

***State Tax Commission Approved Continuing Education Courses for 2019 Renewal  
(November 1, 2017 - October 31, 2018)***

***CONTACT THE ORGANIZATION FOR AVAILABLE SPACE AND COURSE REGISTRATION***

<i>Approved Instructor(s)</i>	<i>Name of Organization</i>	<i># of Hours Approved</i>	<i>Scheduled*</i>	<i>Contact Information</i>
<b>15-Hour National USPAP Update</b>				
Online	Appraisal Institute (AI)	8		appraisalinstitute.org
Various	Appraisal Institute (AI)	14		appraisalinstitute.org
<b>2017 Current Assessment Topics</b>				
Tim Schnelle	UPAA	4	11/8/2017	upaa1981@gmail.com
<b>2018 Agricultural Overview</b>				
Shila Kiander, Mark Longstroth, Paul Gross, Lyndon Kelley, Eric Harger	Ottawa County Equalization Department	8	6/8/2018	lbrassard@miottawa.org
<b>2018 Current Assessment Topics</b>				
Tim Schnelle	Michigan Association of Equalization Directors (MAED)	6	7/24/2018	schutterli@co.muskegon.mi.us
Tim Schnelle	Michigan Assessors Association	6	8/13/2018	bbotke@bathtownship.us
Tim Schnelle, Dan Holland & Dave Buick	Michigan Assessors Association	8	10/4/2018	bbotke@bathtownship.us
Tim Schnelle	Mid-Michigan Assessors Association	6	10/18/2018	sboerman@adatownshipmi.com

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<b>2018 ESA/EMPP Update</b>				
Kyle TenBroeke & David Buick	Mid-Michigan Assessors Association	4	1/10/2018	sboerman@cityofzeeland.com
Kyle TenBroeke & David Buick	Livingston County	4	1/11/2018	sbostwick@livgove.com
Kyle TenBroeke & David Buick	Michigan Assessors Association	8	8/30/2018	bbotke@bathtownship.us
<b>2018 Expert Insights into MI Property Tax Issues &amp; the Tribunal</b>				
Jack VanCoevering, Andrea Crumback, Stephanie Simon-Morita	Great Lakes Chapter of the Appraisal Institute	4	2/15/2018	jkaczor29@gmail.com
Jack VanCoevering & Andrea Crumback	Mid-Michigan Assessors Association	4	6/11/2018	vandervriesdo@co.muskegon.mi.us
<b>2018 Property Assessment Review and Workshop</b>				
David Hieber, Bryan Paris	Oakland County Association of Assessing Officers	4	2/13/2018	fergusona@oakgov.com
<b>7-Hour National USPAP Update</b>				
Various	Appraisal Institute (AI)	6		appraisalinstitute.org
Online	Appraisal Institute (AI)	6		appraisalinstitute.org
<b>A Year in Assessment Administration</b>				
Lisa Hobart	Northwest Michigan Assessors Association	6	9/17/2018	sarah.dvoracek@evart.org

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<i>Approved Instructor(s)</i>	<i>Name of Organization</i>	<i># of Hours Approved</i>	<i>Scheduled*</i>	<i>Contact Information</i>
<b>Advanced Concepts &amp; Case Studies</b>				
Various	Appraisal Institute (AI)	16		appraisalinstitute.org
Online	Appraisal Institute (AI)	8		appraisalinstitute.org
<b>Advanced Income Capitalization</b>				
Various	Appraisal Institute (AI)	16		appraisalinstitute.org
Online	Appraisal Institute (AI)	8		appraisalinstitute.org
<b>Advanced Land Valuation: Sound Solutions to Perplexing Problems</b>				
Various	Appraisal Institute (AI)	6		appraisalinstitute.org
<b>Advanced Market Analysis and Highest &amp; Best Use</b>				
Various	Appraisal Institute (AI)	16		appraisalinstitute.org
Online	Appraisal Institute (AI)	8		appraisalinstitute.org
<b>Advanced Residential Applications and Case Studies, Part 1</b>				
Various	Appraisal Institute (AI)	14		appraisalinstitute.org

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<i>Approved Instructor(s)</i>	<i>Name of Organization</i>	<i># of Hours Approved</i>	<i>Scheduled*</i>	<i>Contact Information</i>
<b>Advanced Residential Report Writing, Part 2</b>				
Various	Appraisal Institute (AI)	16		appraisalinstitute.org
<b>Advanced Spreadsheet Modeling for Valuation Applications</b>				
Various	Appraisal Institute (AI)	14		appraisalinstitute.org
<b>Advanced Threat Assessment &amp; Situational Awareness</b>				
Terry Bykerk & Mike Wierenga	Ottawa County Equalization Department	6	5/18/2018	lbrassard@miottawa.org
<b>Agricultural Valuation - Topics and Issues</b>				
Douglas Hodge	Great Lakes Assessors & Directors	4	8/20/2018	tfuller@saultcity.com

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<b>AMAR 2.0</b>				
Shila Kiander	Macomb Assessors Organization	4	12/15/2017	sandy.birkenshaw@macombgov.org
Shila Kiander	Grand Traverse County	4	1/15/2018	jbaker@grandtraverse.org
Shila Kiander	Lapeer County Assessor's Association	4	1/23/2018	rbirkle@lapeercounty.org
Shila Kiander	Tri-County Assessor's Association	4	1/23/2018	tortiz@co.genesee.mi.us
Shila Kiander	Monroe County Association of Assessing Officers	4	5/16/2018	ceichler@bedfordmi.org
Jamie Houserman	Muskegon County Equalization	4	5/24/2018	schutterli@co.muskegon.mi.us
Jamie Houserman	Emmet County Equalization	4	6/15/2018	lgirard@emmitcounty.org
Jamie Houserman	Northeast Michigan Assessors Association	4	6/22/2018	lindalewandowski
Shila Kiander	Southeastern Chapter Michigan Assessors Association	4	6/26/2018	sandy.birkenshaw@macombgov.org
Shila Kiander	Michigan Assessors Association	4	8/28/2018	bbotke@bathtownship.us
Shila Kiander	Upper Peninsula Assessors Association	4	8/29/2018	upaa1081@gmail.com
Shila Kiander	Michigan Assessors Association	4	10/1/2018	bbotke@bathtownship.us

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<i>Approved Instructor(s)</i>	<i>Name of Organization</i>	<i># of Hours Approved</i>	<i>Scheduled*</i>	<i>Contact Information</i>
<b>Analyzing Operating Expenses</b>				
Online	Appraisal Institute (AI)	6		appraisalinstitute.org
<b>Analyzing Operating Expenses: The Michigan Experience</b>				
David Rice	Great Lakes Chapter of the Appraisal Institute	8	5/30/2018	jkaczor@glcai.com
David Rice	Tri-County Assessor's Association	6	6/21/2018	kmoors@co.genesee.mi.us
David Rice	Muskegon County Equalization	8	10/17/2018	schutterli@co.muskegon.mi.us
<b>Apex Sketching - Integration and Beyond</b>				
Brian Woolard	Michigan Assessors Association	20	8/29/2018	maaeduservice@gmail.com
<b>Application &amp; Interpretation of Simple Linear Regression</b>				
Various	Appraisal Institute (AI)	14		appraisalinstitute.org
<b>Application of IAAO's "Commercial Big-Box Retail" Paper in Michigan</b>				
Roger McCarty & David Heinowski	Michigan Assessors Association	4	5/9/2018	bbotke@bathtownship.us
Roger McCarty	Michigan Assessors Association	4	10/4/2018	bbotke@bathtownship.us

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<b>Appraisal of Agricultural Facilities</b>				
Eric Harger	Mecosta County Assessors Association	4	5/2/2018	skiander@mecosta.mi.us
<b>Appraisal Review for Office Buildings</b>				
Matthew Dingman & David Heinowski	Michigan Assessors Association	8	8/28/2018	emarkowski@blackmantwp.com
<b>Appraising Condos, Co-ops, and PUDs</b>				
Various	Appraisal Institute (AI)	6		appraisalinstitute.org
<b>Appraising Convenience Stores</b>				
Online	Appraisal Institute (AI)	6		appraisalinstitute.org
<b>Appraising Medical Office Buildings</b>				
Online	Appraisal Institute (AI)	6		appraisalinstitute.org

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<i>Approved Instructor(s)</i>	<i>Name of Organization</i>	<i># of Hours Approved</i>	<i>Scheduled*</i>	<i>Contact Information</i>
<b>Appraising vs Assessing</b>				
Mark Holley	Northern Michigan University	6	1/19/2018	lmalnor@nmu.edu
Mark Holley	Northern Michigan University	6	2/16/2018	lmalnor@nmu.edu
Mark Holley	Northern Michigan University	6	4/20/2018	lmalnor@nmu.edu
Mark Holley	Northern Michigan University	6	5/12/2018	lmalnor@nmu.edu
<b>AR201-000 - Appraisal Review and Management Overview</b>				
Various	American Society of Appraisers (ASA)	16		asainfo@appraisers.org
<b>AR203-000 - Business Valuation Appraisal Review &amp; Management</b>				
Various	American Society of Appraisers (ASA)	16		asainfo@appraisers.org
<b>AR204-000 - Appraisal Review &amp; Management Application</b>				
Various	American Society of Appraisers (ASA)	16		asainfo@appraisers.org
<b>AR206-000 - Appraisal Review Theory and Practice</b>				
Various	American Society of Appraisers (ASA)	16		asainfo@appraisers.org

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<b>AR208-000 - Appraisal Review Report Writing Workshop</b>				
Various	American Society of Appraisers (ASA)	14		asainfo@appraisers.org
<b>Assessing with Today's Technology</b>				
David Kirwin	Michigan Assessors Association	16	10/1/2018	maaeduservice@gmail.com
<b>Assessing.NET Commercial / Industrial</b>				
Dan Kirwin	Kalamazoo County Equalization	6	1/31/2018	rlhaus@kalcounty.com
Dan Kirwin	BS&A Software	6	2/22/2018	kteeters@bsasoftware
Dan Kirwin	BS&A Software	6	5/11/2018	kteeters@bsasoftware
<b>Assessing.NET Land Value Modeling</b>				
Dan Kirwin	BS&A Software	6	11/28/2017	kteeters@bsasoftware
<b>Assessing.NET Level I</b>				
David Kirwin	BS&A Software	6	1/22/2018	kteeters@bsasoftware
David Kirwin	BS&A Software	6	4/9/2018	kteeters@bsasoftware
David Kirwin & Jason Kohagen	BS&A Software	6	7/9/2018	kteeters@bsasoftware

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<i>Approved Instructor(s)</i>	<i>Name of Organization</i>	<i># of Hours Approved</i>	<i>Scheduled*</i>	<i>Contact Information</i>
<b>Assessing.NET Level II</b>				
David Kirwin	BS&A Software	6	1/23/2018	kteeters@bsasoftware
David Kirwin	BS&A Software	6	4/10/2018	kteeters@bsasoftware
David Kirwin & Jason Kohagen	BS&A Software	6	7/10/2018	kteeters@bsasoftware
David Kirwin	Northeast Michigan Assessors Association	6	7/13/2018	lindalewandowski
David Kirwin	Wayne County Association of Assessing Officers	6	9/12/2018	edunlap@wcaassessing.com
David Kirwin	Wayne County Association of Assessing Officers	6	9/13/2018	edunlap@wcaassessing.com
David Kirwin & Kelly Garner	BS&A Software	6	10/22/2018	www.bsasoftware.com
<b>Assessing.NET Level III</b>				
Dan Kirwin	City of Flint	6	11/14/2017	sbassi@cityofflint.com
Dan Kirwin	BS&A Software	6	2/8/2018	kteeters@bsasoftware
Dan Kirwin	BS&A Software	6	4/25/2018	kteeters@bsasoftware
David Kirwin & Kelly Garner	BS&A Software	6	10/23/2018	www.bsasoftware.com

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<b>Assessing.NET Level IV</b>				
Dan Kirwin	BS&A Software	6	2/9/2018	kteeters@bsasoftware
Dan Kirwin	BS&A Software	6	4/26/2018	kteeters@bsasoftware
<b>Assessing.NET Personal Property</b>				
Dan Kirwin	BS&A Software	6	6/11/2018	kteeters@bsasoftware
<b>Assessing.NET Report Designer</b>				
David Kirwin & Jason Kohagen	BS&A Software	6	8/20/2018	kteeters@bsasoftware
David Kirwin & Kelly Garner	BS&A Software	6	10/14/2018	www.bsasoftware.com
David Kirwin	Northeast Michigan Assessors Association	6	10/25/2018	lindalewandowski@comcast.net
<b>Assessing.NET Report Writer</b>				
David Kirwin	Michigan Assessors Association	16	8/28/2018	maaeduservice@gmail.com

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<b>Assessment Administration of Agricultural Properties</b>				
Shila Kiander	Clinton County Assessors Association	6	11/7/2017	mossb@clinton-county.org
Shila Kiander	Tri-County Assessor's Association	6	11/30/2017	kmoors@co.geneseee.mi.us
Shila Kiander	Mason County Assessor's Association	6	5/8/2018	trouther@masoncounty.net
Shila Kiander	Northwest Michigan Assessors Association	6	5/21/2018	sarah.dvoracek@evart.org
Shila Kiander	Allegan County Equalization	6	6/12/2018	britchie@allegancounty.org
Laurie Spencer	Northern Michigan Equalization Directors Association	4	6/26/2018	doreendewald@ioscocounty.org
Shila Kiander	Northeast Michigan Assessors Association	6	8/10/2018	lindalewandowski
Shila Kiander	Upper Peninsula Assessors Association	4	8/29/2018	upaa1081@gmail.com
Shila Kiander	Michigan Assessors Association	6	10/3/2018	bbotke@bathtownship.us
<b>Avoiding the Crisis &amp; De-Escalating the Conflict with Assessors &amp; Taxpayers</b>				
Terry Bykerk & Mike Wierenga	Muskegon County Equalization	6	12/7/2017	schutterli@co.muskegon.mi.us
Terry Bykerk & Mike Wierenga	Great Lakes Assessors & Directors	6	5/14/2018	tfuller@saultcity.com

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<i>Approved Instructor(s)</i>	<i>Name of Organization</i>	<i># of Hours Approved</i>	<i>Scheduled*</i>	<i>Contact Information</i>
<b>Basic Appraisal Principles</b>				
Online	Appraisal Institute (AI)	8		appraisalinstitute.org
Various	Appraisal Institute (AI)	16		appraisalinstitute.org
<b>Basic Appraisal Procedures</b>				
Online	Appraisal Institute (AI)	8		appraisalinstitute.org
<b>BV201-000 - Introduction to Business Valuation, Market Approach</b>				
Online	American Society of Appraisers (ASA)	8		asainfo@appraisers.org
Various	American Society of Appraisers (ASA)	16		asainfo@appraisers.org
<b>BV202-000 - Introduction to Business Valuation, Income Approach</b>				
Online	American Society of Appraisers (ASA)	8		asainfo@appraisers.org
Various	American Society of Appraisers (ASA)	16		asainfo@appraisers.org
<b>BV203-000 - Introduction to Business Valuation, Asset Approach, Discounts &amp; Premiums</b>				
Various	American Society of Appraisers (ASA)	16		asainfo@appraisers.org

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<b>BV301-000 - Valuation of Intangible Assets</b>				
Various	American Society of Appraisers (ASA)	16		asainfo@appraisers.org
<b>BV302-000 - Special Topics in the Valuation of Intangible Assets</b>				
Various	American Society of Appraisers (ASA)	16		asainfo@appraisers.org
<b>CAMA Data Standards: Better Land Valuation &amp; ECF Analysis</b>				
David Kirwin	Michigan Assessors Association	6	5/10/2018	bbitje@bathtownship.us
David Kirwin	Michigan Assessors Association	6	8/27/2018	maaeduservice@gmail.com
David Kirwin	Wexford County Equalization	6	10/18/2018	jporterfield@wexfordcounty.org
<b>Case Studies in Appraising Green Commercial Buildings</b>				
Online	Appraisal Institute (AI)	8		appraisalinstitute.org
<b>Case Studies in Appraising Green Residential Buildings</b>				
Online	Appraisal Institute (AI)	8		appraisalinstitute.org
Various	Appraisal Institute (AI)	8		appraisalinstitute.org

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<b>Condemnation Appraising: Principles and Applications</b>				
Various	Appraisal Institute (AI)	16		appraisalinstitute.org
<b>Conducting a Reappraisal for Ad Valorem Taxes</b>				
Lisa Hobart	St. Clair Assessors Association	6	4/17/2018	jdiaz@stclaircounty.org
Lisa Hobart	Muskegon County Equalization	6	6/4/2018	schutterli@co.muskegon.mi.us
<b>Conducting Land Division Reviews</b>				
Brad Neumann & Dave Rowley	Michigan State University Extension	4	9/17/2018	<a href="https://events.anr.msu.edu/LandDivisionReviews">https://events.anr.msu.edu/LandDivisionReviews</a>
Brad Neumann & Dave Rowley	Michigan State University Extension	4	10/2/2018	<a href="https://events.anr.msu.edu/LandDivisionReviews">https://events.anr.msu.edu/LandDivisionReviews</a>
Brad Neumann & Dave Rowley	Michigan State University Extension	4	10/8/2018	<a href="https://events.anr.msu.edu/LandDivisionReviews">https://events.anr.msu.edu/LandDivisionReviews</a>
Brad Neumann & Dave Rowley	Michigan State University Extension	4	10/9/2018	<a href="https://events.anr.msu.edu/LandDivisionReviews">https://events.anr.msu.edu/LandDivisionReviews</a>
<b>Contract or Effective Rent: Finding the Real Rent</b>				
Various	Appraisal Institute (AI)	4		appraisalinstitute.org
<b>Cost Approach to Value - Is the Cost Approach a: Free for All, Calculated Collusion, Professional Practice in Motion</b>				
Miles Anderson	Great Lakes Assessors & Directors	4	7/27/2018	tfuller@saultcity.com

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<b>Course 101 - Fundamentals of Real Property Appraisal</b>				
Various	International Association of Assessing Officers (IAAO)	16		education@iaao.org
<b>Course 102 - Income Approach to Valuation</b>				
Various	International Association of Assessing Officers (IAAO)	16		education@iaao.org
<b>Course 102 - Income Approach to Valuation II</b>				
Various	International Association of Assessing Officers (IAAO)	16		education@iaao.org
<b>Course 201 - Appraisal of Land</b>				
Various	International Association of Assessing Officers (IAAO)	16		education@iaao.org
<b>Course 300 - Fundamentals of Mass Appraisal</b>				
Various	International Association of Assessing Officers (IAAO)	16		education@iaao.org
<b>Course 310 - Residential Modeling Concepts</b>				
Various	International Association of Assessing Officers (IAAO)	16		education@iaao.org
<b>Course 312 - Commercial/Industrial Modeling Concepts</b>				
Various	International Association of Assessing Officers (IAAO)	16		education@iaao.org

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<b>Course 331 - Mass Appraisal Practices and Procedures</b>				
Various	International Association of Assessing Officers (IAAO)	16		education@iaao.org
<b>Course 332 - Modeling Concepts</b>				
Various	International Association of Assessing Officers (IAAO)	16		education@iaao.org
<b>Course 333 - Residential Modeling Applications</b>				
Various	International Association of Assessing Officers (IAAO)	16		education@iaao.org
<b>Course 400 - Assessment Administration</b>				
Various	International Association of Assessing Officers (IAAO)	16		education@iaao.org
<b>Course 402 - Tax Policy</b>				
Various	International Association of Assessing Officers (IAAO)	16		education@iaao.org
<b>Course 500 - Assessment of Personal Property</b>				
Various	International Association of Assessing Officers (IAAO)	16		education@iaao.org
<b>Course 501 - Personal Property Auditing - Basic to Advanced</b>				
Various	International Association of Assessing Officers (IAAO)	16		education@iaao.org

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<b>Course 600 - Principles and Techniques of Cadastral Mapping</b>				
Various	International Association of Assessing Officers (IAAO)	16		education@iaao.org
<b>Course 601 - Cadastral Mapping - Methods &amp; Applications</b>				
Various	International Association of Assessing Officers (IAAO)	16		education@iaao.org
<b>Course 808 - Mathematics for Assessors</b>				
Online	International Association of Assessing Officers (IAAO)	8		education@iaao.org
<b>Course 810 - Introduction to GIS</b>				
Online	International Association of Assessing Officers (IAAO)	8		education@iaao.org
<b>Course 810 - Understanding Real Property Appraisal</b>				
Online	International Association of Assessing Officers (IAAO)	8		education@iaao.org
<b>Course 812 - Advanced Topics to GIS</b>				
Online	International Association of Assessing Officers (IAAO)	8		education@iaao.org

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<b>Damage Assessment</b>				
Alex Abdun-Nabi	Michigan State Police	4	4/12/2018	abdun-nabia@michigan.gov
Therese Cremonte	Michigan State Police	4	5/24/2018	abdun-nabia@michigan.gov
Alex Abdun-Nabi	Michigan State Police	4	6/8/2018	abdun-nabia@michigan.gov
Elizabeth Reimink	Michigan State Police	4	6/15/2018	abdun-nabia@michigan.gov
Alex Abdun-Nabi	Michigan State Police	4	7/12/2018	abdun-nabia@michigan.gov
Frank Post	Michigan State Police	4	8/8/2018	abdun-nabia@michigan.gov
Frank Post	Michigan State Police	4	8/29/2018	abdun-nabia@michigan.gov
Ryan Wilkinson	Michigan State Police	4	9/13/2018	abdun-nabia@michigan.gov
Alex Abdun-Nabi	Michigan State Police	4	10/9/2018	abdun-nabia@michigan.gov

**Data Verification Methods**

Online	Appraisal Institute (AI)	4		appraisalinstitute.org
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<i>Approved Instructor(s)</i>	<i>Name of Organization</i>	<i># of Hours Approved</i>	<i>Scheduled*</i>	<i>Contact Information</i>
<b>Depreciation Determination</b>				
Roger McCarty	Michigan Assessors Association	16	10/1/2018	bbotke@bathtownship.us
<b>Developing ECF's in Local Assessing</b>				
Karen Blinkilde & Micheal Lohmeier	City of Novi	4	6/21/2018	mlohmeier@cityofnovi.org
<b>Developing Land Values &amp; Constructing Custom Reports in BS&amp;A in Local Assessing</b>				
Karen Blinkilde & Micheal Lohmeier	City of Novi	4	6/21/2018	mlohmeier@cityofnovi.org
<b>Development and Application of Economic Condition Factors</b>				
William Mason & Shila Kiander	Mecosta County Assessors Association	4	9/18/2018	skiander@mecostacounty.org
<b>Effective Appraisal Writing</b>				
Various	Appraisal Institute (AI)	6		appraisalinstitute.org
<b>Ensuring Your Professional Ethical Standards: An Exploration &amp; Revisit</b>				
Victoria Vuletich & Devin Schindler	Michigan Association of Equalization Directors (MAED)	4	7/24/2018	schutterli@co.muskegon.mi.us
<b>Equalization 101, Headlee Terms &amp; The Assessment Cycle</b>				
Shila Kiander	Wayne County Association of Assessing Officers	6	10/26/2018	edunlap@wcaassessing.com

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<i>Approved Instructor(s)</i>	<i>Name of Organization</i>	<i># of Hours Approved</i>	<i>Scheduled*</i>	<i>Contact Information</i>
<b>Fall 2018 Local Government Summit</b>				
Various	Department of Treasury	8	10/10/2018	brownk47@michigan.gov
<b>Forum 909 - The Appraisal of Commercial Properties in a Declining Market</b>				
Various	International Association of Assessing Officers (IAAO)	6		education@iaao.org
<b>Forum 910 - Valuation of Contaminated Properties</b>				
Various	International Association of Assessing Officers (IAAO)	6		education@iaao.org
<b>Forum 910 - Valuation of Convenience Stores</b>				
Various	International Association of Assessing Officers (IAAO)	6		education@iaao.org
<b>Forum 916 - How to Critique an Appraiser</b>				
Various	International Association of Assessing Officers (IAAO)	6		education@iaao.org
<b>Forum 931 - Reading and Understanding Leases</b>				
Various	International Association of Assessing Officers (IAAO)	6		education@iaao.org
Roger McCarty & Deborah Ring	Michigan Assessors Association	8	5/8/2018	bbotke@bathtownship.us
Deborah Ring	Michigan Assessors Association	8	10/2/2018	bbotke@bathtownship.us

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<i>Approved Instructor(s)</i>	<i>Name of Organization</i>	<i># of Hours Approved</i>	<i>Scheduled*</i>	<i>Contact Information</i>
<b>Forum 932 - Restructuring Income/Expense Statements</b>				
Various	International Association of Assessing Officers (IAAO)	6		education@iaao.org
<b>Forum 960 - Marshall &amp; Swift Residential - Square Foot Method</b>				
Various	International Association of Assessing Officers (IAAO)	6		education@iaao.org
<b>Forum 962 - Marshall &amp; Swift Commercial - Square Foot Method</b>				
Various	International Association of Assessing Officers (IAAO)	6		education@iaao.org
<b>Forum 990 - Residential Appraising: New Things to Think About</b>				
Various	International Association of Assessing Officers (IAAO)	6		education@iaao.org
<b>Forum 991 - Understanding and Using Comparable Transactions</b>				
Various	International Association of Assessing Officers (IAAO)	6		education@iaao.org
<b>Fundamentals of Assessment &amp; Taxation</b>				
Shila Kiander	Michigan Townships Association	4	6/26/2018	shelley@michigantownships.org
<b>Fundamentals of Separating Real Property, Personal Property, and Intangible Business Assets</b>				
Various	Appraisal Institute (AI)	14		appraisalinstitute.org

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<i>Approved Instructor(s)</i>	<i>Name of Organization</i>	<i># of Hours Approved</i>	<i>Scheduled*</i>	<i>Contact Information</i>
<b>General Appraiser Income Approach, Part 1</b>				
Online	Appraisal Institute (AI)	8		appraisalinstitute.org
Various	Appraisal Institute (AI)	14		appraisalinstitute.org
<b>General Appraiser Income Approach, Part 2</b>				
Online	Appraisal Institute (AI)	8		appraisalinstitute.org
Various	Appraisal Institute (AI)	16		appraisalinstitute.org
<b>General Appraiser Market Analysis and Highest &amp; Best Use</b>				
Online	Appraisal Institute (AI)	8		appraisalinstitute.org
Various	Appraisal Institute (AI)	16		appraisalinstitute.org
<b>General Appraiser Report Writing &amp; Case Studies</b>				
Various	Appraisal Institute (AI)	16		appraisalinstitute.org
Online	Appraisal Institute (AI)	8		appraisalinstitute.org

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<i>Approved Instructor(s)</i>	<i>Name of Organization</i>	<i># of Hours Approved</i>	<i>Scheduled*</i>	<i>Contact Information</i>
<b>General Appraiser Sales Comparison Approach</b>				
Various	Appraisal Institute (AI)	16		appraisalinstitute.org
Online	Appraisal Institute (AI)	8		appraisalinstitute.org
<b>General Appraiser Site Valuation &amp; Cost Approach</b>				
Various	Appraisal Institute (AI)	16		appraisalinstitute.org
Online	Appraisal Institute (AI)	8		appraisalinstitute.org
<b>General Demonstration Report Writing</b>				
Online	Appraisal Institute (AI)	6		appraisalinstitute.org
<b>Great Lakes Chapter 2018 Southeast Michigan Economic Summit</b>				
Various	Great Lakes Chapter of the Appraisal Institute	8	10/5/2018	jkaczor29@gmail.com
<b>Headlee, Equalization and Assessment Manual Basics</b>				
Shila Kiander	Huron County Equalization Department	8	11/14/2017	maikrzew@co.huron.mi.us
<b>Headlee, Equalization Forms &amp; Assessment Manual Basics</b>				
Shila Kiander	Lapeer Assessor's Association	6	11/29/2017	rbirkle@lapeercounty.org

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<i>Approved Instructor(s)</i>	<i>Name of Organization</i>	<i># of Hours Approved</i>	<i>Scheduled*</i>	<i>Contact Information</i>
<b>Historic Redevelopment</b>				
Polly Watson Cairns	Michigan Assessors Association	6	8/14/2018	bbotke@bathtownship.us
Polly Watson Cairns	Michigan Assessors Association	6	10/1/2018	maaeduservice@gmail.com
<b>IAAO Annual Conference</b>				
Breakout Sessions	International Association of Assessing Officers (IAAO)	12	9/23/2018	rmccarty@cascadetwp.com
<b>Income Approach for Residential Appraisers</b>				
Various	Appraisal Institute (AI)	6		appraisalinstitute.org
<b>Introduction to Green Buildings: Principles and Concepts</b>				
Online	Appraisal Institute (AI)	8		appraisalinstitute.org
Various	Appraisal Institute (AI)	8		appraisalinstitute.org
<b>Introduction to New, Loss, Additions, Losses and Adjustments</b>				
Matthew Raftary	Upper Peninsula Assessors Association	8	8/28/2018	upaa1981@gmail.com
<b>Investment Analysis for Income Properties</b>				
Loretta Chmura	Middleton Real Estate Training, Inc.	6	3/13/2018	tami@middletontraining.com

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<i>Approved Instructor(s)</i>	<i>Name of Organization</i>	<i># of Hours Approved</i>	<i>Scheduled*</i>	<i>Contact Information</i>
<b>Journey from Study to a Signed Assessment Roll</b>				
Deborah Ring	Michigan Assessors Association	6	10/1/2018	bbotke@bathtownship.us

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<i>Approved Instructor(s)</i>	<i>Name of Organization</i>	<i># of Hours Approved</i>	<i>Scheduled*</i>	<i>Contact Information</i>
<b>Key Topics: 18 Things Assessors Need to Know for 2018</b>				
Shila Kiander	Mecosta County Equalization	4	2/15/2017	alangworthy@co.mecosta.mi.us
Timothy Schnelle	Livingston County	4	1/11/2018	sbostwick@livgov.com
Earl Grandchamp	Upper Peninsula Assessors Association	4	1/16/2018	upaa1981@gmail.com
Timothy Schnelle	Great Lakes Assessors & Directors	4	1/16/2018	glad.michigan@gmail.com
Timothy Schnelle	Upper Peninsula Assessors Association	4	1/16/2018	upaa1981@gmai.com
Debby Ring	Kent County Association of Assessing Officers	4	2/5/2018	jgenter@cascadetwp.com
Barbara Moss	Clinton County Assessors Association	4	2/6/2018	mossb@clinton-county.org
Heather Frick & Richard Watza	Washtenaw Assessors Association	4	2/6/2018	bsinkule@twp.webster.mi.us
Heather Frick & William Mason	Northwest Michigan Assessors Association	4	2/7/2018	greatlakeassessing@live.com
Shila Kiander	Montcalm County Assessors Association	4	2/7/2018	mvh79@outlook.com
Susan Hansman	Sanilac County	4	2/7/2018	wwilling@sanilacounty.net
Heather Frick & Richard Watza	Lenawee County Equalization & Monroe County Equalization	4	2/8/2018	antoinette_carder@monroemi.org

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<i>Approved Instructor(s)</i>	<i>Name of Organization</i>	<i># of Hours Approved</i>	<i>Scheduled*</i>	<i>Contact Information</i>
Susan Hansman	Tuscola County Equalization	4	2/12/2018	knelson@tuscolacounty.org
Timothy Schnelle	Macomb Assessors Organization	4	2/14/2018	sandy.birkenshaw@macombgov.org
Heather Frick & Anthony Meyaard	Berrien County Assessors Association	4	2/14/2018	tmeyaard@berriencounty.org
Donna VanderVries & Dan VanderKooi	Muskegon County Equalization	4	2/15/2018	schutterli@co.muskegon.mi.us
Heather Frick & Kristen Steger	Charlevoix County Equalization	4	2/16/2018	equalization@charlevoixcounty.org
Susan Hansman	Huron County Equalization	4	2/16/2018	maikrzew@co.huron.mi.us
Heather Frick & Michael Markes	Northeast Michigan Assessors Association	4	2/23/2018	hhroscoda08@gmail.com
Tim Schnelle	Oakland County Association of Assessing Officers	4	5/4/2018	fergusona@oakgov.com
Heather Frick & Kelli Sobel	Michigan Assessors Association	4	5/9/2018	bbotke@bathtownship.us
Michael Gallian	County of Ottawa Equalization Department	4	7/13/2018	lbrassard@miottawa.org

## Leadership in Today's World

Phil Bertolini	Oakland County Association of Assessing Officers	8	12/4/2017	fergusona@oakgov.com
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<i>Approved Instructor(s)</i>	<i>Name of Organization</i>	<i># of Hours Approved</i>	<i>Scheduled*</i>	<i>Contact Information</i>
<b>Leadership in Today's World; Who Will be Outfront</b>				
Phillip Bertolini	Livingston Assessor's Association	4	9/21/2018	sbostwick@livgov.com
<b>Lessons Learned from Menard Inc. v City of Escanaba</b>				
Jack Van Coevering, Andrea Crumback & Stephanie Simon Morita	Michigan Townships Association	4	4/23/2018	shelley@michigantownships.org
Jack Van Coevering & Andrea Crumback	Michigan Assessors Association	4	10/4/2018	bbotke@bathtownship.us
<b>Making the Most of Assessing and Tax</b>				
David Kirwin	Kent County Association of Assessing Officers & Treasurer's Association	4	4/30/2018	caryn.rasch@kentcountymi.gov
<b>Market Analysis and Highest &amp; Best Use</b>				
Matthew Schmidt	Michigan Assessors Association	16	8/27/2018	maaeduservice@gmail.com
<b>Market Analysis Using BS&amp;A</b>				
Miles Anderson	Great Lakes Assessors & Directors	4	7/27/2018	tfuller@saultcity.com
<b>Marketability Studies: Advanced Considerations and Applications</b>				
Various	Appraisal Institute (AI)	6		appraisalinstitute.org
<b>Marketability Studies: The Six-Step Process and Basic Applications</b>				
Various	Appraisal Institute (AI)	6		appraisalinstitute.org

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<i>Approved Instructor(s)</i>	<i>Name of Organization</i>	<i># of Hours Approved</i>	<i>Scheduled*</i>	<i>Contact Information</i>
<b>MD165-000 - Appraisal Report Writing</b>				
Various	American Society of Appraisers (ASA)	16		asainfo@appraisers.org
<b>MD220-000 - Ethics and the Appraiser</b>				
Various	American Society of Appraisers (ASA)	8		asainfo@appraisers.org
<b>ME161-000 - Business Valuation Concepts for Fixed Asset Appraisers</b>				
Various	American Society of Appraisers (ASA)	6		asainfo@appraisers.org
<b>ME164-000 - Identification &amp; Appraisal of Mining &amp; Mineral Processing</b>				
Various	American Society of Appraisers (ASA)	16		asainfo@appraisers.org
<b>ME201-ACS - Introduction to Machinery &amp; Equipment Valuation (Aviation Specific)</b>				
Various	American Society of Appraisers (ASA)	16		asainfo@appraisers.org
<b>ME201-000 - Introduction to Machinery &amp; Equipment Valuation</b>				
Various	American Society of Appraisers (ASA)	16		asainfo@appraisers.org
<b>ME202-ACS - Machinery &amp; Equipment Valuation Methodology (Aviation Specific)</b>				
Various	American Society of Appraisers (ASA)	16		asainfo@appraisers.org

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<i>Approved Instructor(s)</i>	<i>Name of Organization</i>	<i># of Hours Approved</i>	<i>Scheduled*</i>	<i>Contact Information</i>
<b>ME202-000 - Machinery &amp; Equipment Valuation Methodology</b>				
Various	American Society of Appraisers (ASA)	16		asainfo@appraisers.org
<b>ME203-000 - Advanced Topics and Case Studies</b>				
Various	American Society of Appraisers (ASA)	16		asainfo@appraisers.org
<b>ME204-000 - Machinery &amp; Equipment - Advanced Topics &amp; Report Writing</b>				
Various	American Society of Appraisers (ASA)	16		asainfo@appraisers.org
<b>ME206-000 - Appraisal of Inventory</b>				
Various	American Society of Appraisers (ASA)	16		asainfo@appraisers.org
<b>ME208-000 - Marine Survey</b>				
Various	American Society of Appraisers (ASA)	16		asainfo@appraisers.org
<b>Michigan Communities GIS Conference: Assessing Track</b>				
Dan Kirwin, Laurie Spencer & Rosemary Anger	MiCamp	4	9/20/2018	ranger@barrycounty.org
<b>Michigan Equalization Gateway (MEG) 101 - The Next Generation of Equalization</b>				
David Buick & Daniel Holland	Michigan Association of Equalization Directors (MAED)	4	7/25/2018	schutterli@co.muskegon.mi.us

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<i>Approved Instructor(s)</i>	<i>Name of Organization</i>	<i># of Hours Approved</i>	<i>Scheduled*</i>	<i>Contact Information</i>
<b>Michigan Residential Valuation &amp; Case Studies</b>				
Lynne Fuller	Great Lakes Chapter of the Appraisal Institute	4	2/15/2018	jkaczor29@gmail.com

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<i>Approved Instructor(s)</i>	<i>Name of Organization</i>	<i># of Hours Approved</i>	<i>Scheduled*</i>	<i>Contact Information</i>
<b>MTA Advanced Session: What's New &amp; in Review</b>				
Shila Kiander	Michigan Townships Association	4	2/6/2018	shelley@michigantownships.org
Deborah Ring	Michigan Townships Association	4	2/7/2018	shelley@michigantownships.org
Deborah Ring	Michigan Townships Association	4	2/8/2018	shelley@michigantownships.org
Deborah Ring	Michigan Townships Association	4	2/9/2018	shelley@michigantownships.org
Deborah Ring	Michigan Townships Association	4	2/13/2018	shelley@michigantownships.org
Deborah Ring	Michigan Townships Association	4	2/14/2018	shelley@michigantownships.org
Deborah Ring	Michigan Townships Association	4	2/15/2018	shelley@michigantownships.org
Dulcee Ranta	Michigan Townships Association	4	2/20/2018	shelley@michigantownships.org
Dulcee Ranta	Michigan Townships Association	4	2/21/2018	shelley@michigantownships.org
Dulcee Ranta	Michigan Townships Association	4	2/22/2018	shelley@michigantownships.org
Shila Kiander	Michigan Townships Association	4	2/26/2018	shelley@michigantownships.org
Shila Kiander	Michigan Townships Association	4	2/27/2018	shelley@michigantownships.org

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<i>Approved Instructor(s)</i>	<i>Name of Organization</i>	<i># of Hours Approved</i>	<i>Scheduled*</i>	<i>Contact Information</i>
Shila Kiander	Michigan Townships Association	4	2/28/2018	shelley@michigantownships.org

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<i>Approved Instructor(s)</i>	<i>Name of Organization</i>	<i># of Hours Approved</i>	<i>Scheduled*</i>	<i>Contact Information</i>
<b>MTA Basic Session: Getting Started Right</b>				
Cindy Dodge	Michigan Townships Association	4	2/6/2018	shelley@michigantownships.org
Cindy Dodge	Michigan Townships Association	4	2/7/2018	shelley@michigantownships.org
Cindy Dodge	Michigan Townships Association	4	2/8/2018	shelley@michigantownships.org
Cindy Dodge	Michigan Townships Association	4	2/9/2018	shelley@michigantownships.org
Cindy Dodge	Michigan Townships Association	4	2/13/2018	shelley@michigantownships.org
Cindy Dodge	Michigan Townships Association	4	2/14/2018	shelley@michigantownships.org
Cindy Dodge	Michigan Townships Association	4	2/15/2018	shelley@michigantownships.org
Cindy Dodge	Michigan Townships Association	4	2/20/2018	shelley@michigantownships.org
Cindy Dodge	Michigan Townships Association	4	2/21/2018	shelley@michigantownships.org
Cindy Dodge	Michigan Townships Association	4	2/22/2018	shelley@michigantownships.org
Cindy Dodge	Michigan Townships Association	4	2/26/2018	shelley@michigantownships.org
Cindy Dodge	Michigan Townships Association	4	2/27/2018	shelley@michigantownships.org

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Cindy Dodge	Michigan Townships Association	4	2/28/2018	shelley@michigantownships.org
<b>Oakland County APEX v6 Sketching with Assessing.NET</b>				
Andrea O'Rourke	Oakland County Information Technology	4	1/23/2018	orourke@oakgov.com
Andrea O'Rourke	Oakland County Information Technology	4	1/25/2018	orourke@oakgov.com
<b>Overview of Real Estate Appraisal Principles</b>				
Online	Appraisal Institute (AI)	6		appraisalinstitute.org
<b>Personal Property Refresher</b>				
Donna VanderVries	Michigan Assessors Association	6	8/28/2018	bbotke@bathtownship.us
Donna VanderVries	Midland County Equalization	6	9/12/2018	mcornell@co.midland.mi.us
Donna VanderVries	Michigan Assessors Association	6	10/3/2018	bbotke@bathtownship.us
<b>PG201-000 - Introduction to Personal Property Valuation</b>				
Online	American Society of Appraisers (ASA)	8		asainfo@appraisers.org
<b>PP202-000 - Development of a Personal Property Appraisal: Research &amp; Analysis</b>				
Various	American Society of Appraisers (ASA)	16		asainfo@appraisers.org

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<i>Approved Instructor(s)</i>	<i>Name of Organization</i>	<i># of Hours Approved</i>	<i>Scheduled*</i>	<i>Contact Information</i>
<b>PP203-000 - Communication of a Personal Property Appraisal: Report Writing</b>				
Various	American Society of Appraisers (ASA)	16		asainfo@appraisers.org
<b>PP416-000 - Understanding Antique Furniture Today</b>				
Various	American Society of Appraisers (ASA)	14		asainfo@appraisers.org
<b>PP445-000 - Personal Property Appraisal Report Writing Update</b>				
Various	American Society of Appraisers (ASA)	8		asainfo@appraisers.org
<b>Practical Applications in Appraising Green Commercial Properties</b>				
Various	Appraisal Institute (AI)	14		appraisalinstitute.org
<b>Preparation and Mock Trial</b>				
Steve Lasher, Samantha Snow, Ross Bower, Laura Hallahan	Michigan Assessors Association	4	8/15/2018	bbotke@bathtownship.us
<b>Preparation for a Michigan Tax Tribunal Small Claims Appeal</b>				
Steve Lasher & Samantha Snow	Great Lakes Assessors & Directors	6	4/20/2018	tfuller@saultcity.com
Steve Lasher & Samantha Snow	Wayne County Association of Assessing Officers	6	6/21/2018	edunlap@wcaassessing.com
<b>Preparing for a Reappraisal</b>				
Scott Engerson	Michigan Assessors Association	8	5/10/2018	bbotke@bathtownship.us

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<i>Approved Instructor(s)</i>	<i>Name of Organization</i>	<i># of Hours Approved</i>	<i>Scheduled*</i>	<i>Contact Information</i>
<b>Principle Residence Exemption (PRE)</b>				
Chris Mida	Ingham County Assessors	4	2/7/2018	cgroce@cityofeastlansing.com
Chris Mida & Shila Kiander	Roscommon County	4	4/12/2018	bell@roscommoncounty.net
Heather Cole & Heather Burris	Southeastern Chapter Michigan Assessors Association	4	6/26/2018	sandy.birkenshaw@macombgov.org
Chris Mida	Mecosta County Assessors Association	4	9/18/2018	skiander@mecostacounty.org
<b>Property Assessment Summit (PAS)</b>				
Various	Department of Treasury, Bureau of Local Government	8	1/25/2018	frickh@michigan.gov
<b>Property Tax Exemptions</b>				
Janay Jenkins & Emily Leik	Macomb Assessors Association	4	2/14/2018	sandy.birkenshaw@macombgov.org
<b>Quantitative Analysis</b>				
Various	Appraisal Institute (AI)	16		appraisalinstitute.org
Online	Appraisal Institute (AI)	8		appraisalinstitute.org
<b>Residential and Commercial Valuation of Solar</b>				
Various	Appraisal Institute (AI)	14		appraisalinstitute.org

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<i>Approved Instructor(s)</i>	<i>Name of Organization</i>	<i># of Hours Approved</i>	<i>Scheduled*</i>	<i>Contact Information</i>
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### **Residential Applications Part 2: Using Microsoft Excel, Analyze & Support Appraisal Results**

Various	Appraisal Institute (AI)	6		appraisalinstitute.org
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### **Residential Applications: Using Technology to Measure and Support Assignment Results**

Various	Appraisal Institute (AI)	6		appraisalinstitute.org
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### **Residential Green Description Made Easy**

Various	Appraisal Institute (AI)	4		appraisalinstitute.org
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### **Residential Market Analysis and Highest & Best Use**

Various	Appraisal Institute (AI)	14		appraisalinstitute.org
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Online	Appraisal Institute (AI)	8		appraisalinstitute.org
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### **Residential Report Writing and Case Studies**

Various	Appraisal Institute (AI)	14		appraisalinstitute.org
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Online	Appraisal Institute (AI)	8		appraisalinstitute.org
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<i>Approved Instructor(s)</i>	<i>Name of Organization</i>	<i># of Hours Approved</i>	<i>Scheduled*</i>	<i>Contact Information</i>
<b>Residential Sales Comparison and Income Approach</b>				
Various	Appraisal Institute (AI)	16		appraisalinstitute.org
Online	Appraisal Institute (AI)	8		appraisalinstitute.org
<b>Residential Site Valuation and Cost Approaches</b>				
Various	Appraisal Institute (AI)	14		appraisalinstitute.org
<b>Residential Valuation and Case Studies</b>				
Lynne Fuller	Detroit Chapter of American Society of Appraisers	8	11/10/2017	mlohmeier@cityofnovi.org
<b>Review Case Studies - General</b>				
Various	Appraisal Institute (AI)	16		appraisalinstitute.org
<b>Review Case Studies - Residential</b>				
Various	Appraisal Institute (AI)	14		appraisalinstitute.org
<b>Review of 2014 Cost Conversion of BS&amp;A for Quality Control &amp; Enhancements for Local Assessing</b>				
Karen Blinkilde & Micheal Lohmeier	City of Novi	4	6/22/2018	mlohmeier@cityofnovi.org
<b>Review the Administrative Process of Assessment &amp; Tax Roll Processes in Local Units</b>				
Karen Blinkilde & Micheal Lohmeier	City of Novi	4	6/22/2018	mlohmeier@cityofnovi.org

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<i>Approved Instructor(s)</i>	<i>Name of Organization</i>	<i># of Hours Approved</i>	<i>Scheduled*</i>	<i>Contact Information</i>
<b>RP001-AVE - Understanding &amp; Using Comparable Transactions</b>				
Various	American Society of Appraisers (ASA)	6		asainfo@appraisers.org
<b>RP401-OOO - Allocating Components in Going Concerns Appraisals</b>				
Various	American Society of Appraisers (ASA)	16		asainfo@appraisers.org
<b>Seamless Integration Assessing &amp; Tax</b>				
David Kirwin	Ottawa County Equalization Department	4	4/27/2018	lbrassard@miottawa.org
David Kirwin	Muskegon County Equalization	4	5/14/2018	schutterli@co.muskegon.mi.us
David Kirwin	St. Clair County Assessors Association	4	6/6/2018	jdiaz@stclaircounty.org
<b>Self-Study 801 - Site Analysis</b>				
Online	International Association of Assessing Officers (IAAO)	8		education@iaao.org
<b>Self-Study 802 - Introduction to the Cost Approach to Value</b>				
Online	International Association of Assessing Officers (IAAO)	8		education@iaao.org
<b>Self-Study 803 - Introduction to the Sales Comparison Approach to Value</b>				
Online	International Association of Assessing Officers (IAAO)	8		education@iaao.org

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<i>Approved Instructor(s)</i>	<i>Name of Organization</i>	<i># of Hours Approved</i>	<i>Scheduled*</i>	<i>Contact Information</i>
<b>Self-Study 804 - An Introduction to the Income Approach to Value</b>				
Online	International Association of Assessing Officers (IAAO)	8		education@iaao.org
<b>Self-Study 805 - Mass Appraisal of Residential Property</b>				
Online	International Association of Assessing Officers (IAAO)	8		education@iaao.org
<b>Small Hotel/Motel Valuation: Limited-Service Lodging</b>				
Online	Appraisal Institute (AI)	6		appraisalinstitute.org
<b>Solving Land Valuation Puzzles</b>				
Various	Appraisal Institute (AI)	6		appraisalinstitute.org
<b>Solving the Mysteries of New, Loss, Additions and Losses</b>				
Matthew Raftary	Allegan County Equalization	8	8/21/2018	britchie@allegancounty.org
<b>Special Assessments.NET</b>				
Brad Russman	BS&A Software	6	1/18/2018	kteeters@bsasoftware
Brad Russman	BS&A Software	6	9/27/2018	kteeters@bsasoftware
<b>Splitting/Combining Parcels Using.NET</b>				
David Kirwin	Allegan County Equalization	4	11/14/2017	britchie@allegancounty.org

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<i>Approved Instructor(s)</i>	<i>Name of Organization</i>	<i># of Hours Approved</i>	<i>Scheduled*</i>	<i>Contact Information</i>
<b>Statistics Modeling and Finance</b>				
Loretta Chmura	Middleton Real Estate Training, Inc.	14	5/14/2018	lori@middletontraining.com
Loretta Chmura	Middleton Real Estate Training, Inc.	14	10/16/2018	lori@middletontraining.com
<b>Subdivision Valuation</b>				
Online	Appraisal Institute (AI)	6		appraisalinstitute.org
<b>Tax.NET Level I</b>				
Brittany Rademacher	BS&A Software	6	11/1/2017	kteeters@bsasoftware
Brad Russman	BS&A Software	6	5/22/2018	kteeters@bsasoftware
Brittany Rademacher	BS&A Software	6	7/25/2018	kteeters@bsasoftware
Brittany Rademacher	BS&A Software	6	7/26/2018	kteeters@bsasoftware
Barbara Bryan	BS&A Software	6	10/1/2018	www.bsasoftware.com

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<b>Tax.NET Level II</b>				
Barbara Bryan	BS&A Software	6	1/17/2018	kteeters@bsasoftware
Brad Russman	BS&A Software	6	5/23/2018	kteeters@bsasoftware
Barbara Bryan	BS&A Software	6	10/2/2018	www.bsasoftware.com
<b>Tax.NET Report Designer</b>				
Ben Stegenga	BS&A Software	6	4/11/2018	kteeters@bsasoftware
<b>The Appraiser as an Expert Witness: Preparation and Testimony</b>				
Various	Appraisal Institute (AI)	16		appraisalinstitute.org
<b>The Art of Public Speaking for Assessors - Can You Hear Me Now?</b>				
Phillip Bertolini	Oakland County Association of Assessing Officers	8	12/11/2017	fergusona@oakgov.com
Phillip Bertolini	Southeastern Chapter Michigan Assessors Association	8	5/25/2018	sandy.birkenshaw@macombgov.org
Phillip Bertolini	Michigan Association of Equalization Directors (MAED)	6	7/23/2018	schutterli@co.muskegon.mi.us
Phillip Bertolini	Michigan Assessors Association	16	10/1/2018	bbotke@bathtownship.us

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<i>Approved Instructor(s)</i>	<i>Name of Organization</i>	<i># of Hours Approved</i>	<i>Scheduled*</i>	<i>Contact Information</i>
<b>The Discounted Cash Flow Model: Concepts, Issues and Applications</b>				
Various	Appraisal Institute (AI)	6		appraisalinstitute.org
Online	Appraisal Institute (AI)	4		appraisalinstitute.org
<b>Theory of Special Assessments</b>				
Joseph Turner	Michigan Property Consultants	6	5/22/2018	jturner@michiganpropertytax.com
Joseph Turner	Michigan Property Consultants	6	7/12/2018	jturner@michiganpropertytax.com
Joseph Turner	Michigan Property Consultants	6	9/11/2018	jturner@michiganpropertytax.com
<b>Thinking Outside the Form</b>				
Online	Appraisal Institute (AI)	4		appraisalinstitute.org
<b>To Divide or Not to Divide</b>				
Amy DeHaan	St. Clair County Assessors Association	6	11/3/2017	jdiaz@stclaircounty.org
Amy DeHaan	Tuscola County GIS	6	12/8/2017	angie.daniels@tuscolacounty.org

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<i>Approved Instructor(s)</i>	<i>Name of Organization</i>	<i># of Hours Approved</i>	<i>Scheduled*</i>	<i>Contact Information</i>
<b>To Exempt or Not to Exempt</b>				
Shila Kiander, Donna VanderVries & Laura Genovich	Kent County Association of Assessing Officers	4	11/16/2017	jgenter@cascadetwp.com
Shila Kiander, Donna VanderVries & Laura Genovich	Mecosta County Assessors Association	4	5/2/2018	skiander@mecostacounty.org
<b>To Exempt or Not to Exempt, That is the Question</b>				
Shila Kiander & Donna VanderVries	Michigan Assessors Association	6	8/27/2018	bbotke@bathtownship.us
<b>Transfer of Ownership</b>				
Heather Frick	Great Lakes Assessors & Directors	4	1/5/2018	tfuller@saultcity.com
Heather Frick	Michigan Assessors Association	8	10/5/2018	bbotke@bathtownship.us
<b>Two-Day Advanced Income Capitalization/A</b>				
Various	Appraisal Institute (AI)	14		appraisalinstitute.org
<b>Two-Day Advanced Income Capitalization/B</b>				
Various	Appraisal Institute (AI)	14		appraisalinstitute.org
<b>Understanding Abatements and Authorities</b>				
Staci Bassi	Michigan Assessors Association	8	10/4/2018	bbotke@bathtownship.us

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<i>Approved Instructor(s)</i>	<i>Name of Organization</i>	<i># of Hours Approved</i>	<i>Scheduled*</i>	<i>Contact Information</i>
<b>US006-OBV - 6-hr USPAP Update for Business Valuation</b>				
Online	American Society of Appraisers (ASA)	6		asainfo@appraisers.org
<b>US006-OOO - 6-hr National USPAP Update</b>				
Various	American Society of Appraisers (ASA)	6		asainfo@appraisers.org
<b>US014-OBV - 14-hr USPAP for Business Valuation</b>				
Online	American Society of Appraisers (ASA)	8		asainfo@appraisers.org
<b>US014-OOO - 14-hr National USPAP Update</b>				
Various	American Society of Appraisers (ASA)	14		asainfo@appraisers.org
<b>Using APEX with Assessing.NET</b>				
David Kirwin	BS&A Software	6	2/14/2018	kteeters@bsasoftware
David Kirwin	BS&A Software	6	6/8/2018	kteeters@bsasoftware
David Kirwin & Jason Kohagen	BS&A Software	6	9/11/2018	kteeters@bsasoftware

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<i>Approved Instructor(s)</i>	<i>Name of Organization</i>	<i># of Hours Approved</i>	<i>Scheduled*</i>	<i>Contact Information</i>
<b>Using GIS with Assessing.NET</b>				
David Kirwin	Gratiot County	6	1/18/2018	tmccune@gratiotmi.com
David Kirwin	BS&A Software	6	5/21/2018	kteeters@bsasoftware
David Kirwin & Jason Kohagen	BS&A Software	6	9/25/2018	kteeters@bsasoftware
<b>Using Spreadsheet Programs in Real Estate Appraisals</b>				
Online	Appraisal Institute (AI)	6		appraisalinstitute.org
Various	Appraisal Institute (AI)	6		appraisalinstitute.org
<b>Using the HP12C Calculator</b>				
Amy DeHaan	Michigan Assessors Association	6	5/8/2018	bbotke@bathtownship.us
<b>Using Your HP-12C Financial Calculator</b>				
Online	Appraisal Institute (AI)	6		appraisalinstitute.org
<b>USPAP 6 - Hour USPAP Update Provided by McKissock</b>				
Various	International Association of Assessing Officers (IAAO)	6		education@iaao.org

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<i>Approved Instructor(s)</i>	<i>Name of Organization</i>	<i># of Hours Approved</i>	<i>Scheduled*</i>	<i>Contact Information</i>
<b>Valuation by Comparison: Residential Analysis and Logic</b>				
Various	Appraisal Institute (AI)	6		appraisalinstitute.org
<b>Valuation Issues: Michigan B and C Retail Properties</b>				
David Rice	Macomb Assessors Organization	8	11/9/2017	sandy.birkenshaw@macombgov.org
David Rice	Clinton County Assessors Association	8	12/6/2017	mossb@clinton-county.org
<b>Valuation of Breweries</b>				
Micheal Lohmeier	Michigan Assessors Association	6	8/14/2018	bbotke@bathtownship.us
<b>Valuation of Conservation Easements</b>				
Various	Appraisal Institute (AI)	16		appraisalinstitute.org
<b>Valuation of Retail Property in MI for Appraisal &amp; Assessment Purposes</b>				
Eugene Szkilnyk	Detroit Chapter of American Society of Appraisers	8	11/3/2017	mlohmeier@cityofnovi.org
<b>Valuation Resources for Solar Photovoltaic Systems</b>				
Sandra Adomatis	Appraisal Institute (AI)	4	7/20/2018	info@gulfcoastal.org

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<i>Approved Instructor(s)</i>	<i>Name of Organization</i>	<i># of Hours Approved</i>	<i>Scheduled*</i>	<i>Contact Information</i>
<b>Valuing Lakefront Properties</b>				
Laurie Spencer	Macomb Assessors Organization	6	1/16/2018	sandy.birkenshaw@macombgov.org
Laurie Spencer	Mason County Assessor Association	6	5/23/2018	trouthier@masoncounty.net
Laurie Spencer	St. Clair County Assessors Association	6	9/17/2018	jdiaz@stclaircounty.org
<b>Working Smarter Not Harder</b>				
David Kirwin, Laura Mondo, Brian Woolard, Nancy Johnston, Robert Smoote, Brian Quist, Autumn Hoffman	Michigan Assessors Association	6	8/13/2018	bbotke@bathtownship.us
<b>Workshop 100 - Understanding Real Property Appraisal</b>				
Various	International Association of Assessing Officers (IAAO)	16		education@iaao.org
<b>Workshop 140 - Mathematics for Assessors</b>				
Various	International Association of Assessing Officers (IAAO)	14		education@iaao.org
<b>Workshop 141 - Uniform Standards of Professional Appraisal Practice (National)</b>				
Various	International Association of Assessing Officers (IAAO)	14		education@iaao.org
<b>Workshop 145 - Depreciation Analysis</b>				
Various	International Association of Assessing Officers (IAAO)	14		education@iaao.org

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<b>Workshop 146 - The Appraisal Uses of Excel Software</b>				
Various	International Association of Assessing Officers (IAAO)	14		education@iaao.org
<b>Workshop 148 - Highest and Best Use</b>				
Various	International Association of Assessing Officers (IAAO)	14		education@iaao.org
<b>Workshop 161 - 6-Hour National USPAP Update for Mass Appraisal</b>				
Various	International Association of Assessing Officers (IAAO)	6		education@iaao.org
<b>Workshop 161 - IAAO Standards of Professional Practice &amp; Ethics</b>				
Various	International Association of Assessing Officers (IAAO)	6		education@iaao.org
<b>Workshop 162 - Marshall &amp; Swift Cost Approach (Residential)</b>				
Various	International Association of Assessing Officers (IAAO)	14		education@iaao.org
<b>Workshop 163 - Marshall &amp; Swift Cost Approach (Commercial)</b>				
Various	International Association of Assessing Officers (IAAO)	14		education@iaao.org
<b>Workshop 171 - IAAO Standards of Professional Practice and Ethics</b>				
Online	International Association of Assessing Officers (IAAO)	6		education@iaao.org

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<b>Workshop 191 - 6-Hour National USPAP Update</b>				
Various	International Association of Assessing Officers (IAAO)	6		education@iaao.org
<b>Workshop 252 - Valuing Property Affected by Environmental Constamination</b>				
Various	International Association of Assessing Officers (IAAO)	14		education@iaao.org
<b>Workshop 256 - Fundamentals of Industrial Valuation</b>				
Various	International Association of Assessing Officers (IAAO)	14		education@iaao.org
<b>Workshop 260 - Valuation of Agricultural Land</b>				
Various	International Association of Assessing Officers (IAAO)	16		education@iaao.org
<b>Workshop 354 - Multiple Regression Analysis for Real Property Valuation</b>				
Various	International Association of Assessing Officers (IAAO)	10		education@iaao.org
<b>Workshop 403 - Property Tax Policy Alternatives and Modules</b>				
Various	International Association of Assessing Officers (IAAO)	16		education@iaao.org
<b>Workshop 452 - Fundamentals of Assessment Ratio Studies</b>				
Various	International Association of Assessing Officers (IAAO)	16		education@iaao.org

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<b>Workshop 551 - Valuation of Machinery and Equipment</b>				
Various	International Association of Assessing Officers (IAAO)	16		education@iaao.org
<b>Workshop 552 - Basic Personal Property Auditing</b>				
Various	International Association of Assessing Officers (IAAO)	16		education@iaao.org
<b>Workshop 553 - Advanced Personal Property Auditing</b>				
Various	International Association of Assessing Officers (IAAO)	16		education@iaao.org
<b>Workshop 650 - Cadastral Mapping</b>				
Various	International Association of Assessing Officers (IAAO)	14		education@iaao.org
<b>Workshop 651 - Geographic Information Systems for Assessors</b>				
Various	International Association of Assessing Officers (IAAO)	14		education@iaao.org
<b>Workshop 850 - CAE Case Study Review Workshop</b>				
Various	International Association of Assessing Officers (IAAO)	16		education@iaao.org
<b>Workshop 851 - RES Case Study Review Workshop</b>				
Various	International Association of Assessing Officers (IAAO)	16		education@iaao.org

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**Workshop 852 - AAS Case Study Review Workshop**

Various	International Association of Assessing Officers (IAAO)	16		education@iaao.org
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**Workshop 854 - CMS Case Problem Review Workshop**

Various	International Association of Assessing Officers (IAAO)	14		education@iaao.org
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