



Michigan Department of
TREASURY

Engagement. Service. Improvement.

**Updates and Resources for Local
Governments**

Tuesday, July 26, 2022

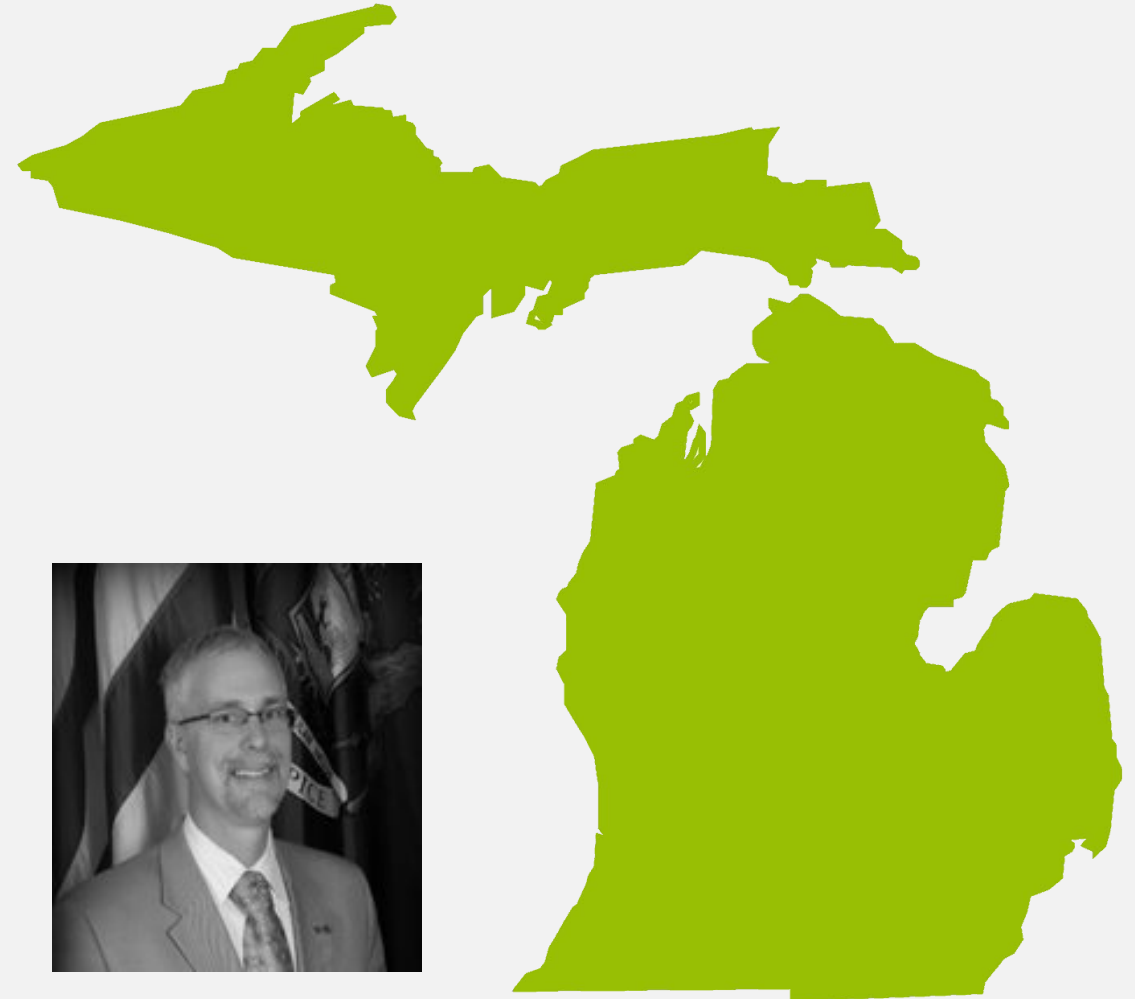
Welcome Greeting

Kathleen Harrison
Departmental Analyst
Community Engagement and Finance,
Department of Treasury



Welcome & Introductions

Rod Taylor
Administrator
Community Engagement and Finance
Department of Treasury



Cannabis Regulatory Agency - Licensing

Heidi Droste

Manager, Applications Section, Licensing Division
Cannabis Regulatory Agency, LARA



Step 2 Application Process – Medical vs Adult-Use

- **Medical**

- Submit online or paper application
 - Municipal confirmation attestation (Attestation I) submitted with application
- Correct any deficiencies identified
- Pass CRA Enforcement and BFS Inspections
 - BFS Plan Review required for processors and growers
- Internal audit
 - No statutory timeframe in which a determination must be made

Average Processing Time: 43 days

- **Adult-Use**

- Submit online or paper application
- Correct any deficiencies identified
- Once complete application received, municipal notification sent
- Pass CRA Enforcement and BFS Inspections
 - BFS Plan Review required for processors, growers, and microbusinesses
- Internal audit
 - Licensing Determination must be made within 90 days upon CRA receipt (statutory requirement)

Average Processing Time: 36 days

Touchpoints with Municipalities – Medical vs Adult-Use

- **Medical**

- Section 205 of the MMFLA
 - The CRA shall not issue a state operating license unless the municipality in which the applicant's proposed marihuana facility will operate has adopted an ordinance that authorizes that type of facility (“Opt-In”)
 - Applicants submit municipal attestation upon application submission (Attestation I)

- **Adult-Use**

- Section 6 of the MRTMA
 - A municipality may completely prohibit or limit the number of marihuana establishments within its boundaries (“Opt-Out”)
 - Upon receipt of complete application, the CRA sends municipality the Municipal Notification
 - Municipality Non-Compliance Form

New License Payment Process – Medical vs Adult-Use

- Medical

- Section 603 of the MMFLA
 - FY22 Fees

State Operating License Type	New License
Grower Class A	\$4,000
Grower Class B	\$8,000
Grower Class C	\$12,000
Processor	\$12,000
Provisioning Center	\$7,500
Secure Transporter	\$7,500
Safety Compliance Facility	No fee

- FY23 Fees [Bulletin](#)

- Adult-Use

- Rule 420.7(4) of Marihuana Licenses Rule Set

TABLE 1

State License Type	Initial Licensure and Renewal Fees
Class A Marihuana Grower	\$1,200
Class B Marihuana Grower	\$6,000
Class C Marihuana Grower	\$24,000
Designated Consumption Establishment	\$1,000
Excess Marihuana Grower	\$24,000
Marihuana Event Organizer	\$1,000
Marihuana Microbusiness	\$8,300
Class A Marihuana Microbusiness	\$18,600
Marihuana Processor	\$24,000
Marihuana Retailer	\$15,000
Marihuana Safety Compliance Facility	\$15,000
Marihuana Secure Transporter	\$15,000
Temporary Marihuana Event	See R 420.26
Marihuana Educational Research	N/A

Active Licenses – Medical vs Adult-Use

- Medical
 - Grower A – 85
 - Grower B – 17
 - Grower C – 621
 - Processor – 141
 - Provisioning Center – 461
 - Safety Compliance Facility – 22
 - Secure Transporter – 23
 - Total: 1,370
 - Municipalities Opted-In: 163
- Adult-Use
 - Class A Grower – 7
 - Class B Grower – 85
 - Class C Grower – 619
 - Excess Grower – 108
 - Processor – 152
 - Retailer – 526
 - Class A Microbusiness – 1
 - Microbusiness – 14
 - Secure Transporter – 24
 - Safety Compliance Facility – 19
 - Designated Consumption Establishment – 2
 - Educational Research License – 0
 - Marijuana Event Organizer – 41
 - Temporary Marijuana Event – 2
 - Total: 1,600
 - Municipalities Opted-In: 123
 - Municipalities Opted-Out: 1,384

*Numbers as of June 30, 2022

Marijuana Businesses in Westland

Mohamed Ayoub
Planning Director
City of Westland



Direction

Microbusinesses:

- Smaller Scale Co-located Facility (Up to 150 Plants)
- Industrial Areas
- Restrictions:
 - 1000 feet away from Schools
 - Capped at 1 facility
 - SLU Required

Secure Transporter/Safety Compliance:

- Retailer PLUS Grow and/or Processor
- Industrial Areas
- Restrictions:
 - 1000 feet away from Schools
 - Capped at 1 facility each
 - SLU Required

Conditions & Operating Requirements

- Hours of operations, 10 AM – 9 PM
- Safety and security plan
- Odor control and mitigation plan
- Execution of community benefits agreement
- Site development standards
 - Parking
 - Landscaping
 - Signage and advertising



Application & Selection Process

- Scoring Rubric
 - Financial Capacity
 - New Building on Vacant Land
 - Environmentally Contaminated
 - Rehabbing, Occupying Good Structure
 - Owning vs. Leasing
 - Quality of Plans & Renderings, Materials Used
 - Community Benefits
- Marijuana Selection Committee
- Tie Breaker
- Marijuana Review Board
- Approval of Conditional Licenses



Where We're At

- Conditional Licensees Obtaining Site Plan & SLU Approvals
- Permitting Process
- Microbusiness and Secure Transporter
- Following Industry Trends



Steps Moving Forward

- Add license types?
 - Temporary Marijuana Event
 - Designated Consumption Establishment
- Add to number of available licenses?
 - Continue to cap, unlimited?
- Adjust separation distance requirements?
- Modify application and selection process



Thank You

HELPFUL LINKS

- [WESTLAND MARIJUANA BUSINESS ORDINANCE](#)
- [MARIJUANA BUSINESS LICENSE SELECTION COMMITTEE](#)
- [MARIJUANA BUSINESS REVIEW BOARD](#)



CITY OF
WESTLAND
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Operational Strategic Planning

Brian Camiller
CPA, Partner,
Plante Moran



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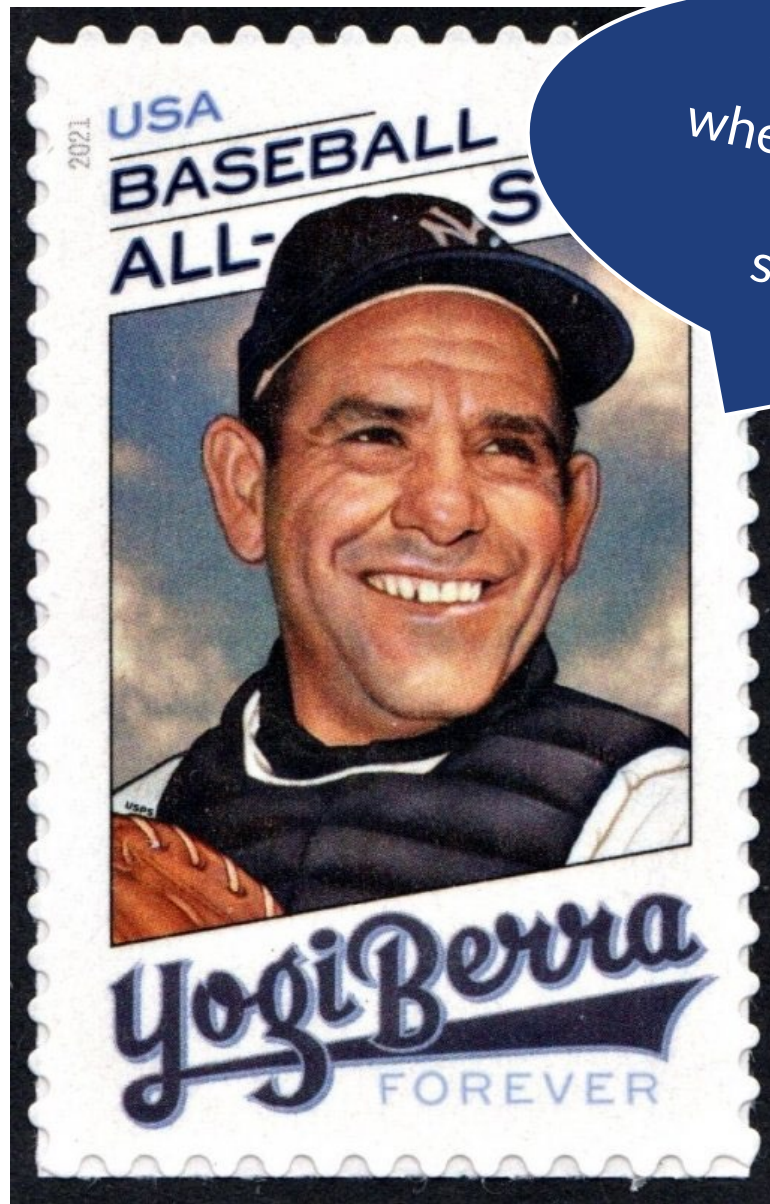
Erica Olsen

Founder and Vice President, M3 Planning

plante moran | Audit. Tax. Consulting.
Wealth Management.

Strategic Planning

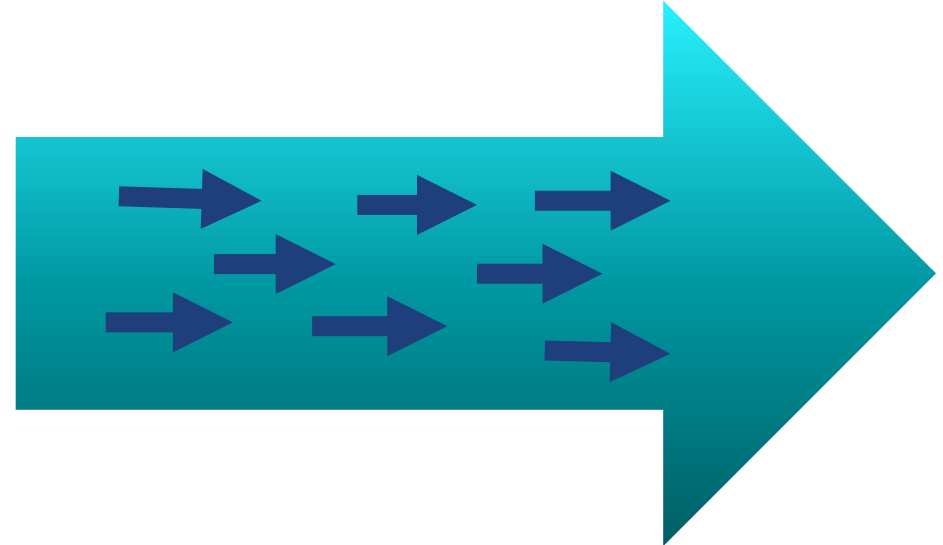
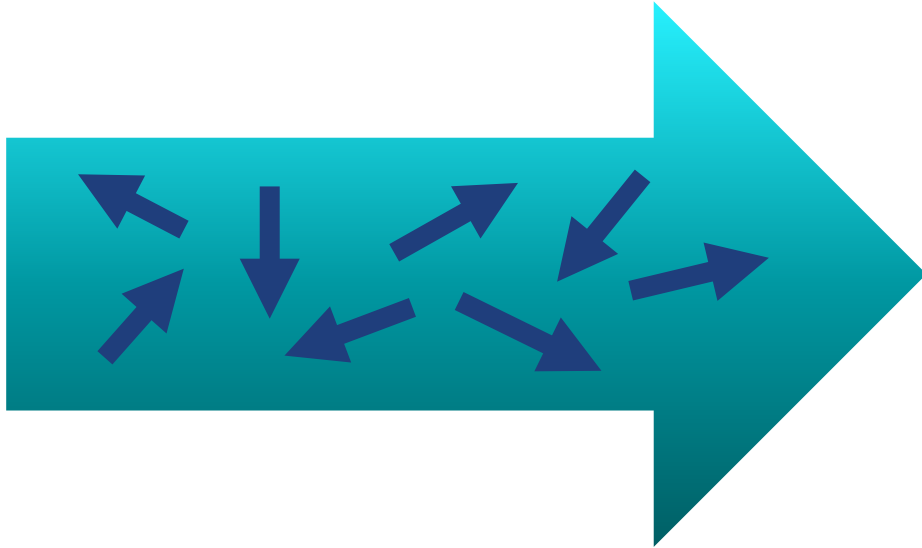
July 2022 for Michigan Department of Treasury



"If you don't know
where you're going, you
might wind up
someplace else"



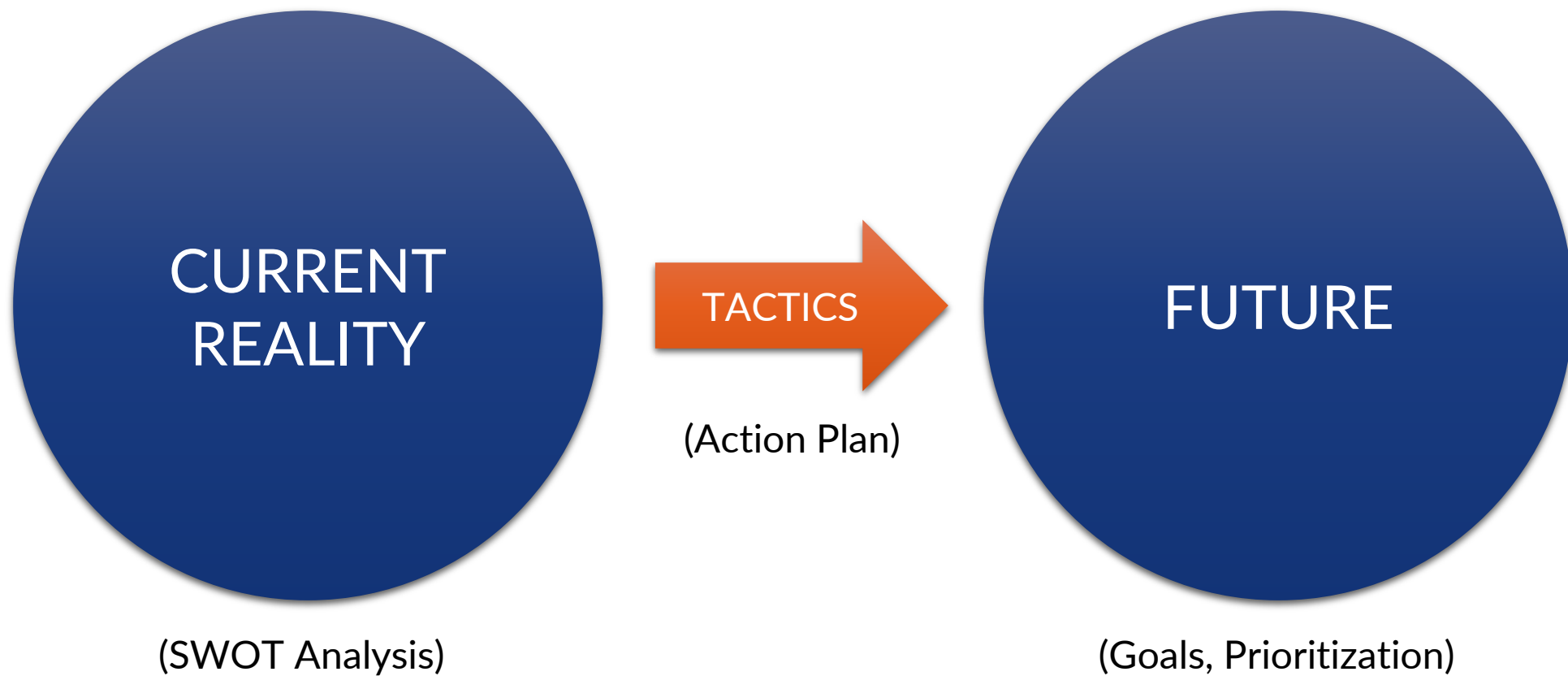
Fundamentals



Shared direction
Proactive, not reactive
Important, not immediate
Operational alignment and efficiency



Basic planning process





Most common pitfalls

Pitfall	Solution
Overcommitting	Say “no”, prioritize
No accountability	Assign in action plan
Doesn’t get used	Embed in communications
Treated as a fairy tale	Attach resources, assign accountability
Lack of buy-in	Change management
Priorities change	Revisit and modify



Local Government Data Review and Resources

Nick Brousseau

Manager

Community Engagement and Finance Division
Department of Treasury



MI Community Financial Dashboard



MI Community Financial Dashboard

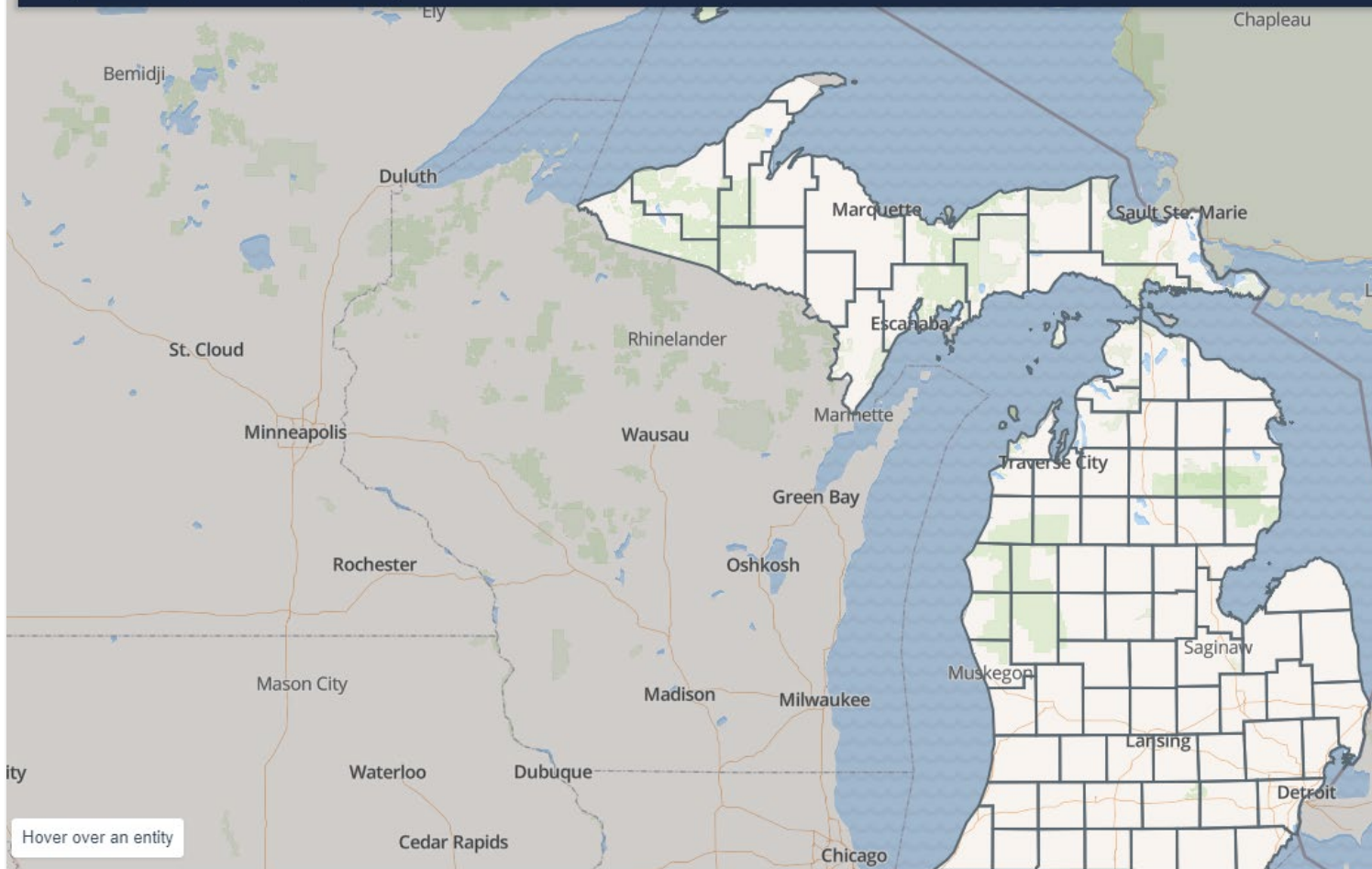
Michigan Department of Treasury

View

Counties ▾

Fiscal Year:

2019 ▾



[Explore other data](#)

COMPARE THIS DATA

API

+ Add Location

Analytics

Percentiles are calculated by ranking all local units of the same type that submitted data for the given year on a scale of 1-100, with a higher percentile value (or lower ranking) indicating a stronger position in that measurement.

General Fund Health	589th of 1205 51st percentile
General Fund Ratio	528th of 1205 56th percentile
General Fund Cash Ratio	640th of 1027 38th percentile
Property Tax Health	366th of 1236 70th percentile
Debt Health	418th of 538 22nd percentile
Governmental Net Position Ratio	458th of 822 44th percentile

How to Utilize Data?

- **Data does not exist in a vacuum**
- **Must review all data in combination to understand the full picture of local government financial position**
- **Questions?**
 - Which areas are of most concern?
 - Do you prioritize shorter term data?
 - Make changes now to either generate additional revenue in the future or reduce costs?
 - **How does each data point translate to overall status?**
 - **How is your data trending?**

Strategic Implementation

Prepared local governments are able to better respond to unplanned expenditures or declines in revenue while still providing essential services and quality of life to residents

- Prepared governments are more resilient
- Being unaware of or not properly monitoring your fiscal data can lead to missed opportunities or worse
- **Using Data to Implement Effective Planning/Policies/Procedures/Controls**
 - **Budgeting: Short-Term and Long-Term**
 - **Capital Improvements Plan**
 - **Strategic Plans**
 - **Master Plan**
 - **Etc.**

Additional Areas of Review

- **Infrastructure**
 - Future infrastructure costs or deferred maintenance are not typically accounted for in normal financial reporting data
 - [Michigan Infrastructure Council](#)
- **[Environmental Factors](#)**
 - Poverty
 - Unemployment
 - Median Income
 - Population decline
 - Age
 - Etc.

Resources & Contact Information

Michigan Department of Treasury
Community Engagement and Finance Division
www.Michigan.Gov/CEFD

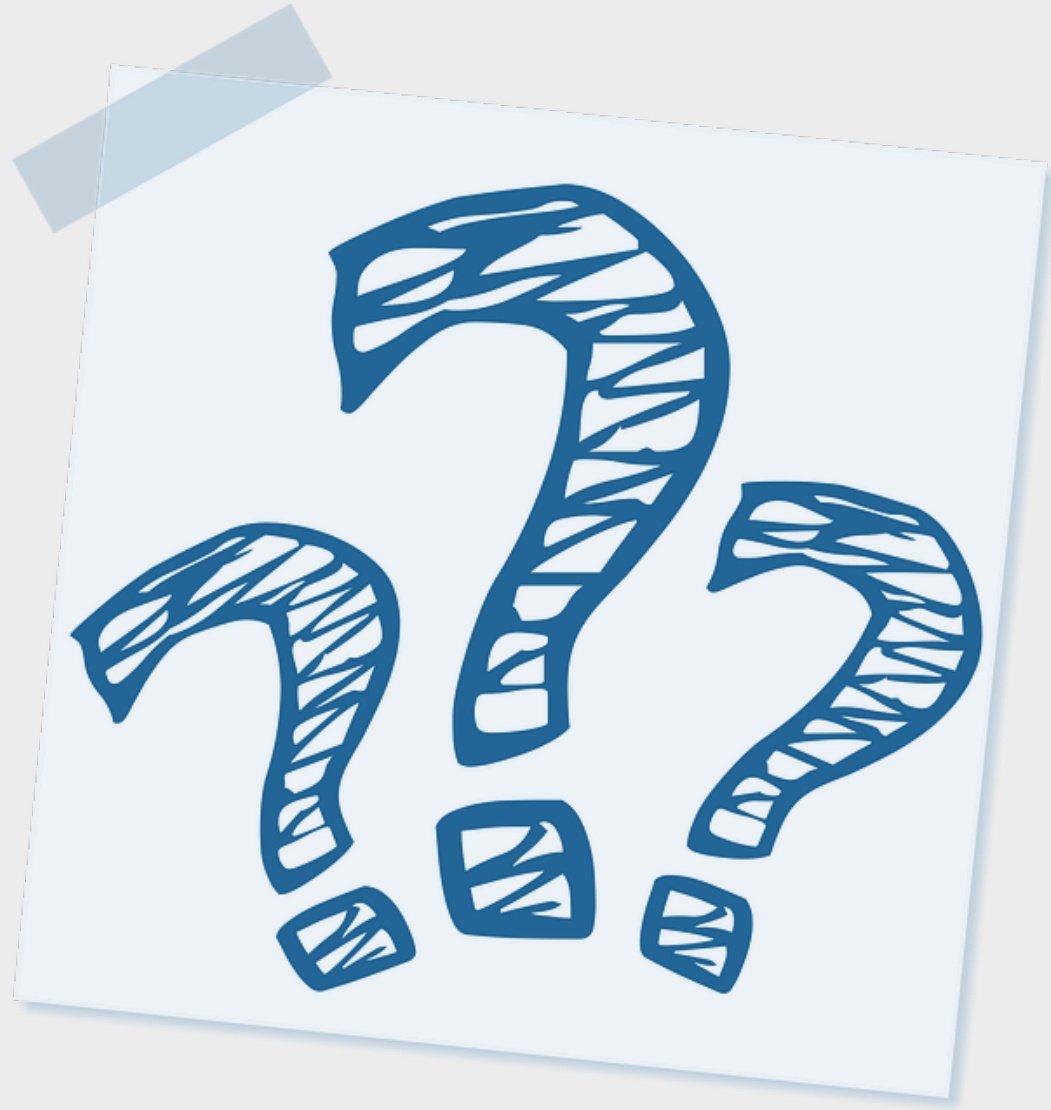
MI Community Financial Dashboard:
<http://micommunityfinancials.michigan.gov/>

Fiscally Ready Communities:
www.michigan.gov/FiscallyReady

Email: TreasLocalGov@michigan.gov

Phone: 517-335-7469

Questions





MICHIGAN TOWNSHIPS ASSOCIATION



michigan municipal league



Michigan Department of
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