

# HART INTERCIVIC

## Quotes by County

Updated August 28, 2017

Click on the county name below to go to that page.

### TABLE OF CONTENTS

CLINTON COUNTY .....	2
EATON COUNTY.....	8
GENESEE COUNTY.....	13
IONIA COUNTY .....	19
LIVINGSTON COUNTY .....	23
MONTCALM COUNTY.....	29
MUSKEGON COUNTY .....	34
OAKLAND COUNTY .....	38
OTTAWA COUNTY.....	45
WASHTENAW COUNTY.....	50





## Price Quote for Clinton County, MI

### Contents

- Summary
- Quote 1 for Main Components Years 1-5
- Quote 2 for Additional Components Years 1-5
- Quote 3 for Service and Maintenance Years 6-10

### Summary

#### State Funding Available\*

Item	Amount	Quantity	Total
Precinct/Absentee Tabulator	\$ 3,913.11	34	\$ 133,045.74
Accessible Voting Device	\$ 3,207.41	30	\$ 96,222.30
High Speed AVCB Tabulator (Precinct Tabulator Reimbursement)	\$ 3,913.11	0	\$ -
Full EMS Software - County	\$ 154,491.84	1	\$ 154,491.84
Accumulation Only Software - County	\$ 35,108.58	0	\$ -
Accumulation Only Software - Local	\$ -	0	\$ -
Security Device (Verity Key)	\$ 56.46	20	\$ 1,129.20
			<b>\$ 384,889.08</b>

#### County Quotes\*\*

Description	Contract Price	Discount	Total	State Funding	County Funding
Quote 1 - Main Components Years 1-5	\$ 545,400.00	\$ (160,510.92)	\$ 384,889.08	\$ (384,889.08)	\$ -
Quote 2 - Additional Components Years 1-5	\$ 60,140.00	\$ -	\$ 60,140.00	N/A	\$ 60,140.00
Quote 3 - Service and Maintenance Years 6-10	\$ 183,130.00	\$ (44,050.00)	\$ 139,080.00	N/A	\$ 139,080.00

#### Payments

Description	County Funding
Quote 1 - Main Components Years 1-5	\$ -
Quote 2 - Additional Components Years 1-5	\$ 60,140.00
Due from County Year 1	\$ 60,140.00
Quote 3 - Service and Maintenance Years 6-10	\$ 139,080.00
Due Annually from County Years 6-10	\$ 27,816.00

#### County Total Cost Years 1 - 10

Year 1	\$ 60,140.00
Year 2	\$ -
Year 3	\$ -
Year 4	\$ -
Year 5	\$ -
Year 6	\$ 27,816.00
Year 7	\$ 27,816.00
Year 8	\$ 27,816.00
Year 9	\$ 27,816.00
Year 10	\$ 27,816.00
<b>Total</b>	<b>\$ 199,220.00</b>

\*Quote 1 includes Hart's most up-to-date understanding of the quantities that the State of Michigan has agreed to fund for your county. The discount provided on Quote 1 is only valid for the quantities funded by the State and is not transferable to other Quotes. Should those State-funded quantities change, the county will be responsible for funding any excess quantities at the list price provided in Hart's contract with the State of Michigan.

\*\*All discounts provided are valid only if customer takes delivery and completes acceptance of equipment no later than 12/31/17.

**Verity Quote 1 - Main Components Year 1-5**

Quote Number 00002977  
Account Name Clinton County, MI  
Grand Total \$384,889.08

Item	Description	Unit Price	Quantity	Total Price
Verity Scan	Digital ballot scanner with remote transmission capability	\$5,500.00	34	\$187,000.00
Verity Touch Writer w/ Access	Ballot marking device with accessibility	\$4,500.00	30	\$135,000.00
Verity Data, Build, and Count	Full Election Management System software	\$218,920.00	1	\$218,920.00
Verity Key	Electronic security token	\$80.00	20	\$1,600.00
vDrive	Flash memory card/audio card for use with Verity devices	\$45.00	64	\$2,880.00

Subtotal \$545,400.00  
Special Discount (\$160,510.92)  
Grand Total \$384,889.08  
State Funding (\$384,889.08)  
Expected County Expenditure \$0.00

Bill To State of Michigan, Bureau of Elections  
430 W Allegan St.  
Lansing, MI 48933

Ship To 100 E State St., Suite 260  
St. Johns, MI 48879

**Customer Contact**

Contact Name Diane Zuker

Email zukerd@clinton-county.org  
Phone (989) 224-5140

**General Information**

Expiration Date 7/31/2017  
Payment Terms Net 30

Instructions Please fax with signature to or scan and email to [kclakeley@hartic.com](mailto:kclakeley@hartic.com) to order.

**Terms and Conditions**

Delivery includes removal and salvage of customer's existing voting system at no extra charge.  
Pricing subject to inventory availability at time of quote execution and acceptance.  
Taxes will be calculated in conjunction with the Customer based on the final approved price list.

**Hart Approval**

Prepared By Karen Clakeley

Title Director, Strategic Accounts

Signature

*Karen G. Clakeley*

**Customer Approval**

Name: Diana Zuker

Title: Clinton County Clerk

Customer Approval: *Diana Zuker*

Date: June 27, 2017



**Verity Quote 2 - Additional Components Years 1-5**

Quote Number	00002907
Account Name	Clinton County, MI
Grand Total	\$60,140.00

Item	Description	Unit Price	Quantity	Total Price
Verity Relay	Verity Relay software (server)	\$17,180.00	1	\$17,180.00
Verity Workstation	Workstation for Verity software w/ 5-year warranty	\$3,650.00	2	\$7,300.00
Okidata B430 Series Printer	Laser printer w/ starter cartridge for report printing	\$325.00	2	\$650.00
Battery Charger, 1 Bay	1-bay charger for Verity voting device battery	\$185.00	20	\$3,700.00
vDrive	Flash memory card/audio card for use with Verity devices	\$45.00	22	\$990.00
Verity Key	Electronic security token	\$80.00	4	\$320.00
New Implementation Services	Includes training, acceptance testing, project management, and on-site support for the first election on the Verity voting system. Additional services, if required, must be purchased separately.	\$30,000.00	1	\$30,000.00
Subtotal				\$60,140.00
Grand Total				\$60,140.00

Bill To 100 E State St., Suite 260  
St. Johns, MI 48879

Ship To 100 E State St., Suite 260  
St. Johns, MI 48879

**Customer Contact**

Contact Name Diane Zuker

Email zukerd@clinton-county.org  
Phone (989) 224-5140

**General Information**

Expiration Date 7/31/2017  
Payment Terms Net 30

Instructions Please fax with signature to or scan and email to [kclakeley@hartic.com](mailto:kclakeley@hartic.com) to order.

**Terms and Conditions**

Pricing subject to inventory availability at time of quote execution and acceptance.  
Taxes will be calculated in conjunction with the Customer based on the final approved price list.

**Hart Approval**

Prepared By Karen Clakeley

Title Director, Strategic Accounts

Signature

*Karen G. Clakeley*

**Customer Approval**

Name: Diane Zuker

Title: Clinton County Clerk

Customer Approval: *Diane Zuker*

Date: June 27, 2017

**Verity Quote 3 - Service and Maintenance Years 6-10**

Quote Number 00002978  
Account Name Clinton County, MI  
Grand Total Years 6-10 \$139,080.00

Item	Description	Unit Price	Quantity	Total Price
Service and Maintenance - Verity Scan	Annual Service and Maintenance fee for Verity Scan in years 6-10	\$564.00	34	\$19,176.00
Service and Maintenance - Verity Touch Writer w/ Access	Annual Service and Maintenance fee for Verity Touch Writer w/ Access in years 6-10	\$515.00	30	\$15,450.00
Service and Maintenance - Verity Data, Build, and Count	Annual Service and Maintenance fee for Verity Data, Build, and Count in years 6-10	\$2,000.00	1	\$2,000.00
Service and Maintenance - Verity Relay	Annual Service and Maintenance fee for Verity Relay in years 6-10		1	

Annual Total \$36,626.00  
Subtotal License and Support Years 6-10 \$183,130.00  
Discount Years 6-10 (\$44,050.00)  
Total Years 6-10 \$139,080.00

Bill To 100 E State St., Suite 260  
St. Johns, MI 48879

Ship To 100 E State St., Suite 260  
St. Johns, MI 48879

**Customer Contact**

Contact Name Diane Zuker  
Email zukerd@clinton-county.org  
Phone (989) 224-5140

**General Information**

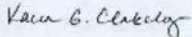
Expiration Date 7/31/2017  
Payment Terms Net 30  
Instructions Please fax with signature to or scan and email to [kclakeley@hartic.com](mailto:kclakeley@hartic.com) to order.

**Terms and Conditions**

Discount provided above reflects a \$140.00 discount on the unit price of Verity Scan Service and Maintenance for years 6-10 and a \$135.00 discount on the unit price of Verity Touch Writer w/ Access Service and Maintenance for years 6-10. The resulting unit prices are as follows:  
- Service and Maintenance - Verity Scan: \$424.00  
- Service and Maintenance - Verity Touch Writer w/ Access: \$380.00

Pricing subject to inventory availability at time of quote execution and acceptance.  
Taxes will be calculated in conjunction with the Customer based on the final approved price list.

**Hart Approval**

Prepared By Karen Clakeley  
Signature   
Title Director, Strategic Accounts



Verity Quote 3 - Service and Maintenance Years 6-10

Quote Number	00002978
Account Name	Clinton County, MI
Grand Total Years	\$139,080.00
6-10	

Customer Approval

Name: Diana Zuker

Title: Clinton County Clerk

Customer Approval: [Signature]

Date: June 27, 2017

Confidential





## Price Quote for Eaton County, MI

### Contents

- Summary
- Quote 1 for Main Components Years 1-5
- Quote 2 for Additional Components Years 1-5
- Quote 3 for Service and Maintenance Years 6-10

### Summary

#### State Funding Available\*

##### Quote 1 - Main Components Years 1-5

Item	Amount	Quantity	Total
Precinct/Absentee Tabulator	\$ 3,913.11	58	\$ 226,960.38
Accessible Voting Device	\$ 3,207.41	39	\$ 125,088.99
Full EMS Software - County	\$ 154,491.84	1	\$ 154,491.84
Accumulation Only Software - County	\$ 35,108.58	0	\$ -
Accumulation Only Software - Local	\$ -	0	\$ -
Security Device (Verity Key)	\$ 56.46	22	\$ 1,242.12
Quote 1 State Funding:			\$ 507,783.33

##### Quote 2 - Additional Components Years 1-5

Item	Amount	Quantity	Total
High Speed AVCB Tabulator (Precinct Tabulator Reimbursement)	\$ 3,913.11	1	\$ 3,913.11
Quote 2 State Funding:			\$ 3,913.11

Total State Funding: \$ 511,696.44

#### County Quotes\*\*

Description	Contract Price	Discount	Total	State Funding	County Funding
Quote 1 - Main Components Years 1-5	\$ 719,545.00	\$ (211,761.67)	\$ 507,783.33	\$ (507,783.33)	\$ -
Quote 2 - Additional Components Years 1-5	\$ 154,985.00	\$ -	\$ 154,985.00	\$ (3,913.11)	\$ 151,071.89
Quote 3 - Service and Maintenance Years 6-10	\$ 351,435.00	\$ (54,800.00)	\$ 296,635.00	N/A	\$ 296,635.00

#### Payments

Description	County Funding
Quote 1 - Main Components Years 1-5	\$ -
Quote 2 - Additional Components Years 1-5	\$ 151,071.89
Due from County Year 1	\$ 151,071.89
Quote 3 - Service and Maintenance Years 6-10	\$ 296,635.00
Due Annually from County Years 6-10	\$ 59,327.00

#### County Total Cost Years 1 - 10

Year 1	\$ 151,071.89
Year 2	\$ -
Year 3	\$ -
Year 4	\$ -
Year 5	\$ -
Year 6	\$ 59,327.00
Year 7	\$ 59,327.00
Year 8	\$ 59,327.00
Year 9	\$ 59,327.00
Year 10	\$ 59,327.00
Total	\$ 447,706.89

\*Quote 1 includes Hart's most up-to-date understanding of the quantities that the State of Michigan has agreed to fund for your county. The discount provided on Quote 1 is only valid for the quantities funded by the State and is not transferable to other Quotes. Should those State-funded quantities change, the county will be responsible for funding any excess quantities at the list price provided in Hart's contract with the State of Michigan.

\*\*All discounts provided are valid only if customer takes delivery and completes acceptance of equipment no later than 12/31/17.





## Verity Quote 1 - Main Components Year 1-5

Quote Number 00002447  
 Account Name Eaton County, MI  
 Grand Total \$507,783.33

Item	Description	Unit Price	Quantity	Total Price
Verity Scan	Digital ballot scanner with remote transmission capability	\$5,500.00	58	\$319,000.00
Verity Touch Writer w/ Access	Ballot marking device with accessibility	\$4,500.00	39	\$175,500.00
Verity Data, Build, and Count	Full Election Management System software	\$218,920.00	1	\$218,920.00
Verity Key	Electronic security token	\$80.00	22	\$1,760.00
vDrive	Flash memory card/audio card for use with Verity devices	\$45.00	97	\$4,365.00

Subtotal \$719,545.00  
 Special Discount (\$211,761.67)  
 Grand Total \$507,783.33  
 State Funding (\$507,783.33)  
 Expected County Expenditure \$0.00

Bill To State of Michigan  
 430 W Allegan St., 1st Floor  
 Lansing, MI 48933

Ship To 1045 Independence Blvd.  
 Charlotte, MI 48813

## Customer Contact

Contact Name Diana Bosworth Email dbosworth@eatoncounty.org  
 Phone (517) 543-2426

## General Information

Expiration Date 4/9/2017 Instructions Please fax with signature to or scan and email to  
 Payment Terms Net 30 [kclakeley@hartic.com](mailto:kclakeley@hartic.com) to place this order.

## Terms and Conditions

Pricing subject to inventory availability at time of quote execution and acceptance.  
 Taxes will be calculated in conjunction with the Customer based on the final approved price list.

## Hart Approval

Prepared By Karen Clakeley Title Director, Strategic Accounts  
 Signature *Karen G. Clakeley*

## Customer Approval

Name: \_\_\_\_\_ Title: \_\_\_\_\_  
 Customer Approval: \_\_\_\_\_ Date: \_\_\_\_\_



## Verity Quote 2 - Additional Components Years 1-5

Quote Number 00002448  
 Account Name Eaton County, MI  
 Grand Total \$154,985.00

Item	Description	Unit Price	Quantity	Total Price
Verity Relay	Verity Relay software (server)	\$17,180.00	1	\$17,180.00
Verity Central - Medium Jurisdiction	Verity Central software for jurisdictions with less than 100,000 registered voters	\$72,920.00	1	\$72,920.00
Verity Workstation	Workstation for Verity software w/ 5-year warranty	\$3,650.00	3	\$10,950.00
Canon DR-G1100 Central Scanner	Central ballot scanner w/ 5-year warranty	\$11,190.00	1	\$11,190.00
Okidata B431D Printer	Laser printer w/ starter cartridge for report printing	\$325.00	3	\$975.00
Battery Charger, 1 Bay	1-bay charger for Verity voting device battery	\$185.00	21	\$3,885.00
Battery Charger, 6 Bay	6-bay charger for Verity voting device battery	\$540.00	1	\$540.00
vDrive	Flash memory card/audio card for use with Verity devices	\$45.00	21	\$945.00
Verity Key	Electronic security token	\$80.00	5	\$400.00
New Implementation Services	Includes training, acceptance testing, project management, and on-site support for the first election on the Verity voting system. Additional services, if required, must be purchased separately.	\$36,000.00	1	\$36,000.00

Subtotal \$154,985.00  
 Grand Total \$154,985.00  
 State Funding (\$3,913.11)  
 Expected County Expenditure \$151,071.89



Verity Quote 2 - Additional Components Years 1-5

Quote Number	00002448
Account Name	Eaton County, MI
Grand Total	\$154,985.00

Bill To 1045 Independence Blvd.  
Charlotte, MI 48813

Ship To 1045 Independence Blvd.  
Charlotte, MI 48813

Customer Contact

Contact Name Diana Bosworth

Email dbosworth@eatoncounty.org

Phone (517) 543-2426

General Information

Expiration Date 4/9/2017

Instructions Please fax with signature to or scan and email to [kclakeley@hartic.com](mailto:kclakeley@hartic.com) to place this order.

Payment Terms Net 30

Terms and Conditions

Pricing subject to inventory availability at time of quote execution and acceptance.  
Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Hart Approval

Prepared By Karen Clakeley

Title Director, Strategic Accounts

Signature

*Karen G. Clakeley*

Customer Approval

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Customer Approval: \_\_\_\_\_

Date: \_\_\_\_\_



## Verity Quote 3 - Service and Maintenance Years 6-10

Quote Number 00002523  
 Account Name Eaton County, MI  
 Grand Total Years 6-10 \$296,635.00

Item	Description	Unit Price	Quantity	Total Price
Service and Maintenance - Verity Scan	Annual Service and Maintenance fee for Verity Scan in years 6-10	\$564.00	58	\$32,712.00
Service and Maintenance - Verity Touch Writer w/ Access	Annual Service and Maintenance fee for Verity Touch Writer w/ Access in years 6-10	\$515.00	39	\$20,085.00
Service and Maintenance - Verity Data, Build, and Count	Annual Service and Maintenance fee for Verity Data, Build, and Count in years 6-10	\$2,000.00	1	\$2,000.00
Service and Maintenance - Verity Relay	Annual Service and Maintenance fee for Verity Relay in years 6-10		1	
Service and Maintenance - Verity Central	Annual Service and Maintenance fee for Verity Central in years 6-10	\$15,490.00	1	\$15,490.00

Annual Total \$70,287.00  
 Subtotal License and Support Years 6-10 \$351,435.00  
 Discount Years 6-10 (\$54,800.00)  
 Total Years 6-10 \$296,635.00

Bill To 1045 Independence Blvd.  
 Charlotte, MI 48813

Ship To 1045 Independence Blvd.  
 Charlotte, MI 48813

## Customer Contact

Contact Name Diana Bosworth

Email dbosworth@eatoncounty.org

Phone (517) 543-2426

## General Information

Expiration Date 4/14/2017

Instructions Please fax with signature to or scan and email to [kclakeley@hartic.com](mailto:kclakeley@hartic.com) to place this order.

Payment Terms Net 30

## Terms and Conditions

Discount provided above reflects a \$115.00 discount on the unit price of Verity Scan Service and Maintenance for years 6-10 and a \$110.00 discount on the unit price of Verity Touch Writer w/ Access Service and Maintenance for years 6-10. The resulting unit prices are as follows:

- Service and Maintenance - Verity Scan: \$449.00
- Service and Maintenance - Verity Touch Writer w/ Access: \$405.00

Pricing subject to inventory availability at time of quote execution and acceptance.  
 Taxes will be calculated in conjunction with the Customer based on the final approved price list.

## Hart Approval

Prepared By Karen Clakeley

Title Director, Strategic Accounts

Signature

*Karen G. Clakeley*





**Price Quote for  
Genesee County, MI**

**Contents**  
 - Summary  
 - Quote 1 for Main Components Years 1-5  
 - Quote 2 for Additional Components Years 1-5  
 - Quote 3 for Service and Maintenance Years 6-10

**Summary**

**State Funding Available\***

Quote 1 - Main Components Years 1-5

Item	Amount	Quantity	Total
Precinct/Absentee Tabulator	\$ 3,913.11	249	\$ 974,364.39
Accessible Voting Device	\$ 3,207.41	104	\$ 333,570.64
Full EMS Software - County	\$ 154,491.84	1	\$ 154,491.84
Accumulation Only Software - County	\$ 35,108.58	0	\$ -
Accumulation Only Software - Local	\$ -	0	\$ -
Security Device (Verity Key)	\$ 56.46	29	\$ 1,637.34
Quote 1 State Funding:			\$ 1,464,064.21

Quote 2 - Additional Components Years 1-5

Item	Amount	Quantity	Total
High Speed AVCB Tabulator (Precinct Tabulator Reimbursement)	\$ 3,913.11	0	\$ -
Quote 2 State Funding:			\$ -

Total State Funding: \$ 1,464,064.21

**County Quotes\*\***

Description	Contract Price	Discount	Total	State Funding	County Funding
Quote 1 - Main Components Years 1-5	\$ 2,074,625.00	\$ (610,560.79)	\$ 1,464,064.21	\$ (1,464,064.21)	\$ -
Quote 2 - Additional Components Years 1-5	\$ 234,083.00	\$ (10,000.00)	\$ 224,083.00	\$ -	\$ 224,083.00
Quote 3 - Service and Maintenance Years 6-10	\$ 1,049,255.00	\$ (261,875.00)	\$ 787,380.00	N/A	\$ 787,380.00

**Payments**

Description	County Funding
Quote 1 - Main Components Years 1-5	\$ -
Quote 2 - Additional Components Years 1-5	\$ 224,083.00
<b>Due from County Year 1</b>	<b>\$ 224,083.00</b>
Quote 3 - Service and Maintenance Years 6-10	\$ 787,380.00
<b>Due Annually from County Years 6-10</b>	<b>\$ 157,476.00</b>

**County Total Cost Years 1 - 10**

Year 1	\$ 224,083.00
Year 2	\$ -
Year 3	\$ -
Year 4	\$ -
Year 5	\$ -
Year 6	\$ 157,476.00
Year 7	\$ 157,476.00
Year 8	\$ 157,476.00
Year 9	\$ 157,476.00
Year 10	\$ 157,476.00
<b>Total</b>	<b>\$ 1,011,463.00</b>

\*Quote 1 includes Hart's most up-to-date understanding of the quantities that the State of Michigan has agreed to fund for your county. The discount provided on Quote 1 is only valid for the quantities funded by the State and is not transferable to other Quotes. Should those State-funded quantities change, the county will be responsible for funding any excess quantities at the list price provided in Hart's contract with the State of Michigan.

\*\*All discounts provided are valid only if customer takes delivery and completes acceptance of equipment no later than 12/31/17.



## Verity Quote 1 - Main Components Year 1-5

Quote Number 00002731  
 Account Name Genesee County, MI  
 Grand Total \$1,464,064.21

Item	Description	Unit Price	Quantity	Total Price
Verity Scan	Digital ballot scanner with remote transmission capability	\$5,500.00	249	\$1,369,500.00
Verity Touch Writer w/ Access	Ballot marking device with accessibility	\$4,500.00	104	\$468,000.00
Verity Data, Build, and Count	Full Election Management System software	\$218,920.00	1	\$218,920.00
vDrive	Flash memory card/audio card for use with Verity devices	\$45.00	353	\$15,885.00
Verity Key	Electronic security token	\$80.00	29	\$2,320.00
Subtotal				\$2,074,625.00
Special Discount				(\$610,560.79)
Grand Total				\$1,464,064.21
State Funding				(\$1,464,064.21)
Expected County Expenditure				\$0.00

Bill To State of Michigan, Bureau of Elections  
 430 W Allegan St.  
 Lansing, MI 48933

Ship To 900 S Saginaw St.  
 Flint, MI 48502

## Customer Contact

Contact Name Doreen Fulcher

Email dfulcher@co.genesee.mi.us

Phone (810) 257-3283

## General Information

Expiration Date 6/1/2017

Instructions Please fax with signature to or scan and email to  
 kclakeley@hartic.com to order.

Payment Terms Per Contract

## Terms and Conditions

Pricing subject to inventory availability at time of quote execution and acceptance.  
 Taxes will be calculated in conjunction with the Customer based on the final approved price list.

## Hart Approval

Prepared By Karen Clakeley

Title Director, Strategic Accounts

Signature

*Karen G. Clakeley*

## Customer Approval

Name: *Mark Young*

Title: Chairman - Genesee County Board of  
Commissioners

Customer Approval: Mark Young

Date: 5/24/17



## Verity Quote 2 - Additional Components Years 1-5

Quote Number 00002732  
 Account Name Genesee County, MI  
 Grand Total \$224,083.00

Item	Description	Unit Price	Quantity	Total Price
Verity Scan	Digital ballot scanner with remote transmission capability	\$5,500.00	20	\$110,000.00
Verity Touch Writer w/ Access	Ballot marking device with accessibility	\$4,500.00	5	\$22,500.00
Verity Relay	Verity Relay software (server)	\$17,180.00	1	\$17,180.00
Verity Workstation	Workstation for Verity software w/ 5-year warranty	\$3,650.00	2	\$7,300.00
Okidata B430 Series Printer	Laser printer w/ starter cartridge for report printing	\$325.00	2	\$650.00
Battery Charger, 1 Bay	1-bay charger for Verity voting device battery	\$185.00	11	\$2,035.00
Battery Charger, 6 Bay	Battery charger for Verity unit	\$540.00	10	\$5,400.00
Verity Voting Device Battery	Rechargeable battery for Verity voting device	\$102.00	4	\$408.00
vDrive	Flash memory card/audio card for use with Verity devices	\$45.00	138	\$6,210.00
Verity Key	Electronic security token	\$80.00	30	\$2,400.00
New Implementation Services	Includes training, acceptance testing, project management, and on-site support for the first election on the Verity voting system. Additional services, if required, must be purchased separately.	\$60,000.00	1	\$60,000.00

Subtotal \$234,083.00  
 Special Discount (\$10,000.00)  
 Grand Total \$224,083.00

Bill To 900 S Saginaw St.  
 Flint, MI 48502

Ship To 900 S Saginaw St.  
 Flint, MI 48502

## Customer Contact

Contact Name Doreen Fulcher

Email dfulcher@co.genesee.mi.us

Phone (810) 257-3283

## General Information

Expiration Date 6/1/2017

Instructions Please fax with signature to or scan and email to  
 kclakeley@hartic.com to order.

Payment Terms Per Contract

## Terms and Conditions

Discount provided above reflects a \$500.00 discount on the unit price of Verity Scan, resulting in a unit price of \$5,000.00.

Pricing subject to inventory availability at time of quote execution and acceptance.

Taxes will be calculated in conjunction with the Customer based on the final approved price list.



Verity Quote 2 - Additional Components Years 1-5

Quote Number	00002732
Account Name	Genesee County, MI
Grand Total	\$224,083.00

Hart Approval

Prepared By Karen Clakeley

Title Director, Strategic Accounts

Signature

*Karen G. Clakeley*

Customer Approval

Name: *Mark Young*

~~Title~~ Date: 5/24/17

Customer Approval: Mark Young

~~Date~~ Title: Chairman - Genesee County  
Board of Commissioners





**Verity Quote 3 - Service and Maintenance Years 6-10**

Quote Number 00002733  
 Account Name Genesee County, MI  
 Grand Total Years 6-10 \$787,380.00

Item	Description	Unit Price	Quantity	Total Price
Service and Maintenance - Verity Scan	Annual Service and Maintenance fee for Verity Scan in years 6-10	\$564.00	269	\$151,716.00
Service and Maintenance - Verity Touch Writer w/ Access	Annual Service and Maintenance fee for Verity Touch Writer w/ Access in years 6-10	\$515.00	109	\$56,135.00
Service and Maintenance - Verity Data, Build, and Count	Annual Service and Maintenance fee for Verity Data, Build, and Count in years 6-10	\$2,000.00	1	\$2,000.00
Service and Maintenance - Verity Relay	Annual Service and Maintenance fee for Verity Relay in years 6-10		1	

Annual Total \$209,851.00  
 Subtotal License and Support Years 6-10 \$1,049,255.00  
 Discount Years 6-10 (\$261,875.00)  
 Total Years 6-10 \$787,380.00

Bill To 900 S Saginaw St.  
 Flint, MI 48502

Ship To 900 S Saginaw St.  
 Flint, MI 48502

**Customer Contact**

Contact Name Doreen Fulcher

Email dfulcher@co.genesee.mi.us

Phone (810) 257-3283

**General Information**

Expiration Date 6/1/2017

Instructions Please fax with signature to or scan and email to [kclakeley@hartic.com](mailto:kclakeley@hartic.com) to order.

Payment Terms Per Contract

**Terms and Conditions**

Discount provided above reflects a \$140.00 discount on the unit price of Verity Scan Service and Maintenance for years 6-10 and a \$135.00 discount on the unit price of Verity Touch Writer w/ Access Service and Maintenance for years 6-10. The resulting unit prices are as follows:  
 - Service and Maintenance - Verity Scan: \$424.00  
 - Service and Maintenance - Verity Touch Writer w/ Access: \$380.00

Pricing subject to inventory availability at time of quote execution and acceptance.  
 Taxes will be calculated in conjunction with the Customer based on the final approved price list.

**Hart Approval**

Prepared By Karen Clakeley

Title Director, Strategic Accounts

Signature

*Karen E. Clakeley*



Verity Quote 3 - Service and Maintenance Years 6-10  
Quote Number 00002733  
Account Name Genesee County, MI  
Grand Total Years 6-10 \$787,380.00

Customer Approval

Name: Mark Young  
Customer Approval: Mark Young

Title: Date: 5/24/17  
~~Date:~~ Title: Chairman - Genesee County  
Board of Commissioners



Price Quote for  
Ionia County, MI

Contents

- Summary
- Quote 1 for Main Components Years 1-5
- Quote 2 for Additional Components Years 1-5
- Quote 3 for Service and Maintenance Years 6-10

Summary

State Funding Available\*

Item	Amount	Quantity	Total
Precinct/Absentee Tabulator	\$ 3,913.11	33	\$ 129,132.63
Accessible Voting Device	\$ 3,207.41	24	\$ 76,977.84
High Speed AVCB Tabulator (Precinct Tabulator Reimbursement)	\$ 3,913.11	0	\$ -
Full EMS Software - County	\$ 154,491.84	1	\$ 154,491.84
Accumulation Only Software - County	\$ 35,108.58	0	\$ -
Accumulation Only Software - Local	\$ -	0	\$ -
Security Device (Verify Key)	\$ 58.46	20	\$ 1,129.20
			<b>\$ 361,731.51</b>

County Quotes\*\*

Description	Contract Price	Discount	Total	State Funding	County Funding
Quote 1 - Main Components Years 1-5	\$ 512,585.00	\$ (150,853.49)	\$ 361,731.51	\$ (361,731.51)	\$ -
Quote 2 - Additional Components Years 1-5	\$ 53,690.00	\$ -	\$ 53,690.00	N/A	\$ 53,690.00
Quote 3 - Service and Maintenance Years 6-10	\$ 164,860.00	\$ (39,300.00)	\$ 125,560.00	N/A	\$ 125,560.00

Payments

Description	County Funding
Quote 1 - Main Components Years 1-5	\$ -
Quote 2 - Additional Components Years 1-5	\$ 53,690.00
Due from County Year 1	\$ 53,690.00
Quote 3 - Service and Maintenance Years 6-10	\$ 125,560.00
Due Annually from County Years 6-10	\$ 25,112.00

County Total Cost Years 1 - 10

Year 1	\$ 53,690.00
Year 2	\$ -
Year 3	\$ -
Year 4	\$ -
Year 5	\$ -
Year 6	\$ 25,112.00
Year 7	\$ 25,112.00
Year 8	\$ 25,112.00
Year 9	\$ 25,112.00
Year 10	\$ 25,112.00
Total	\$ 179,250.00

\*Quote 1 includes Hart's most up-to-date understanding of the quantities that the State of Michigan has agreed to fund for your county. The discount provided on Quote 1 is only valid for the quantities funded by the State and is not transferable to other Quotes. Should those State-funded quantities change, the county will be responsible for funding any excess quantities at the list price provided in Hart's contract with the State of Michigan.

\*\*All discounts provided are valid only if customer takes delivery and completes acceptance of equipment no later than 12/31/17.



Verity Quote 1 - Main Components Year 1-5

Quote Number 00002433  
Account Name Ionia County, MI  
Grand Total \$361,731.51

Item	Description	Unit Price	Quantity	Total Price
Verity Scan	Digital ballot scanner with remote transmission capability	\$5,500.00	33	\$181,500.00
Verity Touch Writer w/ Access	Ballot marking device with accessibility	\$4,500.00	24	\$108,000.00
Verity Data, Build, and Count	Full Election Management System software	\$218,920.00	1	\$218,920.00
Verity Key	Electronic security token	\$80.00	20	\$1,600.00
vDrive	Flash memory card/audio card for use with Verity devices	\$45.00	57	\$2,565.00

Subtotal \$512,585.00  
Special Discount (\$150,853.49)  
Grand Total \$361,731.51  
State Funding (\$361,731.51)  
Expected County Expenditure \$0.00

Bill To State of Michigan  
430 W Allegan St., 1st Floor  
Lansing, MI 48933

Ship To 100 W Main St.  
Ionia, MI 48846

Customer Contact

Contact Name Janae Cooper Email jcooper@ioniacounty.org  
Phone (616) 527-5322

General Information

Expiration Date 4/8/2017 Instructions Please fax with signature to or scan and email to  
Payment Terms Net 30 kclakeley@hartic.com to place this order.

Terms and Conditions

Pricing subject to inventory availability at time of quote execution and acceptance.  
Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Hart Approval

Prepared By Karen Clakeley Title Director, Strategic Accounts  
Signature *Karen B. Clakeley*

Customer Approval

Name: \_\_\_\_\_ Title: \_\_\_\_\_  
Customer Approval: \_\_\_\_\_ Date: \_\_\_\_\_





Verity Quote 2 - Additional Components Years 1-5

Quote Number 00002434  
Account Name Ionia County, MI  
Grand Total \$53,690.00

Item	Description	Unit Price	Quantity	Total Price
Verity Relay	Verity Relay software (server)	\$17,180.00	1	\$17,180.00
Verity Workstation	Workstation for Verity software w/ 5-year warranty	\$3,650.00	2	\$7,300.00
Okidata B431D Printer	Laser printer w/ starter cartridge for report printing	\$325.00	2	\$650.00
Battery Charger, 1 Bay	1-bay charger for Verity voting device battery	\$185.00	20	\$3,700.00
vDrive	Flash memory card/audio card for use with Verity devices	\$45.00	12	\$540.00
Verity Key	Electronic security token	\$80.00	4	\$320.00
New Implementation Services	Includes training, acceptance testing, project management, and on-site support for the first election on the Verity voting system. Additional services, if required, must be purchased separately.	\$24,000.00	1	\$24,000.00
Subtotal				\$53,690.00
Grand Total				\$53,690.00

Bill To 100 W Main St.  
Ionia, MI 48846

Ship To 100 W Main St.  
Ionia, MI 48846

Customer Contact

Contact Name Janae Cooper Email jcooper@ioniacounty.org  
Phone (616) 527-5322

General Information

Expiration Date 4/8/2017 Instructions Please fax with signature to or scan and email to kclakeley@hartic.com to place this order.  
Payment Terms Net 30

Terms and Conditions

Pricing subject to inventory availability at time of quote execution and acceptance.  
Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Hart Approval

Prepared By Karen Clakeley Title Director, Strategic Accounts  
Signature *Karen B. Clakeley*

Customer Approval

Name: \_\_\_\_\_ Title: \_\_\_\_\_  
Customer Approval: \_\_\_\_\_ Date: \_\_\_\_\_



**Verity Quote 3 - Service and Maintenance Years 6-10**  
 Quote Number 00002436  
 Account Name Ionia County, MI  
 Grand Total Years 6-10 \$125,560.00

Item	Description	Unit Price	Quantity	Total Price
Service and Maintenance - Verity Scan	Annual Service and Maintenance fee for Verity Scan in years 6-10	\$564.00	33	\$18,612.00
Service and Maintenance - Verity Touch Writer w/ Access	Annual Service and Maintenance fee for Verity Touch Writer w/ Access in years 6-10	\$515.00	24	\$12,360.00
Service and Maintenance - Verity Data, Build, and Count	Annual Service and Maintenance fee for Verity Data, Build, and Count in years 6-10	\$2,000.00	1	\$2,000.00
Service and Maintenance - Verity Relay	Annual Service and Maintenance fee for Verity Relay in years 6-10		1	

Annual Total \$32,972.00  
 Subtotal License and Support Years 6-10 \$164,860.00  
 Discount Years 6-10 (\$39,300.00)  
 Total Years 6-10 \$125,560.00

Bill To 100 W Main St.  
 Ionia, MI 48846

Ship To 100 W Main St.  
 Ionia, MI 48846

**Customer Contact**

Contact Name Janae Cooper

Email jcooper@ioniacounty.org

Phone (616) 527-5322

**General Information**

Expiration Date 4/8/2017

Instructions Please fax with signature to or scan and email to [kclakeley@hartic.com](mailto:kclakeley@hartic.com) to place this order.

Payment Terms Net 30

**Terms and Conditions**

Discount provided above reflects a \$140.00 discount on the unit price of Verity Scan Service and Maintenance for years 6-10 and a \$135.00 discount on the unit price of Verity Touch Writer w/ Access Service and Maintenance for years 6-10. The resulting unit prices are as follows:  
 - Service and Maintenance - Verity Scan: \$424.00  
 - Service and Maintenance - Verity Touch Writer w/ Access: \$380.00

Pricing subject to inventory availability at time of quote execution and acceptance.  
 Taxes will be calculated in conjunction with the Customer based on the final approved price list.

**Hart Approval**

Prepared By Karen Clakeley

Title Director, Strategic Accounts

Signature

*Karen E. Clakeley*

REVISED  
JUNE 19, 2017



Price Quote for  
Livingston County, MI

**Contents**

- Summary
- Quote 1 for Main Components Years 1-5
- Quote 2 for Additional Components Years 1-5
- Quote 3 for Service and Maintenance Years 6-10

**Summary**

**State Funding Available\***

*Quote 1 - Main Components Years 1-5*

Item	Amount	Quantity	Total
Precinct/Absentee Tabulator	\$ 3,913.11	100	\$ 391,311.00
Accessible Voting Device	\$ 3,207.41	55	\$ 176,407.55
Full EMS Software - County	\$ 154,491.84	1	\$ 154,491.84
Accumulation Only Software - County	\$ 35,108.58	0	\$ -
Accumulation Only Software - Local	\$ -	0	\$ -
Security Device (Verity Key)	\$ 56.46	19	\$ 1,072.74
Quote 1 State Funding:			\$ 723,283.13

*Quote 2 - Additional Components Years 1-5*

Item	Amount	Quantity	Total
High Speed AVCB Tabulator (Precinct Tabulator Reimbursement)	\$ 3,913.11	0	\$ -
Quote 2 State Funding:			\$ -

Total State Funding: \$ 723,283.13

**County Quotes\*\***

Description	Contract Price	Discount	Total	State Funding	County Funding
Quote 1 - Main Components Years 1-5	\$ 1,024,915.00	\$ (301,631.87)	\$ 723,283.13	\$ (723,283.13)	\$ -
Quote 2 - Additional Components Years 1-5	\$ 227,250.00	\$ (11,140.00)	\$ 216,110.00	\$ -	\$ 216,110.00
Quote 3 - Service and Maintenance Years 6-10	\$ 500,325.00	\$ (123,825.00)	\$ 376,500.00	N/A	\$ 376,500.00

**Payments**

Description	County Funding
Quote 1 - Main Components Years 1-5	\$ -
Quote 2 - Additional Components Years 1-5	\$ 216,110.00
Due from County Year 1	\$ 216,110.00
Quote 3 - Service and Maintenance Years 6-10	\$ 376,500.00
Due Annually from County Years 6-10	\$ 75,300.00

**County Total Cost Years 1 - 10**

Year 1	\$ 216,110.00
Year 2	\$ -
Year 3	\$ -
Year 4	\$ -
Year 5	\$ -
Year 6	\$ 75,300.00
Year 7	\$ 75,300.00
Year 8	\$ 75,300.00
Year 9	\$ 75,300.00
Year 10	\$ 75,300.00
Total	\$ 592,610.00

\*Quote 1 includes Hart's most up-to-date understanding of the quantities that the State of Michigan has agreed to fund for your county. The discount provided on Quote 1 is only valid for the quantities funded by the State and is not transferable to other Quotes. Should those State-funded quantities change, the county will be responsible for funding any excess quantities at the list price provided in Hart's contract with the State of Michigan.

\*\*All discounts provided are valid only if customer takes delivery and completes acceptance of equipment no later than 12/31/17.

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## Verity Quote 1 - Main Components Year 1-5

Quote Number 00002957  
 Account Name Livingston County, MI  
 Grand Total \$723,283.13

Item	Description	Unit Price	Quantity	Total Price
Verity Scan	Digital ballot scanner with remote transmission capability	\$5,500.00	100	\$550,000.00
Verity Touch Writer w/ Access	Ballot marking device with accessibility	\$4,500.00	55	\$247,500.00
Verity Data, Build, and Count	Full Election Management System software	\$218,920.00	1	\$218,920.00
vDrive	Flash memory card/audio card for use with Verity devices	\$45.00	155	\$6,975.00
Verity Key	Electronic security token	\$80.00	19	\$1,520.00
Subtotal				\$1,024,915.00
Special Discount				(\$301,631.87)
Grand Total				\$723,283.13
State Funding				(\$723,283.13)
Expected County Expenditure				\$0.00

Bill To State of Michigan, Bureau of Elections  
 430 W Allegan St  
 Lansing, MI 48933

Ship To 200 E Grand River Ave.  
 Howell, MI 48843

## Customer Contact

Contact Name Elizabeth Hundley  
 Email ehundley@livgov.com  
 Phone (517) 546-8177

## General Information

Expiration Date 7/15/2017  
 Payment Terms Net 30  
 Instructions Please fax with signature to or scan and email to [kclakeley@hartic.com](mailto:kclakeley@hartic.com) to order.

## Terms and Conditions

Delivery includes removal and salvage of customer's existing voting system at no extra charge.  
 Pricing subject to inventory availability at time of quote execution and acceptance.  
 Taxes will be calculated in conjunction with the Customer based on the final approved price list.

## Hart Approval

Prepared By Karen Clakeley  
 Signature *Karen B. Clakeley*  
 Title Director, Strategic Accounts

## Customer Approval LIVINGSTON COUNTY:

Name: KATE LAWRENCE - Chairwoman  
 Title: County Board of Commissioners

Customer Approval: *Kate Lawrence*  
 Date: 6/19/17

APPROVED AS TO FORM FOR COUNTY OF LIVINGSTON:  
 COHL, STOKER & TOSKEY, P.C.  
 BY: JENNIFER M. PERAZICH 6/16/17

Confidential - Not for Redistribution - Permitted within Michigan Bureau of Elections and local jurisdictions within Livingston County





## Verity Quote 2 - Additional Components Years 1-5

Quote Number 00002959  
 Account Name Livingston County, MI  
 Grand Total \$216,110.00

Item	Description	Unit Price	Quantity	Total Price
Verity Scan	Digital ballot scanner with remote transmission capability	\$5,500.00	20	\$110,000.00
Verity Touch Writer w/ Access	Ballot marking device with accessibility	\$4,500.00	4	\$18,000.00
Verity Relay	Verity Relay software (server)	\$17,180.00	1	\$17,180.00
Verity Workstation	Workstation for Verity software w/ 5-year warranty	\$3,650.00	2	\$7,300.00
Okidata B430 Series Printer	Laser printer w/ starter cartridge for report printing	\$325.00	2	\$650.00
Battery Charger, 1 Bay	1-bay charger for Verity voting device battery	\$185.00	13	\$2,405.00
Battery Charger, 6 Bay	6-bay charger for Verity voting device battery	\$540.00	16	\$8,640.00
vDrive	Flash memory card/audio card for use with Verity devices	\$45.00	31	\$1,395.00
Verity Key	Electronic security token	\$80.00	21	\$1,680.00
New Implementation Services	Includes training, acceptance testing, project management, and on-site support for the first election on the Verity voting system. Additional services, if required, must be purchased separately.	\$60,000.00	1	\$60,000.00

Subtotal \$227,250.00  
 Special Discount (\$11,140.00)  
 Grand Total \$216,110.00

Bill To 200 E Grand River Ave.  
Howell, MI 48843

Ship To 200 E Grand River Ave.  
Howell, MI 48843

## Customer Contact

Contact Name Elizabeth Hundley

Email ehundley@livgov.com

Phone (517) 546-8177

## General Information

Expiration Date 7/15/2017

Instructions Please fax with signature to or scan and email to [kclakeley@hartic.com](mailto:kclakeley@hartic.com) to order.

Payment Terms Net 30

## Terms and Conditions

Delivery includes removal and salvage of customer's existing voting system at no extra charge.

Pricing subject to inventory availability at time of quote execution and acceptance.  
 Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Confidential - Not for Redistribution - Permitted within Michigan Bureau of Elections and local jurisdictions within Livingston County



Verity Quote 2 - Additional Components Years 1-5  
Quote Number 00002959  
Account Name Livingston County, MI  
Grand Total \$216,110.00

Hart Approval

Prepared By Karen Clakeley

Title Director, Strategic Accounts

Signature

*Karen Clakeley*

Customer Approval LIVINGSTON COUNTY:

Name: KATE LAWRENCE - Chairwoman

Title: County Board of Commissioners

Customer Approval: ☒

*Kate Lawrence*

Date: 6/19/17

APPROVED AS TO FORM FOR COUNTY OF LIVINGSTON  
COHL, STOKER & TOSKEY, P.C.  
BY: TIMOTHY M. PRASONE 6/19/17



## Verity Quote 3 - Service and Maintenance Years 6-10

Quote Number 00002959

Account Name Livingston County, MI

Grand Total Years 6-10 \$376,500.00

Item	Description	Unit Price	Quantity	Total Price
Service and Maintenance - Verity Scan	Annual Service and Maintenance fee for Verity Scan in years 6-10	\$584.00	120	\$67,680.00
Service and Maintenance - Verity Touch Writer w/ Access	Annual Service and Maintenance fee for Verity Touch Writer w/ Access in years 6-10	\$515.00	59	\$30,385.00
Service and Maintenance - Verity Data, Build, and Count	Annual Service and Maintenance fee for Verity Data, Build, and Count in years 6-10	\$2,000.00	1	\$2,000.00
Service and Maintenance - Verity Relay	Annual Service and Maintenance fee for Verity Relay in years 6-10		1	

Annual Total \$100,065.00

Subtotal License and Support Years 6-10 \$500,325.00

Discount Years 6-10 (\$123,825.00)

Total Years 6-10 \$376,500.00

Bill To 200 E Grand River Ave.  
Howell, MI 48843Ship To 200 E Grand River Ave.  
Howell, MI 48843

## Customer Contact

Contact Name Elizabeth Hundley

Email ehundley@livgov.com

Phone (517) 546-8177

## General Information

Expiration Date 7/15/2017

Payment Terms Net 30

Instructions Please fax with signature to or scan and email to [kclakeley@hartic.com](mailto:kclakeley@hartic.com) to order.

## Terms and Conditions

Discount provided above reflects a \$140.00 discount on the unit price of Verity Scan Service and Maintenance for years 6-10 and a \$135.00 discount on the unit price of Verity Touch Writer w/ Access Service and Maintenance for years 6-10. The resulting unit prices are as follows:

- Service and Maintenance - Verity Scan: \$424.00

- Service and Maintenance - Verity Touch Writer w/ Access: \$380.00

Pricing subject to inventory availability at time of quote execution and acceptance.

Taxes will be calculated in conjunction with the Customer based on the final approved price list.

## Hart Approval

Prepared By Karen Clakeley

Title Director, Strategic Accounts

Signature



Verity Quote 3 - Service and Maintenance Years 6-10  
Quote Number 00002958  
Account Name Livingston County, MI  
Grand Total Years 6-10 \$376,500.00

Customer Approval LIVINGSTON COUNTY:

Name: KATE LAWRENCE - Chairwoman

Title: County Board of Commissioners

Customer Approval: ☒ *Kate Lawrence* Date: 6/19/17

APPROVED AS TO FORM FOR COUNTY OF LIVINGSTON:  
COHL, STOKER & TOSKEY, P.C.  
BY: THOMAS M. PEARSON - 6/16/17

# MONTCALM COUNTY



## Price Quote for Montcalm County, MI

**Contents**  
 - Summary  
 - Quote 1 for Main Components Years 1-5  
 - Quote 2 for Additional Components Years 1-5  
 - Quote 3 for Service and Maintenance Years 6-10

*Revised*

### Summary

#### State Funding Available\*

Quote 1 - Main Components Years 1-5

Item	Amount	Quantity	Total
Precinct/Absentee Tabulator	\$ 3,913.11	31	\$ 121,306.41
Accessible Voting Device	\$ 3,207.41	27	\$ 86,600.07
Full EMS Software - County	\$ 154,491.84	1	\$ 154,491.84
Accumulation Only Software - County	\$ 35,108.58	0	\$ -
Accumulation Only Software - Local	\$ -	0	\$ -
Security Device (Verity Key)	\$ 56.46	24	\$ 1,355.04
Quote 1 State Funding:			\$ 363,753.36

Quote 2 - Additional Components Years 1-5

Item	Amount	Quantity	Total
High Speed AVCB Tabulator (Precinct Tabulator Reimbursement)	\$ 3,913.11	0	\$ -
Quote 2 State Funding:			\$ -

Total State Funding: \$ 363,753.36

#### County Quotes\*\*

Description	Contract Price	Discount	Total	State Funding	County Funding
Quote 1 - Main Components Years 1-5	\$ 515,450.00	\$ (151,696.64)	\$ 363,753.36	\$ (363,753.36)	\$ -
Quote 2 - Additional Components Years 1-5	\$ 54,510.00	\$ -	\$ 54,510.00	\$ -	\$ 54,510.00
Quote 3 - Service and Maintenance Years 6-10	\$ 166,945.00	\$ (39,925.00)	\$ 127,020.00	N/A	\$ 127,020.00

#### Payments

Description	County Funding
Quote 1 - Main Components Years 1-5	\$ -
Quote 2 - Additional Components Years 1-5	\$ 54,510.00
Due from County Year 1	\$ 54,510.00

Quote 3 - Service and Maintenance Years 6-10	\$ 127,020.00
Due Annually from County Years 6-10	\$ 25,404.00 - 2000 = 23,404.00

#### County Total Cost Years 1 - 10

Year 1	\$ 54,510.00
Year 2	\$ -
Year 3	\$ -
Year 4	\$ -
Year 5	\$ -
Year 6	\$ 25,404.00
Year 7	\$ 25,404.00
Year 8	\$ 25,404.00
Year 9	\$ 25,404.00
Year 10	\$ 25,404.00
Total	\$ 181,530.00

\*Quote 1 includes Hart's most up-to-date understanding of the quantities that the State of Michigan has agreed to fund for your county. The discount provided on Quote 1 is only valid for the quantities funded by the State and is not transferable to other Quotes. Should those State-funded quantities change, the county will be responsible for funding any excess quantities at the list price provided in Hart's contract with the State of Michigan.

\*\*All discounts provided are valid only if customer takes delivery and completes acceptance of equipment no later than 12/31/17.





## Verity Quote 1 - Main Components Year 1-5

Quote Number 00002459  
 Account Name Montcalm County, MI  
 Grand Total \$363,753.36

Item	Description	Unit Price	Quantity	Total Price
Verity Scan	Digital ballot scanner with remote transmission capability	\$5,500.00	31	\$170,500.00
Verity Touch Writer w/ Access	Ballot marking device with accessibility	\$4,500.00	27	\$121,500.00
Verity Data, Build, and Count	Full Election Management System software	\$218,920.00	1	\$218,920.00
Verity Key	Electronic security token	\$80.00	24	\$1,920.00
vDrive	Flash memory card/audio card for use with Verity devices	\$45.00	58	\$2,610.00
Subtotal				\$515,450.00
Special Discount				(\$151,696.64)
Grand Total				\$363,753.36
State Funding				(\$363,753.36)
Expected County Expenditure				\$0.00

Bill To State of Michigan  
 430 W Allegan St., 1st Floor  
 Lansing, MI 48933

Ship To 211 W Main St., 2nd Floor  
 Stanton, MI 48888

## Customer Contact

Contact Name Kristen Millard

Email kmillard@co.montcalm.mi.us

## General Information

Expiration Date 4/9/2017

Instructions Please fax with signature to or scan and email to [kclakeley@hartic.com](mailto:kclakeley@hartic.com) to place this order.

Payment Terms Net 30

## Terms and Conditions

Pricing subject to inventory availability at time of quote execution and acceptance.  
 Taxes will be calculated in conjunction with the Customer based on the final approved price list.

## Hart Approval

Prepared By Karen Clakeley

Title Director, Strategic Accounts

Signature

*Karen B. Clakeley*

## Customer Approval

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Customer Approval: \_\_\_\_\_

Date: \_\_\_\_\_



## Verity Quote 1 - Main Components Year 1-5

Quote Number 00002459  
 Account Name Montcalm County, MI  
 Grand Total \$363,753.36

Item	Description	Unit Price	Quantity	Total Price
Verity Scan	Digital ballot scanner with remote transmission capability	\$5,500.00	31	\$170,500.00
Verity Touch Writer w/ Access	Ballot marking device with accessibility	\$4,500.00	27	\$121,500.00
Verity Data, Build, and Count	Full Election Management System software	\$218,920.00	1	\$218,920.00
Verity Key	Electronic security token	\$80.00	24	\$1,920.00
vDrive	Flash memory card/audio card for use with Verity devices	\$45.00	58	\$2,610.00
Subtotal				\$515,450.00
Special Discount				(\$151,696.64)
Grand Total				\$363,753.36
State Funding				(\$363,753.36)
Expected County Expenditure				\$0.00

Bill To State of Michigan  
 430 W Allegan St., 1st Floor  
 Lansing, MI 48933

Ship To 211 W Main St., 2nd Floor  
 Stanton, MI 48888

## Customer Contact

Contact Name Kristen Millard

Email kmillard@co.montcalm.mi.us

## General Information

Expiration Date 4/9/2017

Instructions Please fax with signature to or scan and email to  
[kclakeley@hartic.com](mailto:kclakeley@hartic.com) to place this order.

Payment Terms Net 30

## Terms and Conditions

Pricing subject to inventory availability at time of quote execution and acceptance.  
 Taxes will be calculated in conjunction with the Customer based on the final approved price list.

## Hart Approval

Prepared By Karen Clakeley

Title Director, Strategic Accounts

Signature

## Customer Approval

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Customer Approval: \_\_\_\_\_

Date: \_\_\_\_\_



## Verity Quote 3 - Service and Maintenance Years 6-10

Quote Number 00002462

Account Name Montcalm County, MI

Grand Total Years 6-10 \$127,020.00

Item	Description	Unit Price	Quantity	Total Price
Service and Maintenance - Verity Scan	Annual Service and Maintenance fee for Verity Scan in years 6-10	\$564.00	31	\$17,484.00
Service and Maintenance - Verity Touch Writer w/ Access	Annual Service and Maintenance fee for Verity Touch Writer w/ Access in years 6-10	\$515.00	27	\$13,905.00
Service and Maintenance - Verity Data, Build, and Count	Annual Service and Maintenance fee for Verity Data, Build, and Count in years 6-10	\$2,000.00	1	\$2,000.00
Service and Maintenance - Verity Relay	Annual Service and Maintenance fee for Verity Relay in years 6-10		1	

Annual Total \$33,389.00

Subtotal License and Support Years 6-10 \$166,945.00

Discount Years 6-10 (\$39,925.00)

Total Years 6-10 \$127,020.00

Bill To P.O. Box 368  
Stanton, MI 48888Ship To 211 W Main St., 2nd Floor  
Stanton, MI 48888

## Customer Contact

Contact Name Kristen Millard

Email kmillard@co.montcalm.mi.us

## General Information

Expiration Date 4/9/2017

Instructions Please fax with signature to or scan and email to [kclakeley@hartic.com](mailto:kclakeley@hartic.com) to place this order.

Payment Terms Net 30

## Terms and Conditions

Discount provided above reflects a \$140.00 discount on the unit price of Verity Scan Service and Maintenance for years 6-10 and a \$135.00 discount on the unit price of Verity Touch Writer w/ Access Service and Maintenance for years 6-10.

The resulting unit prices are as follows:

- Service and Maintenance - Verity Scan: \$424.00

- Service and Maintenance - Verity Touch Writer w/ Access: \$380.00

Pricing subject to inventory availability at time of quote execution and acceptance.

Taxes will be calculated in conjunction with the Customer based on the final approved price list.

## Hart Approval

Prepared By Karen Clokeley

Title Director, Strategic Accounts

Signature



## Verity Quote 3 - Service and Maintenance Years 6-10

Quote Number 00002462  
 Account Name Montcalm County, MI  
 Grand Total Years 6-10 \$127,020.00

Item	Description	Unit Price	Quantity	Total Price
Service and Maintenance - Verity Scan	Annual Service and Maintenance fee for Verity Scan in years 6-10	\$564.00	31	\$17,484.00
Service and Maintenance - Verity Touch Writer w/ Access	Annual Service and Maintenance fee for Verity Touch Writer w/ Access in years 6-10	\$515.00	27	\$13,905.00
Service and Maintenance - Verity Data, Build, and Count	Annual Service and Maintenance fee for Verity Data, Build, and Count in years 6-10	\$2,000.00	1	\$2,000.00
Service and Maintenance - Verity Relay	Annual Service and Maintenance fee for Verity Relay in years 6-10		1	
Annual Total				\$33,389.00
Subtotal License and Support Years 6-10				\$166,945.00
Discount Years 6-10				(\$39,925.00)
Total Years 6-10				\$127,020.00

Bill To P.O. Box 368  
 Stanton, MI 48888

Ship To 211 W Main St., 2nd Floor  
 Stanton, MI 48888

## Customer Contact

Contact Name Kristen Millard

Email kmillard@co.montcalm.mi.us

## General Information

Expiration Date 4/9/2017

Instructions Please fax with signature to or scan and email to [kclakeley@hartic.com](mailto:kclakeley@hartic.com) to place this order.

Payment Terms Net 30

## Terms and Conditions

Discount provided above reflects a \$140.00 discount on the unit price of Verity Scan Service and Maintenance for years 6-10 and a \$135.00 discount on the unit price of Verity Touch Writer w/ Access Service and Maintenance for years 6-10. The resulting unit prices are as follows:

- Service and Maintenance - Verity Scan: \$424.00
- Service and Maintenance - Verity Touch Writer w/ Access: \$380.00

Pricing subject to inventory availability at time of quote execution and acceptance.  
 Taxes will be calculated in conjunction with the Customer based on the final approved price list.

## Hart Approval

Prepared By Karen Clakeley

Title Director, Strategic Accounts

Signature

*Karen Clakeley*

# MUSKEGON COUNTY



## Price Quote for Muskegon County, MI

### Contents

- Summary
- Quote 1 for Main Components Years 1-5
- Quote 2 for Additional Components Years 1-5
- Quote 3 for Service and Maintenance Years 6-10

### Summary

#### State Funding Available\*

Item	Amount	Quantity	Total
Precinct/Absentee Tabulator	\$ 3,913.11	78	\$ 305,222.58
Accessible Voting Device	\$ 3,207.41	67	\$ 214,896.47
High Speed AVCB Tabulator (Precinct Tabulator Reimbursement)	\$ 3,913.11	0	\$ -
Full EMS Software - County	\$ 154,491.84	1	\$ 154,491.84
Accumulation Only Software - County	\$ 35,108.58	0	\$ -
Accumulation Only Software - Local	\$ -	0	\$ -
Security Device (Verity Key)	\$ 56.46	24	\$ 1,355.04
			<b>\$ 675,965.93</b>

#### County Quotes\*\*

Description	Contract Price	Discount	Total	State Funding	County Funding
Quote 1 - Main Components Years 1-5	\$ 957,865.00	\$ (281,899.07)	\$ 675,965.93	\$ (675,965.93)	\$ -
Quote 2 - Additional Components Years 1-5	\$ 73,725.00	\$ -	\$ 73,725.00	N/A	\$ 73,725.00
Quote 3 - Service and Maintenance Years 6-10	\$ 402,485.00	\$ (81,700.00)	\$ 320,785.00	N/A	\$ 320,785.00

#### Payments

Description	County Funding
Quote 1 - Main Components Years 1-5	\$ -
Quote 2 - Additional Components Years 1-5	\$ 73,725.00
Due from County Year 1	\$ 73,725.00
Quote 3 - Service and Maintenance Years 6-10	\$ 320,785.00
Due Annually from County Years 6-10	\$ 64,157.00

#### County Total Cost Years 1 - 10

Year 1	\$ 73,725.00
Year 2	\$ -
Year 3	\$ -
Year 4	\$ -
Year 5	\$ -
Year 6	\$ 64,157.00
Year 7	\$ 64,157.00
Year 8	\$ 64,157.00
Year 9	\$ 64,157.00
Year 10	\$ 64,157.00
<b>Total</b>	<b>\$ 394,510.00</b>

\*Quote 1 includes Hart's most up-to-date understanding of the quantities that the State of Michigan has agreed to fund for your county. The discount provided on Quote 1 is only valid for the quantities funded by the State and is not transferable to other Quotes. Should those State-funded quantities change, the county will be responsible for funding any excess quantities at the list price provided in Hart's contract with the State of Michigan.

\*\*All discounts provided are valid only if customer takes delivery and completes acceptance of equipment no later than 12/31/17.





## Verity Quote 1 - Main Components Year 1-5

Quote Number 00002420  
 Account Name Muskegon County, MI  
 Grand Total \$675,965.93

Item	Description	Unit Price	Quantity	Total Price
Verity Scan	Digital ballot scanner with remote transmission capability	\$5,500.00	78	\$429,000.00
Verity Touch Writer w/ Access	Ballot marking device with accessibility	\$4,500.00	67	\$301,500.00
Verity Data, Build, and Count	Full Election Management System software	\$218,920.00	1	\$218,920.00
vDrive	Flash memory card/audio card for use with Verity devices	\$45.00	145	\$6,525.00
Verity Key	Electronic security token	\$80.00	24	\$1,920.00

Subtotal \$957,865.00  
 Special Discount (\$281,899.07)  
 Grand Total \$675,965.93  
 State Funding (\$675,965.93)  
 Expected County Expenditure \$0.00

Bill To State of Michigan  
 430 W Allegan St., 1st Floor  
 Lansing, MI 48933

Ship To 990 Terrace St., 1st Floor  
 Muskegon, MI 49442

## Customer Contact

Contact Name Nancy Waters  
 Email watersna@co.muskegon.mi.us  
 Phone (231) 724-6221

## General Information

Expiration Date 4/8/2017  
 Instructions Please fax with signature to or scan and email to [kclakeley@hartic.com](mailto:kclakeley@hartic.com) to place this order.  
 Payment Terms Net 30

## Terms and Conditions

Pricing subject to inventory availability at time of quote execution and acceptance.  
 Taxes will be calculated in conjunction with the Customer based on the final approved price list.

## Hart Approval

Prepared By Karen Clakeley  
 Title Director, Strategic Accounts  
 Signature *Karen B. Clakeley*

## Customer Approval

Name: \_\_\_\_\_ Title: \_\_\_\_\_  
 Customer Approval: \_\_\_\_\_ Date: \_\_\_\_\_



## Verity Quote 2 - Additional Components Years 1-5

Quote Number 00002445  
 Account Name Muskegon County, MI  
 Grand Total \$73,725.00

Item	Description	Unit Price	Quantity	Total Price
Verity Relay	Verity Relay software (server)	\$17,180.00	1	\$17,180.00
Verity Workstation	Workstation for Verity software w/ 5-year warranty	\$3,650.00	2	\$7,300.00
Okidata B431D Printer	Laser printer w/ starter cartridge for report printing	\$325.00	2	\$650.00
Battery Charger, 1 Bay	1-bay charger for Verity voting device battery	\$185.00	24	\$4,440.00
vDrive	Flash memory card/audio card for use with Verity devices	\$45.00	39	\$1,755.00
Verity Key	Electronic security token	\$80.00	5	\$400.00
New Implementation Services	Includes training, acceptance testing, project management, and on-site support for the first election on the Verity voting system. Additional services, if required, must be purchased separately.	\$42,000.00	1	\$42,000.00
Subtotal				\$73,725.00
Grand Total				\$73,725.00

Bill To 990 Terrace St., 1st Floor  
 Muskegon, MI 49442

Ship To 990 Terrace St., 1st Floor  
 Muskegon, MI 49442

## Customer Contact

Contact Name Nancy Waters  
 Email watersna@co.muskegon.mi.us  
 Phone (231) 724-6221

## General Information

Expiration Date 4/9/2017  
 Payment Terms Net 30  
 Instructions Please fax with signature to or scan and email to [kclakeley@hartic.com](mailto:kclakeley@hartic.com) to place this order.

## Terms and Conditions

Pricing subject to inventory availability at time of quote execution and acceptance.  
 Taxes will be calculated in conjunction with the Customer based on the final approved price list.

## Hart Approval

Prepared By Karen Clakeley  
 Signature *Karen Clakeley*  
 Title Director, Strategic Accounts

## Customer Approval

Name: \_\_\_\_\_ Title: \_\_\_\_\_  
 Customer Approval: \_\_\_\_\_ Date: \_\_\_\_\_



## Verity Quote 3 - Service and Maintenance Years 6-10

Quote Number 00002446

Account Name Muskegon County, MI

Grand Total Years 6-10 \$320,785.00

Bill To 990 Terrace St., 1st Floor  
Muskegon, MI 49442

Ship To 990 Terrace St., 1st Floor  
Muskegon, MI 49442

## Customer Contact

Contact Name Nancy Waters

Email watersna@co.muskegon.mi.us

Phone (231) 724-6221

## General Information

Expiration Date 4/9/2017

Instructions Please fax with signature to or scan and email to  
[kclakeley@hartic.com](mailto:kclakeley@hartic.com) to place this order.

Payment Terms Net 30

## Terms and Conditions

Discount provided above reflects a \$115.00 discount on the unit price of Verity Scan Service and Maintenance for years 6-10 and a \$110.00 discount on the unit price of Verity Touch Writer w/ Access Service and Maintenance for years 6-10. The resulting unit prices are as follows:

- Service and Maintenance - Verity Scan: \$449.00

- Service and Maintenance - Verity Touch Writer w/ Access: \$405.00

Pricing subject to inventory availability at time of quote execution and acceptance.

Taxes will be calculated in conjunction with the Customer based on the final approved price list.

## Hart Approval

Prepared By Karen Clakeley

Title Director, Strategic Accounts

Signature

## Customer Approval

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Customer Approval: \_\_\_\_\_

Date: \_\_\_\_\_



## Price Quote for Oakland County, MI

Contents  
 - Summary  
 - Quote 1 for Main Components Years 1-5  
 - Quote 2 for Additional Components Years 1-5  
 - Quote 3 for Service and Maintenance Years 6-10

### Summary

#### State Funding Available\*

##### Quote 1 - Main Components Years 1-5

Item	Amount	Quantity	Total
Precinct Tabulator	\$ 3,913.11	572	\$ 2,238,298.92
Accessible Voting Device	\$ 3,207.41	406	\$ 1,302,208.46
Full EMS Software - County	\$ 154,491.84	1	\$ 154,491.84
Accumulation Only Software - County	\$ 35,108.58	0	\$ -
Accumulation Only Software - Local	\$ -	5	\$ -
Security Device (Verity Key)	\$ 56.48	53	\$ 2,992.38
Quote 1 State Funding:			\$ 3,697,991.60

##### Quote 2 - Additional Components Years 1-5

Item	Amount	Quantity	Total
AVCB Tabulator (Credit Applied to Verity Central Purchase)	\$ 3,913.11	43	\$ 168,263.73
Quote 2 State Funding:			\$ 168,263.73

Total State Funding: \$ 3,866,255.33

#### County Quotes\*\*

Description	Contract Price	Discount	Total	State Funding	County Funding
Quote 1 - Main Components Years 1-5	\$ 5,240,170.00	\$ (1,542,178.40)	\$ 3,697,991.60	\$ (3,697,991.60)	\$ -
Quote 2 - Additional Components Years 1-5	\$ 1,522,905.00	\$ (411,280.00)	\$ 1,511,625.00	\$ (168,263.73)	\$ 1,343,361.27
Quote 3 - Service and Maintenance Years 6-10	\$ 4,069,070.00	\$ (860,350.00)	\$ 3,098,720.00	N/A	\$ 3,098,720.00

#### Payments

Description	County Funding
Quote 1 - Main Components Years 1-5	\$ -
Quote 2 - Additional Components Years 1-5	\$ 1,343,361.27
Due from County Year 1	\$ 1,343,361.27
Quote 3 - Service and Maintenance Years 6-10	\$ 3,098,720.00
Due Annually from County Years 6-10	\$ 619,744.00

#### County Total Cost Years 1 - 10

Year 1	\$ 1,343,361.27
Year 2	\$ -
Year 3	\$ -
Year 4	\$ -
Year 5	\$ -
Year 6	\$ 619,744.00
Year 7	\$ 619,744.00
Year 8	\$ 619,744.00
Year 9	\$ 619,744.00
Year 10	\$ 619,744.00
Total	\$ 4,442,081.27

\*Quote 1 includes Hart's most up-to-date understanding of the quantities that the State of Michigan has agreed to fund for your county. The discount provided on Quote 1 is only valid for the quantities funded by the State and is not transferable to other Quotes. Should those State-funded quantities change, the county will be responsible for funding any excess quantities at the list price provided in Hart's contract with the State of Michigan.

\*\*All discounts provided are valid only if customer takes delivery and completes acceptance of equipment no later than 12/31/17.



## Verity Quote 1 - Main Components Year 1-5

Quote Number 00002668  
 Account Name Oakland County, MI  
 Grand Total \$3,697,991.60

Item	Description	Unit Price	Quantity	Total Price
Verity Scan	Digital ballot scanner with remote transmission capability	\$5,500.00	572	\$3,146,000.00
Verity Touch Writer w/ Access	Ballot marking device with accessibility	\$4,500.00	406	\$1,827,000.00
Verity Data, Build, and Count	Full Election Management System software	\$218,920.00	1	\$218,920.00
Verity Count - Local	Verity Count software for local jurisdictions		5	
Verity Key	Electronic security token	\$80.00	53	\$4,240.00
vDrive	Flash memory card/audio card for use with Verity devices	\$45.00	978	\$44,010.00

Subtotal \$5,240,170.00

Special Discount (\$1,542,178.40)

Grand Total \$3,697,991.60

State Funding (\$3,697,991.60)

Expected County Expenditure \$0.00

Bill To State of Michigan  
 430 W Allegan St., 1st Floor  
 Lansing, MI 48933

Ship To Attn: Election Division  
 Oakland County Clerk's Office  
 1200 N. Telegraph Rd., 14 East - West Wing  
 Pontiac, MI 48341

## Customer Contact

Contact Name Joe Rozell

Email rozellj@oakgov.com

Phone (248) 858-0564

## General Information

Expiration Date 5/20/2017

Instructions Please fax with signature to or scan and email to [kclakeley@hartic.com](mailto:kclakeley@hartic.com) to order.

Payment Terms Net 30

## Terms and Conditions

Pricing subject to inventory availability at time of quote execution and acceptance.  
 Taxes will be calculated in conjunction with the Customer based on the final approved price list.

## Hart Approval

Prepared By Karen Clakeley

Title Director, Strategic Accounts

Signature

*Karen G. Clakeley*

## Customer Approval

Name: JOE ROZELL

Title: DIRECTOR OF ELECTIONS

Customer Approval: *Joe Rozell*

Date: 4/20/17





## Verity Quote 2 - Additional Components Years 1-5

Quote Number 00002669  
 Account Name Oakland County, MI  
 Grand Total \$1,511,625.00

Item	Description	Unit Price	Quantity	Total Price
Verity Scan	Digital ballot scanner with remote transmission capability	\$5,500.00	94	\$517,000.00
Verity Touch Writer w/ Access	Ballot marking device with accessibility	\$4,500.00	16	\$72,000.00
Verity Central - Medium Jurisdiction	Verity Central software for jurisdictions with at least 50,000 and less than 100,000 registered voters	\$72,920.00	14	\$1,020,880.00
Verity Workstation	Workstation for Verity software w/ 5-year warranty	\$3,650.00	20	\$73,000.00
Canon DR-G1100 Central Scanner	Central ballot scanner w/ 5-year warranty	\$11,190.00	14	\$156,660.00
Okidata B430 Series Printer	Laser printer w/ starter cartridge for report printing	\$325.00	19	\$6,175.00
Battery Charger, 1 Bay	1-bay charger for Verity voting device battery	\$185.00	46	\$8,510.00
Battery Charger, 6 Bay	Battery charger for Verity unit	\$540.00	7	\$3,780.00
vDrive	Flash memory card/audio card for use with Verity devices	\$45.00	100	\$4,500.00
Verity Key	Electronic security token	\$80.00	5	\$400.00
New Implementation Services	Includes training, acceptance testing, project management, and on-site support for the first election on the Verity voting system. Additional services, if required, must be purchased separately.	\$60,000.00	1	\$60,000.00

Subtotal \$1,922,905.00

Special Discount (\$411,280.00)

Grand Total \$1,511,625.00

State Funding (\$168,263.73)

Expected County Expenditure \$1,343,361.27



## Verity Quote 2 - Additional Components Years 1-5

Quote Number 00002669  
 Account Name Oakland County, MI  
 Grand Total \$1,511,825.00

Bill To Attn: Election Division  
 Oakland County Clerk's Office  
 1200 N. Telegraph Rd., 14 East - West Wing  
 Pontiac, MI 48341

Ship To Attn: Election Division  
 Oakland County Clerk's Office  
 1200 N. Telegraph Rd., 14 East - West Wing  
 Pontiac, MI 48341

## Customer Contact

Contact Name Joe Rozell Email rozellj@oakgov.com  
 Phone (248) 858-0564

## General Information

Expiration Date 5/20/2017 Instructions Please fax with signature to or scan and email to  
 Payment Terms Net 30 [kclakeley@hartic.com](mailto:kclakeley@hartic.com) to order.

## Terms and Conditions

Discount provided above reflects a \$500.00 discount on the unit price of Verity Scan and a \$26,020.00 discount on the unit price of Verity Central (valid only if quantity 14 units are purchased). The resulting unit prices are as follows:  
 - Verity Scan: \$5,000.00  
 - Verity Central: \$46,900.00

Pricing subject to inventory availability at time of quote execution and acceptance.  
 Taxes will be calculated in conjunction with the Customer based on the final approved price list.

## Hart Approval

Prepared By Karen Clakeley Title Director, Strategic Accounts  
 Signature *Karen G. Clakeley*

## Customer Approval

Name: Joe Rozell Title: Director of Elections  
 Customer Approval: *Joe Rozell* Date: 4/20/17



## Verity Quote 3 - Service and Maintenance Years 6-10

Quote Number 00002670  
 Account Name Oakland County, MI  
 Grand Total Years 6-10 \$3,098,720.00

Item	Description	Unit Price	Quantity	Total Price
Service and Maintenance - Verity Scan	Annual Service and Maintenance fee for Verity Scan in years 6-10	\$564.00	666	\$375,624.00
Service and Maintenance - Verity Touch Writer w/ Access	Annual Service and Maintenance fee for Verity Touch Writer w/ Access in years 6-10	\$515.00	422	\$217,330.00
Service and Maintenance - Verity Data, Build, and Count	Annual Service and Maintenance fee for Verity Data, Build, and Count in years 6-10	\$2,000.00	1	\$2,000.00
Service and Maintenance - Verity Count (Local Jurisdiction)	Annual Service and Maintenance fee for Verity Count (Local Jurisdiction) in years 6-10		5	
Service and Maintenance - Verity Central	Annual Service and Maintenance fee for Verity Central in years 6-10	\$15,490.00	14	\$216,860.00
Annual Total				\$811,814.00
Subtotal License and Support Years 6-10				\$4,059,070.00
Discount Years 6-10				(\$960,350.00)
Total Years 6-10				\$3,098,720.00

Bill To Attn: Election Division  
 Oakland County Clerk's Office  
 1200 N. Telegraph Rd., 14 East - West Wing  
 Pontiac, MI 48341

Ship To Attn: Election Division  
 Oakland County Clerk's Office  
 1200 N. Telegraph Rd., 14 East - West Wing  
 Pontiac, MI 48341

## Customer Contact

Contact Name Joe Rozell

Email rozellj@oakgov.com  
 Phone (248) 858-0564

## General Information

Expiration Date 5/20/2017  
 Payment Terms Net 30

Instructions Please fax with signature to or scan and email to [kclakeley@hartic.com](mailto:kclakeley@hartic.com) to order.

## Terms and Conditions

Discount provided above reflects a \$140.00 discount on the unit price of Verity Scan Service and Maintenance for years 6-10, a \$135.00 discount on the unit price of Verity Touch Writer w/ Access Service and Maintenance for years 6-10, and a \$2,990.00 discount on the unit price of Verity Central Service and Maintenance for years 6-10. The resulting unit prices are as follows:

- Service and Maintenance - Verity Scan: \$424.00
- Service and Maintenance - Verity Touch Writer w/ Access: \$380.00
- Service and Maintenance - Verity Central: \$12,500.00

Pricing subject to inventory availability at time of quote execution and acceptance.  
 Taxes will be calculated in conjunction with the Customer based on the final approved price list.



Verity Quote 3 - Service and Maintenance Years 6-10  
Quote Number 00002670  
Account Name Oakland County, MI  
Grand Total Years 6-10  
\$3,098,720.00

Hart Approval

Prepared By Karen Clakeley

Title Director, Strategic Accounts

Signature

*Karen G. Clakeley*

Customer Approval

Name: Joe Rozell

Title: DIRECTOR OF ELECTIONS

Customer Approval: *Joe Rozell*

Date: 4/20/17

Confidential



Quote Number 00002671  
 Account Name Oakland County, MI  
 Grand Total \$21,155.00

Item	Description	Unit Price	Quantity	Total Price
Verity Relay	Verity Relay software	\$17,180.00	1	\$17,180.00
Verity Workstation	Workstation for Verity software w/ 5-year warranty	\$3,650.00	1	\$3,650.00
Okidata B430 Series Printer	Laser printer w/ starter cartridge for report printing	\$325.00	1	\$325.00
Service and Maintenance - Verity Relay	Annual Service and Maintenance fee for Verity Relay in years 6-10		1	

Subtotal \$21,155.00  
 Grand Total \$21,155.00

Bill To Attn: Election Division  
 Oakland County Clerk's Office  
 1200 N. Telegraph Rd., 14 East - West Wing  
 Pontiac, MI 48341

Ship To Attn: Election Division  
 Oakland County Clerk's Office  
 1200 N. Telegraph Rd., 14 East - West Wing  
 Pontiac, MI 48341

#### Customer Contact

Contact Name Joe Rozell  
 Email rozellj@oakgov.com  
 Phone (248) 858-0564

#### General Information

Expiration Date 5/20/2017  
 Payment Terms Net 30  
 Instructions Please fax with signature to or scan and email to [kclakeley@hartic.com](mailto:kclakeley@hartic.com) to order.

#### Terms and Conditions

Pricing subject to inventory availability at time of quote execution and acceptance.  
 Taxes will be calculated in conjunction with the Customer based on the final approved price list.

#### Hart Approval

Prepared By Karen Clakeley  
 Signature *Karen G. Clakeley*  
 Title Director, Strategic Accounts

#### Customer Approval

Name: Joe Rozell  
 Title: Director of Elections  
 Customer Approval: Joe Rozell  
 Date: 4/20/17





Price Quote for  
Ottawa County, MI

**Contents**  
 - Summary  
 - Quote 1 for Main Components Years 1-5  
 - Quote 2 for Additional Components Years 1-5  
 - Quote 3 for Service and Maintenance Years 6-10

**Summary**

**State Funding Available\***

**Quote 1 - Main Components Years 1-5**

Item	Amount	Quantity	Total
Precinct/Absentee Tabulator	\$ 3,913.11	129	\$ 504,791.19
Accessible Voting Device	\$ 3,207.41	73	\$ 234,140.93
Full EMS Software - County	\$ 154,491.84	1	\$ 154,491.84
Accumulation Only Software - County	\$ 35,108.58	0	\$ -
Accumulation Only Software - Local	\$ -	0	\$ -
Security Device (Verity Key)	\$ 56.46	24	\$ 1,355.04
Quote 1 State Funding:			\$ 894,779.00

**Quote 2 - Additional Components Years 1-5**

Item	Amount	Quantity	Total
High Speed AVCB Tabulator (Precinct Tabulator Reimbursement)	\$ 3,913.11	0	\$ -
Quote 2 State Funding:			\$ -
Total State Funding:			\$ 894,779.00

**County Quotes\*\***

Description	Contract Price	Discount	Total	State Funding	County Funding
Quote 1 - Main Components Years 1-5	\$ 1,267,930.00	\$ (373,151.00)	\$ 894,779.00	\$ (894,779.00)	\$ -
Quote 2 - Additional Components Years 1-5	\$ 235,665.00	\$ -	\$ 235,665.00	\$ -	\$ 235,665.00
Quote 3 - Service and Maintenance Years 6-10	\$ 638,880.00	\$ (130,525.00)	\$ 508,355.00	N/A	\$ 508,355.00

**Payments**

Description	County Funding
Quote 1 - Main Components Years 1-5	\$ -
Quote 2 - Additional Components Years 1-5	\$ 235,665.00
Due from County Year 1	\$ 235,665.00
Quote 3 - Service and Maintenance Years 6-10	\$ 508,355.00
Due Annually from County Years 6-10	\$ 101,671.00

**County Total Cost Years 1 - 10**

Year 1	\$ 235,665.00
Year 2	\$ -
Year 3	\$ -
Year 4	\$ -
Year 5	\$ -
Year 6	\$ 101,671.00
Year 7	\$ 101,671.00
Year 8	\$ 101,671.00
Year 9	\$ 101,671.00
Year 10	\$ 101,671.00
Total	\$ 744,020.00

\*Quote 1 includes Hart's most up-to-date understanding of the quantities that the State of Michigan has agreed to fund for your county. The discount provided on Quote 1 is only valid for the quantities funded by the State and is not transferable to other Quotes. Should those State-funded quantities change, the county will be responsible for funding any excess quantities at the list price provided in Hart's contract with the State of Michigan.

\*\*All discounts provided are valid only if customer takes delivery and completes acceptance of equipment no later than 12/31/17.



## Verity Quote 1 - Main Components Year 1-5

Quote Number 00002546  
 Account Name Ottawa County, MI  
 Grand Total \$894,779.00

Item	Description	Unit Price	Quantity	Total Price
Verity Scan	Digital ballot scanner with remote transmission capability	\$5,500.00	129	\$709,500.00
Verity Touch Writer w/ Access	Ballot marking device with accessibility	\$4,500.00	73	\$328,500.00
Verity Data, Build, and Count	Full Election Management System software	\$218,920.00	1	\$218,920.00
vDrive	Flash memory card/audio card for use with Verity devices	\$45.00	202	\$9,090.00
Verity Key	Electronic security token	\$80.00	24	\$1,920.00

Subtotal \$1,267,930.00  
 Special Discount (\$373,151.00)  
 Grand Total \$894,779.00  
 State Funding (\$894,779.00)  
 Expected County Expenditure \$0.00

Bill To State of Michigan  
 430 W Allegan St., 1st Floor  
 Lansing, MI 48933

Ship To 12220 Fillmore St., Room 130  
 West Olive, MI 49460

## Customer Contact

Contact Name Justin Roebuck Email jroebuck@miottawa.org  
 Phone (616) 994-4537

## General Information

Expiration Date 3/31/2017 Instructions Please fax with signature to or scan and email to  
 Payment Terms Net 30 [kclakeley@hartic.com](mailto:kclakeley@hartic.com) to place this order.

## Terms and Conditions

Pricing subject to inventory availability at time of quote execution and acceptance.  
 Taxes will be calculated in conjunction with the Customer based on the final approved price list.

## Hart Approval

Prepared By Karen Clakeley Title Director, Strategic Accounts  
 Signature *Karen G. Clakeley*

## Customer Approval

Name: \_\_\_\_\_ Title: \_\_\_\_\_  
 Customer Approval: \_\_\_\_\_ Date: \_\_\_\_\_



## Verity Quote 2 - Additional Components Years 1-5

Quote Number 00002547  
 Account Name Ottawa County, MI  
 Grand Total \$235,665.00

Item	Description	Unit Price	Quantity	Total Price
Verity Scan	Digital ballot scanner with remote transmission capability	\$5,500.00	10	\$55,000.00
Verity Touch Writer w/ Access	Ballot marking device with accessibility	\$4,500.00	19	\$85,500.00
Verity Relay	Verity Relay software (server)	\$17,180.00	1	\$17,180.00
Verity Workstation	Workstation for Verity software w/ 5-year warranty	\$3,650.00	2	\$7,300.00
Okidata B431D Printer	Laser printer w/ starter cartridge for report printing	\$325.00	2	\$650.00
Battery Charger, 1 Bay	1-bay charger for Verity voting device battery	\$185.00	19	\$3,515.00
Battery Charger, 6 Bay	Battery charger for Verity unit	\$540.00	5	\$2,700.00
vDrive	Flash memory card/audio card for use with Verity devices	\$45.00	76	\$3,420.00
Verity Key	Electronic security token	\$80.00	5	\$400.00
New Implementation Services	Includes training, acceptance testing, project management, and on-site support for the first election on the Verity voting system. Additional services, if required, must be purchased separately.	\$60,000.00	1	\$60,000.00

Subtotal \$235,665.00  
 Grand Total \$235,665.00



Verity Quote 2 - Additional Components Years 1-5

Quote Number	00002547
Account Name	Ottawa County, MI
Grand Total	\$235,665.00

Bill To P.O. Box 296  
West Olive, MI 49460

Ship To 12220 Fillmore St., Room 130  
West Olive, MI 49460

Customer Contact

Contact Name Justin Roebuck

Email jroebuck@miottawa.org

Phone (616) 994-4537

General Information

Expiration Date 3/31/2017

Payment Terms Net 30

Instructions Please fax with signature to or scan and email to [kclakeley@hartic.com](mailto:kclakeley@hartic.com) to place this order.

Terms and Conditions

Pricing subject to inventory availability at time of quote execution and acceptance.  
Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Hart Approval

Prepared By Karen Clakeley

Title Director, Strategic Accounts

Signature

*Karen G. Clakeley*

Customer Approval

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Customer Approval: \_\_\_\_\_

Date: \_\_\_\_\_



Verity Quote 3 - Service and Maintenance Years 6-10  
 Quote Number 00002548  
 Account Name Ottawa County, MI  
 Grand Total Years 6-10 \$508,355.00

Item	Description	Unit Price	Quantity	Total Price
Service and Maintenance - Verity Scan	Annual Service and Maintenance fee for Verity Scan in years 6-10	\$564.00	139	\$78,396.00
Service and Maintenance - Verity Touch Writer w/ Access	Annual Service and Maintenance fee for Verity Touch Writer w/ Access in years 6-10	\$515.00	92	\$47,380.00
Service and Maintenance - Verity Data, Build, and Count	Annual Service and Maintenance fee for Verity Data, Build, and Count in years 6-10	\$2,000.00	1	\$2,000.00
Service and Maintenance - Verity Relay	Annual Service and Maintenance fee for Verity Relay in years 6-10		1	

Annual Total \$127,776.00  
 Subtotal License and Support Years 6-10 \$638,880.00  
 Discount Years 6-10 (\$130,525.00)  
 Total Years 6-10 \$508,355.00

Bill To P.O. Box 296  
 West Olive, MI 49460

Ship To 12220 Fillmore St., Room 130  
 West Olive, MI 49460

#### Customer Contact

Contact Name Justin Roebuck Email jroebuck@miottawa.org  
 Phone (616) 994-4537

#### General Information

Expiration Date 3/31/2017 Instructions Please fax with signature to or scan and email to kclakeley@hartic.com to place this order.  
 Payment Terms Net 30

#### Terms and Conditions

Discount provided above reflects a \$115.00 discount on the unit price of Verity Scan Service and Maintenance for years 6-10 and a \$110.00 discount on the unit price of Verity Touch Writer w/ Access Service and Maintenance for years 6-10. The resulting unit prices are as follows:  
 - Service and Maintenance - Verity Scan: \$449.00  
 - Service and Maintenance - Verity Touch Writer w/ Access: \$405.00

Pricing subject to inventory availability at time of quote execution and acceptance.  
 Taxes will be calculated in conjunction with the Customer based on the final approved price list.

#### Hart Approval

Prepared By Karen Clakeley Title Director, Strategic Accounts  
 Signature *Karen B. Clakeley*



## Price Quote for Washtenaw County, MI

**Contents**  
 - Summary  
 - Quote 1 for Main Components Years 1-5  
 - Quote 2 for Additional Components Years 1-5  
 - Quote 3 for Service and Maintenance Years 6-10

### Summary

#### State Funding Available\*

##### Quote 1 - Main Components Years 1-5

Item	Amount	Quantity	Total
Precinct/Absentee Tabulator	\$ 3,913.11	174	\$ 680,881.14
Accessible Voting Device	\$ 3,207.41	115	\$ 368,852.15
Full EMS Software - County	\$ 154,491.84	1	\$ 154,491.84
Accumulation Only Software - County	\$ 35,108.58	0	\$ -
Accumulation Only Software - Local	\$ -	0	\$ -
Security Device (Verity Key)	\$ 56.46	27	\$ 1,524.42
Quote 1 State Funding:			\$ 1,205,749.55

##### Quote 2 - Additional Components Years 1-5

Item	Amount	Quantity	Total
High Speed AVCB Tabulator (Precinct Tabulator Reimbursement)	\$ 3,913.11	2	\$ 7,826.22
Quote 2 State Funding:			\$ 7,826.22

Total State Funding: \$ 1,213,575.77

#### County Quotes\*\*

Description	Contract Price	Discount	Total	State Funding	County Funding
Quote 1 - Main Components Years 1-5	\$ 1,708,585.00	\$ (502,835.45)	\$ 1,205,749.55	\$ (1,205,749.55)	\$ -
Quote 2 - Additional Components Years 1-5	\$ 270,230.00	\$ (72,920.00)	\$ 197,310.00	\$ (7,826.22)	\$ 189,483.78
Quote 3 - Service and Maintenance Years 6-10	\$ 951,705.00	\$ (163,300.00)	\$ 788,405.00	N/A	\$ 788,405.00

#### Payments

Description	County Funding
Quote 1 - Main Components Years 1-5	\$ -
Quote 2 - Additional Components Years 1-5	\$ 189,483.78
<b>Due from County Year 1</b>	<b>\$ 189,483.78</b>
Quote 3 - Service and Maintenance Years 6-10	\$ 788,405.00
<b>Due Annually from County Years 6-10</b>	<b>\$ 157,681.00</b>

#### County Total Cost Years 1 - 10

Year 1	\$ 189,483.78
Year 2	\$ -
Year 3	\$ -
Year 4	\$ -
Year 5	\$ -
Year 6	\$ 157,681.00
Year 7	\$ 157,681.00
Year 8	\$ 157,681.00
Year 9	\$ 157,681.00
Year 10	\$ 157,681.00
<b>Total</b>	<b>\$ 977,888.78</b>

\*Quote 1 includes Hart's most up-to-date understanding of the quantities that the State of Michigan has agreed to fund for your county. The discount provided on Quote 1 is only valid for the quantities funded by the State and is not transferable to other Quotes. Should those State-funded quantities change, the county will be responsible for funding any excess quantities at the list price provided in Hart's contract with the State of Michigan.

\*\*All discounts provided are valid only if customer takes delivery and completes acceptance of equipment no later than 12/31/17.





## Verity Quote 1 - Main Components Year 1-5

Quote Number 00002519  
 Account Name Washtenaw County, MI  
 Grand Total \$1,205,749.55

Item	Description	Unit Price	Quantity	Total Price
Verity Scan	Digital ballot scanner with remote transmission capability	\$5,500.00	174	\$957,000.00
Verity Touch Writer w/ Access	Ballot marking device with accessibility	\$4,500.00	115	\$517,500.00
Verity Data, Build, and Count	Full Election Management System software	\$218,920.00	1	\$218,920.00
Verity Key	Electronic security token	\$80.00	27	\$2,160.00
vDrive	Flash memory card/audio card for use with Verity devices	\$45.00	289	\$13,005.00
Subtotal				\$1,708,585.00
Special Discount				(\$502,835.45)
Grand Total				\$1,205,749.55
State Funding				(\$1,205,749.55)
Expected County Expenditure				\$0.00

Bill To State of Michigan  
 430 W Allegan St., 1st Floor  
 Lansing, MI 48933

Ship To 200 N Main St.  
 Ann Arbor, MI 48107

## Customer Contact

Contact Name Lawrence Kestenbaum Email [kestenbauml@washtenaw.org](mailto:kestenbauml@washtenaw.org)  
 Phone (734) 222-6730

## General Information

Expiration Date 4/14/2017 Instructions Please fax with signature to or scan and email to [kclakeley@hartic.com](mailto:kclakeley@hartic.com) to place this order.  
 Payment Terms Net 30

## Terms and Conditions

Pricing subject to inventory availability at time of quote execution and acceptance.  
 Taxes will be calculated in conjunction with the Customer based on the final approved price list.

## Hart Approval

Prepared By Karen Clakeley Title Director, Strategic Accounts  
 Signature *Karen B. Clakeley*

## Customer Approval

Name: \_\_\_\_\_ Title: \_\_\_\_\_  
 Customer Approval: \_\_\_\_\_ Date: \_\_\_\_\_



## Verity Quote 2 - Additional Components Years 1-5

Quote Number 00002520  
 Account Name Washtenaw County, MI  
 Grand Total \$197,310.00

Item	Description	Unit Price	Quantity	Total Price
Verity Relay	Verity Relay software (server)	\$17,180.00	1	\$17,180.00
Verity Central - Medium Jurisdiction	Verity Central software for jurisdictions with less than 100,000 registered voters	\$72,920.00	2	\$145,840.00
Verity Workstation	Workstation for Verity software w/ 5-year warranty	\$3,650.00	4	\$14,600.00
Canon DR-G1100 Central Scanner	Central ballot scanner w/ 5-year warranty	\$11,190.00	2	\$22,380.00
Okidata B431D Printer	Laser printer w/ starter cartridge for report printing	\$325.00	4	\$1,300.00
Battery Charger, 1 Bay	1-bay charger for Verity voting device battery	\$185.00	25	\$4,625.00
Battery Charger, 6 Bay	Battery charger for Verity unit	\$540.00	2	\$1,080.00
vDrive	Flash memory card/audio card for use with Verity devices	\$45.00	61	\$2,745.00
Verity Key	Electronic security token	\$80.00	6	\$480.00
New Implementation Services	Includes training, acceptance testing, project management, and on-site support for the first election on the Verity voting system. Additional services, if required, must be purchased separately.	\$60,000.00	1	\$60,000.00

Subtotal	\$270,230.00
Special Discount	(\$72,920.00)
Grand Total	\$197,310.00
State Funding	(\$7,826.22)
Expected County Expenditure	\$189,483.78



Verity Quote 2 - Additional Components Years 1-5

Quote Number	00002520
Account Name	Washtenaw County, MI
Grand Total	\$197,310.00

Bill To P.O. Box 8645  
Ann Arbor, MI 48107

Ship To 200 N Main St.  
Ann Arbor, MI 48107

Customer Contact

Contact Name Lawrence Kestenbaum

Email kestenbauml@ewashtenaw.org

Phone (734) 222-6730

General Information

Expiration Date 4/14/2017

Payment Terms Net 30

Instructions Please fax with signature to or scan and email to [kclakeley@hartic.com](mailto:kclakeley@hartic.com) to place this order.

Terms and Conditions

If customer purchases quantity 2 or more Verity Central software seats, Hart will provide a 50% discount for all Verity Central software seats. This discount is reflected in the Special Discount line above.  
Pricing subject to inventory availability at time of quote execution and acceptance.  
Taxes will be calculated in conjunction with the Customer based on the final approved price list.

Hart Approval

Prepared By Karen Clakeley

Title Director, Strategic Accounts

Signature

*Karen G. Clakeley*

Customer Approval

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Customer Approval: \_\_\_\_\_

Date: \_\_\_\_\_



## Verity Quote 3 - Service and Maintenance Years 6-10

Quote Number 00002521  
 Account Name Washtenaw County, MI  
 Grand Total Years 6-10 \$788,405.00

Item	Description	Unit Price	Quantity	Total Price
Service and Maintenance - Verity Scan	Annual Service and Maintenance fee for Verity Scan in years 6-10	\$564.00	174	\$98,136.00
Service and Maintenance - Verity Touch Writer w/ Access	Annual Service and Maintenance fee for Verity Touch Writer w/ Access in years 6-10	\$515.00	115	\$59,225.00
Service and Maintenance - Verity Data, Build, and Count	Annual Service and Maintenance fee for Verity Data, Build, and Count in years 6-10	\$2,000.00	1	\$2,000.00
Service and Maintenance - Verity Relay	Annual Service and Maintenance fee for Verity Relay in years 6-10		1	
Service and Maintenance - Verity Central	Annual Service and Maintenance fee for Verity Central in years 6-10	\$15,490.00	2	\$30,980.00

Annual Total \$190,341.00  
 Subtotal License and Support Years 6-10 \$951,705.00  
 Discount Years 6-10 (\$163,300.00)  
 Total Years 6-10 \$788,405.00

Bill To P.O. Box 8645  
 Ann Arbor, MI 48107

Ship To 200 N Main St.  
 Ann Arbor, MI 48107

## Customer Contact

Contact Name Lawrence Kestenbaum

Email kestenbaum1@ewashtenaw.org

Phone (734) 222-6730

## General Information

Expiration Date 4/14/2017

Instructions Please fax with signature to or scan and email to [kclakeley@hartic.com](mailto:kclakeley@hartic.com) to place this order.

Payment Terms Net 30

## Terms and Conditions

Discount provided above reflects a \$115.00 discount on the unit price of Verity Scan Service and Maintenance for years 6-10 and a \$110.00 discount on the unit price of Verity Touch Writer w/ Access Service and Maintenance for years 6-10. The resulting unit prices are as follows:

- Service and Maintenance - Verity Scan: \$449.00
- Service and Maintenance - Verity Touch Writer w/ Access: \$405.00

Pricing subject to inventory availability at time of quote execution and acceptance.  
 Taxes will be calculated in conjunction with the Customer based on the final approved price list.

## Hart Approval

Prepared By Karen Clakeley

Title Director, Strategic Accounts

Signature

*Karen A. Clakeley*