
MODEL: X48

BODY TYPE	MODEL	BASE PRICE
JEEP GRAND CHEROKEE – 4 x 2 4 Door Wagon/Laredo 4 Door Wagon/Limited 4 Door Wagon/Overland	X48 X58 X68	\$27,260 32,290 37,015
JEEP GRAND CHEROKEE – 4 x 4 4 Door Wagon/Laredo 4 Door Wagon/Limited 4 Door Wagon/Overland	W48 W58 W68	29,230 34,620 39,275
JEEP LIBERTY – 4 x 2 4 Door Wagon/Renegade 4 Door Wagon/Sport 4 Door Wagon/Limited	K38 K48 K58	22,910 18,060 22,750
JEEP LIBERTY – 4 x 4 4 Door Wagon/Renegade 4 Door Wagon/Sport 4 Door Wagon/Limited	L38 L48 L58	24,520 19,570 24,260
JEEP WRANGLER 2 Door Soft Top/SE 2 Door Soft Top/X 2 Door Soft Top/Sport 2 Door Soft Top/Sahara 2 Door Soft Top/Rubicon	A29 A39 A49 A59 A69	16,270 19,335 21,320 24,910 25,085

2004 KIA

SAMPLE VIN: KNAFB161345000000
MODEL: FB161

BODY TYPE	MODEL	BASE PRICE
KIA AMANTI 4 Door Sedan	LD124	\$24,995
KIA OPTIMA 4 Door Sedan/LX – 4 cyl. 4 Door Sedan/LX – 6 cyl. 4 Door Sedan/EX – 4 cyl. 4 Door Sedan/EX – 6 cyl.	GD126 GD128 GD126 GD128	15,500 17,895 18,095 19,495
KIA RIO 4 Door Sedan	DC125	9,740

2004 KIA (continued)

SAMPLE VIN: KNAFB161345000000
MODEL: FB161

BODY TYPE	MODEL	BASE PRICE
KIA RIO CINCO Station Wagon	DC165	\$11,365
KIA SEDONA Station Wagon/LX Station Wagon/EX	UP13 UP13	19,975 22,085
KIA SORENTO – 4 x 2 4 Door Station Wagon (SUV) – LX 4 Door Station Wagon (SUV) – EX	JD JD	18,995 23,050
KIA SORENTO – 4 x 4 4 Door Station Wagon (SUV) – LX 4 Door Station Wagon (SUV) – EX	JC JC	20,800 24,850
KIA SPECTRA 4 Door Sedan 4 Door Sedan/LX 4 Door Hatchback/GS 4 Door Hatchback/GSX	FB121 FB121 FB161 FB161	11,820 13,050 13,040 14,090

2004 LAND ROVER

SAMPLE VIN: SALPL16404A000000
MODEL: PL1

BODY TYPE	MODEL	BASE PRICE
LAND ROVER DISCOVERY 4 Door Sport Utility/S 4 Door Sport Utility/SE 4 Door Sport Utility/HSE	TK1, TL1 TW1, TY1 TP1, TR1	\$34,330 38,585 40,585
LAND ROVER FREELANDER 2 Door Sport Utility/SE 4 Door Sport Utility/SE 4 Door Sport Utility/HSE	NY1 NY2 NE2	26,330 25,330 28,330
LAND ROVER RANGE ROVER 4 Door Sport Utility/HSE 4 Door Sport Utility/Westminster Limited Edition	ME1, MF1 MH1	71,585 71,585

2004 LEXUS

SAMPLE VIN: JT8BF30G243000000
MODEL: BF30

BODY TYPE	MODEL	BASE PRICE
LEXUS ES 330 4 Door Sedan	BF30	\$31,725
LEXUS GS 300 4 Door Sedan	BD69	38,725
LEXUS GS 430 4 Door Sedan	BL69	47,825
LEXUS GX 470 Station Wagon (Sport Utility)	BT20	45,075
LEXUS IS 300 4 Door Sedan/5 Speed Transmission 4 Door Sedan/Automatic Transmission Station Wagon – SportCross	BD19 BD19 ED19	29,435 30,805 30,805
LEXUS LS 430 4 Door Sedan	BN36	55,125

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2004 LEXUS (continued)

SAMPLE VIN: JT8BF30G243000000
MODEL: BF30

BODY TYPE	MODEL	BASE PRICE
LEXUS LX 470 Station Wagon (Sport Utility)	HT00	\$64,175
LEXUS RX 300 Station Wagon (Sport Utility) – 4 x 2	GF10	35,025
Station Wagon (Sport Utility) – 4 x 4	HF10	36,465
LEXUS SC 430 2 Door Coupe	FN48	62,575

2004 LINCOLN

SAMPLE VIN: 1LNHM86W64000000
MODEL: 86

BODY TYPE	MODEL	BASE PRICE
LINCOLN AVIATOR – 4 x 2 Station Wagon (Sport Utility) – Luxury model	68	\$39,710
Station Wagon (Sport Utility) – Ultimate model	68	42,175
LINCOLN AVIATOR – 4 x 4 Station Wagon (Sport Utility) – Luxury model	88	42,660
Station Wagon (Sport Utility) – Ultimate model	88	45,125
LINCOLN LS – V6 Engine 4 Door Sedan – Luxury model	86	31,860
4 Door Sedan – Premium model	86	36,260
LINCOLN LS – V8 Engine 4 Door Sedan – Sport model	87	39,460
4 Door Sedan – Ultimate model	87	42,860
LINCOLN NAVIGATOR – 4 x 2 Station Wagon (Sport Utility) – Luxury model	27	48,485
Station Wagon (Sport Utility) – Ultimate model	27	52,110
LINCOLN NAVIGATOR – 4 x 4 Station Wagon (Sport Utility) – Luxury model	28	52,035
Station Wagon (Sport Utility) – Ultimate model	28	55,660
LINCOLN TOWN CAR 4 Door Sedan – Executive Livery	81	41,360
4 Door Sedan – Executive L Series	84	44,995
4 Door Sedan – Signature Series	81	41,020
4 Door Sedan – Ultimate Series	83	44,130
4 Door Sedan – Ultimate L Series	85	49,675

2004 MAYBACH

SAMPLE VIN: WDBVF78J84A000000
MODEL: F78

BODY TYPE	MODEL	BASE PRICE
MAYBACH 240W 4 Door Sedan	F78	\$305,500
MAYBACH 240V 4 Door Sedan	G78	357,000

2004 MAZDA

SAMPLE VIN: JM1BK323641000000
MODEL: BK32

BODY TYPE	MODEL	BASE PRICE
MAZDA 3 4 Door Sedan/i	BK_2F	\$13,680
4 Door Sedan/s	BK_23	16,405
4 Door Hatchback/s	BK_43	16,895
MAZDA 6 4 Door Sedan/i – 4 cyl.	FP80C, HP80C	18,750
4 Door Sedan/s – 6 cyl.	FP80D, HP80D	21,345
MAZDA MIATA MX-5 Convertible	NB35	21,868
Convertible/LS	NB35	24,673
MAZDA MPV 4 Door Station Wagon/ES	LW28	28,230
4 Door Station Wagon/LX	LW28	23,260
MAZDA RX-8 2 Door Quad Coupe/6 Speed Transmission	FE17	26,680
2 Door Quad Coupe/Automatic Transmission	FE17	25,180
MAZDA TRIBUTE – 4 x 2 4 Door Station Wagon/DX – 4 cyl.	CZ02, YZ02	18,797
4 Door Station Wagon/ES – 6 cyl.	CZ06, YZ06	23,772
4 Door Station Wagon/LX – 6 cyl.	CZ04, YZ04	22,182
MAZDA TRIBUTE – 4 x 4 4 Door Station Wagon/DX – 4 cyl.	CZ92, YZ92	20,497
4 Door Station Wagon/ES – 6 cyl.	CZ96, YZ96	25,122
4 Door Station Wagon/LX – 6 cyl.	CZ94, YZ94	23,532

2004 MERCEDES BENZ

SAMPLE VIN: WDBRF61J64F000000
MODEL: RF61

BODY TYPE	MODEL	BASE PRICE
MERCEDES BENZ C32 AMG 4 Door Sedan	RF65	\$51,400
MERCEDES BENZ C230 2 Door Coupe	RN40	25,300
MERCEDES BENZ C230WZ 4 Door Sedan	RF40	27,990
MERCEDES BENZ C240 4 Door Sedan	RF61	31,560
MERCEDES BENZ C240 4-Matic 4 Door Sedan – All Wheel Drive	RF81	32,760
MERCEDES BENZ C240S Station Wagon	RH61	33,060
MERCEDES BENZ C240S 4-Matic Station Wagon – All Wheel Drive	RH81	34,260
MERCEDES BENZ C320 2 Door Coupe	RN64	27,650
MERCEDES BENZ C320 4-Matic 4 Door Sedan – All Wheel Drive	RF84	38,110
MERCEDES BENZ C320S Station Wagon	RH64	38,410
MERCEDES BENZ C320S 4-Matic Station Wagon – All Wheel Drive	RH84	39,610

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2004 MERCEDES BENZ (continued)

SAMPLE VIN: WDBRF61J64F000000
MODEL: RF61

BODY TYPE	MODEL	BASE PRICE
MERCEDES BENZ C320W 4 Door Sedan	RF64	\$36,910
MERCEDES BENZ CL55 AMG 2 Door Coupe	PJ74	117,100
MERCEDES BENZ CL500 2 Door Coupe	PJ75	92,800
MERCEDES BENZ CL600 Bi-T 2 Door Coupe	PJ76	126,000
MERCEDES BENZ CLK55 AMG 2 Door Coupe	TJ76	69,900
MERCEDES BENZ CLK55 AMG CABRIO Convertible	TK76	79,500
MERCEDES BENZ CLK320 2 Door Coupe	TJ65	44,350
MERCEDES BENZ CLK320 CABRIO Convertible	TK65	51,400
MERCEDES BENZ CLK500 2 Door Coupe	TJ75	52,800
MERCEDES BENZ CLK500 CABRIO Convertible	TK75	59,580
MERCEDES BENZ E55 AMG 4 Door Sedan	UF76	77,650
MERCEDES BENZ E320S Station Wagon	UH65	49,950
MERCEDES BENZ E320S 4-Matic Station Wagon – All Wheel Drive	UH82	52,450
MERCEDES BENZ E320W 4 Door Sedan	UF65	47,450
MERCEDES BENZ E320W 4-Matic 4 Door Sedan – All Wheel Drive	UF82	49,950
MERCEDES BENZ E500S 4-Matic Station Wagon – All Wheel Drive	UH83	59,950
MERCEDES BENZ E500W 4 Door Sedan	UF70	55,550
MERCEDES BENZ E500W 4-Matic 4 Door Sedan – All Wheel Drive	UF83	58,050
MERCEDES BENZ G55 AMG 4 Door Sport Utility (Station Wagon)	YR46	92,700
MERCEDES BENZ G500 4 Door Sport Utility (Station Wagon)	YR49	76,150
MERCEDES BENZ ML350 4 Door Sport Utility (Station Wagon)	AB57	37,300
MERCEDES BENZ ML500 4 Door Sport Utility (Station Wagon)	AB75	45,750
MERCEDES BENZ S55 AMG 4 Door Sedan	NG74	109,450
MERCEDES BENZ S430V 4 Door Sedan	NG70	73,600
MERCEDES BENZ S430V 4-Matic 4 Door Sedan – All Wheel Drive	NG83	76,500
MERCEDES BENZ S500V 4 Door Sedan	NG75	82,050
MERCEDES BENZ S500V 4-Matic 4 Door Sedan – All Wheel Drive	NG84	84,950

2004 MERCEDES BENZ (continued)

SAMPLE VIN: WDBRF61J64F000000
MODEL: RF61

BODY TYPE	MODEL	BASE PRICE
MERCEDES BENZ S600V Bi-T 4 Door Sedan	NG76	\$122,100
MERCEDES BENZ SL55 K AMG Convertible	SK74	119,750
MERCEDES BENZ SL500R Convertible	SK75	88,500
MERCEDES BENZ SL600 Convertible	SK76	125,950
MERCEDES BENZ SLK 32 AMG Convertible (Retractable Hardtop)	KK66	55,450
MERCEDES BENZ SLK230 Convertible (Retractable Hardtop)	KK49	39,600
MERCEDES BENZ SLK320 Convertible (Retractable Hardtop)	KK65	45,050

2004 MERCURY

SAMPLE VIN: 2MEFMZ4W54W000000
MODEL: 74

BODY TYPE	MODEL	BASE PRICE
MERCURY GRAND MARQUIS 4 Door Sedan/GS	74	\$23,970
4 Door Sedan – Convenience model	74	24,970
4 Door Sedan/LS – Premium model	75	28,870
4 Door Sedan/LS – Ultimate model	75	30,170
MERCURY MARAUDER 4 Door Sedan	79	33,770
MERCURY MONTEREY Station Wagon – Convenience model	20	29,310
Station Wagon – Luxury model	20	33,310
Station Wagon – Premier model	20	34,840
MERCURY MOUNTAINEER – 4 x 2 4 Door Wagon (SUV) – Convenience model – 6 cyl.	66	29,350
4 Door Wagon (SUV) – Convenience model – 8 cyl.	66	30,180
4 Door Wagon (SUV) – Luxury model – 6 cyl.	66	32,900
4 Door Wagon (SUV) – Luxury model – 8 cyl.	66	33,730
4 Door Wagon (SUV) – Premium model – 6 cyl.	66	34,800
4 Door Wagon (SUV) – Premium model – 8 cyl.	66	35,630
MERCURY MOUNTAINEER – All Wheel Drive 4 Door Wagon (SUV) – Convenience model – 6 cyl.	86	31,265
4 Door Wagon (SUV) – Convenience model – 8 cyl.	86	32,210
4 Door Wagon (SUV) – Luxury model – 6 cyl.	86	34,930
4 Door Wagon (SUV) – Luxury model – 8 cyl.	86	35,760
4 Door Wagon (SUV) – Premium model – 6 cyl.	86	36,830
4 Door Wagon (SUV) – Premium model – 8 cyl.	86	37,660
MERCURY SABLE GS 4 Door Sedan	50	20,925
Station Wagon	58	21,925
MERCURY SABLE LS 4 Door Sedan	55	23,225
Station Wagon	59	24,125

2004 MITSUBISHI

SAMPLE VIN: 4A3AC44G94E000000
MODEL: C44

BODY TYPE	MODEL	BASE PRICE
MITSUBISHI DIAMANTE		
4 Door Sedan/ES	P57	\$25,977
4 Door Sedan/LS	P67	28,447
4 Door Sedan/VR-X	P87	27,097
MITSUBISHI ECLIPSE GS		
2 Door Coupe/5 Speed Transmission – 4 cyl.	C44	19,297
2 Door Coupe/Automatic Transmission – 4 cyl.	C44	20,197
MITSUBISHI ECLIPSE GT		
2 Door Coupe/5 Speed Transmission – 6 cyl.	C84	21,497
2 Door Coupe/Automatic Transmission – 6 cyl.	C84	22,397
MITSUBISHI ECLIPSE GTS		
2 Door Coupe/5 Speed Transmission – 6 cyl.	C74	24,497
2 Door Coupe/Automatic Transmission – 6 cyl.	C74	25,687
MITSUBISHI ECLIPSE RS		
2 Door Coupe/5 Speed Transmission – 4 cyl.	C34	18,297
2 Door Coupe/Automatic Transmission – 4 cyl.	C34	19,097
MITSUBISHI ECLIPSE SPYDER GS		
Convertible/5 Speed Transmission – 4 cyl.	E45	24,297
Convertible/Automatic Transmission – 4 cyl.	E45	25,297
MITSUBISHI ECLIPSE SPYDER GT		
Convertible/5 Speed Transmission – 6 cyl.	E55, E85	26,397
Convertible/Automatic Transmission – 6 cyl.	E55, E85	27,397
MITSUBISHI ECLIPSE SPYDER GTS		
Convertible/5 Speed Transmission – 6 cyl.	E75	28,777
Convertible/Automatic Transmission – 6 cyl.	E75	30,057
MITSUBISHI ENDEAVOR LS		
4 Door Sport Utility – 4 x 2	M21	25,597
4 Door Sport Utility – 4 x 4	N21	27,597
MITSUBISHI ENDEAVOR LTD		
4 Door Sport Utility – 4 x 2	M41	31,697
4 Door Sport Utility – 4 x 4	N41	33,197
MITSUBISHI ENDEAVOR XLS		
4 Door Sport Utility – 4 x 2	M31	27,897
4 Door Sport Utility – 4 x 4	N31	29,897
MITSUBISHI GALANT		
4 Door Sedan/DE – 4 cyl.	B26	17,997
4 Door Sedan/ES – 4 cyl.	B36	18,997
4 Door Sedan/LS – 6 cyl.	B46, B56	20,997
4 Door Sedan/GTS – 6 cyl.	B76	25,697
MITSUBISHI LANCER		
4 Door Sedan/ES – 5 Speed Transmission	J26	13,597
4 Door Sedan/ES – Automatic Transmission	J26	14,397
4 Door Sedan/LS – Automatic Transmission	J36	15,997
4 Door Sedan/OZ-Rally – 5 Speed Transmission	J86	15,797
4 Door Sedan/OZ-Rally – Automatic Transmission	J86	16,597
4 Door Sedan/Ralliart – 5 Speed Transmission	J86	17,997
4 Door Sedan/Ralliart – Automatic Transmission	J86	18,797
4 Door Sedan/Evolution – Turbo	H86	28,987
Station Wagon/Sportback LS	N/A	16,597
Station Wagon/Sportback Ralliart	N/A	19,197
MITSUBISHI MONTERO		
4 Door Sport Utility/XLS	W31	32,487
4 Door Sport Utility/Limited	W51	36,597
4 Door Sport Utility/20th Anniversary Edition	N/A	38,397
MITSUBISHI MONTERO SPORT LS		
4 Door Sport Utility – 4 x 2	S21	23,797
4 Door Sport Utility – 4 x 4	T21	25,797
MITSUBISHI MONTERO SPORT XLS		
4 Door Sport Utility – 4 x 2	S31	25,947
4 Door Sport Utility – 4 x 4	T31	27,997

2004 MITSUBISHI (continued)

SAMPLE VIN: 4A3AC44G94E000000
MODEL: C44

BODY TYPE	MODEL	BASE PRICE
MITSUBISHI OUTLANDER LS		
Station Wagon (Sport Utility) – 4 x 2	X31	\$18,397
Station Wagon (Sport Utility) – 4 x 4	Z31	20,197
MITSUBISHI OUTLANDER XLS		
Station Wagon (Sport Utility) – 4 x 2	X41	19,897
Station Wagon (Sport Utility) – 4 x 4	Z41	22,297

2004 NISSAN

SAMPLE VIN: 1N4AL11D64C000000
MODEL: L11D

BODY TYPE	MODEL	BASE PRICE
NISSAN 350Z		
2 Door Coupe/6 Speed Transmission	Z34D	\$26,370
2 Door Coupe/6 Speed Transmission with side air bags	Z34E	26,940
2 Door Coupe/6 Speed Transmission – Enthusiast model	Z34D	28,350
2 Door Coupe/6 Speed Transmission – Enthusiast model with side air bags	Z34E	28,920
2 Door Coupe/Automatic Transmission – Enthusiast model	Z34D	29,320
2 Door Coupe/Automatic Transmission – Enthusiast model with side air bags	Z34E	29,890
2 Door Coupe/6 Speed Transmission – Performance model	Z34D	30,530
2 Door Coupe/6 Speed Transmission – Performance model with side air bags	Z34E	31,100
2 Door Coupe/6 Speed Transmission – Touring model	Z34D	33,280
2 Door Coupe/6 Speed Transmission – Touring with side air bags	Z34E	33,850
2 Door Coupe/Automatic Transmission – Touring model	Z34D	31,690
2 Door Coupe/Automatic Transmission – Touring with side air bags	Z34E	32,260
2 Door Coupe/6 Speed Transmission – Track model	Z34D	34,180
2 Door Coupe/6 Speed Transmission – Track with side air bags	Z34E	34,750
Convertible/6 Speed Transmission – Enthusiast model	Z36D	33,850
Convertible/6 Speed Transmission – Enthusiast with side air bags	Z36A	34,100
Convertible/Automatic Transmission – Enthusiast model	Z36D	34,820
Convertible/Automatic Transmission – Enthusiast model with side air bags	Z36A	35,070
Convertible/6 Speed Transmission – Touring model	Z36A	36,220
Convertible/Automatic Transmission – Touring with side air bags	Z36A	37,190
NISSAN ALTIMA 2.5 S		
4 Door Sedan/5 Speed Transmission	L11D	18,700
4 Door Sedan/5 Speed Trans. with side air bags	L11E	19,500
4 Door Sedan/Automatic Transmission	L11D	19,200
4 Door Sedan/Automatic Trans. w/side air bags	L11E	20,000
NISSAN ALTIMA 2.5 SL		
4 Door Sedan/Automatic Transmission	L11D	23,200
4 Door Sedan/Automatic Trans. w/side air bags	L11E	24,000
NISSAN ALTIMA 3.5 SE		
4 Door Sedan/5 Speed Transmission	L11D	22,750
4 Door Sedan/5 Speed Trans. with side air bags	L11E	23,550
4 Door Sedan/Automatic Transmission	L11D	23,250
4 Door Sedan/Automatic Trans. w/side air bags	L11E	24,350

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2004 NISSAN (continued)

SAMPLE VIN: 1N4AL11D64C000000
MODEL: L11D

BODY TYPE	MODEL	BASE PRICE
NISSAN MAXIMA 3.5 SE		
4 Door Sedan/SE	A41E	\$26,950
4 Door Sedan/SL	A41E	28,900
NISSAN MURANO SE		
Station Wagon - 4 x 2	Z08T	29,150
Station Wagon - All Wheel Drive	Z08W	30,750
NISSAN MURANO SL		
Station Wagon - 4 x 2	Z08T	28,200
Station Wagon - All Wheel Drive	Z08W	29,800
NISSAN PATHFINDER ARMADA LE		
4 Door Wagon (SUV) - 4 x 2	A08A	37,800
4 Door Wagon (SUV) - 4 x 4	A08B	40,600
NISSAN PATHFINDER LE		
4 Door Wagon (SUV) - 4 x 2	R09X	31,350
4 Door Wagon (SUV) - 4 x 4	R09Y	34,050
NISSAN PATHFINDER SE		
4 Door Wagon (SUV) - 4 x 2	R09X	26,900
4 Door Wagon (SUV) - 4 x 4	R09Y	28,900
NISSAN PATHFINDER ARMADA SE		
4 Door Wagon (SUV) - 4 x 2	A08A	33,300
4 Door Wagon (SUV) - 4 x 2 - Off-Road Edition	A08A	36,450
4 Door Wagon (SUV) - 4 x 4	A08B	36,100
4 Door Wagon (SUV) - 4 x 4 - Off-Road Edition	A08B	39,250
NISSAN QUEST MINIVAN		
Passenger Van/S	V28U	24,240
Passenger Van/SL	V28U	26,740
Passenger Van/SE	V28U	32,240
NISSAN SENTRA 1.8		
4 Door Sedan/5 Speed Transmission	B51D	12,200
4 Door Sedan/Automatic Transmission	B51D	13,000
NISSAN SENTRA 1.8 S		
4 Door Sedan/5 Speed Transmission	B51D	14,200
4 Door Sedan/5 Speed Trans. with side air bags	B51A	14,450
4 Door Sedan/Automatic Transmission	B51D	15,000
4 Door Sedan/Automatic Trans. w/side air bags	B51A	15,250
NISSAN SENTRA 2.5 S		
4 Door Sedan/Automatic Transmission	B51A	16,700
NISSAN SENTRA SE-R		
4 Door Sedan/Automatic Transmission	B51D	17,100
4 Door Sedan/Automatic Trans. w/side air bags	B51A	17,700
NISSAN SENTRA SE-R SPEC V		
4 Door Sedan/6 Speed Transmission	B51D	17,300
4 Door Sedan/6 Speed Trans. with side air bags	B51A	17,900
NISSAN XTERRA SE - 4 x 2		
Station Wagon	D28T	24,700
Station Wagon - Supercharged	D28T	26,000
NISSAN XTERRA SE - 4 x 4		
Station Wagon	D28Y	26,700
Station Wagon - Supercharged	D28Y	28,000
NISSAN XTERRA XE - 4 x 2		
Station Wagon/5 Speed Transmission - 4 cyl.	D28T	18,000
Station Wagon/5 Speed Transmission - 6 cyl.	D28T	19,400
Station Wagon/Automatic Transmission - 6 cyl.	D28T	20,400
NISSAN XTERRA XE - 4 x 4		
Station Wagon/5 Speed Transmission	D28Y	21,400
Station Wagon/Automatic Transmission	D28Y	22,400

2004 OLDSMOBILE

SAMPLE VIN: 1G3NF16E84C000000
MODEL: NF1

BODY TYPE	MODEL	BASE PRICE
OLDSMOBILE ALERO GL1		
2 Door Coupe	NL1	\$20,150
4 Door Sedan	NL5	20,150
OLDSMOBILE ALERO GL2		
2 Door Coupe	NL1	21,700
4 Door Sedan	NL5	21,700
OLDSMOBILE ALERO GLS		
2 Door Coupe	NF1	23,050
4 Door Sedan	NF5	22,800
OLDSMOBILE ALERO GX		
2 Door Coupe	NK1	18,200
4 Door Sedan	NK5	18,200
OLDSMOBILE BRAVADA		
4 Door Wagon - 4 x 2	DS1, DS6	33,645
4 Door Wagon - All Wheel Drive	DT1, DT6	35,595
OLDSMOBILE SILHOUETTE GL		
Station Wagon - 4 x 2	DX2	28,110
OLDSMOBILE SILHOUETTE GLS		
Station Wagon - 4 x 2	DX0	31,770
Station Wagon - All Wheel Drive	DV0	34,385
OLDSMOBILE SILHOUETTE PREMIER		
Station Wagon - 4 x 2	DX1	33,830
Station Wagon - All Wheel Drive	DV1	36,440

2004 PONTIAC

SAMPLE VIN: 1G2NE51T64M000000
MODEL: NE5

BODY TYPE	MODEL	BASE PRICE
PONTIAC AZTEC		
4 Door Sport Utility - 4 x 2	DA0	\$20,995
4 Door Sport Utility - All Wheel Drive	DB0	23,895
PONTIAC BONNEVILLE		
4 Door Sedan/GXP	HZ5	35,270
4 Door Sedan/SE	HX5	26,845
4 Door Sedan/SLE	HY5	29,695
PONTIAC GRAND AM GT		
2 Door Coupe	NW1	21,825
4 Door Sedan	NW5	21,825
PONTIAC GRAND AM GT1		
2 Door Coupe	NV1	23,075
4 Door Sedan	NV5	23,075
PONTIAC GRAND AM SE		
4 Door Sedan	NE5	17,070
PONTIAC GRAND AM SE1		
4 Door Sedan	NF5	19,020
PONTIAC GRAND AM SE2		
4 Door Sedan	NG5	21,375
PONTIAC GRAND PRIX GT1		
4 Door Sedan	WP5	21,760
PONTIAC GRAND PRIX GT2		
4 Door Sedan	WS5	23,660
PONTIAC GRAND PRIX GTP		
4 Door Sedan	WR5	25,860

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2004 PONTIAC (continued)

SAMPLE VIN: 1G2NE51T64M000000
MODEL: NE5

BODY TYPE	MODEL	BASE PRICE
PONTIAC GTO 2 Door Coupe	VX1	\$31,795
PONTIAC MONTANA MINIVAN – 4 x 2 Station Wagon – Regular Length	CU0, DU0	23,165
Station Wagon – Extended Length	CX0, DX0	25,540
Station Wagon – Extended Length with DVD Entertainment System	CX1, DX1	29,890
PONTIAC MONTANA MINIVAN – All Wheel Drive Station Wagon – Extended Length	CV0, DV0	30,690
PONTIAC SUNFIRE 2 Door Coupe	JB1	14,930
PONTIAC VIBE Station Wagon (SUV)	SL6	16,485
Station Wagon (SUV) – GT	SN6	19,435
Station Wagon (SUV) – All Wheel Drive	SM6	19,785

2004 PORSCHE

SAMPLE VIN: WP0CA29934S000000
MODEL: CA299

BODY TYPE	MODEL	BASE PRICE
PORSCHE 911 CARRERA CABRIOLET 2 Door Coupe/6 Speed Transmission	CA299	\$78,400
2 Door Coupe/Automatic Transmission	CA299	81,820
PORSCHE 911 CARRERA 4 CABRIOLET – All Wheel Drive 2 Door Coupe/6 Speed Transmission	CA299	84,000
2 Door Coupe/Automatic Transmission	CA299	87,420
PORSCHE 911 CARRERA 4S CABRIOLET – All Wheel Drive 2 Door Coupe/6 Speed Transmission	CA299	93,200
2 Door Coupe/Automatic Transmission	CA299	N/A
PORSCHE 911 CARRERA COUPE 2 Door Coupe/6 Speed Transmission	AA299	68,600
2 Door Coupe/Automatic Transmission	AA299	72,020
PORSCHE 911 CARRERA 4S COUPE – All Wheel Drive 2 Door Coupe/6 Speed Transmission	AA299	81,800
2 Door Coupe/Automatic Transmission	AA299	85,220
PORSCHE GT 2 Door Coupe	AB299	N/A
PORSCHE 911 GT2 2 Door Coupe	AB299	181,700
PORSCHE 911 GT3 2 Door Coupe	AC299	99,900
PORSCHE 911 TARGA 2 Door Coupe/6 Speed Transmission	BA299	76,000
2 Door Coupe/Automatic Transmission	BA299	79,420
PORSCHE 911 TURBO – All Wheel Drive 2 Door Coupe/6 Speed Transmission	AB299	116,200
2 Door Coupe/Automatic Transmission	AB299	119,620
PORSCHE 911 TURBO CABRIOLET – All Wheel Drive Convertible/6 Speed Transmission	CB299	128,200
Convertible/Automatic Transmission	CB299	N/A
PORSCHE BOXSTER Convertible/5 Speed Transmission	CA298	42,600
Convertible/Automatic Transmission	CA298	45,810

2004 PORSCHE (continued)

SAMPLE VIN: WP0CA29934S000000
MODEL: CA299

BODY TYPE	MODEL	BASE PRICE
PORSCHE BOXSTER S Convertible/5 Speed Transmission	CB298	\$51,600
Convertible/Automatic Transmission	CB298	54,810
PORSCHE CAYENNE 4 Door Wagon (SUV)	AB29P	N/A
PORSCHE CAYENNE S 4 Door Wagon (SUV)	AB29P	55,900
PORSCHE CAYENNE TURBO 4 Door Wagon (SUV)	AC29P	88,900

2004 SAAB

SAMPLE VIN: YS3FD75Y64300000
MODEL: FD7

BODY TYPE	MODEL	BASE PRICE
SAAB 9-3 AERO Convertible	FH7	\$42,500
4 Door Sedan	FH4	32,685
SAAB 9-3 ARC Convertible	FD7	39,995
4 Door Sedan	FD4	30,185
SAAB 9-3 LINEAR 4 Door Sedan	FB4	26,090
SAAB 9-5 AERO 4 Door Sedan	EH4	39,465
Station Wagon	EH5	40,170
SAAB 9-5 ARC 4 Door Sedan	ED4	34,430
Station Wagon	ED5	35,140
SAAB 9-5 LINEAR Station Wagon	EB5	32,200

2004 SATURN

SAMPLE VIN: 1G8JT52744Z100000
MODEL: JT5

BODY TYPE	MODEL	BASE PRICE
SATURN L300 1 4 Door Sedan – 4 cyl.	JC5, JK5	\$16,070
Station Wagon – 4 cyl.	JC8, JK8	18,420
SATURN L300 2 4 Door Sedan – 6 cyl.	JD5	20,785
Station Wagon – 6 cyl.	JD8	22,935
SATURN L300 3 4 Door Sedan – 6 cyl.	JL5	22,685
Station Wagon – 6 cyl.	JL8	24,735
SATURN ION 1 4 Door Sedan/5 Speed Transmission	AF5	10,430
4 Door Sedan/Automatic Transmission	AG5	11,410

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2004 SATURN (continued)

SAMPLE VIN: 1G8JT52744Z100000
MODEL: JT5

BODY TYPE	MODEL	BASE PRICE
SATURN ION 2		
2 Door Quad Coupe/5 Speed Transmission	AM1	\$14,285
2 Door Quad Coupe/Automatic Transmission	AN1	15,185
4 Door Sedan/5 Speed Transmission	AZ5	13,735
4 Door Sedan/Automatic Transmission	AJ5	14,635
SATURN ION 3		
2 Door Quad Coupe/5 Speed Transmission	AV1	15,785
2 Door Quad Coupe/Automatic Transmission	AW1	16,685
4 Door Sedan/5 Speed Transmission	AK5	15,260
4 Door Sedan/Automatic Transmission	AL5	16,160
SATURN VUE – 4 x 2		
Station Wagon/5 Speed Transmission – 4 cyl.	CZ2	16,775
Station Wagon/Automatic Transmission – 4 cyl.	CZ3	18,560
Station Wagon – 6 cyl.	CZ5	21,960
SATURN VUE – 4 x 4		
Station Wagon – 4 cyl.	CZ4	20,010
Station Wagon – 6 cyl.	CZ6	23,610

2004 SUBARU

SAMPLE VIN: JF1SG63674G000000
MODEL: G63

BODY TYPE	MODEL	BASE PRICE
SUBARU FORESTER X		
Station Wagon/5 Speed Transmission	G63	\$20,895
Station Wagon/Automatic Transmission	G63	21,695
SUBARU FORESTER XS		
Station Wagon/5 Speed Transmission	G65	23,145
Station Wagon/Automatic Transmission	G65	23,945
SUBARU FORESTER XS PREMIUM		
Station Wagon/5 Speed Transmission	G65	24,145
Station Wagon/Automatic Transmission	G65	24,945
Station Wagon/Automatic Transmission – Leather	G65	25,695
SUBARU FORESTER XT		
Station Wagon/5 Speed Transmission	G69	24,970
Station Wagon/Automatic Transmission	G69	25,770
Station Wagon/Automatic Transmission – Leather	G69	27,520
SUBARU IMPREZA RS		
4 Door Sedan/5 Speed Transmission	D67	19,395
4 Door Sedan/Automatic Transmission	D67	20,195
SUBARU IMPREZA TS		
Station Wagon/5 Speed Transmission	G65	17,895
Station Wagon/Automatic Transmission	G65	18,695
SUBARU IMPREZA WRX – Turbo		
4 Door Sedan/5 Speed Transmission	D29	24,495
4 Door Sedan/5 Speed Trans. with Premium Pkg	D29	25,995
4 Door Sedan/Automatic Transmission	D29	25,495
4 Door Sedan/Automatic Trans. with Premium Pkg	D29	26,995
Station Wagon/5 Speed Transmission	G29	23,995
Station Wagon/Automatic Transmission	G29	24,995
SUBARU IMPREZA WRX STi – Turbo		
4 Door Sedan/6 Speed Transmission	D80	N/A
SUBARU IMPREZA OUTBACK		
Station Wagon/5 Speed Transmission	G68	19,095
Station Wagon/Automatic Transmission	G68	19,895
SUBARU LEGACY GT		
4 Door Sedan/5 Speed Transmission	E64	25,095
4 Door Sedan/Automatic Transmission	E64	26,095
Station Wagon/5 Speed Transmission	H64	25,995
Station Wagon/Automatic Transmission	H64	26,995

2004 SUBARU (continued)

SAMPLE VIN: JF1SG63674G000000
MODEL: G63

BODY TYPE	MODEL	BASE PRICE
SUBARU LEGACY L		
4 Door Sedan/5 Speed Transmission	E63	\$19,895
4 Door Sedan/5 Speed Trans. – Special Edition	E62	22,295
4 Door Sedan/Automatic Transmission	E63	20,695
4 Door Sedan/Automatic Trans. – Special Edition	E62	23,095
Station Wagon/5 Speed Transmission	H63	20,595
Station Wagon/5 Speed Trans. – Special Edition	H62	23,395
Station Wagon/Automatic Transmission	H63	21,395
Station Wagon/Automatic Trans. – Special Edition	H62	24,195
SUBARU LEGACY OUTBACK		
4 Door Sedan/Limited – 4 cyl.	E68	26,595
4 Door Sedan – 6 cyl.	E89	N/A
4 Door Sedan – 6 cyl. with VDC*	E89	N/A
Station Wagon/5 Speed Transmission – Audio Special – 4 cyl.	H66	23,345
Station Wagon/5 Speed Transmission – 4 cyl.	H67	23,345
Station Wagon/5 Speed Transmission – Limited – 4 cyl.	H68	26,895
Station Wagon/Automatic Transmission – Audio Special – 4 cyl.	H66	24,145
Station Wagon/Automatic Transmission – 4 cyl.	H67	24,145
Station Wagon/Automatic Transmission – Limited – 4 cyl.	H68	27,695
Station Wagon – LL Bean Edition – 6 cyl.	H80	N/A
Station Wagon – Special Edition – 6 cyl.	H81	N/A
Station Wagon with VDC* – 6 cyl.	H89	N/A

* VDC stands for Vehicle Dynamics Control system

2004 SUZUKI

SAMPLE VIN: JS2RA61S345000000
MODEL: RA61S

BODY TYPE	MODEL	BASE PRICE
SUZUKI AERIO S		
4 Door Sedan/5 Speed Transmission	RA61S	\$12,999
4 Door Sedan/Automatic Transmission	RA61S	13,799
SUZUKI AERIO LX		
4 Door Sedan/5 Speed Transmission	RA61S	14,699
4 Door Sedan/Automatic Transmission	RA61S	15,499
4 Door Sedan/Automatic Transmission – All Wheel Drive	RB61S	16,499
SUZUKI AERIO SX		
Station Wagon/5 Speed Transmission	RC61H	14,999
Station Wagon/Automatic Transmission	RC61H	15,799
Station Wagon/Automatic Transmission – All Wheel Drive	RD61H	16,799
SUZUKI FORENZA S		
4 Door Sedan/5 Speed Transmission	JD52Z	12,499
4 Door Sedan/Automatic Transmission	JD52Z	13,299
SUZUKI FORENZA EX		
4 Door Sedan/Automatic Transmission	JJ52Z	15,999
SUZUKI FORENZA LX		
4 Door Sedan/5 Speed Transmission	JJ52Z	14,399
4 Door Sedan/Automatic Transmission	JJ52Z	15,199
SUZUKI GRAND VITARA EX		
4 Door Wagon SUV – 4 x 2	TE62V	20,299
4 Door Wagon SUV – 4 x 4	TD62V	21,999
SUZUKI GRAND VITARA LX – 4 x 2		
4 Door Wagon SUV/5 Speed Transmission	TE62V	17,499
4 Door Wagon SUV/Automatic Transmission	TE62V	18,499

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2004 SUZUKI (continued)

SAMPLE VIN: JS2RA61S345000000
MODEL: RA61S

BODY TYPE	MODEL	BASE PRICE
SUZUKI GRAND VITARA LX - 4 x 4		
4 Door Wagon SUV/5 Speed Transmission	TD62V	\$18,999
4 Door Wagon SUV/Automatic Transmission	TD62V	19,999
SUZUKI VERONA		
4 Door Sedan/S	VJ52L	16,499
4 Door Sedan/LX	VJ52L	17,799
4 Door Sedan/EX	VM52L	19,499
SUZUKI VITARA LX - 4 x 2		
4 Door Hardtop SUV/5 Speed Transmission	TE52V, TE62V	16,299
4 Door Hardtop SUV/Automatic Transmission	TE52V, TE62V	17,299
SUZUKI VITARA LX - 4 x 4		
4 Door Hardtop SUV/5 Speed Transmission	TDV52, TD62V	17,499
4 Door Hardtop SUV/Automatic Transmission	TDV52, TD62V	18,499
SUZUKI XL-7 EX		
4 Door Wagon SUV - 4 x 2	TY92V	23,199
4 Door Wagon SUV - 4 x 2 with 3rd row seat	TY92V	25,199
4 Door Wagon SUV - 4 x 4	TX92V	24,899
4 Door Wagon SUV - 4 x 4 with 3rd row seat	TX92V	26,899
SUZUKI XL-7 LX - 4 x 2		
4 Door Wagon SUV/5 Speed Transmission	TY92V	19,499
4 Door Wagon SUV/Automatic Transmission	TY92V	20,499
4 Door Wagon SUV/Automatic Transmission with 3rd row seat	TY92V	21,999
SUZUKI XL-7 LX - 4 x 4		
4 Door Wagon SUV/5 Speed Transmission	TX92V	21,399
4 Door Wagon SUV/Automatic Transmission	TX92V	22,399
4 Door Wagon SUV/Automatic Transmission with 3rd row seat	TX92V	23,899

2004 TOYOTA

SAMPLE VIN: 1T2BE30K446000000
MODEL: BE30K

BODY TYPE	MODEL	BASE PRICE
TOYOTA AVALON		
4 Door Sedan/XL - Bucket Seat	BF28B	\$26,045
4 Door Sedan/XL - Bench Seat	BF28B	26,865
4 Door Sedan/XLS - Bucket Seat	BF28B	30,505
4 Door Sedan/XLS - Bench Seat	BF28B	30,405
TOYOTA CAMRY LE		
4 Door Sedan/5 Speed Transmission - 4 cyl.	BE30K, BE32K	19,045
4 Door Sedan/Automatic Transmission - 4 cyl.	BE30K, BE32K	19,875
4 Door Sedan/Automatic Transmission - 6 cyl.	BF30K, BF32K	22,260
TOYOTA CAMRY SE		
4 Door Sedan/5 Speed Transmission - 4 cyl.	BE30K, BE32K	19,875
4 Door Sedan/Automatic Transmission - 4 cyl.	BE30K, BE32K	20,705
4 Door Sedan/Automatic Transmission - 6 cyl.	BA30K, BA32K	23,315
TOYOTA CAMRY XLE		
4 Door Sedan - 4 cyl.	BE30K, BE32K	22,295
4 Door Sedan - 6 cyl.	BF30K, BF32K	25,405
TOYOTA CAMRY SOLARA SE		
2 Door Coupe/5 Speed Transmission - 4 cyl.	CE30P, CE38P	19,120
2 Door Coupe/Automatic Transmission - 4 cyl.	CE30P, CE38P	19,950
2 Door Coupe/Automatic Transmission - 6 cyl.	CA30P, CA38P	21,450
TOYOTA CAMRY SOLARA SLE		
2 Door Coupe - 4 cyl.	CE30P, CE38P	22,995
2 Door Coupe - 6 cyl.	CA30P, CA38P	25,995

2004 TOYOTA (continued)

SAMPLE VIN: 1T2BE30K446000000
MODEL: BE30K

BODY TYPE	MODEL	BASE PRICE
TOYOTA CAMRY SOLARA SPORT		
2 Door Coupe/5 Speed Transmission - 4 cyl.	CE30P, CE38P	\$20,615
2 Door Coupe/Automatic Transmission - 4 cyl.	CE30P, CE38P	21,445
2 Door Coupe/Automatic Transmission - 6 cyl.	CA30P, CA38P	22,945
TOYOTA CELICA GT		
2 Door Liftback/5 Speed Transmission	DR32T, DR38T	17,390
2 Door Liftback/5 Speed Transmission with Action Package	DR32T, DR38T	18,980
2 Door Liftback/Automatic Transmission	DR32T, DR38T	18,190
2 Door Liftback/Automatic Transmission with Action Package	DR32T, DR38T	19,780
TOYOTA CELICA GTS		
2 Door Liftback/6 Speed Transmission	DY32T, DY38T	22,055
2 Door Liftback/6 Speed Transmission with Action Package	DY32T, DY38T	23,535
2 Door Liftback/Automatic Transmission	DY32T, DY38T	22,755
2 Door Liftback/Automatic Transmission with Action Package	DY32T, DY38T	24,235
TOYOTA COROLLA CE		
4 Door Sedan/5 Speed Transmission	BR32E, BR38E	13,570
4 Door Sedan/Automatic Transmission	BR32E, BR38E	14,370
TOYOTA COROLLA LE		
4 Door Sedan/5 Speed Transmission	BR32E, BR38E	14,780
4 Door Sedan/Automatic Transmission	BR32E, BR38E	15,580
TOYOTA COROLLA S		
4 Door Sedan/5 Speed Transmission	BR32E, BR38E	14,515
4 Door Sedan/Automatic Transmission	BR32E, BR38E	15,315
TOYOTA ECHO		
2 Door Sedan/5 Speed Transmission	AT123, AT183	10,245
2 Door Sedan/Automatic Transmission	AT123, AT183	11,045
4 Door Sedan/5 Speed Transmission	BT123, BT183	10,775
4 Door Sedan/Automatic Transmission	BT123, BT183	11,575
TOYOTA HIGHLANDER - 4 x 2		
4 Door Wagon (SUV) - 4 cyl.	GD21A	24,080
4 Door Wagon (SUV) - 4 cyl. with 3rd row seat	DD21A	24,930
4 Door Wagon (SUV) - 6 cyl.	GP21A	25,140
4 Door Wagon (SUV) - 6 cyl. with 3rd row seat	DP21A	25,990
4 Door Wagon (SUV) - 6 cyl. - LTD	DP21A	29,980
TOYOTA HIGHLANDER - 4 x 4		
4 Door Wagon (SUV) - 4 cyl.	HD21A	25,480
4 Door Wagon (SUV) - 6 cyl.	EP21A	27,390
4 Door Wagon (SUV) - 6 cyl. - LTD	EP21A	31,380
TOYOTA LAND CRUISER		
Station Wagon	HT05J	54,225
TOYOTA MATRIX		
Station Wagon/5 Speed Transmission - 4 x 2	KR32E, KR38E	14,670
Station Wagon/Automatic Transmission - 4 x 2	KR32E, KR38E	15,470
Station Wagon/Automatic Transmission - 4 x 4	LR32E, LR38E	17,115
TOYOTA MATRIX XR		
Station Wagon/5 Speed Transmission - 4 x 2	KR32E, KR38E	16,180
Station Wagon/Automatic Transmission - 4 x 2	KR32E, KR38E	16,980
Station Wagon/Automatic Transmission - 4 x 4	LR32E, LR38E	18,445
TOYOTA MATRIX XRS		
Station Wagon/6 Speed Transmission - 4 x 2	KY32E, KY38E	18,750
TOYOTA MR2 SPYDER		
Convertible/5 Speed Transmission	FR320	N/A
Convertible/Automatic Transmission	FR320	N/A
TOYOTA PRIUS		
4 Door Sedan (gasoline/electric vehicle)	KB20U, KB22U	19,995

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2004 TOYOTA (continued)

SAMPLE VIN: JS2RA61S345000000
MODEL: RA61S

BODY TYPE	MODEL	BASE PRICE
TOYOTA RAV4 – 4 x 2		
4 Door Wagon (SUV) – 5 Speed Transmission	GD20V	\$18,350
4 Door Wagon (SUV) – Automatic Transmission	GD20V	19,400
TOYOTA RAV4 – 4 x 4		
4 Door Wagon (SUV) – 5 Speed Transmission	HD20V	19,750
4 Door Wagon (SUV) – Automatic Transmission	HD20V	20,800
TOYOTA SCION xA		
Station Wagon – 5 Speed Transmission	KT604, KT624	12,480
Station Wagon – Automatic Transmission	KT604, KT624	13,280
TOYOTA SCION xB		
Station Wagon – 5 Speed Transmission	KT334	13,680
Station Wagon – Automatic Transmission	KT324	14,480
TOYOTA SEQUOIA LIMITED		
4 Door Wagon (SUV) – 4 x 2	ZT38A	40,900
4 Door Wagon (SUV) – 4 x 4	BT48A	44,220
TOYOTA SEQUOIA SR5		
4 Door Wagon (SUV) – 4 x 2	ZT34A	31,625
4 Door Wagon (SUV) – 4 x 4	BT44A	35,155
TOYOTA SIENNA VAN – 4 x 2		
4 Door Minivan/CE – 7 passenger	ZA23C	22,955
4 Door Minivan/CE – 8 passenger	ZA23C	23,575
4 Door Minivan/LE – 7 passenger	ZA23C	24,260
4 Door Minivan/LE – 8 passenger	ZA23C	24,410
4 Door Minivan/XLE	ZA22C	28,260
4 Door Minivan/LTD	ZA22C	34,480
TOYOTA SIENNA VAN – 4 x 4		
4 Door Minivan/LE	BA23C	27,875
4 Door Minivan/XLE	BA22C	31,465
4 Door Minivan/LTD	BA22C	36,930
TOYOTA 4 RUNNER LIMITED		
4 Door Wagon (SUV) – 4 x 2 – 6 cyl.	ZU17R	33,445
4 Door Wagon (SUV) – 4 x 2 – 8 cyl.	ZT17R	34,695
4 Door Wagon (SUV) – 4 x 4 – 6 cyl.	BU17R	35,720
4 Door Wagon (SUV) – 4 x 4 – 8 cyl.	BT17R	36,970
TOYOTA 4 RUNNER SPORT		
4 Door Wagon (SUV) – 4 x 2 – 6 cyl.	ZU14R	28,410
4 Door Wagon (SUV) – 4 x 2 – 8 cyl.	ZT14R	29,660
4 Door Wagon (SUV) – 4 x 4 – 6 cyl.	BU14R	30,685
4 Door Wagon (SUV) – 4 x 4 – 8 cyl.	BT14R	31,935
TOYOTA 4 RUNNER SR5		
4 Door Wagon (SUV) – 4 x 2 – 6 cyl.	ZU14R	27,170
4 Door Wagon (SUV) – 4 x 2 – 8 cyl.	ZT14R	28,420
4 Door Wagon (SUV) – 4 x 4 – 6 cyl.	BU14R	29,445
4 Door Wagon (SUV) – 4 x 4 – 8 cyl.	BT14R	30,695

2004 VOLKSWAGEN

SAMPLE VIN: 3VWBK21Y64M000000
MODEL: BK21

BODY TYPE	MODEL	BASE PRICE
VOLKSWAGEN BEETLE GL		
2 Door Sedan/5 Speed Transmission	BK21	\$16,330
2 Door Sedan/Automatic Transmission	BK21	17,205
Convertible/5 Speed Transmission	BM21	20,900
Convertible/Automatic Transmission	BM21	22,075
VOLKSWAGEN BEETLE GL TDI – Turbo Diesel		
2 Door Sedan/5 Speed Transmission	BR21	17,630
2 Door Sedan/Automatic Transmission	BR21	18,705

2004 VOLKSWAGEN (continued)

SAMPLE VIN: 3VWBK21Y64M000000
MODEL: BK21

BODY TYPE	MODEL	BASE PRICE
VOLKSWAGEN BEETLE GLS		
2 Door Sedan/5 Speed Transmission	CK21C	\$18,520
2 Door Sedan/5 Speed Transmission – Turbo	CD21C	20,480
2 Door Sedan/Automatic Transmission	CK21C, CK31C	19,395
2 Door Sedan/Automatic Transmission – Turbo	CD21C	21,355
2 Door Sedan/Automatic Transmission – Satellite Blue Edition	GK21C	19,865
Convertible/5 Speed Transmission	CM21Y	22,640
Convertible/5 Speed Transmission – Turbo	CD21Y	24,820
Convertible/Automatic Transmission	CM21Y	23,815
Convertible/Automatic Transmission – Turbo	CD21Y	25,995
VOLKSWAGEN BEETLE GLS TDI – Turbo Diesel		
2 Door Sedan/5 Speed Transmission	CR21	19,760
2 Door Sedan/Automatic Transmission	CR21	20,835
VOLKSWAGEN BEETLE GLX		
Convertible/5 Speed Transmission – Turbo	DD21	21,640
Convertible/Automatic Transmission – Turbo	DD21	22,515
VOLKSWAGEN BEETLE S		
2 Door Sedan/6 Speed Transmission – Turbo	FE21	23,850
VOLKSWAGEN GOLF GL		
2 Door Sedan/5 Speed Transmission	BL61	15,580
2 Door Sedan/Automatic Transmission	BL61	16,455
4 Door Sedan/5 Speed Transmission	FL61	15,780
4 Door Sedan/Automatic Transmission	FL61	16,655
VOLKSWAGEN GOLF GL TDI – Turbo Diesel		
4 Door Sedan/5 Speed Transmission	FR61	17,200
4 Door Sedan/Automatic Transmission	FR61	18,275
VOLKSWAGEN GOLF GLS		
4 Door Sedan/5 Speed Transmission	GL61	18,140
4 Door Sedan/Automatic Transmission	GL61	19,015
VOLKSWAGEN GOLF GLS TDI – Turbo Diesel		
4 Door Sedan/5 Speed Transmission	GR61	19,320
4 Door Sedan/Automatic Transmission	GR61	20,395
VOLKSWAGEN GTI – Turbo		
2 Door Coupe/5 Speed Transmission – 4 cyl.	DE61	19,250
2 Door Coupe/Automatic Transmission – 4 cyl.	DE61	20,325
VOLKSWAGEN GTI VR6		
2 Door Coupe – 6 Speed Transmission – 6 cyl.	DH61	22,070
VOLKSWAGEN JETTA GL		
4 Door Sedan/5 Speed Transmission	RK69, RA69	17,430
4 Door Sedan/Automatic Transmission	RK69, RA69	18,305
Station Wagon/5 Speed Transmission	RL61	18,430
Station Wagon/Automatic Transmission	RL61	19,305
VOLKSWAGEN JETTA GL – Turbo		
4 Door Sedan/5 Speed Transmission	RE69	18,910
4 Door Sedan/Automatic Transmission	RE69	19,985
VOLKSWAGEN JETTA GL TDI – Turbo Diesel		
4 Door Sedan/5 Speed Transmission	RR69	18,670
4 Door Sedan/Automatic Transmission	RR69	19,745
Station Wagon/5 Speed Transmission	RR61	19,670
Station Wagon/Automatic Transmission	RR61	20,745
VOLKSWAGEN JETTA GLI		
4 Door Sedan/6 Speed Trans. – 4 cyl. – Turbo	VE69	23,800
4 Door Sedan/6 Speed Transmission – 6 cyl.	VH69	23,210
VOLKSWAGEN JETTA GLS		
4 Door Sedan/5 Speed Transmission	SK69, SA69	19,460
4 Door Sedan/Automatic Transmission	SK69, SK69	20,335
Station Wagon/5 Speed Transmission	SL61	20,460
Station Wagon/Automatic Transmission	SL61	21,335
VOLKSWAGEN JETTA GLS – Turbo		
4 Door Sedan/5 Speed Transmission	SE69	20,940
4 Door Sedan/Automatic Transmission	SE69	22,015
Station Wagon/5 Speed Transmission	SE61	21,940
Station Wagon/Automatic Transmission	SE61	23,015

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2004 VOLKSWAGEN (continued)

SAMPLE VIN: 3VWBK21Y64M000000
MODEL: BK21

BODY TYPE	MODEL	BASE PRICE
VOLKSWAGEN JETTA GLS TDI – Turbo Diesel		
4 Door Sedan/5 Speed Transmission	SR69	\$20,480
4 Door Sedan/Automatic Transmission	SR69	21,555
Station Wagon/5 Speed Transmission	SR61	21,480
Station Wagon/Automatic Transmission	SR61	22,555
VOLKSWAGEN PASSAT GL – Turbo		
4 Door Sedan/5 Speed Transmission	MD63	21,780
4 Door Sedan/Automatic Transmission	MD63	22,855
4 Door Sedan/Automatic Transmission – Diesel	ME63	23,060
Station Wagon/5 Speed Transmission	ND63	22,780
Station Wagon/Automatic Transmission	ND63	23,855
Station Wagon/Automatic Transmission – Diesel	NE63	24,060
VOLKSWAGEN PASSAT GLS – Turbo		
4 Door Sedan/5 Speed Transmission	PD63	23,380
4 Door Sedan/Automatic Transmission	PD63	24,455
4 Door Sedan/Automatic Transmission – Diesel	PE63	24,660
Station Wagon/5 Speed Transmission	VD63	24,380
Station Wagon/Automatic Transmission	VD63	25,455
Station Wagon/Automatic Transmission – Diesel	VE63	25,660
VOLKSWAGEN PASSAT GLS 4Motion – Turbo		
4 Door Sedan/5 Speed Transmission	PD63	25,130
4 Door Sedan/Automatic Transmission	PD63	26,205
Station Wagon/5 Speed Transmission	VD63	26,130
Station Wagon/Automatic Transmission	VD63	27,205
VOLKSWAGEN PASSAT GLX		
4 Door Sedan/5 Speed Transmission	RH63	29,780
4 Door Sedan/Automatic Transmission	RH63	30,855
Station Wagon/5 Speed Transmission	WH63	30,780
Station Wagon/Automatic Transmission	WH63	31,855
VOLKSWAGEN PASSAT GLX 4Motion		
4 Door Sedan – 6 cyl.	TH63	32,605
Station Wagon – 6 cyl.	YH63	33,605
VOLKSWAGEN PASSAT W8 4Motion		
4 Door Sedan – 8 cyl.	UK63	38,660
4 Door Sedan with Sport Group – 8 cyl.	KK63	40,160
Station Wagon – 8 cyl.	ZK63	39,660
Station Wagon with Sport Group – 8 cyl.	LK63	41,160
VOLKSWAGEN PHAETON		
4 Door Sedan – 8 cyl. – 4 passenger	BF63	64,600
4 Door Sedan – 8 cyl. – 5 passenger	AF63	64,600
4 Door Sedan – 12 cyl. – 4 passenger	BH63	94,600
4 Door Sedan – 12 cyl. – 5 passenger	AH63	94,600
4 Door Sedan – 12 cyl. – 5 passenger – Premier	AH63	79,900
VOLKSWAGEN TOUAREG		
4 Door Wagon (SUV) – 6 cyl.	BC67, ZC67	35,900
4 Door Wagon (SUV) – 8 cyl.	CC67, CM67	42,640
4 Door Wagon (SUV) – 8 cyl. with air suspension	EC67, EM67	44,940
4 Door Wagon (SUV) – 8 cyl. – V8x model	FM67	49,950
4 Door Wagon (SUV) – 10 cyl. – Turbo Diesel	HH67, PZ67	57,800

2004 VOLVO (continued)

SAMPLE VIN: YV1NC63D841000000
MODEL: NC63

BODY TYPE	MODEL	BASE PRICE
VOLVO S40 T5		
4 Door Sedan	MS68	\$25,790
VOLVO S60		
4 Door Sedan	RS61, RS64	26,960
VOLVO S60 R		
4 Door Sedan – All Wheel Drive	RH52	37,250
VOLVO S60 2.5T		
4 Door Sedan	RS59	29,610
4 Door Sedan – All Wheel Drive	RH59	31,385
VOLVO S60 T5		
4 Door Sedan	RS53	33,285
VOLVO S80		
4 Door Sedan	TR92	37,045
4 Door Sedan – All Wheel Drive	TH59	37,200
VOLVO S80 2.5T		
4 Door Sedan	TR59	35,450
VOLVO S80 T6		
4 Door Sedan	TR91	44,525
4 Door Sedan – Premier	TR91	48,515
VOLVO V40		
Station Wagon	VW27	25,700
Station Wagon/LSE	VW27	29,845
VOLVO V70		
Station Wagon – 4 x 2	SW61, SW64	28,460
Station Wagon – All Wheel Drive	SJ59	33,560
VOLVO V70 R		
Station Wagon – All Wheel Drive	SJ52	38,750
VOLVO V70 2.5T		
Station Wagon	SW59	31,785
VOLVO V70 T5		
Station Wagon	SW53	34,810
VOLVO XC70 Cross Country		
Station Wagon – All Wheel Drive	SZ59	34,810
VOLVO XC90 Cross Country		
Station Wagon – 4 x 2	CN59, CY59	34,790
Station Wagon – All Wheel Drive	CM59, CZ59	36,540
VOLVO XC90 T6 Cross Country		
Station Wagon – All Wheel Drive	CM91, CZ91	40,965
Station Wagon – All Wheel Drive – Premier	CM91, CZ91	N/A

2004 VOLVO

SAMPLE VIN: YV1NC63D841000000
MODEL: NC63

BODY TYPE	MODEL	BASE PRICE
VOLVO C70		
Convertible – 197 hp	NC63	\$39,880
Convertible – 242 hp	NC62	41,880
VOLVO S40		
4 Door Sedan	VS27	24,700
4 Door Sedan/LSE	VS27	28,845
VOLVO S40 2.4i		
4 Door Sedan	MS38	22,990