# DPS Update – May 2020



## Overall Summary – DPS

### Revenues and Expenditures – May

- DPS received \$1.2M in 13 mills receipts bringing the year-to-date total to \$69.3M.
   Current 13 mill tax receipt reserves are \$4.1M.
- DPS received \$1.0M in 18 mills receipts bringing the year-to-date total to \$59.9M.
  - A supplemental payment of \$203K was made on the outstanding ORS debt.

#### Cash Flow

- The ending general fund cash balance for May was \$3.1M. The projected ending balance on June 30, 2020 is \$3.0M.

### **DPS Cash Forecast to Actuals Variance – May 2020**

	May	May	May	
\$ in thousands	Forecast	Actuals	Variance	Comment
Cash Receipts				
State Aid	\$ - \$	-	\$ -	
Property Tax (13 Mills)	3,545	1,234	(2,311)	Timing - Actuals lower than forecast, receipts expected in future periods
Transfer from DPSCD	-	-	<u>-</u>	
Draw from BONY	-	-	-	
Miscellaneous	8	1,402	1,394	Fed tax reimbursement due to DPSCD but deposited into DPS
Total Cash Receipts	3,553	2,636	(917)	
Cash Disbursements				
Payroll Direct Deposit	-	-	-	
FICA	-	-	-	
Accounts Payable	-	-	-	
Pension (employer portion)	-	-	-	
Fringe Benefits	-	-	-	
Property Tax Transfer (1)	(3,545)	(1,149)	2,396	Transfer adjusted to match actual receipts
Transfer to DPSCD	-	(1,402)	(1,402)	Transfer to DPSCD for Fed tax reimbursement
Other	(1)		1	
Total Cash Disbursements	(3,546)	(2,550)	996	
Net Cash Flow	7	86	79	
Beginning Cash Balance	2,978	2,978	-	
Net Cash Flow	7	86	79	
<b>Ending Cash Balance</b>	\$ 2,985 \$	3,063	\$ 79	

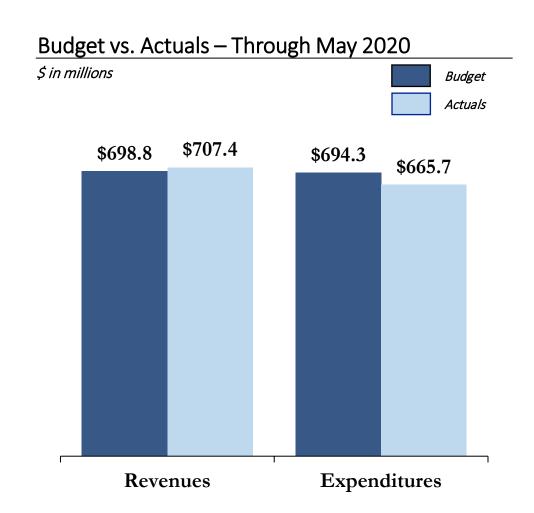
<sup>(1)</sup> Property tax transfer relates to 13 Mills property tax receipts collected to cover capital debt service.

# DPSCD Update - May 2020



### Overall Summary – DPSCD Revenues and Expenditures

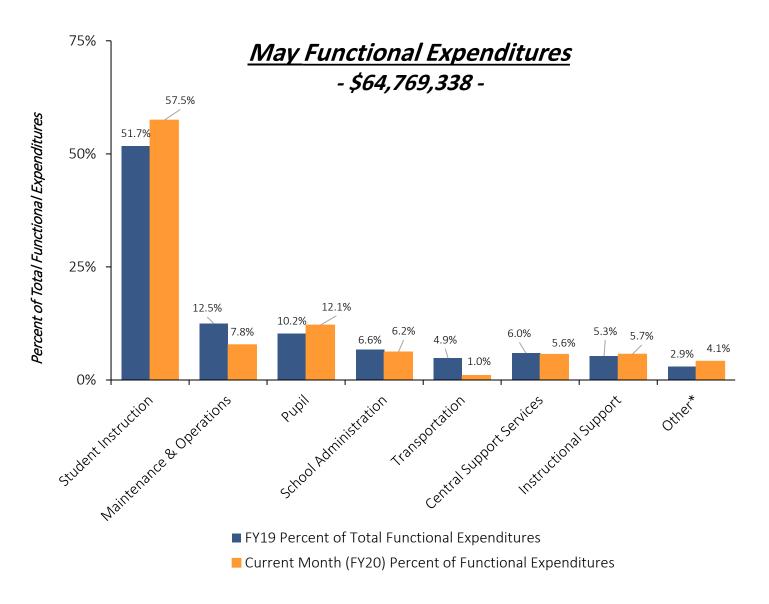
- Year-to-Date revenues through May are running slightly ahead of budget ~\$8.6M.
  - Local revenue is ahead due to higher than expected Local and State revenue from additional grant awards and reimbursements.
- Year-to-date expenses are running behind budget (~\$41.7M).
  - As a result of the school closure in response to the COVID-19 pandemic and Executive orders, Purchased Services are running behind forecasts.



## Summary of Revenues and Expenditures

	Budget to Actual Comparison Current Month					_	Budget to Actual Comparison YTD				
		Budget Month of May-FY20	Actual Month of May-FY20	Variance \$	%		Budget YTD May-FY20	Actual YTD May-FY20	Variance \$	%	
SUMMARY		,	,			<del>-</del>		,	•		
Revenues											
Local sources	\$	\$4,509,649 \$	5,082,191 \$	572,542	13%	\$	56,342,632 \$	61,314,407 \$	4,971,775	9%	
State sources		45,106,193	47,361,484	2,255,291	5%		488,031,100	492,685,812	4,654,712	1%	
Federal sources		14,904,525	16,269,749	1,365,224	9%		154,410,970	153,389,595	(1,021,375)	(1%)	
Total revenues	-	64,520,367	68,713,424	4,193,057	6%		698,784,702	707,389,814	8,605,112	1%	
Expenditures											
Salaries		32,797,758	34,208,790	1,411,033	4%		331,832,793	331,527,458	(305,334)	(0%)	
Benefits		18,969,831	19,842,750	872,919	5%		186,881,786	189,003,194	2,121,408	1%	
Purchased Services		18,668,707	7,363,801	(11,304,905)	(61%)		134,387,372	104,292,516	(30,094,856)	(22%)	
Supplies & Textbooks		1,596,855	1,606,117	9,261	1%		22,787,019	23,450,083	663,064	3%	
Equipment & Capital		101,284	179,851	78,567	78%		649,713	432,724	(216,989)	(33%)	
Utilities		1,696,169	1,568,028	(128,141)	(8%)		17,794,929	16,961,187	(833,742)	(5%)	
Total expenditures	-	73,830,604	64,769,338	(9,061,266)	(12%)	- 	694,333,611	665,667,162	(28,666,449)	(4%)	
Surplus (Deficit)	\$_	<b>(9,310,237)</b> \$	<b>3,944,086</b> \$	13,254,323	19%	\$_	<b>4,451,092</b> \$	<b>41,722,652</b> \$	37,271,561	5%	

## Expenditures by Function – May 2020



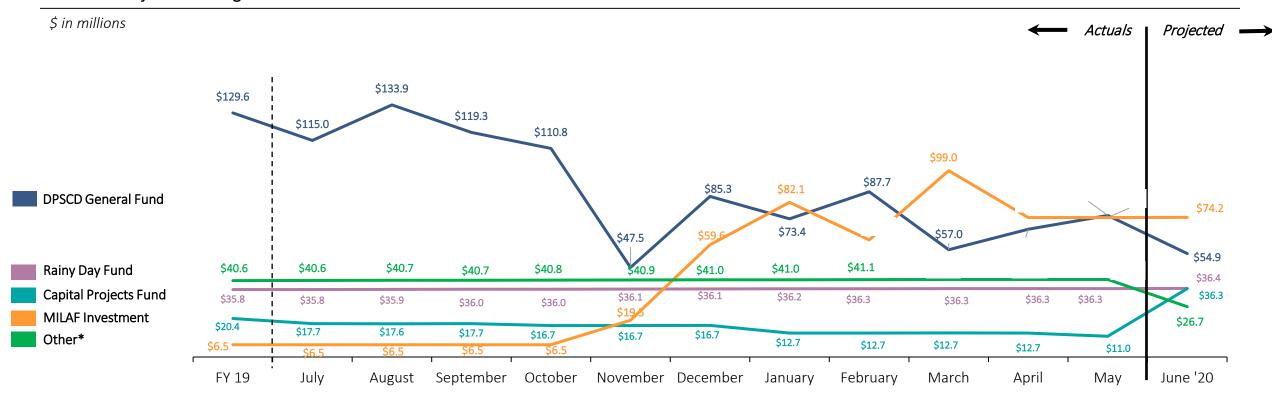
#### Notes:

- In May, due to the District's continued closure for safety concerns related to the COVID-19 Pandemic, the following categories were lower than average (driving up averages in the remaining categories):
  - Transportation
  - Central Support Services
  - Maintenance & Operations

### **DPSCD May 2020 Cash Flow Analysis**

- At the end of May, DPSCD's ending balances were as follows: General Fund \$75.2M, Rainy-Day Fund \$36.3M, Capital Projects Fund \$11.0M, MILAF Investment Account \$74.1M and Other\* remaining funds \$41.2M.
  - A transfer of \$1.7M was made from the Capital Projects fund to reimburse the General Fund for expenses incurred in Q3.
  - The transfer of \$25.3M for the Capital Projects fund was rescheduled to June.
- The current General Fund balance is estimated to be equivalent to 11.4 weeks of average expenditures<sup>1</sup>.

#### Actual & Projected Ending Cash Balance



<sup>1)</sup> Calculated by taking the General Fund + MILAF balance as of May 30, 2020 and dividing it by the rolling average actual YTD expenditures per week (excludes all other funds and extraordinary, one-time items)
\*Other Funds include: Internal Service Fund, Legal Reserve Fund and the Food Service Fund

## **DPSCD Cash Forecast to Actuals – May 2020**

	May	May	May	
\$ in thousands	Forecast	Actuals	Variance	Comment
Cash Receipts			] [	
State Aid	\$ 44,093	\$ 44,834	\$ 741	
MPSERS (State Funded)	3,745	3,745	(0)	
Enhancement Millage	802	789	(13)	
Grants	16,661	12,921	(3,740)	
Transfer from DPS	-	1,402	1,402	Transfer from DPS for Fed tax reimbursement due to DPSCD but deposited into DPS
Transfers from MILAF Investment Account	-	-	i	
Transfers from GF Related Accounts	1,765	1,765	(0)	
WCRESA	2,506	-	(2,506)	Payments delayed due to COVID Pandemic, receipts expected in future periods
Food Service Reimbursement	3,811	2,376	(1,435)	Receipts lower than forecast due to reduction in meals served due to COVID
Miscellaneous	750	465	(285)	
Total Cash Receipts	74,133	68,296	(5,837)	
Code Bishaman and			! [	
Cash Disbursements	(2.745)		   2745	Their and the section for AMPCEDC for Advanced to the section of America
MPSERS (Pass through)	(3,745)	- (40.242)	3,745	Timing, transfer for MPSERS for May made at the end of April
Payroll Direct Deposit	(18,783)	(19,312)	(529)	
Employee Withholdings	(6,680)	(5,713)		
Employer Taxes	(2,227)	(2,131)	96	
Fringe Benefits	(1,258)	(1,249)		
Health	(5,635)	(4,654)	981	
Pension (employee portion)	(2,236)	(2,538)	-	
Pension (employer portion)	(6,865)	(8,246)	(1,381)	
Accounts Payable	(14,600)	(13,525)	1,075	
Capital Projects Accounts Payable	(500)	(747)	(247)	
Food Service	(3,077)	(2,580)	497	
Transfer to DPS	-	-	i -	
Transfer to MILAF GF Investment Account	-	-	-	
Transfer to Related Accounts	(25,316)	-	25,316	Transfer rescheduled to June
Other	(400)	(53)	347	
Total Cash Disbursements	(91,322)	(60,747)	30 <i>,</i> 575	
Net Cash Flow	(17,189)	7,549	24,738	
Beginning Cash Balance	67,809	67,695	(114)	
Net Cash Flow	(17,189)	7,549	24,738	
Ending Cash Balance	\$ 50,620	\$ 75,244	\$ 24,624	





GRETCHEN WHITMER
GOVERNOR

RACHAEL EUBANKS STATE TREASURER

## DETROIT FINANCIAL REVIEW COMMISSION <u>SCHOOL DISTRICT RESOLUTION 2020-17</u>

### APPROVING THE COMMUNITY DISTRICT'S JULY 2020 CONTRACT REQUESTS

WHEREAS, Public Act 181 of 2014, the Michigan Financial Review Commission Act (the "Act"), allows for the creation of the Detroit Financial Review Commission (the "Commission") within the Michigan Department of Treasury; and

WHEREAS, Section 6(1) of the Act empowers the Commission to provide oversight for the Detroit Public Schools Community District (the "Community District") beginning on June 2016; and

WHEREAS, Section 6(6) of the Act provides that during the period of oversight, the Commission review and approve the Community District's applicable contracts, as defined by Section 3(a) of the Act, and that an applicable contract does not take effect unless approved by the Commission; and

WHEREAS, at the Commission meeting on July 27, 2020, the Community District presented applicable contracts, attached as **Exhibit A** to this Resolution, for the Commission's review and approval.

NOW THEREFORE, be it resolved by the Detroit Financial Review Commission as follows:

- That the Community District's July 27, 2020 contract requests, attached as Exhibit
   A to this Resolution but excluding any contracts a majority of Commission members present has agreed to exclude as noted in the minutes, are hereby approved.
- 2. That the minutes of the Detroit Financial Review Commission meeting at which this Resolution is adopted take notice of the adoption of this Resolution.
- 3. This Resolution shall have immediate effect.

The following contracts are being provided to the Financial Review Commission ("FRC") for review and approval. Contracts over \$750,000 or a two (2) year period must also be provided to the FRC for review and approval pursuant to section 6(6) of the Michigan Financial Review Commission Act. Please review the individual Action Items provided for more detailed information.

	Department	Contract Number	Description	Contract Request Type	Competitively Bid? If not a new contract, was the original contract competitively bid?	Lowest Bid? If not a New Contract, was the original contract the lowest bid?	DPSCD Approval Date	Comments
1	Finance	20-0122	Contract Amount: \$2,636,000 Contract Period: July 14, 2020 – September 30, 2021 Source: General and Grant Funds Purpose: Support services to the District across various functions Contractor: Wayne RESA Location: 33500 Van Born, Wayne, MI 48184	Renewal	N/A	N/A	Finance Committee 06.26.2020 Board 07.14.2020 Anticipated Approval FRC 07.27.2020	Wayne RESA is a regional educational service agency that provides numerous services to the District including trainings to support teachers, administrators, and central office personnel, pupil accounting audit services, administration of Private Non-Public School grants and Mi-Star services. They also coordinate the District's membership in the Tri-County Alliance.

The following contracts are being provided to the Financial Review Commission ("FRC") for review and approval. Contracts over \$750,000 or a two (2) year period must also be provided to the FRC for review and approval pursuant to section 6(6) of the Michigan Financial Review Commission Act. Please review the individual Action Items provided for more detailed information.

	Department	Contract Number	Description	Contract Request Type	Competitively Bid? If not a new contract, was the original contract competitively bid?	Lowest Bid? If not a New Contract, was the original contract the lowest bid?	DPSCD Approval Date	Comments
2	Operations	21-0039-C	Contract Amount: \$2,605,515 \$1,469,700 \$887,796 Contract Period: July 27, 2020 – June 30, 2021 Source: General Funds Purpose: Roof Repair & Replacement Contractors: Royal Roofing Bloom Roofing Lutz Roofing Lutz Roofing Location: Orion, MI Shelby Twp, MI Brighton, MI	New	Yes	No	Finance Committee 06.26.2020 Board 07.14.2020 Anticipated Approval FRC 07.27.2020	On April 15, 2020, the District issued RFP 19-0234 for roof replacement and repair of twelve schools: Logan, Cass Tech, Bennett, Western, West Bus Terminal, Davison, White, Carver, Detroit International Academy, Bunche, Gardner, and Edmonson. DemandStar noticed over 500 qualified and registered firms; the District received nine qualified responses for the 12 Schools. Based on evaluation of the proposals, Bloom Roofing, Royal Roofing, Schena Roofing, and Lutz Roofing were selected as the awarded vendors due to pricing, past work history with DPSCD, overall capability, qualifications, and the ability to meet the District's project timeline.  In two instances, for Bennett and White, the lowest cost vendor was not selected. The variance in cost was \$5K and \$54K, respectively. In order to meeting timing, and to align scheduling with the vendors, the lowest cost bid could not be selected for those two schools.

The following contracts are being provided to the Financial Review Commission ("FRC") for review and approval. Contracts over \$750,000 or a two (2) year period must also be provided to the FRC for review and approval pursuant to section 6(6) of the Michigan Financial Review Commission Act. Please review the individual Action Items provided for more detailed information.

	Department	Contract Number	Description	Contract Request Type	Competitively Bid? If not a new contract, was the original contract competitively bid?	Lowest Bid? If not a New Contract, was the original contract the lowest bid?	DPSCD Approval Date	Comments
5	Finance	Various	Contract Amount: \$8,925,105.00 Contract Period: July 14, 2020 – June 30, 2021 Source: Title I, II, III, and IV Grant Funds Purpose: School Based Services Contractors: Banks Services, Blucar, Catapult Learning West, Competitive Education Solutions, Curriculum Associates, DPR Educational, Free 2 Be, Fresh Perspectives, Generation Ready, GPS Solutions, Insideout Literacy, Learn It Systems, Living Arts, Neighborhood Legal Services of Michigan, Scholastic, STEM, The Achievement Network, The Manhood Project, The Yunion, University Instructors, Village Solutions	New	Yes	Yes	Finance Committee 06.26.2020 Board 07.14.2020 Anticipated Approval FRC 07.27.2020	<ul> <li>In November 2019, four RFPs were issued in the areas of conflict resolution, parent engagement, core academics, and professional development for school based, title funded services. Via DemandStar, 2,740 total vendors were notified of the RFPs and 83 responses were received on or by January 10, 2020. Four distinct Evaluation Committees consisting of school principals, district administrators, and representatives from private nonpublic (PNP) schools. Because the District is taking over administration of title funding for PNP schools, they were included in the process. Only one contract, for GPS Solutions, exceeds \$750K. This contract will commence after FRC approval.</li> <li>The following vendors were selected based on their program offerings, capacity, past performance and overall price:         <ul> <li>Wraparound Services - Blucar, Catapult Learning, Neighborhood Legal Services Michigan, The Manhood Project and The Yunion</li> <li>Parent Engagement - Banks Services, Blucar, Catapult Learning, Free 2 Bee, Fresh Perspectives, GPS Solutions, Neighborhood Legal Services Michigan, STEM and The Yunion</li> <li>Core Academic Support - Catapult Learning, Competitive Education Solutions, Curriculum Associates, DPR Educational, GPS Solutions, Learn It Systems, Living Arts, Neighborhood Legal Services Michigan, University Instructors and Village Solutions</li> <li>Professional Development - Catapult Learning, Generation Ready, GPS Solutions, Scholastic and The Achievement Network</li> </ul> </li> </ul>



#### Agenda Item Details

Meeting Jun 26, 2020 - \*Virtual\*Finance Committee Meeting

Category 4. Action Items

Subject 4.05 Approval of Contract Renewal with Wayne RESA

Type Action

#### **Recommendation:**

That the School Board approve contract renewal with Wayne RESA for various services for a period of July 14, 2020 through September 30, 2021 in an amount not to exceed \$2,636,000.

#### **Description and Background:**

Wayne RESA is a regional educational service agency that provides broad consortium-level services and support to Wayne County's 33 school districts to maximize economies of scale in staff development, purchasing, lobbying, and administrative services. Wayne RESA provides a wide array of training services that are available to staff in Wayne County. The District has used the trainings to support teachers, administrators, and central office personnel.

In addition, Wayne RESA owns the MISTAR student information system and has provided support with special education and core systems administration and business process functions. As the District transitions to PowerSchool, we will need data storage and retrieval services, along with professional services to support the transition to PowerSchool. Wayne RESA also serves as auditors to verify the District's fall and winter student enrollment audit, and coordinates the District's membership in the Tri-County Alliance.

Wayne RESA has provided Private Non-Public (PNP) school support on behalf of the District per an agreement with Michigan Department of Education. That agreement is concluding with the 2019-2020 school year and the program administration will transition back to the District.

#### **Gap Analysis:**

The District would lose access to core programs, professional development activities as well as be out of compliance with state pupil accounting and federal programs. Failure to complete the required pupil accounting would put the District's Foundation Allowance at risk.

#### **Previous Outcomes:**

Wayne RESA serves as a trusted, publicly accountable partner in the delivery of its services. The District contracted with Wayne RESA in 2009 to support its migration to the MISTAR student system. In subsequent years, the District has relied heavily on Wayne RESA and subcontractors to administer the student information system and support core functions.

Fiscal Year	Expenditures
FY 2018	\$1,231,400
FY 2019	\$4,804,312
FY 2020*	\$3,350,000

<sup>\*</sup>Anticipated total through June 30, 2020.

#### **Expected Outcomes:**

Wayne RESA will complete final expenditures and reimbursements for the 2019-2020 PNP program through September 30, 2020. Administration of the 2020-2021 program has already moved to the District and will be administered by the District.

Wayne RESA will continue to support the District in the functional areas set forth above, including providing access to all historical Mi-Star data.

#### Alignment to Strategic Plan:

Responsible Stewardship

#### **Financial Impact:**

\$2,636,000 from General Fund and Grant Funding

Contracted Services and Staffing	<b>General Fund</b>	Grant
Professional Development & Other Services	\$10,000	\$75,000
Mi-Star Consortium Fees	\$150,000	
Mi-Star Contracted Services	\$60,000	
Pupil Accounting Audit	\$35,000	
Tri-County Alliance	\$5,000	
Administration of Private Non-Public School Grants	\$0	\$2,000,000
Contingency (10% of total amount)	\$26,000	\$275,000
Total Amount	\$286,000	\$2,350,000



#### Agenda Item Details

Meeting Jun 26, 2020 - \*Virtual\*Finance Committee Meeting

Category 4. Action Items

Subject 4.06 Approval of Contract with Bloom Roofing, Lutz Roofing, Royal Roofing, and Schena Roofing

Type Action

#### **Recommendation:**

That the School Board approve contracts with (i) Bloom Roofing, (ii) Lutz Roofing, (iii) Royal Roofing, and (iv) Schena Roofing for roof repairs and replacements for the period of July 1, 2020 through June 30, 2021 in a total amount not-to-exceed \$5,440,234.

#### **Description and Background:**

Bloom Roofing is a local, Michigan business that opened its doors in 1979, and has installed over 150 million square feet of commercial and industrial roofing for over 2,000 customers. Bloom has worked with the District previously installing roofing at Palmer Park Preparatory Academy in 2018. Bloom Roofing assisted the District in the development of standards for reporting and scheduling that District's Division of Operations continues to use. In connection with this action item, Bloom Roofing was tasked with installation of replacement roofs at Thirkell Elementary-Middle School, Marquette Elementary-Middle School, and Central High School in fiscal year 2018-2019. Also, the company completed repairs to roofs at Roberto Clemente Learning Academy and Ronald Brown Academy during the 2019 roofing season.

Royal Roofing, is a full-service roofing commercial contractor and has assisted the District by installing roofs at A.L. Holmes Academy of Blended Learning, Noble Elementary-Middle School, and Garvey Academy in the 2017-2018 fiscal year. Royal Roofing also has a standard one-year workmanship warranty. Under the contract, the manufacturer of the roofing materials offers a 20-year factory warranty on materials. All projects were successfully completed. Royal roofing has assisted the District in past years by performing roof scans and reports for District consideration in roof capital projects.

Lutz Roofing, is a full-service roofing and sheet metal commercial contractor with over 35 years of experience installing single ply commercial roof systems in Michigan, Ohio, Illinois and Indiana. Lutz Roofing installed roofing systems at Emerson Elementary-Middle School, Bagley Elementary School of Journalism and Technology, and Spain Elementary-Middle School in 2016-2017 fiscal year. Spain's roof was the system financed by the Ellen Degeneres Show and attracted sizable local media attention. Also, during the 2017-2018 fiscal year, Lutz worked on a series of District-wide repairs at Cody High School, Mann Learning Community, Carver STEM Academy, Henry Ford High School, and several other District schools. All projects were successfully completed.

Schena Roofing, is a full-service roofing commercial contractor. The firm is family owned, and services the Michigan, Indian, Ohio areas. Schena has been in business of commercial and institutional, large scale roofing projects for over 50 years. Our roofing consultant, Plante-Moran highly recommends them for this work.

All four roofing contracted companies offer one-year warranties on workmanship on every new roof installation, with 20-year warranties on materials. They are also certified and authorized to repair every roof system they offer by the manufacturers of the roofing systems. Therefore, if unforeseen water intrusion occurs, the District can be assured the roof is repaired correctly.

Fiscal Year 2018 - 2019

\$1,449,131

Fiscal Year 2019 - 2020

\$1,117,722

Lutz Roofing	Contract Expenditure
Fiscal Year 2017 – 2018	\$237,515
Fiscal Year 2018 – 2019	\$227,343
Fiscal Year 2019 – 2020	\$435,590

Ī	Royal Roofing	Contract Expenditure
	Fiscal Year 2018 – 2019	\$2,508,800

#### **Expected Outcomes:**

The District would initiate roof replacements and repairs at Edmonson Elementary School, Carver STEM Academy, Bennett Elementary School, Gardner Elementary School, Detroit International Academy (former building location), GEE White (new location of DIA), Western High School, the West Bus Terminal, Cass Technical High School, Bunche Preparatory Academy, the Academy of Americas at Logan, and Davison Elementary-Middle School. The unit pricing in the contracts proposed by the vendors is noted below. In addition, the District would immediately implement a roofing maintenance plan to protect these roofs once replaced that is aligned to the manufacturer's warranty parameters.

Bloom Roofing - ROOF				
REPLACEMENTS				
Total SF	49,000			
Cost	\$771,996			
15% Contingency	\$115,800			
Total NTE	\$887,796			

Lutz Roofing - ROOF REPLACEMENTS				
Total SF	99,060			
Cost	\$1,278,000			
15% Contingency	\$191,700			
Total NTE	\$1,469,700			

Royal Roofing - R REPLACEMENT		Royal Roofing - ROOF REPAIRS							
Total SF	130,000								
Cost	\$1,831,365	Cost	\$434,300						
15% Contingency	\$274,705	15% Contingency	\$65,145						
Total NTE	\$2,106,070	Total NTE	\$499,445						

Schena Roofing - REPLACEMENT		Schena Roofing -ROOF REPAIRS							
Total SF	44,300								
Cost	\$367,286	Cost	\$47,690						
15% Contingency	\$55,093	15% Contingency	\$7,154						
Total NTE	\$422,379	Total NTE	\$54,844						

The majority of roof replacements are scheduled to be completed on or before September 4, 2020. With such an extensive list of schools, some may be completed during the 2021 construction season.

#### Alignment to Strategic Plan:

Responsible Stewardship

#### **Financial Impact:**

\$5,440,234 from Capital Funds

Bid Process: On April 15, 2020 the District issued a Request for Proposals (RFP 19-0234) for roof replacement and repair of twelve schools: Logan, Cass Tech, Bennett, Western, West Bus Terminal, Davison, White, Carver, Detroit International Academy, Bunche, Gardner and Edmonson. DemandStar noticed over 500 qualified and registered firms; the District received nine qualified responses for the 12 Schools. Based on evaluation of the proposal, Bloom Roofing, Royal Roofing, Schena Roofing and Lutz Roofing were selected as the suppliers due to pricing, past work history with DPSCD, overall capability, qualifications, and the ability to meet the District's project timeline.

#### **Contact for Item:**

Name: Machion Jackson Phone: 313-873-6532

Email: machion.jackson@detroitk12.org



#### **Agenda Item Details**

Meeting Jun 26, 2020 - \*Virtual\*Finance Committee Meeting

Category 4. Action Items

Subject 4.03 Approval of School Based Contracts for District and PNP Schools

Type Action

#### **Recommendation:**

That the School Board approve contracts with Banks Services, Blucar, Catapult Learning, Competitive Education Solutions, Curriculum Associates, DPR Educational, Free 2 Bee, Fresh Perspectives, Generation Ready, GPS Solutions, Insideout Literacy Arts, Learn It Systems, Living Arts, Neighborhood Legal Services of Michigan, Scholastic, STEM, The Achievement Network, The Manhood Project, The Yunion, University Instructors and Village Solutions for school-based core academic, wrap around, professional development and parent engagement services through September 30, 2021 in an amount not to exceed \$8,925,105.

#### **Description and Background:**

District schools receive Discretionary General Fund and Title I (31a) budgets as part of the school model. The grant funds must be spent to support targeted students to ensure their academic performance and social and emotional development. During the budget process, schools allocate funding for various programs based on their schools' unique needs in the area of Core Academic Supports, Wrap Around Services, Professional Development or Parent Engagement.

Core Academic Supports: Programs provide students tools and skills to build capacity and confidence, knowledge, skills, and strategies in core academics including Science/STEAM/ STEM, Mathematics, ELA/Literature and Writing.

Wrap Around Services: Provide students with knowledge, skills, and strategies to ensure academic success and healthy social and emotional development.

Professional Development: Programs provide teachers and school leaders tools and skills to help students succeed academically, socially, and emotionally.

Parent Engagement: Programs provide parents and caregivers tools and skills to build capacity and confidence to support students academically, socially, and emotionally and increase effectiveness in advocating and leading on behalf of students.

The District conducted RFPs to select vendors to provide contracted services for the areas of Core Academic Support, Wrap Around Services, Professional Development and Parent Engagement. The RFP Evaluation Committees consisting of Principals, relevant District Administrators, and PNP School Representatives evaluated each of the proposals. The evaluations were evaluated on their program offering, capacity, past performance, and overall price.

Now that the District administers equitable access of Federal Grants to Private Non-Public Schools, they too are eligible for services to support targeted students. Their funding and applicable expenditures is limited to eligible Federal Title I, II, III, IV, and CARES Act allocations.

#### Gap Analysis:

District and PNP schools would be unable to provide supplemental contract services. The District would be at risk for complaints from PNP schools to the US Department of Education saying we were limiting their ability to provide equitable supports.

#### **Previous Outcomes:**

In order to improve school operations, the District conducted RFPs to identify eligible program vendors. This allowed schools to identify vendors and submit requisitions prior to the start of the school year ensuring that services could start on Day 1, rather than six months into the school year. Previously schools were often unable to get their services due to delays in procurement or two schools paid different rates.

Through the RFP the District identified approved vendors in each of the core areas that schools could contract. During the 2019-2020 school year, none of the individual vendor contracts exceeded the School Board limit of \$250,000. Now that vendors may provide services to District and PNP schools, and PNP schools will receive an additional allocation of funding from the CARES Act the individual contracts may exceed the \$250,000 threshold depending on school selections.

Fiscal Year	Expenditures
FY 2018	\$3,981,421
FY 2019	\$1,287,050
FY 2020*	\$588,203

<sup>\*</sup>Expenditures were lower due to COVID-19 pandemic and school closures.

#### **Expected Outcomes:**

The approved vendors will provide eligible services to targeted students based on the schools allocated budget.

#### Alignment to Strategic Plan:

Outstanding Achievement Transformative Culture

#### **Financial Impact:**

Funding Source: Title I, II, III, and IV

Contracted Services and Staffing	Anticipated Cost
District Schools	\$2,113,731
Private Non-Public Schools	\$6,000,000
Contingency (10% of total amount)	\$811,373
Not to Exceed Total	\$8,925,105

#### **Contact for Item:**

Name: Jeremy Vidito, Chief Financial Officer

Phone: (313) 873-6194

Email: jeremy.vidito@detroitk12.org

# **Appendix**



## **DPS FY 2020 Monthly Cash Flows**

\$ in thousands				201	9					202	20			·
		July	August	September	October	November	December	January	February	March	April	May	June	
	_	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Forecast*	
DPS General Fund														
Beginning Cash Balance	- \$	13,222	5,875	5,948	13,031	13,230	5,934	6,171	8,011	6,446	5,971	2,978	3,063	
Receipts														
Property Tax Receipts		8,880	5,842	27,932	10,398	321	952	2,063	18,888	921	714	1,234	9,242	
Transfers from BONY	\$	- 5	-	\$ 6,110	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Other Cash Receipts		42	74	12	24	2	9	16	23	0	7	1,402	9	
Disbursements														
Property Tax Transfers <sup>1</sup> Reimbursement to DPSCD		(16,195)	(5,842) -	(26,971) -	(4,113) (6,110)	(7,567) -	(723)	(229)	(20,475) -	(1,397)	(3,714)	(1,149) (1,402)	(9,318) -	
Other Cash Disbursements		(74)	-	-	-	(52)	(1)	(10)	(0)	-	-	-	(30)	
Net Cash Flow		(7,347)	74	7,082	200	(7,296)	237	1,840	(1,565)	(476)	(2,993)	86	(97)	
Ending Cash Balance		5,875	5,948	13,031	13,230	5,934	6,171	8,011	6,446	5,971	2,978	3,063	2,966	
-	_	,	,	,	•	,	,	•	,	,	•			
DPS Scheduled Bond Repayments (13 Mils	<u>s)</u>													
Beginning Property Tax Balance		2,191	18,386	24,229	51,199	20,923	28,490	29,212	29,441	49,916	51,313	2,985	4,134	2,191
Scheduled Bond Debt Payments		<u>-</u>	-	-	(34,390)	<u>-</u>	-	-	<u>-</u>	<u>-</u>	(144,532)	-		(178,922
Property Tax Transfers <sup>2</sup>		16,195	5,842	26,971	4,113	7,567	723	229	20,475	1,397	6,947	1,149	9,318	100,926
Draw from SLRF to meet Obligations		-	-	-	-	-	-	-	-	-	89,257	-	-	89,257
Ending Property Tax Balance		18,386	24,229	51,199	20,923	28,490	29,212	29,441	49,916	51,313	2,985	4,134	13,452	13,452
DPS Debt Fund (18 Mils - BONY)														
Beginning Cash Balance	\$	17,677	9,317	14,086	20,853	22,063	22,734	23,273	35,201	30,432	8,801	7,499	8,330	17,677
Receipts														
Cash Receipts		129	4,769	28,822	1,210	671	539	11,928	8,897	1,693	287	1,034	12,636	72,614
Disbursements			•	•	•			•	,	,		,	,	•
Transfers to DPS General Fund		-	-	(6,110)	-	-	_	-	-	-	-	-	-	(6,110
Scheduled EL/Bond Payments		-	-	(15,945)	-	-	-	-	(6,000)	(23,324)	-	-	-	(45,269
Supplemental ORS Payment		(8,489)	-	-	-	-	-	-	(7,666)	-	(1,589)	(203)	(6,700)	(24,647
Net Cash Flow		(8,360)	4,769	6,767	1,210	671	539	11,928	(4,769)	(21,631)	(1,302)	831	5,936	(3,412
Ending Cash Balance		9,317	14,086	20,853	22,063	22,734	23,273	35,201	30,432	8,801	7,499	8,330	14,265	14,265
DPS Summary Cash Position														
General Fund (13 Mils)	_	5,875	5,948	13,031	13,230	5,934	6,171	8,011	6,446	5,971	2,978	3,063	2,966	2,966
DPS Debt Fund (18 Mils)		9,317	14,086	20,853	22,063	22,734	23,273	35,201	30,432	8,801	7,499	8,330	14,265	14,265
Ending Cash Position	\$													· ·

<sup>\*</sup>Forecast includes actuals through June 5, 2020

<sup>1)</sup> Includes a transfer in April of \$3M from the general fund to reduce SLRF borrowings to repay legacy capital debt obligations in May

## **DPSCD FY 2020 Monthly Cash Flows**

\$ in thousands	<u> </u>			- 2019					20	20			
	July	August	September	October	November	December	January	February	March	April	May	June	FY 20 Total
	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Forecast*	
Cash Receipts													
State Aid	\$ 41,009	\$ 41,367	\$ -	\$ 41,133	\$ -	\$ 87,116	\$ 44,093	\$ 44,511	\$ 43,244	\$ 44,742	44,834	\$ 32,493	\$ 464,543
MPSERS (State Funded)	3,361	3,364	-	-	-	11,234	3,745	3,745	3,745	3,745	3,745	3,745	40,426
Enhancement Millage	1,246	-	-	7,732	3,670	-	164	2,546	792	55	789	2,588	19,581
Grants	4,511	12,970	51,455	8,932	4,436	41,327	14,018	6,239	27,534	3,484	12,921	10,915	198,741
Transfer from DPS	0	-	-	6,113	-	-	-	-	-	-	1,402	-	7,515
Transfers from MILAF GF Investment Account	-	-	-	-	-	-	-	20,000	-	25,000	-	-	45,000
Transfers from Related Accounts	-	-	-	1,040	-	-	4,114	-	-	-	1,765	14,500	21,419
WCRESA	-	181	2,506	2,463	1,869	2,695	6,562	2,506	2,506	3,013	-	2,506	26,805
Food Service Reimbursement	4,852	2,453	325	55	4,127	5,967	3,396	3,367	224	6,769	2,376	3,811	37,724
Miscellaneous	1,672	1,283	372	1,966	3,274	208	15,158	1,451	201	208	465	750	27,008
Total Cash Receipts	56,651	61,618	54,657	69,434	17,376	148,547	91,250	84,364	78,246	87,017	68,296	71,307	888,763
Cash Disbursements													
MPSERS (Pass through)	\$ (3,361)	\$ (3,361)	\$ (3,364)	\$ -	\$ -	\$ -	\$ (11,234)	(4,217)	\$ (3,745)	\$ (7,489)	\$ -	\$ (3,745)	\$ (40,514)
Payroll Direct Deposit	(21,166)	(12,600)	(20,046)	(18,971)	(18,675)	(25,089)	(26,726)	(18,272)	(19,415)	(18,870)	(19,312)	(19,176)	(238,318)
Employee Withholdings	(6,174)	(4,477)	(4,590)	(8,474)	(6,122)	(6,841)	(5,258)	(5,094)	(5,451)	(8,532)	(5,713)	(6,680)	(73,406)
Employer Taxes	(1,740)	(1,443)	(1,696)	(3,235)	(2,059)	(2,680)	(1,949)	(2,120)	(2,040)	(3,191)	(2,131)	(2,227)	(26,510)
Fringe Benefits	(352)	(750)	(1,177)	(2,126)	(1,285)	(1,130)	(1,881)	(1,380)	(1,311)	(2,019)	(1,249)	(1,240)	(15,900)
Health	(4,495)	(204)	(8,368)	(4,673)	(4,530)	(4,848)	(6,430)	(4,490)	(4,979)	(4,857)	(4,654)	(5,623)	(58,151)
Pension (employee portion)	(2,110)	(1,524)	(1,568)	(3,327)	(2,313)	(1,178)	(3,473)	(2,235)	(2,270)	(3,779)	(2,538)	(2,236)	(28,553)
Pension (employer portion)	(6,874)	(5,095)	(5,116)	(11,465)	(7,932)	(3,977)	(11,557)	(7,596)	(8,045)	(12,753)	(8,246)	(6,865)	(95,520)
Accounts Payable	(22,081)	(12,849)	(22,429)	(22,745)	(20,432)	(21,055)	(7,618)	(10,299)	(20,449)	(12,803)	(13,525)	(14,449)	(200,732)
Capital Projects Accounts Payable	(677)	(86)	(277)	(2,194)	(297)	(1,624)	(268)	(238)	(1,259)	(131)	(747)	(500)	(8,297)
Food Service	(2,157)	(267)	(622)	(722)	(3,950)	(2,323)	(2,217)	(2,264)	(3,356)	(2,104)	(2,580)	(3,077)	(25,639)
Transfer to DPS	-	(74)	-	-	-	-	(2,032)	(11,506)	-	-	-	-	(13,612)
Transfer to MILAF GF Investment Account	-	-	-	-	(13,025)	(40,000)	(22,496)	-	(36,647)	-	-	-	(112,169)
Transfer to Related Accounts <sup>1</sup>	-	-	-	-	-	-	-	-	-	-	-	(25,316)	(25,316)
Other	(46)	(0)	(9)	(46)	(9)	(18)	(11)	(66)	(27)	(19)	(53)	(500)	(805)
Total Cash Disbursements	(71,233)	(42,729)	(69,262)	(77,978)	(80,628)	(110,763)	(103,150)	(69,775)	(108,993)	(76,548)	(60,747)	(91,634)	(963,441)
Net Cash Flow	(14,582)	18,889	(14,605)	(8,544)	(63,252)	37,784	(11,899)	14,589	(30,748)	10,469	7,549	(20,327)	(74,678)
Beginning Cash Balance	129,595	115,013	133,902	119,297	110,753	47,501	85,284	73,385	87,974	57,226	67,695	75,244	129,595
Net Cash Flow	(14,582)	18,889	(14,605)	(8,544)	(63,252)	37,784	(11,899)	14,589	(30,748)	10,469	7,549	(20,327)	(74,678)
Ending Cash Balance	\$ 115,013	\$ 133,902	\$ 119,297	\$ 110,753	\$ 47,501	\$ 85,284	\$ 73,385	\$ 87,974	\$ 57,226	\$ 67,695	\$ 75 <i>,</i> 244	\$ 54,917	\$ 54,917

<sup>\*</sup>Forecast includes actuals through June 5, 2020
1) Includes a transfer of \$25.3M in June to the Capital Projects Fund

### **DPSCD FY 2020 Other Cash Accounts**

		uly		ugust ctual	September Actual		October Actual		ovember Actual		ecember Actual		lanuary Actual		ebruary Actual		March Actual		April Actual		May Actual	Fc	June precast*	FY	20 Total
General Fund Cash Balance					\$119,297	\$			47,501	\$	85,284	\$		\$	87,974		57,226			\$			54,917		54,917
Internal Service Fund and Fiduciary Account																									
Beginning Balance	\$	17,643	\$ :	17,677	\$ 17,710	\$	17,741	\$	17,770	\$	17,796	\$	17,822	\$	17,847	\$	17,870	\$	17,890	\$	17,905	\$	17,916	\$	17,643
(+) Liability Balance Transfer from DPS		34		33	31		29		26		26		25		23		20		15		11		35		308
(-) Workers' Compensation Claims		-		-	-		-		-		-		-		-		-		-		-		(3,000)		(3,000)
Ending Internal Service Fund Balance		17,677	:	17,710	17,741		17,770		17,796		17,822		17,847		17,870		17,890		17,905		17,916		14,951		14,951
Legal Fund																									
Beginning Balance	\$	1,153	\$	1,155	\$ 1,157	\$	1,159	\$	1,161	\$	1,163	\$	1,164	\$	1,166	\$	1,168	\$	1,169	\$	1,170	\$	1,171	\$	1,153
(+) Transfers in		2		2	2		2		2		2		2		1		1		1		1		2		20
(-) Transfers out		-		-	-		-		-		-		-		-		-		-		-		-		-
Ending Balance		1,155		1,157	1,159		1,161		1,163		1,164		1,166		1,168		1,169		1,170		1,171	_	1,173		1,173
Rainy Day Fund																									
Beginning Balance	\$ 3	35,748	\$ 3	35,817	\$ 35,883	\$	35,945	\$	36,005	\$	36,059	\$	36,113	\$	36,166	\$	36,214	\$	36,256	\$	36,287	\$	36,311	\$	35,748
(+) Transfers in	•	69	•	66	62	•	60	•	54	•	54	•	53	•	48	•	42	•	31	•	24		69	·	633
(-) Transfers out		_		_	-		_		-		-		_		_		-		_		_		_		-
Ending Balance		35,817	:	35,883	35,945		36,005		36,059		36,113		36,166		36,214		36,256		36,287		36,311		36,380		36,380
NAU AE Incompany																									
MILAF Investment	Ś	6,456		6,467	\$ 6,478	_	6,489	\$	6,498	\$	19,555	_	59,617	<u>,</u>	82,197	\$	62,277	\$	98,990	Ś	74,049	Ś	74,084	\$	6,456
Beginning Balance (+) Transfers in	ş	12	Ģ	11	<b>3 0,478</b> 10	Ģ	10	Ģ	13,057	Ģ	40,062	Ģ	22,579	Ģ	81	Ģ	36,712	Ģ	59	Ģ	36	Ģ	74,064		112,700
(+) Transfers in  (-) Transfers out		12		11	-		10		13,037		40,062		22,379		(20,000)		30,712		(25,000)		30		72		(45,000)
Ending Balance		6,467		6,478	6,489		6,498		19,555		59,617		82,197		62,277		98,990		74,049		74,084	—	74,156		74,156
Lifeling balance		0,407		0,476	0,463		0,438		19,555		33,017		82,137		02,277		38,330		74,043		74,004	_	74,130		74,130
Total Available General Fund Dollars	\$ 1	76,130	\$ 19	95,131	\$ 180,631	\$	172,188	\$	122,074	\$	200,001	\$	210,761	\$	205,502	\$	211,530	\$	197,105	\$	204,726	\$	181,578	\$	181,578
Capital Projects Fund																									
Beginning Balance	\$ 2	20,438	\$ :	17,645	\$ 17,678	\$	17,709	\$	16,698	\$	16,723	\$	16,747	\$	12,656	\$	12,673	\$	12,687	\$	12,697	\$	10,985	\$	20,438
(+) Transfers in		34		33	31		30		24		24		24		16		14		11		52		25,316		25,608
(-) Payments for completed projects		(2,827)		-	-		(1,040)		-		-		(4,114)		-		-		-		(1,765)		-		(9,746)
Ending Balance		17,645		17,678	17,709		16,698		16,723		16,747		12,656		12,673		12,687		12,697		10,985	_	36,300		36,300
Food Service																									
Beginning Balance	\$ 2	21,760	\$ 2	21,802	\$ 21,842	\$	21,880	\$	21,916	\$	21,948	\$	21,980	\$	22,011	\$	22,040	\$	22,064	\$	22,083	\$	22,097	\$	21,760
(+) Transfers in	•	42	•	40	38	ŕ	36	•	32	·	32	•	31	·	28	•	25	•	18	•	14	•	26		364
(-) Transfers out		_		_	-		-		-		-		-		-		_		-		-		(11,500)		(11,500)
Ending Balance		21,802	:	21,842	21,880		21,916		21,948		21,980		22,011		22,040		22,064		22,083		22,097	_	10,623		10,623
Total General Fund, ISF, Rainy Day Fund, MILAF Investment, Legal, Capital Projects and Food Service	\$ 2	15,577	\$ 2:	34,651	\$ 220,219	\$	210,802	\$	160,745	\$	238,728	\$	245,429	\$	240,215	\$	246,281	\$	231,885	\$	237,808	\$	228,501	\$	228,501

## Expenditures by Function – May 2020

	Bu	dget to Actual Compari	ison Current Month		Budget t	o Actual Compariso	on YTD	
	Budget Month of	Actual Month of	Varian	ce	Budget YTD	Actual YTD	Variance	<b>!</b>
	May-FY20	May-FY20	\$	%	May-FY20	May-FY20	\$	%
<b>FUNCTION LEVEL EXPENDITUR</b>	ES							
INSTRUCTION								
Elementary Programs	\$ 18,171,26	59 \$ 15,139,057	\$ (3,032,211)	(17%)	157,354,798	\$ 148,388,567	\$ (8,966,231)	(6%)
Middle School Programs	1,423,16	1,476,216	53,051	4%	13,438,739	14,054,172	615,432	5%
High School & Summer Programs	5,662,72	24 6,017,333	354,608	6%	53,378,092	56,185,038	2,806,946	5%
Special Education	7,794,97	7,442,118	(352,856)	(5%)	69,879,634	68,913,218	(966,416)	(1%)
Compensatory Education	4,632,63	6,702,314	2,069,678	45%	55,797,299	61,198,581	5,401,283	10%
Career and Technical Education	303,37	76 291,064	(12,312)	(4%)	2,765,380	2,572,723	(192,656)	(7%)
Adult/Continuing Education	145,78	146,925	1,144	1%	1,362,366	1,403,784	41,417	3%
Total Instruction	38,133,92	25 37,215,027	(3,842,462)	(10%)	353,976,308	352,716,082	(1,260,225)	(0%)
SUPPORTING SERVICES								
Pupil	9,398,56	7,847,628	(1,550,933)	(17%)	78,353,717	73,678,128	(4,675,589)	(6%)
Instructional Support	4,862,42	3,676,632	(1,185,795)	(24%)	45,471,520	42,759,193	(2,712,326)	(6%)
General Administration	395,21	460,218	65,005	16%	4,294,736	4,659,030	364,293	8%
School Administration	4,142,84	4,008,384	(134,459)	(3%)	42,164,463	43,213,977	1,049,515	2%
Business	1,111,56	928,489	(183,081)	(16%)	13,092,218	13,770,369	678,151	5%
Maintenance & Operations	7,405,91	5,043,344	(2,362,567)	(32%)	80,563,897	73,533,848	(7,030,049)	(9%)
Transportation	4,112,03	633,989	(3,478,043)	(85%)	36,582,689	28,022,531	(8,560,158)	(23%)
Central Support Services	3,618,35	3,658,452	40,094	1%	35,141,357	28,548,128	(6,593,228)	(19%)
School Activities	86,19	95 244,248	158,053	183%	1,094,026	1,295,901	201,875	18%
<b>Total Supporting Services</b>	35,133,10	26,501,383	(8,631,726)	(25%)	336,758,623	309,481,106	(27,277,517)	(8%)
Community Service	563,56	59 1,052,927	489,358	87%	3,598,680	3,469,974	(128,706)	(4%)
TOTAL EXPENDITURES	\$ 73,830,60	94 \$ 64,769,338	\$ (11,984,830)	(16%)	\$ 694,333,611	\$ 665,667,162	\$ (28,666,449)	(4%)