HART INTERCIVIC

Quotes by County

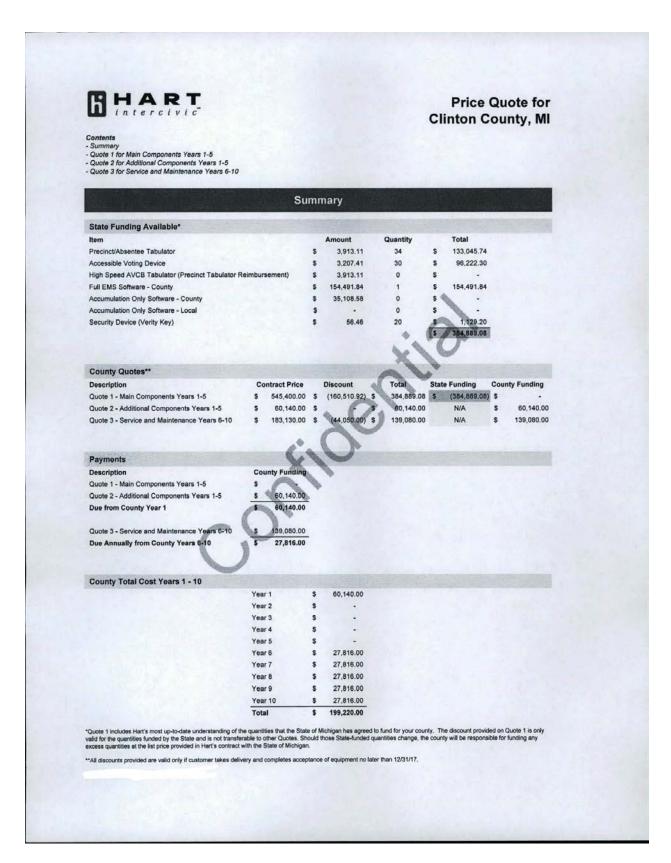
Updated August 28, 2017

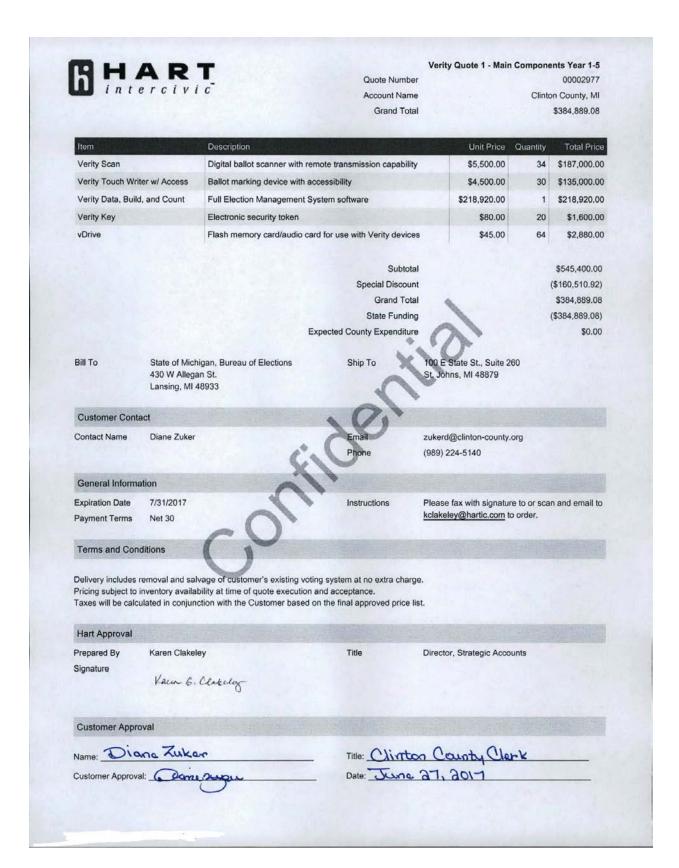
Click on the county name below to go to that page.

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GENESEE COUNTY	13
IONIA COUNTY	19
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OAKLAND COUNTY	38
OTTAWA COUNTY	45
WASHTENAW COUNTY	50

CLINTON COUNTY

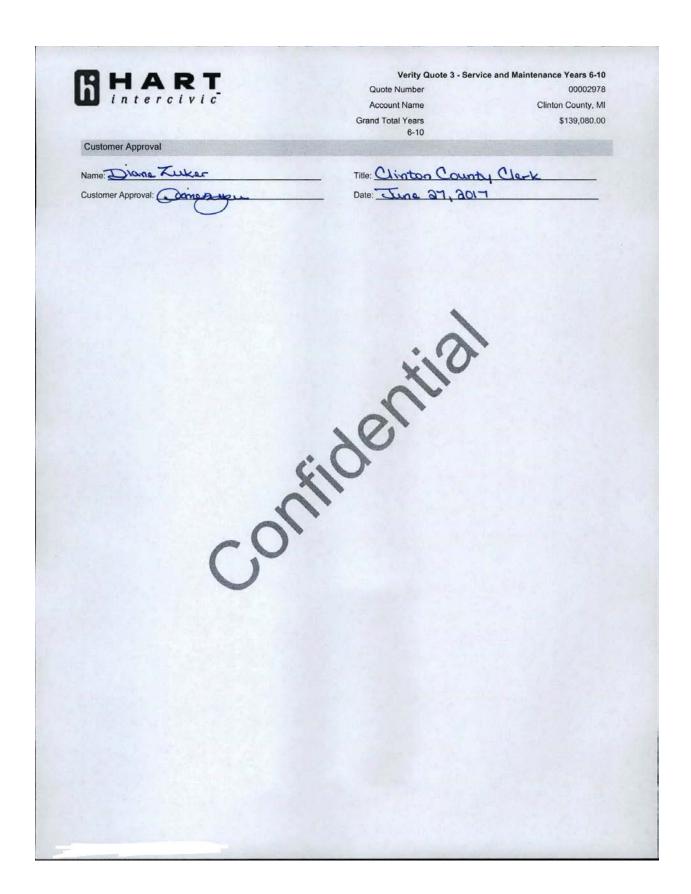






CLINTON COUNTY PG 4







Price Quote for Eaton County, MI

- Contents
 Summary
 Quote 1 for Main Components Years 1-5
 Quote 2 for Additional Components Years 1-5
 Quote 3 for Service and Maintenance Years 6-10

State Funding Available*			
Quote 1 - Main Components Years 1-5			
Item	Amount	Quantity	Total
Precinct/Absentee Tabulator	\$ 3,913.11	58	\$ 226,960.38
Accessible Voting Device	\$ 3,207.41	39	\$ 125,088.99
Full EMS Software - County	\$ 154,491.84	1	\$ 154,491.84
Accumulation Only Software - County	\$ 35,108.58	0	\$
Accumulation Only Software - Local	\$ -	0	\$
Security Device (Verity Key)	\$ 56.46	22	\$ 1,242.12
	Quote	1 State Funding:	\$ 507,783.33
Quote 2 - Additional Components Years 1-5			
Item	Amount	Quantity	Total
High Speed AVCB Tabulator (Precinct Tabulator Reimbursement)	\$ 3,913.11	, 1	\$ 3,913.11

Total State Funding: \$ 511,696.44

County Quotes**								
Description	Co	ntract Price	Discount	Total	State	Funding	County	Funding
Quote 1 - Main Components Years 1-5	\$	719,545.00	\$ (211,761.67)	\$ 507,783.33	S	(507,783.33)	\$	-
Quote 2 - Additional Components Years 1-5	\$	154,985.00	\$	\$ 154,985.00	\$	(3,913.11)	\$	151,071.89
Quote 3 - Service and Maintenance Years 6-10	\$	351,435.00	\$ (54,800.00)	\$ 296,635.00		N/A	\$	296,635.00

Payments						
Description	County Funding					
Quote 1 - Main Components Years 1-5	\$					
Quote 2 - Additional Components Years 1-5	\$	151,071.89				
Due from County Year 1	\$	151,071.89				
Quote 3 - Service and Maintenance Years 6-10	\$	296,635.00				
Due Annually from County Years 6-10	\$	59,327.00				

	Total	\$ 447,706.89
	Year 10	\$ 59,327.00
	Year 9	\$ 59,327.00
	Year 8	\$ 59,327.00
	Year 7	\$ 59,327.00
	Year 6	\$ 59,327.00
	Year 5	\$
	Year 4	\$
	Year 3	\$
	Year 2	\$ -
	Year 1	\$ 151,071.89

"Quote 1 includes Hart's most up-to-date understanding of the quantities that the State of Michigan has agreed to fund for your county. The discount provided on Quote 1 is only valid for the quantities funded by the State and is not transferable to other Quotes. Should those State-funded quantities change, the county will be responsible for funding any excess quantities at the list price provided in Hart's contract with the State of Michigan.

^{**}All discounts provided are valid only if customer takes delivery and completes acceptance of equipment no later than 12/31/17.



Quote Number

00002447

Account Name Grand Total

Eaton County, MI

\$507,783.33

		Description			Unit Price	Quantity	Total Price
Verity Scan	1	Digital ballot scanner wit	h remote transmission capabil	lity	\$5,500.00	58	\$319,000.00
Verity Touch Writ	Verity Touch Writer w/ Access Ballot marking device with access		th accessibility		\$4,500.00	39	\$175,500.00
Verity Data, Build	I, and Count	Full Election Manageme	nt System software		\$218,920.00	1	\$218,920.00
Verity Key		Electronic security token		副老师	\$80.00	22	\$1,760.00
vDrive		Flash memory card/audi	o card for use with Verity devi	ces	\$45.00	97	\$4,365.00
			Subto	otal			\$719,545.00
			Special Disco	unt			(\$211,761.67)
			Grand To				\$507,783.33
			State Fund	10.00			(\$507,783.33)
			Expected County Expenditor	ure			\$0.00
Bill To	State of Mich 430 W Allega Lansing, MI	an St., 1st Floor	Ship To		idependence Blv te, MI 48813	rd.	
Customer Conta	act						
Contact Name	Vame Diana Bosworth		Email	dboswo	orth@eatoncoun	ty.org	
			Phone	(517) 5	17) 543-2426		
General Informa	ation						
Expiration Date	4/9/2017		Instructions		fax with signatur		
Payment Terms	Net 30			kclakel	ey@hartic.com to	o place this	order.
Terms and Con	ditions						
발표병하다 모양하였다. 하는 사람이 하다 있다.	프랑스웨어가 막었다.	ability at time of quote execu	ition and acceptance. sed on the final approved price	e list.			
Hart Approval							
Prepared By Signature	Karen Clake	Clakelox	Title	Directo	r, Strategic Acco	unts	
		9					
Customer Appro	oval						
Customer Appro			Title:				



Verity Quote 2 - Additional Components Years 1-5

Quote Number

00002448

Account Name

Eaton County, MI

Grand Total

\$154,985.00

Item	Description	Unit Price	Quantity	Total Price
Verity Relay	Verity Relay software (server)	\$17,180.00	1	\$17,180.00
Verity Central - Medium Jurisdiction	Verity Central software for jurisdictions with less than 100,000 registered voters	\$72,920.00	1	\$72,920.00
Verity Workstation	Workstation for Verity software w/ 5-year warranty	\$3,650.00	3	\$10,950.00
Canon DR-G1100 Central Scanner	Central ballot scanner w/ 5-year warranty	\$11,190.00	1	\$11,190.00
Okidata B431D Printer	Laser printer w/ starter cartridge for report printing	\$325.00	3	\$975.00
Battery Charger, 1 Bay	1-bay charger for Verity voting device battery	\$185.00	21	\$3,885.00
Battery Charger, 6 Bay	6-bay charger for Verity voting device battery	\$540.00	1	\$540.00
vDrive	Flash memory card/audio card for use with Verity devices	\$45.00	21	\$945.00
Verity Key	Electronic security token	\$80.00	5	\$400.00
New Implementation Services	Includes training, acceptance testing, project management, and on-site support for the first election on the Verity voting system. Additional services, if required, must be purchased separately.	\$36,000.00	1	\$36,000.00

 Subtotal
 \$154,985.00

 Grand Total
 \$154,985.00

 State Funding
 (\$3,913.11)

 Expected County Expenditure
 \$151,071.89

			Verity Quote 2 - Additional Components Years 1-5
	ART	Quote Num	nber 00002448
inte	ercivic	Account Na	ame Eaton County, MI
		Grand T	otal \$154,985.00
Bill To	1045 Independence Blvd. Charlotte, MI 48813	Ship To	1045 Independence Blvd. Charlotte, MI 48813
Customer Cont	act		
Contact Name	Diana Bosworth	Email	dbosworth@eatoncounty.org
		Phone	(517) 543-2426
General Informa	ation		
Expiration Date	4/9/2017	Instructions	Please fax with signature to or scan and email to
Payment Terms	Net 30		kclakeley@hartic.com to place this order.
Terms and Con	ditions		
	inventory availability at time of quote execulated in conjunction with the Customer ba		pe list.
Hart Approval			
Prepared By	Karen Clakeley	Title	Director, Strategic Accounts
Signature	Yaun G. Clarely		
Customer Appre	oval		
Name:		Title:	



Verity Quote 3 - Service and Maintenance Years 6-10

Quote Number

00002523

Account Name

Eaton County, MI

Grand Total Years

\$296,635.00

Item	Description	Unit Price	Quantity	Total Price
Service and Maintenance - Verity Scan	Annual Service and Maintenance fee for Verity Scan in years 6-10	\$564.00	58	\$32,712.00
Service and Maintenance - Verity Touch Writer w/ Access	Annual Service and Maintenance fee for Verity Touch Writer w/ Access in years 6-10	\$515.00	39	\$20,085.00
Service and Maintenance - Verity Data, Build, and Count	Annual Service and Maintenance fee for Verity Data, Build, and Count in years 6-10	\$2,000.00	1	\$2,000.00
Service and Maintenance - Verity Relay	Annual Service and Maintenance fee for Verity Relay in years 6-10		1	
Service and Maintenance - Verity Central	Annual Service and Maintenance fee for Verity Central in years 6-10	\$15,490.00	1	\$15,490.00

Annual Total

\$70,287.00

Subtotal License and Support Years 6-10

\$351,435.00

Discount Years 6-10

(\$54,800.00)

Total Years 6-10

\$296,635.00

Bill To

1045 Independence Blvd. Charlotte, MI 48813 Ship To

1045 Independence Blvd.

Charlotte, MI 48813

Customer Contact

Contact Name

Diana Bosworth

Email

dbosworth@eatoncounty.org

Phone

(517) 543-2426

General Information

Expiration Date Payment Terms 4/14/2017 Net 30 Instructions

Please fax with signature to or scan and email to

kclakeley@hartic.com to place this order.

Terms and Conditions

Discount provided above reflects a \$115.00 discount on the unit price of Verity Scan Service and Maintenance for years 6-10 and a \$110.00 discount on the unit price of Verity Touch Writer w/ Access Service and Maintenance for years 6-10. The resulting unit prices are as follows:

- Service and Maintenance Verity Scan: \$449.00
- Service and Maintenance Verity Touch Writer w/ Access: \$405.00

Pricing subject to inventory availability at time of quote execution and acceptance.

Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Hart Approval

Prepared By Karen Clakeley

Title

Director, Strategic Accounts

Signature

Vain E. Clikelog



Price Quote for Genesee County, MI

- Contents
 Summary
 Quote 1 for Main Components Years 1-5
 Quote 2 for Additional Components Years 1-5
 Quote 3 for Service and Maintenance Years 6-10

		Su	m	mary					
State Funding Available*									
Quote 1 - Main Components Years 1-5									
Item				Amount	Quantity		Total		
Precinct/Absentee Tabulator			\$	3,913.11	249	\$	974,364.39		
Accessible Voting Device			\$	3,207.41	104	\$	333,570.64		
Full EMS Software - County			\$	154,491.84	1	\$	154,491.84		
Accumulation Only Software - County			s	35,108.58	0	\$	-		
Accumulation Only Software - Local			S		0	\$			
Security Device (Verity Key)			s	56,46	29	\$	1,637.34		
			•		1 State Funding.	_			
Quote 2 - Additional Components Years 1-5									
Item				Amount	Quantity		Total		
High Speed AVCB Tabulator (Precinct Tabulator F	Reimbu	rsement)	\$	3,913.11	0	\$			
				Quote	2 State Funding.	\$			
				Tot	al State Funding.		1,464,064.21		
				700	ar oldle 7 ariding.	•	1,404,004.21		
County Quotes**									
Description	~	ontract Price		Discount	Total	C4.	ate Funding	^	nty Funding
Quote 1 - Main Components Years 1-5		2,074,625.00	•	(610,560.79) \$			(1,464,064.21)		ity runding
Quote 2 - Additional Components Years 1-5	s	234,083.00	\$	(10,000.00) \$		3000	(1,404,004.21)		
Quote 3 - Service and Maintenance Years 6-10		1,049,255.00		(261,875.00) \$		362,63	N/A	\$	224,083.00 787,380.00
_									
Payments									
Description	Co	unty Funding							
Quote 1 - Main Components Years 1-5	\$	-							
Quote 2 - Additional Components Years 1-5	\$	224,083.00							
Due from County Year 1	\$	224,083.00							
Quote 3 - Service and Maintenance Years 6-10	\$	787,380.00							
Due Annually from County Years 6-10	\$	157,476.00							
County Total Cost Years 1 - 10									
	Yea	r 1	\$	224,083.00					
	Yea	r 2	\$	-					
	Yea	г3	\$	-					
	Yea	г 4	\$	-					
	Yea	r 5	\$	-					
	Yea	r6	\$	157,476.00					
	Yea	r 7	\$	157,476.00					
	Yea	r 8	\$	157,476.00					
	Yea		\$	157,476.00					
		r 10	\$	157,476.00					
	Tota		\$	1,011,463.00					
	100		•	.,011,400.00					

*Quote 1 includes Hart's most up-to-date understanding of the quantities that the State of Michigan has agreed to fund for your county. The discount provided on Quote 1 is only valid for the quantities funded by the State and is not transferable to other Quotes. Should those State-funded quantities change, the county will be responsible for funding any excess quantities at the list price provided in Hart's contract with the State of Michigan.

^{**}All discounts provided are valid only if customer takes delivery and completes acceptance of equipment no later than 12/31/17.



00002731 Quote Number Account Name Genesee County, MI Grand Total \$1,464,064.21

ltem	Description	Unit Price	Quantity	Total Price
Verity Scan	Digital ballot scanner with remote transmission capability	\$5,500.00	249	\$1,369,500.00
Verity Touch Writer w/ Access	Ballot marking device with accessibility	\$4,500.00	104	\$468,000.00
Verity Data, Build, and Count	Full Election Management System software	\$218,920.00	1	\$218,920.00
vDrive	Flash memory card/audio card for use with Verity devices	\$45.00	353	\$15,885.00
Verity Key	Electronic security token	\$80.00	29	\$2,320.00

\$2,074,625.00 Subtotal Special Discount (\$610,560.79) **Grand Total** \$1,464,064.21 State Funding (\$1,464,064.21) \$0.00

Expected County Expenditure

State of Michigan, Bureau of Elections

430 W Allegan St. Lansing, MI 48933 Ship To

900 S Saginaw St. Flint, MI 48502

Customer Contact

Contact Name

Bill To

Doreen Fulcher

Email

dfulcher@co.genesee.mi.us

Phone (810) 257-3283

General Information

Expiration Date Payment Terms 6/1/2017 Per Contract

Instructions

Please fax with signature to or scan and email to

kclakeley@hartic.com to order.

Terms and Conditions

Pricing subject to inventory availability at time of quote execution and acceptance. Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Hart Approval

Prepared By

Karen Clakeley

Title

Director, Strategic Accounts

Signature

Kaun G. Classely

Customer Approval



Verity Quote 2 - Additional Components Years 1-5

 Quote Number
 00002732

 Account Name
 Genesee County, MI

 Grand Total
 \$224,083.00

Item	Description	Unit Price	Quantity	Total Price
Verity Scan	Digital ballot scanner with remote transmission capability	\$5,500.00	20	\$110,000.00
Verity Touch Writer w/ Access	Ballot marking device with accessibility	\$4,500.00	5	\$22,500.00
Verity Relay	Verity Relay software (server)	\$17,180.00	1	\$17,180.00
Verity Workstation	Workstation for Verity software w/ 5-year warranty	\$3,650.00	2	\$7,300.00
Okidata B430 Series Printer	Laser printer w/ starter cartridge for report printing	\$325.00	2	\$650.00
Battery Charger, 1 Bay	1-bay charger for Verity voting device battery	\$185.00	11	\$2,035.00
Battery Charger, 6 Bay	Battery charger for Verity unit	\$540.00	10	\$5,400.00
Verity Voting Device Battery	Rechargeable battery for Verity voting device	\$102.00	4	\$408.00
vDrive	Flash memory card/audio card for use with Verity devices	\$45.00	138	\$6,210.00
Verity Key	Electronic security token	\$80.00	30	\$2,400.00
New Implementation Services	Includes training, acceptance testing, project management, and on-site support for the first election on the Verity voting system. Additional services, if required, must be purchased separately.	\$60,000.00	1	\$60,000.00

 Subtotal
 \$234,083.00

 Special Discount
 (\$10,000.00)

 Grand Total
 \$224,083.00

Bill To

900 S Saginaw St. Flint, MI 48502 Ship To

900 S Saginaw St. Flint, MI 48502

Customer Contact

Contact Name

Doreen Fulcher

Email

dfulcher@co.genesee.mi.us

Phone

(810) 257-3283

General Information

Expiration Date Payment Terms 6/1/2017 Per Contract Instructions

Please fax with signature to or scan and email to

kclakeley@hartic.com to order.

Terms and Conditions

Discount provided above reflects a \$500.00 discount on the unit price of Verity Scan, resulting in a unit price of \$5,000.00.

Pricing subject to inventory availability at time of quote execution and acceptance.

Taxes will be calculated in conjunction with the Customer based on the final approved price list.

GENESEE COUNTY PG 4

Verity Quote 2 - Additional Components Years 1-5

Quote Number

00002732

Account Name

Genesee County, MI

Grand Total

\$224,083.00

Hart Approval

Prepared By Signature

Karen Clakeley

Kaun G. Clarety

Title

Director, Strategic Accounts

Customer Approval

Chairman - Genesee County

Board of Commissioners



Verity Quote 3 - Service and Maintenance Years 6-10

Quote Number

Account Name Genesee County, MI

Grand Total Years 6-10 \$787,380.00

00002733

Item	Description	Unit Price	Quantity	Total Price
Service and Maintenance - Verity Scan	Annual Service and Maintenance fee for Verity Scan in years 6-10	\$564.00	269	\$151,716.00
Service and Maintenance - Verity Touch Writer w/ Access	Annual Service and Maintenance fee for Verity Touch Writer w/ Access in years 6-10	\$515.00	109	\$56,135.00
Service and Maintenance - Verity Data, Build, and Count	Annual Service and Maintenance fee for Verity Data, Build, and Count in years 6-10	\$2,000.00	1	\$2,000.00
Service and Maintenance - Verity Relay	Annual Service and Maintenance fee for Verity Relay in years 6-10		1	

Annual Total \$209,851.00

Subtotal License and Support Years 6-10 \$1,049,255.00

Discount Years 6-10 (\$261,875.00)

Total Years 6-10 \$787,380.00

Bill To

900 S Saginaw St. Flint, MI 48502

Ship To

900 S Saginaw St.

Flint, MI 48502

Customer Contact

Contact Name

Doreen Fulcher

Email

dfulcher@co.genesee.mi.us

Phone

(810) 257-3283

General Information

Expiration Date Payment Terms 6/1/2017 Per Contract Instructions

Please fax with signature to or scan and email to

kclakeley@hartic.com to order.

Terms and Conditions

Discount provided above reflects a \$140.00 discount on the unit price of Verity Scan Service and Maintenance for years 6-10 and a \$135.00 discount on the unit price of Verity Touch Writer w/ Access Service and Maintenance for years 6-10. The resulting unit prices are as follows:

- Service and Maintenance Verity Scan: \$424.00
- Service and Maintenance Verity Touch Writer w/ Access: \$380.00

Pricing subject to inventory availability at time of quote execution and acceptance. Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Hart Approval

Prepared By

Karen Clakeley

Title

Director, Strategic Accounts

Signature

Vain G. Clarely

HART

Verity Quote 3 - Service and Maintenance Years 6-10

Quote Number

00002733

Account Name

Genesee County, MI

Grand Total Years 6-10 \$787,380.00

Customer Approval

Name: Mark Young

Title: Date: 5/24/17

Date: Title: Chairman - Genesee County
Board of Commissioners



Price Quote for Ionia County, MI

- Contents
 Summary
 Quote 1 for Main Components Years 1-5
 Quote 2 for Additional Components Years 1-5
 Quote 3 for Service and Maintenance Years 6-10

\$	umi	nany			# 10 m	
State Funding Available*				444		ir kansa (
Item		Amount	Quantity		Total	
Precinct/Absentee Tabulator	\$	3,913.11	33	\$	129,132.63	
Accessible Voting Device	\$	3,207.41	24	\$	76,977.84	
High Speed AVCB Tabulator (Precinct Tabulator Reimbursement)	\$	3,913.11	. 0	\$		(2)
Full EMS Software - County	\$	154,491.84	1	s	154,491.84	
Accumulation Only Software - County	\$	35,108.58	0	\$		
Accumulation Only Software - Local	\$		0	\$		
Security Device (Verity Key)	\$	56.46	20 .	\$	1,129.20	
				\$7 m 1921	204 724 54	

County Quotes**						POSTERIOR TO			77.127.4
Description	C	ontract Price		Discount		Total	State Funding	County	Funding
Quote 1 - Main Components Years 1-5	\$	512,585.00	\$	(150,853,49)	\$	361,731.51	\$ (361,731.51)	\$	
Quote 2 - Additional Components Years 1-5	\$	53,690.00	\$	-	\$	53,690.00	· N/A	\$	53,690,00
Quote 3 - Service and Maintenance Years 6-10	S	164.860.00	S	(39.300.00)	S	125,560,00	N/A	S	125,560,00

Payments	MITA.	ertine.
Description	Co	unty Funding
Quote 1 - Main Components Years 1-5	\$	140
Quote 2 - Additional Components Years 1-5	\$	53,690.00
Due from County Year 1	\$	53,690.00
Quote 3 - Service and Maintenance Years 6-10	\$	125,580.00

County Total Cost Years 1 - 10

Due Annually from County Years 6-10

Total	\$ 179,250.00
Year 10	\$ 25,112.00
Year 9	\$ 25,112.00
Year 8	\$ 25,112.00
Year 7	\$ 25,112.00
Year 6	\$ 25,112.00
Year 5	\$ -
Year 4	\$
Year 3	\$
Year 2	\$
Year 1	\$ 53,690.00

\$ 25,112.00

*Quote 1 includes Hart's most up-to-date understanding of the quantities that the State of Michigan has agreed to fund for your county. The discount provided on Quote 1 is only vaSd for the quantities funded by the State and is not transferable to other Quotes. Should those State-funded quantities change, the county will be responsible for funding any excess quantities at the first price provided in Hart's contract with the State of Michigan.

[&]quot;All discounts provided are valid only if customer takes delivery and completes acceptance of equipment no later than 12/31/17.



Quote Number 00002433
Account Name Ionia County, MI

Grand Total \$361,731.51

			Giand Total				10.101,100.01
and a standard result	eminos descendental (ACC)	Olivinos republicanos		477			
llem		Description		7,000	Unit Price		THE SECTION SE
Verity Scan		Digital ballot scanne	r with remote transmission capability		\$5,500.00	33	\$181,500.00
Verity Touch Write	er w/ Access	Ballot marking device	e with accessibility		\$4,500.00	. 24	\$108,000.00
Verity Data, Build,	, and Count	ement System software		\$218,920.00	1	\$218,920.00	
Verity Key		Electronic security to	oken		\$80.00	20	\$1,600.00
vDrive		Flash memory card/s	audio card for use with Verity devices		\$45.00	57	\$2,565.00
			Subtotal				\$512,585.00
			Special Discount				(\$150,853.49)
			Grand Total State Funding				\$361,731.51 (\$361,731.51)
			Expected County Expenditure				\$0.00
			Expected county Experiental				00.00
Bill To	State of Michig	gan	Ship To	100 W	Main St.		
	430 W Allegar Lansing, MI 48	St., 1st Floor		lonía, l	MI 48846		
	cansing, ivit 40	3533					
Customer Conta	ct						
Contact Name	Janae Cooper		Email	jcoope	r@ioniacounty.c	org	
			Phone	(616) 5	527-5322		
General Informa	tion						
Expiration Date	4/8/2017		Instructions	Please	fax with signatu	re to or sca	an and email to
Payment Terms	Net 30			kclake	ley@hartic.com	to place thi	s order.
Terms and Cond	ditions						
			xecution and acceptance. r based on the final approved price li	st.			
Hart Approval							
Prepared By	Karen Clakele	у	Title	Directo	or, Strategic Acc	ounts	
Signature	Vaun G.	Clakely					
Customer Appro	val	The second secon	The state of the s				

Customer Approval: ____



Verity Quote 2 - Additional Components Years 1-5

 Quote Number
 00002434

 Account Name
 Ionia County, MI

 Grand Total
 \$53,690.00

					1000000000	
Item	Description		S, as to display		Quantity	Total Price
Verity Relay	Verity Relay software (server)			\$17,180.00	1	\$17,180.00
Verity Workstation	Workstation for Verily software w/ 5-ye	ear warranty	•	\$3,650.00	2	\$7,300.00
Okidata B431D Printer	Laser printer w/ starter cartridge for rep	port printing		\$325.00	2	\$650.00
Battery Charger, 1 Bay	1-bay charger for Verity voting device	erity voting device battery			20	\$3,700.00
vDrive	Flash memory card/audio card for use	with Verity devices		\$45.00	12	\$540.00
Verily Key	Electronic security token	* 2 * 3		\$80.00	4	\$320.00
New Implementation Services	Includes training, acceptance testing, parties telection on the Verity voting system purchased separately.			\$24,000.00	1	\$24,000.00
		Subtotal	i			\$53,690.00
		Grand Total	ı			\$53,690.00
Bill To	100 W Main St. Ionia, MI 48846	Ship To	100 W Main S Ionia, MI 488			
Customer Con	tact		20 20 20 20 20 20 20 20 20 20 20 20 20 2			
Contact Name	Janae Cooper	Email	jcooper@ioni	acounty.org		
		Phone	(616) 527-53	22		
General Inform	nation					
Expiration Date	4/8/2017	Instructions	Please fax wi	ith signature to	or scan	and email to
Payment Terms	Net 30		kclakeley@ha	artic.com to pla	ace this o	rder.
Terms and Co	nditions					
	o inventory availability at time of quote exculated in conjunction with the Custome	1.5)	st.			
Hart Approval	A comment of the Comm					
Prepared By	Karen Clakeley	Title	Director, Stra	tegic Accounts	5	
Signature	Vain G. Centely					
	"					

Date:

Customer Approval: _



Verity Quote 3 - Service and Maintenance Years 6-10

Quote Number

00002436

Account Name

Ionia County, MI

Grand Total Years

\$125,560.00

6

(lem	Description	Unit Price	Quantity	Total Price
Service and Maintenance - Verity Scan	Annual Service and Maintenance fee for Verity Scan in years 6-10	\$564.00	33	\$18,612.00
Service and Maintenance - Verity Touch Writer w/ Access	Annual Service and Maintenance fee for Verity Touch Writer w/ Access in years 6-10	\$515.00	24	\$12,360.00
Service and Maintenance - Verity Data, Build, and Count	Annual Service and Maintenance fee for Verity Data, Build, and Count in years 6-10	\$2,000.00	1	\$2,000.00
Service and Maintenance - Verity Relay	Annual Service and Maintenance fee for Verity Relay in years 6-10		1	

Annual Total

\$32,972.00

Subtotal License and Support Years 6-10

\$164,860.00

Discount Years 6-10

(\$39,300.00)

Total Years 6-10

\$125,560.00

Bill To

100 W Main St.

Ionia, MI 48846

Ship To

100 W Main St.

Ionia, MI 48846

Customer Contact

Contact Name

Janae Cooper

Email

jcooper@ioniacounty.org

Phone

(616) 527-5322

General Information

Expiration Date Payment Terms 4/8/2017

Instructions

Please fax with signature to or scan and email to

kclakeley@hartic.com to place this order.

Terms and Conditions

Discount provided above reflects a \$140.00 discount on the unit price of Verity Scan Service and Maintenance for years 6-10 and a \$135.00 discount on the unit price of Verity Touch Writer w/ Access Service and Maintenance for years 6-10. The resulting unit prices are as follows:

- Service and Maintenance - Verity Scan: \$424.00

Net 30

- Service and Maintenance - Verity Touch Writer w/ Access: \$380.00

Pricing subject to inventory availability at time of quote execution and acceptance.

Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Hart Approval

Prepared By

Karen Clakeley

Title

Director, Strategic Accounts

Signature

Yeur G. Classey

REVISED JUNE 19, 2017





- Contents
 Summary
 Quote 1 for Main Components Years 1-5
 Quote 2 for Additional Components Years 1-5
 Quote 3 for Service and Maintenance Years 6-10

		Su	m	mary					
State Funding Available*									ARREST.
Quote 1 - Main Components Years 1-5									
Item				Amount	Quantity		Total		
Precinct/Absentee Tabulator			\$	3,913.11	100	S	391,311.00		
Accessible Voting Device			\$	3,207.41	55	S	176,407.55		
Full EMS Software - County			\$	154,491.84	1	S	154,491.84		
Accumulation Only Software - County			\$	35,108.58	0	\$			
Accumulation Only Software - Local			\$	-	0	\$			
Security Device (Verity Key)			\$	56.46	19	\$	1,072.74		
				Quote	1 State Funding:	\$	723,283.13		
Quote 2 - Additional Components Years 1-5									
tem				Amount	Quantity		Total		
High Speed AVCB Tabulator (Precinct Tabulator	Reimbu	ırsement)	\$	3,913.11	O Ctoto Francisco	\$	-		
				Quote 2	2 State Funding:	\$	4000		
				Tota	l State Funding:	\$	723,283.13		
County Quotes**									
Description	c	ontract Price		Discount	Total	Stat	e Funding	Carr	nty Funding
Quote 1 - Main Components Years 1-5	\$	1,024,915.00	S	(301,631.87) \$	723,283.13	\$	(723.283.13)		nty Funding
Quote 2 - Additional Components Years 1-5	\$	227,250.00	S	(11,140.00) S	216,110.00		(120,200.10)	\$	216,110.0
Quote 3 - Service and Maintenance Years 6-10	\$	500,325.00		(123,825.00) \$	376,500.00		N/A	\$	376,500.0
Payments									
Description	Co	unty Funding							
Quote 1 - Main Components Years 1-5	\$								
Quote 2 - Additional Components Years 1-5	\$	216,110.00							
Due from County Year 1	\$	216,110.00							
Quote 3 - Service and Maintenance Years 6-10	S	376,500.00							
Due Annually from County Years 6-10	\$	75,300.00							
County Total Cost Years 1 - 10									
	Yea	ır 1	\$	216,110.00					
	Yea	r2	\$						
	Yea	ır 3	\$						
	Yea	r 4	\$						
	Yea	r 5	\$						
	Yea	r 6	\$	75,300.00					
	Yea	r 7	\$	75,300.00					
	Yea	r 8	\$	75,300.00					
	Yea	r 9	\$	75,300.00					
	Yea	r 10	\$	75,300.00					

*Quote 1 includes Hart's most up-to-date understanding of the quantities that the State of Michigan has agreed to fund for your county. The discount provided on Quote 1 is only valid for the quantities funded by the State and is not transferable to other Quotes. Should hose State-funded quantities change, the county will be responsible for funding any excess quantities at the list price provided in Hart's contract with the State of Michigan.

^{**}All discounts provided are valid only if customer takes delivery and completes acceptance of equipment no later than 12/31/17.



Quote Number 00002957 Account Name Livingston County, MI

Grand Total \$723,283.13

Item	Description	Unit Price	Quantity	Total Price
Verity Scan	Digital ballot scanner with remote transmission capability	\$5,500.00	100	\$550,000.00
Verity Touch Writer w/ Access	Ballot marking device with accessibility	\$4,500.00	55	\$247,500.00
Verity Data, Build, and Count	Full Election Management System software	\$218,920.00	1	\$218,920.00
vDrive	Flash memory card/audio card for use with Verity devices	\$45.00	155	\$6,975.00
Verity Key	Electronic security token	\$80.00	19	\$1,520.00

Subtotal \$1.024,915.00 Special Discount (\$301,631.87) Grand Total \$723,283.13 State Funding (\$723,283.13) Expected County Expenditure 50.00

Bill To

State of Michigan, Bureau of Elections

430 W Allegan St. Lansing, MI 48933 Ship To

200 E Grand River Ava. Howell, MI 48843

Customer Contact

Contact Name Elizabeth Hundley Email ehundley@livgov.com

Phone (517) 546-8177

General Information

Expiration Date 7/15/2017

Payment Terms Net 30 Instructions

Please fax with signature to or scan and email to

kclakeley@hartic.com to order.

Terms and Conditions

Delivery includes removal and salvage of customer's existing voting system at no extra charge. Pricing subject to inventory availability at time of quote execution and acceptance Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Hart Approval

Prepared By Signature

Karen Clakeley

Vain & Clasily

Title

Director, Strategic Accounts

Customer Approval LIVINGSTON COUNTY:

Name: KATE LAWRENCE - Chairwoman

Title: County Board of Commissioners

VED AS TO FORM FOR COUNTY OF LIVINGSTON COHL, STOKER & TOSKEY, P.C. BY: IMULHY M. PERRONE - 6/16/17



Verity Quote 2 - Additional Components Years 1-5 Quote Number

Account Name Livingston County, MI Grand Total \$216,110.00

Item	Description	Unit Price	Quantity	Total Price
Verity Scan	Digital ballot scanner with remote transmission capability	\$5,500.00	20	\$110,000.00
Verity Touch Writer w/ Access	Ballot marking device with accessibility	\$4,500.00	4	\$18,000.00
Verity Relay	Verity Relay software (server)	\$17,180.00	1	\$17,180.00
Verity Workstation	Workstation for Verity software w/ 5-year warranty	\$3,650.00	2	\$7,300.00
Okidata B430 Series Printer	Laser printer w/ starter cartridge for report printing	\$325.00	2	\$650.00
Battery Charger, 1 Bay	1-bay charger for Verity voting device battery	\$185.00	13	\$2,405.00
Battery Charger, 6 Bay	6-bay charger for Verity voting device battery	\$540.00	16	\$8,640.00
vDrive	Flash memory card/audio card for use with Verity devices	\$45.00	31	\$1,395.00
Verity Key	Electronic security token	\$80.00	21	\$1,680.00
New Implementation Services	Includes training, acceptance testing, project management, and on-site support for the first election on the Verity voting system. Additional services, if required, must be purchased separately.	\$60,000.00	1	\$60,000.00

Subtotal \$227,250.00 Special Discount (\$11,140.00) Grand Total \$216,110.00

Bill To

200 E Grand River Ave.

Howell, MI 48843

Ship To

200 E Grand River Ave.

Howell, MI 48843

Customer Contact

Contact Name Elizabeth Hundley Email

ehundley@livgov.com

(517) 546-8177 Phone

General Information

Expiration Date Payment Terms Net 30

7/15/2017

Instructions

Please fax with signature to or scan and email to

kclakeley@hartic.com to order.

Terms and Conditions

Delivery includes removal and salvage of customer's existing voting system at no extra charge.

Pricing subject to inventory availability at time of quote execution and acceptance. Taxes will be calculated in conjunction with the Customer based on the final approved price list.

LIVINGSTON COUNTY PG 4

HART

Verity Quote 2 - Additional Components Years 1-5

Quote Number

00002959

\$216,110.00

Account Name Grand Total Livingston County, MI

Hart Approval

Vacue & Classica

Prepared By Signature Karen Clakeley

Title

Director, Strategic Accounts

Customer Approval LIVINGSTON COUNTY:

Name: KATE LAWRENCE - Chairwoman

Title: County Board of Commissioners

Customer Approval: * Aut / wurte

6/19/17

APPROVED AS TO FORM FOR COUNTY OF LIVINGSTON:
COHL, STOKER & TOSKEY, P. C.
BY: __IMODHY.M. PERKONE - 6/16/17_

LIVINGSTON COUNTY PG 5



Verity Quote 3 - Service and Maintenance Years 6-10

Quote Number 00002958

Account Name Livingston County, MI
Grand Total Years \$376,500.00

6-10

Item	Description	Unit Price	Quantity	Total Price
Service and Maintenance - Verity Scan	Annual Service and Maintenance fee for Verity Scan in years 6-10	\$564.00	120	\$67,680.00
Service and Maintenance - Verity Touch Writer w/ Access	Annual Service and Maintenance fee for Verity Touch Writer w/ Access in years 6-10	\$515.00	59	\$30,385.00
Service and Maintenance - Verity Data, Build, and Count	Annual Service and Maintenance fee for Verity Data, Build, and Count in years 6-10	\$2,000.00	1	\$2,000.00
Service and Maintenance - Verity Relay	Annual Service and Maintenance fee for Verity Relay in years 6-10		1	

Annual Total \$100,085.00

Subtotal License and Support Years 6-10 \$500,325.00

Discount Years 6-10 (\$123,825.00)

Total Years 6-10

Ship To

200 E Grand River Ave.

200 E Grand River Ave.

Howell, MI 48843

\$376,500.00

Customer Contact

Bill To

Contact Name Elizabeth Hundley Email ehundley@livgov.com

Phone (517) 546-8177

General Information

Expiration Date 7/15/2017

Howell, MI 48843

structions Please fax with signature to or scan and email to

kclakeley@hartic.com to order.

Terms and Conditions

Payment Terms Net 30

Discount provided above reflects a \$140.00 discount on the unit price of Verity Scen Service and Maintenance for years 6-10 and a \$135.00 discount on the unit price of Verity Touch Writer w/ Access Service and Maintenance for years 6-10. The resulting unit prices are as follows:

- Service and Maintenance Verity Scan: \$424.00
- Service and Maintenance Verity Touch Writer w/ Access: \$380.00

Pricing subject to inventory availability at time of quote execution and acceptance.

Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Hart Approval

Prepared By Karen Clakeley Title Director, Strategic Accounts

Signature

Vain 6 Country

LIVINGSTON COUNTY PG 6





Price Quote for Montcalm County, MI

- Summary
 Quote 1 for Main Components Years 1-5
 Quote 2 for Additional Components Years 1-5
 Quote 3 for Service and Maintenance Years 6-10



State Funding Available*					
Quote 1 - Main Components Years 1-5					
Item		Amount	Quantity		Total
Precinct/Absentee Tabulator	5	3,913.11	31	\$	121,306.41
Accessible Voting Device	\$	3,207,41	27	5	86,600,07
Full EMS Software - County	s	154,491,84	1	5	154,491,84
Accumulation Only Software - County	S	35,108.58	O	S	*
Accumulation Only Software - Local	5	7	0	5	
Security Device (Verity Key)	\$	56.46	24	\$	1,355,04
		Quote	1 State Funding	\$	363,753.36
Quale 2 - Additional Components Years 1-5					
tem		Amount	Quantity		Total
High Speed AVC8 Tabulator (Precinct Tabulator Reimbursement)	S	3,913.11	О	5	-
		Quote	2 State Funding:	\$	2 6 1 Vin 2 Mar

County Quotes**

Description	C	ontract Price		Discount		Total	Stat	te Funding	Cou	nty Funding
Quote 1 - Main Components Years 1-5	5	515,450.00	5	(151,696.64)	5	363,753.36	5	(363,753,36)	\$	•
Quote 2 - Additional Components Years 1-5	5	54,510.00	5		5	54,510.00	5		\$	54,510.00
Quote 3 - Service and Maintenance Years 6-10	5	166,945.00	S	(39.925.00)	\$	127.020.00		N/A	S	127.020.00

Payments

Description	Cou	inty Funding
Quote 1 - Main Components Years 1-5	s	
Quote 2 - Additional Components Years 1-5	s	54,510.00
Due from County Year 1	\$	54,510.00

 Quote 3 - Service and Maintenance Years 6-10
 5
 127,020,00

 Due Annually from County Years 6-10
 \$
 25,404,00
 - 2,000
 - 2,000
 - 2,3,404,00

County Total Cost Years 1 - 10

Total	\$	181,530.00
Year 10	\$	25,404.00
Year 9	\$	25,404.00
Year 8	S	25,404.00
Year 7	\$	25,404,00
Year 6	\$	25,404.00
Year 5	S	
Year 4	5	-
Year 3	\$	
Year 2	5	-
Year 1	5	54.510.00

"Quote 1 includes Hart's most up-to-date understanding of the quantities that the State of Michigan has agreed to fund for your county. The discount provided on Quote 1 is only valid for "the quantities funded by the State and a not transferable to other Quotes. Should those State-Aunded quantities change, the county will be responsible for funding any excess quantities at the list price provided in Hart's Contract with the State of Michigan.

^{**}All discounts provided are valid only if customer takes delivery and completes acceptance of equipment no later than 12/31/17.



Quote Number 00002459 Account Name Montcalm County, MI Grand Total \$363.753.36

ltem	Description	Unit Price	Quantity	Talal Price
Verity Scan	Digital ballot scanner with remote transmission capability	\$5,500.00	31	\$170,500.00
Verity Touch Writer w/ Access	Ballot marking device with accessibility	\$4,500.00	27	\$121,500.00
Verity Data, Build, and Count	Full Election Management System software	\$218,920.00	1	\$218,920.00
/erity Key	Electronic security token	\$80.00	24	\$1,920.00
vDrive	Flash memory card/audio card for use with Verity devices	\$45.00	58	\$2,610.00
	Subtotal			\$515,450.00
	Special Discount			(\$151,696,64)
	Grand Total			\$363,753.36

State Funding (\$363,753.36) Expected County Expenditure \$0.00

Bill To

State of Michigan

430 W Allegan St., 1st Floor Lansing, MI 48933

Ship To

211 W Main St., 2nd Floor

Stanton MI 48888

Customer Contact

Contact Name Kristen Millard Email

kmillard@co.montcalm.mi.us

General Information

Expiration Date Payment Terms Net 30

4/9/2017

Instructions

Please fax with signature to or scan and email to

kclakeley@hartic.com to place this order.

Terms and Conditions

Pricing subject to inventory availability at time of quote execution and acceptance. Taxes will be calculated in conjunction with the Customer pased on the final approved price list.

Hart Approval

Prepared By

Karen Clakeley

Title

Director, Strategic Accounts

Signature

Customer Approval

Customer Approval: _

KALLA & CRABLING

Title:



 Quote Number
 00002459

 Account Name
 Montcalm County, MI

Grand Total \$363.753.36

ESSENCIAL DE COMPANION DE COMPA	2004 PRO 600 DE DO DE DE DE DE				a Monte etc.	
Rem		Description		Unit Price Qu	santity	Total Price
Verity Scan		Digital ballot scanner v	with remote transmission capability	\$5,500.00	31	\$170,500,00
Verity Touch Write	er w/ Access	Ballot marking device	with accessibility	\$4,500.00	27	\$121,500.00
Verity Data, Build	, and Count	Full Election Managem	nent System software	\$218,920.00	1	\$218,920.00
Verity Key		Electronic security toke	en	\$80.00	24	\$1,920.00
vDrive		Flash memory card/au	dic card for use with Verity devices	\$45.00	58	\$2,610.00
			Subtotal			\$515,450.00
			Special Discount			(\$151,698.64)
			Grand Total			\$363,753,36
			State Funding			(\$363,753.36)
			Expected County Expenditure			\$0.00
Bill To	State of Mich 430 W Allega Lansing, MI	an St., 1st Floor	Ship To	211 W Main St., 2nd Floor Stanton, MI 48888		
Customer Conta	ct					
Contact Name	Kristen Millar	rd	Email	kmillard@co.montcalm.mi.	us	
General Informa	tion					
Expiration Date	4/9/2017		Instructions	Please fax with signature to	o or sci	an and email to
Payment Terms	Net 30			kclakeley@hartic.com to pl	lace thi	s order.
Terms and Cond	ditions					
		icility at time of quote exection with the Customer b	oution and acceptance. based on the final approved price lis	K.		
Hart Approval						
Prepared By	Karen Clake	ley	Title	Director, Strategic Account	ts	
Signature	11.00	- Prest				
Customer Appro	oval					
Name:			Title:			

Customer Approval: ___



Verity Quote 3 - Service and Maintenance Years 6-19

Quote Number

00002462

Account Name

Mentealm County, MI

Grand Total Years

\$127,020.00

6-10

Item		Description	运动的是否的		Unit Price Qui	antity Tota	l Price
Service and Main	tenance - Verity Scan	Annual Service and 6-10	Maintenance fee for Ver	ity Scan in years	\$564.00	31 \$17.4	484.00
Service and Main Writer w/ Access	itenance - Verity Touch	Annual Service and Access in years 6-1	Maintenance fee for Ver	ity Touch Writer w/	\$515.00	27 \$13,5	905.00
Service and Main Build, and Count	tenance - Verity Data,	Annual Service and and Count in years	Maintenance fee for Ver 6-10	ity Data, Build,	\$2,000.00	1 \$2,0	00.00
Service and Main	etenance - Verity Relay	Annual Service and 6-10	Maintenance fee for Ver	ity Relay in years		1	
			Annual T	otal		\$33,3	89.00
		Subtotal Lice	nse and Support Years 6	-10		\$186.9	45.06
			Discount Years 6	-10		(\$39,92	25.00)
			Total Years 6	-10		\$127,0	20.00
Bill To	P.O. Box 368 Stanton, MI 48688		Ship To	211 W Main S Stanton, MI 48			
Customer Conta	act						
Contact Name	Kristen Millard		Email	kmillard@co.rr	nontcalm.mi.us		
General Informa	ation						
Expiration Date	4/9/2017		Instructions	Please fax with	h signature to or	scan and er	mail to
Payment Terms	Net 30			kclakeley@ha	rtic.com to place	this order.	
Terms and Con-	ditions				1		
6-10 and a \$135.0	i above reflects a \$140.00 00 discount on the unit pri prices are as follows.	ce of Verity Touch Wr					
and the second second second section of the second	ALTERNATION ALTERNATION						

Pricing subject to inventory availability at time of quote execution and acceptance,

- Service and Maintenance - Verity Touch Writer w/ Access: \$380.00

Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Hart Approval

Prepared By Signature Karen Clakeley

- Service and Maintenance - Verity Scan: \$424.00

Titl

Director, Strategic Accounts

FRIE & CERTIFICA

MONTCALM COUNTY PG 5



Verity Quote 3 - Service and Maintenance Years 6-10

Quote Number

00002462

Account Name

Montcalm County, MI

Grand Total Years

\$127,020,00

6

licin (Description	Unit Price Quar	ntity	Total Price
Service and Maintenance - Verity Scan	Annual Service and Maintenance fee for Verity Scan in years 6-10	\$564.00	31	\$17,484.00
Service and Maintenance - Verity Touch Writer w/ Access	Annual Service and Maintenance fee for Verity Touch Writer w/ Access in years 6-10	\$515.00	27	\$13,905.00
Service and Maintenance - Verity Data, Build, and Count	Annual Service and Maintenance fee for Verity Data, Build, and Count in years 6-10	\$2,000.00	1	\$2,000.00
Service and Maintenance - Verity Relay	Annual Service and Maintenance fee for Verity Relay in years 6-10		1	

Annual Total	\$33,389,00
Subtotal License and Support Years 6-10	\$166,945,00
Discount Years 6-10	(\$39.925.00)
Total Years 6-10	\$127,020,00

Bill To

P.O. Box 368

Stanton, MI 48888

Ship To

211 W Main St., 2nd Floor

Stanton, MI 48888

Customer Contact

Contact Name

Kristen Millard

Email

kmillard@cc.montcalm.mi.us

General Information

Expiration Date

4/9/2017

Instructions

Please fax with signature to or scan and email to

kclakeley@hartic.com to place this order.

Terms and Conditions

Payment Terms Net 30

Discount provided above reflects a \$140,00 discount on the unit price of Venty Scan Service and Maintenance for years 6-10 and a \$135,00 discount on the unit price of Verity Touch Writer w/ Access Service and Maintenance for years 6-10. The resulting unit prices are as follows:

- Service and Maintenance Verity Scan: \$424,00
- Service and Maintenance Verity Touch Writer w/ Access: \$380.00

Pricing subject to inventory availability at time of quote execution and acceptance.

Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Hart Approval

Prepared By Signature Karen Clakeley

Title

Director, Stratégic Accounts

Fair to Chapter.



Price Quote for Muskegon County, MI

Contents

- Contents
 Summary
 Quote 1 for Main Components Years 1-5
 Quote 2 for Additional Components Years 1-5
 Quote 3 for Service and Maintenance Years 6-10

s s	umn	nary		
State Funding Available*				THE PROPERTY OF THE
Item		Amount	Quantity	Total
Precinct/Absentee Tabulator	\$	3,913.11	78	\$ 305,222.58
Accessible Voting Device	\$	3,207.41	67	\$ 214,896.47
High Speed AVCB Tabulator (Precinct Tabulator Reimbursement)	\$	3,913.11	0	\$
Full EMS Software - County	\$	154,491.84	1	\$ 154,491.84
Accumulation Only Software - County	\$	35,108.58	0	\$
Accumulation Only Software - Local	\$		0	\$ -
Security Device (Verity Key)	\$	56.46	24	\$ 1,355.04
				\$ 675,965.93

County Quotes**									
Description	Co	ntract Price	 Discount	Total	Stat	e Fundir	ng	Coun	ty Funding
Quote 1 - Main Components Years 1-5	\$	957,865.00	\$ (281,899.07)	\$ 675,965.93	\$	(675,9	65.93)	\$	
Quote 2 - Additional Components Years 1-5	\$	73,725.00	\$ -	\$ 73,725.00		N/A	113	\$	73,725.00
Quote 3 - Service and Maintenance Years 6-10	\$	402,485.00	\$ (81,700.00)	\$ 320,785.00		N/A		\$	320,785.00

Payments		
Description	Cou	unty Funding
Quote 1 - Main Components Years 1-5	\$	
Quote 2 - Additional Components Years 1-5	\$	73,725.00
Due from County Year 1	\$	73,725.00
Quote 3 - Service and Maintenance Years 6-10	\$	320,785.00
Due Annually from County Years 6-10	\$	64,157.00

Total	\$ 394,510.00
Year 10	\$ 64,157.00
Year 9	\$ 64,157.00
Year 8	\$ 64,157.00
Year 7	\$ 64,157.00
Year 6	\$ 64,157.00
Year 5	\$ -
Year 4	\$
Year 3	\$
Year 2	\$ -
Year 1	\$ 73,725.00

^{*}Quote 1 includes Hard's most up-to-date understanding of the quantities that the State of Michigan has agreed to fund for your county. The discount provided on Quote 1 is only valid for the quantities funded by the State and is not transferable to other Quotes. Should those State-funded quantities change, the county will be responsible for funding any excess quantities at the list price provided in Hard's contract with the State of Michigan.

^{**}All discounts provided are valid only if customer takes delivery and completes acceptance of equipment no later than 12/31/17.



Quote Number 00002420

Account Name Muskegon County, MI

Grand Total \$675,965.93

ltem	Description	Unit Price	Quantity	Total Price		
Verity Scan	Digital ballot scanner with remote transmission capability	\$5,500.00	78	\$429,000.00		
Verity Touch Writer w/ Access	Ballot marking device with accessibility	\$4,500.00	67	\$301,500.00		
Verity Data, Build, and Count	Full Election Management System software	\$218,920.00	1	\$218,920.00		
vDrive	Flash memory card/audio card for use with Verity devices	\$45.00	145	\$6,525.00		
Verity Key	Electronic security token	\$80.00	24	\$1,920.00		
	Subtotal		\$957,865.00			
	Special Discount		(\$281,899.07)			
	Grand Total		\$675,965.93			
	State Funding		(\$675,965.93)			

Bill To

State of Michigan

430 W Allegan St., 1st Floor Lansing, MI 48933 Ship To

Expected County Expenditure

990 Terrace St., 1st Floor Muskegon, MI 49442 \$0.00

Customer Contact Contact Name Nancy Waters Email watersna@co.muskegon.mi.us Phone (231) 724-6221 General Information Expiration Date 4/8/2017 Instructions Please fax with signature to or scan and email to kclakeley@hartic.com to place this order. Payment Terms Net 30 Terms and Conditions

Pricing subject to inventory availability at time of quote execution and acceptance.

Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Hart Approval

Prepared By Karen Clakeley Title Director, Strategic Accounts

Signature

Vacua & Clakeley

 Customer Approval
 Title:

 Name:
 Date:



Verity Quote 2 - Additional Components Years 1-5

Quote Number 00002445

Account Name Muskegon County, MI

Grand Total \$73,725.00

Item	Description		THE PARTY	Unit Price Q	uantity	Total Price			
Verity Relay	Verity Relay software (server)			\$17,180.00	1	\$17,180.0			
Verity Workstation	Workstation for Verity software w/ 5-year warranty			\$3,650.00	2	\$7,300.0			
Okidata B431D Printer	Laser printer w/ starter cartridge for report	\$325.00	2	\$650.0					
Battery Charger, 1 Bay	1-bay charger for Verity voting device ba	\$185.00	24	\$4,440.0					
vDrive	Flash memory card/audio card for use wi	\$45.00	39	\$1,755.0					
Verity Key	Electronic security token		\$80.00	5	\$400.0				
New Implementation Services	Includes training, acceptance testing, profirst election on the Verity voting system. purchased separately.	[18] [18] [18] [18] [18] [18] [18] [18]	management, and on-site support for the ditional services, if required, must be			\$42,000.0			
		Subt	Subtotal			\$73,725.00			
		Grand To	Grand Total			\$73,725.00			
Bill To	990 Terrace St., 1st Floor Muskegon, MI 49442	Ship To	990 Terrace Muskegon, N						
Customer Con	tact	UMUMERIA							
Contact Name	Nancy Waters	Email	Email watersna@co.muskegon.mi.us						
		Phone	5221						
General Inform	nation								
Expiration Date	4/9/2017	Instructions		se fax with signature to or scan and email t					
Payment Terms	Net 30		kclakeley@hartic.com to place this order.			rder.			
Terms and Co	nditions								
	o inventory availability at time of quote execulated in conjunction with the Customer b		e list.						
Hart Approval				ARREST A					
Prepared By	Karen Clakeley	Title	Director, Strategic Accounts						
Signature	Your G. Censely								
Customer App	roval								
			Title:						
Name:	- Imparame	Title:							

MUSKEGON COUNTY PG 4

BH	ART	Verity Quote Numbe	y Quote 3 - Service and Maintenance Years 6-10
linte	ercivic	Account Nam	
		Grand Total Year	rs \$320,785.00
Bill To	990 Terrace St., 1st Floor Muskegon, MI 49442	6-1 Ship To	990 Terrace St., 1st Floor Muskegon, MI 49442
Customer Conta	act		
Contact Name	Nancy Waters	Email	watersna@co.muskegon.mi.us
		Phone	(231) 724-6221
General Informa	ation		
xpiration Date	4/9/2017	Instructions	Please fax with signature to or scan and email to
Payment Terms	Net 30		kclakeley@hartic.com to place this order.
Service and Main	ntenance – Verity Scan: \$449.00 ntenance – Verity Touch Writer w/ Access inventory availability at time of quote exe ulated in conjunction with the Customer b	cution and acceptance.	list.
Hart Approval			
Prepared By	Karen Clakeley	Title	Director, Strategic Accounts
Signature	Yaru G. Centelog		
Customer Appro	oval		
Name:	21-32-101-300	Title:	
Customer Approv	al:	Date:	



Price Quote for Oakland County, MI

- Summary
 Quote 1 for Main Components Years 1-5
 Quote 2 for Additional Components Years 1-5
 Quote 3 for Service and Maintenance Years 6-10

77 (17 (17 (17 (17 (17 (17 (17 (17 (17 (Sumr	nary			
State Funding Available* Quote 1 - Main Components Years 1-5	1947		Paris (d		
Item		Amount	Quantity		Total
Precinct Tabulator	S	3,913,11	572	s	2,238,298.92
Accessible Voting Device	ş	3,207,41	406	5	1,302,208.46
Full EMS Software - County	3	154,491.84	1	8	154,491.84
Accumulation Only Software - County	s	35,108.58	0	s	
Accumulation Only Software - Local	\$		5	s	
Security Device (Verity Key)	\$	56.46	53	s	2.992.38
		Quote	1 State Funding	5	
Quole 2 - Additional Components Years 1-5	7				
Item		Amount	Quantity		Total
AVCB Tabulator (Credit Applied to Verity Central Purchase)	\$	3,913.11	43	\$	168,263.73
		Quote	2 State Funding	: \$	168,263.73
		Tot	tal State Funding	: 5	3,866,255.33
					1010 1010 1000F
			75		2

County Quotes**		经过少的 最初		AGAINMAN NOTES	
Description	Contract Price	Discount	Total	State Funding	County Funding
Quote 1 - Main Components Years 1-5	\$ 5,240,170.00	\$ (1,542,178.40)	\$ 3,697,991.60	\$ (3,697,991.60	νs .
Quote 2 - Additional Components Years 1-5	\$ 1,922,905.00	\$ (411,280.00)	\$ 1,511,625.00	\$ (168,283.73	\$ 1,343,361,27
Quote 3 - Service and Maintenance Years 6-10	\$ 4,059,070.00	\$ (960,350,00)	\$ 3,098,720.00	NIA	S 3.098.720.00

rayments		1. 18 - F.C.
Description	C	ounty Funding
Quote 1 - Main Components Years 1-5	\$	n
Quote 2 - Additional Components Years 1-5	\$	1,343,361.27
Due from County Year 1	\$	1,343,361.27
8		
Quote 3 - Service and Maintenance Years 6-10	\$	3,098,720.00
Due Annually from County Years 6-10		619 744 00

Total	\$	4,442,081.27
Year 10	\$	619,744,00
Year 9	\$	619,744.00
Year 8	\$	619,744.00
Year 7	\$	619,744.00
Year 6	5	819,744.00
Year 5	\$	
Year 4	\$	
Year 3	\$	
Year 2	\$	-
Year 1	\$	1,343,361.27

'Quote 1 includes Hart's most up-to-data understanding of the quantities that the State of Michigan has agreed to fund for your county. The discount provided on Quote 1 is only you'd for the quantities funded by the State and is not transferable to other Quotes, Should those State-funded quantities change, the county will be responsible for funding any excess quantities at the 3st price provided in Hart's contract with the State of Michigan.



Verity Quote 1 - Main Components Year 1-5

Quote Number 00002668 Account Name Oakland County, MI Grand Total \$3,697,991.60

Item	Description	Uhit Price	Quantity	i dTotal/Rrice
Verity Scan	Digital ballot scanner with remote transmission capability	\$5,500.00	572	\$3,146,000.00
Verity Touch Writer w/ Access	Ballot marking device with accessibility	\$4,500.00	406	\$1,827,000.00
Verity Data, Build, and Count	Full Election Management System software	\$218,920.00	1	\$218,920.00
Verity Count - Local	Verity Count software for local jurisdictions	*	. 5	ii ii
Verity Key	Electronic security token	\$80.00	53	\$4,240.00
vDrive	Flash memory card/audio card for use with Verity devices	\$45.00	978	\$44,010.00

Subtotal \$5,240,170.00 Special Discount (\$1,542,178.40) Grand Total \$3,697,991.60 State Funding (\$3,697,991.60)

Expected County Expenditure \$0.00

Bill To

State of Michigan

430 W Allegan St., 1st Floor

Lansing, MI 48933

Ship To

Attn: Election Division Oakland County Clerk's Office

1200 N. Telegraph Rd., 14 East - West Wing

Pontiac, MI 48341

Customer Contact

Contact Name

Email

rozellj@oakgov.com

Phone (248) 858-0564

General Information

Expiration Date Payment Terms 5/20/2017

Please fax with signature to or scan and email to

kclakeley@hartic.com to order.

Pricing subject to inventory availability at time of quote execution and acceptance.

Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Hart Approval

Prepared By

Karen Clakeley

Director, Strategic Accounts

Signature

Vain G. Clarely

Customer Approval

Name: JOE Rozell



Verity Quote 2 - Additional Components Years 1-5

Quote Number

00002669

Account Name

Oakland County, MI

Grand Total

Subtotal

Special Discount

Grand Total

State Funding

Expected County Expenditure

\$1,511,625.00

\$1,922,905.00

(\$411,280.00)

\$1,511,625.00

(\$168,263.73)

\$1,343,361.27

A STATE OF THE STATE OF THE STATE OF			14	
Item	Description	Unit Price	'Quantity	Total Price
Verity Scan	Digital ballot scanner with remote transmission capability	\$5,500.00	94	\$517,000.00
Verity Touch Writer w/ Access	Ballot marking device with accessibility	\$4,500.00	16	\$72,000.00
Verity Central - Medium Jurisdiction	Verity Central software for jurisdictions with at least 50,000 and less than 100,000 registered voters	\$72,920.00	14	\$1,020,880.00
Verity Workstation	Workstation for Verity software w/ 5-year warranty	\$3,650.00	20	\$73,000.00
Canon DR-G1100 Central Scanner	Central ballot scanner w/ 5-year warranty	\$11,190.00	14	\$156,660.00
Okidata B430 Series Printer	Laser printer w/ starter cartridge for report printing	\$325.00	19	\$6,175.00
Battery Charger, 1 Bay	1-bay charger for Verity voting device battery	\$185.00	46	\$8,510.00
Battery Charger, 6 Bay	Battery charger for Venity unit	\$540.00	. 7	\$3,780.00
vDrive	Flash memory card/audio card for use with Verity devices	\$45.00	100	\$4,500.00
Verity Key	Electronic security token	\$80.00	5	\$400.00
New Implementation Services	Includes training, acceptance testing, project management, and on-site support for the first election on the Verity voting system. Additional services, if required, must be purchased separately.	\$60,000.00	1	\$60,000.00
	41 144	1	ì	,



Verity Quote 2 - Additional Components Years 1-5

Quote Number

00002669

Account Name

Oakland County, MI

Grand Total

\$1,511,625.00

Bill To

Attn: Election Division

Oakland County Clerk's Office

1200 N. Telegraph Rd., 14 East - West Wing

Pontiac, MI 48341

Ship To

Attn: Election Division

Oakland County Clerk's Office

1200 N. Telegraph Rd., 14 East - West Wing

Pontiac, MI 48341

Customer Contact

Contact Name

Joe Rozell

Email

rozellj@oakgov.com

Phone

(248) 858-0564

General Information

Expiration Date Payment Terms 5/20/2017 Net 30 Instructions

Please fax with signature to or scan and email to

kclakeley@hartic.com to order.

Terms and Conditions

Discount provided above reflects a \$500.00 discount on the unit price of Verity Scan and a \$26,020.00 discount on the unit price of Verity Central (valid only if quantity 14 units are purchased). The resulting unit prices are as follows:

- Verity Scan: \$5,000.00
- Verity Central: \$46,900.00

Pricing subject to inventory availability at time of quote execution and acceptance.

Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Hart Approval

Prepared By

Karen Clakeley

Title

Director, Strategic Accounts

Signature

Keen G. Clikelog-

Customer Approval

Name: JOE Roze

Customer Annroval

Title DIRECTOR AT ELECTIONS

Date: 4/20/1-



Quote Number

00002670

Account Name

Oakland County, MI

Grand Total Years

\$3,098,720.00

	6-

	llein ⊑	Description i	Unit Price	Quantity	Total Price
	Service and Maintenance - Verity Scan	Annual Service and Maintenance fee for Verity Scan in years 6-10	\$564.00	666	\$375,624.00
	Service and Maintenance - Verity Touch Writer w/ Access	Annual Service and Maintenance fee for Venty Touch Writer w/ Access in years 6-10	\$515.00	422	\$217,330.00
	Service and Maintenance - Verity Data, Build, and Count	Annual Service and Maintenance fee for Verity Data, Build, and Count in years 6-10	\$2,000.00	1	\$2,000.00
	Service and Maintenance - Verity Count (Local Jurisdiction)	Annual Service and Maintenance fee for Verity Count (Local Jurisdiction) in years 6-10		5	
1	Service and Maintenance - Verity Central	Annual Service and Maintenance fee for Verity Central in years 6-10	\$15,490.00	14	\$216,860.00

Annual Total

Subtotal License and Support Years 6-10

\$811,814.00 \$4,059,070.00

Discount Years 6-10

\$4,059,070.00 (\$960,350.00)

ar area and

\$3,098,720.00

Total Years 6-10

£

120

.

Ship To

Attn: Election Division

Oakland County Clerk's Office 1200 N. Telegraph Rd., 14 East - West Wing

Postine Mt 4924

Bill To

Attn: Election Division Oakland County Clerk's Office

1200 N. Telegraph Rd., 14 East - West Wing

Pontiac, MI 48341

Customer Contact

Contact Name

loe Rozell

Email

rozellj@oakgov.com

Phone

(248) 858-0564

General Information

Expiration Date Payment Terms 5/20/2017

Access of the second

Please fax with signature to or scan and email to

kclakeley@hartic.com to order.

Terms and Conditions

Discount provided above reflects a \$140.00 discount on the unit price of Verity Scan Service and Maintenance for years 6-10, a \$135.00 discount on the unit price of Verity Touch Writer w/ Access Service and Maintenance for years 6-10, and a \$2,990.00 discount on the unit price of Verity Central Service and Maintenance for years 6-10. The resulting unit prices are as follows:

- Service and Maintenance Verity Scan: \$424.00
- Service and Maintenance Verity Touch Writer w/ Access: \$380.00
- Service and Maintenance Verity Central: \$12,500.00

Pricing subject to inventory availability at time of quote execution and acceptance.

Taxes will be calculated in conjunction with the Customer based on the final approved price list.



Quote Number

00002670

Account Name

Oakland County, MI

Grand Total Years

\$3,098,720.00

Hart Approval

Prepared By Signature

Vaca G. Cliector

Director, Strategic Accounts

Title: DIRECTOR OF ELECTIONS



 Quote Number
 00002671

 Account Name
 Oakland County, MI

 Grand Total
 \$21,155.00

ltem	Description	Unit Price	Quantity	Total Price
Verity Relay	Verity Relay software	\$17,180.00	1	\$17,180.00
Verity Workstation	Workstation for Verity software w/ 5-year warranty	\$3,650.00	1	\$3,650.00
Okidata B430 Series Printer	Laser printer w/ starter cartridge for report printing	\$325.00	1	\$325,00
Service and Maintenance - Verity Relay	Annual Service and Maintenance fee for Verity Relay in years 8-10	D	1	
			×	

 Subtotal
 \$21,155.00

 Grand Total
 \$21,155.00

Bill To

Attn: Election Division

Oakland County Clerk's Office

1200 N. Telegraph Rd., 14 East - West Wing

Pontiac, MI 48341

Ship To

Attn: Election Division

Oakland County Clerk's Office

1200 N. Telegraph Rd., 14 East - West Wing

Pontiac, MI 4834

Customer Contact

Contact Name

Joe Rozell

Email

rozellj@oakgov.com

Phone

(248) 858-0564

General Information

Expiration Date Payment Terms 5/20/2017

Instructions

Please fax with signature to or scan and email to

kclakeley@hartic.com to order.

Terms and Conditions

Pricing subject to inventory availability at time of quote execution and acceptance.

Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Hart Approval

Prepared By

Karen Clakeley

Title

Director, Strategic Accounts

Signature

Vara G. Ceresly

Customer Approval

Name: JOE Roze

Customer Approval:

T. 1

Date



Price Quote for Ottawa County, MI

- Contents
 Summary
 Quote 1 for Main Components Years 1-5
 Quote 2 for Additional Components Years 1-5
 Quote 3 for Service and Maintenance Years 6-10

	Su	mi	nary				
State Funding Available*							
Quote 1 - Main Components Years 1-5							
Item			Amount	Quantity		Total	
Precinct/Absentee Tabulator		\$	3,913.11	129	\$	504,791.19	
Accessible Voting Device		\$	3,207.41	73	\$	234,140.93	
Full EMS Software - County		\$	154,491.84	1	\$	154,491.84	
Accumulation Only Software - County		\$	35,108.58	0	\$		
Accumulation Only Software - Local		\$	-	0	\$		
Security Device (Verity Key)		\$	56.46	24	\$	1,355.04	
			Quot	e 1 State Funding:	\$	894,779.00	
Quote 2 - Additional Components Years 1-5							
ltem			Amount	Quantity		Total	
High Speed AVCB Tabulator (Precinct Tabulator Reimburs	ement)	\$	3,913.11	0 e 2 State Funding:	\$	7.52 SEP-181 ST	
			Quot	e 2 State Funding.	,	15 10 10 10 10 10 10 10 10 10 10 10 10 10	
			To	otal State Funding:	\$	894,779.00	
County Quotes**							
	tract Price		Discount	Total	State	Funding	County Funding
	.267.930.00	s	(373,151.00)		S	(894,779.00)	

Description	C	ontract Price	Discount	Total	Stat	te Funding	Cour	nty Funding
Quote 1 - Main Components Years 1-5	\$	1,267,930.00	\$ (373,151.00)	\$ 894,779.00	\$	(894,779.00)	s	
Quote 2 - Additional Components Years 1-5	\$	235,665.00	\$ -	\$ 235,665.00	\$		\$	235,665.00
Quote 3 - Service and Maintenance Years 6-10	\$	638,880.00	\$ (130,525.00)	\$ 508,355.00		N/A	\$	508,355.00

Description	County Funding				
Quote 1 - Main Components Years 1-5	\$				
Quote 2 - Additional Components Years 1-5	\$	235,665.00			
Due from County Year 1	\$	235,665.00			
Quote 3 - Service and Maintenance Years 6-10	\$	508,355.00			
Due Annually from County Years 6-10	\$	101,671.00			

Year 9 \$ 101,671.00 Year 10 \$ 101,671.00
Year 9 \$ 101,671.00
Year 8 \$ 101,671.00
Year 7 \$ 101,671.00
Year 6 \$ 101,671.00
Year 5 \$ -
Year 4 \$ -
Year 3 \$ -
Year 2 \$ -
Year 1 \$ 235,665.00

"Quote 1 includes Hart's most up-to-date understanding of the quantities that the State of Michigan has agreed to fund for your county. The discount provided on Quote 1 is only valid for the quantities funded by the State and is not transferable to other Quotes. Should hose State-funded quantities change, the county will be responsible for funding any excess quantities at the list price provided in Hart's contract with the State of Michigan.

^{**}All discounts provided are valid only if customer takes delivery and completes acceptance of equipment no later than 12/31/17.



Verity Quote 1 - Main Components Year 1-5

Quote Number

00002546

Account Name

Ottawa County, MI

Grand Total

\$894,779.00

Item		Description			Unit Price	Quantity	Total Price		
Verity Scan		Digital ballot scanner wit	h remote transmission capabilit	ty	\$5,500.00	129	\$709,500.0		
Verity Touch Writ	er w/ Access	Ballot marking device wi	th accessibility		\$4,500.00	73	\$328,500.0		
Verity Data, Build	, and Count	Full Election Manageme	nt System software	3	\$218,920.00	1	\$218,920.0		
vDrive		Flash memory card/audi	o card for use with Verity device	es	\$45.00	202	\$9,090.0		
Verity Key		Electronic security token	E		\$80.00	24	\$1,920.0		
			Subtot	tal		\$	\$1,267,930.00		
			Special Discou	nt			(\$373,151.00		
			Grand Tot	tal			\$894,779.00		
			State Fundir				(\$894,779.00		
			Expected County Expenditure	re			\$0.00		
Bill To	State of Mich 430 W Allega Lansing, MI 4	n St., 1st Floor	Ship To		llmore St., Roo ve, MI 49460	om 130			
Customer Conta	act								
Contact Name	t Name Justin Roebuck Email				jroebuck@miottawa.org				
			Phone	(616) 994	1-4537				
General Informa	ation								
Expiration Date	3/31/2017		Instructions		x with signatu				
Payment Terms	Net 30			kclakeley	@hartic.com t	o place this	order.		
Terms and Con	ditions								
[2] [1] [1] [1] [1] [1] [1] [1] [1] [1] [1		cility at time of quote execution with the Customer base	ition and acceptance. sed on the final approved price	list.					
Hart Approval									
Prepared By Signature	Karen Clakel	еу	Title	Director,	Strategic Acco	ounts			
o.g.naturo	Kacin G.	Clubely							
Customer Appro	oval								
Customer Appro									

Date: ____

Customer Approval:

OTTAWA COUNTY PG 3



Verity Quote 2 - Additional Components Years 1-5

Quote Number

00002547

Account Name

Ottawa County, MI

Grand Total

\$235,665.00

Item	Description	Unit Price	Quantity	Total Price
Verity Scan	Digital ballot scanner with remote transmission capability	\$5,500.00	10	\$55,000.00
Verity Touch Writer w/ Access	Ballot marking device with accessibility	\$4,500.00	19	\$85,500.00
Verity Relay	Verity Relay software (server)	\$17,180.00	1	\$17,180.00
Verity Workstation	Workstation for Verity software w/ 5-year warranty	\$3,650.00	2	\$7,300.00
Okidata B431D Printer	Laser printer w/ starter cartridge for report printing	\$325.00	2	\$650.00
Battery Charger, 1 Bay	1-bay charger for Verity voting device battery	\$185.00	19	\$3,515.00
Battery Charger, 6 Bay	Battery charger for Verity unit	\$540.00	5	\$2,700.00
vDrive	Flash memory card/audio card for use with Verity devices	\$45.00	76	\$3,420.00
Verity Key	Electronic security token	\$80.00	5	\$400.00
New Implementation Services	Includes training, acceptance testing, project management, and on-site support for the first election on the Verity voting system. Additional services, if required, must be purchased separately.	\$60,000.00	1	\$60,000.00

Subtotal

\$235,665.00

Grand Total

\$235,665.00

OTTAWA COUNTY PG 4

no III	ADT	1	/erity Quote 2 - Additional Components Years 1-5
	ercivic	Quote Num	ber 00002547
LILL C	ercivic	Account Na	ame Ottawa County, MI
		Grand T	otal \$235,665.00
Bill To	P.O. Box 296 West Olive, MI 49460	Ship To	12220 Fillmore St., Room 130 West Olive, MI 49460
Customer Cont	act		organización de La Cara
Contact Name	Justin Roebuck	Email	jroebuck@miottawa.org
		Phone	(616) 994-4537
General Informa	ation		
Expiration Date	3/31/2017	Instructions	Please fax with signature to or scan and email to
Payment Terms	Net 30		kclakeley@hartic.com to place this order.
Terms and Con	ditions		
	inventory availability at time of quote execulated in conjunction with the Customer		pe list.
Hart Approval			
Prepared By	Karen Clakeley	Title	Director, Strategic Accounts
Signature	Your 6. Clusery		
Customer Appr	oval		
Name:		Title:	10.0
Customer Approv	ral:	Date:	



Quote Number

00002548

Account Name

Ottawa County, MI

Grand Total Years

\$508,355.00

6-10

Item	Description	Unit Price	Quantity	Total Price
Service and Maintenance - Verity Scan	Annual Service and Maintenance fee for Verity Scan in years 6-10	\$564.00	139	\$78,396.00
Service and Maintenance - Verity Touch Writer w/ Access	Annual Service and Maintenance fee for Verity Touch Writer w/ Access in years 6-10	\$515.00	92	\$47,380.00
Service and Maintenance - Verity Data, Build, and Count	Annual Service and Maintenance fee for Verity Data, Build, and Count in years 6-10	\$2,000.00	1	\$2,000.00
Service and Maintenance - Verity Relay	Annual Service and Maintenance fee for Verity Relay in years 6-10		1	

\$127,776.00

Subtotal License and Support Years 6-10

\$638,880.00

Discount Years 6-10

(\$130,525.00)

Total Years 6-10

\$508,355.00

Bill To

P.O. Box 296

West Olive, MI 49460

Ship To

12220 Fillmore St., Room 130

West Olive, MI 49460

Customer Contact

Contact Name

Justin Roebuck

Email

jroebuck@miottawa.org

Phone

(616) 994-4537

General Information

Expiration Date Payment Terms 3/31/2017

Net 30

Instructions

Please fax with signature to or scan and email to

kclakeley@hartic.com to place this order.

Terms and Conditions

Discount provided above reflects a \$115.00 discount on the unit price of Verity Scan Service and Maintenance for years 6-10 and a \$110.00 discount on the unit price of Verity Touch Writer w/ Access Service and Maintenance for years 6-10. The resulting unit prices are as follows:

- Service and Maintenance Verity Scan: \$449.00
- Service and Maintenance Verity Touch Writer w/ Access: \$405.00

Pricing subject to inventory availability at time of quote execution and acceptance.

Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Hart Approval

Prepared By Signature

Karen Clakeley

Title

Director, Strategic Accounts

Yeur G. Clikely



Price Quote for Washtenaw County, MI

- Contents
 Summary
 Quote 1 for Main Components Years 1-5
 Quote 2 for Additional Components Years 1-5
 Quote 3 for Service and Maintenance Years 6-10

Amount Quantity Total					192.002
Name	State Funding Available*				
Precinct/Absentee Tabulator \$ 3,913.11 174 \$ 680,881.14 Accessible Voting Device \$ 3,207.41 115 \$ 368,852.15 Full EMS Software - County \$ 154,491.84 1 \$ 154,491.84 Accumulation Only Software - County \$ 35,108.58 0 \$ -	Quote 1 - Main Components Years 1-5	_			
Accessible Voting Device \$ 3,207.41 115 \$ 368,852.15 Full EMS Software - County \$ 154,491.84 1 \$ 154,491.84 Accumulation Only Software - County \$ 35,108.58 0 \$ - Accumulation Only Software - Local \$ - 0 \$ - Accumulation Only Software - Local \$ - 0 \$ - 4 Curve of the County Security Device (Verity Key) \$ 56,48 27 \$ 1,524.42 Accumulation Only Software - Local \$ - 27 \$ 1,524.42 Accumulation Only Softwar	Item	Amount	Quantity	Total	
Full EMS Software - County	Precinct/Absentee Tabulator	\$ 3,913.11	174	\$ 680,881.14	
Accumulation Only Software - County \$ 35,108.58 0 \$ - Accumulation Only Software - Local \$ - 0 \$ - Security Device (Verify Key) \$ 56.46 27 \$ 1,524.42 Quote 2 - Additional Components Years 1-5 Quote 2 - Additional Components Years 1-5	Accessible Voting Device	\$ 3,207.41	115	\$ 368,852.15	
Accumulation Only Software - Local \$ - 0 \$ -	Full EMS Software - County	\$ 154,491.84	1	\$ 154,491.84	
Security Device (Verity Key) \$ 56.48 27 \$ 1,524.42	Accumulation Only Software - County	\$ 35,108.58	0 -	\$	
Quote 1 State Funding: \$ 1,205,749.55 Quote 2 - Additional Components Years 1-5 tem Amount Quantity Total	Accumulation Only Software - Local	\$ -	0	\$	
Quote 2 - Additional Components Years 1-5 Item Amount Quantity Total	Security Device (Verity Key)	\$ 56.46	27	\$ 1,524.42	
item Amount Quantity Total		Quote	1 State Funding:	\$ 1,205,749.55	
nem and a decorate and a decorate	Quote 2 - Additional Components Years 1-5				
High Speed AVCB Tabulator (Precinct Tabulator Reimbursement) \$ 3,913.11 2 \$ 7,826.22	Item	Amount	Quantity	Total	
	High Speed AVCB Tabulator (Precinct Tabulator Reimbursement)	\$ 3,913.11	2	\$ 7,826.22	

Total State Funding: \$ 1,213,575.77

County Quotes**								
Description	C	ontract Price	Discount	Total	St	ate Funding	Cou	nty Funding
Quote 1 - Main Components Years 1-5	\$	1,708,585.00	\$ (502,835.45)	\$ 1,205,749.55	\$	(1,205,749.55)	\$	
Quote 2 - Additional Components Years 1-5	\$	270,230.00	\$ (72,920.00)	\$ 197,310.00	\$	(7,826.22)	\$	189,483.78
Quote 3 - Service and Maintenance Years 6-10	\$	951,705.00	\$ (163,300.00)	\$ 788,405.00		N/A	\$	788,405.00

Payments Description	Co	unty Funding
Quote 1 - Main Components Years 1-5		-
	3	
Quote 2 - Additional Components Years 1-5	\$	189,483.78
Due from County Year 1	\$	189,483.78
Quote 3 - Service and Maintenance Years 6-10	\$	788,405.00
Due Annually from County Years 6-10	\$	157.681.00

Tota	otal \$	977,888.7
Yea	ear 10 \$	157,681.0
Yea	ear 9 \$	157,681.00
Yea	ear 8 \$	157,681.00
Year	ear 7 \$	157,681.00
Year	ear6 \$	157,681.00
Year	ear 5 \$	
Year	ar 4 · \$	-
Year	ear 3 \$	
Year	ear 2 \$	-
Year	ear1 \$	189,483.78
County Total Cost Years 1 - 10		190 493 79

"Quote 1 includes Harr's most up-to-date understanding of the quantities that the State of Michigan has agreed to fund for your county. The discount provided on Quote 1 is only valid for the quantities funded by the State and is not transferable to other Quotes. Should those State-funded quantities change, the county will be responsible for funding any excess quantities at the list pole provided in Harts contract with the State of Michigan.

^{**}All discounts provided are valid only if customer takes delivery and completes acceptance of equipment no later than 12/31/17.



Verity Quote 1 - Main Components Year 1-5

Quote Number

00002519

Account Name

Washtenaw County, MI

Grand Total

\$1,205,749.55

Item		Description		Unit Price	Quantity	Total Price	
Verity Scan		Digital ballot scanner wit	h remote transmission capability	y \$5,500.00	174	\$957,000.00	
Verity Touch Writ	er w/ Access	Ballot marking device wi	th accessibility	\$4,500.00	115	\$517,500.0	
Verity Data, Build	I, and Count	Full Election Manageme	nt System software	\$218,920.00	1	\$218,920.0	
Verity Key		Electronic security token		\$80.00	27	\$2,160.00	
vDrive		Flash memory card/audi	o card for use with Verity device	es \$45.00	289	\$13,005.0	
			Subtota	al		\$1,708,585.00	
			Special Discour	nt		(\$502,835.45)	
			Grand Total	al		\$1,205,749.55	
			State Fundin	g	(\$	1,205,749.55)	
			Expected County Expenditur	e		\$0.00	
Bill To	State of Mich 430 W Allega Lansing, MI	an St., 1st Floor	Ship To	200 N Main St. Ann Arbor, MI 48107			
Customer Conta	act						
Contact Name Lawrence Kestenbaum		estenbaum	Email	Email kestenbauml@ewashtenaw.org			
			Phone	(734) 222-6730			
General Informa	ation						
Expiration Date	4/14/2017		Instructions	Please fax with signatu			
Payment Terms	Net 30			kclakeley@hartic.com	to place this	s order.	
Terms and Con	ditions		harana da				
		ability at time of quote execunction with the Customer base	ution and acceptance. sed on the final approved price	list.			
Hart Approval							
Prepared By	Karen Clake	ley	Title	Director, Strategic Acco	ounts		
Signature	Yaun G.	Clarely					
Customer Appro	oval						
Name:			Title:				

WASHTENAW COUNTY PG 3



Verity Quote 2 - Additional Components Years 1-5

 Quote Number
 00002520

 Account Name
 Washtenaw County, MI

 Grand Total
 \$197,310.00

Item	Description	Unit Price	Quantity	Total Price
Verity Relay	Verity Relay software (server)	\$17,180.00	1	\$17,180.00
Verity Central - Medium Jurisdiction	Verity Central software for jurisdictions with less than 100,000 registered voters	\$72,920.00	2	\$145,840.00
Verity Workstation	Workstation for Verity software w/ 5-year warranty	\$3,650.00	4	\$14,600.00
Canon DR-G1100 Central Scanner	Central ballot scanner w/ 5-year warranty	\$11,190.00	2	\$22,380.00
Okidata B431D Printer	Laser printer w/ starter cartridge for report printing	\$325.00	4	\$1,300.00
Battery Charger, 1 Bay	1-bay charger for Verity voting device battery	\$185.00	25	\$4,625.00
Battery Charger, 6 Bay	Battery charger for Verity unit	\$540.00	2	\$1,080.00
vDrive	Flash memory card/audio card for use with Verity devices	\$45.00	61	\$2,745.00
Verity Key	Electronic security token	\$80.00	6	\$480.00
New Implementation Services	Includes training, acceptance testing, project management, and on-site support for the first election on the Verity voting system. Additional services, if required, must be purchased separately.	\$60,000.00	1	\$60,000.00

Subtotal	\$270,230.00
Special Discount	(\$72,920.00)
Grand Total	\$197,310.00
State Funding	(\$7,826.22)
Expected County Expenditure	\$189,483,78

WASHTENAW COUNTY PG 4

70 14	ADT	Verity Quote 2 - Additional Components Years 1-5			
BHART		Quote Numb			
		Account Nar			
		Grand To	tal \$197,310.00		
Bill To	P.O. Box 8645 Ann Arbor, MI 48107	Ship To	200 N Main St. Ann Arbor, MI 48107		
Customer Conta	act				
Contact Name	Lawrence Kestenbaum	Email	kestenbauml@ewashtenaw.org		
		Phone	(734) 222-6730		
General Informa	ation				
Expiration Date	4/14/2017	Instructions	Please fax with signature to or scan and email to		
Payment Terms	Net 30		kclakeley@hartic.com to place this order.		
Terms and Con	ditions				
Central software s Pricing subject to	ases quantity 2 or more Verity Central sof seats. This discount is reflected in the Spe inventory availability at time of quote execulated in conjunction with the Customer b	ecial Discount line above. cution and acceptance.			
Hart Approval					
Prepared By	Karen Clakeley	Title	Director, Strategic Accounts		
Signature	Yeur G. Classing				
Customer Appre	oval				
Name:		Title:			
Customer Approv	al [*]	Date:			



\$15,490.00

Quote Number

00002521

Account Name

Washtenaw County, MI

Grand Total Years

\$788,405.00

Item .	Description	Unit Price	Quantity	Total Price
Service and Maintenance - Verity Scan	Annual Service and Maintenance fee for Verity Scan in years 6-10	\$564.00	174	\$98,136.00
Service and Maintenance - Verity Touch Writer w/ Access	Annual Service and Maintenance fee for Verity Touch Writer w/ Access in years 6-10	\$515.00	115	\$59,225.00
Service and Maintenance - Verity Data, Build, and Count	Annual Service and Maintenance fee for Verity Data, Build, and Count in years 6-10	\$2,000.00	1	\$2,000.00
Service and Maintenance - Verity Relay	Annual Service and Maintenance fee for Verity Relay in years 6-10		1	

Annual Total

\$190.341.00

2 \$30,980.00

Subtotal License and Support Years 6-10

Annual Service and Maintenance fee for Verity Central in

years 6-10

\$951,705.00

Discount Years 6-10

(\$163,300.00)

Total Years 6-10

\$788,405.00

Bill To

P.O. Box 8645

Service and Maintenance - Verity Central

Ann Arbor, MI 48107

Ship To

200 N Main St.

Ann Arbor, MI 48107

Customer Contact

Contact Name

Lawrence Kestenbaum

Email

kestenbauml@ewashtenaw.org

Phone

(734) 222-6730

General Information

Expiration Date Payment Terms 4/14/2017

Net 30

Instructions

Please fax with signature to or scan and email to

kclakeley@hartic.com to place this order.

Terms and Conditions

Discount provided above reflects a \$115.00 discount on the unit price of Verity Scan Service and Maintenance for years 6-10 and a \$110.00 discount on the unit price of Verity Touch Writer w/ Access Service and Maintenance for years 6-10.

- The resulting unit prices are as follows:
- Service and Maintenance Verity Scan: \$449.00 - Service and Maintenance - Verity Touch Writer w/ Access: \$405.00

Pricing subject to inventory availability at time of quote execution and acceptance.

Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Hart Approval

Prepared By

Karen Clakeley

Title

Director, Strategic Accounts

Signature

Yara E. Clarely