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January 13, 2023

Detroit Financial Review Commission Cadillac Place 3062 West Grand Boulevard Detroit, MI 48202

Re: Financial Report for the Five Months ended November 30, 2022

Dear Commissioners:

The Office of the Chief Financial Officer (OCFO) respectfully submits its City of Detroit Financial Report for the Five Months ended November 30, 2022.

This report is provided in accordance with the requirements included in Detroit Financial Review Commission (FRC) Resolution 2022-03, which granted the City its waiver of active FRC oversight through June 30, 2023. The OCFO has separately submitted this report to the Mayor, Detroit City Council and posted it on the City's website.

Best regards,

Jack Rising

Jay B. Rising CFO

- Att: City of Detroit Financial Report for the Five Months ended November 30, 2022
- Cc: Patrick Dostine, Executive Director, Detroit Financial Review Commission



## FY 2022-2023 Financial Report

For the 5 Months ended November 30, 2022

Office of the Chief Financial Officer

Submitted on January 13, 2023

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### **Executive Summary**

- The City's February Revenue Estimating Conference will be held the week of February 13, 2023. The date, time, and other details will be posted on the <u>OCFO website</u> in advance.
- The City completed its audit and filing requirements for the Fiscal Year 2022 Single Audit and Annual Comprehensive Financial Report (ACFR) and associated information with the State Department of Treasury and the Municipal Securities Rulemaking Board (MSRB) before December 31, 2022, meeting all required deadlines. Those reports can be found on the OCFO Financial Report page.
- Due to the City's proactive response to the COVID-19 pandemic, maximization of external funding streams, and conservative budget and fiscal management, the City's FY22 results show a \$1.036 billion fund balance in the General Fund, of which approximately \$230 million is unassigned. The City increased its Rainy Day Fund ("Budget Reserve") by \$30.7 million, to a total of \$138 million. During FY22, the City deposited \$135 million into its Retiree Protection Trust Fund and is increasing it by another \$90 million during FY23, for a projected total of \$460 million by the time the City resumes legacy pension contributions in FY24. With these results, FY22 marks the eighth consecutive year the City ended with a surplus and unassigned fund balance since the exit from bankruptcy in December 2014.



### **Budget vs. Actual – General Fund (unaudited)**

	VOVEMBER 2022   BUDGET ACTUAL VARIANCE BUDGET ACTUAL VARIANCE   A B (\$) C = B-A % D = (C/A) E F (\$) G = F-E % H = (G/E)   \$ 22.8 \$ 24.0 \$ 1.2 5.3% \$ 117.7 \$ 130.3 \$ 12.6 10.7%   \$ 0.6 1.5 0.9 150.0% 62.2 66.6 4.4 7.1%															
\$ in millions	BU	IDGET	,	ACTUAL		VARI	ANCE		Bl	JDGET	ACT	UAL		VARI	ANCE	
¢		Α		В	(\$)	C = B-A	% D= (C/A)			E	F	F	(\$) G	= F-E	% H = (G/E)	
REVENUE:																
Municipal Income Tax	\$	22.8	\$	24.0	\$	1.2	5.3%	1	\$	117.7	\$	130.3	\$	12.6	10.7%	
Property Taxes		0.6		1.5		0.9	150.0%			62.2		66.6		4.4	7.1%	
Wagering Taxes		20.0		24.4		4.4	22.0%			99.4		98.8		(0.6)	(0.6%)	
Utility Users' Tax		1.5		2.1		0.6	40.0%			9.5		13.8		4.3	45.3%	
State Revenue Sharing		-		-		-	-			34.7		38.8		4.1	-	
Other Revenues		14.6		23.0		8.4	57.5%			76.2		69.4		(6.8)	(8.9%)	
TOTAL (I)	\$	59.5	\$	75.0	\$	15.5	26.1%		\$	399.7	\$	417.7	\$	18.0	4.5%	
EXPENDITURES:																
	Ś	37.0	Ś	20.4	Ś	(1.4)	(0.0%)	1	Ś	188.9	Ś	190.5	Ś	(1.0)	(0.0%)	
Salaries and Wages	Ş	37.0 10.3	Ş	38.4 9.7	Ş	(1.4) 0.6	(3.8%) 5.8%		Ş	52.9	Ş	190.5 54.0	Ş	(1.6)		
Employee Benefits Professional and Contractual Services		10.3		9.7 8.1		0.6 3.2	5.8% 28.3%			52.9 55.7		54.0 31.5		(1.1) 24.2	(2.1%) 43.4%	
Operating Supplies		3.2		6.1 5.3		3.2 (2.1)	28.3%			55.7 16.5		31.5 12.6		24.2 3.9	43.4%	
Operating Supplies		5.9		5.3		(2.1)	(05.0%)			35.8		30.4		5.9 5.4	23.0%	
Capital Outlays		5.9		0.3		(0.3)	10.2%			33.8 1.0		0.6		0.4	40.0%	
Debt Service		29.0		29.0		(0.3)	_			67.1		67.1		0.4	40.0%	
Other Expenses		29.0		29.0 9.1		(6.8)	(295.7%)			144.4		134.4		10.0	6.9%	
						( )	, ,									
TOTAL (J)	\$	99.0	\$	105.2	\$	(6.2)	(6.3%)		\$	562.3	\$	521.1	\$	41.2	7.3%	
SURPLUS/(DEFICIT) (K= I + J)	\$	(39.5)	\$	(30.2)	\$	9.3	23.5%		\$	(162.6)	\$ (	103.4)	\$	59.2	36.4%	

**Note**: Represents General Fund/General Purpose (Fund 1000) only.

**Revenues**: Budget excludes Prior Year Surplus resource shown as revenue in adopted budget. Other Revenues variance primarily due to difference in timing for recording actuals vs. budget for casino municipal service fees.

**Expenditures:** Budget excludes \$30.7 million Budget Reserve deposit, which are funds reserved not expensed, and \$23 million in PLD decommissioning reserve not yet expected to be spent. Actuals do not include outstanding encumbrances for goods and services yet to be received.



### **Annualized Budget vs. Projection – General Fund**

				ANN	UAL					
\$ in millions	E	UDGET	PR	OJECTION	VARIANCE					
		Α		В	(\$)	C = B-A	% D= (C/A)			
REVENUE:										
Municipal Income Tax	\$	339.3	\$	362.2	\$	22.9	6.7%			
Property Taxes		121.0		132.8		11.8	9.8%			
Wagering Taxes		265.5		250.4		(15.1)	(5.7%)			
Utility Users' Tax		32.3		32.3		-	-			
State Revenue Sharing		208.3		221.9		13.6	-			
Other Revenues		202.7		189.2		(13.5)	(6.7%)			
TOTAL (I)	\$	1,169.1	\$	1,188.8	\$	19.7	1.7%			
EXPENDITURES:										
Salaries and Wages	\$	538.0	\$	557.7	\$	(19.7)	(3.7%)			
Employee Benefits		169.4		169.4		-	-			
Professional and Contractual Services		91.4		91.4		-	-			
Operating Supplies		39.3		39.3		-	-			
Operating Services		84.9		84.9		-	-			
Capital Outlays		1.2		1.2		-	-			
Debt Service		85.9		85.9		-	-			
Other Expenses		218.2		218.2		-	-			
TOTAL (J)	\$	1,228.3	\$	1,248.0	\$	(19.7)	(1.6%)			
REVENUES LESS EXPENDITURES (K= I + J)	Ś	(59.2)	Ś	(59.2)	Ś	0.0	(0.0%)			
Budgeted Use of Prior Year Surplus	Ş	<u>(39.2)</u> 46.0	Ş	( <b>39.2</b> ) 46.0	Ş	0.0	(0.0%)			
Prior Year Continuing Appropriations		46.0		46.0 13.2		_	_			
SURPLUS/(DEFICIT)	\$	-	\$	-	\$	-	-			

Note: Represents General Fund/General Purpose (Fund 1000) only.

**Revenues**: Revenue Projection is updated based on the September 2022 Revenue Estimating Conference results. Excludes Prior Year Surplus resource shown as revenue in adopted budget.

**Expenditures:** Expenditure projections increased for proposed collective bargaining agreements and overtime. Budget excludes \$30.7 million Budget Reserve deposit, which are funds reserved not expensed, and \$23 million in PLD decommissioning reserve not yet expected to be spent.

**Budgeted Use of Prior Year Surplus:** Unspent budget resource from prior year used to support one-time expenditures included in the FY23 Adopted Budget, excluding \$30.7 million for Budget Reserve deposit.

**Prior Year Continuing Appropriations:** Unspent budget resource from prior year used to support one-time expenditure budgets that carried over from prior fiscal year to current fiscal year. Itemized on the following page.

### **Amended Budget Reconciliation**

	Amended Budget Reconciliation													
			Revenue		Expense									
Dept	Total Adopted Budget	1,	223,197,061	.061 1,223,197,0 - \$ (30,719 i8,308) - 13,205 i0,000 - 22,600 8,753 \$1,228,282,3 t 9,309 55,262										
Non-Dept	Exclude Budget Reserve deposit	\$	-	\$	(30,719,808)									
Non-Dept	Exclude Budgeted Use of Prior Year Surplus		(76,658,308)		-									
Various	Continuing appropriations (see list)		-		13,205,041									
Non-Dept	Municipal Income Tax		22,600,000		-									
DPD	Police Officer Collective Bargaining Agreements		-		22,600,000									
	Total Amended Budget per report	\$1	,169,138,753	\$1,	228,282,294									
Dept	Continuing Appropriations (Fund 1000)		Amount											
CRIO	Homegrown Detroit	\$	2,519,309											
HRD	Affordable Housing Development and Preservation Fund		3,135,262											
HRD	Senior Home Repair		2,500,000											
HRD	Neighborhood Improvement Fund		1,916,126											
HRD	Motor City Match		1,780,020											
GSD	Wayne County Park Millage		738,504											
GSD	Pistons Basketball Court Improvements		465,820											
City Council	Legislative Administration		150,000											
	Total	\$	13,205,041											



### **Employee Count** Monitoring

Notes	

(1), (2) Actuals are the headcount of all active employees at month-end. The Budgeted positions have been adjusted to convert full-time equivalents to headcount and to reflect position amendments approved mid-year. (3) Includes Auditor General, Inspector General, Zoning, City Council, Ombudsperson, City Clerk, and Elections.

(4) Includes Civil Rights Inclusion & Opportunity, Appeals and Hearings, Public Lighting, Demolition, and Non-Departmental

(5) Includes Public Works, General Services, and Elections.

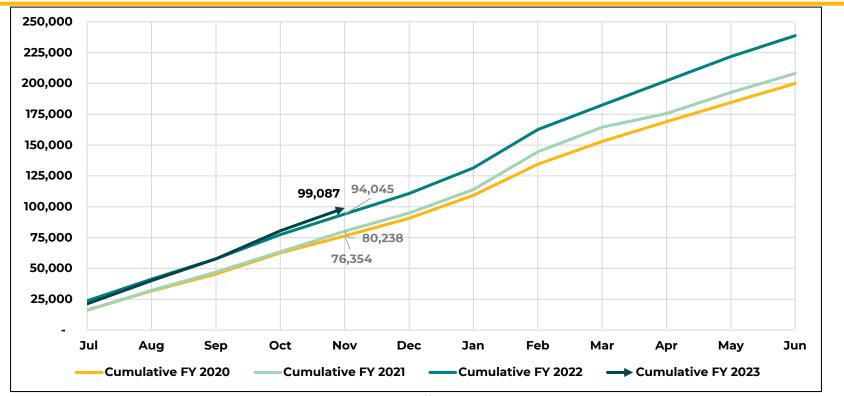
[	MONTH-	OVER-MONTH ACT	UAL <sup>(1)</sup>	BUDG	L	
	Actual October 2022	Actual November 2022	Change Nov. 2022 vs. Oct. 2022	Adjusted Budget FY 2023 <sup>(2)</sup>	Varian (Under)/ Budget Novembe	Over vs.
Public Safety Police	2,982	2,998	16	3,456	(458)	(13%)
Fire	1,135	1,131	(4)	1,237	(436)	(13%)
Total Public Safety	4,117	4,129	(4)	4,693	(100)	(12%)
Total Public Safety	4,117	4,129	12	4,093	(564)	(12%)
Non-Public Safety						
Office of the Chief Financial Officer	373	377	4	417	(40)	
Public Works - Full Time	359	353	(6)	491	(138)	
Health	129	131	2	183	(52)	
Human Resources	95	95	0	105	(10)	
Housing and Revitalization	131	127	(4)	168	(41)	
Innovation and Technology	130	129	(1)	144	(15)	
Law	107	107	0	125	(18)	
Mayor's Office	75	77	2	79	(2)	
Municipal Parking	66	68	2	95	(27)	
Planning and Development	39	38	(1)	39	(1)	
General Services - Full Time	504	516	12	675	(159)	
Legislative <sup>(3)</sup>	239	243	4	300	(57)	
36th District Court	321	318	(3)	325	(7)	
Other <sup>(4)</sup>	223	225	2	308	(83)	
Total Non-Public Safety	2,791	2,804	13	3,453	(649)	(19%)
Total General City-Full Time	6,908	6,933	25	8,146	(1,213)	(15%)
Seasonal / Part Time <sup>(5)</sup>	82	66	(16)	490	(424)	(87%)
ARPA / COVID Response	466	496	30	496	0	0%
Enterprise						
Airport	4	8	4	11	(3)	
BSEED	275	278	3	347	(69)	
Transportation	672	673	1	994	(321)	
Water and Sewerage	549	543	(6)	620	(77)	
Library	213	212	(1)	341	(129)	
Total Enterprise	1,713	1,714	1	2,313	(599)	(26%)
Total City	9,169	9,209	40	11,445	(2,236)	(20%)

### **Income Tax – Collections (unaudited)**

Fiscal Years 2022 - 2023	FY23 YTD	FY22 YTD
Income Tax Collections	November 2022	November 2021
Withholding Individual Corporate Partnerships	\$131,961,104 12,369,867 9,993,223 1,024,257	\$120,374,323 8,951,261 9,742,198 1,800,765
Total Collections	\$155,348,451	\$140,868,547
Refunds claimed, disbursed and accrued	(25,078,241)	(28,038,254)
Collections Net of Refunds/Disbursements	<u>\$ 130,270,210</u>	\$ 112,830,293



### **Income Tax – Number of Withholding Returns**





### Cash Position (unaudited)

Note: This schedule reports total City of Detroit (excludes DSWD) cash as recorded in the General Ledger. This report does not represent cash available for spending, liabilities and fund balance must be considered when determining excess cash.

(in millions)	Unre	estricted	Restricted	November 2022 Total	Prior Year November 2021 Total
<b>General Fund</b> General Accounts Self Insurance Quality of Life Fund	\$	303.1 10.0 1.9	179.8 9.7 1.9	\$ 483.0 19.7 3.8	\$ 443.4 61.0 5.3
Retiree Protection Trust Fund A/P and Payroll Clearing		- 1.4	445.1 -	445.1 1.4	318.7 8.9
Other Governmental Funds Capital Projects Streets Grants Covid 19 ARPA Solid Waste Management Debt Service		4.2 82.2 57.0 - 777.6 23.4 - 9.8	194.1 - 7.4 - - 60.2	198.2 82.2 64.5 - 777.6 23.4 60.2 9.8	314.9 99.1 81.1 - 420.2 35.2 54.8 13.1
Gordie Howe Bridge Other <b>Enterprise Funds</b>		38.3	-	38.3	27.1
Enterprise Funds Fiduciary Funds		20.1	-	20.1	22.3
Undistributed Property Taxes Fire Insurance Escrow Other		71.4 11.7 58.5	- - -	71.4 11.7 58.5	67.4 11.4 52.7
Component Units Component Units		28.1	-	28.1	23.9
Total General Ledger Cash Balance	\$	1,498.8	\$ 898.2	\$ 2,397.0	2,060.5

DETRO

### **Operating Cash Activity: YTD Actual vs. Forecast and 12 Month Forecast (unaudited)**

// ···· )	-		-																	
(in millions)		Y22 YTD			FY23 YTD		Νον		Dec		Jan		Feb		Mar		Apr		y 2023 -	
	1	Nov YTD	1	Nov YTD	Nov YTD	Nov YTD	2022		2022		2023		2023		2023		2023	Ju	in 2023	
		Actual		Actual	Forecast	Variance	Actual		Forecast	Fo	orecast	F	orecast	F	Forecast	F	orecast	F	orecast	
Beginning Common Cash Pool	\$	1,000.0	\$	1,365.9	\$-	\$-	\$ 5 1,344.6	\$	1,320.8	\$	1,313.5	\$	1,431.2	\$	1,393.4	\$	1,319.5	\$	1,339.8	
Sources of Cash																				
Income Taxes		124.1		147.1	139.0	8.0	22.7		25.8		43.2		22.1		28.2		39.2		72.9	
Property Taxes		335.4		353.6	357.9	(4.3)	12.1		60.7		163.7		13.1		8.4		4.2		65.0	
Revenue Sharing		68.3		62.9	61.6	1.4	-		31.8		-		30.5		-		31.8		30.8	
Wagering Taxes		155.9		129.2	126.0	3.2	29.4		25.6		18.2		13.9		16.7		16.2		32.5	
Utility Users Taxes		11.5		13.9	12.9	1.0	2.1		1.2		3.1		3.6		3.7		-		5.1	
Other Receipts		139.5		155.7	150.3	5.4	30.9		25.2		22.2		32.3		26.2		46.9		93.4	
Net Interpool transfers		191.9		146.2	158.8	(12.5)	33.1		22.5		58.2		32.7		35.5		44.3		66.7	
Bond Proceeds		38.1		60.8	45.3	15.5	12.3		10.0		8.1		14.9		14.0		8.9		26.7	
Total Sources of Cash	\$	1,064.7	\$	1,069.4	\$ 1,051.8	\$ 17.6	\$ <b>142.6</b>	\$	202.8	\$	316.7	\$	163.2	\$	132.6	\$	191.5	\$	393.2	
Uses of Cash																				
Wages and Benefits		(299.8)		(336.7)	(292.6)		(58.3)		(64.6)		(48.1)		(57.9)		(63.1)		(58.6)		(132.7)	
Pension Contribution		(43.9)		(22.0)	(44.8)		(1.7)		(3.5)		(11.3)		(2.2)		(2.2)		(12.4)		(8.7)	
Debt Service		(15.4)		(13.4)	(15.4)		-		-		-		-		(8.7)		-		(1.4)	
Property Tax Distribution		(121.6)		(208.7)	(170.4)	(38.3)	(4.2)		(2.7)		(65.2)		(60.8)		(3.8)		(1.6)		(20.9)	
TIF Distribution		-		-	-	-	-		(26.1)		-		-		-		-		(24.9)	
Other Disbursements		(465.7)		(443.8)	(486.7)		(102.1)		(113.2)		(74.4)		(80.0)		(128.8)		(98.6)		(224.5)	
Transfers to Retiree Protection Fund		(85.0)		(90.0)	(90.0)		-		-		-		-		-		-		-	
Total Uses of Cash	\$	(1,031.4)	\$	(1,114.5)	\$ (1,099.9)	\$ (14.7)	\$ 6 (166.4)	\$	(210.1)	\$	(199.0)	\$	(200.9)	\$	(206.6)	\$	(171.2)	\$	(413.0)	
Net Cash Flow	\$	33.2	\$	(45.1)	\$ (48.1)	\$ 3.0	\$ 6 (23.8)	\$	(7.2)	\$	117.6	\$	(37.7)	\$	(73.9)	\$	20.3	\$	(19.8)	
Ending Common Cash Pool	\$	1,033.2	\$	1,320.8	\$-	\$-	\$ <b>1,320.8</b>	\$	1,313.5	\$	1,431.2	\$	1,393.4	\$	1,319.5	\$	1,339.8	\$	1,320.0	
Budget Reserve Fund	\$	107.0	\$	107.0	\$ 107.0	\$-	\$ <b>137.7</b>	\$	137.7	\$	137.7	\$	137.7	\$	137.7	\$	137.7	\$	137.7	



# Accounts Payable and Supplier Payments (unaudited)

Accounts Payable (AP) as of Nov	/-22	
Total AP (Oct-22)	\$	54.9
Plus: Nov-22 invoices processed	\$	92.3
Less: Nov-22 Payments made	\$	(104.4)
Total AP month end (Nov-22)	\$	42.8
Less: Invoices on hold <sup>(1)</sup>	\$	(23.7)
Total AP not on Validation hold (Nov-22)	\$	19.1
Less: Installments/Retainage Invoices <sup>(2)</sup>	\$	(2.9)
Net AP not on hold	\$	16.2

Note: Net AP Not on Hold includes \$10.1m of invoices that are due after Nov-22

#### AP Aging

(excluding invoices on hold & Retainage)

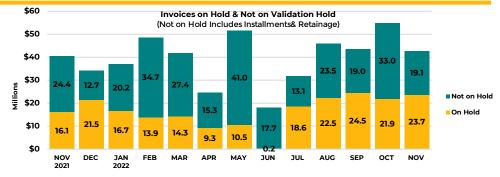
						Da	ays	Past D	ue	
	Ν	et AP	С	urrent	1	-30	3	1-60	(	61+
Nov-22 Total % of total		<b>16.2</b> 100%	\$	<b>10.5</b> 64%	\$	<b>3.2</b> 20%	\$	<b>0.7</b> 5%	\$	<b>1.8</b> 11%
Change vs. Oct-22	\$	(12.4)	\$	(0.7)	\$	(4.5)	\$	(6.5)	\$	(0.7)
Total Count of Invoices % of total		<b>2,293</b> 100%		<b>1,035</b> 45%		<b>961</b> 42%		<b>107</b> 5%		<b>190</b> 8%
Change vs. Oct-22 Oct-22 Total % of total	\$	769 <b>28.6</b> 100%	\$	77 <b>11.2</b> <i>3</i> 9%	\$	619 <b>7.7</b> 27%	\$	(5) <b>7.2</b> 25%	\$	78 <b>2.5</b> 9%
Total Count of Invoices % of total		<b>1,524</b> 100%		<b>958</b> 63%		<b>342</b> 23%		<b>112</b> 7%		<b>112</b> 7%

#### Notes:

(1) Invoices with system holds are pending validation. Some reasons include: pending receipt, does not match purchase order quantity/price and legal holds

(2) Invoices on retainage are on hold until the supplier satifies all contract obligations

All invoices are processed and aged based on the invoice date



#### Supplier Payment Metric

